# The Consumer and Transportation: An Investigation of Consumer Perceptions Towards Transportation

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by Robert Fenton and Jeremy Hull 1978

The Institute of Urban Studies







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# THE CONSUMER AND TRANSPORTATION: AN INVESTIGATION OF CONSUMER PERCEPTIONS TOWARDS TRANSPORTATION

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Note: The cover page and this information page are new replacements, 2016.

The Institute of Urban Studies is an independent research arm of the University of Winnipeg. Since 1969, the IUS has been both an academic and an applied research centre, committed to examining urban development issues in a broad, non-partisan manner. The Institute examines inner city, environmental, Aboriginal and community development issues. In addition to its ongoing involvement in research, IUS brings in visiting scholars, hosts workshops, seminars and conferences, and acts in partnership with other organizations in the community to effect positive change.

The Consumer and Transportation:

An Investigation of Consumer Perceptions Towards Transportation

#### PREFACE

!

This study has been undertaken by the Institute of Urban Studies of the University of Winnipeg under a contract from Consumer and Corporate Affairs Canada. The contract was awarded as part of the Consumer Behaviour and Energy Conservation research program.!

The work undertaken is the responsibility of the Institute of
Urban Studies with Robert Fenton and Jeremy Hull acting as the
principal investigators. We wish to acknowledge the assistance of
the cooperating employers and their employees: AEL Microtel, Great
West Life Assurance Company, Northern Telecom, and Winnipeg Photo as
well as the Winnipeg Transit System and the Department of Streets
and Transportation of the City of Winnipeg. The staff and associates
of the Institute of Urban Studies were widely involved in the analysis.
In particular, recognition of A. Basilevski, J. Hilton, J. Verkley and J. Gunn
is appropriate. Many thanks to Evelyn Edwards for her skill and
patience in handling a difficult text preparation task.!

#### EXECUTIVE SUMMARY

The Consumer and Transportation study concludes that a potential exists for the marketing of shared transportation modes for the journey to work. These modes should be non-capital intensive and responsive to specialized demands. The alternative mode would be geared to the needs of particular groups of employees from among employers located at a specific, well defined, work location.

The need for responsiveness to a range of demands and needs suggests that the service be designed around relatively small capacity vehicles. Alternative routings and potential for flexibility of departure times would add to the attractiveness of the service.

The study also concludes that the development and marketing of this service must be done in conjunction with extensive trials and demonstrations of the service and technology. Attitudes and perceptions towards potential modes are correlated with current modes for the journey to work. The correlation is highest between the auto driver and mode characteristics reflecting door-to-door transport and immediate availability of the vehicle.

These conclusions arise from a pilot study of employees working at two locations in Winnipeg conducted during November of 1981. The total number of employees at the two locations exceeded 2500.

At the downtown location, more than 1100 employees of the Great West Assurance Company completed the questionnaire. The Great West Life location is served directly by a number of main bus routes. Several other routes pass within several blocks of the company's location. The company has over the years organized access

to parking for employees. Parking availability will be reduced in future years.

At an established suburban industrial park, more than 300 employees of three different firms completed the questionnaire. The three firms, Winnipeg Photo, Northern Telecom and AEL Microtel are located in close proximity in the industrial park. Bus service in the industrial park is limited and connections to distant locations are difficult. Parking is generally available on the employers' plant sites.

The research utilized the case study approach to examine two hypotheses. First, it was hypothesized that attitudes and perceptions towards the trip to work are not uniform or random but are significantly affected by the consumer's socio-economic status and travel patterns. Second, it was hypothesized that current attitudes and perceptions are strongly influenced by existing options.

Both of these hypotheses, if true, would indicate that the market for transport services for the trip to work may be highly segmented by employment location and employee activity. In this situation, a case study approach to planning, similar to the methodology used in this study, may be an appropriate alternative to current methods of research.

The research questionnaire was a self-administered instrument distributed and collected through the internal processes of the four participating employers. The questionnaire consisted of four major subdivisions:

- First, questions on the number of times each of four modes was used during the preceding week and the number of times side-trips for specific purposes were undertaken.

- Second, questions concerning reasons for use of current modes, information concerning availability and cost of alternate modes and nature of major dislikes concerning the current major mode.
- Third, information concerning the strength of preference toward characteristics of an ideal mode including identification of the three most important characteristics of an ideal mode.
- Finally, questions concerning the socio-economic situation of the respondent.

  This section includes questions about availability of automotive vehicles in the respondent's household and identification of the respondent's home postal code.

# TABLE OF CONTENTS

			Page
1.0	INTRODUC	TION	1
1.1 1.2	Transportation Policy Issues Objectives		
2.0	A SELECTIVE OVERVIEW OF PREVIOUS RESEARCH		
	Structural and Behavioural Determinants		
3.0	METHODOLOGY		
3.1 3.2		Questions uirements	15 16
	3.2.2 3.2.3	Travel Characteristics Travel Preferences Personal Characteristics Employer Characteristics	16 16 17 17
3.3	Data Sou	irces	17
	3.3.2	Secondary Data Primary Data Collection Methodology The Sample	17 18 21 22
4.0	ANALYSIS	OF SURVEY RESULTS	25
4.1 4.2		tion quency by Mode: A Comparison of Inkster Park eat West Life	25 26
	4.2.5.2 4.2.5.3	Major Mode by Income Major Mode by Job Class Major Mode by Age Major Mode by Sex Side Trips by Socio-economic Variable Side Trips by Income Group Side Trips by Job Class Side Trips by Age Group Side Trips by Sex	26 28 31 31 34 36 39 41 45

			Page
4.3	Travel Mo	ode Preferences	47
	4.3.1 4.3.2 4.3.3 4.3.4	Most Desired Travel Characteristics	47 55 60 65
4.4	Regressi	on Analysis of Mode Choice	70
	4.4.1 4.4.2 4.4.3 4.4.4 4.4.5		70 74 77 77 78
4.5	Regressio	on Analysis of Preference Structures	79
	4.5.1	Regression Analysis of Ideal Characteristics	81
	4.5.1.2	Preference Structure Ideal Convenience - Minimum Cost Index $(D_{\mathcal{I}})$ Flexibility-Mobility Index $(D_{\mathcal{I}})$ Group Travel - Freedom From Arrangements Index $(D_{\mathcal{I}})$	85 85 86
	4.5.1.4	Short, Direct Travel $(D_4)$	86
	4.5.1.5	Door-to-Door Transportation (between home and work) and Availability of Vehicle ( ${\rm D_5}$ )	87
4.6	Conclusi	ons and Policy Implications	87
	4.6.2.1 4.6.2.2 4.6.2.3 4.6.2.4	Test of Hypotheses Policy Implications Driver Only Driver and Passenger Auto Passengers Bus Passengers Traget Group Identification General Policy Implications	87 90 90 92 93 94 96 99
	BIBLIOGR	АРНҮ	101
	APPENDICES		
	Appendix	A - Questionnaire Form	A2
	Appendix	B - Questionnaire Responses	<b>A</b> 8
	Appendix	C - Trip Frequency by Mode	A44
	Appendix	D - The Structure of the Preference Factors	A57

# LIST OF TABLES

Table		Page
1	Correspondence of Data Requirements with Questionnaire	19
2	Trip Frequency by Mode, Inkster Park and Great West Life	27
3	Reasons for Present Mode by Location	48
4	Reasons for Present Mode by Sex	49
5	Reasons for Present Mode by Income Groups	51
6	Greatest Dislike Concerning Present Mode by Income	59
7	Most Desired Characteristics by Location	61
8	Most Desired Characteristics by Sex	64
9	Most Desired Characteristics by Income	66
10	Preference Correlation with Factors	67
11	Preference Cluster Factors	69
12	Definition of Variables Used in Regression Analysis	71
13	Travel Behaviour - Trip to Work	75
14	Ideal Travel Characteristics - Dimensions	82
15	Traffic Zones with 5 or More Employees who Drive to	98
	Work and Have Given Travel Preferences	

# LIST OF CHARTS

Chart		Page
1A	Probability of Single Occupant Driver by Location and Income	29
1B	Probability of Bus Use by Location and Income	29
2A	Probability of Single Occupant Driver by Location and Job Class	30
2B	Probability of Bus Use by Location and Job Class	30
ЗА	Probability of Single Occupant Driver by Location and Age Group	32
3B	Probability of Bus Use by Location and Age Group	32
4A	Probability of Single Occupant Driver by Location and Sex	33
4B	Probability of Bus Use by Location and Sex	33
5	Probability of Side Trip by Type and Location	35
6A	Probability of Side Trip/Total Wrok Trip by Income Group and Side Trip Type - Inkster Park	37
6B	Probability of Side Trip/Total Work Trip by Income Group and Side Trip Type - Great West Life	38
7A	Probability of Side Trip/Total Work Trip by Job Class and Side Trip Type - Inkster Park	40
7B	Probability of Side Trip/Total Work Trip by Job Class and Side Trip Type - Great West Life	42
8A	Probability of Side Trip/Total Work Trip by Age Group and Type of Side Trip - Inkster Park	43
8B	Probability of Side Trip/Total Work Trip by Age Group and Type of Side Trip - Great West Life	44
9A	Probability of Side Trip/Total Work Trip by Sex and Side Trip Type - Inkster Park	45
9B	Probability of Side Trip/Total Work Trip by Sex and Side Trip Type - Great West Life	45

Chart		Page
10A	Reason for Present Mode - Flexibility	52
10B	Reason for Present Mode - Poor Bus Service	52
10C	Reason for Present Mode - No Car/Can't Drive	53
10D	Reason for Present Mode - Cost	53
11A	Greatest Dislike Concerning Present Travel Mode By Location	56
11B	Greatest Dislikes Concerning Present Travel Mode - By Sex	56
11C	Greatest Dislike Concerning Present Mode By Income Groups	57
12A	Comparison of Most Desired Characteristics Great West Life vs. Inkster Park	62
12B	Comparison of Most Desired Travel Characteristics By Sex	62
12C	Most Desired Travel Characteristics By Income Groups	63

#### 1.0 INTRODUCTION!

This study arose from the growing concern in Canada over energy use and conservation. It deals with the journey-to-work in Winnipeg, which is one of our major consumers of energy. In particular, the study has been designed to identify sub-groups among the working population which might be more responsive to energy conservation efforts. The intensive survey of employees of four firms provides a data base useful to the design of relatively inexpensive alternative systems and offers a methodology for use in other cities.!

The research project was based on two hypotheses. First, it was suggested that attitudes and perceptions towards urban transportation are not uniform or random, but are significantly affected by the consumer's socio-economic status and travel patterns. Second, it was hypothesized that current attitudes and perceptions are strongly influenced by <u>existing</u> options. Both of these hypotheses, if true, have implications for the development of transportation policy and programs, whether by individual employers, urban municipalities, provincial or federal government. The findings of this study have a particular bearing on such public policy questions as urban design, the structuring of mass transit systems, and the forms which our response to higher gasoline costs will take.!

# 1.1 <u>Transportation Policy Issues!</u>

On the broadest level, questions are raised about how we organize our cities. This study documents, for instance, the average travel times between people's homes and workplaces. These are a function of the historic development of the city, the affordability and quality of housing in particular neighbourhoods, the income levels of various occupations, and the transport system.!

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In Winnipeg, as in many other cities, the largest concentration of jobs continues to be in the downtown area (about 25% of all jobs in 1976), but the immediately adjacent residential areas have been abandoned by many workers, as the core area has deteriorated, thus increasing the distance they travel to work. Increasingly, too, workers have been attracted to suburban job locations as employment opportunities have multiplied in these peripheral areas of the city.!

The city's proposed development plan, Plan Winnipeg, has begun to deal with some of these spatial development issues and demographic shifts. At the same time it is clear that the city's workplace and residential patterns will not be changed dramatically in the short run. Therefore, the study's focus on possible non-capital intensive alternative transportation modes is appropriate. Further, by steering away from the more expensive, capital intensive transit systems, a great deal of flexibility in transportation services can be maintained. Thus, if urban redevelopment is ultimately successful, the transit system will not be burdened by redundant, partially amortized capital facilities.!

A second aspect of urban design which might be affected by a re-oriented transportation system, is the proportion of urban land presently devoted to use by the automobile. If new forms of transportation are effective in increasing the number of shared vehicles used on the trip to work, or in increasing the use of various public transportation modes, then downtown traffic volume will decrease, reducing demand for traffic lanes and parking. The additional availability of land will enhance the central city environment and stimulate resettlement of the Core. (These objectives are central to the recently approved Winnipeg Core Area Agreement,).!

