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Strengths-Weaknesses-Opportunities-Threats Analysis of Carbon Footprint Indicator and Derived Recommendations

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35 **Strengths-Weaknesses-Opportunities-Threats Analysis of Carbon**
36 **Footprint Indicator and Derived Recommendations**

37 **ABSTRACT**

38 Demand for a low carbon footprint may be a key factor in stimulating innovation,
39 while prompting politicians to promote sustainable consumption. However, the
40 variety of methodological approaches and techniques used to quantify life-cycle
41 emissions prevents their successful and widespread implementation. This study
42 aims to offer recommendations for researchers, policymakers and practitioners
43 seeking to achieve a more consistent approach for carbon footprint analysis.
44 This assessment is made on the basis of a comprehensive Strengths-
45 Weaknesses-Opportunities-Threats or SWOT Analysis of the carbon footprint
46 indicator. It is carried out bringing together the collective experience from the
47 Carbonfeel Project following the Delphi technique principles. The results include
48 the detailed SWOT Analysis from which specific recommendations to cope with
49 the threats and the weaknesses are identified. In particular, results highlight the
50 importance of the integrated approach to combine organizational and product
51 carbon footprinting in order to achieve a more standardized and consistent
52 approach. These recommendations can therefore serve to pave the way for the
53 development of new, specific and highly-detailed guidelines.

54

55 **KEYWORDS**

56 Corporate carbon footprint; Integrated approach; ISO 14067; ISO 14069;
57 Product carbon footprint; SWOT analysis

58

59 **1 INTRODUCTION**

60 Human influence on the climate system is clear (IPCC, 2013). In response, the
61 United Nations Framework Convention on Climate Change has developed
62 various initiatives, promoting the creation of national greenhouse gas (GHG)
63 inventories. However, these inventories are built on the premise described by
64 IPCC (1996), including only domestic GHG emissions. Within this framework
65 several countries have reduced domestic emissions, although world GHG
66 emissions continue to grow (Peters et al., 2013). This emphasis on solely
67 domestic emissions is proving ineffective, and particularly in the new context of
68 free-trade agreements.

69 New schemes based on emissions embedded in imports are therefore needed
70 to implement all the available strategies. In this context, the concept of carbon
71 footprint (CF) has been used to express consumption-based emissions from a
72 territorial point of view (Davis and Caldeira, 2010). Demand for low CF may be
73 a key factor in stimulating innovation while prompting politicians to promote
74 sustainable consumption. The CF indicator now span several scales, allowing
75 the analysis of everyday consumer products through to business, households,
76 cities, counties and countries (Minx et al., 2009; Peters, 2010).

77 Although the CF indicator has been very successful in terms of reaching a great
78 audience, some researchers have pointed out different problems related to CF
79 analysis (see, e.g. Caglio et al., 2012; Carballo-Penela et al., 2012; Finkbeiner,
80 2009; Jensen, 2012; McKinnon, 2010). In particular, one of the most common
81 issues highlighted by researchers is the methodological divergence between
82 product and corporate CF (Alvarez and Rubio, 2015a; Carballo-Penela et al.,
83 2009). This divergence avoids the comparability among methods, reducing the
84 consumer confidence on footprints information. Under these circumstances,
85 there is a need of studies that include a complete assessment of the CF
86 indicator from a strategic management perspective.

87 Strategic management tools should be considered as a means of objectively
88 devising guidelines for improving the CF indicator, as they offer a competitive
89 and adapted methodology to elaborate strategies. A wide range of strategic
90 management tools have been developed to assist in compiling these intelligent
91 strategies (Rao et al., 2009), including the Strengths-Weaknesses-
92 Opportunities-Threats –or SWOT– analysis, a widely-used tool for achieving
93 both a systematic approach and support for decision making (Kessler, 2013).

94 *1.1. The carbon footprint*

95 Sustainable development indicators are needed to provide a solid basis for
96 decision-making (Čučeka et al., 2012). The CF is a sustainable development
97 indicator which has emerged in the last few years as a general description of
98 the GHG emissions produced by human activities (Wiedmann, 2009). In spite of
99 being one of the most important environmental indicators (Hoekstra and
100 Wiedmann, 2014) there is still some confusion with regard to the meaning of the
101 term, what and how measures (Jensen, 2012; Wiedmann and Minx, 2008).

102 Wiedmann (2009) states that the CF term could be derived from the ecological
103 footprint (EF) concept, formulated by Wackerangel and Rees (1996). The
104 footprint family indicators are defined as a set of consumption-based indicators
105 that calculate the environmental burdens imposed on the environment by
106 human society (Fang et al., 2014). The CF is worth highlighting among these
107 indicators due to its widespread implementation (Jensen, 2012; Peters, 2010;
108 Wiedmann and Minx, 2008). Since a footprint is a quantitative measure which
109 describes the appropriation of natural resources by humans, in the EF context,
110 the CF represents the land area required to sequester the CO₂ emissions from
111 fossil fuel combustion (Čučeka et al., 2012). This land-based definition of the
112 CF is not the most used by researchers, the media and the public in general
113 nowadays. From a business perspective, it is stated that the CF collects the
114 GHG emissions caused by organizations or the production of goods and
115 services. Although there still exist different definitions of the concept (see Table
116 1), the CF is usually understood as the full amount of GHG emissions that are
117 caused by an activity (Wiedmann, 2009).

