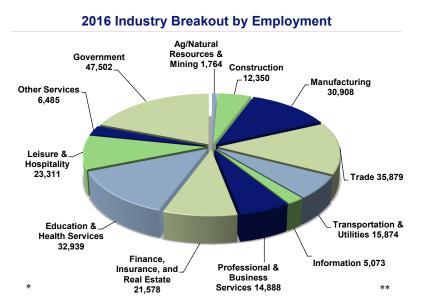
2017 ANNUAL PROFILE **REGION #10** IOWA WORKFORCE DEVELOPMENT

Executive Summary

As of 2016, Iowa Workforce Development's (IWD) Region 10's largest private industry was Trade, representing 14.4 percent (35,879) of the region's total covered employment of 248,549. The region's total employment increased by 0.8 percent since 2015, while the average annual wage increased by 1.5 percent to \$48,362 for all industries. The Education & Health Services industry posted the largest employment percentage increase of 6.6 percent during 2016.

IWD's Region 10 average weekly wage for all industries was \$930 for 2016. This was an increase of 1.5 percent since 2015. The highest average weekly wage for a private sector was in Manufacturing, averaging \$1,354. Between 2015 and 2016, the Leisure & Hospitality sector reported the largest percentage increase in average weekly wage of 4.8 percent.



*Includes public education and health institutions, **FIRE– Finance, Insurance, and Real Estate Source: Quarterly Census of Employment and Wages

Ten Major Private Industry Employers Listed alphabetically

Name of Company	Industry
AEGON USA INVESTMENT MGMNT INC	Finance & Insurance
CRST Expedited	Transportation
Helping Hands AVP	Health Services
Mercy Medical Ctr	Health Services
Nordstrom	Retail Trade
Rockwell Collins Inc	Manufacturing
Transamerica Life Insurance Co	Finance & Insurance
University of Iowa-College of Medicine	Educational Services
University of Iowa-Hospital & Clinics	Health Services
Unity Point Hlth-St Luke's	Health Services

Source: InfoGroup®

STATE OF IOWA



IWD Region #10

QUICK FACTS

Counties Included in Iowa Workforce Development's Region

Benton	LINN
Jones	Iowa
Johnson	Cedar
Washington	

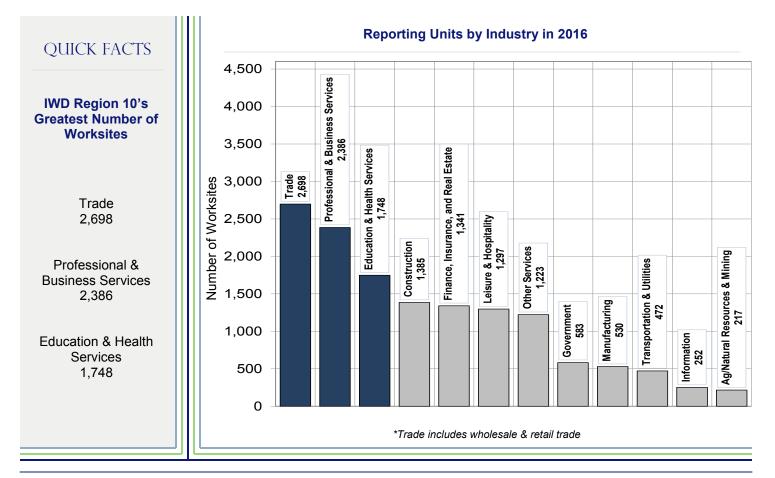
2016 Covered Employment (QCEW)

		%						
Total Employment	248,549	16.1 ¹						
Average Weekly Wage	\$930	107.6 ²						
Largest Private Sector: Trade	35,879	14.4 ³						
¹ Percent is based on statewide covered employment of 1,539,355 ² Percent is based on statewide average weekly wage of \$864 ³ Percent is based on statewide covered employment in specified sector								
Census S	tatistics							



