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**"An investigation into Practices, Issues and Improvement  
Opportunities of Logistical Outsourcing: A study of Integrated  
Warehouse Services"**

A thesis presented in partial fulfilment of the requirements for the degree  
of

**Master of Applied Science  
In  
Logistics and Supply Chain Management**

**At Massey University, Auckland  
New Zealand**

**Novianti Rachmayani  
2008**

## **ABSTRACT**

A pressure to maintain company's profitability and at the same time a need for the company to increase service level and productivity, has forced the organisation to re-engineer its business systems into a more efficient and effective process. Outsourcing has introduced a new concept to re-engineering the company's business system by transferring the company's non-core business to the experts. Outsourcing can be a tool to achieve the competitive advantage. Even though, unsuccessful outsourcing implementation due to poor planning of outsourcing strategy might result in many problems for the company.

The reality is outsourcing is expected to be further developed in the future. Thus, there is plenty of room for logistical outsourcing growth. Nonetheless, the barriers of logistical outsourcing growth, such as poor outsourcing planning strategy causes the lack of understanding of outsourcing and lack of proper logistical infrastructure. These barriers result in the need to review the issues applicable in the practices of logistical outsourcing. This research, therefore, investigates practices, issues and improvement opportunities of logistical outsourcing with regards to the practices of Integrated Warehouse Services.

The use of multi-strategy research by combining the qualitative and quantitative research leads to the achievement of the research objective. This research found that reasons to outsource, the selection of outsourced activities and outsourcing provider selection process were the most important factors in outsourcing decision making process. The practices of IWS has been identified to gain success in improving customer service, reducing product cost, improve productivity, improving information sharing, reducing response time and improving space utilisation. The outcomes of this research illustrates the there is a tendency to perceive provider selection process and criteria and also the logistical outsourcing agreements and relationships as the logistical outsourcing issues to have the most concern in the practices of Integrated Warehouse Services. This research also found that the company needs to have improvements in the outsourcing agreements and relationships, employees training of outsourcing concept and the selection process of outsourcing provider.

## **DEDICATION**

This thesis is above all dedicated to my parents Subur Sugiarto and Itje Rachmiati for much love, time and finance spent on my aspiration towards higher education; most appreciated is their unabated patience in making my dream a reality. The work is also dedicated to my brother Prayoga Wisudharma.

## **ACKNOWLEDGEMENT**

Perpetual gratitude to Allah Subhanahuwata'ala for blessing my life, especially during the last two years of academic pursuit filled with challenges, physical and spiritual. Without providence my efforts would have been meaningless.

I want to express my sincere thanks to Dr. Norman E Marr for his continuous encouragement, invaluable guidance, comments, suggestions and his patience during the development of this thesis

VICO Indonesia that has participated in this research is much appreciated for their generous contribution in terms of time and intelligence which make it possible and worthwhile to work on the project.

Mr. Hayu Prabowo, Mr. Hufadil As'ari, Mr. Iwan Santoso, Mr. Zulkarnain Danie and Mr. Deddy Mahendra who have created an opportunity for me to serve as intern in VICO Indonesia, which helped me find the research topic and its appropriate development process.

Thanks to Massey University for giving me the opportunity to be part of its high quality system.

Many thanks go to Indonesia Community in Auckland for their kinds, helps and supports.

Special thanks to Danang Budi Prasetyo for his support in making this thesis happen.

Finally, I am thankful to my parents and brother, for their love and belief all the time. The thesis would not have been possible to run and complete without their support.

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