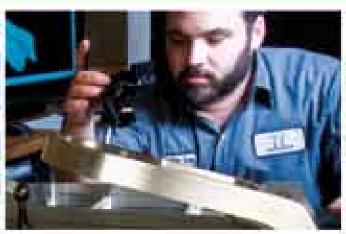
2012

NORTH CAROLINA'S SOUTHEAST **REGIONAL ECONOMIC PROFILE**



NORTH CAROLINA'S SOUTHEAST™

NORTH CAROLINA'S SOUTHEAST **REGIONAL ECONOMIC PROFILE**

North Carolina's Southeast is grateful to the following individuals from our universities who work as a team to keep this research document current:

Dr. Curtis Charles, Fayetteville State University
Senior Associate Vice Chancellor for Institutional Transformation, Chancellor's Office and Executive Director for the Center for Defense and Homeland Security

Dr. Petur Jonsson, Fayetteville State University
Professor and Chair of the Department of Finance, Entrepreneurship, and Marketing

Ms. Teresa Oxendine, The University of North Carolina Pembroke
Director, Regional Center for Economic, Community, and Professional Development

Dr. William W. Hall, Jr., The University of North Carolina Wilmington
Senior Economist, Swain Center for Business and Economic Services,
Professor of Economics, Cameron School of Business

TABLE OF CONTENTS

REGIONAL OVERVIEW

The Southeastern Region of North Carolina

The 11 counties of Southeastern North Carolina stretch from the shores of the Atlantic Ocean to the Sandhills. Its 7,500 sq. miles (19,425 sq. kms) include dynamic New South cities, picturesque small towns, fertile farms and pine-covered woodlands. The Southeast is home to the Port of Wilmington, North Carolina's international container port complex. The region also encompasses Fort Bragg, now among the U.S. Army's largest and most strategically important bases.

Over one million people live in the region, and its growing population includes newly arriving residents from around the world at all stages of life and career. Demographers project continued population growth for the Southeast during the coming five years, with all counties expected to see positive increases in residents. The region's workforce, which now numbers nearly 500,000, includes a diverse cross-section of workers in agriculture, manufacturing, wholesale trades (i.e., distribution), construction, healthcare, government and the professions. Top private employers include GE, Smithfield Foods, Goodyear Tire & Rubber, Wal-Mart Corp., PPD, Inc., and International Paper.

The region's unique network of multi-modal transportation assets continues to spur economic advantages. The Port of Wilmington, the region's "gateway to the global economy," connects firms across the state to buyers and suppliers around the world. As competing port complexes in the eastern U.S. operate at full capacity, shipping lines and the firms they serve are turning to Wilmington as an increasingly popular conduit for bulk, break-bulk and containerized goods. State and federal governments have spent generously on highways in the Southeast Region, with new Interstate extensions around Fayetteville and Wilmington complementing I-40, I-95 and the still-in-progress I-73/74 corridor. The region's utility infrastructure is undergoing transformation as Progress Energy's Sutton Plant converts from coal to natural gas in a move that boosts regional natural gas capacity while serving the long-term interests of the environment.

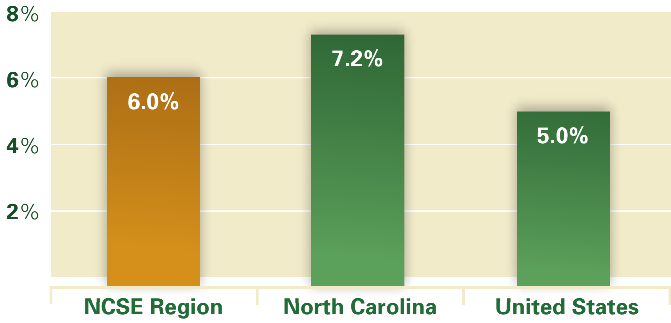
Southeastern North Carolina continues to offer a competitive cost structure for new and existing businesses—including tax rates, construction costs, real estate valuations and other factors. The region's K-12 school systems maintain a commitment to measurable results under state and federal quality improvement programs. Nine campuses of the North Carolina Community College System serve business, industry and residents of all ages with an innovative, responsive catalogue of affordable education and training programs. Three Universities of the University of North Carolina System support Southeastern North Carolina's global economic competitiveness through research, instruction and extension; their athletics and cultural offerings provide engaging entertainment and enrichment opportunities for surrounding communities.

Temperate climate, abundant waterways, stimulating historical attractions and outdoor recreational amenities produce an enviable quality of life for those who live and work in the region.

Southeastern North Carolina's *7,500 sq. miles include dynamic New South cities, picturesque small towns, fertile farms and pine-covered woodlands.*

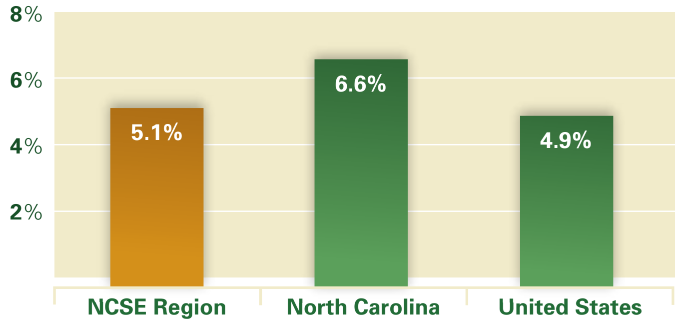
NCSE Population Growth Trends Compared to NC and US

2010-2015 Population Growth Trend



Source: US Bureau of the Census

2015-2020 Population Growth Trend



Source: US Bureau of the Census

NCSE Population Growth Trends by Age, Ethnicity and Gender

By Age

Age Range	2010	2015	% Change 2010-2015	2020	% Change 2015-2020
0-4	80,408	82,334	**2.4**	83,810	**1.8**
5-14	143,132	156,190	**9.1**	164,912	**5.6**
15-24	162,080	163,397	**0.8**	167,015	**2.2**
25-34	143,605	151,176	**5.3**	157,744	**4.3**
35-44	155,453	154,874	**-0.4**	151,844	**-2.0**
45-54	148,012	152,905	**3.3**	159,130	**4.1**
55-64	126,269	138,300	**9.5**	148,378	**7.3**
65-74	83,388	100,897	**21.0**	116,213	**15.2**
75+	60,595	68,578	**13.2**	79,286	**15.6**

By Gender

	2010	2015	% Change 2010-2015	2020	% Change 2015-2020
Female	566,231	600,618	**6.1**	631,285	**5.1**
Male	536,711	568,024	**5.8**	596,847	**5.1**

By Ethnicity

Area	White	Black	American Indian/ Alaska Native	Hispanic/Latino	**Total**
NCSE	649,880	292,258	72,209	85,503	**1,102,381**
NC	6,528,950	2,048,628	122,110	800,120	**9,535,483**

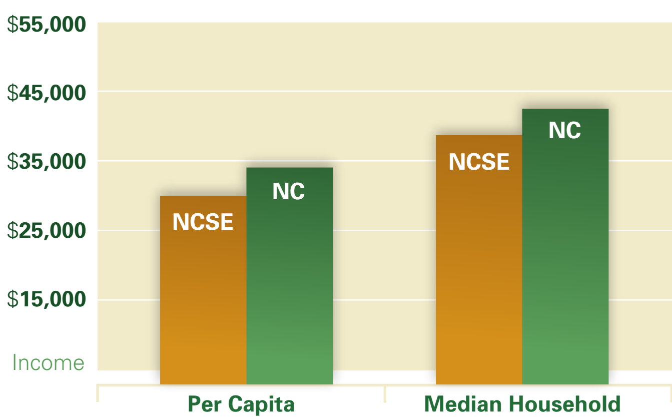
Source: Bureau of the Census, U.S. Department of Commerce.

NCSE Population By County

	2010 Population
Bladen	35,190
Brunswick	107,431
Columbus	58,098
Cumberland	319,431
Hoke	46,952
New Hanover	202,667
Pender	52,217
Richmond	46,639
Robeson	134,168
Sampson	63,431
Scotland	36,157
NCSE	1,102,381

Source: 2010 Census

Household and Per Capita Income



Source: US Bureau of the Census

Median Household Income in 2009 for the 11 counties of the Southeast Region was **$36,448** which is 83% of the NC median of **$43,754**. Median Household Income increased by 12% between the years of 2003 and 2009.

Per Capita Income in 2009 for the 11 counties of the Southeast Region was **$30,550** which is 88% of the NC average of **$34,879**.

Total Personal Income

In 2009 the total personal income for the Southeast Region was **$36,417,000,000** which is a 65.9% increase since 2000.

Existing Housing (Average Home Prices)

According to the three separate Real Estate Associations located within the NCSE region, there were **9,315** homes sold in 2011 at an average sales price of **$196,980**.

Brunswick Association of Realtors

Year	Sales	% Change	Avg. Cost	% Change
2010	1,534	-23.6	$245,166	-3.3
2011	1,631	6.3	$238,757	-2.6

Fayetteville Association of Realtors

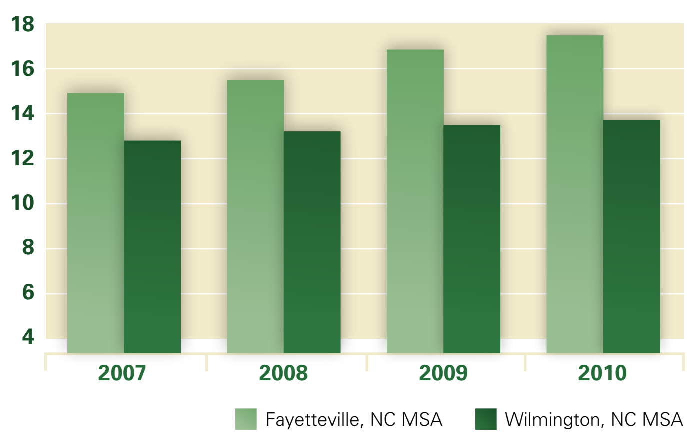
Year	Sales	% Change	Avg. Cost	% Change
2010	3,311	-6.0	$138,898	5.7
2011	3,196	-3.5	$135,796	-2.2

Wilmington Regional Association of Realtors

Year	Sales	% Change	Avg. Cost	% Change
2010	4,439	4.0	$231,229	-1.3
2011	4,488	1.1	$225,369	-2.5

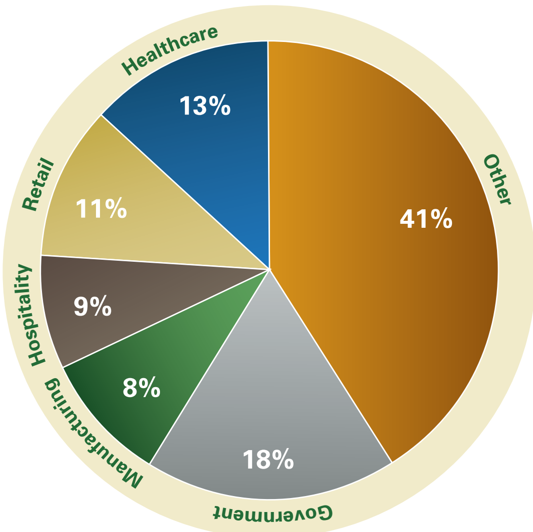
Source: NC Association of Realtors

GDP By MSA (Numbers in Billions)



WORKFORCE

Workforce by Industry



Regional Industry Clusters

Southeastern NC has several industry clusters and concentrations. These are listed below with supporting data and information concerning their prevalence and importance to the region. Manufacturing employs over 37,300 people in the region, which represents 8% of the total workforce. Transportation and logistics and food processing and agricultural industries also have vibrant clusters in the region. Due to growth at Fort Bragg, more defense contractors are locating in the region, crossing several industry sectors. Within the biotechnology sector, a strong contract research organization (CRO) cluster exists in Wilmington.

AVIATION AND AEROSPACE

Southeastern North Carolina is an ideal location for aviation and aerospace companies. Our excellence in logistics and distribution, existing metalworking and manufacturing base, the largest military presence on the east coast and the location of over 280 aerospace companies statewide are a few of the assets NC can offer for this growing industry. In our region there are in excess of 10,000 exiting military personnel each year equipped with the skills needed for success in this industry as well as 5 public and private universities graduating over 4,000 students annually and 8 community colleges with an annual enrollment of 115,000 students (roughly 10% of the region's population) to meet this cluster's workforce needs. The southeastern region also boasts five airports with runway lengths ranging from 5,000 to 8,000 feet all with adjacent industrial sites and three with uncontrolled airspace. Several other resources exist in NC to assist new aviation and aerospace companies such as the North Carolina Aerospace Initiative, a joint venture with educational and economic development organizations to promote applied research and aerospace education. The region's strategic proximity to the port of Wilmington, GE's aircraft engines facility in Wilmington, Boeing's Dreamliner facility in Charleston, Spirit Aerosystems in Kinston and HondaJet in Geensboro are just a few examples of why southeastern NC is poised for rapid growth and success in the aviation and aerospace sector.

ADVANCED TEXTILES

Southeastern North Carolina has a long and productive history in the textile industry. Over the past decade, a shift from traditional weaving and sewing textiles to advanced and technical non-woven textiles has occurred. Advanced and performance textiles are more automated and provide a variety of products in the region, including military uniforms and equipment, synthetic fibers, environmental protection products, industrial and automotive filters, and clothing. As a leading state in textile manufacturing, North Carolina has a number of excellent resource organizations to assist companies in this industry sector. The center for the entire US textile industry and its technological innovations is North Carolina. There are approximately 4400 employees in textile and apparel firms in the Region. Many of the Region's 38 chemical plants with almost 2500 employees produce raw materials for the textile industry.

BIOTECHNOLOGY

Southeastern North Carolina contains excellent opportunities for emerging and established biotechnology companies. Wilmington has one of the largest clusters of research contract organizations (CRO) in the state and nation. The University of North Carolina at Wilmington is developing a $30 Million marine biotechnology research center to take advantage of the region's proximity to the coast. Agricultural biotech research is growing due to the region's strong agricultural base and network of universities and community colleges engaged in biotech research and business assistance through Bio-accelerators. The North Carolina Biotechnology Center has a regional office to lead development in this sector.

BUILDING PRODUCTS

Southeastern North Carolina has a large number of building product manufacturers and distributors. The region is an ideal location for these companies due to overall population and business growth in the region. The Fayetteville and Wilmington areas are two of the fastest growing areas in North Carolina. Wood products have always been a strong industry sector in the region, and there are many wood products companies located here, making products such as wallboard, trusses, doors, cabinets, lumber, and panels. The port at Wilmington allows for excellent access for importing and exporting of wood and other raw materials.

DISTRIBUTION & LOGISTICS

North Carolina's Southeast Region's geographic location midway on the east coast provides excellent distribution access and logistics efficiencies for companies engaged in manufacturing, assembly, and retail distribution. The region has a three-tiered, interlinked distribution model: 1) At-Port location offers buildings and sites within 20 miles of the Port of Wilmington. 2) Interstate corridors offer inland locations along three interstates – I-40, I-95, and I-74. 3) The region offers close proximity to key regional markets, including Charlotte, NC, Raleigh, NC, Columbia, SC, and Atlanta, GA.

ENERGY

Southeastern North Carolina is becoming a rich area for emerging and diversified energy companies. Examples of energy development include natural gas, bio-fuels, bio-mass and animal waste regeneration; solar panel and wind turbine component manufacturing; and solar panel fields. DuPont is investing in a new plant to make tedlar, a film backing for solar panels, and GE's nuclear energy research and development and component manufacturing division is headquartered in Wilmington, NC. Initial research into wind energy development off the coast of North Carolina is also underway.

FOOD PROCESSING AND AGRI-INDUSTRY

Southeastern North Carolina has more than 20,000 people employed with food processing companies. Examples of products processed and/or grown in the region include pork, poultry, sauces, food/drink ingredients, sweet potato products, peanuts, soybean oil, grapes, tobacco, and blueberries. North Carolina's Southeast region, long known for its productive land and innovative agricultural companies, has several of the top farm income producing counties in the nation. Wineries and vineyards are also a growth sector in the region due to the area's fertile loamy soils that are ideal for grapes. Thanks to an excellent transportation infrastructure that includes the Port of Wilmington and multiple interstate highways, North Carolina exports more than $2 billion of agricultural products annually. North Carolina ranks first in the nation for production of sweet potatoes and tobacco, and second in the nation for Christmas trees, hogs, and turkeys.

METALWORKING

Southeastern North Carolina has a cluster of metal product manufacturing companies that make a range of products, including steel coils, attic fans, aluminum fencing, grills, steel packing straps, metal buildings, pipe fittings, and nails. Overall, North Carolina has over 150,000 people employed in metalworking industries. Community colleges in the region offer customized worker and classroom training in welding and metal fabrication and technology. Machining technology and robotics programs are also available. While the largest industry segments represented in the region include sheet metal work and prefabricated metal buildings, almost all other components of the sector are represented.

DEFENSE

Southeastern North Carolina has a long and proud heritage with the presence of military installations in the region. Ft. Bragg, located near Fayetteville, is one of the nation's largest and most important Army installations. Ft. Bragg hosts the 82nd Airborne Division, the US Army Special Operations Command, and Pope Army Airfield. With the relocation of US Army Forces Command (FORSCOM) and the US Army Reserve Command (USARC) completed, Fort Bragg is now home to the highest concentration of starred generals other than the Pentagon. These moves are bringing thousands of new personnel and defense contractors to the region. The defense industry encompasses 7% of North Carolina's statewide gross domestic product (GDP) and brings $23 billion into the State annually. According to the NC Department of Commerce, Department of Defense spending was $3.6 billion in 2008, a 22% increase over FY07.

Union Membership Rate

Due primarily to the "Right to Work" law, North Carolina experiences the lowest unionization rate of all U.S. states in 2010 at 3.2%.

