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# Human development and knowledge management: A fresh look

**Maria Sarabia<sup>1\*</sup>, Maria Obeso<sup>1</sup>, Marta Guijarro<sup>1</sup> and Carmen Trueba<sup>2</sup>**

<sup>1</sup>Department of Business Administration, University of Cantabria, Avda. de los Castros, s/n, 39005 Santander, Cantabria, Spain.

<sup>2</sup>Department of Economics, University of Cantabria, Avda. de los Castros, s/n, 39005 Santander, Cantabria, Spain.

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**This paper presents a new approach to knowledge management and shows a relationship between human development and knowledge management in different countries. This study demonstrates the idea that the growth of countries depends on how each one manages their knowledge; investing in research and development, improving their production function and obtaining a welfare state which allows people to develop better their human capabilities. Our study includes an analysis of different organizations of countries: European Union, Organization for Economic Co-operation and Development (OECD), G-20, Cairns, Asian-Pacific Economic Cooperation (APEC), Mercosur, BRIC and Next-11 (N-11). We identified five factors in the study using a rotated component matrix, which explained more than the 69.85% of the data: (1) knowledge creation potential; (2) ICT productivity; (3) knowledge internationalization; (4) research results and (5) education motorway. This paper provides an interesting focus on knowledge management and human development and our results show important links between countries which manage their knowledge correctly and efficiently and their level of human development. In consequence, countries that correctly manage their knowledge present a high human development level.**

**Key words:** Knowledge management, human development index, countries results.

## INTRODUCTION

For many years enterprises have valued knowledge and its importance in creating value (Villela and Muniz, 2010). However, in the case of countries themselves, knowledge management is not recognized yet as a key strategy for international competitiveness. In the last decade, some research has suggested that knowledge management could improve administrative efficiency and provide more accurate information (Misra and Hariharan, 2003; Prokopiadou et al., 2004; Saussois, 2003). In this way, this paper provides an exploratory study of countries in which governmental strategies based on expenditures on research and development lead to human development.

Knowledge management has been identified as a

crucial factor for competitive success in organizations (Shin et al., 2001; Bhatti et al., 2011). Different economic theories have studied knowledge as a fascinating and powerful factor. According to Penrose (1959), economists have always recognized the dominant role that increasing knowledge plays in economic process. But knowledge is treated from different perspectives concerning the ways to acquire and utilize it. For example, Marshall (1965), a classical economist, held that capital is formed by organization and, to a great extent, knowledge: "knowledge is our most powerful engine of production".

Globalization, technological advances and competitive advantages are the main elements associated with the new knowledge economy and they contribute to national productivity, competitive advantages and industrial performance (Orlando and Verba, 2005; Goldberg, 2006; Martinus, 2010). This approach has brought out the knowledge component of labor productivity which also

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\*Corresponding author. E-mail: [sarabiam@unican.es](mailto:sarabiam@unican.es). Tel: +34-942-201-636. Fax: +34-942-201-890.

contributes to national productivity. In this sense, several scholars hold that innovation, or the generation of technical knowledge which has positive effects on economic and productivity growth. Lederman and Maloney (2003), used regressions with data panels of five-year averages between 1975 and 2000 with over 53 countries in order to find that a one-percentage point increase in the ratio of total research expenditure to GDP increases the growth rate of GDP by 0.78% points. Another interesting study by Guellec and Van Pottelsberghe (2001) holds that public and foreign R and D all have statistically significant positive effects on productivity growth.

Technical knowledge contributed significantly to the total factor productivity growth of U.S. manufacturing industries during the period of 1953 to 1980 according to Adams (1990), who used a great collection of academic and scientific papers from various scientific fields to proxy for the stock of knowledge. In this way, Poole and Bernard (1992) provide evidence for military innovations in Canada showing that the defense-related stock of innovation had a significant negative effect on the total factor productivity growth of four industries over the period of 1961 to 1985 (Chen and Dahlman, 2004).