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Another set of policy issues addresses questions of how we collectively or individually respond to the increased cost of gasoline. In general we can choose from three alternatives: to change our behaviour and social organization to become less dependent on the private automobile, to build and buy more cost efficient automobiles, or to reduce our other expenditures. Potential savings are greatest with the first of these options, but it is also the most difficult option to put into practice.!

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For example, the most obvious response to the cost increases has, thus far, been to opt for smaller, more fuel efficient cars. The public demand for such cars has had a profound effect on the North American automobile industry since the late 1970's. It may be that we will see a similar pressure develop for good housing in closer proximity to the workplace. On the other hand, this study documents the existence of a significant proportion of work trips by shared automobile, despite the lack of organized public support for such an option. It suggests that the potential exists for change in people's work-trip behaviour. Various of the particular characteristics of current work-trip behaviour have been explored in this study, which together with stated preferences reveal possibilities for transportation policy development.!

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However, one of the difficulties with developing new direction in transportation policy is that consumer choices are a product of available options. It is therefore risky to recommend entirely new options since there is no experience of demand for them. Therefore, while this study specifies the characteristics of transportation modes required by certain groups of workers, it is not until a wider range of options are offered within given contexts that demand can be properly assessed. For this to occur, resources should be made available for

pilot projects to test public response to as yet untried alternatives. They should also be professionally marketed and given sufficient opportunity for the public to become familiar with them.!

!

The present state of urban public transportation presents certain impediments to the development of alternatives. In part, this has to do with cost and budgetary considerations, but more important is the way in which mass transportation is now habitually perceived. With the apparent freedom and flexibility of the private automobile dominating Canada's travel patterns, public transit has been commonly regarded as a second choice even by those not able to afford or use a car. The transit system is organized as a set of fixed route schedules designed to serve the greatest number of passengers, while providing as comprehensive a coverage of the city as possible within budgetary constraints. More recently, the advantages of the automobile have begun to be unfavourably balanced against the costs. Both the individual owners and the community perceive costs such as urban congestion, road construction, resource depletion and car and road maintenance, as excessive. Transit, as an alternative mode of transportation is receiving greater attention.!

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Some experiments have begun which could broaden the range of public transit options available. The needs of the handicapped have received some attention in the form of specialized buses. Flexible dial-a-bus systems have been introduced. Other groups are beginning to identify specialized service needs. For example, in Winnipeg, the Age and Opportunity Centre is currently assessing the transportation needs of the "mobile elderly". Barriers such as cost, winter weather and distance to bus stops are being considered in relation to the needs of the elderly for both independence and social activity.!

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The traditional mass transit approach lacks the sophistication and variety of options to deal with this range of more specifically defined transportation needs. Yet, urban transportation planning is still dominated by the binary choice model of the car versus the bus.!

The present study explores the possibility of providing transport alternatives for the trip to work, addressing such questions as: Is the trip to work a multi-purpose trip? Are there groups of employees travelling much the same route who are not adequately served by existing transportation options? Can alternatives be devised which satisfy both the workers' basic needs and their stated travel preferences?!

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The study addresses these issues for a limited sample of Winnipeg's working population. Designed as a pilot study, it involved employees in two locations. One sample group consisted of a large downtown company's employees, and the other group was made up of employees of three smaller companies in an outlying industrial park. Thus, both the rush hour downtown radial flow, and reverse commuting and peripheral flows have been examined. The project's specific objectives are as follows.!

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#### 1.2 Objectives!

The general objective of the study was to examine attitudes and perceptions of limited populations towards urban transit options. This can be elaborated into the following more specific objectives:!

1.21 To examine the structural and behavioural determinants of the service elasticity of demand for urban transit in a peripheral reverse flow commuting situation and a rush hour downtown radial flow situation.!

- 1.22 To investigate the relative strengths of these determinants in order to better design transit service delivery.!
- 1.23 To develop a pilot methodology which can be applied in cities of similar size or smaller than Winnipeg which have limited potential for high cost, capital intensive, technologically innovative public transportation systems.!

# 2.0 A SELECTIVE OVERVIEW OF PREVIOUS RESEARCH!

# 2.1 Introduction!

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This section of the report offers a selection of works from the very large body of literature on urban transportation which addresses the themes being emphasized in this study. Where relevant, methodological approaches are considered. A second goal is to indicate where the Institute's research appears to diverge from the bulk of previous analysis. The selective overview of the urban transportation literature provides a comparative base or perspective in which the present work can be set.!

The overview of relevant literature will be organized around those elements emphasized in the first section of this report: energy use and conservation in relation to the trip to work; the behavioural and structural determinants of the service elasticity of demand for urban transport; the development of new urban transportation options; and locational aspects of urban transportation mode study. First, however, a brief overview of a predominant topic in the urban transportation literature, the 'mode-choice model', is presented.!

It is apparent from the literature on urban transportation modes that modal choice models and their construction and refinement are widely discussed. They therefore deserve some brief examination here. Some notable recent examples are Hanna et al (1979) who present the results of a binary choice disaggregate behavioural split model formulated for Ottawa-Hull; Transport Canada (1979) who examine and compare in detail current travel mode-choice modelling found in seven Canadian cities; as well as Foerster (1979) who argues that transportation planners should go beyond the traditional construction of linear combinations of

travel mode attributes and examine the decision models being developed in 'evaluation process' research. Prashker (1979a) creates a model which attempts to identify the effect of reliability-performance measures on the individual choice decisions; Train (1979) compares the predictive ability of complex mode choice models versus models with fewer variables; and finally, Yering et al (1979) attempt to create an improved mode-choice model through the introduction of a weighted income variable representing household consumption economies of scale. Such research is impressive. However, it is also representative of the theoretical nature of so much of the work being done in the urban transportation field at present. The thrust of the research in this project clearly diverges from the bulk of existing research. The goal of this study is operational planning rather than theoretical.!

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# 2.2 Energy Use and Conservation and the Trip to Work!

As was indicated in the previous section, this study emerges from the growing concern over efficient use of energy resources and focuses on how this issue relates to the urban trip to work. Thus it would seem worthwhile to note the type of research which has been undertaken in recent years concerning urban transportation and energy conservation. Fels and Munson (1975) examine possible energy consumption patterns for urban passenger transportation to the end of the century; Hannon et al (1975) utilize input-output analysis to "...calculate the total energy impact of different transportation modes, along with dollar costs (to the consumer) and employment impacts of both intercity and urban transport modes" (p. 105), with the urban modes being the bus and the automobile; Smylie (1975) evaluates the energy consumption of six alternative public transportation systems; and Campion (1975) focuses on areas within the sphere of urban public transportation in which to concentrate energy conservation efforts. Similarly, Miyazaki (1977) examines

As stated above, the trip to work represents the focus for analysis in this study. Hanson (1980) provides an indication that, in this matter, the project is very much in line with the work of the majority of urban transportation researchers:!

The trip that has received the most attention from urban transportation researchers has been the journey to work. Interest in the daily commute springs from the fact that this is a highly repetitious and therefore highly predictable trip. Also the journey to work places the greatest strain on the urban transportation system due to its temporal peaking. (p. 229)!

# 2.3 <u>Structural and Behavioural Determinants!</u>

Behavioural determinants (attitudes and perceptions) represent a common theme in the urban transportation literature. Obviously, these determinants are important to the development of the aforementioned mode-choice models. However they have not been viewed by researchers strictly within the confines of such models. For example, Belohlav and Shell (1980) focus on attitudes in their examination of factors influencing urban mass transit usage and find that the four attitudinal variables rank among the five most significant; Luebring and Selby conduct an attitudinal study of single occupancy drivers and find that the major driver obstacle to public transit use is convenience. Smith (1969) finds

in his study, that there are significant differences between attitudes of car drivers and transit riders with respect to convenience, comfort and cost. Interestingly, Dumas and Dobson (1979) in their examination of consumer attitudes find that, at least for bus users, image of the mode influences behaviour <u>over and above</u> the influence of rated convenience and comfort. These few examples help illustrate the kind of emphasis placed on attitudinal factors within the literature, as well as indicating the great difficulty facing researchers in attempting to determine the relative strengths of such factors.!

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In this study, attitudes and perceptions are viewed in terms of socio-economic factors and travel patterns, themes which again are represented to some extent in the literature. Some examples of treatments of the first theme are: Prashker (1979b) who in his examination of the perceived importance of reliability attributes, attempts to identify homogeneous population groups on the basis of socioeconomic charactersitics such as sex, age, income, level of education, familylife cycle state. Prashker's study also shows mode of travel to be an important variable in determining perceptions. Smith (1969) finds responses are apparently independent of socio-economic household factors in his examination of user attributes relative to transportation system attributes, with subjective preference of the user being the only reason for choice of either transportation mode. Manning (1978) examines main mode to work on the basis of family income and finds that "...the proportion of trips undertaken by the car increases with family income, while the proportion by train stays constant and the proportion by bus decreases." (p. 141) However, socio-economic factors are probably most commonly examined in the literature as facets of mode-choice models. As Hanna et al (1979) point out in this regard, "Earliest attempts at the behavioural demand modelling were based on the premise that individuals make travel choices by comparing the level of

service provided by alternative transportation modes. Subsequently, these models were modified by adding the socio-economic characteristics of travellers." (p. E44) Nevertheless, it is interesting to note that according to Transport Canada (1978) in the case of seven major Canadian cities, only Winnipeg's mode-choice model '...explicitly simulates the effect of traveller socio-economic characteristics on modal split." (p. 53)!

Turning to the theme of travel patterns, Hanson (1980) provides a study which focuses on this concern, specifically the journey to work as a multiple purpose trip. She illustrates the "...importance of the multi-purpose work trip in the overall pattern of the urban household." (p. 229) Hanson provides a clear indication that while subjects such as route choice have received attention by researchers, the multi-purpose element of the work travel pattern theme has been paid very little heed to date:!

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...only recently have researchers explicitly recognized the journey to work as part of a multiple purpose trip or addressed the question of trip structure, i.e., the activity linkages associated with the work trip. In particular, there is very little empirical work that examines the travel undertaken for non-work purposes in conjunction with the journey to work. (p. 229)!

The present study represents an empirical piece which <u>does</u> examine the multipurpose work trip.!

It does not appear that the thrust of the study's second hypothesis - that attitudes and perceptions toward urban transportation will be determined by existing options - has received much attention in the literature. Nevertheless, it can be pointed out that the bulk of the urban transportation mode-choice

literature, particularly that of transportation planners, is based on a bimodal split between the private automobile and public transportation. For example, Transport Canada (1979) makes the observation that "Mode choice models characteristically focus on the two dominant modes of urban travel: public transport, and the automobile." (p. 1) Emphasis on the bimodal split cannot be viewed as surprising as such a split has largely reflected the reality of available transportation modes. The present study will examine the extent to which attitudes have been coloured by this reality.!

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# 2.4 The Development of New Options!

A third objective of this study is to assist in the development of new, marketable and flexible transportation alternatives on the basis of the findings about attitudes and perceptions of limited populations of consumers. Despite the predominant bimodal emphasis in the literature, research has been undertaken which focuses on alternative modes. In their review of the 'state of the art' in the area of non-capital intensive transportation options, M. M. Dillon Ltd. (1978) discuss alternative modes such as paratransit (pooling) and walking and bicycling. Concerning paratransit, Dillon make the following observation: "It is well accepted that the problems of paratransit often require more procedural innovations than technological improvements, more skilled management than highly developed production techniques, and more common sense than greater scientific discovery." (p. 244) Hartgen (1977) reviews recent findings specifically from ridesharing and carpooling research and discovers that attitudinal differences between carpoolers and non-carpoolers are quite weak. 3M Canada (1980) outlines their experience with a 'full-fledged' vanpooling project in London, Ontario and assert "Significant transportation, environmental, and energy benefits have been achieved as a direct result of 3M's Commute-A-Van

Program." (p.i) Chrysler Canada (1979) provides a vanpool operations guide for employers and sets out some of the experience Chrysler has gained in this area. What is particularly significant about these latter two pieces is that they relate the results of direct corporate action in the urban transportation field. The company-specific and employer-supported aspects of this study lead logically to consideration of alternative options which, as with the Chrysler and 3M examples, are specific to and sponsored by particular firms.!

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# 2.5 Locational Features!

