

**FACTORS THAT AFFECT KNOWLEDGE SHARING AMONG EMPLOYEES IN
MULTINATIONAL ORGANIZATION**

YASER HASSAN HASSAN AL-QADHI

UNIVERSITI TEKNOLOGI MALAYSIA

**FACTORS THAT AFFECT KNOWLEDGE SHARING AMONG EMPLOYEES IN
MULTINATIONAL ORGANIZATION**

YASER HASSAN HASSAN AL-QADHI

A thesis submitted in fulfillment of the
requirements for the award of the degree of
Master of Management (Technology)

Faculty of Management
Universiti Teknologi Malaysia

JUNE 2013

To my parents, my brothers and sisters

ACKNOWLEDGEMENT

Bismillah Al-Rahman Al-Rahim

In The Name of ALLAH, Most Compassionate, Most Merciful.

First of all, I would like to express my gratitude to Allah s.w.t because of HIS guidance and grace I am able to produce this report hence completing my Master project.

Next, I would especially like to thank Assoc. Prof. Dr. Khalil Md Nor, my supervisor, who always available when I need him and was unstinting in his willingness to provide feedback, suggestions and for his encouragement and wise guidance. His knowledge and kindness led me successfully complete this dissertation. Moreover, I would like to thank my examiners, Dr. Ungku Norulkamar Ungku Ahmad and Dr.Norhalimah Idris, for their time, professional insights and suggestions. I must also thank all the lecturers and staffs in Faculty of Management, Universiti Teknologi Malaysia.

Most importantly, my family was the foundation of my strength and inspiration. I extend my deepest gratitude to my mother, who did not live to witness this day but I believe she would be very proud. Very special thanks go to my father, brothers, and sisters. Their continuous prayer, love, kindness, support and encouragement have been the primary inspiration source of my life. I would like to share my entire honor with all of you.

I am also thankful for all the supports given by all of my friends in UTM.. Special thanks to my friend Mumtaz Ali for his assistant with statistical analysis (SPSS).

ABSTRACT

Knowledge is regarded as the most important resource, and it has often been described as the driving force towards the sustainable and key source of competitiveness. Knowledge management has been described as a collection of strategies and practices used in an organization to discover, create, share, transfer, and enable adoption of insights, experiences and knowledge resources embodied in individuals or embedded in organizations as processes or practices. Knowledge sharing is seen as the most important aspect of knowledge management. No doubt, many studies have shown that knowledge sharing is essential for firms' performance. The purpose of this study is to investigate the relationship between trust, management support, mutual reciprocity, self-efficacy, altruism and knowledge sharing as well as to identify the level of knowledge sharing among multinational employees in an organization in Saudi Arabia. In order to test these relationship five hypotheses was proposed. Two hundred and forty five questionnaires were distributed to the sample population. One hundred eighty nine questionnaires were used to test the results of this study. Multiple regressions were used to analyze the data. The results of the study indicate that trust and management support have a positive influence on knowledge sharing. However, interestingly and surprisingly, the multiple regression results showed that the mutual reciprocity, self-efficacy and altruism have insignificant influences on knowledge sharing. In addition, trust is considered as the factor the contributed the most to knowledge sharing. Taking these factors into consideration will guarantee the success of knowledge management initiatives in the organization.

ABSTRAK

Pengetahuan di klasifikasikan sebagai satu sumber yang paling penting dan sering ditafsirkan sebagai satu keperluan kepada kestabilan organisasi dan kunci utama dalam menghadapi persaingan. Pengurusan pengetahuan adalah pengumpulan strategi dan praktis yang digunakan di dalam organisasi untuk kenalpasti, penghasilan, perkongsian, perpindahan dan membolehkan penerimaan pemahaman, pengalaman dan sumber pengetahuan diserapkan ke setiap individu atau dibangunkan di dalam organisasi sebagai proses atau praktis. Perkongsian pengetahuan dilihat sebagai satu aspek penting di dalam pengurusan pengetahuan. Tidak dinafikan, banyak kajian yang telah dibuat menunjukkan yang perkongsian pengetahuan adalah penting untuk prestasi sesebuah organisasi. Tujuan kajian ini adalah untuk menyiasat hubungkait diantara kepercayaan, sokongan pengurusan, persetujuan untuk memberi dan menerima diantara satu sama lain, keberkesanan identiti, kelakuan yang mementingkan hal orang lain dan perkongsian pengetahuan seterusnya mengenalpasti peringkat perkongsian pengetahuan dikalangan pekerja multinasional sesebuah organisasi di Arab Saudi. Untuk menguji hubungkait ini lima hipotesis telah dicadangkan. 245 soal selidik telah diedarkan kepada sampel populasi. 185 soal selidik telah digunakan untuk menguji keputusan bagi kajian ini. Pelbagai regresi digunakan untuk menganalisa data yang diperolehi. Keputusan kajian yang dibuat menunjukkan kepercayaan dan sokongan pengurusan mempunyai pengaruh positif ke atas perkongsian pengetahuan. Walaubagaimanapun, penemuan menarik yang diperolehi daripada kajian ini adalah persetujuan untuk memberi dan menerima diantara satu sama lain, keberkesanan identiti dan kelakuan yang mementingkan hal orang lain tiada signifikan yang mempengaruhi perkongsian maklumat. Sebagai tambahan, kepercayaan adalah faktor paling menyumbang kepada perkongsian pengetahuan. Mengambilkira semua faktor ini di dalam pertimbangan akan memastikan kejayaan inisiatif pengurusan pengetahuan di dalam sesebuah organisasi.