118 [Table 1 here]

119 Whereas the existence of different meanings of the term does not seem to be a
120 problem for the development of the indicator, the methodological
121 standardization clearly does. Current CF methodologies can be divided in two
122 scientific fields that have adopted the term after decades of academic

123 development –the Life Cycle Assessment (LCA) and the corporate-based
124 analysis–. These fields have led to the divergence of product and corporate CF.
125 In fact, two of the leading schemes for CF standardisation are the Technical
126 Report (ISO/TR 14067:2013) and the Technical Specification (ISO/TS
127 14069:2013) (ISO 2013a, 2013b). Both standards have yet to obtain the
128 consensus necessary before they can be considered ISO standards, and will
129 therefore be publicly available for three years in order to resolve any issues and
130 improve their understanding.

131
132 The interest in the CF indicator has ended up in a great variety of calculation
133 methodologies and “calculators” of all kinds, leading the public to confusion and
134 hesitation (Cagiao et al., 2014; Wiedmann et al., 2011). As an example of this
135 variety, 62 and 80 different initiatives and methodologies, respectively for
136 product and corporate CF, were identified in 2010 (Ernst & Young France and
137 Quantis, 2010; Marsh-Patrick, 2010). These include, for example, the PAS
138 2050, Bilan Produit or BP X30-323.

139
140 In addition to ISO standards, one of the more successful CF standards is the
141 above-mentioned PAS 2050 (BSI, 2011). Based on process LCA schemes, this
142 standard was developed by the Defra, the BSI and the Carbon Trust.

143
144 The European International Reference Life Cycle Data System (ILCD
145 handbook) also contributes to the standardization of CF analysis. This
146 handbook covers all aspects of conducting an LCA, including questions such
147 as: 1) requirements for assessing the emissions and resource consumption
148 associated with a product in terms of impacts on the environment; 2) how to
149 gather data on resource consumptions and emissions that can be attributed to a
150 specific product or 3) how to create LCI data sets regarding emissions and
151 resource consumption (JRC-IES, 2010a).

152
153 Under the frame of the Greenhouse Gas Protocol Initiative, the World
154 Resources Institute (WRI) and the World Business Council for sustainable
155 Development (WBCSD) have also developed standards for reporting and
156 accounting GHG emissions from corporations (WRI and WBCSD, 2004); the
157 product life cycle (WRI and WBCSD, 2011a) and the corporate value chain
158 (WRI and WBCSD, 2011b).

159
160 The European Commission is also making a great effort in developing
161 standards for products and organizations EF, including the CF indicator. These
162 standards are not finished at this moment but the European Commission has
163 released different documents including a Commission Recommendation to
164 measure and communicate the life cycle environmental performance of
165 products and organizations (European Commission, 2013).

166
167 Finally, the current implementation of the CF indicator applies two techniques to
168 quantify life-cycle emissions. On the one hand, process analysis (PA) is the
169 conventional bottom-up method for LCA used to define and describe the
170 specific operations under consideration (Majeau-Bettez et al., 2011). On the
171 other hand, environmentally extended input-output analysis (IOA) is a top-down
172 approach applied for country-, regional- and corporate-based analysis (Alvarez

173 et al., 2014). It uses economic environmental accounting frameworks to map
174 the structural components of the direct and indirect demand for resources,
175 allowing the quantification of total emissions (i.e. direct and indirect upstream
176 emissions) per economic unit (Minx et al., 2009). Both approaches have
177 significant positive and negative aspects (Alvarez and Rubio, 2015b). For
178 instance, PA is considered appropriate when modelling specific systems
179 (Finkbeiner, 2009), but runs the risk of system boundary incompleteness by
180 excluding important elementary, product and waste flows (Faruk et al., 2001). In
181 contrast, IOA has mostly been mentioned as an approach to overcome data
182 availability issues but it has to address a high level of aggregation (Majeau-
183 Bettez et al., 2011).

184 1.2. SWOT analysis

185 The SWOT analysis is a strategic management tool used to evaluate 4 critical
186 areas (strengths, weaknesses, opportunities and threats) involved in a project
187 or in a business venture (Berariu et al., 2011). It specifies the objective of the
188 project and identifies the internal (strengths and weaknesses) and external
189 factors (opportunities and threats) that are favourable and unfavourable to
190 achieving that objective.

191 SWOT analysis has been extended beyond companies to countries and is used
192 in virtually every published project for planning purposes (Helms and Nixon,
193 2010). The application of SWOT analysis to sustainable development strategies
194 has been widely covered in the research (Berariu et al., 2011). The latest
195 advances include specific approaches known as Climate SWOT and
196 Sustainability SWOT to assess mitigation and adaptation strategies (Pesonen
197 and Horn, 2014, 2012).

198 This analysis allows achievable goals and effective objectives to be set for the
199 project. Every SWOT analysis focuses on:

- 200 • Strengths: characteristics of the project that give it an advantage over
201 others.
- 202 • Weaknesses: characteristics that place the project at a disadvantage
203 relative to others.
- 204 • Opportunities: elements the project could exploit to its advantage.
- 205 • Threats: elements in the environment that could cause trouble for the
206 project.