A final notable point about this study vis-a-vis the literature concerns its locational aspects - the fact that it centres on specific employment locations rather than zones and that it examines a reverse flow work trip to a suburban locale as well as the trip to the Central Business District (CBD). The literature does provide some cases of comparisons of non CBD to CBD work trips [for example, Manning (1978)], but such comparisons do not appear to be particularly common. The specific employment location feature of this study would appear to be a fairly unusual quality of the Institute's research in comparison to analyses which has been conducted to date. Hanson (1980) provides support for this perspective as she points out that in traditional transportation data "...origins and destinations are coded to zones rather than points." (p. 231)!

#### 2.6 Conclusions!

The objective of this overview of a sampling of relevant works has been to provide examples of articles which address the major themes found in this study and to note the particular qualities of its research which appear to differentiate it from the predominant thrusts of the majority of literature. These qualities are the planning and operational (as opposed to theoretical) objectives of the study; the focus on the human (rather than physical) element in regard to energy conservation through urban transportation; the emphasis on the effects of travel patterns and existing options on attitudes and perceptions towards urban transportation; the attempt to look beyond the bimodal split at new modal options; and finally, the examination of the work trip in terms of specific employment locations rather than on a broad zonal basis.!

#### 3.0 METHODOLOGY!

Based on the specific objectives listed in section 1.1, several research questions were developed which guided the research process and analysis. These research questions, in turn, provided the basis for defining our data requirements and for assessing alternative data sources.!

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# 3.1 Research Questions!

For the purpose of identifying research questions, the study's objectives were broken down in greater detail. First, the study was to examine structural determinants of consumer travel preferences. These structural determinants are the transportation choices available to consumers. Based on this objective, the consumer's travel preferences are evaluated in light of the options available. It can be assumed on the one hand that present travel choices are, by definition, real travel preferences given present options, but on the other hand they influence individuals' perceptions of their preferred ideal travel characteristics. How do present travel choices correlate with the availability of existing options (controlling for the influence of other independent variables)?!

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A second objective was to examine the behavioural determinants of service elasticity of demand. The term behavioural determinants refers to present work-trip behaviour, which reflects real preferences as noted above, including those preferences based on other-than-work functions of the trip to work. How do consumers presently get to work? What other activities are associated with the work-trip? How are these characteristics influenced by the individual's socio-economic characteristics? How do consumers' stated travel preferences correlate with these behavioural characteristics?!

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The third area of inquiry sought to identify differences in mode option which might exist between those working downtown and those employed in an outlying area. Are there differences in opportunity set and socio-economic characteristics between these two groups of employees? What differences in their travel patterns are apparent? How do these behavioural and structural differences influence stated travel preferences?!

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A fourth issue was to identify groups within the general population which might be more receptive to travel options other than the car or bus if these were available. Are there clusters of employees whose stated preferences indicate a desire for other travel options? How might these groups be accommodated?!

# 3.2 Data Requirements!

Based on these research questions the need for specific types of data was identified. These may be divided into four general groups: Travel Characteristics, Travel Preferences, Personal Characteristics, and Employer Characteristics.!

#### 3.2.1 Travel Characteristics!

In order to assess the influence of currently available options on behaviour, data was required on travel mode and frequency, travel time, cost, and other functions linked to the trip to or from work. Further, it was decided that data expressing consumers' perceptions of convenience and the advantages and disadvantages of their present travel mode would be helpful in clarifying the interaction between travel options, present modes and preferences.!

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# 3.2.2 Travel Preferences!

In assessing travel preferences data were needed which throw light on the

characteristics preferred by consumers. In this way it might be possible to isolate specific preferences which govern consumers' present decision-making. Knowing these preferences could lead to definition of one or more alternative modes which would represent a substantially improved option for segments of the population. The relative importance of cost, convenience, travel time, and amenities, etc., as determined by the study, would be useful in the evaluation of alternatives.!

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## 3.2.3 Personal Characteristics!

The data required here would have three functions: identifying independent variables which would have to be controlled for in the data analysis; providing a basis for defining sub-groups of consumers who might have similar preferences; and establishing residence location in order to identify individuals' transportation opportunity sets. It would include information on age, sex, family composition, income, occupation, residence, education, and automobile ownership.!

# 3.2.4 Employer Characteristics!

The location of employers was an important requirement of our data, as outlined above. The general occupational structure within each company was also needed, so that workers' occupations could be appropriately classified and provide a sound base for further work. Number of employees by occupational category and sex was therefore required.!

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# 3.3 Data Sources!

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#### 3.3.1 Secondary Data!

As we have seen in section 2, there have been very few studies that based their

samples on the workplace and that specifically identified the attributes of the trip to work. In particular, this approach has not previously been combined with the attempt to differentiate perceptions of existing travel modes from preferred transportation characteristics which are not mode-specific. Nor do these other studies attempt to analyze the data in terms of the work-trip opportunity set.!

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Other local data sources, such as the city's five-year transportation survey, or the administrative records of various employers, are also incomplete in many respects for the purposes of this study. The city concentrates on present travel behaviour and does not deal with preferences and perceptions. Employers often have good descriptive information on their employees, including address, occupation, and income, and in some cases this information is stored in computers. This can be useful but employers' data do not record journey-to-work characteristics. Nor can the data from the city survey and individual employers be combined, since specific employers are not identified in the city's survey.!

Other studies done concerning Winnipeg's transportation system were also of limited value since they also failed to provide the necessary combination of data. However, information on travel times, bus schedules and routes, were of some assistance.!

!

# 3.3.2 <a href="Primary Data Collection">Primary Data Collection</a>!

Since an appropriate body of data did not exist, it was necessary to generate new data for the study. In consultation with several cooperating employers (see below) a self-administered questionnaire was prepared to obtain the data.

Table 1 provides an overview of how the questionnaire was constructed to

Table 1
Correspondence of Data Requirements With Questionnaire

Data Required	Question Number	Operational Variables
Travel Characteristics		
Mode & frequency	1	One-way work-trips last week
Length of trip	7	Minutes to/from work
Convenience	5a	Convenience of parking rating
	5b	Convenience of bus stops rating
Other trip functions	2	Various categories by time of day
Cost	6	Cost estimates by mode
Perception of problems	8	Rating of 3 strongest dislikes, open-ended.
Perception of advantag	ges 3	Open-ended - reason for present mode.
Travel Preferences		Importance Rating (1-5) for all Question 9
Time	9-C	
Cost	9-I	
Convenience	9-A	Door-to-door
	9-B	Direct
	9-D	Freedom to make stops
	9-E	Choice of time of day.
	9-H	Have travel arranged by someone else
	9-J	Readily available
	9-M	Freedom from parking problems
	9-N	Off-hour transportation
Amenities	9-L	Space to carry packages
Accessibility	9-0	Accommodate disability
Stress	9-F	Freedom from driving
	9-K	Freedom from vehicle maintenance.
Sociability	9-G	Prefer travelling with others
	9 <b>-</b> P	Prefer travelling alone

- 20 -Table 1 (Cont'd.)

Data Required	Question Number	Operational Variables
Relative Rank	10	3 most desired characteristics
Personal Characteristi	CS	
Sex	11	
Family Composition	n 16	Age Groups:(<12, 12-17, >17)
Income	19	8 ranges, multiples of \$8,000
	17	Number of full-time earners in house
Age	12	Age Groups: 15-18, 19-24, 25-44,
		45-64, 65+
Auto Ownership	18	Number owned by family
Residence	15	Postal Code
Occupation	13	Broad employer-specific categories
Working Hours	14	Start, end
Education		(not included)

satisfy the data requirements. Due to employer insistance that a question concerning educational levels would be sensitive for many employees, this was not asked. (The complete questionnaire is appended to this report.) Different employee categories were used for each employer, based on their internal classification systems. For the purposes of analysis, these were equated to standard job classifications from the Canadian Occupational Index, and assigned Blishen-McRoberts socio-economic index numbers.!

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The employees' transportation opportunity sets were constructed from postal code data by identifying the corresponding city traffic zone, and using figures from the 1976 simulation study done by Winnipeg's Streets and Transportation Department. This data provides estimated travel times by bus and by automobile from each of 147 traffic zones to each other zone in the city. While there is some variability in travel times within zones, these figures provide a good assessment of the relative differences in travel times between bus and auto, from zone to zone.!

!

# 3.3.3 Methodology!

The methodology may be useful in other cities or areas of cities where capital intensive transportation systems are impractical. Questionnaires were supplied to the entire workforce of several cooperating employers. Employees' residences were located in relation to their workplace and existing transportation options, and their characteristics, attitudes and preferences in relation to the work-trip were identified. This approach has the advantage of being able to identify the potential for carpooling or other alternative arrangements in relation to specific employers. The large company, industrial park, or cluster of employers can then become the unit for analysis and development of alternatives, as opposed to the

city as a whole, or the neighbourhood. Unlike the neighbourhood which involves a wide variety of transportation needs and destinations, the workplace provides a relatively uniform destination in space and time and therefore offers greater possibilities for identifying common transportation needs. Analysis on this scale has the added advantage of providing information which may be of interest to individual employers in developing independent transportation options, or in assessing their recruitment policies.!

!

The questionnaire was developed in consultation with the cooperating employers and arrangements were made for distribution according to the organization and routines of each employer. Meetings were held with supervisory staff at the three smaller companies to discuss the purpose of the survey and to clarify the questionnaire itself. At the larger company, the internal newsletter was used to publicize this information. This employer, unlike the other three, allowed employees time off to fill in the answers, and also made efforts to insure anonymity, a concern that did not come up at the smaller companies.!

!

All the survey questionnaires were distributed and returned between the middle of November and the middle of December with timing varying slightly among the companies.!

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#### 3.3.4 The Sample!

Five Winnipeg employers at two locations initially agreed to participate in the survey. However, one of these (Canada West Shoe) withdrew from the project because of time constraints. We were left with the following four employers:!

# Inkster Industrial Park!

Winnipeg Photo 330 employees!

Northern Telecom 340 employees!

AEL Microtel 170 employees!

## Downtown!

Ì

Great West Life!

Osborne Street 1130 employees!

Rupertsland 700 employees!

The Inkster Park location in the north Winnipeg suburban area, is characterized by limited street access and bus services. These companies hire workers with a wide variety of social and educational backgrounds. Winnipeg Photo is a photographic processing company with a large number of production workers with various specialties. High school graduation is not required for these positions, and training is done on the job. There are a smaller number of supervisory, managerial, and office staff. The two other Inkster Park companies are electronic equipment manufacturing firms, involving workers doing assembly-line work, as well as more skilled technicians and highly skilled machinists. Educational levels required range from grade 9 for unskilled workers, to technical post-secondary or on-the-job skill training. Clerical and managerial staff are also employed. Parking space at the Inkster Park companies is quite adequate, and it has been estimated that 80 percent of all Inkster Park workers travel to work by automobile. 18 percent of this group travel as auto passengers, and 82 percent are auto drivers.!

Great West Life is a major downtown employer located on or near a high number of radial bus routes. Its employees run the gamut of white collar work, from clerical workers to executives and managers. A number of maintenance technicians with various specialties are also employed at these two nearby locations. The company has dedicated a significant portion of its property holdings to surface level automobile parking. The number of parking spaces will diminish considerably over the next decade because of currently announced expansion plans. Simultaneously, new populations requiring urban transport will be introduced to the location.!

!

While these four companies do provide a variety of workers, their level of employment (as measured by the Blishen-McRoberts scale) is somewhat higher on average than that of the general workforce.!

!

The questionnaire was filled in by approximately 1,500 individuals out of a total of 2,600 workers, for a response rate of 57 percent. The table below shows the different rates for each company:!

Company	Response Rate
AEL Microtel	63%
Northern Telecom	29%
Winnipeg Photo	37%
Great West Life	63%!

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Respondents of both sexes returned questionnaires generally in proportion to their total numbers. However there were marked differences in the responses from different employee categories. Thus sub-group response rates went from 20 percent up to 100 percent, but did not seem to follow any consistent pattern from company to company.!

#### 4.0 ANALYSIS OF SURVEY RESULTS!

!

### 4.1 Introduction

This chapter summarizes the overall survey results and presents the statistical analysis of the results. The statistical analysis is interpreted for policy implications in the later portions of the chapter.!

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Section 4.2 presents comparative summaries of the behaviour of respondents with respect to mode choice and side-trip frequency during work-trip. The major differences between behaviour at Inkster Park and Great West Life are obvious in the results. The behavioural elements are discussed with reference to key explanatory variables of income, job category, sex and age.!