Following Jones (2002), growth in any particular country is driven by the implementation of ideas discovered throughout the world. This stock of ideas is proportional to worldwide research effort, which in turn is proportional to the total population of innovation countries. Using human capital as an input and ideas and innovation as outputs defines the new knowledge production function.

In this new scenario, the aim of this paper is focused on the idea that the growth of countries depends on how each one manages their knowledge, investing in research and development, improving their production function and obtaining a welfare state which allows people to improve the development of their human capabilities. In this sense, we have outlined the idea of how countries manage their knowledge. That is to say, we proposed a cross country study which attempts to measure the investment variables and resulting variables related to the knowledge component. In this sense, we identified five organizational success parameters in a country's knowledge management. After that, these results are compared to the Human Development Index (HDI) of the countries trying to explain the relationship between this human development and their knowledge management.

## LITERATURE REVIEW

Different economic theories have studied knowledge as an interesting power factor. The Austrian school of economics by Hayek and Schumpeter showed knowledge in economic affairs. Meanwhile, Hayek (1945) classified knowledge into scientific knowledge and context-specific, Schumpeter (1951) emphasized the importance of

combining explicit knowledge. In fact, he pointed out combinations of knowledge from new products, production methods and organizations.

Penrose (1959) was who focused on the growth of the individual firms using its mental models by appraising its strengths and weaknesses. In this way, the firm could find these images in its experience and knowledge. At this moment, knowledge is related with the growth of the firm but it is not included in the organizational mechanism through which firm's members can process knowledge. Nelson and Winter (1977, 1982) defined the concept of knowledge repository. Such knowledge was also recognized as the essence of innovation but not was linked at that moment to the creation of technological knowledge in organizational processes. The evolution of knowledge concept has tried to find a scientific line (Taylor, 1911) reducing the knowledge into rules for applying them to daily work and a humanistic line (Mayo, 1933) developing social human skills to facilitate organizational relationships.

The scientific and humanistic management views were synthesized by Barnard (1938) who emphasized the importance of behavioral knowledge in the management processes. Polanyi (1966) overemphasized this behavioral knowledge or non-linguistic mental process defining a tacit viewpoint of knowledge. In this sense and inspired by Barnard et al. (1958) built a scientific theory of problem solving and decision making based on the concept of bounded rationality which was included in his computer model of the human thought. Thus, Simon (1973) further argued that knowledge is used in deciding course of action and in consequence, in each formulated strategy by executive managers in the organization. Human potential for creating knowledge was neglected for the moment.

Following the evolution to the present knowledge concept, Porter (1980, 1985) developed a framework for analyzing competitive advantages in the firms thanks to his famous five-force model and his value chain model. Both models assumed the relevance of knowledge into organizational strategy. But Drucker (1993) was the visionary who suggested the term of knowledge society and the role of knowledge worker. In this sense, Quinn (1992) established the key points for the configuration of intangible values (technological know-how).

In the way of the fittest survival in turbulent economy, knowledge and the firm's capacity for learning represent the cure of many organizations which suffer the accelerated technological change. This organizations' need to adapt themselves to change as defined by Argyris and Schön (1978) with two kinds of learning: single-loop and double loop. Senge (1990) also proposed the learning organization as a new paradigm. At the same moment, Prahalad and Hamel (1990) offered a new approach based on resources as competencies, capabilities, skills and strategic assets. They defined sustainable competitive advantage on core competences of the firm.