207 Some authors suggest the use of performance-importance matrix which allows
208 to make a ranking with some aspect of the SWOT analysis in order to clarify
209 some relevant aspects and also to make comparative (Pickton and Wright,
210 1998). The SWOT analysis of the CF indicator could be used to make strategic
211 decisions based in a product and organization footprinting, and opens new
212 opportunities to merge environmental evaluation and strategic business
213 analysis (Viaggi, 2013). Therefore, the SWOT analysis allows to focus on key
214 questions for the development of the CF indicator by comparing strengths and

215 weaknesses and opportunities and threats, making easier the proposal of
216 recommendations to cope with threats and weaknesses.

217 *1.3. Goal and scope*

218 The quantity of literature on the CF indicator produced in recent years makes
219 difficult to collect and analyze all the available information about this indicator.
220 The dispersion of information and the wide number of methodological
221 approaches and topics under analysis can be an obstacle to elaborate
222 efficacious proposals for improving the CF analysis.

223 Strategic management tools such as SWOT analysis can be mean to collect
224 and analyze information in order to objectively devising recommendations for
225 achieving a specific purpose. The current study aims to contribute to achieve a
226 more consistent approach of footprint analysis by providing solidly-based
227 recommendations for researchers, policymakers and practitioners that help to
228 the global implementation of the indicator. At this moment, to the best of our
229 knowledge, no studies using SWOT analysis of the CF indicator can be
230 identified in the literature.

231 **2. METHOD**

232 The SWOT analysis has been developed following the Delphi technique
233 principles. The Delphi technique is a structured process that uses a series of
234 questionnaires (also referred as rounds) with controlled opinion feedback in
235 order to gain consensus of opinion of a group of experts (Gupta and Clarke,
236 1996; Pätäri and Sinkkonen, 2014). Consensus of opinion is achieved through
237 multiple iterations between the experts (Hsu and Sandford, 2007).

238 This technique has been used in different contexts such as business, industry,
239 planning, education, environment, policy analysis or health care research
240 (Gupta and Clarke, 1996), being helpful in situations where individual
241 judgements must be combined to achieve agreement on a particular issue.

242 One of the strengths of the technique is its ability to organize group
243 communication, allowing the inclusion of informed individuals or experts with
244 different expertise across different locations (McKenna, 1994; Powell, 2003).
245 The technique also avoids situations where powerful individuals could dominate
246 the consensus process (Keeney et al., 2006).

247 Although Delphi techniques have been interpreted in different forms and no
248 universal guidelines exist (Hasson et al., 2000), the process is typically
249 described as follows. First, an open-ended questionnaire is presented to the
250 panel in order to obtain a first opinion of the experts (also known as
251 participants). Once the questionnaires are returned, the answers are
252 summarized, being designed a new questionnaire based on the responses from
253 the first round (Keeney et al, 2006). This new questionnaire is then returned to
254 each member of the panel, showing the responses of the other participants and
255 the participant's own response. Once participants see the overall results, they

256 are asked to reconsider their initial response. This process is repeated until
257 consensus is reached¹.

258 Results of the Delphi studies depend on decisions made by the members of the
259 expert panel. The size of the panel depends on factors such as the magnitude
260 of the problem, and available resources in terms of time and money, existing in
261 the literature a wide variation in the number of members (Powell, 2003).

262 More than selecting a sample of experts which statistical representativeness
263 from a specific population, the Delphi approach should focus on the qualities of
264 the expert panel. Hence, the sample of participants can be selected considering
265 some predetermined criterion of importance (Hasson et al., 2000).

266 Delphi users have suggested that the results depend on the experiential
267 knowledge of the expert panel and scientific expertise is a desired quality to
268 increase the credibility with the target audience (Powell, 2003). Diversity in
269 terms of personality, education or professional experience helps to add different
270 perspectives on a problem and a wide base of knowledge (Murphy et al., 1998;
271 Keeney et al., 2006).

272 In this study the members of the expert panel were selected from the
273 Carbonfeel project. Carbonfeel is a collaborative initiative focused on providing
274 methodological and technological solutions to the processes of calculation,
275 verification, certification and labelling of the CF. A total of 79 organizations from
276 different sectors of activity (business associations, public administrations,
277 certifying agencies, consultancies, non-governmental organizations,
278 foundations, universities, etc.) take part of this initiative. Among them, 18
279 research entities proactively monitor methodological advances to keep the
280 project up to date (Carbonfeel, 2015).

281 In order to be a member of the expert panel, Carbonfeel members should meet
282 the following requirements: 1) four years of experience in the CF field, as
283 scientific researchers or consultancy advisors; 2) participating in at least five
284 scientific publications on the CF in the last five years; 3) having a Phd title.
285 These requirements were established trying to ensure that the members had
286 enough expertise in the CF analysis and knowledge of the CF indicator and
287 literature.

288 Only four members of the project met these requirements and they all accepted
289 to participate in the study. These include one person with economics
290 background, one with business management background and two engineers.
291 Two of them had attended to at least one Carbonfeel workshop on CF analysis
292 before joining the panel. Questions with regard to SWOT analysis of the CF
293 were discussed in these workshops by all the participants.

294 Although a four member panel is a short panel in the Delphi studies context, we
295 did not consider the inclusion of additional members, in order to ensure that the
296 members had enough expertise in the CF analysis. Advantages in terms of
297 required time and resources were considered to keep the initial panel size.

¹ Researchers have suggested that consensus involves levels of agreement between 51% and 80% (Hasson et al., 2000). The required level of agreement in this study is 75%.

298 Moreover, it is noted that there is little empirical evidence on the effect of the
299 size of the panel on the reliability of the consensus process (Murphy et al.,
300 1998).