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Section 4.3 illustrates the comparison in preference structures at Inkster Park and Great West Life. Again the data are discussed with reference to income, job category, and sex variables.!

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Section 4.4 presents an analysis of the trip behaviour in terms of mode choice relative to the opportunity set available to the respondent. This section again demonstrates the differences between the situation at Inkster Park and that at Great West Life.!

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Section 4.5 provides analysis of the preference structures at the two locations using the tools of regression analysis to explore statistically significant patterns. The regression analysis in concert with the previous analysis provides the basis for policy interpretation.!

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Section 4.6 outlines conclusions from the analysis and presents policy interpretations. Again the differing situations at Inkster Park (I.P.) and Great West Life (G.W.L.) require different policy responses.!

It also presents an initial identification of potential target populations for alternate modes of the trip to work. The analysis identifies geographic concentrations of single occupant drivers who have a high preference for particular modal characteristics. Using these characteristics, alternative modal types could be identified.!

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### 4.2 Trip Frequency by Mode: A Comparison of Inkster Park and Great West Life!

In terms of major findings from the examination of frequency of work-trips by mode (Table 2), looking first at Inkster Park, it is noteworthy that only 36 percent of those surveyed indicated that they hadn't made any trips as a single occupant driver during the previous week while 89 percent indicated they had made no trips on the bus. Clearly, the private auto is the predominant means of making the work-trip for the Inkster workers. In the case of Great West Life workers, 61 percent of respondents indicated they hadn't made trips as single occupant drivers while significant numbers also indicated that they had not made trips in the other two private auto modes. In particular contrast to the Inkster workers, were the number of respondents who reported use of the bus mode - 25 percent made fewer than ten trips by bus while an approximately equal number made ten or more bus trips. The use of taxis was almost negligible at both locales and the use of the walk mode was only slightly more common at both sites.!

!

## 4.2.1 <u>Major Mode by Income!</u>

Contingency tests were run for both Inkster Park and Great West Life to test whether major mode of transportation and income level were independent of each

Table 2

Trip Frequency by Mode, Inkster Park and Great West Life \*

(No. of Respondents)

Trip Frequency and Location	Private	Private Auto/	Mode	-	• •	
	Auto/ Driver Only	Driver With Passenger	Private Auto/ Passenger	Taxi	Bus	Walked
Zero trips/week						
I.P.	122	269	278	334	301	316
G.W.L.	712	967	856	1144	582	1050
Less than 10			:			
trips/week						
I.P.	52	34	24	2	14	12
G.W.L.	198	110	236	14	289	50
10 trips/week or						
more						
I.P.	164	34	34	1	22	9
G.W.L.	249	82	67	1	288	59
Total # of respo	ndents					
I.P.	338	337	336	337	337	337
G.W.L.	1159	1159	1159	1159	1159	1159

<sup>\*</sup> See Appendix C for a graphical presentation of relative trip frequencies.

other. The resulting chi-square score for Great West Life established a strong dependent relationship for the two factors. However, a similar test for Inkster Park did not indicate a statistically significant dependency relationship between major mode and income.!

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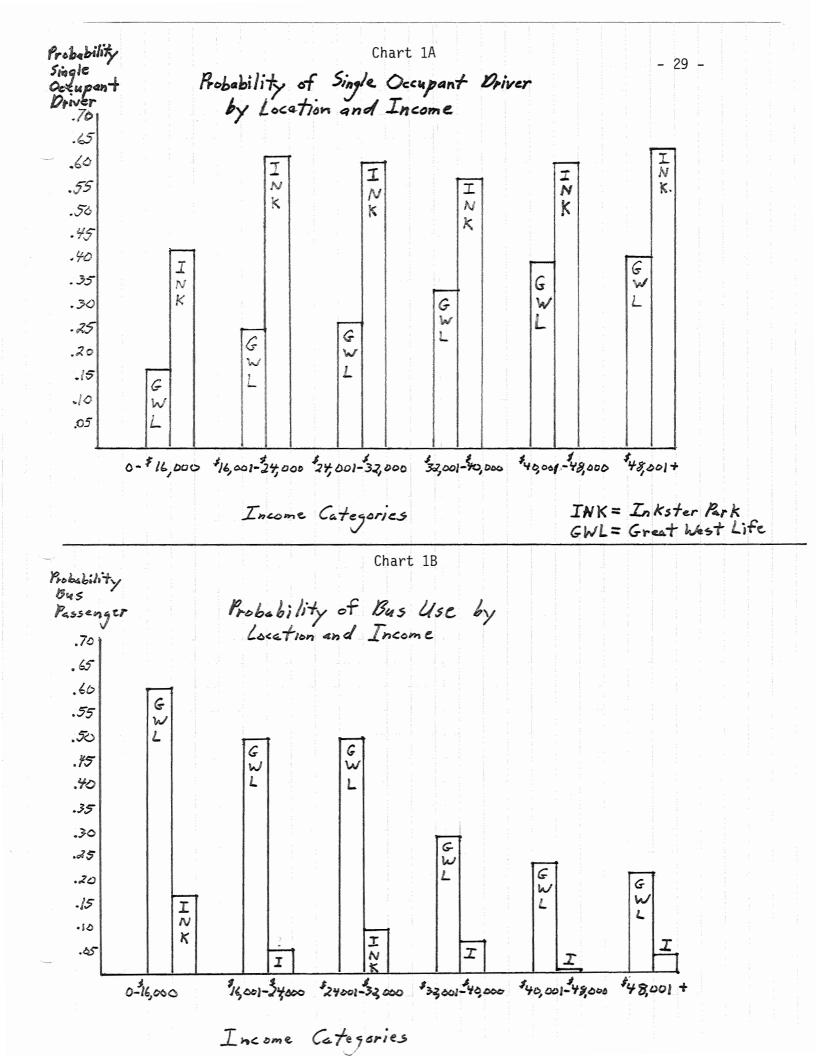
In order to better illustrate the relationship between mode and socio-economic factors at the two work locations, pairs of charts were constructed on which were plotted:!

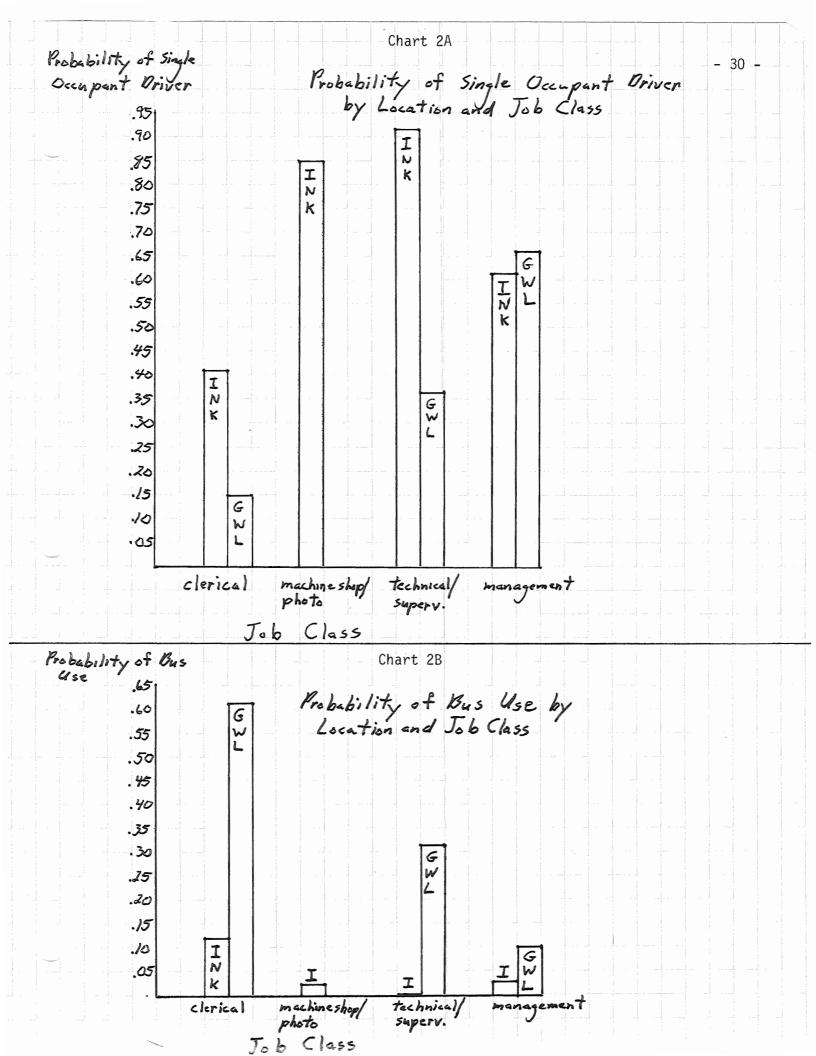
- (1) the probability of the single occupant driver mode (largest auto mode group) by the particular socio-economic variable under analysis for each site; and
- (2) the probability of the bus mode by socio-economic variable for each site. Charts 1A and 1B illustrate the locational differences for mode on the basis of income. Chart 1A, which deals with the single occupant driver mode, gives a clear illustration of the much greater propensity for use of this mode at Inkster Park at all income levels. In terms of the effect of income, while its impact on mode at Great West is shown to be a strong one, the relationship between the two factors for Inkster workers appears rather weak beyond the first income category. Chart 1B, which examines the bus mode, illustrates the much greater use of buses by the Great West workers at all income levels and the much stronger negative relationship at Great West Life between probability of bus use and higher income.!

# 4.2.2 Major Mode by Job Class

Contingency tests indicated dependency between these factors for both work sites. Chart 2A (single occupant driver) illustrates a very strong job class effect on propensity to use the single driver mode at Great West.\* The relationship is

<sup>\*</sup> It should be noted that Job Class Category 2 was not used in the Great West Life survey because it was not relevant to the population there.!





less clear for Inkster Park workers. The chart also shows that, except for the management category there is a greater probability of the single occupant mode for all job classes at Inkster in comparison to Great West. Chart 2B (bus users) illustrates a job class effect at both sites, but one which is <u>much</u> stronger at Great West Life. The graph also demonstrates the higher propensity in all job classes for Great West workers to use the bus as compared to Inkster workers.!

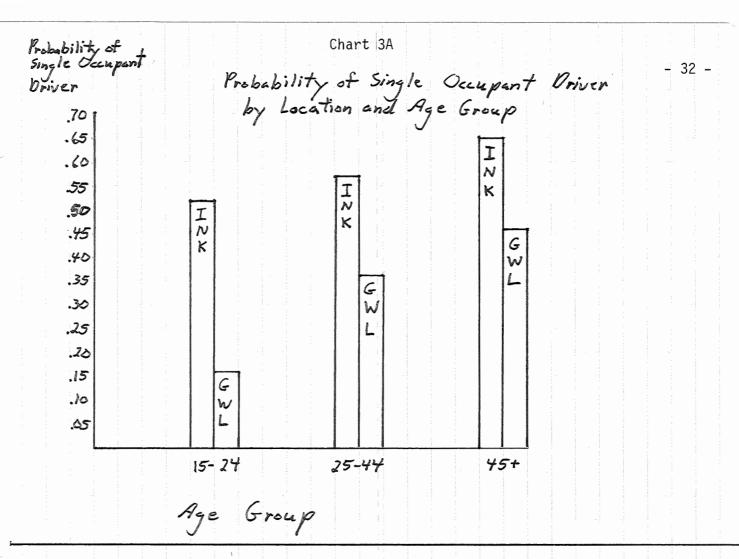
### 4.2.3 Major Mode by Age!

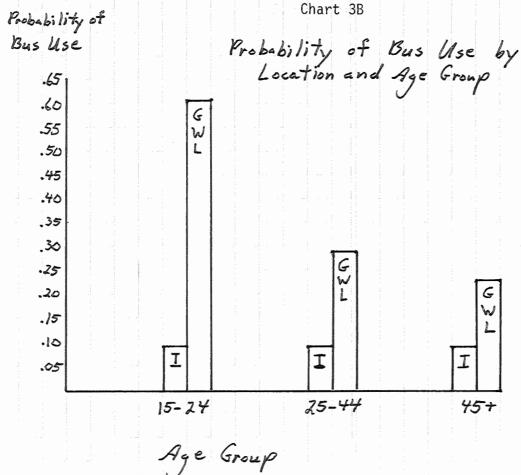
The chi-square value from the contingency test for Great West Life suggests a strong relationship of dependency between these two factors. However, the test for Inkster Park indicates a relationship between mode and age which is not statistically significant. The graphs constructed to illustrate this relationship produce some interesting findings. Chart 3A, (single occupant drivers) indicates a positive relationship at both work sites, although the relationship at Inkster Park appears quite weak while that at Great West appears very strong. This also shows the much higher propensity to use the single occupant driver mode by all age groups at Inkster Park in comparison to Great West Life.!