Re	porting Uni	its		Employment					
2015	2016	% Change	•	2015	2016	% Change			
13,880	14,130	1.80%	Total All Industries	246,542	248,549	0.81%			
13,300	13,547	1.86%	Private Business	200,184	201,047	0.43%			
213	217	1.88%	Ag/Natural Resources & Mining	1,758	1,764	0.34%			
1,374	1,385	0.80%	Construction	12,007	12,350	2.86%			
514	530	3.11%	Manufacturing	31,280	30,908	-1.19%			
2,718	2,698	-0.74%	Trade	35,618	35,879	0.73%			
1,056	1,049	-0.66%	Wholesale Trade	8,049	8,052	0.04%			
1,662	1,648	-0.84%	Retail Trade	27,569	27,826	0.93%			
472	472	0.00%	Transportation & Utilities	16,217	15,874	-2.12%			
239	252	5.44%	Information	6,890	5,073	-26.37%			
1,302	1,341		Finance, Insurance, and Real Estate	14,523	14,888				
2,290	2,386		Professional & Business Services	21,309	21,578				
1,625	1,748		Education & Health Services	30,905	32,939	6.58%			
1,293	1,297		Leisure & Hospitality	23,133	23,311	0.77%			
1,262	1,223	-3.09%	Other Services	6,544	6,485	-0.90%			
580	583	0.52%	Government	46,357	47,502	2.47%			
118	119	0.85%	State	20,551	21,346	3.87%			
333	337	1.20%	Local	22,496	22,751	1.13%			
129	128	-0.78%	Federal	3,310	3,405	2.87%			

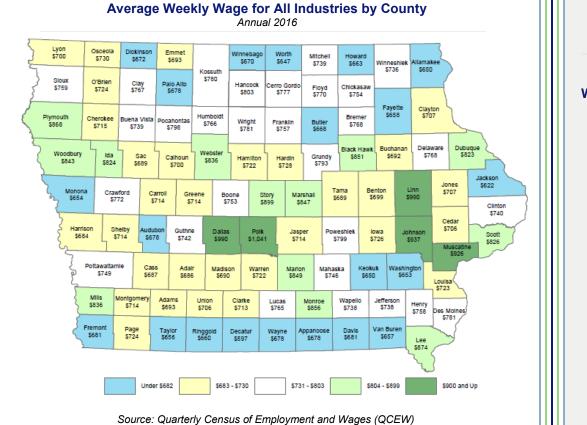
2015 - 2016 Covered Employment and Reporting Units by Industry