Building knowledge framework and linking it with learning is another interesting concept that is observed as culture. Schein (1985) argued that culture is a learned product of group experience. Thus, Pfeffer (1981) defined organizations as systems of shared meanings and beliefs. Following Nonaka and Takeuchi (1995), organizational culture is observed in beliefs and knowledge shared by members of the firm. Looking for how organizations create new products and new internal processes, a new concept (Knowledge) is defined as very important. Knowledge is how organizations create new knowledge that makes such creations possible, presents a fundamental need for the firm (Nonaka and Takeuchi, 1995). Knowledge management is fundamental in order to obtain competitive advantages in organizations. The knowledge management concept is ambiguous because it includes some activities like data extraction, analysis, storage, dissemination and use (Lancioni and Chandran, 2009), thus, its definition is not of a singular nature nor is commonly accepted (Hlupic et al., 2002). In this sense, there are numerous definitions that have been proposed by some scholars across time. For example, Petrash (1996) defined the knowledge management concept as a process where organizations obtain adequate knowledge with appropriate people in the correct time and place. Another example was proposed by Huang et al. (1999), who defined knowledge management as an organizational and structural process in which instruments and infrastructure create, store and reuse knowledge in organizations. Recently, Kebede (2010) defined the concept as being systematic and characterized knowledge management, and also the management of all the processes and instruments associated with this asset, as having a specific goal: to exploit its potential serving as a support for decision making, facilitating innovation and creating a competitive advantage on all levels within the organization. In some definitions, we can become familiarized with the principal activities related to knowledge management:

1. Knowledge creation (De Jarnet, 1996; Swann et al., 1999; Bhatt, 2001; Holm, 2001; Canals, 2003; Chawla and Joshi, 2010; Dow and Pallaschke, 2010).
2. Knowledge identification (Bassi, 1997; Hibbard, 1997; Quintas et al., 1997; Snowden, 1998; Heisig, 2009; Dow and Pallaschke, 2010).
3. Knowledge acquisition (Bassi, 1997; Swan et al., 1999; Alavi and Leidner, 2001; Magnier-Watanabe and Senoo, 2008; Dow and Pallaschke, 2010).
4. Knowledge development (Dow and Pallaschke, 2010).
5. Knowledge distribution (De Jarnet, 1996; Hibbard, 1997; Alavi and Leidner, 2001; Bhatt, 2001; Holm, 2001; Magnier-Watanabe and Senoo, 2008; Dow and Pallaschke, 2010).
6. Knowledge use (De Jarnet, 1996; Quintas *et al.*, 1997; Bhatt, 2001; Holm, 2001; Heisig, 2009; Dow and Pallaschke, 2010).
7. Knowledge share (Swann et al., 1999; Bhatt, 2001;

Holm, 2001; Canals, 2003; Magnier-Watanabe and Senoo, 2008; Heisig, 2009; Chawla and Joshi, 2010).

8. Knowledge store (De Jarnet, 1996; Heisig, 2009; Dow and Pallaschke, 2010).

In this sense, knowledge management is not only collected as stored data and information: knowledge management is an organizational level process and all related people must share their knowledge and therefore, the organization will exploit its competitive advantages in order to achieve success.

## METHODOLOGY

### Data source

Data for this study were drawn from the Bank World Database. So our paper includes several different organizations of countries: European Union, Organization for Economic Co-operation and Development (OECD), G-20, Cairns, Asian-Pacific Economic Cooperation (APEC), Mercosur, BRIC and Next-11 (N-11). 2005 is the year in which there is the least amount of missing data and as such, we have selected it for our study in order to obtain more conclusions about the other countries.

### Description of variables

The variables have been classified into the following categories: (1) country description, (2) investment and (3) performance (Table 1). All of them are related directly or indirectly with knowledge within these countries. These variables have been selected according to past contributions about knowledge management where authors highlight some factors in this area (Table 2).

### Research method

In this study, we applied the factor analysis technique described by Kim and Mueller (1994) as a "variety of statistical techniques whose objective is to represent a set of variables in terms of a smaller number of underlying variables or factors". In this sense, common factor analysis is used to "identify underlying factors or dimensions reflecting what the variables share in common" (Hair et al., 1995: 375). This technique helps researchers "make sense of large bodies of interrelated data" (Hair et al., 1995: 404). Thus, factor analysis was used in this study to identify the critical factors in the countries for managing knowledge. Principal component analysis (PCA) with Varimax rotation is also used in the study. Hair et al. (1995: 380) recommend rotation because it "simplifies the factor structure and usually results in more meaningful factors".