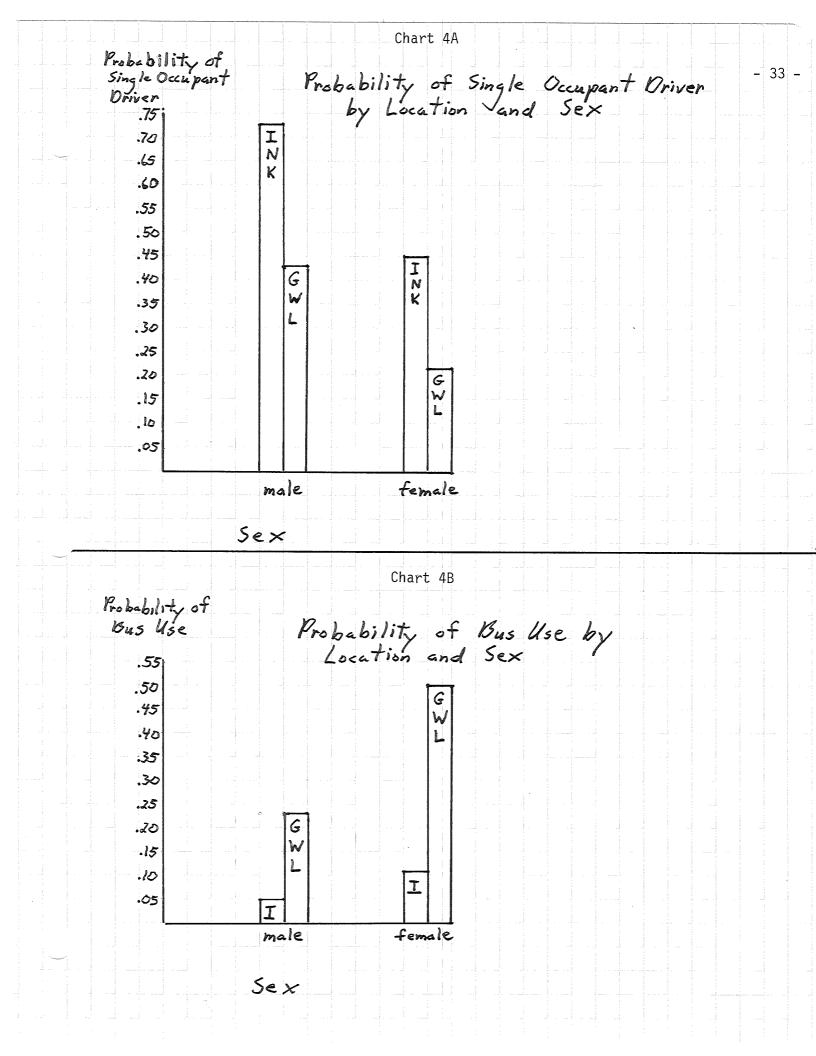
Chart 3B (bus users) suggests no effect of age group on bus use for Inkster workers while indicating a fairly strong age effect for the workers at Great West. The graph also shows the greater probability of bus use for all age groups at Great West as compared to Inkster.!

# 4.2.4 Major Mode by Sex!

The contingency tests for sex and mode indicate a dependent relationship for both work sites. Bar graphs (4A and 4B) have been used to illustrate the probability of selecting a mode by sex. Chart 4A (single occupant drivers) shows clearly the higher propensity of this mode for Inkster workers regardless of sex. It also







illustrates that one's sex strongly effects use of this mode at both locales with males being much more likely to use the single driver mode at both Inkster Park and Great West Life.!

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Chart 4B (bus users) demonstrates the greater propensity to use buses at Great West Life in comparison to Inkster Park. The graph further indicates that for Great West workers, the sexes are greatly differentiated in terms of bus use with the probability being much greater for women. The differential for the sexes is much smaller at Inkster, although again the likelihood of bus use is greater for the female group.!

!

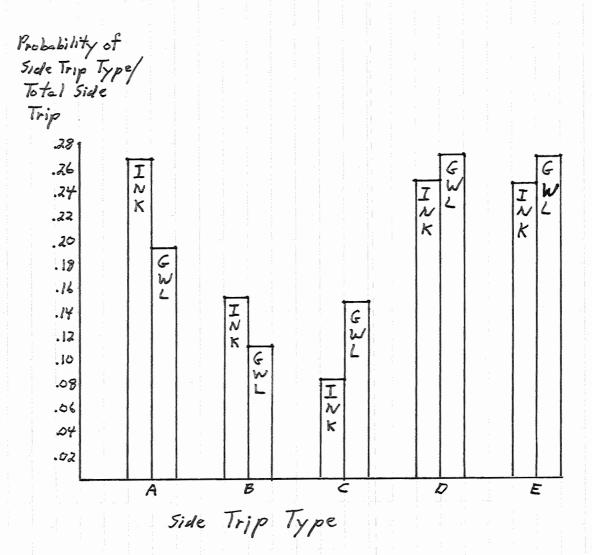
### 4.2.5 <u>Side Trips: A Comparison of the Two Locations!</u>

An examination of the data on side trips of all types during the journey to work at both Inkster Park and Great West Life reveals a high probability of such trips. Virtually one journey out of two involves a side trip. The proportion at Great West Life is .495 while at Inkster Park it is .463.!

!

In order to compare the propensity to make particular types of side trips between the two employment locations, proportions for each side trip type to total side trips were generated for Inkster Park and Great West Life. Chart 5 graphically illustrates the findings from this exercise. It is apparent that a general comparability exists between the two locales in terms of the propensity to make particular side trips. Nevertheless, some notable differences do emerge. Workers at Inkster Park are more likely than their counterparts at Great West Life to make side trips to pick up or drop off adult passengers and to some extent to pick up or drop off children. On the other hand, Great West Life employees exhibit a greater propensity to make side trips to pick up or drop off packages, a situation

# Probability of Side Trip by Type and Location



# Key

A Pick up or drop off adult passengers

B Pick up or drop off child

C Pick up or drop off package

D Go to another destination

Attend to other personal business

which may reflect the effect of the proximity of Great West Life offices to major shopping districts.!

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The question of side trip behaviour versus socio-economic variables warrants an analysis on the basis of mode choice as well. Unfortunately the frequency of small cells (unique answers) precluded such an analysis.!

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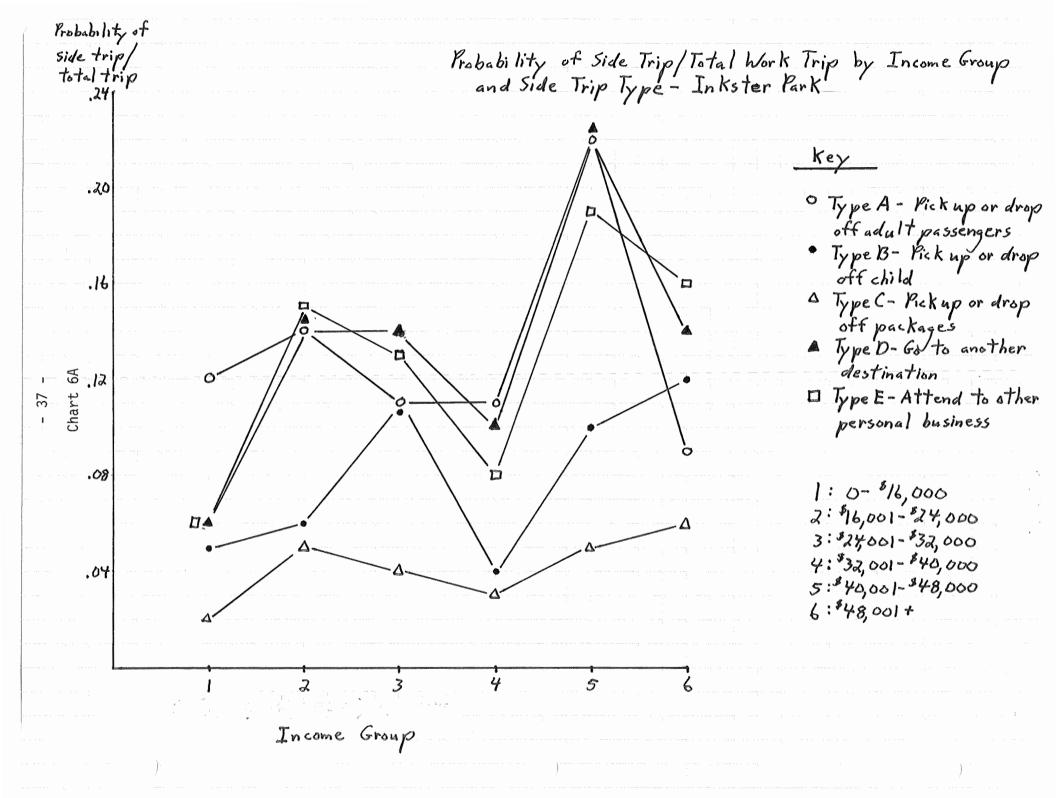
### 4.2.5.1 Side Trips by Income Group!

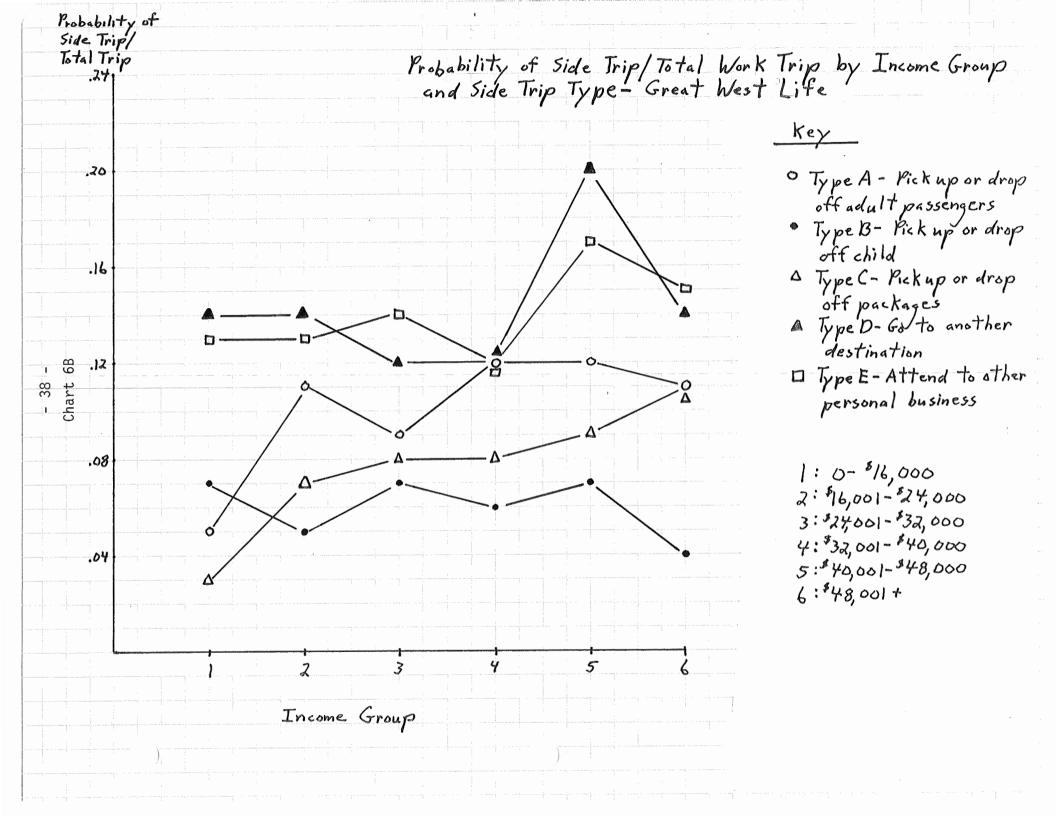
A contingency test established that there is a dependency relationship between these two factors for the Inkster Park group. In terms of total side trips by particular income groups, no clear pattern emerged. However, it is worth noting that a much higher proportion (.78) of all side trips to total work trips was taken by those in income group 5 (\$40,001-\$48,000) than by any other income group.