www.iowalmi.gov

\$ 47,639 \$ 48,362 1.52% Total All Industries \$ 916 \$ 930 \$ 45,374 \$ 45,953 1.28% Private Business \$ 873 \$ 884 \$ 40,164 \$ 40,399 0.59% Ag/Natural Resources & Mining \$ 772 \$ 777 \$ 54,140 \$ 56,312 4.01% Construction \$ 1,041 \$ 1,083 \$ 70,042 \$ 70,426 0.55% Manufacturing \$ 1,347 \$ 1,354 \$ 34,159 \$ 34,833 1.97% Trade \$ 657 \$ 670 \$ 63,225 \$ 64,375 1.82% Wholesale Trade \$ 1,216 \$ 1,238	ge Change 1.53% 1.26%
\$ 47,639 \$ 48,362 1.52% Total All Industries \$ 916 \$ 930 \$ 45,374 \$ 45,953 1.28% Private Business \$ 873 \$ 884 \$ 40,164 \$ 40,399 0.59% Ag/Natural Resources & Mining \$ 772 \$ 777 \$ 54,140 \$ 56,312 4.01% Construction \$ 1,041 \$ 1,083 \$ 70,042 \$ 70,426 0.55% Manufacturing \$ 1,347 \$ 1,354 \$ 34,159 \$ 34,833 1.97% Trade \$ 657 \$ 670 \$ 63,225 \$ 64,375 1.82% Wholesale Trade \$ 1,216 \$ 1,238	1.53%
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\$ 34,159 \$ 34,833 1.97% Trade \$ 657 \$ 670 \$ 63,225 \$ 64,375 1.82% Wholesale Trade \$ 1,216 \$ 1,238	4.03%
\$ 63,225 \$ 64,375 1.82% Wholesale Trade \$ 1,216 \$ 1,238	0.52%
	1.98%
	1.81%
\$ 25,673 \$ 26,286 2.39% Retail Trade \$ 494 \$ 506 1	2.43%
\$ 47,871 \$ 46,941 -1.94% Transportation & Utilities \$ 921 \$ 903 -	-1.95%
\$ 60,435 \$ 62,288 3.07% Information \$ 1,162 \$ 1,198	3.10%
\$ 65,190 \$ 66,642 2.23% Finance, Insurance, Real Estate \$ 1,254 \$ 1,282	2.23%
\$ 44,464 \$ 45,633 2.63% Professional & Business Services \$ 855 \$ 878 1	2.69%
\$ 42,502 \$ 43,340 1.97% Education & Health Services \$ 817 \$ 833	1.96%
\$ 15,091 \$ 15,803 4.72% Leisure & Hospitality \$ 290 \$ 304	4.83%
\$ 31,364 \$ 32,630 4.04% Other Services \$ 603 \$ 628	4.15%
\$ 57,424 \$ 58,555 1.97% Government \$ 1,104 \$ 1,126	1.99%
\$ 72,271 \$ 73,487 1.68% State \$ 1,390 \$ 1,413	1.65%
\$ 42,524 \$ 42,995 1.11% Local \$ 818 \$ 827	1.10%
\$ 66,511 \$ 68,914 3.61% Federal \$ 1,279 \$ 1,325	3.60%

2015 - 2016 Average Annual and Weekly Wage by Industry



QUICK FACTS

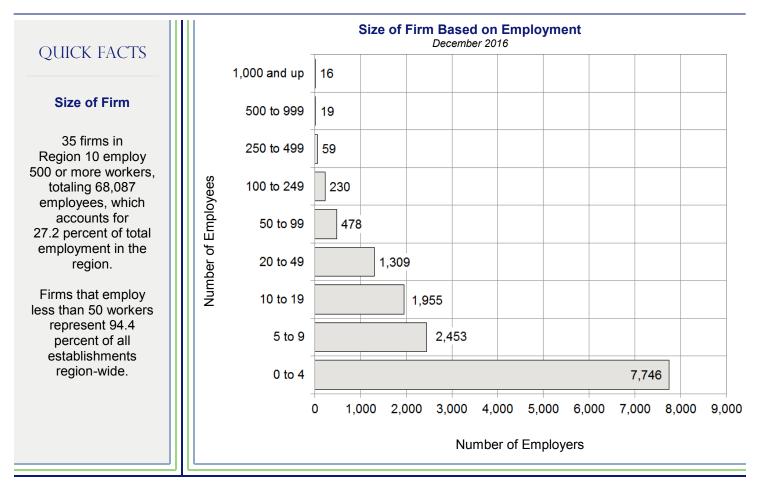
Average Weekly Wage Comparisons

IWD Region 10 \$930

Rank Among All 15 IWD Regions #2

> Statewide \$864

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2016 Local Employment Dynamics (LED) - Quarterly Workforce Indicators Comparison of 1st Quarter 2015 to 1st Quarter 2016

Quarterly Workforce Indicators	Region 10 (2015)	Region 10 (2016)
Total Employment	245,091	246,129
New Hires	28,285	27,634
Separations	23,006	23,339
Turnover Rate %	8.9%	-
Average Monthly Earnings	\$4,103	\$3,997
Average New Hire Earnings	\$1,958	\$2,023
Quarterly Workforce Indicators	lowa (2015)	lowa (2016)
Total Employment	1,480,668	1,488,265
New Hires	164,056	167,515
Separations	135,706	137,100
Turnover Rate %	8.9%	-
Average Monthly Earnings	\$3,750	\$3,727
Average New Hire Earnings	\$2,047	\$2,100

Source: Local Employment Dynamics, http://lehd.did.census.gov/datatools/qwi-online.html. For definitions of the Quarterly Workforce Indicators, visit http://lehd.did.census.gov/doc/QWI_101.pdf.