	2010 US Lowest Unionization States	
1	**North Carolina**	**3.2%**
2	Arkansas	4.0%
3	Georgia	4.0%
4	Louisiana	4.3%
5	Mississippi	4.5%
6	South Carolina	4.6%
7	Virginia	4.6%
8	Tennessee	4.7%
9	Texas	5.4%
10	Oklahoma	5.5%

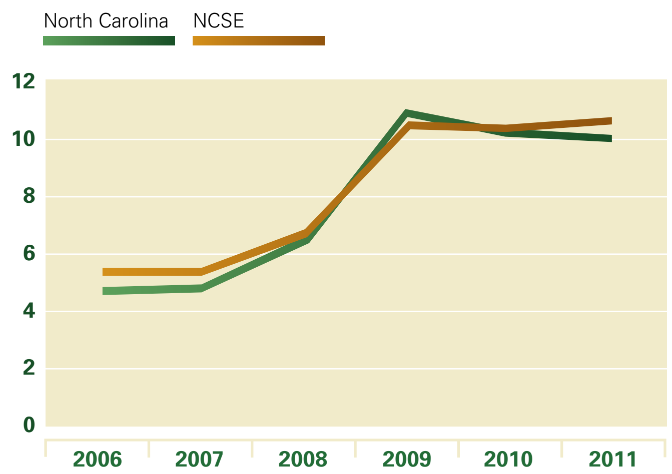
Source: U.S. Bureau of Labor Statistics, Division of Labor Force Statistics [http://data.bls.gov/cgi-bin/print.pl/news.release/union2.t05.htm].

Right-to-Work State

North Carolina is an "at-will" employment state and one of 23 states with a "right-to-work" law. Closed shops and union shops are not permitted. An employer may not require an employee to join a union, nor may an employer require an employee to refrain from joining a union.

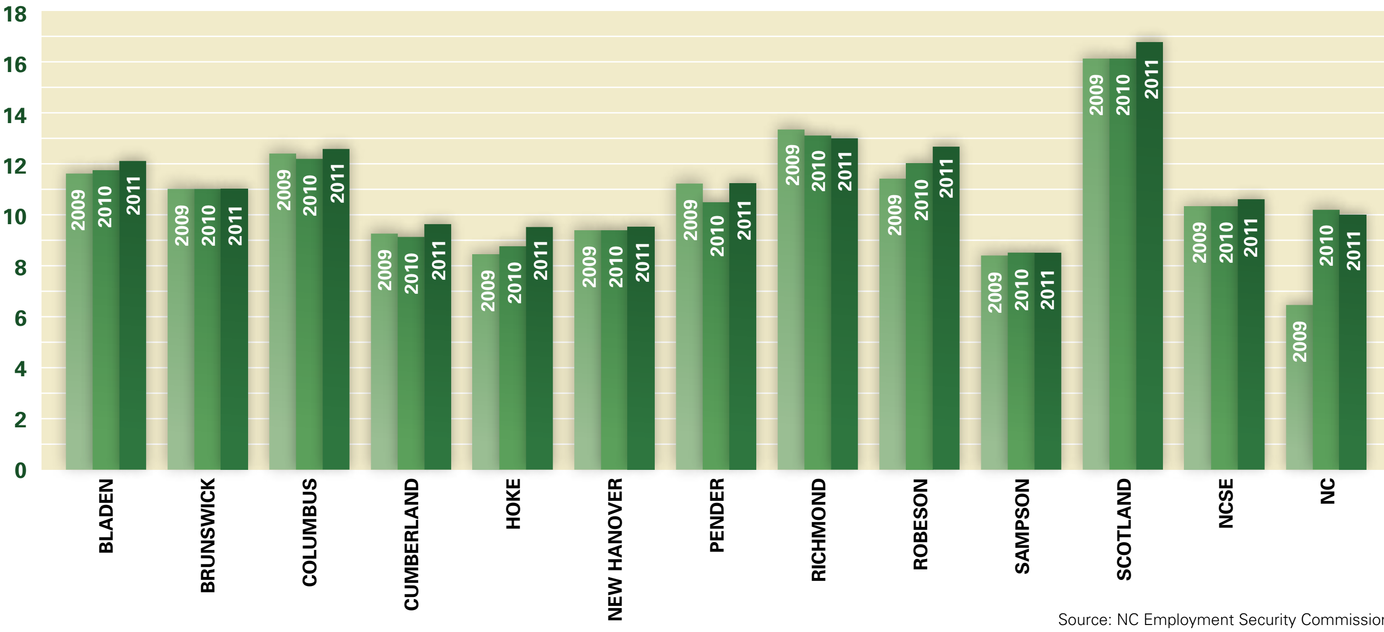
Source: www.dol.gov/esa/whd/state/righttowork.htm

NCSE Regional Unemployment Rates



Source: NC Employment Security Commission

Unemployment Rates By County



Source: NC Employment Security Commission

3Q2011 Employment Wages

	3Q2011 Employment		Average Weekly Wages		
Industry	Employment	% of Total	NCSE	% of Total	NCSE as % of State
Agriculture, Forestry, Fishing & Hunting	6,016	1.3%	$489.59	70.3%	92.5%
Construction	18,475	4.1%	$825.80	118.6%	102.0%
Manufacturing	37,373	8.3%	$910.30	130.8%	89.6%
Wholesale Trade	9,979	2.2%	$891.07	128.0%	76.5%
Retail Trade	48,478	10.7%	$464.10	66.7%	95.4%
Transportation & Warehousing	10,243	2.3%	$786.67	113.0%	91.9%
Information	5,328	1.2%	$824.07	118.4%	69.1%
Finance & Insurance	7,979	1.8%	$866.47	124.5%	66.8%
Real Estate & Rental & Leasing	5,348	1.2%	$628.33	90.3%	85.8%
Professional & Technical Services	14,386	3.2%	$1,092.52	157.0%	85.5%
Management of Companies & Enterprises	2,283	0.5%	$880.21	126.5%	60.5%
Administrative & Waste Services	20,137	4.5%	$525.47	75.5%	89.2%
Educational Services	34,429	7.6%	$771.15	110.8%	95.6%
Health Care & Social Assistance	60,511	13.4%	$765.86	110.0%	90.4%
Arts, Entertainment & Recreation	5,179	1.1%	$365.28	52.5%	65.8%
Accommodation & Food Services	39,529	8.8%	$273.23	39.3%	92.3%
Other Services Ex. Pub Admin	8,332	1.8%	$518.09	74.4%	94.4%
Public Administration	31,943	7.8%	$885.49	127.2%	102.9%
Government	82,693	18.4%	$918.33	131.96%	94.5%

Source: NC Employment Security Commission

WORKFORCE

New Incorporations

County	2008	2009	% Change 2008-2009	2010	% Change 2009-2010	2011	% Change 2010-2011
Bladen	73	92	26.0%	91	-1.1%	75	-17.6%
Brunswick	512	515	0.6%	519	0.8%	564	8.7%
Columbus	112	143	27.7%	129	-9.8%	128	-0.8%
Cumberland	815	1145	40.5%	1093	-4.5%	1124	2.8%
Hoke	78	99	26.9%	119	20.2%	108	-9.2%
New Hanover	1338	1546	15.5%	1609	4.1%	1603	-0.4%
Pender	167	236	41.3%	213	-9.7%	209	-1.9%
Richmond	65	121	86.2%	82	-32.2%	93	13.4%
Robeson	226	312	38.1%	268	-14.1%	254	-5.2%
Sampson	108	110	1.9%	126	14.5%	143	13.5%
Scotland	54	77	42.6%	69	-10.4%	68	-1.4%
NCSE	3548	4396	23.9%	4318	-1.8%	4369	1.2%

Source: NC Secretary of State's Office

Fort Bragg

- Established in 1918, Fort Bragg is one of the largest military complexes in the world
- Includes 10% of the US Army's active component forces
- Home of the 82nd Airborne Division
- Located just 10 miles from Fayetteville
- Base covers 160,832 acres
- Military Population comprises almost 53,000 officers and enlisted men and women
- Annual payroll is $3 billion
- $641 million awarded annually in government contracts
- $12.9 billion direct and indirect annual impact on the 10 contiguous counties to Fort Bragg

BASE REALIGNMENT AND CLOSURE COMMISSION (BRAC) - 2005 TO PRESENT

BRAC Impact on Fort Bragg:

1. The 7th Special Forces Group has been relocated to Eglin AFB, Florida, the 4th Brigade Combat Team, 82nd Airborne Division has been activated, and European-based forces have been relocated to Fort Bragg.
2. Yeager Airport AGS, WV has been realigned and eight C-130H aircraft are located at Fort Bragg to form a 16 aircraft Air Force Reserve/active duty associate unit.
3. Pittsburg International Airport (IAP) Air Reserve Station (ARS), PA has closed and 911th Airlift Wing's (AFRC) eight C-130 H aircraft are located at Fort Bragg.
4. AFRC operations and maintenance manpower is now located at Fort Bragg.
5. Two major headquarters, Army Forces command (FORSCOM) and Army Reserve Command are located at Fort Bragg. FORSCOM has transferred 3000 positions from Atlanta.

BRAC will impact our region by injecting billions of additional dollars in the economy, increasing construction spending, attracting more defense related industries, increasing federal impact aid for schools, increasing population, raising average per capita income and creating a better business climate.

As a result of projected military investment and the relocation of personnel in this region 18,200 jobs will be created by 2013. The leading sectors where these jobs will be created are listed below.

Projected Precentage Number of Military-Related Jobs Added in the Leading Growth Sectors (2011-2013)

	2011-2013
Government	33%
Construction	30%
Professional & Technical Services	13%
Retail Trade	8%
Healthcare & Social Assistance	7%
Administrative & Waste Services	5%
Accommodation & Food Service	4%

Source: www.bracrtf.com

Military Spending Impact

Breakdown of Military Spending Impact on North Carolina Gross State Product, Employment, Labor Force, and Population:

	Fort Bragg
Contributions to GSP (in billions)	$4.7
Employment (Persons)	82,620
Labor Force (Persons)	20,710
Impacted Population (Persons)	84,540

Source: East Carolina University Regional Development Services & Regional Economic Models, Inc. in cooperation with NCSU Economic Development Partnership, Feb 2005

The expected economic impact of additional military spending on the 11 counties in the southeastern region on North Carolina as a result of BRAC is summarized below:

Economic Impact of Additional Military Investment 2013

Personal Income	+ $1.47 billion
Disposable Income	+ $1.27 billion
Gross Regional Product	+ $1.11 billion
Total Sales (output)	+ $.86 billion
Total Demand	+ $1.69 billion

Source: www.bracrtf.com

Largest Private Employers in the Southeast Region

Employers (1000 and larger)	Industry	County Location
1. Smithfield Foods Inc	Manufacturing	Bladen
2. Wal-Mart Associates Inc	Trade, Transportation & Utilities	Cumberland
3. Goodyear Tire & Rubber Inc	Manufacturing	Cumberland
4. House of Raeford	Manufacturing	Hoke
5. The Shaw Group Inc	Construction	New Hanover
6. Cellco Partnership	Information	New Hanover
7. PPD Development LP	Professional & Business Services	New Hanover
8. Wal-Mart Associates Inc	Trade, Transportation & Utilities	New Hanover
9. Corning Inc	Manufacturing	New Hanover
10. Perdue Products	Manufacturing	Richmond
11. Mountaire Farms of NC Inc	Manufacturing	Robeson
12. Smithfield Foods Inc	Manufacturing	Sampson
Employers (500 – 999)		
13. Wal-Mart Associates Inc	Trade, Transportation & Utilities	Brunswick
14. Progress Energy Service Co	Trade, Transportation & Utilities	Brunswick
15. International Paper Co Inc	Manufacturing	Columbus
16. Bmar & Associates LLC	Construction	Cumberland
17. Kayser-Roth Corporation	Manufacturing	Cumberland
18. M J Soffee LLC	Manufacturing	Cumberland
19. Shee Atika Languages LLC	Education & Health Services	Cumberland
20. Purolator Filters	Manufacturing	Cumberland
21. Food Lion LLC	Trade, Transportation & Utilities	Cumberland
22. ITT Systems Corporation	Other Services	Cumberland
23. Eaton Corporation	Manufacturing	Cumberland
24. E I DuPont De Nemours & Co Inc	Professional & Business Services	Cumberland
25. GE Hitachi Nuclear Fuel Holding Co LLC	Manufacturing	New Hanover
26. Global Nuclear Fuel Holding Co LLV	Manufacturing	New Hanover
27. General Electric Corp	Manufacturing	New Hanover
28. Harris Teeter Inc	Trade, Transportation & Utilities	New Hanover
29. Mundy Industrial Contractors Inc	Construction	New Hanover
30. Food Lion LLC	Trade, Transportation & Utilities	New Hanover
31. WHA Medical Clinic PLLC	Education & Health Services	New Hanover
32. McAnderson Inc.	Leisure and Hospitality	New Hanover
33. Gomex Harvesting	Natural Resources & Mining	Pender
34. Campbell Soup Supply Co LLC	Manufacturing	Robeson
35. Wal-Mart Associates Inc	Trade, Transportation & Utilities	Robeson
36. BB&T	Financial Activities	Robeson
37. First Health of the Carolinas	Education & Health Services	Richmond
38. Prestage Farms Inc	Natural Resources & Mining	Sampson

International Companies Located within the Southeast Region

Company	County	Parent Company Location
Alpla, Inc.	Hoke	Austria
Aludisc	Sampson	Venezeula
Camaq Scientific	New Hanover	Sweden
Cascades Industries	Richmond	Canada
Clear Path Recycling	Cumberland	Mexico
Coverbind Corporation	New Hanover	Switzerland
DAK	Brunswick & Cumberland	Mexico
FCC	Scotland	Japan
Feller, LLC	Brunswick	Austria
Filtec Precise	Columbus	Germany
Fortron	New Hanover	Japan
Fraser West Timber	Columbus	Canada
Hanjin Shipping	New Hanover	South Korea
Hanson Brick Co.	Sampson	UK
Hanson & Ortho Fibers	New Hanover	Sweden
Hitachi (Partner with GE)	New Hanover	Japan
Ika Works	New Hanover	Germany
Ikadan Systems USA	Sampson	Denmark
Independent Order of Foresters	Cumberland	Denmark
Interroll Corporation	New Hanover	Switzerland
Kordsa	Scotland	Turkey
Meyer Laminates	New Hanover	France
Nitta Gelatin	Cumberland	Japan
Philips (Chloride Systems)	Pender	Netherlands
Pilkington	Scotland	UK
Rexam Closure	Richmond	United Kingdom
Schindler	Sampson	Sweden
Teijin (partner w/ DuPont)	Cumberland	Japan
Umicore	Scotland	Belgium
Unilever	Hoke	UK
Wieland Electric	Pender	Germany

Fortune 500 Companies Located within the Southeast Region

Company	Product or Service
ADM	Citric Acids Mfg.
Aramark	Uniform Distribution Center
Arvin Meritor	Automotive Supply Mfg.
AT&T	Customer Service Center
BB&T	Regional Headquarters & Call Center
Boeing	Office
Campbell's Soup	Food processing Mfg.
Celanese	Polymer Mfg.
Coca-Cola	Distribution Center
Corning	Fiber Optic Mfg.
CSX	Rail Hub Centers
Danaher	Measuring Instrument Mfg.
DuPont	Chemical Mfg.
Eaton Corporation	Auto Parts Mfg.
FedEx	Distribution Center
General Electric	Aircraft Engine Mfg.
General Electric	Nuclear Energy HQ
Goodyear	Tire Mfg.
International Paper	Paper Products Mfg.
L3 Communications	Defense Contractors
Mohawk	Distribution Center
Momentive (formerly Hexion)	Chemical Mfg.
Nash Finch	Food Distribution Center
Pfizer	Pharmaceutical Mfg.
Philips	Electronics
Pepsico	Distribution Center
Praxair	Industrial Gas Mfg.
Progress Energy	Energy Production
Smithfield Foods	Food processing Mfg.
Time Warner	Customer Service Center
UPS	Distribution Centers
Verizon Wireless	Customer Service Center
Wal-Mart	Distribution Center
Waste Management	Waste Facilities
Weyerhauser	Paper Products Mfg.

Selected Agriculture Statistics (2007)

Agriculture Statistics are only updated every five years.