Chart 6A illustrates the differences in proprotions of side trips to total work trips by income groups for each type of side trip. Again, no clear pattern emerges. Nevertheless, the graph does suggest that the type C side trip is significantly less common than the other types for all income groups. It also illustrates the generally greater preponderance of those in income category 5 to take all types of side trips.!

!

A contingency test also indicated a dependency relationship between type of side trip and income group for the workers at Great West Life. Similarly to the Inkster Park group, no clear pattern emerged in regard to proportions of total side trips by income groups, although again income group 5 exhibited the highest proportion (.66). No distinct pattern on the basis of income group is exhibited for the five types of side trips among the Great West Life workers (Chart 6B). Perhaps what the graph best illustrates is, once again, the generally greater propensity





for income group 5 workers to take side trips of all types than those in the other groups. However, it should also be noted that the graph indicates side trips to pick up or drop off children to be generally the least common side trip type across income groups, except for income group 1 (\$16,000 or less).!

1

Looking at the two work sites together, the most obvious observation which can be made is that income does affect the probability of taking side trips in both places but this effect differs quite notably for each type of side trip. The differences between the two locations appear to be quite small for the side trip by income group relationship.!

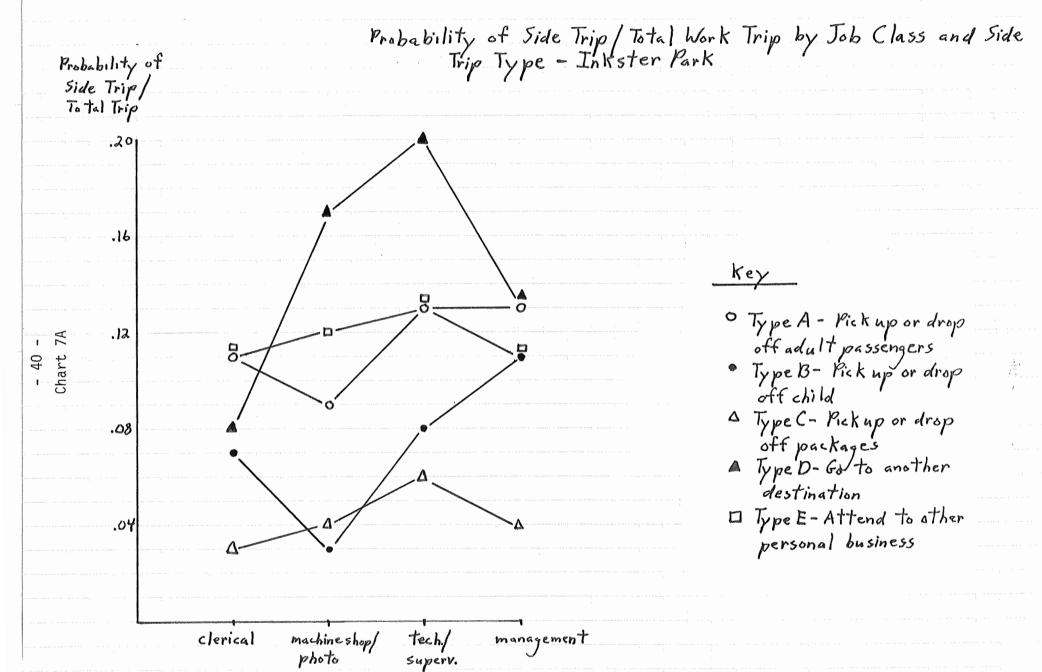
!

### 4.2.5.2 Side Trips by Job Class!

A contingency test indicated a relationship of dependency between these two factors for the workers at Inkster Park. Looking first at total side trips by particular job classes, an interesting pattern does seem apparent. The proportion of total side trips (regardless of type) to work trips increased by job class until job class 3 then fell somewhat at job class 4. Chart 7A provides illustration of the differentiation among side trip types on the basis of job class for Inkster Park. As would be expected, for most of the side trip types the probability of the side trip rises from job class 1 to job class 3 then falls off. Perhaps more interesting is the clear illustration of the high propensity for Inkster Park workers in the three highest job classes to make type D (other destination) side trips.!

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Turning to Great West Life, a contingency test indicated a dependency relationship for side trips and job class at this site as well. The proportions of total side trips to total work trips by the three job classes at Great West



Job Class

Life (class 2 was not relevant to Great West Life) reveal a similar pattern to that at Inkster Park -- the proportion of total side trips peaks at job class 3 then falls off at class 4. However, this pattern is not clearly reflected on the basis of the five individual side trip types (see Chart 7B). What does appear noteworthy from the graph is the decline from job classes 1 to 4 in the propensity of Great West Life workers to make Type B side trips (pick up/drop off child).!

!

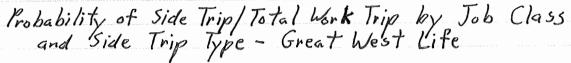
To conclude, it appears job class does affect the propensity to make side trips at both places and that the overall pattern and proportions of side trips to total trips by job type at Inkster Park and Great West Life are quite similar.!

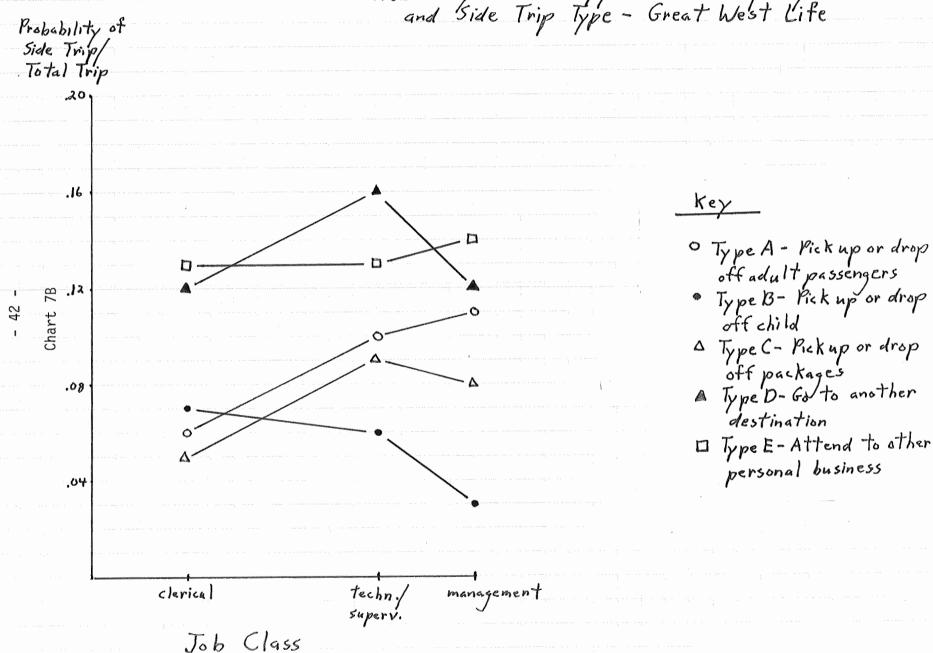
### 4.2.5.3 Side Trips by Age Group!

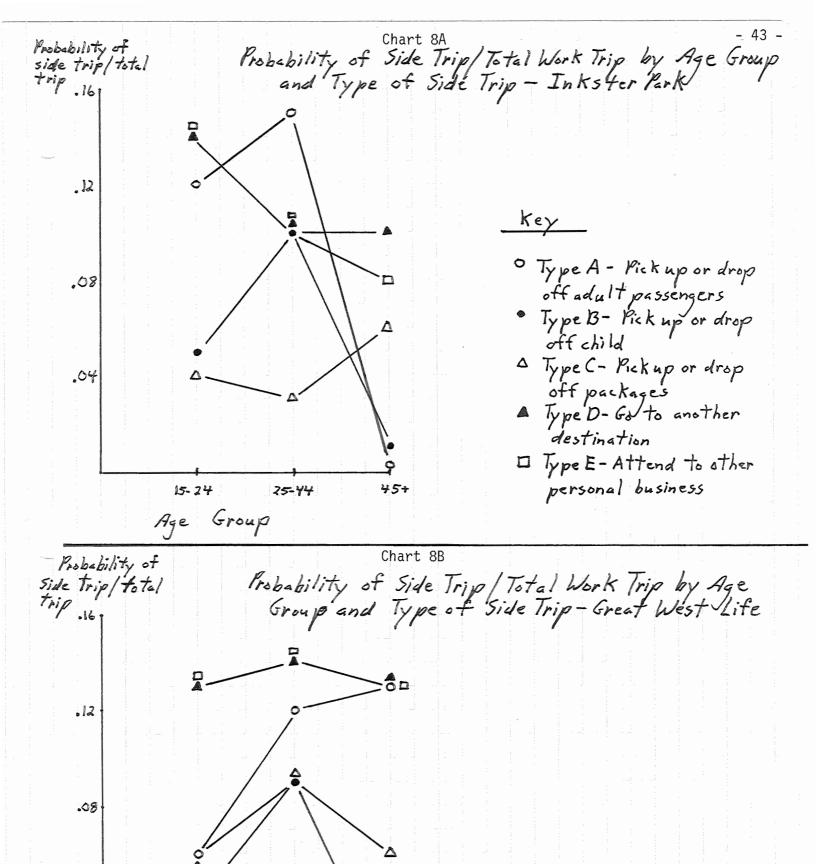
A dependency relationship between these two factors for the workers at Inkster Park is indicated by contingency testing. In examining the proportion of total side trips to total work trips it appears the propensity to take side trips is fairly constant for the youngest and middle age groups then falls markedly for the oldest age group. An examination of the proportions by individual side trip type reveals no particular pattern among all the types (Chart 8A). Nevertheless and not surprisingly, an extreme drop is illustrated in the propensity to make a side trip to pick up or drop off children for the oldest age group. Less explainable is the even more severe drop in the propensity for those in the oldest age group to pick up or drop off adult passengers.!

!

In the case of Great West Life, a contingency test also revealed a relationship of dependency between age group and side trip. The pattern which emerges for the proportion of total side trips to total work trips differs from that







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25-44

Age Group

of Inkster Park as it noticeably increases from the youngest age group to the middle age group where it peaks at .58, then diminishes for the oldest age group. In general, the pattern at Great West Life for the different types of side trips (Chart 8B) is consistent with that for total side trips - the propensity to make the various kinds of side trips increases from age group 1 to age group 2 then falls again at age group 3. The one side trip type which breaks this pattern is the trip to pick up or drop off adult passengers, the propensity for which continues to increase from the middle to the oldest age group, a notable difference from the case at Inkster Park. However, the expected much lesser propensity for those in the oldest age group to pick up or drop off children mirrors the Inkster finding.!

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Clearly, in comparing the two work sites, the effect of age group on side trips is evident at both Great West Life and Inkster Park but is much more uniform across side trip types at Great West Life. A particularly notable additional difference is the higher propensity for the middle age group to make side trips at Great West Life than at Inkster Park!

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### 4.2.5.4 Side Trips by Sex!