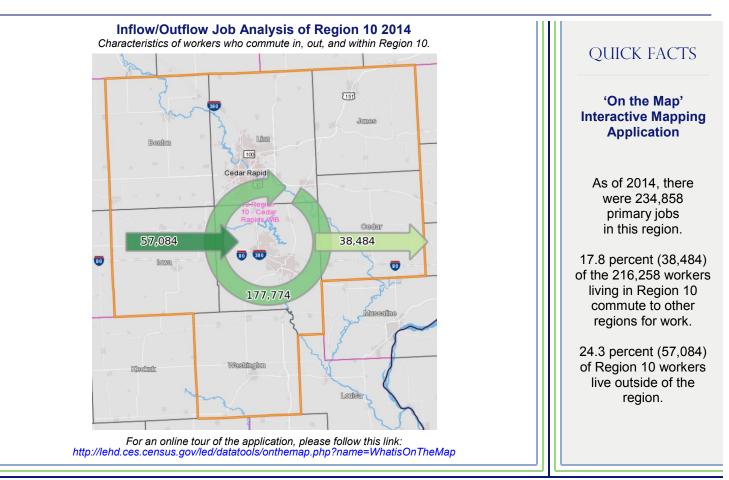
QUICK FACTS

Quarterly Workforce Indicators Definitions

Total Employment Number of workers who are employed by the same employer in both the current and previous guarter

<u>New Hires</u> Total number of accessions that were also not employed by that employer during the previous four quarters

For additional definitions see source information below the LED tables



ON THE MAP Statistics — Region 10

Distribution of Worker's Age, Monthly Earnings, and Educational Attainment—Primary Jobs

Total Primary Jobs	20	14	20	12	2010		
Total Primary Jobs	Count	Change	Count	Change	Count	Change	
	234,858	2.7%	228,653	2.7%	222,714	-	
Jobs By Worker Age	20	14	20	12	2010		
	Count	Share	Count	Share	Count	Share	
Age 29 or younger	57,633	24.5%	56,136	24.6%	56,754	25.5%	
Age 30 to 54	126,449	53.8%	124,917	54.6%	124,136	55.7%	
Age 55 or older	50,776	21.6%	47,600	20.8%	41,824	18.8%	
Jobs by Earnings	20	14	20	12	2010		
	Count	Share	Count	Share	Count	Share	
\$1,250 per month or less	47,353	20.2%	47,934	21.0%	46,701	21.0%	
\$1,251 to \$3,333 per month	78,194	33.3%	78,421	34.3%	78,333	35.2%	
More than \$3,333 per month	109,311	46.5%	102,298	44.7%	97,680	43.9%	
Jobs by Worker Educational Attainment	2014		20	12	2010		
	Count	Share	Count	Share	Count	Share	
Less than high school	13,650	5.8%	12,541	5.5%	11,058	5.0%	
	49,955	21.3%	47,919	21.0%	45,613	20.5%	
High school or equivalent, no college	49,900						
High school or equivalent, no college Some college or Associate degree	49,955 59,378	25.3%	57,765	25.3%	55,435	24.9%	
	,		57,765 54,292	25.3% 23.7%	55,435 53,854	24.9% 24.2%	

Source: Local Employment Dynamics, On the Map: https://onthemap.ces.census.gov/. For definitions and instruction on this mapping application, visit http://lehd.ces.census.gov/led/datatools/onthemap.php?name=GettingStarted

QUICK FACTS

'On the Map' Reports

One of the reports generated from 'On the Map' displays total primary jobs of 234,858 in Region 10 and the distribution of age and monthly earnings of the workers.

