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# Enhancing Vehicle Utilization via a Mobile Application within the Courier Industry in New Zealand

A thesis presented in partial fulfillment of the requirement for the degree of Master of Supply Chain Management

> At Massey University, College of Sciences, School of Engineering and Advanced Technology, Manawatu, New Zealand

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#### ABSTRACT

In the New Zealand transport sector, the Owner-Operator is an indispensable part of Logistics industry. Most couriers and road freight companies Owner-Operators as independent contractors for delivery service. Hence, the vehicle utilization of Owner-Operators might directly influence the profitability and service quality of couriers companies as well as their personal incomes. With respect to the inefficient vehicle utilization, it normally represents as underutilized capacities of part-load shipments, empty movements or idle time.

In conducting the qualitative research, the researcher has interviewed thirty respondents who consist of Owner-Operators and Operations team staff. According to the relevant qualitative data, the research found that the inefficient activities, such as empty run, unpaired shipments and part load shipments are principally caused by unsteady delivery frequency, lack of business acquisition opportunities and small time window. These causes provide mobile technology with a significant potential to enhance the vehicle efficiency. A Logistical Mobile Application, which is installed in a smart phone or portable electronic devices, offers a cost-effective and real-time information exchange platform between customers and service providers.

From the perspectives of respondents, Owner-Operators believe that the mobile app is a new trend of integrating the functions of scanner, GPS and pager. Furthermore, around ninety percent of them perceive that it is a useful tool for improving the vehicle utilization and incomes. However, although the respondents have relatively positive attitudes on this new technology and business model, there are some constraints of its practical effect, due to the boundary and policy of the companies, as well as the population density of New Zealand.