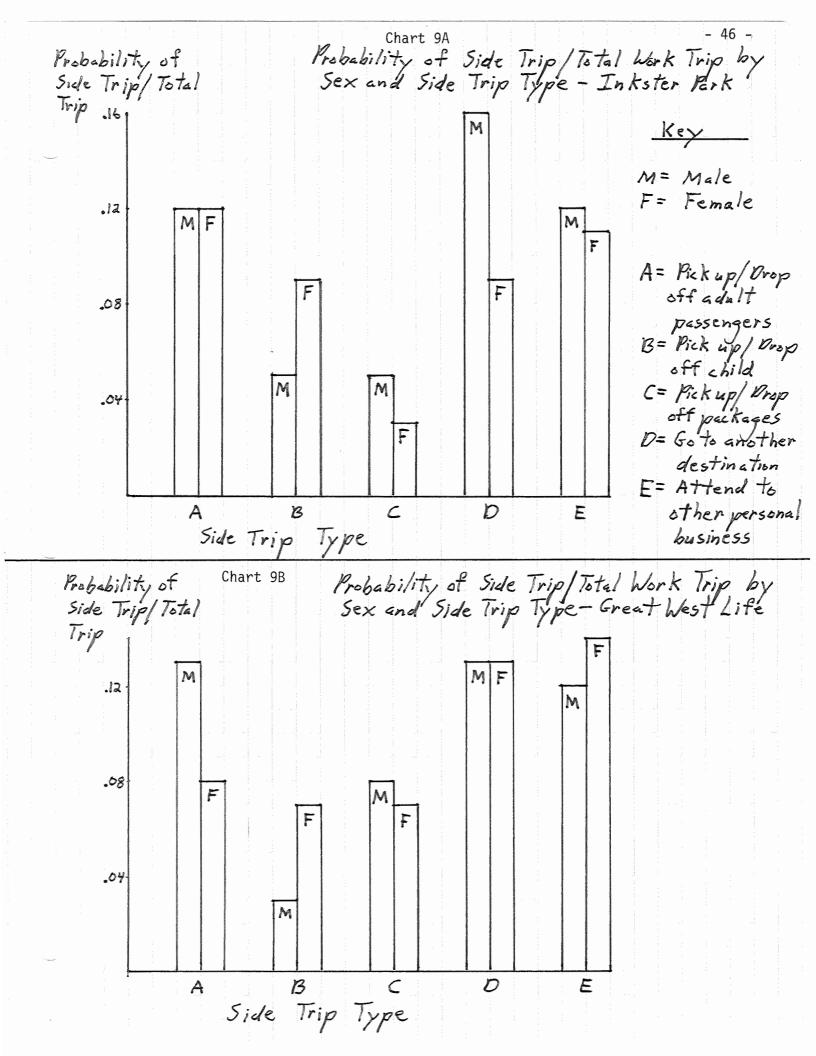
Once again the contingency test indicated that there is a dependency relationship between the two factors under analysis for Inkster Park. An examination of total side trips to total work trips reveals some difference between the sexes with males being slightly more likely to make side trips at the industrial park. Chart 9A reveals some interesting differences between the sexes for particular types of side trips. Females appear more likely to make side trips to pick up or drop off children while males appear to have a greater propensity to make side trips to other destinations.!

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In the case of the Great West Life workers, a dependency relationship for side trips and sex was also clearly indicated by the contingency testing. However, unlike Inkster Park, in terms of proportion of total side trips to total work trips there is virtually no difference between the two sexes. Nevertheless, interesting differences along gender lines do appear for particular types of side trips when Chart 9B is examined. Males, for instance, are more likely than females to pick up or drop off adult passengers (the proportions for the two sexes at Inkster were identical for this side trip). Similarly to Inkster Park, females are more likely to make side trips to pick up or drop off children. However, unlike Inkster there is no difference between the sexes in the propensity to make side trips to other destinations at Great West Life.!

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To conclude, the two work sites both exhibit interesting differences between the sexes for particular types of side trips, although, except for the side trip to pick up or drop off children, the side trips where these notable differences occur vary from Inkster Park to Great West Life.!



### 4.3 Travel Mode Preferences

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### 4.3.1 Reasons for Present Mode

The preference structure of respondents was initially investigated through an open-ended question concerning why employees used their present mode of transportation. The answers to this question have been grouped into eight categories presented in Table 3 below, comparing percentages of those responding, between the Inkster Park and Great West Life groups.!

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It will be noted that there are substantial differences between the two groups. This is not surprising in view of the different mode use patterns of these groups. Most striking is the emphasis on poor bus service at Inkster Park which is apparently a motivating factor for one third of this group in deciding to drive to work. The much lesser emphasis at Inkster Park on travel costs suggests that these employees do not feel they are taking an inexpensive method of transportation. The fact that 23.3 percent rationalized their present mode in terms of short travel time, may also reflect the lack of quick or direct bus service.!

!

At Great West Life, on the other hand, a large proportion of the answers are consistent with travel by bus. Reasons of cost and inability to drive make up 35 percent of these responses. For both groups, the term "General Convenience", is a strong factor. This factor cannot be definitely associated with a particular mode, but may be taken to indicate the predisposition of employees to do what is easiest.!

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There are also differences in responses to this question between sex groups, as Table 4 will illustrate. It can be seen that men are more likely than women to cite

Table 3

Reasons for Present Mode by Location

Reason	Great West Life	Inkster Park	Mean Difference and 95% Confidence Interval		
General Convenience	22.4%	19.1%	3.3	<del>-</del> 5.2	
Flexibility	12.0%	7.3%	4.7	<del>+</del> 3.8	
Poor Bus Service	9.7%	33.0%	-23.3	<del>+</del> 5.7	
Short Travel Time	12.8%	23.3%	-10.5	<del>-</del> 5.3	
No Car/Can't Drive	17.5%	9.4%	8.1	<del>-</del> 4.1	
Cost	17.5%	3.1%	14.4	<del>-</del> 2.2	
Share Ride	6.2%	1.4%	4.8	<del>-</del> 2.0	
Other	2.0%	3.5%	-1.5	<del>-</del> 2.3	
!					
Number of Responses	980	288			

Table 4

<u>R</u>	easons for Present Mode	by Sex		
Reason	Male	<u>Female</u>	and 95%	ifference Confidence terval
General Convenience	26.2%	20.3%	5.9	<del>-</del> 7.3
Flexibility	17.1%	7.6%	9.5	-3.8
Poor Bus Service	14.3%	14.5%	2	
Short Travel Time	18.8%	13.1%	5.7	<del>-</del> 3.9
No Car/Can't Drive	3.2%	21.4%	-18.2	<del>-</del> 3.0
Cost	15.2%	14.4%	.8	
Share Ride	3.2%	6.1%	- 2.9	<del>-</del> 2.2
Other	2.1%	2.5%	4	
!				
Number of Responses	474	976		

flexibility and short travel time as their reasons for using their present mode, while women are much more likely not to drive at all, or not to own a car. Again, general convenience is often mentioned by both groups.!

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In view of the fact that low income groups are more likely to cite lack of a car as a reason for present travel mode, and less likely to cite flexibility (see discussion below), the different responses for men and women is probably related to the women's lower job classifications and incomes.!

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The structure of reasons for mode choice may also be examined by investigating differences in responses among income groups. Respondents were asked to indicate into which of eight income ranges their household incomes fell. (See questionnaire.) For the purposes of analysis the two highest and lowest income groups were merged, resulting in six income categories. Table 5 gives the results of this cross tabulation. The chi-squared test indicates that there is a strong relationship between income group and reasons for present mode, particularly for the four response categories: Glexibility, Poor Bus Service, No Car/Can't Drive, and Cost.!

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The deviation of observed from expected frequencies is also highlighted in Charts 10A, B, C, and D.!

The lowest income groups are less sensitive to flexibility requirements and to poor bus service. They do exhibit greater than expected frequencies for "No Car/ Can't Drive", but about the expected level of sensitivity to cost. These groups are

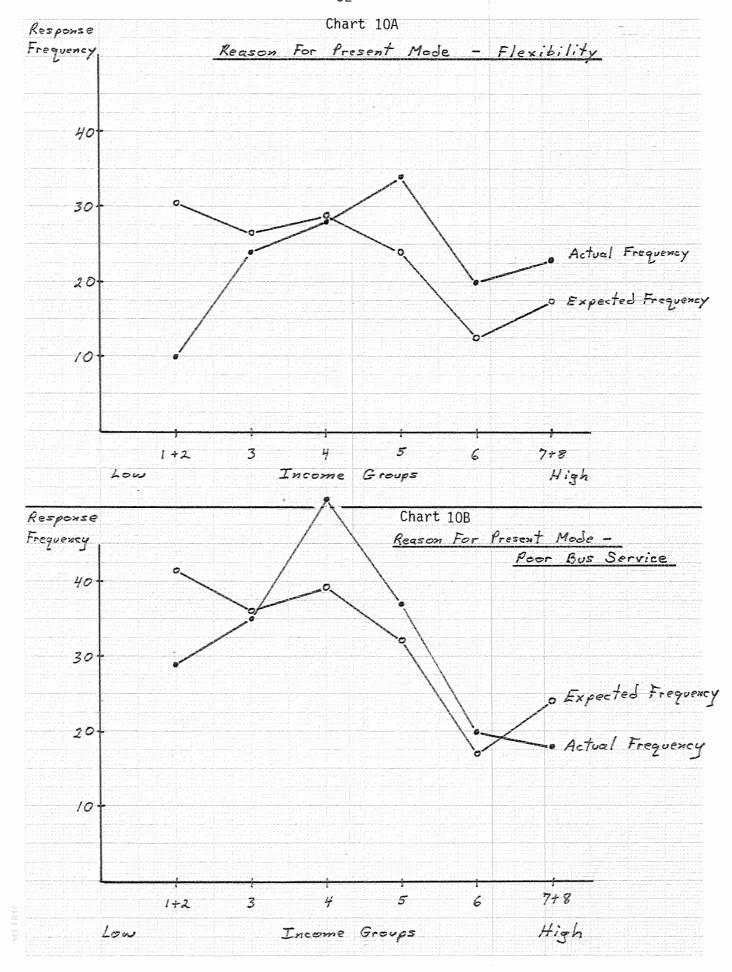
Table 5

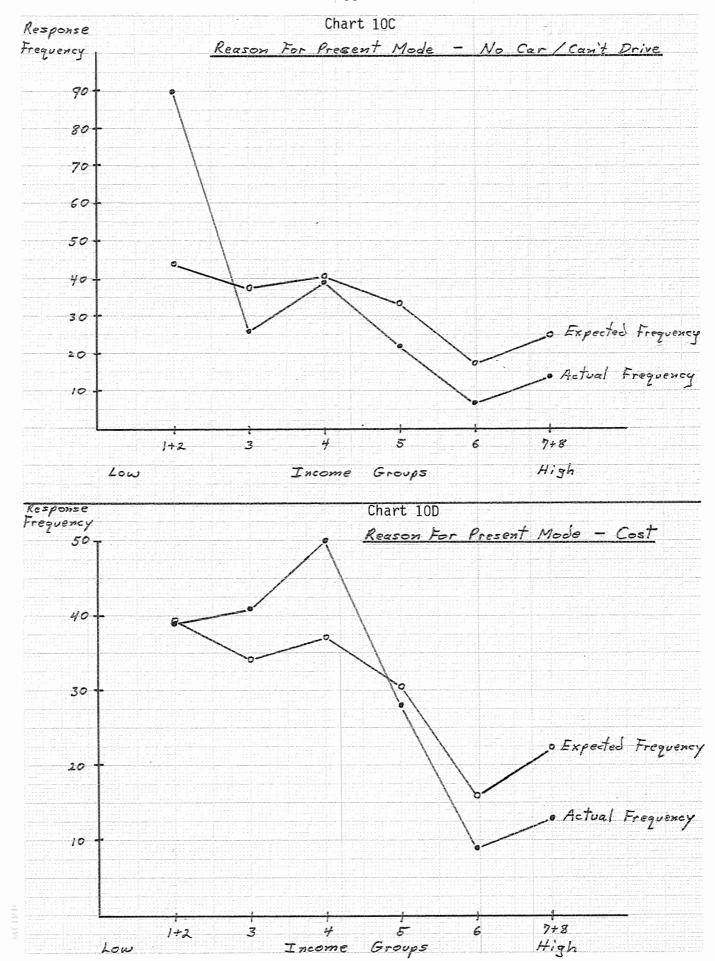
Reasons for Using Present Mode

By Income Groups

	(Low)		Incor	Income Groups			
Reasons	1 + 2	3	_4_	_5_	6	7 + 8	<u>Total</u>
General Convenience	58	56	52	42	23	43	274
Flexibility	10	24	28	34	20	23	139
Poor Bus Service	29	35	51	37	20	18	190
Short Travel Time	36	41	29	32	21	33	192
Share Ride	7	14	11	12	10	11	65
No Car/Can't Drive	90	26	39	22	7	14	198
Cost	39	41	50	28	9	13	180
Other	8	4	2	8	3	5	30
Total	277	241	262	215	113	160	1268

$$x^2 = 143.4$$
 $x^2_{35, .05} = 49.7$ 





conceivably 'locked into' the transit system and have little scope for different behaviour. The observed frequency of the third income group does not deviate substantially from the expected levels for any of the four reasons highlighted.!

The fourth income group appears to be significantly sensitive to poor bus service and to cost of the trip to work. Flexibility and availability of cars or drivers' licenses are not major issues for this group.!

The fifth income group is sensitive to flexibility but not particularly to the other three reasons.!

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Groups 6 and 7 + 8 are particularly sensitive to flexibility but are either not sensitive or substantially below expected levels for the remaining factors.!