46.5 percent of Region 10 workers earn greater than \$3,333 per month.

21.6 percent of the region's workers are age 55 and older.

Top 20 Growing Industries by Employment											
Industry Description	NAICS Code	2014 Estimated Employment	2024 Projected Employment	Total Growth	Percent Change						
Total, All Industries (Non-ag)	000	275,330	304,030	28,700	10.4%						
Educational Services	611	39,695	43,030	3,335	8.4%						
Ambulatory Health Care Services	621	8,095	10,515	2,420	29.9%						
Truck Transportation	484	8,935	10,715	1,780	19.9%						
Administrative and Support Services	561	12,380	14,140	1,760	14.2%						
Food Services and Drinking Places	722	16,970	18,645	1,675	9.9%						
Nursing and Residential Care Facilities	623	6,580	8,130	1,550	23.6%						
Specialty Trade Contractors	238	7,640	9,150	1,510	19.8%						
Professional, Scientific, and Technical Services	541	7,340	8,825	1,485	20.2%						
Self Employed and Unpaid Family Workers	671	20,730		1,380							
Hospitals	622			1,335							
Insurance Carriers and Related Activities	524	6,435	7,755	1,320	20.5%						
Social Assistance	624	5,265	6,345	1,080	20.5%						
Food and Beverage Stores	445	5,620	6,280	660	11.7%						
Nonstore Retailers	454	2,705	3,295	590	21.8%						
General Merchandise Stores	452	4,920	5,445	525							
Local Government, Excluding Education and Hospitals	930	7,465	7,965	500	6.7%						
Credit Intermediation and Related Activities	522	3,820	4,275	455	11.9%						
Management of Companies and Enterprises	551	1,425	1,805	380	26.7%						
Motor Vehicle and Parts Dealers	441	3,060	3,415	355	11.6%						
Internet Service Providers, Web Search	518	2,445	2,795	350	14.3%						

Source: Long-Term Industry Projections

https://www.iowaworkforcedevelopment.gov/industry-projections

"Hot Jobs" in Region 10 2014 - 2024

		E	mploymen	Career Preparation			
SOC	Occupational Title	Estimated Projected		Annual Growth Rate (%)	Educ	Work Exp	Job Training
11-9151	Occupational Therapists	195	255	3.1	MA	N	N
41-3021	Physical Therapists	280	360	2.9	DP	N	N
49-9044	Nurse Practitioners	270	345	2.8	MA	N	N
15-1151	Millwrights	235	305	2.8	HS	N	Α
11-3121	Mental Health Counselors	295	375	2.7	MA	N	1
49-9021	Speech-Language Pathologists	255	320	2.5	MA	N	N
47-2152	Industrial Machinery Mechanics	820	1,030	2.5	HS	N	L
21-1011	Computer Systems Analysts	725	895	2.3	BA	N	N
15-1141	Market Research Analysts & Marketing Specialists	580	715	2.3	BA	N	N
13-1161	Software Developers, Applications	2,115	2,595	2.2	BA	N	N
29-1126	Substance Abuse & Behavioral Disorder Counselors	225	275	2.2	BA	N	N
13-1031	Insurance Sales Agents	900	1,090	2.2	HS	Ν	М

Education (typical education level needed to enter an occupation): DP = Doctoral or Professional degree; MA = Master's degree; BA = Bachelor's degree; AS = Associate's degree; PS = Postsecondary non-degree award; SC = Some college, no degree; HS = High school diploma or equivalent; < HS = Less than high school;

Job Training (typical on-the-job training level needed to attain occupational competency): I = Internship/residency; A = Apprenticeship; L = Long-term on-the-job training; M = Moderate-term on-the-job training; S = Short-term on-the-job training; None = N.