## RESULTS

### Construct validity

In our study, the KMO (Kaiser Meyer Olkin Coefficient) measure of sampling adequacy reveals that the KMO is 0.715. Also, the  $p$  value of Bartlett's test is 0 (less than the explicit level of 0.05) (Cronbach, 1970). These tests explain that factor analysis is appropriate for these data (Table 3).

**Table 1.** Description of variables analyzed for the different organizations of countries.

<b>Descriptive variables</b>	<b>Investment variables</b>	<b>Performance variables</b>
Population density	ITC expenditure	GDP growth
Number of researchers	R+D expenditure	GDP per capita
Number of technicians	Education expenditure	Patents
Internet users		Scientific articles
Royalties and license fees		New enterprises rate
High-tech exports		Unemployed rate
Collection of royalties and license fees		
ITC exports		
ITC imports		
ITC services exports		

Source: Own work from World Bank

### **Exploratory factor analysis**

Using a rotated component matrix (Table 4), we defined five factors in the study, which explained more than the 69.85% of the data (Table 5). Hair et al. (1995: 378) argued that "it is not uncommon to consider a solution that accounts for 60% as satisfactory". Consequently, we can consider our study to be satisfactory. The five critical factors that have been identified for managing knowledge in countries are: (1) knowledge creation potential; (2) ICT productivity; (3) knowledge internationalization; (4) research results and (5) education motorway.

**Factor 1: Knowledge creation potential:** This first factor represents 28.94% of variability and includes the following variables: GDP per capita, number of technicians, collection of royalties, number of researchers, internet users, R+D expenditure, number of scientific articles and GDP growth. In this way, these variables could be linked to the concepts of knowledge workers and knowledge creation. R+D investment is directly linked to knowledge management because the process of knowledge creation depends on how each country invests in resources to obtain new ideas (Nussbaum, 2000). This investment in research is one of the most important elements for the country's growth due to the fact that it represents the essence of the scientific knowledge (Romer, 1990). For example, the scientific papers published allowed us to account for the new knowledge which is transformed into patents (Gans et al., 2005).

**Factor 2: ICT productivity:** The second factor represents around 18% of data variability and includes variables linked to information and communication technology. ICT investment promotes activities based on exports and imports which provide a platform for sharing knowledge between countries (Greenan et al., 2001). Intensive use of ICT reduces the effort in R and D which creates scale economies for the enterprises which

operate in these countries (Cerquera and Klein, 2008; Polder et al., 2009). The relationship between ICT and enterprises productivity is, in general, positive (Bresnahan, 2002; Castiglione, 2009).

**Factor 3: Knowledge internationalization:** The third factor explains more than 8 per cent of data variability and includes the following variables: ICT services exports and royalties. In this fashion, the capacity for internationalization of a company depends on the management of its developed know-how between its business units around the world. So, ICT services are key issues for obtaining more royalties from the international business units within a multinational company. The franchising process is an example of how knowledge that can be exported to other countries through licensing agreements (know-how).

**Factor 4: Research results:** The fourth factor represents more than 7% of the variability and includes variables linked to research results: the ratio of new enterprises and the ratio of number of new patents. In this sense, Romer (1990) specified that the production of scientific knowledge plays a key role in economic growth.

**Factor 5: Education motorway:** The last factor represents more than 7% of data variability and exposes the relevance of the education expenditure on unemployment. The education process is therefore vital for the growth of countries. In this sense, basic education is necessary in order to increase learning ability and the use of information while higher education is related to the improvements on knowledge creation (Chen and Dahlman, 2004).

### **DISCUSSION**

This paper identifies five crucial factors for countries interested in managing their knowledge efficiently:

**Table 2.** Variables and authors who emphasize their importance.

<b>Variables</b>	<b>Authors who highlight the importance of these variables</b>
Population density	Acs, Anselin and Varga, 2002; Jones, 2002; Li, 2002; Varga and Schalk, 2004; Arnold, 2006; Berliant, Reed y Wang, 2006; Tsé, 2008; Martinus, 2010.
Internet users	Chen and Dahlman, 2004.
Number of researchers	OECD, 2001; Florida, 2002; Jones, 2002; Glaeser and Saiz, 2003; Chen and Dahlman, 2004; Florida and Tinagli, 2004; Raspe and Van Oort, 2006; Lee and Choi, 2008; Martinus, 2010.
Number of technicians	OECD, 2001; Florida, 2002; Jones, 2002; Glaeser and Saiz, 2003; Chen and Dahlman, 2004; Florida and Tinagli, 2004; Raspe and Van Oort, 2006; Lee and Choi, 2008; Martinus, 2010.
High-tech exports	Cerquera and Klein, 2008; Polder, Leeuwen, Mohnen and Raymond, 2009.
ICT imports and exports	Cerquera and Klein, 2008; Polder, Leeuwen, Mohnen and Raymond, 2009.
Royalties and license fees	Lee and Choi, 2008.
Education expenditure	Chen and Dahlman, 2004; Goddard, 2007; Martínez-Fernández, Rerceretnam and Sharpe, 2007.
ITC expenditure	Greenan, Topiol-Bensaid and Mairesse, 2001; Bresnahan, 2002; Cerquera and Klein, 2008; Castiglione, 2009; Polder, Leeuwen, Mohnen and Raymond, 2009.
R+D expenditure	Kogut and Zander, 1992; Henderson and Cockburn, 1994; Davidsson and Segerstrom, 1998; Fleming, 2001; Lederman and Maloney, 2003; Chen and Dahlman, 2004; Lindström and Heshmati, 2005; Comisión Europea, 2007.
GDP growth	Acs, Anselin and Varga, 2002; Jones, 2002; Li, 2002; Lederman and Maloney, 2003; Chen and Dahlman, 2004; Varga and Schalk, 2004; Arnold, 2006; Berliant, Reed and Wang, 2006.
GDP per capita	Acs, Anselin and Varga, 2002; Jones, 2002; Li, 2002; Lederman and Maloney, 2003; Chen and Dahlman, 2004; Varga and Schalk, 2004; Arnold, 2006; Berliant, Reed and Wang, 2006.
Unemployed rate	Acs, Anselin and Varga, 2002; Jones, 2002; Li, 2002; Lederman and Maloney, 2003; Chen and Dahlman, 2004; Varga and Schalk, 2004; Arnold, 2006; Berliant, Reed and Wang, 2006.
Patents	Romer, 1990; North, 1991; Jones, 2002; Gans, Murray and Stern, 2005; Raspe and Van Oort, 2006; Murray and O'Mahony, 2007; Furman and Stern, 2008; Lee and Choi, 2008.
Scientific articles	Romer, 1990; North, 1991; Jones, 2002; Gans, Murray and Stern, 2005; Raspe and Van Oort, 2006; Murray and O'Mahony, 2007; Furman and Stern, 2008; Lee and Choi, 2008.
New enterprises rate	Hansen, Nohra and Tierney, 1999; Fletcher and Polychronakis, 2007; King, Kruger and Pretorius, 2007.

Own work from World Bank source.

“Knowledge creation potential”, “ICT Productivity”, “Knowledge internationalization”, “Research results” and “Education motorway”. These results provide evidence that a countries’ growth depends on how it manages its knowledge, investing in research and development, improving its production function and obtaining a welfare state which allows people to further develop their human

capabilities.

At this point, we consider it appealing to identify similar behaviours concerning knowledge management between the countries studied. Firstly, a cross-factor analysis is proposed in order to obtain factors which summarize the knowledge variables: “Knowledge creation potential” and “ICT productivity”. Factors 1 and 2 explain the 50.72%

of the data which allows us to study a representative sample of countries. But the knowledge variables obtained from the World Bank source are not enough to explain the relationship between good practices and knowledge (which means proper investment in knowledge and good results on GDP). In this sense, we tried to explain that knowledge management could allow the

**Table 3.** KMO and Bartlett's test.

Kaiser-Meyer-Olkin measure of Sampling adequacy	Bartlett's test of sphericity		
	Approx. Chi-Square	Df	Significance
0.715	821.094	171	0

Source: Own work from World Bank.