	Land in Farms (acres)	% of State
Bladen	127,171	1.50%
Brunswick	44,084	0.52%
Columbus	152,387	1.80%
Cumberland	88,353	1.04%
Hoke	60,219	0.71%
New Hanover	4,416	0.05%
Pender	61,571	0.73%
Richmond	40,904	0.48%
Robeson	268,026	3.16%
Sampson	321,454	3.79%
Scotland	65,780	0.78%
NCSE	1,234,365	14.57%
NC	8,474,671	

	Crops ($000)	% of State
Bladen	$45,155	1.73%
Brunswick	$20,215	0.78%
Columbus	$45,477	1.74%
Cumberland	$18,923	0.73%
Hoke	$7,388	0.28%
New Hanover	$5,530	0.21%
Pender	$47,939	1.84%
Richmond	$5,343	0.21%
Robeson	$58,911	2.26%
Sampson	$150,109	5.76%
Scotland	$6,748	0.26%
NCSE	$411,738	15.80%
NC	$2,606,279	

	Total Cropland (acres)	% of State
Bladen	70,602	1.44%
Brunswick	27,388	0.56%
Columbus	106,598	2.18%
Cumberland	44,614	0.91%
Hoke	35,384	0.72%
New Hanover	3,174	0.06%
Pender	35,484	0.72%
Richmond	18,480	0.38%
Robeson	209,329	4.28%
Sampson	210,704	4.30%
Scotland	33,834	0.69%
NCSE	795,591	16.25%
NC	4,895,204	

	Livestock & Poultry Products ($000)	% of State
Bladen	$293,339	3.81%
Brunswick	$24,918	0.32%
Columbus	$95,926	1.24%
Cumberland	$71,933	0.93%
Hoke	$59,657	0.77%
New Hanover	$275	0.00%
Pender	$117,059	1.52%
Richmond	$122,387	1.59%
Robeson	$210,023	2.72%
Sampson	$1,046,223	13.57%
Scotland	$103,540	1.34%
NCSE	$2,145,280	27.83%
NC	$7,707,750	

	Government Payments ($000)	% of State
Bladen	$2,260	1.53%
Brunswick	$335	0.23%
Columbus	$2,902	1.97%
Cumberland	$1,258	0.85%
Hoke	$1,396	0.95%
New Hanover	$36	0.02%
Pender	$555	0.38%
Richmond	$194	0.13%
Robeson	$5,326	3.61%
Sampson	$6,793	4.61%
Scotland	$1,560	1.06%
NCSE	$22,615	15.35%
NC	$147,334	

	Net Cash Income Farm Operations ($000)	% of State
Bladen	$75,248	3.12%
Brunswick	$8,363	0.35%
Columbus	$30,349	1.26%
Cumberland	$13,506	0.56%
Hoke	$10,780	0.45%
New Hanover	$1,096	0.05%
Pender	$36,915	1.53%
Richmond	$30,813	1.28%
Robeson	$53,078	2.20%
Sampson	$262,908	10.91%
Scotland	$32,861	1.36%
NCSE	$555,917	23.07%
NC	$2,409,247	

Source: http://www.agcensus.usda.gov/Publications/2007/Full_Report/Volume_1,_Chapter_2_County_Level/North_Carolina/st37_2_001_001.pdf

Taxable Retail Sales

County	2008	% Change 2007-2008	2009	% Change 2008-2009	2010	% Change 2009-10	2011	% Change 2010-11
Bladen	118.2	-3.7%	126.9	7.4%	162.7	28.2%	173.2	6.1%
Brunswick	947.4	-0.8%	890.5	-6.0%	963.5	8.2%	1041.9	7.5%
Columbus	314.7	1.0%	298.4	-5.2%	303.8	1.8%	315.0	3.6%
Cumberland	2894.8	5.9%	2908.0	0.5%	3066.7	5.5%	3459.7	11.4%
Hoke	68.6	-4.5%	79.8	16.4%	131.5	64.6%	121.2	-8.5%
New Hanover	2760.5	-5.6%	2491.4	-9.7%	2719.0	9.1%	3036.2	10.4%
Pender	226.0	-6.8%	226.6	0.2%	247.0	9.0%	294.2	16.0%
Richmond	270.6	7.0%	262.5	-3.0%	293.0	11.6%	304.0	3.6%
Robeson	723.5	3.5%	700.8	-3.1%	756.3	7.9%	831.4	9.0%
Sampson	293.5	-5.2%	286.5	-2.4%	347.4	21.2%	376.0	7.6%
Scotland	262.3	3.1%	243.1	-7.3%	243.1	0.0%	253.4	4.1%
NCSE	8880.1	0.0%	8514.6	-4.1%	9234.0	8.4%	10206.4	9.5%

Source: NC Department of Revenue

Recent Business and Industry Announcements in the Southeast Region (2009-2011)

County	Company	Product	Total Investment	Total Jobs	Facility Type
Bladen	Blacks Tire	Retreading tires	$1,500,000	20	New
Bladen	DuPont Company	Poly vinyl film. Company producing chemical component of Tedlar film.	$55,000,000	10	Exp
Bladen	DuPont	Science based chemical products	$8,000,000	0	Exp
Brunswick	Atlantic Global Yacht Group	Boat building	$2,000,000	20	New
Brunswick	Caraustar	Paper tubes	$1,500,000	10	New
Brunswick	Catts	Recycle Computer parts	$1,000,000	8	New
Brunswick	CMS Food Solutions inc	Proprietary food safety technology	$4,500,000	52	New
Brunswick	Glycotech	Chemicals	$5,000,000	32	New
Brunswick	Hydro Gas, Inc	Alternative fuel devices for automotive engines	$500,000	4	New
Brunswick	Island Style Custom Yachts	Custom yacht manufacturer	$5,000,000	21	New
Columbus	Direct Market Access	Process, physical distribution, and logistics consulting services	$2,000,000	29	New
Columbus	Discovery Textiles	Linen Sheets for Health Care Industry	$1,500,000	20	New
Columbus	Filtec Precise Inc	Mfg straps for heavy lifting	$1,500,000	8	Expanded
Columbus	Nice Blends	Spice extract	$2,500,000	54	New
Columbus	Top Tobacco	Top Tobacco	$4,500,000	10	Expanded
Columbus	West Fraser Timber	Lumber	$17,500,000	0	Expanded
Cumberland	American Phoenix	Mixing rubber compound	$2,000,000	35	New
Cumberlandd	Cargill	Soybean oil	$5,000,000	4	Expanded
Cumberlandd	Carolina By Products	Process animal waste for fertilizers	$1,200,000	0	Exp
Cumberland	Clear Path Recycling LLC	Recycling of pet & other plastics	$70,000,000	100	New
Cumberland	Convergys Corporation	Call center	$300,000	300	New
Cumberland	Goodyear Tire and Rubber	Manufacturing - Tires	$13,000,000	0	Expanded
Cumberland	Hexion	Chemical manufacturing	$750,000	0	Exp
Cumberland	New Phoenix	Manufacturing - Rubber Products	$1,000,000	30	New
Cumberland	O'Reilly Auto Parts Store	Retail - Automotive Parts	$1,573,082	12	New
Cumberland	Tiger Swan	Tactical training, security, IT and risk mitigation for the military	$14,000,000	108	New
Hoke	Alpla	Plastic container manufacturing	$7,200,000	40	New
Hoke	Unilever Home & Personal Care USA	Mfg Body wash and deodorant	$35,000,000	65	Expanded
New Hanover	Dulany Industry	Manufacturing of sulfuric acid	$25,000,000	30	New
New Hanover	Verizon Wireless	Call center	$160,000	160	Exp
New Hanover	Wilmington Convention Center	Tourism-related attraction	$59,300,000	100	New

County	Company	Product	Total Investment	Total Jobs	Facility Type
New Hanover	W & B Trucking Inc	Truckload Carrier of Apparel & Textiles / Distribution Center	$3,000,000	25	Expanded
Richmond	Centre Ingredient Technology,inc	Biological products, flavors	$2,500,000	20	New
Richmond	FilSpec	Yarn	$ 1,000,000	135	Exp
Richmond	Global Packaging inc	Packaging and Labels	$2,000,000	64	New
Richmond	Hood Packaging	Food packing	$1,000,000	30	Exp
Richmond	Knit-Rite	Medical hosiery & products	$ 1,250,000	24	Exp
Robeson	Progress Energy	Energy	$600,000,000	12	New
Robeson	Coastal Steel & Acoustics	Drywall/insulation	$500,000	25	New
Robeson	Coastal Truss and Panel	Metal fabrication	$750,000	25	New
Robeson	Custom Door Parts Inc	Door parts		25	New
Robeson	Garco, Inc.	Mixed-use	$1,800,000	0	New
Robeson	Kayser-Roth	Womens hosiery	$5,600,000	80	Exp
Robeson	Steven Roberts Originals Desserts LLC	Bakeries	$4,500,000	342	New
Robeson	Strategic Solutions Unlimited	Computer related services	$1,000,000	100	New
Sampson	Dubose Strapping Inc	Mfg Metal Strapping	$10,500,000	35	Expanded
Sampson	Hanson Brick	Brick	$750,000	28	Expanded
Sampson	Garland Shirt Company	Manufacturing Shirts	$1,000,000	65	Expanded
Scotland	FCC (North Carolina) LLC	Mfg clutches for Honda, Ford and some General Motors Cars	$10,000,000	25	Expanded
Scotland	Green Rite of Maxton LLC	Waste treatment to energy	$14,000,000	16	New
Scotland	MP 2 Capital	Renewable energy	$ 40,000,000	8	New
Scotland	Nature's Earth Products, inc	Cat litter and hardwood-blend fuel pellets	$12,000,000	98	New
Scotland	Tactical Gear Distributors	Distributor - performance apparel for military, law enforcement and shooting sports retailers	$1,200,000	35	New

Source: N.C. Department of Commerce

Major Interstates and Highways

North Carolina is known as "The Good Roads State" and the southeast region is no exception:

- The inter-regional network of roads and highways in the region provides ready access to:
  > North-South Interstate 95
  > East-West Interstate 40
  > East-West Interstate 73/74 currently under enhancement
  > US Highways 401, 501, 421, 701, 87, 1, 17 and 220
- The region's strategic location relative to domestic and international markets provides an important competitive advantage.
- For information regarding planned highway improvements, refer to the North Carolina Department of Transportation's Transportation Improvement Program (TIP). http://www.ncdot.gov/planning/development/TIP/TIP/

Source: North Carolina Department of Transportation, Division of Highways, March 2011 [www.ncdot.gov].

Port of Wilmington, NC

The Port of Wilmington is strategically located on the U.S. East Coast. Owned and operated by the North Carolina State Ports Authority, the Port of Wilmington offers terminal facilities serving container, bulk and breakbulk operations. Wilmington is one of the few South Atlantic ports with readily available berths and storage areas for containers and cargo.

An aggressive capital program has positioned the Port of Wilmington in a new class of service to the maritime transportation Industry. A 42-foot navigational channel offers customers additional vessel capacity. Readily available modern transit and warehouse facilities, new state-of-the-art Panamax container cranes and support equipment, and the latest in cargo management technology provide a broad platform for supporting international trade to the fast-growing Southeast U.S. market.

Surface transportation supporting the Port of Wilmington is superior to neighboring ports. CSX Transportation provides daily service for boxcar, tanker and general cargo services. The Port of Wilmington has ample capacity to support today's cargo volumes and continues to invest in expanding the facility to meet projected growth in international trade, with a major expansion project currently under way. The Port is a C-TPAT Certified location and is designated as Foreign Trade Zone 66.

FACILITIES

- 26 miles from the open sea on the Cape Fear River
- Channel depth is 42 ft.
- Nine berths with 6,768 ft. of wharf frontage; Berths with contiguous open apron areas up to 300 ft. wide
- 150 additional acres available for development
- Almost one million sq. ft. of prime covered and sprinklered storage
- 100+ acres of paved and 25 acres of semi-improved open storage area
- Rail access to berths, transit sheds, warehouses and open storage
- Direct transfer of heavy lift and dimensional loads between vessel and rail or truck

OCEAN CARRIER SERVICES

Far East Services

Cosco Container Lines America Inc. (www.cosco.com)
Frequency: Two Sailings Weekly
Foreign Ports: Full Far East Range

Hanjin Shipping Co., Inc. (www.hanjin.com)
Frequency: Two Sailings Weekly
Foreign Ports: Full Far East Range

United Arab Shipping Co. (www.uasc.net)
Frequency: One Sailing Weekly
Foreign Ports:Pusan, Qingdao,
Ningbo, Shanghai

"K" Line America, Inc. (www.kline.com)
Frequency: Two Sailings Weekly
Foreign Ports: Full Far East Range

Yang Ming Line (www.yml.com.tw)
Frequency: Two Sailings Weekly
Foreign Ports: Full Far East Range

Central America Services

Maersk Line (www.maersk.com)
Frequency: Weekly Sailing
Foreign Ports: Northern Zone Central America

Trans Atlantic Services

Independent Container Line, Ltd. (www.icl-ltd.com)
Frequency: Weekly Sailing
Foreign Ports: Liverpool, Antwerp, Bilboa, Lisbon

Middle East Services

National Shipping Company of Saudi Arabia (www.nscsa.com)
Frequency: Every 21-24 days
Foreign Ports: Saudi Arabia, UAE, Qatar, Jordan, Eritrea,
Port Qasim, Mumbai, and Livorno

PORT OF WILMINGTON STATISTICS TONNAGE

Fiscal Year 2011

Container	Breakbulk	Bulk	Total	TEU's
2,154,539	317,877	1,052,057	3,524,473	290,666

Source: NC State Ports Authority, March 2012

FOREIGN TRADE ZONES

- Can lower, defer or avoid import duties
- Entire Wilmington Terminal approved as Foreign Trade Zone 66
  - > Over 1 million square feet of warehouse space within main terminal
  - > Over 100 acres of open storage

Source: NC State Ports Authority [www.ncports.com], March 2011.

Foreign Trade Zones

North Carolina currently boasts six approved general-purpose foreign trade zones. Several subzones have been approved for individual manufacturers. The entire Wilmington Port Terminal is in Foreign Trade Zone #66 and the NC Department of Commerce serves as the administrator for Foreign Trade Zone #66.

Ports Competitive Study

The N.C. Department of Environment and Natural Resources will serve as a partner with the federal government in a study of the Wilmington Port. The feasibility study, to be conducted by the U.S. Army Corps of Engineers, will look at how the existing port could be upgraded and made more accessible to increased traffic and larger vessels.

North Carolina's ports are increasingly important to the state's economic growth and an upgraded port in Wilmington could enhance accessibility to businesses across the state, and could result in increased container ship traffic among the newer and larger vessels. In order for the port to stay competitive in this time of dramatic changes within the international container shipping industry, it is critical to look at enlarging the turning basin and modifying the channel alignment for safe navigation at the Port of Wilmington.

Source: NC Ports [www.ncports.com], March 2011.

Economic Contribution of the Port of Wilmington

The Institute for Transportation Research and Education at North Carolina State University conducted a study to assess the contribution of the Port of Wilmington to the North Carolina economy in 2009. The top five imported commodities through the port in 2009 were chemicals, animal feed, cement, general merchandise/miscellaneous and metal products. The top five exported commodities were forest products, wood pulp, general merchandise/miscellaneous, scrap metal, and food products. The largest shipping partner was China.

Port services contributed almost $6.4 billion to economic activity in the state in 2009, approximately 2% of the total amount of state economic activity. In comparison to other sectors, agriculture, forestry, fishing, and hunting contributed $3.6 billion to the state's economy, utilities $7.4 billion, and accommodation and food services $9.8 billion. The contribution provided by the ports to the state's economy was approximately half that of travel within the state.

Port services supported almost 62,000 jobs, $2.2 billion in labor income (payrolls and self-employment income), and $472.8 million in sales tax, property tax, and state corporate and personal income tax collections. The supported jobs paid an average annual salary of $37,300, greater than the average annual salary of 91 of the state's 100 counties.

The Port of Wilmington's output impact was approximately 12% of that of Georgia ports, 14% of that of South Carolina ports, and 16% of that of Virginia ports. The port's impact on jobs was approximately 22% of the Georgia port impact, 24% of the South Carolina port impact, and 18% of the Virginia port impact.

TRANSPORTATION, LOGISTICS AND INFRASTRUCTURE

VALUE OF IMPORTED GOODS BY TOTAL, NC COMPONENT, AND VALUE ADDED

Port (type of goods)	Total Value of Transported Goods ($)	Value of Transported Goods Remaining in NC ($)	Value Added to NC Imports ($)	Total Tons
Wilmington (Container)	4,679,990,000	4,564,650,000	2,908,720,000	674,000
Morehead City (Bulk/Breakbulk)	497,020,000	429,950,000	154,380,000	260,000
Wilmington (Bulk/Breakbulk)	635,410,000	494,270,000	212,240,000	1,289,000
Port of Wilmington Subtotal	5,315,400,000	5,058,920,000	3,120,960,000	1,963,000
Port of Morehead City Subtotal	497,020,000	429,950,000	154,380,000	260,000
North Carolina State Ports Total	5,812,420,000	5,488,870,000	3,275,340,000	2,223,000

VALUE OF EXPORTED GOODS BY TOTAL AND NC COMPONENT

Port (type of goods)	Total Value of Transported Goods ($)	Value of Transported Goods Produced in NC ($)	Total Tons
Wilmington (Container)	1,639,550,000	350,250,000	1,027,000
Morehead City (Bulk/Breakbulk)	575,200,000	575,200,000	1,485,000
Wilmington (Bulk/Breakbulk)	322,550,000	209,080,000	377,000
Port of Wilmington Subtotal	1,962,100,000	559,330,000	1,404,000
Port of Morehead City Subtotal	575,200,000	575,200,000	1,485,000
North Carolina State Ports Total	2,537,300,000	1,134,530,000	2,889,000

Source: NCSPA 2009

Airports

Air travel is highlighted in North Carolina's Southeast by a system of thirteen smaller airports and two larger airports offering commercial jet service, all of which are designed to accommodate private and commercial needs. The international hubs of Charlotte-Douglas and Raleigh-Durham are easily accessible from within the eleven-county region and handle approximately 500 and 300 daily flights respectively.

Commercial jet service is provided to Wilmington International Airport and Fayetteville Regional Airport. The Laurinburg-Maxton Airport with its accompanying industrial development complex is quickly evolving into a major facility and can accommodate most types of private and commercial usages.

WILMINGTON INTERNATIONAL AIRPORT (ILM)

1740 Airport Boulevard, Wilmington, NC 28405 (www.flyilm.com)

- ILM provides for non-stop destinations to Atlanta, Charlotte, Chicago, New York, Orlando, Philadelphia and Washington, DC and offers hundreds of other direct domestic and international flights with only one stop.
- Current providers are US Airways (www.usair.com), ASA/Delta Connection (www.delta.com) and Allegiant Air (www.allegiantair.com).
- Served a total of 805,511 passengers in 2011.

FAYETTEVILLE REGIONAL AIRPORT (FAY)

400 Airport Road, Fayetteville, NC 28306 (www.flyfay.com)

- Fayetteville Regional Airport serves a 12-county area in the Sandhills of southern North Carolina, along the I-95 corridor.
- Fayetteville Regional Airport is serviced by two main airlines: US Airways Express, with daily service to its Charlotte, NC hub and ASA, the Delta Connection, with daily service to its Atlanta hub.
- Direct service to Washington, DC
- Fayetteville Regional Airport offers direct service to Dallas by American Eagle Airline.
- Served a total of 380,000+ passengers as of September 2010.

NON-COMMERCIAL AIRPORTS

County	Name of Airport	Location
Bladen	Bladenboro Airport (3w6)	Bladenboro
Bladen	Curtis L. Brown, Jr. Field (EYF)	Elizabethtown
Brunswick	Brunswick County Airport (SUT)	Oak Island
Brunswick	Odell Williamson Municipal Airport (60J)	Ocean Isle Beach
Columbus	Columbus County Municipal (CPC)	Whiteville
Cumberland	Grays Creek Airport (2GC)	Fayetteville
Hoke	PK Airpark (5WH)	Raeford
New Hanover	Holly Ridge/Topsail Island Airport (N21)	Holly Ridge/Topsail Beach
Pender	Henderson Field Airport (ACZ)	Wallace
Richmond	Richmond County Airport (RCZ)	Rockingham
Robeson	Lumberton Municipal Airport (LBT)	Lumberton
Sampson	Clinton-Sampson County Airport (CTZ)	Clinton
Scotland	Laurinburg-Maxton Airport (MEB)	Laurinburg-Maxton

Source: NC 2010 Airport Guide, North Carolina Department of Transportation, Division of Aviation [www.ncdot.gov/transit/aviation], March 2012.