301 The following lines describe the Delphi approach followed in the present study.
302 First, the members of the panel were told about the characteristics and
303 objectives of the study. Then, they were introduced in the SWOT analysis,
304 receiving general information to understand the differences between strengths,
305 weaknesses, threats and opportunities.

306 Second, the participants were asked to think about the main strengths,
307 weaknesses, threats and opportunities of the CF indicator. This first round was
308 structured allowing participants complete freedom in their responses.

309 The answers of the first round were summarized and sent back to all the
310 members of the panel. Then, every expert sent a new list. In this stage, some
311 participants showed disagreement with regard to one of the initial strengths
312 pointed out by an expert, which was finally removed, since there was not
313 consensus about its inclusion. Furthermore, one of the initial weaknesses was
314 considered a threat by the majority of experts.

315 Once these considerations were taken into account, the answers were sent
316 again to all the participants. In the third round, two experts suggested two new
317 strengths, one opportunity and three weaknesses. The answers were sent
318 again to all the participants and the final list was obtained in the fourth round.

319 **3 RESULTS**

320 Figure 1 below shows the summary diagram of the strengths, weaknesses,
321 opportunities and threats presented below.

322 [Figure 1 here]

323 *3.1 Strengths*

324 The CF indicator's considerable strengths derive from the fact that it is easy to
325 understand (based on physical units which do not require specific knowledge);
326 globally communicable (widely disseminated in all the mass media); of global
327 interest (climate change affects everybody without exclusion); broadly
328 applicable (valid for the eco-label of all types of activities); and easy to
329 implement for specific and effective strategies (impacts are measured in
330 quantitative units) (Carballo-Penela, 2010; Roca and Searcy, 2012).

331 Since over 75% of GHG emissions can be attributed directly or indirectly to
332 consumers (Heal, 2011), strategies based on consumer demand are seen as
333 being most effective for mitigating climate change (Murray, 2010). This
334 efficiency is based on the so-called multiplier effect that transmits the demand
335 for a low CF to all the links in the supply and value chains (Caldés et al., 2009;
336 Carbonfeel, 2013).

337 Mitigation strategies based on the use of the CF indicator are highly efficient in
338 terms of cost reduction. This is due the multiplier effect described above, and to
339 the fact that (1) changes in consumption patterns and production processes
340 tend to persist over time (Carbonfeel, 2013); and (2) the analysis of the

341 marginal GHG abatement cost curves such as those developed by Mckinsey &
342 Company (2010) show that strategies based on reducing the CF indicator are
343 cheaper than investing in a wide range of technological advances.

344 The new CF approach based on the integrated method, also known as
345 organisation-product-based-life-cycle assessment, can be applied to any human
346 activity (organisation, event, product, service) (Cagiao et al., 2011). Therefore,
347 this approach may help the full economic and social immersion of the CF
348 indicator.

349 The new hybrid methods² can exploit synergies from the divergence in PA and
350 IOA (Wiedmann and Minx, 2008; Wiedmann, 2009). Specific developments
351 include their speed and easy implementation. As long as these hybrid methods
352 provide more stringency analysis they should be welcomed (Alvarez et al.,
353 2015a; Weidema et al., 2008).

354 Besides, with the use of CF methodologies, there is the possibility to obtain the
355 emissions of each stage in a supply chain, what could simplify the process to
356 obtain the CF of a product level. This will allow companies to prioritise the
357 reduction of emissions in those areas where the emissions are higher in the
358 supply chain (McKinnon, 2010).

359 3.2 Weaknesses

360 One of the main weaknesses is the insufficient accuracy of the data and
361 methods to permit detailed and disaggregated product CF. Even if the
362 companies could obtain accurately and cost-effectively data, the process of
363 labelling the products still faces major problems (McKinnon, 2010; Reap et al.,
364 2008). This could not be necessarily the case when it comes to using a product
365 CF for internal purposes such as obtaining savings both environmentally and
366 economically (McKinnon, 2010).

367 The spatial variability of the supply and transport chains, in addition to local
368 environmental uniqueness, enlarges the previously mentioned weakness (Reap
369 et al., 2008).

370 The different ways of dealing with CF and LCA issues such as: 1) the scope of
371 considered emissions; 2) how to specify cut-off criteria; 3) the system
372 boundaries; 4) the inclusion of offsetting; 5) how to define end-of life scenarios;
373 6) the allocation of coproducts; 7) how to deal with carbon storage and carbon
374 sequestration; 8) the consideration of capital goods or 9) the inclusion of
375 emissions from land use change, increases the differences between the existing
376 CF methodologies (Finkbeiner, 2009).

377 The CF indicator considers climate change as a single impact category. This
378 restrictive environmental assessment (which does not consider resource

² Hybrid methods offer a solution that would exploit the advantages of PA and IOA (Suh and Nakamura, 2007). These methods cover the entire spectrum of possible combinations from pure PA to pure IOA.

379 depletion, acidification, toxicity, and so on) may limit the effectiveness of the
380 sustainability assessment. A number of studies show that decisions made
381 considering solely GHG emissions cannot be successful based on a
382 comprehensive environmental perspective in 20% of cases (Weidema et al.,
383 2008). Other analyses developed over 4,000 products show a lower correlation
384 between CF and toxicity (Laurent et al., 2012).