**KEYWORDS:** Mobile Commerce, Mobile App, Owner-Operators, Vehicle Utilization, Logistics Management

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## TABLE OF CONTENTS

AB	STRA	АСТ	ii
AC	KNO	WLEDGEMENTS	iii
1.	IN	TRODUCTION	1
	1.1	RESEARCH TOPIC	1
	1.2	RESEARCH OBJECTIVES/QUESTIONS	1
	1.3	SCOPE AND BOUNDARIES OF RESEARCH	2
	1.4	IMPORTANCE OF RESEARCH	2
	1.5	RESEARCH METHOD OVERVIEW	4
	1.6	POTENTIAL CONTRIBUTION TO KNOWLEDGE	4
	1.7	LIMITATIONS OF THE STUDY	4
	1.8	FLOW AND CONTENTS OF REMAINING CHAPTERS	5
2.	LI	TERATURE REVIEW	7
	2.1	LOGISTICS MANAGEMENT	
	2.2	VEHICLE UTILIZATION	
		2.2.1 VEHICLE UTILIZATION MEASUREMENT	
		2.2.2 CAUSE & EFFECT ON INEFFICIENT	VEHICLE
	UTI	2.2.2 CAUSE & EFFECT ON INEFFICIENT	VEHICLE 11
	UTI 2.3	2.2.2 CAUSE & EFFECT ON INEFFICIENT ILIZATION INFORMATION TECHNOLOGY SUPPORT	VEHICLE 11 15
	UTI 2.3	2.2.2 CAUSE & EFFECT ON INEFFICIENT ILIZATION INFORMATION TECHNOLOGY SUPPORT 2.3.1 MOBILE APPLICATION	VEHICLE 11 15 16
	UTI 2.3	<ul> <li>2.2.2 CAUSE &amp; EFFECT ON INEFFICIENT</li> <li>ILIZATION</li> <li>INFORMATION TECHNOLOGY SUPPORT</li> <li>2.3.1 MOBILE APPLICATION</li> <li>2.3.2 CRITICAL THINKING OF TECHNOLOGY ADOPTION</li> </ul>	VEHICLE 
	UTI 2.3 2.4	<ul> <li>2.2.2 CAUSE &amp; EFFECT ON INEFFICIENT</li> <li>ILIZATION</li> <li>INFORMATION TECHNOLOGY SUPPORT</li> <li>2.3.1 MOBILE APPLICATION</li> <li>2.3.2 CRITICAL THINKING OF TECHNOLOGY ADOPTIO CONCEPTUAL MODEL</li> </ul>	VEHICLE 
	UTI 2.3 2.4 2.5	<ul> <li>2.2.2 CAUSE &amp; EFFECT ON INEFFICIENT</li> <li>ILIZATION</li> <li>INFORMATION TECHNOLOGY SUPPORT</li> <li>2.3.1 MOBILE APPLICATION</li> <li>2.3.2 CRITICAL THINKING OF TECHNOLOGY ADOPTIO</li> <li>CONCEPTUAL MODEL</li> <li>RESEARCH GAP</li> </ul>	VEHICLE 
	UTI 2.3 2.4 2.5 2.6	<ul> <li>2.2.2 CAUSE &amp; EFFECT ON INEFFICIENT</li> <li>ILIZATION</li> <li>INFORMATION TECHNOLOGY SUPPORT</li> <li>2.3.1 MOBILE APPLICATION</li> <li>2.3.2 CRITICAL THINKING OF TECHNOLOGY ADOPTIO</li> <li>CONCEPTUAL MODEL</li> <li>RESEARCH GAP</li> <li>SUMMARY</li> </ul>	VEHICLE 
3.	UTI 2.3 2.4 2.5 2.6 RE	2.2.2 CAUSE & EFFECT ON INEFFICIENT ILIZATION INFORMATION TECHNOLOGY SUPPORT 2.3.1 MOBILE APPLICATION 2.3.2 CRITICAL THINKING OF TECHNOLOGY ADOPTIO CONCEPTUAL MODEL RESEARCH GAP SUMMARY ESEARCH METHODOLOGY	VEHICLE 
3.	UTI 2.3 2.4 2.5 2.6 RE 3.1	2.2.2 CAUSE & EFFECT ON INEFFICIENT ILIZATION INFORMATION TECHNOLOGY SUPPORT 2.3.1 MOBILE APPLICATION 2.3.2 CRITICAL THINKING OF TECHNOLOGY ADOPTIO CONCEPTUAL MODEL RESEARCH GAP SUMMARY ESEARCH METHODOLOGY ONTOLOGICAL PERSPECTIVE	VEHICLE 
3.	UTI 2.3 2.4 2.5 2.6 RE 3.1 3.2	2.2.2 CAUSE & EFFECT ON INEFFICIENT ILIZATION INFORMATION TECHNOLOGY SUPPORT 2.3.1 MOBILE APPLICATION 2.3.2 CRITICAL THINKING OF TECHNOLOGY ADOPTIO CONCEPTUAL MODEL RESEARCH GAP SUMMARY ESEARCH METHODOLOGY ONTOLOGICAL PERSPECTIVE EPISTEMOLOGICAL PERSPECTIVE	VEHICLE 
3.	UTI 2.3 2.4 2.5 2.6 RE 3.1 3.2 3.3	2.2.2 CAUSE & EFFECT ON INEFFICIENT ILIZATION INFORMATION TECHNOLOGY SUPPORT 2.3.1 MOBILE APPLICATION 2.3.2 CRITICAL THINKING OF TECHNOLOGY ADOPTIO CONCEPTUAL MODEL RESEARCH GAP SUMMARY ESEARCH METHODOLOGY ONTOLOGICAL PERSPECTIVE EPISTEMOLOGICAL PERSPECTIVE APPRAISAL OF ALTERNATIVE RESEARCH METHODOI	VEHICLE 
3.	UTI 2.3 2.4 2.5 2.6 RE 3.1 3.2 3.3	2.2.2 CAUSE & EFFECT ON INEFFICIENT ILIZATION INFORMATION TECHNOLOGY SUPPORT 2.3.1 MOBILE APPLICATION 2.3.2 CRITICAL THINKING OF TECHNOLOGY ADOPTIO CONCEPTUAL MODEL RESEARCH GAP SUMMARY ESEARCH METHODOLOGY ONTOLOGICAL PERSPECTIVE EPISTEMOLOGICAL PERSPECTIVE APPRAISAL OF ALTERNATIVE RESEARCH METHODOI 3.3.1 QUANTITATIVE RESEARCH	VEHICLE 
3.	UTI 2.3 2.4 2.5 2.6 RE 3.1 3.2 3.3	2.2.2 CAUSE & EFFECT ON INEFFICIENT ILIZATION INFORMATION TECHNOLOGY SUPPORT 2.3.1 MOBILE APPLICATION 2.3.2 CRITICAL THINKING OF TECHNOLOGY ADOPTIO CONCEPTUAL MODEL RESEARCH GAP SUMMARY ESEARCH METHODOLOGY ONTOLOGICAL PERSPECTIVE EPISTEMOLOGICAL PERSPECTIVE APPRAISAL OF ALTERNATIVE RESEARCH METHODOI 3.3.1 QUANTITATIVE RESEARCH 3.3.2 QUALITATIVE RESEARCH	VEHICLE 