Railways

FREIGHT RAILWAY FAST FACTS

- NCSE Region is a crossroads for national rail transportation, from the classification yards in Hamlet to the international facilities in Wilmington.
- Availability of high-quality rail services is a major economic feature of the Southeast.
- Primary North-South and East-West routes cross near the geographic center of the region and include some of the longest sections of straight and level tracks in the nation.

TWO OF THE NATION’S PREMIERE FREIGHT RAILWAY COMPANIES SERVE THIS REGION;

CSX Transportation

- Miles of track in North Carolina: 1,700
- Annual NC Carloads in 2010: 950,000
- NC industries served: 400
- One north-south mainline connects the Northeast and Florida
- An east-west mainline connects Wilmington and Charlotte to Atlanta and New Orleans.
- A second north-south mainline connects Detroit to Atlanta via Marion, NC.
- A local route runs from Rocky Mount eastward, serving Greenville and Plymouth.
- Freight-classification yards are located at Hamlet and Rocky Mount
- Two intermodal terminals are located in Charlotte

Norfolk Southern

- Miles of track in North Carolina: 1,450
- Annual NC carloads: 593,712
- NC industries served: 723
- One north-south mainline connects the Northeast and Mid-west to Atlanta via Danville, Va., Greensboro and Charlotte.
- A second north-south mainline connects Tennessee to Spartanburg, S.C. through Asheville, while an east-west mainline connects Salisbury and Asheville.
- Operates freight-classification yards at Charlotte and Raleigh, intermodal terminals at Charlotte and Greensboro, and an automobile distribution center at Winston-Salem.
- Key classification yard located in Linwood, NC
- Two additional routes serve eastern North Carolina.
- Two rail hubs, located in Hamlet and Leland

INDEPENDENTLY OWNED RAIL SERVICE PROVIDERS (SHORT LINES)

Carolina Southern Railroad (CALA), Chadbourn, NC (Columbus County) operates in the southeastern corner of NC between Whiteville & Mullins, SC and between Chadbourn & Conway SC.

- Miles of track: 76.5
- Carloads: 15,000 per year—1,500,000 tons
- Industries Served: 25
- Equipment: 11 locomotives
- Commodities carried by the railroad are coal, wood products, stone, grain, agricultural chemicals, and processed food.
- Industrial parks in Columbus County are accessible to the line.
- The railroad connects with CSX Transportation at Mullins SC and with the Waccamaw Coast Line in Conway, SC.

Service temporarily suspended until recommended maintenance issues are addressed.

Aberdeen & Rockfish Railroad Co. (AR), Aberdeen, NC (Cumberland/Hoke Counties) operates in the state's south-central Sandhills region—between Aberdeen and Fayetteville—and serves businesses in Moore, Hoke, and Cumberland counties.

- www.aberdeen-rockfish.com
- Miles of track: 46
- Carloads: 6,000 per year—400,000 tons
- Industries served: 25
- Equipment: 5 locomotives
- It operates two intermodal rail-to-truck transfer operations (River Terminal/Tidewater Transit Co. and Mid-Atlantic Transloading) handle bulk chemicals, plastic, petroleum, fertilizer, steel, and other bulk products.
- The A&R serves the 1,300 acre Hoke Regional Industrial Park, the largest dual rail-served industrial park in the state of North Carolina. This Park is certified "shovel ready" by the North Carolina Department of Commerce.
- The A&R provides direct connections with CSX Transportation and Norfolk Southern Railway.

Laurinburg & Southern Railroad (LRS), Gulf & Ohio Railways, Laurinburg, NC (Hoke/Scotland Counties)

- www.gorailways.net
- Miles of track: 28
- Carloads: 7,500 per year
- Industries served: 18
- Equipment: 4 locomotives
- Operates in south-central North Carolina from Johns through Laurinburg to Raeford, serving shippers in Scotland and Hoke counties.
- Commodities carried by the railroad are grain, fertilizer, soda ash, coal, and lime. The L&S connects with CSX and the Aberdeen & Rockfish Railroad.

PASSENGER RAILWAY

Amtrak's North-South Silver Meteor and Palmetto trains have daily scheduled service to the Fayetteville Train Station in route between New York and Miami.

- Full service station with ticket sales and checked baggage service available in Fayetteville, NC.
- Check website for schedules: www.amtrak.com

Amtrak's North-South Silver Star train has scheduled daily service to the Hamlet train depot in route between New York and Miami.

- Unstaffed station with attendant opening station one-half hour before and until one-half hour after all train arrivals and departures.
- Check website for schedule: www.amtrak.com

Water Quality/Availability

- The Cape Fear Basin serves as the primary water source for the northern part of the region and tends to flow swiftly to the coast.
- The water quality and water availability for the area is generally classified as good to excellent.
- The Cape Fear River is used in some instances for public and industrial water supply.
- Ground water resources are used extensively in the region for public water supplies and several industries. Several deep aquifers supply significant quantities of high quality water.

Source: Lumber River Council of Governments, Technical Assistance Division (Water Resources) April 2010 [www.lrcog.dst.nc.us].

Water Demand and Capacity By County

County	2005 Public Demand (MGD)	2005 Domestic Demand (MGD)	2005 Industry Demand (MGD)	2005 Irrigation Demand (MGD)	2005 Livestock Demand (MGD)	**2005 Total Demand (MGD)**	**2030 Total Demand (MGD)**	Est. Ground Supply (MGD)	Est. Surface Supply (MGD)	**Est. Total Supply (MGD)**
Bladen	1.99	1.16	13.84	4.92	1.14	**23.05**	**23.59**	239.684	65.691	**305.375**
Brunswick	19.09	1.40	8.09	0.73	0.11	**29.42**	**39.26**	256.975	102.790	**359.765**
Columbus	3.48	1.85	41.27	1.35	0.36	**48.31**	**49.60**	266.802	76.229	**343.031**
Cumberland	30.20	1.76	0.00	1.55	0.23	**33.73**	**53.49**	157.951	215.866	**373.817**
Hoke	2.63	1.43	0.45	1.14	0.12	**5.77**	**10.50**	163.208	58.849	**222.057**
New Hanover	36.98	1.87	5.24	0.12	0.02	**44.24**	**60.81**	59.920	17.976	**77.896**
Pender	1.14	2.38	0.00	1.60	0.42	**5.53**	**7.18**	260.918	104.367	**365.285**
Richmond	9.03	0.49	0.00	0.47	0.31	**10.29**	**14.85**	119.881	71.928	**191.809**
Robeson	22.23	1.10	1.35	2.10	0.69	**27.47**	**37.01**	280.338	84.577	**364.915**
Sampson	3.08	2.49	1.06	7.13	3.08	**16.84**	**19.29**	294.413	112.653	**407.066**
Scotland	4.82	0.53	3.89	0.90	0.09	**10.22**	**13.03**	151.478	37.902	**189.380**
NCSE	134.67	16.46	75.19	22.01	6.57	**254.87**	**328.61**	2251.568	948.828	**3200.398**
Statewide	958.62	161.88	293.06	135.21	26.21	**1611.34**	**2184.85**	17369.48	7225.60	**24595.08**

Source: North Carolina Rural Economic Development Center, Water 2030 — North Carolina Water Supply and Demand, dated February 23, 2006. [www.ncruralcenter.org/pubs/watersupplyanddemand.pdf].

Wastewater Treatment Capacity

Listed below by county, by owner, by facility is the wastewater treatment capacity permitted flow, as built flow, average flow and the percentage of permitted flow discharged for wastewater treatment facilities for the period of January 1, 2011 through December 31, 2011. The 45 facilities listed are publicly owned treatment works (POTWs).

County	Owner	Facility	Permitted Flow (mil gal/day)	As Built Flow (mil gal/day)	Average Flow (mil gal/day)	Percent of Permitted Flow Used
Bladen	Town of Bladenboro	Bladenboro WWTP	.5000	.5000	.2879	57.5734
	Town of Clarkton	Clarkton WWTP	.2400	.2400	.1213	50.5554
	Town of White Lake	White Lake WWTP	.8000	.8000	.2654	33.1750
	Town of Elizabethtown	Elizabethtown WWTP	1.2250	1.2250	.4764	38.8871
Brunswick	Brunswick County	Northeast Brunswick Regional WWTP	1.9600	1.9600	1.1851	60.4619
	Brunswick County	Carolina Shores WWTF	.5300	.5300	.4076	76.9119
	Brunswick Regional Water and Sewer H 2 G O	Belville WWTP	.8000	.4000	.2121	53.0350
Columbus	City of Whiteville	Whitemarsh WWTP	3.0000	3.0000	1.1323	37.7444
	Columbus County	Columbus County WWTP	.1250	.1250	.0211	16.8536
	Town of Chadbourn	Chadbourn WWTP	1.0000	1.0000	.2809	28.0867
	Town of Lake Waccamaw	Lake Waccamaw WWTP	.4000	.4000	.2030	50.7583
	Town of Tabor City	Tabor City WWTP	1.1000	1.1000	.3777	34.3394
Cumberland	Department of the Army / Directorate of Public Works	Fort Bragg WWTP & WTP	8.0000	8.0000	5.0803	63.5042
	PWC/Fayetteville	Cross Creek WWTP	25.0000	25.0000	10.3433	41.3733
	PWC/Fayetteville	Rockfish Creek WWTP	28.0000	21.0000	13.6600	65.0476
	Town of Spring Lake	Spring Lake WWTP	1.5000	1.5000	.7517	50.1111
Hoke	City of Raeford	Raeford WWTP	3.0000	3.0000	1.7635	58.7833
New Hanover	Cape Fear Public Utility Authority	James A. Loughlin (Northside) WWTP	16.0000	10.0000	7.2648	72.6483
	Cape Fear Public Utility Authority	Southside WWTP	12.0000	12.0000	8.0134	66.7781
	Town of Carolina Beach	Carolina Beach WWTP	3.0000	3.0000	1.2244	40.8133
	Town of Kure Beach	Kure Beach WWTP	.2850	.2850	.0483	16.9474
	New Hanover County Water & Sewer District	Wastec site	not limited	not limited	0.020	N/A
	Cape Fear Public Utility Authority	Walnut Hills WWTP	.1000	.1000	.0514	51.4000
	New Hanover County Water & Sewer District	Landfill WWTP	.0640	.0500	.0274	54.7500
	Cape Fear Public Utility Authority	421 WWTP	4.00	not built	0.000	N/A
Pender	Town of Burgaw	Burgaw WWTP	.7500	.7500	.4702	62.6887
Richmond	City of Hamlet	Hamlet WWTP	1.0000	1.0000	.6704	67.0367
	City of Rockingham	Rockingham WWTP	9.0000	9.0000	2.3282	25.8693
	Town of Ellerbe	Ellerbe WWTP	.1800	.1800	.0923	51.2961

County	Owner	Facility	Permitted Flow (mil gal/day)	As Built Flow (mil gal/day)	Average Flow (mil gal/day)	Percent of Permitted Flow Used
Robeson	City of Lumberton	Lumberton WWTP	20.0000	20.0000	5.2270	26.1350
	Town of Fairmont	Fairmont Regional WWTP	1.7500	1.7500	.6041	34.5200
	Town of Maxton	Maxton WWTP	.5000	.5000	.2178	43.5666
	Town of Parkton	Parkton WWTP	.2000	.2000	.0636	31.8000
	Town of Pembroke	Pembroke WWTP	1.3300	1.3300	.9440	70.9774
	Town of Red Springs	Red Springs WWTP	2.5000	2.5000	.5837	23.3493
	Town of Rowland	Rowland WWTP	.3870	.3870	.1162	30.0173
	Town of St. Pauls	St. Pauls WWTP	.5000	.5000	.2981	59.6266
Sampson	City of Clinton	Norman H. Larkins WPCF	5.0000	5.0000	2.3752	47.5040
	Town of Garland	Garland WWTP	.1260	.1260	.0711	56.4024
	Town of Newton Grove	Newton Grove WWTP	.2000	.2000	.0529	26.4500
	Town of Roseboro	Roseboro WWTP	.4900	.7000	.1930	27.5676
Scotland	City of Laurinburg	Leiths Creek WWTP	4.0000	4.0000	1.7176	42.9408
	City of Laurinburg	Pilkington North American WWTP	.0300	.0300	.0116	38.7767
	Laurinburg-Maxton Airport Commission	Laurinburg Industrial WWTP	2.0000	2.0000	.6388	31.9400
	Laurinburg-Maxton Airport Commission	Laurel Hill/Maxton WWTP	.3000	.3000	.0389	12.9667

Source: Special report compiled by North Carolina's Division of Water Quality, the National Pollutant Discharge Eliminations System (NPDES) Unit, Charles Weaver, [http://h20.enr.state.ns.us/NPDES/NPDESweb.html], February 1, 2012.

Natural Gas

PNG announced an agreement with Progress Energy Carolinas to provide natural gas delivery service to the electric utility's power generation facility to be built at its existing Sutton site near Wilmington, N.C. Piedmont is constructing approximately 133 miles of transmission pipeline and install 23,000 HP of new compression facilities to serve the new 620 MW combined cycle Sutton plant. Piedmont's capital investment in the pipeline and compression facilities is estimated at $217 million. The new natural gas facilities will not only serve Progress Energy Carolinas' requirements at its new Sutton plant but will also create cost effective expansion capacity that Piedmont will use to help serve the growing natural gas requirements of its other customers in the eastern part of North Carolina. Piedmont will begin construction of the new natural gas pipeline and compression facilities early in 2011 and be ready for service in June 2013.

- Piedmont Natural Gas distributes natural gas to 178,000 residential, commercial, industrial and wholesale accounts.
- Piedmont Natural Gas is the only natural gas provider in southeastern NC.
- For customer service or rate information contact (800)752-7504 or visit websites: www.ncng.com or www.piedmontng.com.

Source: NC Natural Gas Corporation, March 2011 [www.piedmontng.com].

Electricity

Electricity is provided for the eleven-county region by either Progress Energy Carolinas, one of seven electric membership corporations or one of five municipal power systems as outlined below (ElectriCities).

PROGRESS ENERGY CAROLINAS

- Progress Energy Carolinas is a major provider of electricity for the region and has a broad range of rate options and energy services available to residential, small/medium business and large/commercial customers.
- Progress Energy Carolinas offers a menu of value-added energy services to help ensure efficient and economic energy consumption.
- For more information, please contact Progress Energy, customer service at (800) 452-2777 or visit the website: www.progress-energy.com

ELECTRIC MEMBERSHIP CORPORATIONS SERVING RURAL AREAS

The rural areas are served by one of the following electric membership corporations that provide regulatory assistance, financial resource identification, market research, special lighting needs, commercial and industrial energy, and management surveys.

- Brunswick Electric Membership Corporation
- Four County Electric Membership Corporation
- Jones-Onslow Electric Membership Corporation
- Lumbee River Electric Corporation
- Pee Dee Electric Membership Corporation
- South River Electric Membership Corporation
- Tri-County Electric Membership Corporation

Source: Research of Individual corporation websites, May 2010

ELECTRICITIES MUNICIPAL PUBLIC POWER SYSTEMS

- Public Works Commission of the City of Fayetteville
- City of Lumberton Public Utilities
- City of Laurinburg Public Utilities
- Town of Red Springs Public Utilities
- Town of Southport Public Utilities

Source: www.electricities.com, April 2010

Telecommunications

Seven local telephone companies provide advanced telecommunications services to the eleven counties in North Carolina's Southeast. For more information, go to the website of the following companies listed below:

- AT&T (www.att.com)
- Atlantic Telephone Membership Corporation (www.atmc.net)
- Ellerbe Telephone Company (http://etinternet.net)
- TDS Telecom (www.tdstelecom.com)
- Century Link (www.centurylink.com)
- Star Telephone Membership Corporation (www.stmc.net)
- Windstream Communications, Inc. (www.windstream.com)

Cable Access Providers

Eight cable access companies provide local TV cable service and some provide cable modem Internet access services as well as digital telephone service to the eleven counties in North Carolina's Southeast. For more information, contact any of the following cable companies listed below:

- Atlantic Telephone Membership Corporation (www.atmc.net)
- Carolina Cable Partners (www.bellsouth.com)
- Charter Communications
- MIM Cable
- StarVision, Inc. (www.starvisions.tv)
- Tele-Media Corporation(www.tele-media.com)
- Time Warner Cable (www.twc-nc.com)
- Wagram Cable TV

Source: e-NC, High Speed Internet Access Study-Provider Directory [www.e-nc.org7]

County Property Taxes

County property tax rates are shown below for the 2010-2011 fiscal year as well as the year of the last revaluation.