385 *3.3 Opportunities*

386 Investors are increasingly interested in companies that incorporate sustainability
387 strategies, as evidenced by the reports in the Carbon Disclosure Project. The
388 number of investors grew from 35 with assets of \$4.5 trillion in 2003, to 655 with
389 assets of \$78 billion in 2012 (CDP, 2013).

390 Many of the tools and databases for CF quantification are freely available.
391 Several governments and transnational organisations publish their tools and
392 guidelines free on registration (GHG Protocol, 2014). As example, the
393 international organisations WRI and WBCSD offer a large quantity of relevant
394 information (WRI & WBCSD, 2015, 2011b). Similarly, the European reference
395 Life-Cycle Database, the ILCD handbook, the freely available standard
396 PAS2050 and the like.

397 Goods and services listed as green or environmentally friendly are considered a
398 solid future value. The economic crisis in the European Union has not
399 prevented the growth of green economic sectors (e.g. renewable energy), which
400 have seen an annual growth rate of over 25% (Rademaekers et al., 2012).
401 Companies that stay one step ahead of the planned legislation are expected to
402 be in a better position in the future (Carballo-Penela, 2010). The implementation
403 of CF labels could help companies to achieve environmental savings and
404 market differentiation related to more efficient use of materials and energy
405 (Pagell and Wu, 2009; Wiedmann and Lenzen, 2008), presenting competitive
406 opportunities likely to contribute to persistent competitive advantage³.

407 Environmental marketing differentiation and savings related to more efficient
408 use of materials and energy along the supply chain are relevant questions that
409 should be considered (Wiedmann and Lenzen, 2008).

410 Apart from the positive consumer feedback, which is hard to predict (Edwards-
411 Jones et al., 2009), it is worth considering that the world market share of
412 environmentally friendly goods and services was 4.2 billion euros (6% of world
413 Gross Domestic Product). This share is larger in developed countries (21% of
414 the U.S. Gross Domestic Product), and may rise substantially in emerging
415 countries (European Commission, 2014).

416 CF offers the potential to get life cycle approaches into decision making context
417 which pure LCA did not reach yet. It may offer the opportunity to increase the

³ Pagell and Wu (2009) point out that environmental success requires the need alignment between the economic and noneconomic elements of sustainability.

418 audience and to make the companies and consumers more aware about the
419 global warming problem (Finkbeiner, 2009; Jensen, 2012).

420 If the companies and products CF calculations are audited by independent
421 agencies, this will allow the CF indicator to be a cost-effective measure to deal
422 with some mistrusts about the underestimation of the emissions (McKinnon,
423 2010).

424 The proposal made by some governments about compulsory personal annual
425 carbon amount of CO₂ allowance to emit, makes necessary a personal carbon
426 trade market. The CF indicator could be a helpful tool to achieve this goal
427 (McKinnon, 2010).

428 *3.4 Threats*

429 System boundaries are often among the greatest threats in CF quantification. In
430 product CF, the commonly-used PA requires the participation of all the
431 elements involved in the product life-cycle. The difficulty of obtaining all this
432 data requires the threshold for significance –i.e. cut-off criteria– to be defined
433 and justified before the assessment. These boundaries and thresholds may
434 vary subjectively with each analyst, and therefore compromise the consistency
435 and comparability of results. In corporate CF, the quantification of so-called
436 indirect emissions or scope 3⁴ emissions is voluntary (WRI & WBCSD, 2011b).
437 According to some authors (e.g. Matthews et al., 2008), these emissions are in
438 some cases higher than 70% of the total emissions associated to an
439 organisation or product. Scope 3 emissions are therefore required to ensure
440 relevance, consistency and comparability.

441 The lack of integration between product and corporate CF could be the main
442 threat. The CF indicator has been largely extended through two different
443 approaches: (1) corporate CF, developed under schemes designed according
444 to ISO 14064-1, the GHG Protocol and the Emissions Trading Directive –among
445 the main references (EC, 2004; ISO, 2006a; WRI and WBCSD, 2004)– and
446 quantified by compiling corporate inventories built with activity data; and (2)
447 product CF, developed under the LCA guidelines, a method that explores how
448 the delivery of or demand for a specific product or service sets off processes
449 that may cause environmental impacts (ISO, 2006b), and quantified by
450 compiling process inventories. Evidence of this non-integration is the publication
451 of the two different standardisation schemes, ISO/TR 14067:2013 and ISO/TS
452 14069:2013 (ISO, 2013a, 2013b). The ISO/TR 14067 derived from the ISO
453 14040:2006 and ISO 14044:2006 used for LCA (ISO, 2006b, 2006c). In turn,
454 ISO/TS derived from the GHG Protocol Corporate Standard. Given these
455 circumstances, consumers receive information under two different approaches,
456 which hinders the successful implementation of the CF indicator due to the lack
457 of integration between both approaches (Alvarez et al., 2015b).

⁴ According to the Greenhouse Gas Protocol Corporate Standard scope 3 emissions include indirect emissions which are a consequence of the activities of the company, but occur from sources not owned or controlled by the organization.

458 Despite the well-detailed guidelines based on the ISO standard that help
459 researchers and managers in the effort of homogenization (see as example,
460 (JRC-IES, 2010b), international standards for CF implementation such as those
461 developed by ISO do not provide a specific framework for the use of sources or
462 communication programmes. For example, the result of an assessment can
463 depend upon which database you decided to use. Furthermore, in connection
464 with communication, there are currently more than 450 eco-labels in the world
465 (Ecolabel Index, 2015). Although these figures reveal a substantial interest in
466 environmental assessment, the proliferation of methodologies, communication
467 programmes and eco-labels pose a serious problem for consumer confidence in
468 the results (Hoekstra and Wiedmann, 2014).

