## PROFITABILITY AND RISK OF CROP AND ANIMAL PRODUCTION IN SLOVAK FARMS



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03.10.2016

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#### Introduction

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- Impact of integration and globalization on the performance of farms in Slovakia
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## Intruduction

Agriculture is a sector facing particularly large risks, resulting mainly from natural factors outside the control of farmers.

The paper focuses **on profitability** and **risk** of **crop and animal production** based on an analysis of farms operating in Slovak Republic in two periods: 2004-2008 and 2010-2014.

The paper shows how farms with large UAA contribute in different extent to rural development and employment based on the production focus

## Material

- The data used for the analysis are from the database of Ministry of Agriculture and Rural Development of the Slovak Republic, over the period **2004 – 2014**.
- In the analyses we used more than 874 farms (cooperatives, companies) in each researched year.
   In the sample were used only "legal entities", witch cover 80% of agricultural land in Slovakia.
- For our analysis, data were selected according to the production orientation to the subset of crop farms and animal farms. The selecting criterion was the share of animal production based on sales

## METHODS

The modified Markowitz portfolio theory approach was used to estimates the total risk of eight portfolios:

**One for all** farms and **seven based on share** of animal production ranging from 0 to 100%.

We considered **return on equity** ROE to be equivalent to the return on stocks, generally used in the case of quoted companies. **Measuring volatility** of return in the Markowitz portfolio theory is based on the average return over the observed period for each investment

## Average return on equity EROE<sub>i</sub>

 $ROE_i = \frac{Earnings After Taxes}{Sharesholders Equity}$ 

$$EROE_i = \sum_{i=1}^t ROE_i \cdot d_i$$

Where  $ROE_i$  is return on equity of farm "i",  $d_i$  is a weight of  $ROE_i$  over the observed period (5 years, di = 0.20).

Expected portfolio return =  $EROE_i$ , where  $w_i$  is an individual weight of i-farm (farm`s equity) in a portfolio (total equity of all farms) and n is number of farms.

$$EROE_p = \sum_{i=1}^n EROE_i \cdot w_i$$

# The portfolio risk ( $\sigma_p$ )

**The portfolio risk (** $\sigma_p$ ) is determined by three variables: weight of the individual investment in portfolio ( $w_i$ ), standard deviation of the individual investment - individual risk ( $\sigma_i$ ), and covariance, relation between the ROE<sub>i</sub> and ROE<sub>i</sub>( $\sigma_{ii}$ )

$$\sigma_{ij} = \frac{1}{n} \sum_{i=1}^{n} (ROE_i - EROE_i)(ROE_j - EROE_j)$$

$$\sum_{j=1}^{n} \sum_{i=1}^{n} (ROE_i - EROE_i)(ROE_j - EROE_j)$$

$$\sum_{j=1}^{n} \sum_{i=1}^{n} \sum_{j=1}^{n} w_i \cdot w_j \cdot \sigma_{ij}$$

$$\int_{j=1}^{n} \sigma_{ij} \sum_{j=1}^{n} w_i \cdot w_j \cdot \sigma_{ij}$$

$$\int_{j=1}^{n} \sigma_{k1} \sigma_{k2} \sigma_{k3} \dots \sigma_{kk}$$

## Structure of Slovak Agriculture

Table 1.	UAA per j	farm as a	percentage	of total area

Years	Category of the Utilized Agricultural Area											
	0-5 ha	5-10 ha	10-50 ha	50-100 ha	100-250 ha	250-500 ha	over 500 ha					
2010	0.99	0.94	3.43	2.91	6.8	7.91	77.74					
2011	0.99	0.95	3.75	2.95	6.42	8.20	76.75					
2012	0.99	0.98	3.97	2.94	6.60	8.28	76.24					
2013	1,01	1,04	4,23	2,97	7,04	8,21	75,49					
2014	1,04	1,09	4,52	3,1	7,07	8,55	74,64					

Source: Data of the Agricultural Paying Agency of Slovakia (2015).