2010-2011 COUNTY PROPERTY TAX RATES PER 100 DOLLARS OF ASSESSED VALUE

County	Rate	Year of Last Revaluation
Bladen	.7400	2007
Brunswick	.4425	2011
Columbus	.8150	2005
Cumberland	.7400	2009
Hoke	.7300	2006
New Hanover	.4655	2007
Pender	.5120	2011
Richmond	.8100	2008
Robeson	.7700	2010
Sampson	.7850	2011
Scotland	.9900	2011
Average	**.7090**	

Source: Property Tax Rates & Latest Year of Revaluation for NC Counties & Municipalities, Fiscal Year 2011-2012, issued by NC Department of Revenue, Policy Analysis and Statistics Division, Revised Preliminary Report, Sept 2011. [www.dornc.com/publications/propertyrates.html]

NC Personal Income Taxes

NC Standard Deduction

Single	$3,000		
Married, Filing Jointly	$6,000	Qualifying Widow(er)	$6,000
Head of Household	$4,400	Single	$3,000
Married, Filing Separately	$3,000		

NC Standard Deduction for People Age 65+ and/or Blind:

Married, Filing Jointly	$6600-$8400	Qualifying Widow(er)	$6600-$8400
Head of Household	$5150-$5900	Single	$3750-$4500
Married, Filing Separately	$3600-$5400		

NC 2011 Tax Rate Schedule**

Filing Status	Taxable Income is More Than	But Not Over	Tax Rate
Married, Filing Jointly And Qualifying Widow(er) Surviving Spouses	$0 $21,250 $100,000 +	$ 21,250 $100,000	6% of taxable income amount $1,275 + 7% of amt. over $21,250 $6,788 + 7.75% of amt over $100,000
Head of Household	$0 $17,000 $80,000 +	$ 17,000 $ 80,000	6% of taxable income $1,020 + 7% of amt. over $17,000 $5,430 + 7.75% of amt. over $80,000
Single	$0 $12,750 $60,000+	$ 12,750 $ 60,000	6% of taxable income amount $765 + 7% of amt. over $12,750 $4,073 + 7.75% of amt. over $60,000
Married, Filing Separately	$0 $10,625 $50,000+	$ 10,625 $ 50,000	6% of taxable income amount $638 + 7% of amt. over $10,625 $3,394 + 7.75% of amt. over $50,000

***These rates are used ONLY if taxable income (Form D-400, Line 13 or Form D-400EZ, Line 7) is $68,000 or more; if less, NC Tax Tables are used for calculating applicable tax (See Form D-400 Individual Income Tax Instructions, page 17).*

Source: NC Department of Revenue, March 2012. [www.dornc.com]

Business Tax Comparison By State

STATE BUSINESS TAX (US$BILLION)

State	State Taxes		Local Taxes		
	Business	Local	Business	Local	GSP*
United States	**$310.5**	**$742.3**	**$308.6**	**$602.1**	**5.0%**
Alabama	3.7	8.4	2.9	5.2	4.6
Alaska	4.3	4.6	0.8	1.5	13.3
Arizona	4.6	10.5	6.2	10.2	5.0
Arkansas	2.9	7.6	0.8	1.7	4.3
California	46.5	109.7	38.9	77.0	5.2
Colorado	3.3	9.0	6.4	10.9	4.4
Connecticut	4.5	12.9	2.4	9.9	3.3
Delaware	1.7	2.9	0.4	0.9	3.7
Florida	15.0	32.4	25.6	42.9	6.3
Georgia	5.3	15.3	9.1	16.8	4.2
Hawaii	1.5	4.9	1.2	1.8	5.5
Idaho	1.1	3.1	0.9	1.5	4.3
Illinois	13.8	31.4	15.3	29.5	5.0
Indiana	4.4	14.3	5.6	8.9	4.1
Iowa	2.4	7.2	3.3	5.3	4.6
Kansas	2.5	6.7	3.3	5.5	5.5
Kentucky	4.2	9.9	2.4	4.3	4.9
Louisiana	4.6	8.9	5.4	7.4	5.3
Maine	1.3	3.6	1.7	2.5	6.8
Maryland	5.8	15.7	3.0	12.2	3.7
Massachusetts	7.9	21.6	6.5	14.1	4.3
Michigan	8.5	24.1	6.9	14.8	4.6
Minnesota	6.7	18.0	3.7	7.4	4.4
Mississippi	2.5	6.4	2.2	2.8	6.0
Missouri	3.6	10.3	5.3	9.8	4.2
Montana	1.0	2.2	0.7	1.2	5.9
Nebraska	1.6	3.9	2.1	3.7	4.9
Nevada	3.0	6.1	2.8	5.0	5.2
New Hampshire	1.2	2.2	1.1	3.2	4.4
New Jersey	11.0	27.9	9.9	27.0	4.9
New Mexico	2.4	4.5	1.3	2.3	6.0
New York	25.1	66.1	35.9	75.1	6.2
North Carolina	**8.1**	**22.3**	**4.9**	**11.7**	**3.7**
North Dakota	1.9	2.7	0.6	1.0	8.6
Ohio	10.5	24.7	8.8	22.2	4.6
Oklahoma	3.4	7.2	2.6	4.2	5.0
Oregon	2.6	8.1	3.0	6.0	3.8
Pennsylvania	13.5	32.3	10.6	23.9	4.8
Rhode Island	1.1	2.8	1.2	2.5	5.5
South Carolina	2.3	7.1	4.1	5.9	4.8
South Dakota	0.7	1.3	0.8	1.3	4.3
Tennessee	5.6	11.2	4.2	8.3	4.5
Texas	23.8	40.8	29.9	46.9	5.1
Utah	1.7	5.2	2.1	3.6	3.9
Vermont	1.2	2.6	0.3	0.5	7.1
Virginia	4.8	16.8	8.7	16.1	4.0
Washington	9.3	17.1	5.9	11.8	5.4
West Virginia	2.1	4.8	1.3	1.8	6.7
Wisconsin	5.2	15.1	4.8	10.8	4.6
Wyoming	1.6	2.2	1.0	1.4	8.1
District of Columbia	3.3	5.5	0.0	0.0	5.0

**Percent of CY2009 private-industry GSP. This is the TEBTR on economic activity occurring within the state.*

Figures may not sum due to rounding.
Source: Ernst & Young LLP estimates based on data from the U.S. Census Bureau, State & Local Government Finances

Corporate Taxes

INCORPORATION FEE

- A fee of $125.00 is levied upon filing articles of incorporation for a business
- A fee of $250.00 for application for certificate of authority.
- Various other fees are assessed for documents filed with the Secretary of State.
- For more information about business corporations, please contact: Department of the Secretary of State/Corporations www.secretary.state.nc.us/corporations

FRANCHISE TAX (BUSINESS CORPORATION TAX)

- Unless specifically exempt, all active and inactive domestic corporations, and all foreign corporations with a Certificate of Authority to do business, or which are in fact doing business in NC, are subject to the annual franchise tax.
- The franchise tax rate is $1.50 per $1,000 and is applied to the largest of three bases determined as set forth in law of the following with a minimum of $35.00:
  > Capital Stock, Surplus and Undivided Profits
  > Appraised Valuation of Tangible Property in North Carolina
  > Actual Investments in Tangible Property in North Carolina
- For more information, visit the NC Department of Revenue's website: www.dornc.com/taxes/franchise

UNEMPLOYMENT INSURANCE TAX

- Though not actually a tax, North Carolina requires an insurance fee to be paid on a portion of taxable wages. The fee varies with each business based on its history of unemployment claims.
- A general business employer with at least one worker in 20 different calendar weeks during a calendar year, or with a payroll of at least $1,500 in any calendar quarter is liable for an unemployment insurance tax.
- 2012 Taxable Wage Base—$20,400
- Standard Rate for company new to NC (1st 2 years)—1.2%
- Minimum Rate—0.0%. Maximum Rate—6.84%. Average Rate in NC—1.7%
- For additional information, contact: North Carolina Employment Security Commission/UI Division (919) 733-7395. www.ncesc.com/business/UI/UiTax.asp

WORKER'S COMPENSATION

- The employer index rate for North Carolina is 2.17 per $100 of payroll, ranking NC 23rd among all other states for 2010.
- The maximum employee weekly benefit is 66.6% of the average weekly wages not to exceed $836 in 2011. The maximum weekly benefit is adjusted annually.
- For additional information, contact: NC Industrial Commission at (919) 807-2501 or (800) 688-8349 www.ic.nc.gov

Source: NC Industrial Commission [www.ic.nc.gov/ncic/pages/bulletin.htm], March 2011.

CORPORATE INCOME TAX RATE

- An income tax is levied on the net taxable income of all corporations chartered in North Carolina or doing business in North Carolina, unless they are specifically exempt from tax.
- Net taxable income shall be the same as taxable income as defined in the Internal Revenue Code in effect for the income year for which the returns are to be filed, subject to the adjustments provided in G.S. 105-130.5.
- The corporate income tax rate for North Carolina is a flat rate of 6.90%.
- For more information visit the NC Department of Revenue's website: www.dornc.com/taxes/corporate/rate.html

SALES TAX

- Retail Sales and Use Tax Rate is 6.75% for all counties except Cumberland, New Hanover, Robeson and Sampson where the rate is 7.00%.
- Retail sales of tangible personal property not subject to a reduced rate of tax are subject to the 4.75% general State rate of sales or use tax.
- Items subject to the general rate are also subject to the 2.00-2.25% local sales and use tax rate dependant upon the county.
- For more information, contact: NC Department of Revenue: www.dornc.com/taxes/sales/salesrates.html

Source: North Carolina Department of Revenue, February 2012 [www.dornc.com/taxes/sales/salesrate._1-11.html].

BUSINESS COSTS

HIGHWAY USE TAX

- North Carolina collects a 3% Highway Use Tax on vehicles in lieu of a state sales tax. The tax is assessed each time a title is transferred.
- The maximum for commercial vehicles (vehicles with a weight greater than 26,000 pounds) is $1,000. All other vehicles are charged 3% with no ceiling.
- Money that is collected for the Highway Use Tax goes towards the NC Highway Trust Fund and is used to improve the roads of NC with a portion also going toward the State's General Fund.

Source: NC Department of Transportation, Division of Motor Vehicles, February 2012 [www.ncdot.org/dmv/vehicle_services/registrationtitling/taxhighwayuse.html].

INCOME TAX CREDITS

The following are some of the more utilized State credits for corporations. Refer to the Revenue laws or the NC Rules and Bulletins for more detailed information or visit the NC Department of Revenue's website: www.dornc.com/taxes/corporate/

- Tax Incentives for New and Expanding Businesses [Article 3A]
- Business and Energy Tax Credits [Article 3B]
- Tax Incentives for Recycling Facilities [Article 3C]
- Historic Rehabilitation Tax Credits [Article 3D]
- Low-Income Housing Tax Credits [Article 3E]
- Research and Development Tax Credit [Article 3F]
- Tax Incentives for Major Computer Manufacturing Facilities [Article 3G]
- Mill Rehabilitation Tax Credit [Article 3H]
- Tax Credits for Growing Businesses [Article 3J]
- Tax Incentive for Railroad Intermodal Fadility [Article 3K]
- Other General Tax Credits
  - > Dwelling Units for Handicapped Persons
  - > Construction of Cogenerating Power Plant
  - > Real Property Donated for Conservation Purposes
  - > Conservation Tillage Equipment
  - > Gleaned Crop
  - > Certain Telephone Subscriber Line Charges
  - > Supervisory Fees Paid by Savings & Loan Associations
  - > Use of North Carolina Ports
  - > Poultry Composting Facility
  - > Manufacturing Cigarettes for Exportation
  - > Manufacturing Cigarettes for Exportation While Increasing Employment and Utilizing State Ports
  - > Qualifying Expenses of a Production Company
  - > Recycling Oyster Shells

Source: NC Department of Revenue, Corporate Tax Information [www.dornc.com/taxes/corporate/], February 2012.

CONSTRUCTION COST INDEX

(Selected Cities)

Not many regions of the United States can match the low construction cost in the southeastern North Carolina. The table below compares the construction cost index for two southeastern cities (Fayetteville and Wilmington) to other major cities in the United States. It is evident from the table that among all the other cities, the cost of residential and commercial construction is among the lowest in Fayetteville and Wilmington.

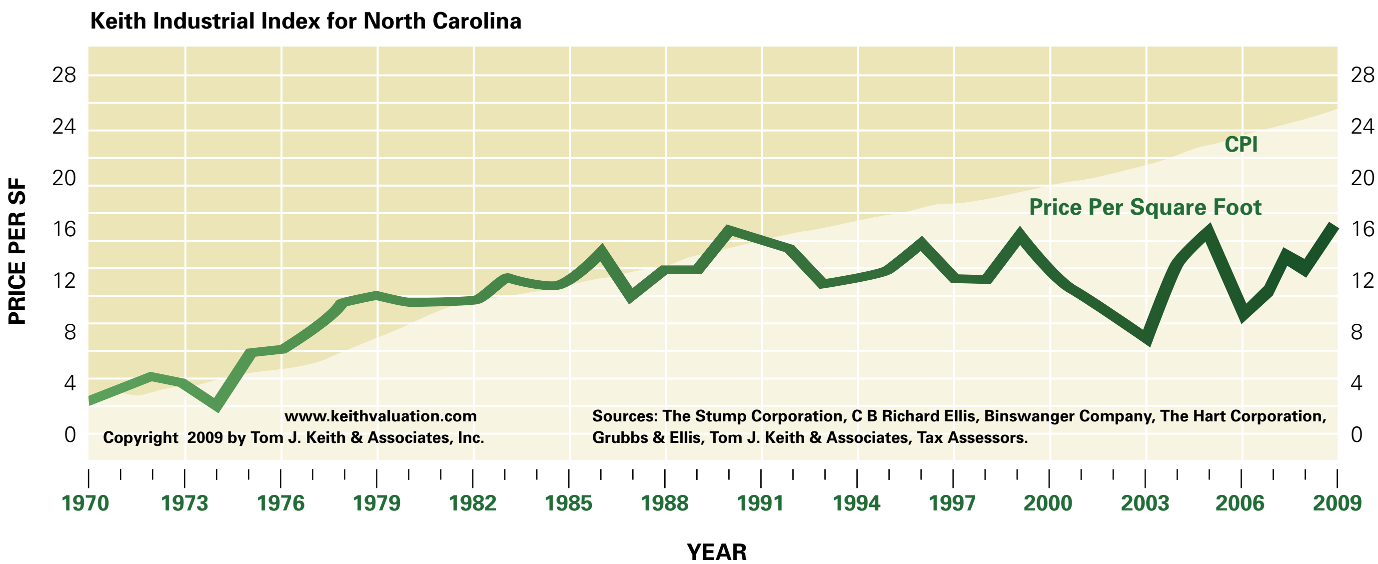
City	Construction Cost Index
Wilmington	**154.0**
Raleigh	155.4
Charlotte	156.4
Fayetteville	**160.0**
Dallas	165.2
Richmond	169.4
Atlanta	170.7
Dayton	177.6
Columbus, Ohio	183.5
Utica	185.2
Akron	187.7
Washington	189.6
Syracuse	189.6
Los Angeles	207.2
White Plains	222.0
Yonkers	227.1

Source: R.S. Means Co. Construction Cost Index, January 2012

Business Climate Accolades for Region and State

- North Carolina ranked **#1 in Site Selection's Annual Business Climate** rankings for 2010 and in fact has ranked #1 nine times in the past ten years.
- North Carolina ranked **#2 in Best State for Business in 2010** according to *Chief Executive Magazine's* annual survey for best and worst states. Three categories were considered: taxation and regulation, quality of workforce and living environment.
- Fayetteville ranked as **3rd Best Job Market in the Nation** by Manpower, Inc.
- Fayetteville ranked as **18th Best Performing Large City in America and 3rd in NC** in *Miliken Institute's Best Performing Cities 2010: Where America's jobs are Created and Sustained.* It ranked 3rd in the nation for 1 year job growth and 6th for 1 year wages and salary increases.
- Lumberton was designated as the first **NC Certified Retirement Community** in 2010 and will serve as the pilot city for the program.
- Wilmington, NC makes the **RelocateAmerica's Top 100 Places to Live in 2010** which focused this year on communities poised for recovery and future growth.
- Wilmington, NC makes *Forbes magazine* **Best Places for Business and Careers**, March 2009.
- Wilmington ranks #14 in *Fortune Small Business Magazine's* "**Best Places to Launch a Business**"
- *Coastal Living Magazine* names Wilmington a "**Coastal Dream Town**"
- Due to Fayetteville's embrace of nearby Fort Bragg, *Time Magazine* named it **"America's Most Pro-Military Town"**
- Bladen Community College, Fayetteville Technical Community College, Richmond Community College, Methodist University, St. Andrews Presbyterian College, University of NC Pembroke and University of NC Wilmington (7 of 33 in NC) selected as G.I. Jobs **"2011 Military Friendly Schools"**

Purchase Price of Industrial Space in Region



The Industrial Index is based on the average price paid for existing industrial buildings in North Carolina from 1970 to 2009. The sources of data included Binswanger Company, The Stump Corporation, The Hart Corporation, CB Richard Ellis, Grubbs & Ellis, The Walker Company, NC Department of Commerce, Tax Assessors from the 100 North Carolina Counties, and Tom J. Keith & Associates, Inc. Sales of distribution facilities and manufacturing plants dominated the 1996 market while warehouse space dominated the rental market. 1997 and 1998 seemed to be a mixed bag of distribution, warehouse, and manufacturing facility sales. Limited 1996-1997 market data tends to show that prices in Eastern North Carolina are catching up with those prices in the Piedmont. NAFTA phased in completely in 2003 and caused prices to bottom out at $8.63/SF. The average price per square foot paid for industrial buildings including the land in 1997 was 13.11 compared to 16.22 in 2010. Copyright 2009 by Tom J. Keith & Associates, Inc.

Cost of Living (2011)

Area	Composite Index	Grocery Items	Housing	Utilities	Transportation	Health Care	Misc.
United States	100.0	100.0	100.0	100.0	100.0	100.0	100.0
Winston-Salem, NC	90.1	99.9	72.6	90.3	84.6	103.9	101.5
Durham, NC	90.6	98.2	75.7	86.9	103.0	101.2	96.9
Savannah, GA	91.8	97.9	79.4	102.7	97.6	92.4	95.1
Charlotte, NC	92.6	103.0	81.0	90.5	97.3	100.2	96.8
Greenville, SC	93.0	104.7	76.3	96.0	96.2	102.0	100.0
Kinston, NC	93.2	99.9	78.1	106.9	102.3	99.9	96.0
Raleigh, NC	93.3	100.9	75.0	104.7	97.3	107.9	99.8
Columbia, SC	94.5	102.8	76.0	108.6	107.3	100.9	98.7
Phoenix, AZ	94.5	99.8	87.5	98.8	100.0	103.6	94.5
Myrtle Beach, SC	95.1	105.6	77.5	113.7	92.5	102.5	100.6
Burlington, NC	95.6	103.4	84.4	81.4	95.8	99.5	106.1
Greenville, NC	95.9	110.1	79.2	98.9	91.8	114.1	102.9
Fayetteville, NC	**96.2**	**109.5**	**78.3**	**101.8**	**98.6**	**103.6**	**103.1**
Dallas, TX	96.4	99.0	75.5	107.3	104.7	105.1	107.1
Jacksonville, NC	96.5	100.2	83.1	105.6	100.2	97.2	102.8
Charleston, SC	97.7	106.3	87.5	107.8	94.7	108.6	99.1
Atlanta, GA	98.8	106.1	89.2	96.4	102.5	101.1	103.7
Wilmington, NC	**99.1**	**101.7**	**88.5**	**111.9**	**102.5**	**105.7**	**101.6**
Richmond, VA	99.2	103.0	89.3	106.5	102.5	109.0	102.0
Asheville, NC	101.7	103.7	100.3	112.5	97.2	103.0	100.2
Hampton Roads, VA	104.8	97.3	110.7	108.5	93.9	98.6	105.6
Denver, CO	105.3	102.6	114.2	89.5	94.0	105.4	106.8
Kill Devil Hills, NC	109.0	106.4	121.5	91.9	112.2	110.6	103.1
Hilton Head Island, SC	115.0	108.9	122.9	102.8	103.9	111.2	118.0
Chapel Hill, NC	115.1	103.3	131.2	83.6	97.6	104.8	122.0
Portland, OR	117.1	111.9	136.3	89.5	118.7	113.6	110.6
Philadelphia, PA	123.8	123,2	139.8	126.0	105.9	102.9	117.3
San Diego, CA	130.8	106.3	189.1	112.8	107.3	111.6	104.1

Source: ACCRA Cost of Living, 3rd Quarter 2011 Data

Public Schools

PUBLIC SCHOOL DISTRICTS

Southeastern North Carolina is served by 13 public school systems. The following data provides an overview of student enrollment, number of schools, SAT performance (maximum score 2400), and number of graduates.