**Table 4.** Rotated component matrix.

Variable	Component				
	1	2	3	4	5
GPD per capita	0.915	-	0.107	-	-
Researchers	0.870	0.113	-	0.201	0.120
Technicians	0.864	-	-	-0.101	-
Internet users	0.851	0.227	-0.145	0.108	-
Scientific articles	0.806	-	-	0.203	0.113
Royalties collection	0.746	0.119	0.258	-	-0.123
R+D expenditure	0.688	-	0.108	0.470	-
GDP growth	-0.457	-	0.275	-0.277	-
ITC exports	-	0.931	-	-	-
ITC imports	-0.109	0.924	0.120	-	-
High technology exports	0.176	0.774	0.104	0.153	0.190
ITC expenditure	0.173	0.683	-0.206	0.184	-
No population density	-	0.621	-	-0.296	0.126
ITC services exports	-	-0.144	0.867	-	-
Royalties	0.215	0.305	0.690	-0.116	-
Patents	0.277	0.138	-0.147	0.751	-
New enterprises	0.438	0.168	-0.201	-0.468	0.368
Unemployment	-0.222	-0.102	-0.129	-0.136	-0.804
Education expenditure	-0.321	0.134	-	-0.135	0.664

Extraction method: Principal component analysis. Own work from World Bank source.

**Table 5.** Total variance explained.

Component	Rotation sums of squared loadings		
	Total	% of Variance	Cumulative (%)
1	5.499	28.941	28.941
2	3.448	18.150	47.091
Factor 3	1.572	8.275	55.366
4	1.394	7.339	62.705
5	1.358	7.145	69.850

Extraction method: Principal component analysis.  
Source: Own work from World Bank

country to improve its human development.

Following the human development report issued by the United Nations Development Programme (UNDP, 1990), human development is a process of enlarging the opportunities of human beings, taking into account the three most important: a long and healthy life, access to education and a decent standard of living. According to

this definition, health, education and per capita income are the three dimensions that contribute to the enhancement human beings' capabilities. The HDI is a compound index that measures average achievement of a region's population by means of these dimensions (Appendix 1).

An exploratory analysis of data through the k-means cluster analysis, makes classifying the selected countries

**Table 6.** Analysis cluster results.

<b>Classification according to knowledge management</b>					
	<b>1</b>	<b>2</b>	<b>3</b>	<b>4</b>	
Classification according to HDI	Norway	Switzerland	Korea (Republic of)	Hong Kong, China (SAR)	
	Australia	Israel	Malta	Singapore	
	New Zealand	Spain	Hungary		
	United States	Greece	Brunei Darussalam		
	Ireland	Italy			
	Netherlands	Czech Republic			
	Canada	Slovenia			
	Sweden	Slovakia			
	1 Germany	Estonia			
	Japan	Cyprus			
	France				
	Finland				
	Iceland				
	Belgium				
	Denmark				
	Luxembourg				
	Austria				
	United Kingdom				
			Portugal	Mexico	Malaysia
			Poland	Costa Rica	
			Lithuania		
			Chile		
			Argentina		
	2		Latvia		
			Romania		
			Uruguay		
			Saudi Arabia		
			Bulgaria		
			Peru		
			Russian Federation		
			Iran (Islamic Republic of)	China	Philippines
			Brazil	Thailand	
			Colombia	South Africa	
			Turkey		
	3		Bolivia		
			Paraguay		
			Egypt		
			Indonesia		
			Viet Nam		
			Guatemala		
			India		
			Pakistan		
4		Bangladesh			
		Papua New Guinea			
		Nigeria			

The countries within each cluster are order following their HDI for the 2010. Source: Own work from UNDP (2010) and World Bank (2005).