Nowadays, the majority of UAA (**74.64%** in 2014) is cultivated by large farms with **over 500 hectares**, while the UAA per farm in the EU is much lower.

## Size structure of Slovak farms

	Number	of farms	Index		UAA 2014						
Legal form	2010	2014	Change (%)	Land (ha) Share on all Land per all for all for		Share on all farms (%)					
Joint stock company	109	119	9,17%	13272,01	0,7%	0,7% 1113,21					
Cooperati ve	579	566	-2,25%	691 054,33	36,7%	1 220,94	3,2	Π			
Small – family farm	9020	9 785	8,48%	53 291,14	2,8%	5,45	55,26				
Ltd.	1310	1 968	50,23%	687 429,45	36,5%	349,3	11,11				
Farmers	4774	5 046	5,70%	303 866,73	16,1%	16,1% 60,22					
Other	146	160	9,59%	12,383	<i>0,0% n.a.</i>		0,97				
Total	15938	17 708	11,11%	1 883 220,05	100,0%	n.a.	100				

# Impact of integration and globalization on the performance of farms in Slovakia

- > More hectares means more financial support
- Farmers are since 2004 continually decreasing the animal production in favour of crop production.
- EU subsidies are decoupled from production which means they are not production linked. Farmers **are not motivated** to produce and the intensity of support is increasing.
- Subsidies per sales and per hectare increased after adopting CAP

#### Characteristics of Slovak farms

	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014
Subsidies per ha	123	184	205	238	267	289	323	298	280	271	272
Hectares per employee	24,6	26,8	27,9	29,0	30,7	31,7	34,6	37,4	40,2	40,7	35,2
	57,8	54,6	53 <i>,</i> 9	52,8	49,4	50,5	46,7	44,0	40,2	39,6	<b>41,0</b>
Share of animal production	%	%	%	%	%	%	%	%	%	%	%
Number of farms	1285	1410	1364	1364	1317	1382	1304	1412	1480	1483	1490
Income per hectare	21,7	-1,0	8,2	41,4	31,4	-68,0	-7,8	52,2	21,9	-13,0	40,8
Income per employee	534	-26	229	1201	962	-2154	-271	1955	880	-529	1435
	18,1	25,4	27,9	31,1	32,6	34,5	50,8	43,8	34,3	31,1	32,2
Subsidies on total sales (%)	%	%	%	%	%	%	%	%	%	%	%

- more financial support
- > decreasing the animal production
- Subsidies per sales and per hectare increased

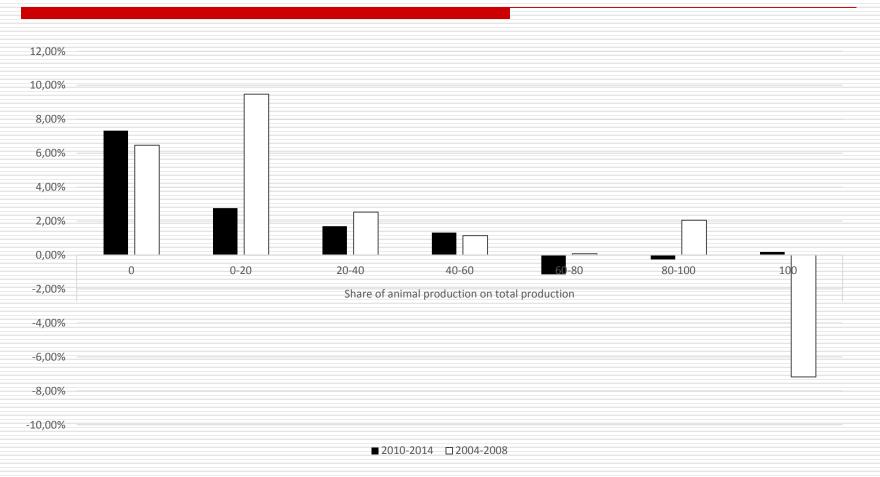
#### Situation in agriculture in period 2004-2008