System	Enrollment-1st month 08-09	Number of Schools	Mean SAT Scores	Number of Graduates
Bladen County	5,209	14	1264	301
Brunswick County	11,933	17	1424	716
Columbus County	6,918	19	1334	384
Whiteville City	2,488	5	1351	145
Cumberland County	53,370	89	1390	3,421
Hoke County	7,697	13	1317	286
New Hanover County	24,271	39	1513	1,471
Pender County	8,217	16	1425	541
Richmond County	7,868	19	1310	471
Robeson County	23,868	42	1274	1,465
Sampson County	8,524	17	1348	468
Clinton City	3,134	5	1396	169
Scotland County	6,710	21	1305	414
NC Southeast Total	**170,207**	**316**	**1358**	**10,252**

Source: North Carolina Board of Education, SAT Report, September 23, 2011; NC Department of Public

2010-11 Post High School Intentions

County/City	Graduates 2010/2011	University	Community/ Jr. College	Other Education	Entering Military	Entering Labor Force	Other
Bladen County	301/341	117	159	2	18	40	5
Brunswick County	716/829	252	435	8	64	67	3
Columbus County	384/398	105	198	4	25	61	5
Whiteville City	145/128	50	66	0	9	3	0
Cumberland County	3,421/3,415	1,659	1,152	55	342	154	53
Hoke County	286/424	222	108	2	60	27	5
New Hanover County	1,471/1,496	769	597	14	54	51	11
Pender County	541/586	201	287	14	32	49	3
Richmond County	471/434	194	154	11	48	16	11
Robeson County	1,465/1,415	527	521	16	108	207	36
Sampson County	468/493	151	210	6	39	75	12
Clinton City	169/156	76	59	4	9	5	3
Scotland County	414/341	154	113	2	24	43	5
NC Southeast	**10,252/10,456**	**4,477**	**4,059**	**138**	**832**	**798**	**152**

Source: NC Department of Public Instruction, Statistical Profile, 2009-2010; 2010-2011.

Education Attainment Levels By County (People Age 25+)

County	At Least High School Graduate	At Least Bachelor's Degree
Bladen	17,194	2,858
Brunswick	63,304	13,540
Columbus	27,411	4,191
Cumberland	161,688	37,887
Hoke	21,099	3,286
New Hanover	118,258	43,854
Pender	29,902	5,507
Richmond	22,698	3,450
Robeson	56,651	10,424
Sampson	31,702	5,266
Scotland	18,147	4,215
NC Southeast	**568,054**	**134,478**

Source: NC Department of Public Instruction, 2008 Statistical Profile.

Overview of Universities, Colleges, and Community Colleges

FAYETTEVILLE STATE UNIVERSITY

- Founded in 1867 as the Howard School by seven African American men, it became a normal school in 1877 and remains one of the oldest teacher education institutions in the south. In the past decade, student enrollment at FSU has increased to more than 6,000 students, while average SAT scores for entering freshmen classes have improved. Fayetteville State University is the second-oldest state-assisted institution of higher education in the North Carolina.
- FSU is home to the Center for Defense and Homeland Security – an engine of innovation to prepare the next generation of National Security and Disaster Preparedness workforce, by addressing issues of compelling interest to the security of the United States in Cyber Security; C4ISR; Chemical and Biological Countermeasures; and Infrastructure Protection and Disaster Management & Preparedness.
- FSU actively supports the military by operating satellite campuses on Fort Bragg, Camp Lejeune, and Seymour Johnson Air Force Base, all in North Carolina, and Fort Sam Houston in Texas.
- In the past decade, FSU has also added new degree programs, bringing the total number of undergraduate programs to 43 and the total number of master's degree programs to 23 offered through its College of Arts and Sciences, School of Business and Economics, and School of Education. New cutting-edge programs in Intelligence Studies, Biotechnology, Fire Science, Forensic, Four-year Nursing, and others have been developed. In 1994, Fayetteville State began its first doctoral program in Educational Leadership.
- The School of Business and Economics has been ranked among the Top 150 Business Schools in the United States by the prestigious Social Science Research Network. Fayetteville State University is the only HBCU to be listed as a Top 150 U.S. Business School.
- FSU is home of a "state of the art" Electron Microprobe.

METHODIST UNIVERSITY

- Methodist University is an independent four-year institution of higher education with over 2,300 students from 41 states and 53 countries.
- An engaging curriculum encompasses over 80 majors and concentrations.
- Methodist University is home to more than 100 student clubs and organizations.
- The student-to-faculty ratio is 15:1.
- The Monarchs compete in 19 NCAA Division III varsity athletic programs.
- With over 400 full-time employees, the institution ranks among the 15 top private employers in Cumberland County.
- The university offers the following graduate degree programs: Master of Business Administration, Master of Justice Administration, and Master of Medical Science.

ST. ANDREWS PRESBYTERIAN COLLEGE

- Undergraduate liberal arts college in Laurinburg, NC with more than 25 degrees with opportunities ranging from creative writing or to forensic science or art, from politics or biology to therapeutic horsemanship, with business, sport and recreation studies and education as the leading majors.
- Classes available in Laurinburg, on the campus of Sandhills Community College in Pinehurst, and online.
- Student diversity with 40% of student body from North Carolina, and the remainder representing 35 states and 9 foreign countries.

- Nationally acclaimed Bagpipe Band and home to the Scottish Heritage Center.
- The 2011 National Survey of Student Engagement (NSSE) shows that for the fifth consecutive year, St. Andrews seniors ranked their educational experience well above the national averages in the NSSE benchmark categories.
- Nationally recognized by the U.S. News and World Report and the Princeton Review each year for more than a decade, St. Andrews Presbyterian College has been applauded for its academic excellence throughout its 50-year history.
- St. Andrews is located within commuting distance of Fort Bragg and has been recognized as a Military Friendly Institution, as well as a Service Members Opportunity College. Credit evaluation for military training and prior learning is available.

UNIVERSITY OF NORTH CAROLINA AT PEMBROKE

- Founded in 1887 as the Croatan Indian Normal School for the education of American Indians, UNC Pembroke is celebrating its 125th anniversary this year.
- The university offers 41 programs at the bachelor's level and 17 master's degree programs, including the Master of Business Administration and Master of Public Administration.
- US News & World Report ranks UNCP one of the most diverse universities in the nation.
- There are 41 undergraduate degree programs, and 59 minors that students can choose from, including Entrepreneurship and Sustainable Agriculture.
- UNCP prides itself on delivering an education with personal touch. A 13:1 student-faculty ratio and an average class size of 20 make this possible.
- Service to the region includes classrooms at 11 locations and three satellite campuses that offer complete undergraduate and graduate programs. One of those satellites is on Fort Bragg. Not surprisingly, UNCP has been names a "Military Friendly" school for five consecutive years.
- Our students' great record for community engagement has put UNCP on the President's Honor Roll for Community Service again this year.
- Master's degree programs are available in Clinical Mental Health, Social Work (MSW), Public Administration (MPA), Business Administration (MBA) and in Education: School Administration, School Counseling, Elementary, Middle Grades, Reading, Art, English, Mathematics, Music, Physical, Science, Social Studies, and MAT programs.
- UNCP's student-athletes compete in 16 sports in Division II or the NCAA. They shine on and off the field, winning two consecutive President's Academic Awards for the highest cumulative GPA in the Peach Belt Conference.

UNIVERSITY OF NORTH CAROLINA WILMINGTON

- From its establishment as Wilmington College in 1947 with 238 students to its record-setting enrollment of more than 13,000 in 2010, the University of North Carolina Wilmington has transformed the lives of more than 56,000 students over the past 64 years and has had a major impact on the community it serves.
- U.S. News & World Report ranked UNCW the fourth best public regional university in the South; this is the 14th consecutive year UNCW was ranked in the top 10.
- UNCW skyrocketed to number 17 on Forbes' 2010 list of "America's Best College Buys", placing it in the magazine's top 20 among all colleges and universities in the U.S. for providing a high quality education at the lowest cost to students.
- UNCW is part of an exclusive group of colleges and universities included in the Fiske Guide to Colleges.
- The university is made up of the College of Arts and sciences, the College of Health and Human Services, the Cameron School of Business, the Watson School of Education and the Graduate School.
- It offers bachelor's degrees in 52 majors and 35 master's degrees, as well as a Ph.D. in Marine Biology and an Ed.D. in Educational Leadership and Administration.
- Of the 588 full-time faculty providing instruction to a multiethnic student body, more than 85.5 percent hold doctoral or terminal degrees.
- Master's degree programs are available in Education (School Administration, Elementary, Middle Grades, Reading, Art, English, Mathematics, Music, Physical, Science, Social Studies, and MAT programs), Mental Health and Professional School Counseling, Social Work (MSW), Public Administration (MPA), and Business Administration (MBA).

Source: Each college or university provided a brief description.

EDUCATION

NUMBER OF GRADUATES PER YEAR FOR UNIVERSITIES/COLLEGES

University/College	Number of Graduates 2009-2010	2010-2011
Fayetteville State University	1,039	1,025
Methodist University	366	385
St. Andrews Presbyterian College	137	120
UNC Pembroke	910	1,250
UNC Wilmington	2,689	3,134

COMMUNITY COLLEGES IN THE SOUTHEAST REGION

Fast Facts:

- All eight community colleges in the region are part of the North Carolina Community College System.
- These eight colleges serve more than 125,000 students.
- Programs range from general education to industrial and specialized technical training.
- Tuition rates are among the lowest in the nation at approximately $66 per semester hour (2011-12) to provide accessibility to all constituents of North Carolina.

County	Institution	Curriculum Enrollment 2010-11	Continuing Ed Enrollment 2010-11
Bladen	Bladen Community College	2,392	2,947
Brunswick	Brunswick Community College	2,011	5,146
Columbus	Southeastern Community College	2,871	8,158
Cumberland	Fayetteville Technical Community College	15,776	24,208
New Hanover	Cape Fear Community College	12,751	19,093
Richmond	Richmond Community College	2,855	5,987
Robeson	Robeson Community College	3,604	9,644
Sampson	Sampson Community College	2,035	5,886

Source: Annual Statistical Report 2010-2011, North Carolina Community College System.

Workforce Training

The mission of the North Carolina Community College System is to open the door to high-quality, accessible educational opportunities that minimize barriers to post-secondary education, maximize student success, develop a globally and multi-culturally competent workforce, and improve the lives and well-being of individuals by providing:

- Education, training and retraining for the workforce including basic skills and literacy education, occupational and pre-baccalaureate programs.
- Support for economic development through services to and in partnership with business and industry and in collaboration with the University of North Carolina System and private colleges and universities.
- Services to communities and individuals which improve the quality of life.

Source: North Carolina Community College System.

CUSTOMIZED TRAINING PROGRAMS

- The NC Community College Systems is known nationally and globally for its world-class business and industry training programs.
- All training programs are customized to the companies exact needs.
- Reacts quickly to the needs of businesses and respects the confidential nature of proprietary processes and information.
- Supports full time production and direct customer services positions created in the state.
- Business and industries eligible for the training include: manufacturing, technology, warehouse/distribution, customer support centers, air courier centers, national headquarters, civil service employees providing technical support to U.S. military installations located in the state.

K12 Funding (Federal, State, Local) Per Pupil Per School System

County	State	Federal	Local	Total
Bladen County	5,966.23	2,496.43	1,176.83	9,639.49
Brunswick County	4,953.59	1,490.18	2,450.43	8,894.20
Columbus County	5,847.70	1,813.15	1,143.35	8,804.20
Whiteville City	6,107.82	2,165.05	995.13	9,268.00
Cumberland County	4,929.71	1,467.04	1,897.58	8,294.33
Hoke County	5,824.08	1,546.90	980.10	8,351.08
New Hanover County	4,899.56	1,418.79	2,483.02	8,801.37
Pender County	4,830.37	1,245.21	1,897.86	7,973.44
Richmond County	5,767.51	1,842.65	967.70	8,577.86
Robeson County	5,903.15	2,280.98	767.04	8,951.17
Sampson County	5,741.82	1,664.24	1,001.70	8,407.76
Clinton City	5,485.02	1,883.58	1,614.90	8,983.50
Scotland County	6,420.79	2,337.62	1,901.80	10,660.21
NCSE Average	**5,590.57**	**1,819.37**	**1,482.88**	**8,892.82**

Source: NC Department of Public Instruction, Statistical Profile, 2010-2011.

Number of Students Enrolled in Private Schools

County	Number of Schools (Grades 9-12)	# Enrolled	Number of Schools (Grades PK-8)	# Enrolled
Brunswick	4	171	10	721
Columbus	7	324	9	338
Cumberland	19	3,639	35	4,810
New Hanover	4	1,276	24	3,657
Richmond	4	239	4	451
Robeson	7	241	7	363
Sampson	4	633	4	633
Scotland	3	336	2	303

Some totals are duplicated because the school listed serves grades PK-12 or K-12.
Source: www.privateschoolreview.com.

Community College Academic Programs Supporting Industry Clusters

Subjects:
Applied Animal Science Technology Degree
Applied Animal Science Technology Diploma
Applied Animal Science Technology Certificate
Architectural Engineering Construction
Architectural Technology
Automotive Systems Technology
Basic Electricity, Motors and Controls
Biotechnology
Building Construction Degree
Building Construction Diploma
Building Construction Technology
Business Administration/Entrepreneurship I
Business Administration/Small Business Management
Business Administration/Small Business Startup Certificate
Carpentry Certificate
Carpentry Diploma
Chemical Technology AAS
Computer Engineering-Networking Certificate
Computer Engineering-Web Development Certificate
Computer Engineering Technology-Network Security Certificate
Computer Engineering Technology AAS
Computer Programming
Computer Programming/Cobol Programming
Computer Programming/visual Basic Programming
Computer Technologies Certificate
Computer Information Technology Degree
Electrical/Electronics Technology AAS
Electrical/Electronics Technology Certificate
Electrical/Electronics Technology Diploma
Electronics Engineering Technology-Instrumentation AAS
Electronics Engineering-Instrumentation Process Control Certificate
Electronics Engineering Technology AAS
Electronics Engineering Technology Certificate
General Contractor's License Prep. Certificate
Heavy Equipment and Transport Technology Certificate
Health Management Technology
Heavy Equipment and Transport Technology-Marine Systems (AAS)
Industrial Systems Technology AAS
Industrial Systems Technology Certificate
Industrial Systems Technology Diploma
Industrial Systems Technology/Community Building Maintenance Certificate
Industrial Systems Technology/Electrical Certificate
Industrial Systems Technology/Maintenance Operations Certificate
Industrial Systems Technology/Maintenance Machine Operator Certificate
Information Systems Diploma
Information Systems Certificate
Information Systems/Network Administrator & Support
Information System Security Degree
Logistic Management Technology
Machining Technology AAS
Machining Technology Certificate
Marine Technology AAS
Mechanical Engineering Technology AAS
Mechanical Engineering Technology-CAD Drafting Certificate
Mechanical Engineering Technology-CAD Drafting Diploma
Network Administrator & Support Certificate
Networking Technology
Nuclear Maintenance Technology AAS
Nuclear Medicine Technology
Pharmacy Technology Diploma
Surveying Technology
Truck Driver Training Certificate
Welding Technology Certificate
Welding Technology Degree
Welding Technology Diploma
Welding Technology/Shielded MatalArc Certificate
Welding Technology/Symbols and Spec Certificate
Welding Technology/MIG Certificate
Welding Technology/TIG Certificate

Source: Technical Colleges in NC Southeast Region.

QUALITY OF LIFE

General Overview

Quality of Life is exceptional in the Southeastern North Carolina region due to the following attributes:

WEATHER

- Moderate four-season climate with average temperatures ranging from 54 degrees in January to 90 degrees in July.
- The mean average annual rainfall is approximately 40".
- Pleasant weather accommodates numerous outdoor activities, many of them year-round.
- Occasional snowfalls allow for sledding and other winter recreation.
- Winter weather rarely interferes with business operations and rainfall provides ample water supplies.

HEALTHCARE

- The region has 17 hospitals housing a total of 3,702 beds.
- Primary and specialty care facilities include cancer treatment and cardio-vascular disease treatment.
- 432 long-term care beds in the region.
- Area hospitals maintain strong alliances with medical institutions throughout the state and continuously seek ways to improve overall health care offerings.

CULTURAL & HISTORICAL ATTRACTIONS

- Larger cities and small towns alike offer opportunities for entertainment and enrichment in the realm of art, heritage, military, science and many other areas.
- Festivals and events are held throughout the year, some based on geography, sports, holidays, industry or culture. All offer the opportunity for fun, food, and fellowship.
- Entertainment and conference complexes host events that include sports, equestrian competitions, home shows, craft festivals, business expos, antique shows, beauty pageants, musical and dramatic performances.
- Many of the colleges and universities in the region have performing arts and seminars that feature performers and speakers of national and international renown.
- Several cities also have regional theaters, symphonies, local arts councils and an abundance of local festivals and events throughout the year.

OCEAN AND BEACH ACTIVITIES

- The coast along southeastern North Carolina offers miles and miles of shoreline for the water enthusiast and is home to many natural barrier islands as well.
- Swimming and other water related activities are available, including power boating, sail boating, jet skiing, waterskiing, parasailing and surfing.
- For the boating enthusiasts there are many boating access areas for fresh water access and an ample supply of commercial marinas for access to the Intracoastal Waterway and Atlantic Ocean. For those who enjoy water-related recreation, the area has deep sea fishing available along the coast.