Occupations were selected based on the annual growth rate from 2014-2024 occupational projections. https://www.iowaworkforcedevelopment.gov/career-exploration-resources

Employment and Unemployment Statistics Annual 2016

County	Labor Force	Number	Unemployment	Number		
		Unemployed	Rate	Employed		
Benton	13,700	500	3.6	13,200		
Cedar	10,920	370	3.4	10,550		
lowa	10,690	340	3.1	10,360		
Johnson	84,500	2,200	2.6	82,300		
Jones	10,800	500	4.3	10,300		
Linn	119,000	4,400	3.7	114,500		
Washington	12,500	400	3.0	12,200		
Total	262,110	8,710	3.3	253,410		

Note: The unemployment rate is widely recognized as an important economic indicator that is used to gauge the vitality of the labor market. The release of the monthly unemployment rate causes markets to react and analysts to speculate on the health of the economy. A low jobless rate indicates a strong economy where job seekers can find employment quickly, whereas a high rate may indicate a weaker economy. On the other hand, businesses can find employees more easily when the unemployment rate is high.

Source: Local Area Unemployment Statistics (LAUS) Note: Total employed and unemployed may not reflect total labor force, due to rounding.

Labor Force 2016

QUICK FACTS

Unemployment averaged 3.3 percent in Region 10 for 2016. The region's jobless rate translated into 8,710 unemployed persons.

The 2016 unemployment rate for Region 10 was lower than the statewide average of 3.7 percent.

QUICK FACTS

County Unemployment Rates

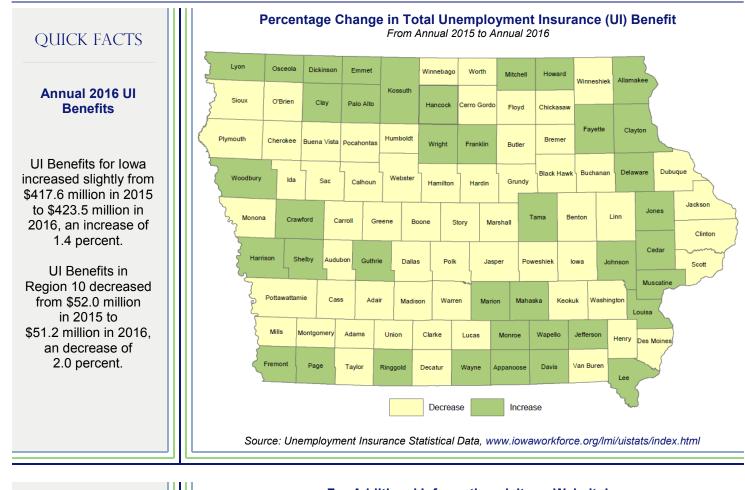
Lee County reported the highest jobless rate in the state in 2016 at 6.2 percent.

Lyon County reported the lowest jobless rate in the state in 2013 at 2.1 percent.

Unemployment Rates per Iowa Counties 2016 Annual Average

2	Lyon 2.1	Osceola 2.7	Dickin: 4.4		Emmet 4.3	Kanad		Vinnebago 3.5		/orth 3.5	Mitc 2.		How 3.		Winnest 3.6	niek "	Allama	kee	
and the second s	Sioux 2.3	O'Brien 2.8	Clay 3.9		Palo Alto 3.2	Kossut 2.7		Hancock 2.7		o Gordo 3.7	Flo 3.		Chick 4.		5.0		5		
	Plymouth 2.6	Cherokee 3.7	Buena V 3.6	/ista Pr	ocahontas 2.9	Humbol 2.9	dt	Wright 4.2		anklin 3.5	But 4.		Brer 3.		Fayet 4.5		Clayt 4.3		3
~	Woodbury 3.6	lda 2.6	Sa 3.1		Calhoun 3.9	Webst	er	Hamilton 3.8		lardin 4		indy .5		Hawk .7	Buchar 4.2		Delaw 3.5		ouque
	Monor 4.2	Oran	vford .6	Carr 2.6		eene	Boor 2.8		Story 2.4		rshall 4.9		ama 4.2		nton 1.6	Lini 3.7		Jones 4.3	Jackson 4.2 Clinton
	Harr 3.		helby A 3	udubo 3.3	on Guthri 3.6		allas 2.7	Pol 3.5		Jas 3.			eshiek 3.5		wa 3.1	John 2.6		Cedar 3.4 Muscati	5 Scott 4.6
	June	Pottawattar 3.4	nie	Cass 3.3	Adai 3		adison 3.6	wan		Mario 3.1		Mahas 3.8		Keoku 4.4	ık Wa	shingt 3	1	Louisa	
	}	Mills 3.7	Montgome 3.6		Adams 2.7	Union 3.8	C	Clarke 3.4	Luc 3.		Monro 4.7		Wapel 5.9	lo 🗸	Jeffersor 3.7	(H	enry 3.6	Des Moine	9
	2	Fremont 3.3	Page 5.1	1	Taylor 3	Ringgold 3.5	D	ecatur 3.3	Way 3.		vppano 4.8	ose	Davis 4.3		/an Bure 3.7		Lee 6.2	~	
																٦			