2004-2008	All farms		Sha	re of animal	production o	n total produ	iction	
2004-2008	All farms	0	0-20	20-40	40-60	60-80	80-100	100
Average profitability (ROE)	1,83%	6,47%	9,48%	2,53%	1,14%	0,08%	2,05%	-7,18%
Risk	1,21%	4,21%	5,70%	1,47%	1,80%	1,10%	0,39%	<mark>9,51%</mark>
Share on number of farms	100,00%	15,22%	10,41%	13,84%	17,96%	17,62%	21,17%	3,78%
Number of farms	874	133	91	121	157	154	185	33
Subsidies per ha	240,69	203,76	206,2	209,19	220,95	255,82	298,73	315,23
Hectares per employee	28,7	31,04	50,3	31,08	25,78	26,63	27,8	21,8
Income per hectare	26,36	83,54	53,99	31,49	17,81	8,89	28,83	-86,08
Income per employee	756,45	2593,14	2715,78	978,93	459,13	236,71	801,33	- 1876,83
Subsidies on total sales (%)	0,3	0,22	0,4	0,25	0,24	0,32	0,49	0,23
Sales per employee	22665,47	29032,3	26045,8	25767,6	23846,0	21010,5	17017,2	30294,4

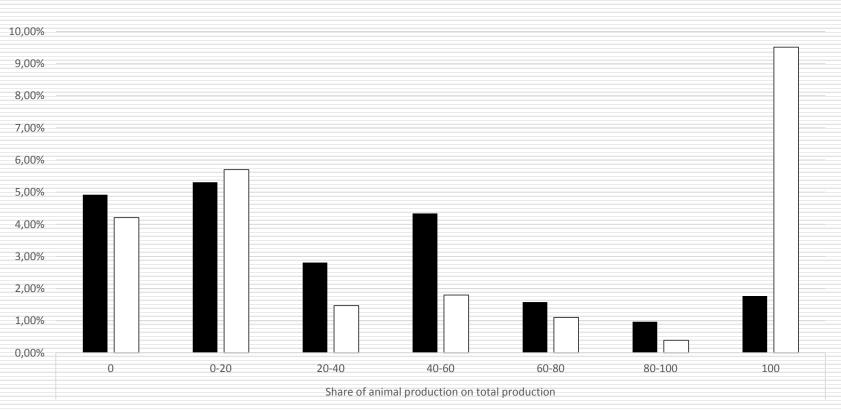
#### Situation in agriculture in period 2010-2014

2010 2014	All farms	Share of animal production on total production									
2010-2014		0	0-20	20-40	40-60	60-80	80-100	100			
Average profitability (ROE)	1,60%	7,33%	2,76%	1,70%	1,32%	-1,14%	-0,26%	0,18%			
Risk	1,95%	4,92%	5,31%	2,81%	4,34%	1,58%	0,97%	1,77%			
Share on number of farms	100,00%	21,04%	16,70%	14,10%	13,45%	11,71%	16,49%	6,51%			
Number of farms	922	194	154	130	124	108	152	60			
Subsidies per ha	288,86	220,36	247,17	270,3	293,26	323,62	364,72	371,1			
Hectares per employee	39,75	58,7	55,26	39,06	33,36	35,24	34,27	31,76			
Income per hectare	26,24	120,47	40,22	33,56	-6,4	-10,69	5,11	10,43			
Income per employee	1043,2	7071,07	2222,36	1310,83	-213,43	-376,62	174,96	331,4			
Subsidies on total sales (%)	0,34	0,22	0,35	0,29	0,32	0,42	0,5	0,46			
Sales per employee	33309,5	59526,2	38559,9	36307,5	30267,1	27150,0	24994,6	25413,7			