SPORTS AND RECREATION

- For the golf enthusiast, more than 100 championship golf courses are located in close proximity to the region, bordered by Pinehurst to the northwest and Myrtle Beach's Grand Strand to the southeast.
- The region is home to many professional and collegiate athletic events, including indoor and outdoor football, baseball, basketball, motor sports, hockey and soccer.
- Given its temperate climate and many miles of coastline, the Southeast Region is ideal for water-related activities such as boating, water skiing, jet skiing, parasailing, surfing, and deep-sea or freshwater fishing.
- Tennis enthusiasts will find abundant public and private courts.
- Parks, pools and recreation centers can be found through out the region, and the Southeast's coastal counties boast a number of boating marinas along with free boating access areas not only along the coast but the inland rivers as well.
- The mountains of North Carolina are a half-day's drive away and the NC Zoological Park is also nearby.
- Other activities—canoeing, camping, hiking, jogging, swimming and nature walks, for instance—can be found in the state parks, recreation areas or natural preserves in the region and nearby.
- Hunting activities are also available in the numerous hunting preserves in the region.
- Most towns have trails or walks for the enjoyment of hikers, runners or just the pleasure walker. The region boasts seven state parks, recreation areas and natural preserves.

Major Health Care Facilities in the Southeastern Region

County	Hospital	Type: Private/Public	# Licensed Beds	Long Term Care Facility
Bladen	Cape Fear Valley - Bladen County Hospital (Elizabethtown)	Public General Acute Care	58	10 Beds
Brunswick	Brunswick Novant Medical Center (Supply)	Private, Not-for Profit General Acute Care	60	No
	Dosher Memorial Hospital (Southport)	Public Acute Care and Skilled Nursing	25	64 Beds
Columbus	Columbus Regional Health Care System (Whiteville)	Private General Acute Care	154	No
Cumberland	Cape Fear Valley Medical Center, Part of Cape Fear Valley Health System (Fayetteville)	Private General Acute Care	504	Yes
	Highsmith-Rainey Speciality Hospital, Part of Cape Fear Valley Health System (Fayetteville)	Private General Acute Care	112	Yes
	Behavioral Healthcare, Part of Cape Fear Valley Health System (Fayetteville)	Private Psychiatric	139	No
	Veterans Medical Center (Fayetteville)	Federal Medical & Surgery	219	69 Beds
	Womack Army Medical Center (Fort Bragg)	Federal	500	No
New Hanover	New Hanover Regional Medical Center, Part of New Hanover Health Network (Wilmington)	Public General Acute Care	769	No
	Cape Fear Hospital, Part of New Hanover Health Network (Wilmington)	Public General Acute Care	133	No
Pender	Pender Memorial Hospital, Part of New Hanover Health Network (Burgaw)	Public General Acute Care & Skilled Nursing	86	43 Beds
Richmond	FirstHealth Richmond Memorial Hospital (Rockingham)	Private General Acute Care	150	51 Beds
	Sandhills Regional Medical Center (Hamlet)	Private General Acute Care	64	No
Robeson	Southeastern Regional Medical Center (Lumberton)	Private General Acute Care	429	115 Beds
Sampson	Sampson Regional Medical Center (Clinton)	Non-Profit Corp.	146	30 Beds
Scotland	Scotland Memorial Hospital, Part of Scotland Health Care System (Laurinburg)	Private General Acute Care	154	50 Beds
	TOTALS		**3,702**	**432**

Source: North Carolina Hospital Association Membership Organizations, Telephone Survey and Internet Search, Regional Center for Economic, Community & Professional Development at UNC-Pembroke, March 2012 [HYPERLINK "http://www.ncha.org" www.ncha.org].

Overview of Fayetteville And Wilmington

FAYETTEVILLE FAST FACTS

- The sixth-largest city in North Carolina (pop. 200,564), Fayetteville has numerous historic sites, seven museums, three colleges and universities, multiple entertainment venues, a historic downtown and award-winning golf courses.
- Fayetteville is one of the highest ranked cities in the country for job creation, according to a 2010 quarterly survey of employer expectations by Manpower, Inc.
- Fayetteville is tied for third in the nation with Amarillo, Texas and Sioux Falls, S.D. for having an anticipated 11 percent increase in the job market.
- Parks and recreation centers offer individuals the chance to experience the outdoors.
- Fayetteville Regional Airport and Interstate 95 provide access to many destination options.
- Fayetteville is ranked one of the top five cities in the country for best places to sell a house, according to research on real estate Web site Zillow.com.

WILMINGTON FAST FACTS

- A coastal city (pop. 106,476) located in the southeastern corner of North Carolina between the Cape Fear River and the Atlantic Ocean.
- Although not just a tourist town, Wilmington has many attractions such as the Battleship North Carolina, Airlie Gardens and Screen Gem Studios where TV shows such as Dawson's Creek and One Tree Hill were filmed.
- A popular destination because of its moderate, four-season climate, historic preservation district, annual events such as Wilmington Riverfest and the Azalea Festival and numerous championship golf courses.
- Excellent Shopping and some of the best restaurants in the country.
- Wrightsville, Carolina and Kure Beaches are a mecca for boaters, surfers, sunbathers, beachcombers and seafood.
- Some of the best schools in the nation. The primary schools consistently rate high on all national educational standards.
- Many Colleges and Universities provide advanced education opportunities including the UNC Wilmington with the fifth best Marine Biology Program in the world.
- I-40 begins its 2,400 mile journey to Barstow California from Wilmington.
- Other highway infrastructure include I-74, US Hwy 17, 76 and NC Hwy 421.

Key Regional Attractions

- Beaches
- More than 100 golf courses
- Camping
- Boating
- Festivals
- U.S.S. Battleship North Carolina
- Moore's Creek National Battlefield
- Lumber River State Park
- Airborne & Special Operations Museum
- Museum of the Cape Fear
- Fort Fisher State Park
- Lake Waccamaw State Park
- National Transportation Museum
- Jones Lake State Park
- Chalk Banks State Park
- NC Aquarium
- Carver Creek State Park
- Bladen Lakes State Forest
- Museum of the Native American Resource Center
- JFK Special Warfare Museum
- Cameron Museum of Art
- Rockingham Motor Speedway
- NC Museum of Forestry
- Brunswick Town Historic Site

Tourism and Visitation to Region (2010)

County	Expenditures ($ Millions)	Payrolls ($ Millions)	Employment	State Tax Revenues ($ Millions)	Local Tax Revenues ($ Millions)
Bladen	31.34	3.38	0.18	1.98	0.96
Brunswick	395.38	73.63	4.60	20.44	25.71
Columbus	42.47	5.22	0.27	2.60	1.24
Cumberland	417.67	77.91	4.13	24.35	9.21
Hoke	9.39	1.15	0.07	0.57	0.15
New Hanover	400.88	91.62	5.04	21.59	15.72
Pender	72.83	12.31	0.71	3.68	5.20
Richmond	37.39	6.66	0.37	2.16	0.74
Robeson	116.42	17.36	1.05	7.15	2.22
Sampson	40.53	5.24	0.27	2.42	1.37
Scotland	35.62	5.82	0.35	2.11	0.66
NC Southeast	1599.92	300.3	17.04	89.05	63.18
Fayetteville MSA	417.67	77.91	4.13	24.35	9.21
Wilmington MSA	869.09	177.56	10.35	45.71	46.63

Source: NC Department of Commerce.

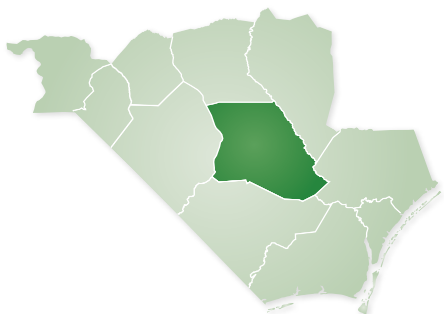
All-America Cities in Southeastern NC

County	City	Year(s)
Cumberland	**Fayetteville**	1984-1985, 2001, 2011
New Hanover	**Wilmington**	1965
Richmond	**Hamlet**	1990
Richmond	**Rockingham**	1979-1980
Robeson	**Lumberton**	1970 and 1995
Sampson	**Clinton**	2007
Scotland	**Laurinburg**	1956, 1967 and 2003

Source: All American City Award, March 2012 [www.allamericacityaward.com]

REGIONAL COMMUNITIES

Bladen County



DEMOGRAPHICS

Population & Growth	Population	Annual Growth Rate
2015 Total Population	32,186	(0.2%)
2010 Census Total Population	35,190	0.0%
2000 Total Population	32,278	

Estimated Population By Age		Pop. by Age, % Est.
2015 Median Age	42	
2010 Median Age	41	
2000 Median Age	38	
2010 Total Pop 0-19	8,537	26.2%
2010 Total Pop 20-29	3,414	10.5%
2010 Total Pop 30-39	4,078	12.5%
2010 Total Pop 40-49	4,390	13.5%
2010 Total Pop 50-59	4,957	15.2%
2010 Total Pop 60+	7,201	22.1%

INCOME

		Growth Est. or Total %
2015 Median Family Income	$48,597	14.4%
2010 Median Family Income	$42,473	23.3%
2000 Median Family Income	$34,438	
2015 Per Capita Income	$19,343	11.7%
2010 Per Capita Income	$17,318	17.5%
2000 Per Capita Income	$14,735	
2000 Total Pop with Income Below Poverty Level	6,622	
2000 Percent of Pop with Income Below Poverty Level		21.0%

EDUCATION

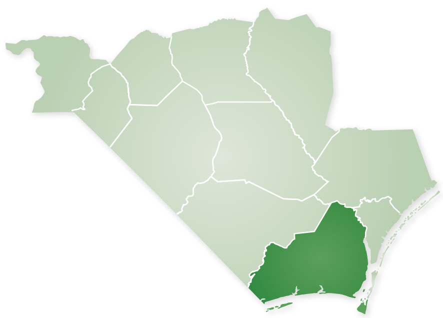
		Pop. by Age 25+, %
2010-11 Kindergarten-12th Enrollment	5,106	
2010 Average SAT score (2400 scale)	1,284	
2010 Percent of Graduates taking SAT	60.3%	
2009-10 Higher Education Completions	254	
2009-10 Higher Education Total Enrollment	2,347	
2010 Proj Education Attainment - At Least High School Graduate	17,536	78.3%
2010 Proj Education Attainment - At Least Bachelor`s Degree	3,133	14.0%

EMPLOYMENT/UNEMPLOYMENT

	Year to Date	2010 Annual
2011Q2 Employment	13,763	13,634
2011Q2 Unemployment	1,965	1,893
2011Q2 Unemployment Rate	12.5%	12.2%
2011Q3 Announced Job Creation		
2011Q3 Total Announced Investments ($mil)		
Sept2011 Lost Jobs, Closings & Layoffs		46

Sources: See list on page 55.

Brunswick County



DEMOGRAPHICS

Population & Growth	Population	Annual Growth Rate
2015 Total Population	136,922	3.9%
2010 Census Total Population	107,431	0.0%
2000 Total Population	73,143	

Estimated Population By Age		Pop. by Age, % Est.
2015 Median Age	48	
2010 Median Age	47	
2000 Median Age	42	
2010 Total Pop 0-19	24,456	21.6%
2010 Total Pop 20-29	10,770	9.5%
2010 Total Pop 30-39	12,171	10.7%
2010 Total Pop 40-49	14,717	13.0%
2010 Total Pop 50-59	17,114	15.1%
2010 Total Pop 60+	34,007	30.0%

INCOME

		Growth Est. or Total %
2015 Median Family Income	$61,784	14.1%
2010 Median Family Income	$54,172	29.4%
2000 Median Family Income	$41,876	
2015 Per Capita Income	$27,513	11.8%
2010 Per Capita Income	$24,608	23.9%
2000 Per Capita Income	$19,857	
2000 Total Pop with Income Below Poverty Level	9,095	
2000 Percent of Pop with Income Below Poverty Level		12.6%

EDUCATION

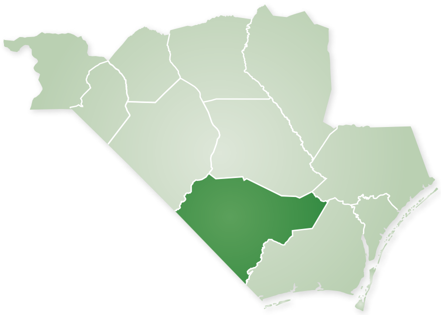
		Pop. by Age 25+, %
2010-11 Kindergarten-12th Enrollment	12,835	
2010 Average SAT score (2400 scale)	1,473	
2010 Percent of Graduates taking SAT	36.6%	
2009-10 Higher Education Completions	321	
2009-10 Higher Education Total Enrollment	2,677	
2010 Proj Education Attainment - At Least High School Graduate	70,727	84.6%
2010 Proj Education Attainment - At Least Bachelor`s Degree	16,201	19.4%

EMPLOYMENT/UNEMPLOYMENT

	Year to Date	2010 Annual
2011Q2 Employment	45,044	44,782
2011Q2 Unemployment	5,179	5,631
2011Q2 Unemployment Rate	10.3%	11.2%
2011Q3 Announced Job Creation	87	203
2011Q3 Total Announced Investments ($mil)	$5.5	$35.3
Sept2011 Lost Jobs, Closings & Layoffs	3	145

Sources: See list on page 55.

Columbus County



DEMOGRAPHICS

Population & Growth	Population	Annual Growth Rate
2015 Total Population	54,777	(0.0%)
2010 Census Total Population	58,098	0.0%
2000 Total Population	54,749	

Estimated Population By Age		Pop. by Age, % Est.
2015 Median Age	41	
2010 Median Age	40	
2000 Median Age	37	
2010 Total Pop 0-19	14,403	26.2%
2010 Total Pop 20-29	6,297	11.5%
2010 Total Pop 30-39	6,747	12.3%
2010 Total Pop 40-49	7,642	13.9%
2010 Total Pop 50-59	7,944	14.5%
2010 Total Pop 60+	11,866	21.6%

INCOME

		Growth Est. or Total %
2015 Median Family Income	$47,512	13.2%
2010 Median Family Income	$41,957	23.4%
2000 Median Family Income	$33,990	
2015 Per Capita Income	$19,146	10.9%
2010 Per Capita Income	$17,259	19.7%
2000 Per Capita Income	$14,415	
2000 Total Pop with Income Below Poverty Level	12,200	
2000 Percent of Pop with Income Below Poverty Level		22.7%

EDUCATION

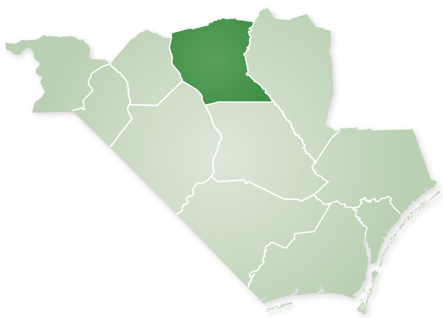
		Pop. by Age 25+, %
2010-11 Kindergarten-12th Enrollment	9,120	
2010 Average SAT score (2400 scale)	1,320	
2010 Percent of Graduates taking SAT	38.5%	
2009-10 Higher Education Completions	357	
2009-10 Higher Education Total Enrollment	3,655	
2010 Proj Education Attainment - At Least High School Graduate	28,781	76.7%
2010 Proj Education Attainment - At Least Bachelor`s Degree	4,758	12.7%

EMPLOYMENT/UNEMPLOYMENT

	Year to Date	2010 Annual
2011Q2 Employment	21,384	21,160
2011Q2 Unemployment	3,186	3,075
2011Q2 Unemployment Rate	13.0%	12.7%
2011Q3 Announced Job Creation	96	5
2011Q3 Total Announced Investments ($mil)	$25.4	$0.3
Sept2011 Lost Jobs, Closings & Layoffs		139

Sources: See list on page 55.

Cumberland County



DEMOGRAPHICS

Population & Growth	Population	Annual Growth Rate
2015 Total Population	334,905	0.7%
2010 Census Total Population	319,431	0.0%
2000 Total Population	302,963	

Estimated Population By Age		Pop. by Age, % Est.
2015 Median Age	32	
2010 Median Age	31	
2000 Median Age	30	
2010 Total Pop 0-19	95,431	29.4%
2010 Total Pop 20-29	61,692	19.0%
2010 Total Pop 30-39	46,736	14.4%
2010 Total Pop 40-49	42,385	13.1%
2010 Total Pop 50-59	36,280	11.2%
2010 Total Pop 60+	41,643	12.8%

INCOME

		Growth Est. or Total %
2015 Median Family Income	$61,651	10.7%
2010 Median Family Income	$55,675	34.0%
2000 Median Family Income	$41,559	
2015 Per Capita Income	$24,764	10.9%
2010 Per Capita Income	$22,330	28.5%
2000 Per Capita Income	17,376	
2000 Total Pop with Income Below Poverty Level	36,391	
2000 Percent of Pop with Income Below Poverty Level		12.8%

EDUCATION

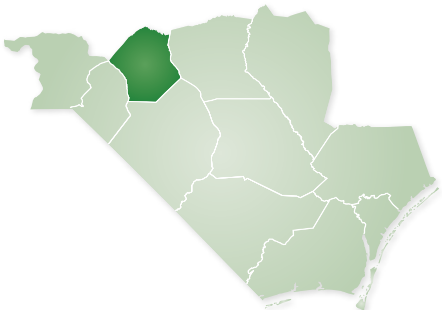
		Pop. by Age 25+, %
2010-11 Kindergarten-12th Enrollment	51,846	
2010 Average SAT score (2400 scale)	1,393	
2010 Percent of Graduates taking SAT	54.1%	
2009-10 Higher Education Completions	2,813	
2009-10 Higher Education Total Enrollment	26,799	
2010 Proj Education Attainment - At Least High School Graduate	173,788	88.7%
2010 Proj Education Attainment - At Least Bachelor`s Degree	41,008	20.9%

EMPLOYMENT/UNEMPLOYMENT

	Year to Date	2010 Annual
2011Q2 Employment	124,656	123,504
2011Q2 Unemployment	14,264	12,811
2011Q2 Unemployment Rate	10.3%	9.4%
2011Q3 Announced Job Creation	342	776
2011Q3 Total Announced Investments ($mil)	$21.4	$34.1
Sept2011 Lost Jobs, Closings & Layoffs	580	954

Sources: See list on page 55.