469 Additionally, some authors state that the CF indicator is not the right proxy to
470 support sustainable production and consumption (Finkbeiner, 2009). On the
471 other hand, there are not enough CF studies audited in order to know the
472 behaviour of corporate and customers after knowing the total amount of CO₂
473 emissions (McKinnon, 2010; Jensen, 2012).

474 Economic and financial crises (such as the global crisis triggered by the
475 collapse of the U.S. subprime mortgage market) are an obstacle for companies
476 investing in CF implementation and environmental protection in general
477 (Lowellyne, 2015).

478 **4 DISCUSSION**

479 *4.1. Recommendations*

480 The SWOT analysis enables the design of recommendations that ameliorate
481 the weaknesses and threats and enhance the strengths and opportunities. Four
482 recommendations have been considered to address (1) climate change as a
483 single impact category, (2) system boundaries and thresholds, (3) proliferation
484 of methodologies and communications programmes and (4) methodological
485 divergence.

486 The weakness derived from considering climate change as a single impact
487 category can be solved through a strategy based on two important concepts: (1)
488 EF and (2) Critical Load. The EF allows different impact categories to be
489 incorporated in a consumption-based perspective (JRC-IES, 2011). This
490 indicator is currently highlighted in European policies using both product and
491 organisation approaches (European Commission, 2013). The concept of Critical
492 Load may be useful for obtaining equivalences between environmental impacts
493 and ecological footprint. It measures the maximum levels (e.g. acidifying
494 compounds) before sufficient changes are caused that harm the long-term
495 structure and functioning of the particular ecosystem. This concept can
496 transform the environmental impacts into areas of biologically productive land
497 and water so the impact can be assumed by the ecosystem⁵. The consideration
498 of GHG emissions and absorption factors for land-use activities enables the
499 final equivalence between ecological footprint and CF. In other words, it would

⁵ Rodríguez-Lado and Macías (2006) includes examples relating to critical acidification load.

500 basically make the CF indicator like a LCA in which all midpoints (acidification,
501 human toxicity, etc.) would be characterized in tones of CO₂ equivalents.

502 System boundaries and thresholds which do not vary subjectively according to
503 the analysts' criteria can be implemented through two strategies: (1) IOA and (2)
504 objective cut-off rules. Recent European research programmes have led to
505 important advances in IOA, which includes high detailed multi-regional
506 databases (Wood et al., 2015). The objective cut-off rules can be done in two
507 ways: first, by further reinforcing the use of specific and clearly stated Product
508 Category Rules and Corporate Category Rules. Current efforts are not
509 sufficient, as an example, all assessments in the electrical sector should be
510 based on the same product category rule, with no distinction between
511 renewable and fossil technologies (Schmincke et al., 2007). Second, corporate
512 annual accounts could be used as a mandatory framework to assess corporate
513 CF, as a) these reports reflect annual activity, and b) this information is
514 mandatory for all legal corporations.

515 The proliferation of methodologies and communication programmes can be
516 solved through two possible strategies. First, communication programmes need
517 information about the choice of standards, methods and databases applied to
518 quantify CF; this can be used to assess consistency and support relevance and
519 comparability in CF quantification and communication. Second, the proliferation
520 can be reduced through international agreements within the International
521 Organization for Standardization. Initiatives of particular note include the recent
522 work developed within the ISO 14072.

523 *4.2. Integrated approach*

524 The methodological divergence of product CF and corporate CF has led to the
525 development of new approaches that are valid for both domains. Various
526 initiatives can be classified under the integrated approach (Cagiao et al., 2011).
527 These are currently underway in Spain (Carballo-Penela and Doménech, 2010),
528 United Kingdom (Wiedmann et al., 2011a), Germany (Schaltegger and Csutora,
529 2012), Italy (Scipioni et al., 2012) and the United States (Suh and Lippiatt,
530 2012). Since convergence between product and corporate CF is a key point for
531 enabling comparability and gaining consumer confidence, it is important to
532 design a single valid approach for both product and corporate CF (including
533 events, services, territory, etc.).

534 The existence of an integrated approach valid for both product and corporate
535 footprint could help to deal with some weaknesses and strengths of the
536 indicator. This approach combines both product and corporate CF methods.
537 First, it calculates an in-depth corporate CF, and then distributes it among the
538 processes of the products and services dispatched to the market. Process
539 mapping is used to allocate the correct weight of each product and service.
540 Under the integrated approach, the accumulated product CF from products and
541 services dispatched by a corporate entity is equal to the corporate CF. This is
542 considered a key point in dealing with the lack of convergence between product
543 and corporate CF. In addition, the integrated approach may solve the risk of
544 system boundary incompleteness, since corporate CF clearly defines
545 boundaries and thresholds avoiding subjectivity of analysts' criteria.

546 The guidelines for this approach should take into account the consensus
547 already achieved in the technical specification ISO/TS 14067 and technical
548 report ISO/TR 14069. Figure 2 shows the relation between both standards in
549 order to develop a single methodological framework with which to implement
550 the integrated approach and to allow the application of the CF indicator under a
551 single approach valid for both product and corporate CF.