	3.5	DATA ANALYSIS	36
	3.6	ETHICAL CONSIDERATIONS	38
	3.7	CONCLUSION	40
4.	LO	GISTICS TECHNOLOGY – MOBILE APPLICATION	41
	4.1	ELABORATION OF THE MOBILE APP	41
	4.2	MOBILE APP ADOPTION IN COURIERS MARKET	42
5.	DA	TA ANALYSIS	46
	5.1	OVERVIEW OF DATA COLLECTED	46
	5.2	SAMPLING FRAME	47
		5.2.1 OWNER-OPERATORS IN NEW ZEALAND	49
		5.2.2 PROFILES OF RESPONDENTS	51
	5.3	DAILY OPERATIONS OF RESPONDENTS	53
		5.3.1 RUNNING MODEL	53
		5.3.2 KEY PARAMETERS OF DAILY OPERATION	56
	5.4	CAUSE & EFFECT OF INEFFICIENT VEHICLE UTILIZATION	61
	5.5	CURRENT APPROACH TO EFFICIENCY IMPROVEMENT	64
	5.6	PERSPECTIVES OF THE MOBILE APP	67
		5.6.1 INTERPRETATION OF THE MOBILE APP	67
		5.6.2 ATTITUDES OF THE MOBILE APP	69
		5.6.3 CRITICAL THINKING OF THE MOBILE APP	72
	5.7	SUMMARY OF FINDINGS	75
6.	DI	SCUSSION	77
	6.1	REVIEW OF CONCEPTUAL MODEL IN LIGHT OF DATA	77
	6.2	CORRELATION OF FINDINGS WITH LITERATURE	78
	6.3	RECOMMENDATION	80
	6.4	CRITIQUE OF THE RESEARCH	82
	6.5	FURTHER RESEARCH	83
		6.5.1 WORKLOAD DISTRIBUTION FOR COUIRERS	84
		6.5.2 MOBILE APP ADOPTION IN LAST MILE SOLUTION	85
		6.5.3 THREAT OR OPPORTUNITY	86
7.	CC	NCLUSION	87
REI	FERE	NCE	88
API	PEND	DIX A	93

### LIST OF TABLES

Table 1.1 Distributions of Road Freight Companies by Employee Numbers
Table 2.1 Road Freight Rationalization research in the period of the 1990s9
Table 2.2 Causes of Inefficient Vehicle Capacity Utilization
Table 2.3 Technological Profile of the Basic Logistics    19
Table 2.4 ICT Adoption within Logistics Service    20
Figure 2.8 Conceptual Model
Table 3.1 Comparison between Objectivism and Constructionism
Table 3.2 Comparison between Positivism and Interpretivism
Table 3.3 Research Strategy for the Methodology Aligns with Research Theory 28
Table3.4 Compare and Contrast between Quantitative and Qualitative
Methodology
Table 3.5 Synthesis of Research Strategy
Table 3.6 Difference between Primary and Secondary Data Sources
Table 3.7 Types of Interview Questions
Table 4.1 Backloads Finding on Internet
Table 5.1 General Situation of Owner-Operators    49
Table 5.2 Approach Comparisons between Two Models
Table 5.3 Perspective of the Mobile App
Table 6.1 Evaluate Mobile Ann Derformance by Supply Chain Matrice 70

## LIST OF FIGURES

Figure 2.1 Logical Literature Structure	7
Figure 2.2 Vehicle Utilization Measuring Instance	. 10
Figure 2.3 Unproductive Times Constitution	. 11
Figure 2.4 Five Influential Categories of Vehicle Utilization	. 12
Figure 2.5 Information Support for Vehicle Utilization	.16
Figure 2.6 Mobile Device Capabilities	. 17
Figure 2.7 Supply Chain Frame Work in B2B Market	. 18
Figure 2.9 Research Gap	. 23
Figure 3.1 Contextual and Sampling framework	. 32
Figure 3.2 Inductive Measurement Process	. 36
Figure 3.3 Data Analysis Spiral	. 37
Figure 4.1 Uber Rush Service V.S. Traditional Courier Service	. 44
Figure 5.2 Overviews of Owner-Operators	. 51
Figure 5.3 Contract Relationships	. 52
Figure 5.4 Proportion of Running Model	. 53
Figure 5.5 Running Models	. 54
Figure 5.6 Comparisons of Working Time	. 56
Figure 5.7 Comparisons of Daily Delivery Orders & Running Distance	. 57
Figure 5.8 Comparisons of Operations for Each Delivery	. 58
Figure 5.10 In Comparison with Inefficient Vehicle Utilization	. 61
Figure 5.11 Causes of Inefficient Vehicle Utilization	. 62
Figure 5.12 Overall Proportion of Current Approach	. 64
Figure 5.13 Approach Comparisons between Two Models	. 66
Figure 5.14 Virtual Scenario of Adopting Mobile Application	. 68
Figure 5.15 Attitudes of Adopting Mobile App in Real Work	.73
Figure 6.1 Conceptual Model Review	.77
Figure 6.1 Territory Arrangement	. 84