Hoke County



DEMOGRAPHICS

Population & Growth	Population	Annual Growth Rate
2015 Total Population	51,785	2.3%
2010 Census Total Population	46,952	0.0%
2000 Total Population	33,646	

Estimated Population By Age		Pop. by Age, % Est.
2015 Median Age	32	
2010 Median Age	32	
2000 Median Age	30	
2010 Total Pop 0-19	15,068	32.6%
2010 Total Pop 20-29	6,687	14.5%
2010 Total Pop 30-39	7,286	15.7%
2010 Total Pop 40-49	6,663	14.4%
2010 Total Pop 50-59	5,112	11.0%
2010 Total Pop 60+	5,449	11.8%

INCOME

		Growth Est. or Total %
2015 Median Family Income	$56,392	14.2%
2010 Median Family Income	$49,400	37.0%
2000 Median Family Income	$36,056	
2015 Per Capita Income	$20,275	10.6%
2010 Per Capita Income	$18,336	34.5%
2000 Per Capita Income	$13,635	
2000 Total Pop with Income Below Poverty Level	5,731	
2000 Percent of Pop with Income Below Poverty Level		17.7

EDUCATION

		Pop. by Age 25+, %
2010-11 Kindergarten-12th Enrollment	7,945	
2010 Average SAT score (2400 scale)	1,323	
2010 Percent of Graduates taking SAT	41.1%	
2009-10 Higher Education Completions		
2009-10 Higher Education Total Enrollment		
2010 Proj Education Attainment - At Least High School Graduate	22,459	80.6%
2010 Proj Education Attainment - At Least Bachelor`s Degree	3,755	13.5%

EMPLOYMENT/UNEMPLOYMENT

	Year to Date	2010 Annual
2011Q2 Employment	19,110	18,933
2011Q2 Unemployment	2,050	1,850
2011Q2 Unemployment Rate	9.7%	8.9%
2011Q3 Announced Job Creation	77	
2011Q3 Total Announced Investments ($mil)	$35.3	
Sept2011 Lost Jobs, Closings & Layoffs	25	110

Sources: See list on page 55.

New Hanover County

DEMOGRAPHICS

Population & Growth	Population	Annual Growth Rate
2015 Total Population	217,257	1.7%
2010 Census Total Population	202,667	0.0%
2000 Total Population	160,307	

Estimated Population By Age		Pop. by Age, % Est.
2015 Median Age	40	
2010 Median Age	39	
2000 Median Age	36	
2010 Total Pop 0-19	46,450	23.3%
2010 Total Pop 20-29	28,138	14.1%
2010 Total Pop 30-39	27,860	14.0%
2010 Total Pop 40-49	28,553	14.3%
2010 Total Pop 50-59	27,994	14.0%
2010 Total Pop 60+	40,325	20.2%

INCOME

		Growth Est. or Total %
2015 Median Family Income	$75,123	15.2%
2010 Median Family Income	$65,219	28.1%
2000 Median Family Income	$50,931	
2015 Per Capita Income	$31,365	11.6%
2010 Per Capita Income	$28,109	21.6%
2000 Per Capita Income	$23,123	
2000 Total Pop with Income Below Poverty Level	20,445	
2000 Percent of Pop with Income Below Poverty Level		13.1%

EDUCATION

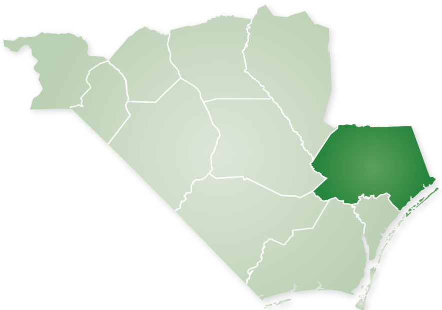
		Pop. by Age 25+, %
2010-11 Kindergarten-12th Enrollment	24,503	
2010 Average SAT score (2400 scale)	1,536	
2010 Percent of Graduates taking SAT	62.8%	
2009-10 Higher Education Completions	5,009	
2009-10 Higher Education Total Enrollment	29,707	
2010 Proj Education Attainment - At Least High School Graduate	125,314	90.8%
2010 Proj Education Attainment - At Least Bachelor`s Degree	48,596	35.2%

EMPLOYMENT/UNEMPLOYMENT

	Year to Date	2010 Annual
2011Q2 Employment	94,030	93,483
2011Q2 Unemployment	10,512	10,018
2011Q2 Unemployment Rate	10.1%	9.7%
2011Q3 Announced Job Creation	151	275
2011Q3 Total Announced Investments ($mil)	$68.9	$51.0
Sept2011 Lost Jobs, Closings & Layoffs	336	950

Sources: See list on page 55.

Pender County



DEMOGRAPHICS

Population & Growth	Population	Annual Growth Rate
2015 Total Population	61,521	2.4%
2010 Census Total Population	52,217	0.0%
2000 Total Population	41,082	

Estimated Population By Age		Pop. by Age, % Est.
2015 Median Age	45	
2010 Median Age	43	
2000 Median Age	39	
2010 Total Pop 0-19	12,769	23.4%
2010 Total Pop 20-29	5,674	10.4%
2010 Total Pop 30-39	6,407	11.7%
2010 Total Pop 40-49	7,983	14.6%
2010 Total Pop 50-59	8,673	15.9%
2010 Total Pop 60+	13,040	23.9%

INCOME

		Growth Est. or Total %
2015 Median Family Income	$59,620	12.0%
2010 Median Family Income	$53,225	27.2%
2000 Median Family Income	$41,837	
2015 Per Capita Income	$24,438	11.1%
2010 Per Capita Income	$21,997	23.0%
2000 Per Capita Income	$17,882	
2000 Total Pop with Income Below Poverty Level	5,429	
2000 Percent of Pop with Income Below Poverty Level		13.6%

EDUCATION

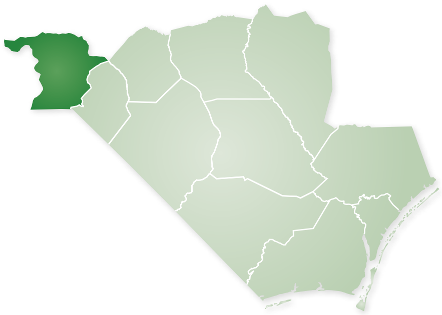
		Pop. by Age 25+, %
2010-11 Kindergarten-12th Enrollment	8,156	
2010 Average SAT score (2400 scale)	1,464	
2010 Percent of Graduates taking SAT	50.8%	
2009-10 Higher Education Completions		
2009-10 Higher Education Total Enrollment		
2010 Proj Education Attainment - At Least High School Graduate	32,547	83.4%
2010 Proj Education Attainment - At Least Bachelor`s Degree	6,407	16.4%

EMPLOYMENT/UNEMPLOYMENT

	Year to Date	2010 Annual
2011Q2 Employment	21,7023	21,576
2011Q2 Unemployment	2,904	2,612
2011Q2 Unemployment Rate	11.8%	10.8%
2011Q3 Announced Job Creation		40
2011Q3 Total Announced Investments ($mil)		$0.7
Sept2011 Lost Jobs, Closings & Layoffs	662	259

Sources: See list on page 55.

Richmond County



DEMOGRAPHICS

Population & Growth	Population	Annual Growth Rate
2015 Total Population	46,645	(0.1%)
2010 Census Total Population	46,639	0.0%
2000 Total Population	46,564	

Estimated Population By Age		Pop. by Age, % Est.
2015 Median Age	39	
2010 Median Age	38	
2000 Median Age	36	
2010 Total Pop 0-19	12,872	27.4%
2010 Total Pop 20-29	6,003	12.8%
2010 Total Pop 30-39	5,786	12.3%
2010 Total Pop 40-49	6,288	13.4%
2010 Total Pop 50-59	6,379	13.6%
2010 Total Pop 60+	9,565	20.4%

INCOME

		Growth Est. or Total %
2015 Median Family Income	$50,878	15.1%
2010 Median Family Income	$44,189	25.4%
2000 Median Family Income	$35,242	
2015 Per Capita Income	$19,598	11.0%
2010 Per Capita Income	$17,663	21.9%
2000 Per Capita Income	$14,485	
2000 Total Pop with Income Below Poverty Level	8,754	
2000 Percent of Pop with Income Below Poverty Level		19.6%

EDUCATION

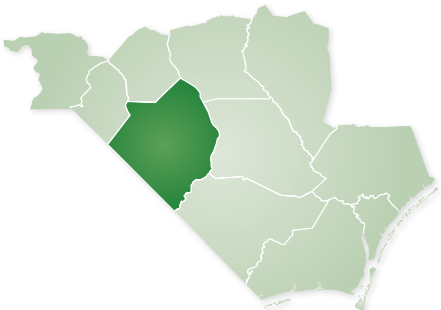
		Pop. by Age 25+, %
2010-11 Kindergarten-12th Enrollment	7,546	
2010 Average SAT score (2400 scale)	1,382	
2010 Percent of Graduates taking SAT	24.1%	
2009-10 Higher Education Completions	261	
2009-10 Higher Education Total Enrollment	2,546	
2010 Proj Education Attainment - At Least High School Graduate	23,780	77.2%
2010 Proj Education Attainment - At Least Bachelor`s Degree	3,925	12.7%

EMPLOYMENT/UNEMPLOYMENT

	Year to Date	2010 Annual
2011Q2 Employment	17,752	17,281
2011Q2 Unemployment	2,704	2,718
2011Q2 Unemployment Rate	13.2%	13.6%
2011Q3 Announced Job Creation	64	250
2011Q3 Total Announced Investments ($mil)	$2.0	$19.0
Sept2011 Lost Jobs, Closings & Layoffs		36

Sources: See list on page 55.

Robeson County



DEMOGRAPHICS

Population & Growth	Population	Annual Growth Rate
2015 Total Population	135,839	0.6%
2010 Census Total Population	134,168	0.0%
2000 Total Population	123,339	

Estimated Population By Age		Pop. by Age, % Est.
2015 Median Age	35	
2010 Median Age	34	
2000 Median Age	32	
2010 Total Pop 0-19	39,860	30.2%
2010 Total Pop 20-29	18,953	14.3%
2010 Total Pop 30-39	17,701	13.4%
2010 Total Pop 40-49	17,458	13.2%
2010 Total Pop 50-59	16,837	12.7%
2010 Total Pop 60+	21,283	16.1%

INCOME

		Growth Est. or Total %
2015 Median Family Income	$48,697	17.9%
2010 Median Family Income	$41,304	27.2%
2000 Median Family Income	$32,484	
2015 Per Capita Income	$17,283	10.8%
2010 Per Capita Income	$15,593	17.9%
2000 Per Capita Income	$13,224	
2000 Total Pop with Income Below Poverty Level	27,326	
2000 Percent of Pop with Income Below Poverty Level		22.8%

EDUCATION

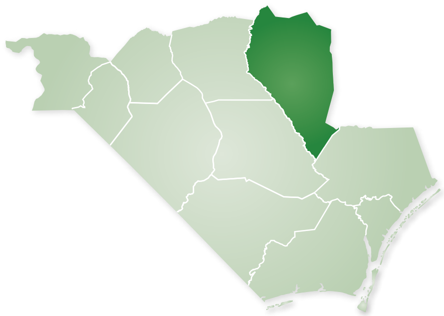
		Pop. by Age 25+, %
2010-11 Kindergarten-12th Enrollment	23,407	
2010 Average SAT score (2400 scale)	1,272	
2010 Percent of Graduates taking SAT	37.2%	
2009-10 Higher Education Completions	1,458	
2009-10 Higher Education Total Enrollment	12,018	
2010 Proj Education Attainment - At Least High School Graduate	60,799	73.5%
2010 Proj Education Attainment - At Least Bachelor`s Degree	12,066	14.6%

EMPLOYMENT/UNEMPLOYMENT

	Year to Date	2010 Annual
2011Q2 Employment	49,343	48,276
2011Q2 Unemployment	7,536	6,957
2011Q2 Unemployment Rate	13.2%	12.6%
2011Q3 Announced Job Creation		418
2011Q3 Total Announced Investments ($mil)		$24.9
Sept2011 Lost Jobs, Closings & Layoffs	435	618

Sources: See list on page 55.

Sampson County



DEMOGRAPHICS

Population & Growth	Population	Annual Growth Rate
2015 Total Population	67,848	0.7%
2010 Census Total Population	63,431	0.8%
2000 Total Population	60,161	

Estimated Population By Age		Pop. by Age, % Est.
2015 Median Age	39	
2010 Median Age	38	
2000 Median Age	35	
2010 Total Pop 0-19	18,223	27.8%
2010 Total Pop 20-29	7,586	11.6%
2010 Total Pop 30-39	9,220	14.1%
2010 Total Pop 40-49	9,265	14.1%
2010 Total Pop 50-59	8,818	13.5%
2010 Total Pop 60+	12,401	$18.9%

INCOME

		Growth Est. or Total %
2015 Median Family Income	$51,918	10.6%
2010 Median Family Income	$46,947	22.9%
2000 Median Family Income	$38,200	
2015 Per Capita Income	$19,698	10.3%
2010 Per Capita Income	$17,862	19.3%
2000 Per Capita Income	$14,976	
2000 Total Pop with Income Below Poverty Level	10,431	
2000 Percent of Pop with Income Below Poverty Level		17.6%

EDUCATION

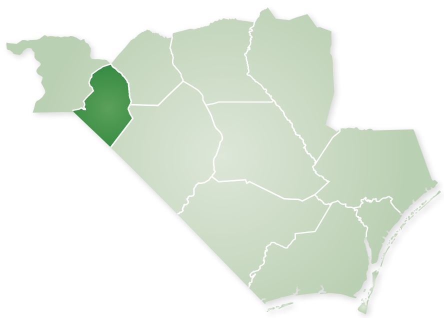
		Pop. by Age 25+, %
2010-11 Kindergarten-12th Enrollment	11,327	
2010 Average SAT score (2400 scale)	1,359	
2010 Percent of Graduates taking SAT	49.1%	
2009-10 Higher Education Completions	362	
2009-10 Higher Education Total Enrollment	2,149	
2010 Proj Education Attainment - At Least High School Graduate	33,680	77.1%
2010 Proj Education Attainment - At Least Bachelor`s Degree	6,041	13.8%

EMPLOYMENT/UNEMPLOYMENT

	Year to Date	2010 Annual
2011Q2 Employment	30,109	28,705
2011Q2 Unemployment	2,878	2,739
2011Q2 Unemployment Rate	8.7%	8.7%
2011Q3 Announced Job Creation	182	65
2011Q3 Total Announced Investments ($mil)	$24.3	$12.5
Sept2011 Lost Jobs, Closings & Layoffs	144	35

Sources: See list on page 55.

Scotland County



DEMOGRAPHICS

Population & Growth	Population	Annual Growth Rate
2015 Total Population	36,784	(0.2%)
2010 Census Total Population	36,157	0.0%
2000 Total Population	35,998	

Estimated Population By Age		Pop. by Age, % Est.
2015 Median Age	37	
2010 Median Age	37	
2000 Median Age	35	
2010 Total Pop 0-19	10,575	28.5%
2010 Total Pop 20-29	5,012	13.5%
2010 Total Pop 30-39	4,523	12.2%
2010 Total Pop 40-49	4,787	12.9%
2010 Total Pop 50-59	5,103	13.8%
2010 Total Pop 60+	7,059	19.0%

INCOME

		Growth Est. or Total %
2015 Median Family Income	$56,389	13.1%
2010 Median Family Income	$49,852	27.9%
2000 Median Family Income	$38,971	
2015 Per Capita Income	$21,029	11.1%
2010 Per Capita Income	$18,933	20.6%
2000 Per Capita Income	$15,693	
2000 Total Pop with Income Below Poverty Level	7,212	
2000 Percent of Pop with Income Below Poverty Level		20.6%

EDUCATION

		Pop. by Age 25+, %
2010-11 Kindergarten-12th Enrollment	6,153	
2010 Average SAT score (2400 scale)	1,286	
2010 Percent of Graduates taking SAT	63.3%	
2009-10 Higher Education Completions	142	
2009-10 Higher Education Total Enrollment	624	
2010 Proj Education Attainment - At Least High School Graduate	18,863	79.2%
2010 Proj Education Attainment - At Least Bachelor`s Degree	4,690	19.7%

EMPLOYMENT/UNEMPLOYMENT

	Year to Date	2010 Annual
2011Q2 Employment	11,143	11,166
2011Q2 Unemployment	2,305	2,248
2011Q2 Unemployment Rate	17.1%	16.8%
2011Q3 Announced Job Creation	41	45
2011Q3 Total Announced Investments ($mil)	$24.0	$0.6
Sept2011 Lost Jobs, Closings & Layoffs	197	93

Sources:
ESRI for demographics, working population, educational attainment, housing, income, crime, weather, and retail data. **http://www.esri.com**
NC Dept. of Education and various state education departments for SAT data by county system. **http://www.ncpublicschools.org**
US Dept. of Education, National Center for Education Statistics for higher education data. **http://nces.ed.gov/ipeds/**
NC Commerce for announced new jobs and investment, NC tiers, and number of industrial buildings. **http://www.nccommerce.com/en**
NC Employment Security Commission for lost jobs and affected establishments data. **http://www.ncesc.com**
NC Dept. of Health & Human Services for childcare data. **http://www.ncdhhs.gov/**
UNC Sheps Center for healthcare provider statistics. **http://www.shepscenter.unc.edu/**
US Bureau of Labor Statistics for employment and unemployment, wages and establishments by industry. **http://www.bls.gov**

Notes:
Data are the latest available at the date the profile was prepared. SAT scores use the new scoring system including a writing test for a perfect score of 2400 and represent county systems. ESRI 2010/2015 data are projections. Some data may be available only for North Carolina. For further details or questions, please check the Data Sources Guide at **https://edis.commerce.state.nc.us/docs/bibliography/Data_Sources_Guide.pdf.**

NORTH CAROLINA'S SOUTHEAST

707 West Broad Street • PO Box 2556 • Elizabethtown, NC 28337 • Phone: (800) 787-1333 or (910) 862-8511 • Fax: 910-862-1482 • **www.ncse.org**