### Average profitability of farms based on the share of animal production on total production

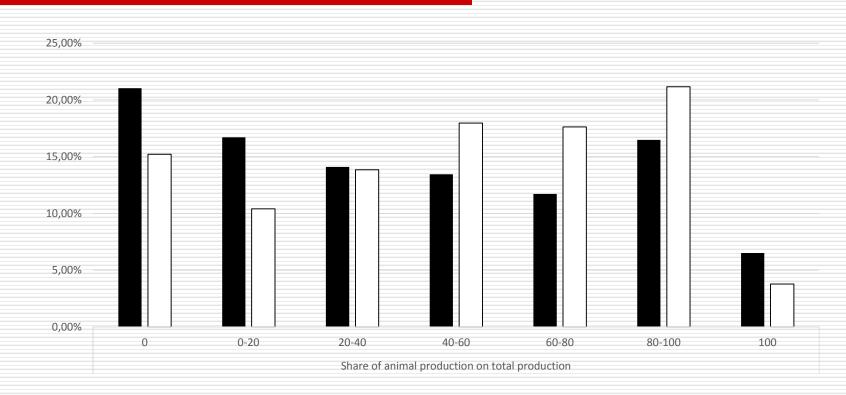


# Risk of farms based on the share of animal production on total production



■ 2010-2014 □ 2004-2008

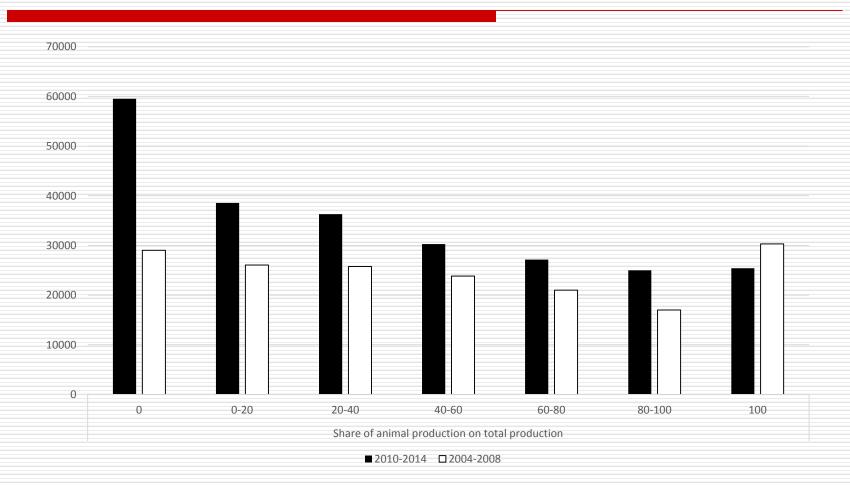
### Share of farms based on the share of animal production on total number of farms



2010-2014 2004-2008

03. 10. 2016

# Sales per employee based on the share of animal production on total production



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## CONCLUSION

- In 2004 Slovakia joined the EU. The agricultural market became a part of the EU agricultural market.
- Farms in Slovakia are large when compared to EU average.
- We observed the structural changes in production and farms based on the integration and globalization.
- Based on the results we conclude the productivity of farms did increase.

## CONCLUSION

- Crop farms are more productive than animal farms.
- Profitability of farms **differs** based on the share of animal production.
- The most profitable farms have "O" share of animal production.
- Mixed farms with share of animal production from 60-80% are generating loss.
- In the long run, crop farms are profitable and profit from crop production is used to cover the losses from animal production in mixed farms.

### CONCLUSION

The most profitable farms are the most risky. Generally the animal production is considered to be less risky when compared to crop production.

#### Partial results of "VEGA" projects:

This paper has been prepared within the projects:

- 1/0912/14 "Common Agricultural Policy from 2014 to 2020 and its impact on the financial situation of farms in Slovak Republic"
- 1/0796/14 "Transmission mechanism of CAP instruments and their impact on the financial situation of farms"

# Thanks for Attention