552 [Figure 2 here]

553 The implementation of the integrated approach must clearly define the specific
554 inventories to be quantified. Corporate inventories are easier to compile than
555 product inventories, as product inventories may include different entities in the
556 supply or value chain. This statement is reinforced by McKinnon (2010) which
557 consider that product-level carbon auditing and labelling is a “wasteful
558 distraction”. The first step is therefore to assess the corporate CF from a
559 bottom-up perspective enabling the partial product CF (i.e. from cradle to gate)
560 to be developed from a top-down perspective. The use of IOA in corporate CF
561 assessment allows the inclusion of indirect upstream emissions related to both
562 the value chain and consequently the supply chain. The structural path analysis
563 developed by Lenzen (2007) can be used to clearly state emissions from
564 different levels of the supply or value chain.

565 For communication, the integrated approach requires the analysis of the
566 different components detailed in technical specification ISO/TS 14067 and
567 technical report ISO/TR 14069, shown in Figure 3. It is important to note that
568 only partial product CF is assessed, since downstream GHG emissions are not
569 easy to include in IOA. Under this approach, each link in the supply or value
570 chain should quantify its GHG emissions by adding its direct GHG emissions to
571 the indirect upstream emissions. Thus each link can reduce its CF by making
572 changes in the consumption patterns (indirect emissions) or in the patterns of
573 the activity under its control (direct emissions).

574 [Figure 3 here]

575 Further guidelines for the integrated approach could include information on
576 voluntary components. Both ISO standards (ISO/TS 14067 and ISO/TR 14069)
577 contain comprehensive information that can be used for this purpose. For
578 example, new components to be taken into account might include carbon
579 storage in products, or emissions from changes in indirect land use. These
580 guidelines could also be improved by adding specifications relating to existing
581 recommendations.

582 **5 CONCLUSIONS**

583 The current knowledge of the CF indicator must be assessed from a strategic
584 point of view. The divergence between product and corporate CF and the
585 different techniques used to quantify life-cycle emissions hinder its successful
586 and global implementation. The SWOT analysis allows this assessment and
587 pays particular attention to internal and external factors that can be used to
588 propose recommendations for its standard implementation. Our analysis
589 highlights the need for studies under the four recommendations described,

590 which could lead to the successful global implementation of the CF indicator
591 based on principles of consistency, relevance and comparability.

592 The proposed recommendations highlight the need to promote the integrated
593 method as a single approach to CF. This key recommendation can help to solve
594 some of some the threats and weaknesses observed, while reinforcing the
595 strengths and opportunities. The proposed approach for CF also meets the
596 requirements outlined in the leading standards recently published for CF under
597 ISO (2013a, 2013b). These recommendations can therefore serve to pave the
598 way for the development of new, specific and highly-detailed guidelines.

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873 Figure captions

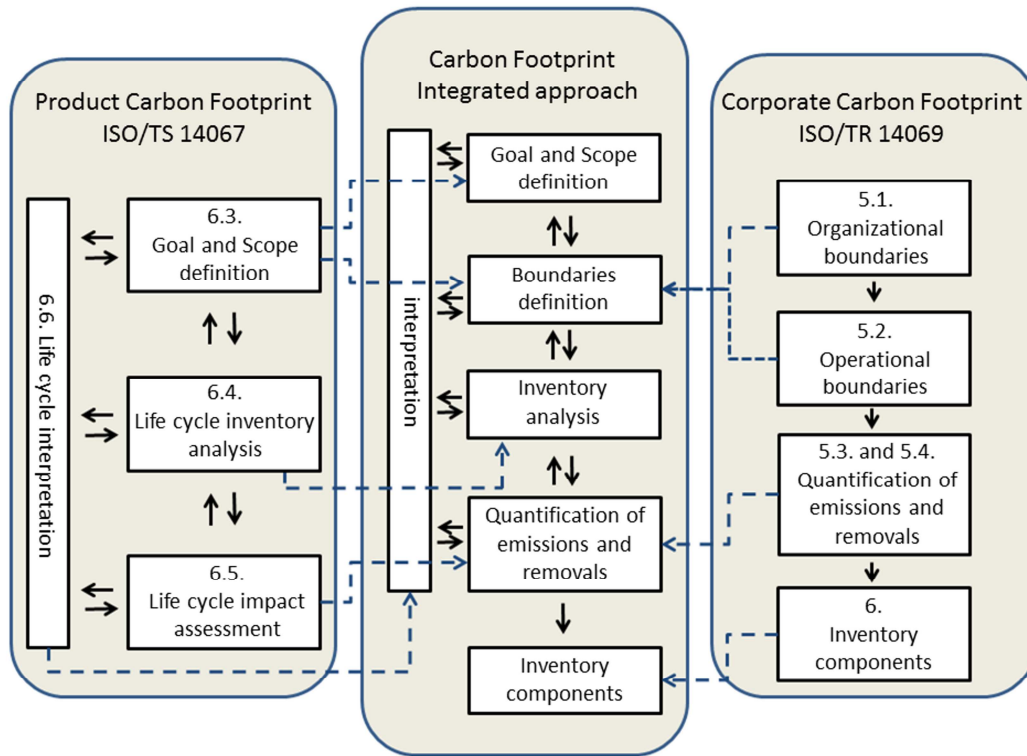
874 Figure 1. Summary diagram of SWOT analysis of the carbon footprint indicator.