**Table 7.** Estimations of the Spearman's rank coefficient (2007, 2008, 2009 2010).

Year	2010
2007	0.999
2008	1.000
2009	1.000

Statistically significant results ( $p < 0.0001$ ).  
Own work from UNDP (2010).

possible according to the human development level and knowledge variables. The knowledge variables are extracted from the year 2005 and the HDI variables are from the period of 2007 to 2010 (Appendix 2). They show that human development is explained by correct and efficient knowledge management taking into account that positive knowledge results are obtained along the way. This multivariate technique provides groups of countries which present similarities in their behaviour. Table 6 explained the obtained classifications comparing the knowledge management study of the two factors selected ("Knowledge creation potential" and "ICT productivity") and the values of the HDI from the considered period.

The cluster analysis resulting from HDI provides a classification which matches the knowledge management cluster analysis in 56% of the countries. This fact could be observed in the principal diagonal shown in Table 6. It is quite interesting that this high concordance is particularly important for the countries which present the best knowledge management (Norway, Australia, New Zealand, United States, Ireland, Netherlands, Canada, Sweden, Germany, Japan, France, Finland, Iceland, Belgium, Denmark, Luxembourg, Austria and United Kingdom). All these countries are classified in the first cluster of HDI, corresponding to the countries which present high human development. In addition, there is a 59% concordance between the countries which belong to the clusters 1 and 2 in both classifications. This means that the countries which present a high human development are those which previously have also adequately managed their knowledge.

We are able to conclude that the countries in the clusters 1 and 2 present higher human development level during the period due to the fact that there is an important concordance between the classifications of the countries according to their HDI during that period. Using a hypothesis test based on the Spearman's rank coefficient, the null hypothesis of non relationship between the HDI's classifications of the countries each year (2007, 2008 and 2009) and 2010 is contrasted. Table 7 shows that there is a high level of concordance between the classifications presenting values close to 1 and the significance of the results.

## Conclusions

This paper provides a new focus on how the growth of

countries is related to their knowledge management in terms of investing in research and development, improving their production function and, in consequence, how their welfare state is able to develop higher human capabilities.

Our study includes different organizations of countries for analysis: European Union, Organization for Economic Co-operation and Development (OECD), G-20, Cairns, Asian-Pacific Economic Cooperation (APEC), Mercosur, BRIC and Next-11 (N-11).

Using a rotated component matrix we defined five factors in the study, which explained more than the 69.85% of the data. Consequently, our study is considered satisfactory. There are five critical factors for managing knowledge efficiently: (1) knowledge creation potential; (2) ICT productivity; (3) knowledge internationalization; (4) research results and (5) education motorway. Trying to link the knowledge management and country human development, we used the Human Development Index (HDI) from United Nations Development Programme (UNDP, 1990). In this sense, Factors 1 and 2 explained the 50.72% of the data variability. The cluster analysis allows the selected countries to be classified according to the human development level and the knowledge variables. This analysis resulting from HDI provides a classification which matches the knowledge management cluster analysis in 56% of the countries. All these countries are classified in the first cluster of HDI, corresponding to the countries which present a high human development. As we commented previously in the discussion, there is a 59% of concordance between the countries which belong to the clusters 1 and 2 in both classifications.

This paper provides an interesting look at knowledge management and human development and our results show important links between countries which properly and efficiently manage their knowledge and their level of development. And as such, countries who manage their knowledge correctly present a high level of human development. Regarding future projects, we proceed to apply the same technique for analyzing knowledge management to other interesting groups of countries such as NATO.

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## APPENDIX

### Appendix 1. Calculating the HDI

The HDI is a summary measure of three dimensions of the human development: health (measured by life expectancy at birth), education (mean years of schooling, expected years of schooling) and per capita income (gross national income per capita in PPP US\$). Each variable is transformed into an intermediate index by the general formula:

$$\text{intermediate index} = \frac{\text{actual value} - \text{minimum value}}{\text{maximum value} - \text{minimum value}}$$

The maximum and minimum values (goalposts) are 83.2 and 20 years for life expectancy at birth, 13.2 and 0 for average years of schooling, 20.6 and 0 for expected years of schooling and \$ 108,211.00 and 163.00 PPP US \$ for GNP per capita.