Source: Local Area Unemployment Statistics (LAUS)



For Additional Information visit our Website! www.iowalmi.gov CONTACT INFO LMLQuick Links Indicators Industry Occupation Research areer Exploration esources LMI Home **Iowa Workforce** Current Employment Statistics Employer Database mployment & Wage **Development** Inemployment isurance Statistics **Employment Statistics** ccupational Employment & Welcome to the Labor Market Information Division **Bureau** The Labor Market Information (LMI) Division collects, analyzes and prepares a wide array of labor market data including employment, industry and occupational statistics, wages, projections, trends and other workforce characteristics. nsurance Statis ment Rate & Labor Note: For optimal experience we recommend using the Chrome browser. For assistance in navigating the Tableau visualization below, visit the Tableau Guide page. 1000 E Grand Ave Additional Links Labor Force Summary Data Tool Des Moines, IA 50319 Special Publicatio Statewide Local Area Annual Averages 515-281-8515 2017 Iowa Labor Force Summary (Seasonally Adjusted) 800-532-1249; Fax: 515-281-8195 iwd.lmi@iwd.iowa.gov ant Pate LFPR* www.iowalmi.gov Select Month to Show in Map: * Labor Force Participation Rate

February February 2017 Unemployment Rate by County (Not Seasonally Adjusted) Equal opportunity employer/ program. Auxiliary aids and services are available upon 2.6% 2.1% 2.8% 2.7% 3.4% 4.2% 2.6% 4.7% 3.4% Fareful Mata Postbirtza Hambild Weigh Franklin Buller Promer request to individuals with 3.5% 3.0% 3.5% 3.5% 3.5% 4.0% 3.9% 4.0% 3.6% 4.1% 4.5% 3.7% Weddury 16% Sao Cabium Wedster Hamiton Grundy Hardin Orundy disabilities. d 2.5% 2.9% 2.6% 2.1% 5.9% 4.4% 3.8% 3.6% Carroll Overne Bosne Story Marshall Tama Benton Linn TTY 515-281-4748: 323 313 393 403 245 245 345 355 403 223 255 Codar Hamison Sheby Auduton Cuthis Datas Pole Jaspar Posesteis Isse Jutinson 1-800-831-1399 3.2% 3.7% 3.7% 4.7% 3.2% 3.2% 3.5% 4.5% Pottaxouttarrie Cass Adair Madison Warren Marion Mahasha Kackuk 3.4% 3.5% 2.8% 3.8% 3.8% 3.1% 4.4% 4.4% 3.0% 0.3% Mills MontgometyAdams Usion Clarke Lucas Monroe Wapelo Jeffersen Herro IOW A 2.6% 4.8% 2.3% 4.0% 3.2% 3.6% 4.1% 3.6% 3.3% Fremore Page Taylor Ringgold Decator Wayne Appanoose Davis Min Rum WORKFORCE DEVELOPMENT

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