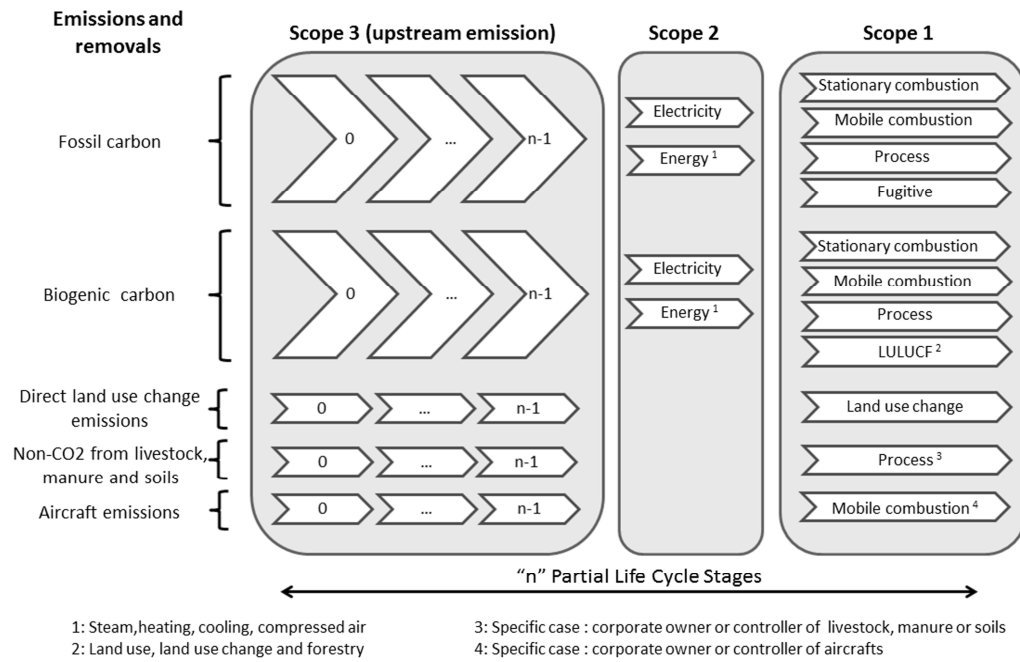
875 Figure 2. Methodology for Carbon Footprint quantification under the integrated
876 approach and consistency with ISO/TS 14067 and ISO/TR 14069.

877 Figure 3: Final inventory components required for communicating corporate
878 Carbon Footprint and partial product Carbon Footprint using the integrated
879 approach and maintaining consistency with ISO/TS 14067 and ISO/TR 14069.

Table 1. A summary of some definitions of the CF concept in the literature. Own elaboration from Wiedmann and Minx (2008).

Source	Definition
POST (2006)	"A 'carbon footprint' is the total amount of CO ₂ and other greenhouse gases, emitted over the full life cycle of a process or product. It is expressed as grams of CO ₂ equivalent per kilowatt hour of generation (gCO ₂ eq/kWh), which accounts for the different global warming effects of other greenhouse gases."
Carbon Trust (2006)	"...the total emissions of greenhouse gases in carbon equivalents from a product across its life cycle from the production of raw material used in its manufacture, to disposal of the finished product"
GFN (2007)	"...the demand on biocapacity required to sequester (through photosynthesis) the carbon dioxide (CO ₂) emissions from fossil fuel combustion"
Wiedmann and Minx (2008)	"The carbon footprint is a measure of the exclusive total amount of carbon dioxide emissions that is directly and indirectly caused by an activity or is accumulated over the lifestages of a product."
Browne et al. (2009)	"...the land area required to sequester the greenhouse gas emissions associated with the transport, disposal, recycling and/or composting of household waste generated"
Hertwich and Peters (2009)	"...it refers to the mass of cumulated CO ₂ emissions, for example, through a supply chain or through the life-cycle of a product, not some sort of measure of area"
Wiedmann (2009)	"...an attempt to capture the full amount of greenhouse gas emissions that are directly and indirectly caused by an activity or are accumulated over the life stages of a product output analysis"





Strengths	Weaknesses
<p>Easy to understand and communicate globally, of global interest, broadly applicable and easy to implement</p> <p>Simplify the process to obtain CF of products and help to prioritise the reduction of emissions</p> <p>Multiplier effect on the value and supply chain</p> <p>Capacity for social and economic immersion</p>	<p>Insufficient accuracy of the data and methods to permit disaggregated product CF</p> <p>Variability of the supply chains in addition to local environmental uniqueness</p> <p>Different ways of dealing with CF and LCA issues increases the differences between the existing methodologies</p> <p>Climate change as a single impact category</p>
Opportunities	Threats
<p>Growth in the number of investors and in green economic sectors</p> <p>Free methods and databases</p> <p>Audit CF by independent agencies</p> <p>Solid future value. Good for differentiating and opening new markets. Good for emerging environmental legislation</p>	<p>Subjective system boundaries and thresholds</p> <p>Lack of convergence between product CF and corporate CF</p> <p>Proliferation of methods and communication programmes</p> <p>Economic and financial crises</p>

ACCEPTED MANUSCRIPT

Highlights

1. We apply the SWOT analysis on the carbon footprint indicator.
2. We discuss recommendations for the standardization of CF analysis
3. We elaborate guidelines for integrated approach to meet new standards.