The previous formula, together with the aforementioned goalposts, leads to  $I_H$ ,  $I_K$  and  $I_I$ , intermediate indices of health, education and per capita income, respectively. Then, the HDI is the simple geometric average of the three intermediate indices:

$$\text{HDI} = (I_H \cdot I_K \cdot I_I)^{1/3}$$

### Appendix 2. IDH 2007, 2008, 2009, 2010

Countries	2007	2008	2009	2010
Argentina	0.764	0.769	0.772	0.775
Australia	0.931	0.933	0.935	0.937
Austria	0.846	0.849	0.849	0.851
Bangladesh	0.449	0.457	0.463	0.469
Belgium	0.864	0.865	0.865	0.867
Bolivia	0.625	0.632	0.637	0.643
Brazil	0.685	0.690	0.693	0.699
Brunei Darussalam	0.804	0.804	0.804	0.805
Bulgaria	0.736	0.741	0.741	0.743
Canada	0.885	0.886	0.886	0.888
Chile	0.773	0.778	0.779	0.783
China	0.639	0.648	0.655	0.663
Colombia	0.676	0.681	0.685	0.689
Costa Rica	0.719	0.722	0.723	0.725
Cyprus	0.804	0.807	0.809	0.810
Czech Republic	0.843	0.844	0.841	0.841
Denmark	0.864	0.865	0.864	0.866
Egypt	0.601	0.608	0.614	0.620
Estonia	0.816	0.816	0.809	0.812
Finland	0.870	0.871	0.869	0.871
France	0.864	0.867	0.869	0.872
Germany	0.883	0.885	0.883	0.885
Greece	0.847	0.851	0.853	0.855
Guatemala	0.550	0.554	0.556	0.560
Hong Kong, China	0.855	0.856	0.857	0.862
Hungary	0.803	0.804	0.803	0.805
Iceland	0.888	0.870	0.869	0.869

**Appendix 2. Contd.**

India	0.500	0.506	0.512	0.519
Indonesia	0.580	0.588	0.593	0.600
Iran (Islamic Republic of)	0.684	0.691	0.697	0.702
Ireland	0.896	0.896	0.894	0.895
Israel	0.869	0.870	0.871	0.872
Italy	0.848	0.850	0.851	0.854
Japan	0.880	0.881	0.881	0.884
Korea (Republic of)	0.865	0.870	0.872	0.877
Latvia	0.777	0.777	0.769	0.769
Lithuania	0.785	0.789	0.782	0.783
Luxembourg	0.861	0.851	0.850	0.852
Malaysia	0.735	0.738	0.739	0.744
Malta	0.809	0.812	0.813	0.815
Mexico	0.742	0.745	0.745	0.750
Netherlands	0.886	0.888	0.888	0.890
New Zealand	0.903	0.903	0.904	0.907
Nigeria	0.412	0.416	0.419	0.423
Norway	0.937	0.937	0.937	0.938
Pakistan	0.481	0.484	0.487	0.490
Papua New Guinea	0.415	0.421	0.426	0.431
Paraguay	0.631	0.635	0.634	0.640
Peru	0.707	0.715	0.718	0.723
Philippines	0.628	0.633	0.635	0.638
Poland	0.784	0.788	0.791	0.795
Portugal	0.785	0.789	0.791	0.795
Romania	0.754	0.765	0.764	0.767
Russian Federation	0.708	0.715	0.714	0.719
Saudi Arabia	0.741	0.746	0.748	0.752
Singapore	0.836	0.839	0.841	0.846
Slovakia	0.811	0.816	0.815	0.818
Slovenia	0.825	0.828	0.826	0.828
South Africa	0.590	0.592	0.594	0.597
Spain	0.857	0.861	0.861	0.863
Sweden	0.885	0.885	0.884	0.885
Switzerland	0.876	0.871	0.872	0.874
Thailand	0.642	0.646	0.648	0.654
Turkey	0.672	0.674	0.674	0.679
United Kingdom	0.845	0.847	0.847	0.849
United States	0.899	0.900	0.899	0.902
Uruguay	0.749	0.756	0.760	0.765
Viet Nam	0.554	0.560	0.566	0.572

Source: own work from UNDP (2010).