It is perhaps surprising that the lowest income group is no more likely than other groups to mention cost as a reason for present mode. Instead the middle income groups cite cost more often than the other groups, while the upper income groups cite it less often. It may be that cost only becomes a major consideration as one's income becomes sufficiently high to make a choice of mode possible, while for the much higher income groups it becomes unimportant. Upper income groups do, on the other hand, tend to value flexibility as well as short travel time and general convenience. Finally, it can be noted that middle income groups appear to be particularly sensitive to poor bus service. This result, along with the response pattern on the issue of cost, suggests that it is this middle income group (household incomes of \$24,000 to \$32,000) for whom the bus service's advantages and disadvantages are most crucial in their decision-making.

### 4.3.2 Dislikes Concerning Present Travel Modes!

Employees were asked to specify the three things they disliked most about their current mode of travel. The question was open-ended with respondents choosing their own descriptors.!

!

The largest portion of responses to this question indicated respondents have no dislikes, about 28 percent of those responding. Other responses were grouped into categories with the following categories having the highest percentage responding:!

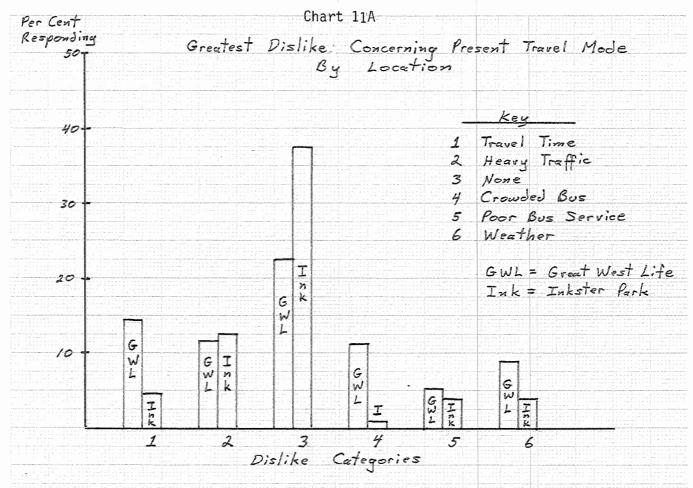
Lengthy Travel Time (12.3%)!
Heavy Traffic (11.9%)!
Crowded Bus (9.1%)!

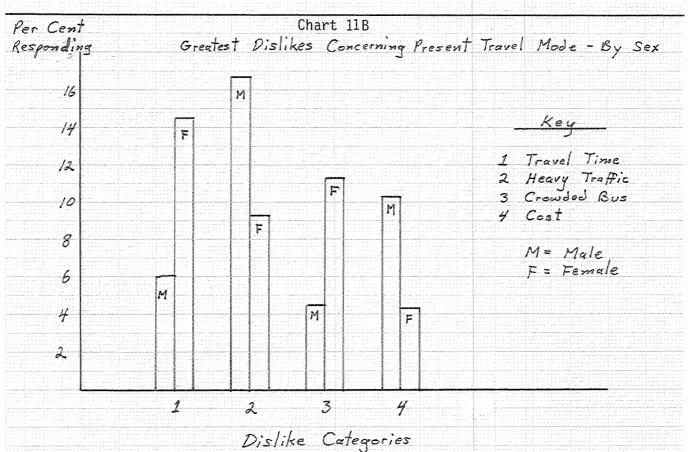
!

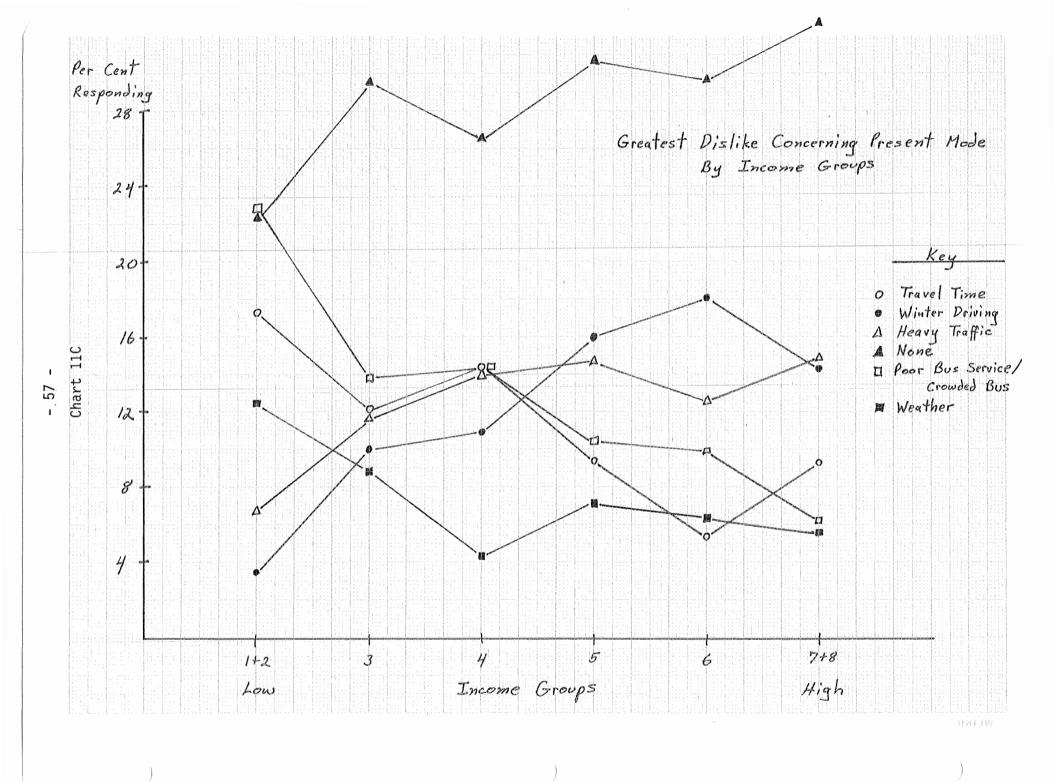
Cross tabulations were carried out in order to examine the effects of location, sex, and income on responses to this question. (See Charts 11A, B, C). It was found that at Great West Life, a higher proportion of employees indicated dissatisfaction with travel time, bus crowding, bus service, and weather conditions. Inkster Park employees (who are predominately auto-drivers) were more likely to indicate no problem with their present mode. This suggests that automobile drivers are more satisfied with their present mode than bus riders, at least when parking is adequate.!

!

A number of significant differences were found between male and female employees. Women were much more likely than men to indicate unhappiness with travel times and bus crowding, while men were more likely to indicate heavy traffic and travel cost as their primary dislike. This is in keeping with the finding discussed above that women are more likely to be bus riders than men. These







differences were all found to be significant at better than the 95% level of probability.!

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The dislikes of employees from different income groups were also compared. Chi-squared tests on the data presented in Table 6 indicated significant relationships between income and dislikes, and six major dislikes were charted over six income groupings. For this purpose, the two responses involving transit service were combined. No dislikes was a frequent response across all income groups, but was found to increase as income increases. The two response categories which are directly related to travel by automobile, winter driving and heavy traffic, also increase as household income increases. These two factors increased from a combined frequency rate of about 10 percent of the lowest income group's responses, to about 29 percent of the highest group's responses.!

!

Categories related directly or indirectly to use of the transit system showed the opposite trend, most markedly for the "Poor bus service/crowded bus" category. The response rate for this category was found to decrease from 22.6 percent of the lowest income group's responses to 6.2 percent of the highest income group's responses.!

Table 6 Greatest Dislike Concerning Present Mode By Income Groups (Selected Dislike Categories)

!

		Income Groups					
Dislikes	1 + 2	_3_	_4	_5_	6_	<u>7 + 8</u>	<u>Total</u>
Travel Time	49	29	37	20	6	15	156
Winter Driving							
Conditions	10	24	28	34	20	23	139
Heavy Traffic	19	28	36	29	14	24	150
No Dislikes	63	65	71	65	33	53	350
Crowded Bus	42	23	22	13	8	7	115
Poor Bus Service	22	10	15	9	3	3	62
Cost	8	13	14	20	12	14	81
Weather	35	21	11	15	7	9	98
Total Sample	283	240	257	212	111	161	1264
!							
$\chi^2 > 106.2$							

$$\chi^2 > 106.2$$

### 4.3.3 Most Desired Travel Characteristics!

Question number 10 of the questionnaire asked respondents to identify their three greatest travel preferences from a list of characteristics presented in the previous question. The characteristics mentioned most often are listed in Table 7. These responses were further analyzed by location, sex and income variables. Significant differences between sub-groups which showed up may be seen in Charts 12A, B, and C.!!

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Significant differences between the employees at the two locations showed up for five of the characteristics. Inkster Park employees were more likely to rate door to door transportation, non-stop transportation, and readily available transportation highly, than were Great West Life employees. These characteristics are most typical of travel by private automobile. Great West Life employees, on the other hand, rated low cost and time flexibility more highly than did the Inkster Park group. Since low cost is associated with bus travel, this finding provides tentative evidence that preferences are affected by present travel modes.!

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Significant differences were also found between men's and women's responses to this question. Women mentioned door to door travel, low cost, and freedom from maintenance responsibilities more often than men, while men were more likely to list freedom to choose times, vehicle availability, and non-rush hour travel as most desired characteristics. The characteristics associated with men more than women all suggest more flexible or unpredictable work patterns, probably reflecting the much higher proportion of men in managerial or executive jobs. (See Table 8).

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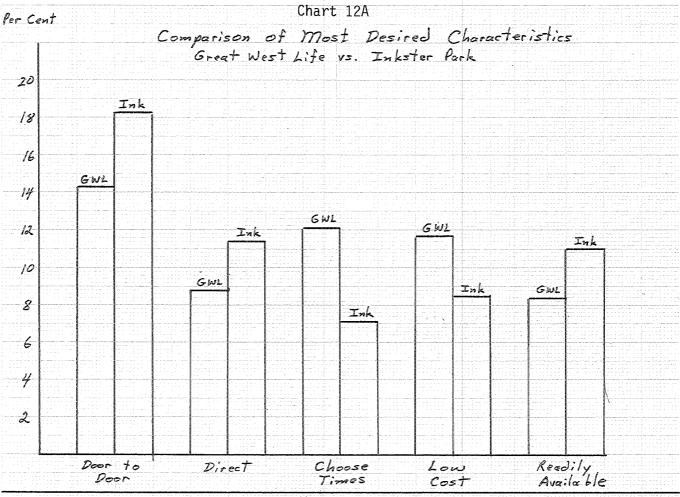
Table 7

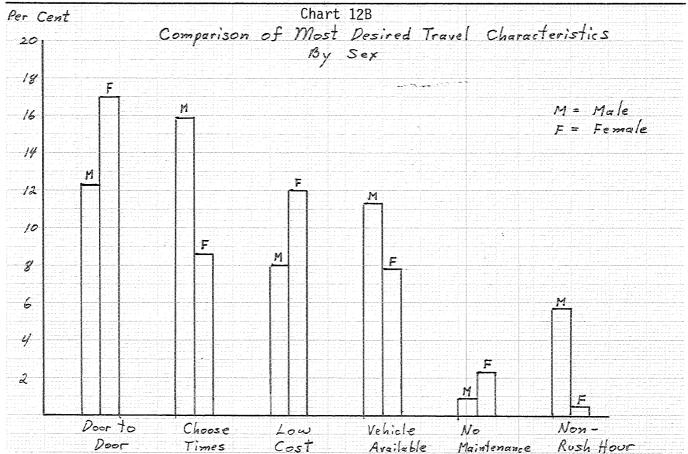
Most Desired Characteristics of the Trip to Work

Great West Life and Inkster Park

!

		Overall Percent	G.W.L. Percent	Inkster Percent	Difference	Confidence Interval
1.	Short Travel Time	18.7	19.0	17.9	1.1	<u>+</u> 2.9
2.	Door to Door Transportation	15.2	14.3	18.3	-4.0	<u>+</u> 3.0
3.	Low Cost	11.0	11.7	8.5	3.2	<u>+</u> 2.1
4.	Freedom to Choose Times	10.9	12.1	7.1	5.0	<u>+</u> 2.0
5.	Direct, Non-stop	9.4	8.8	11.4	-2.6	<u>+</u> 2.2
6.	Freedom to Make Stops	9.3	9.7	8.1	1.6	<u>+</u> 2.0
7.	Vehicle Readily Available	9.0	8.4	11.0	-2.6	<u>+</u> 2.3
	Other Characteristics	17.1				





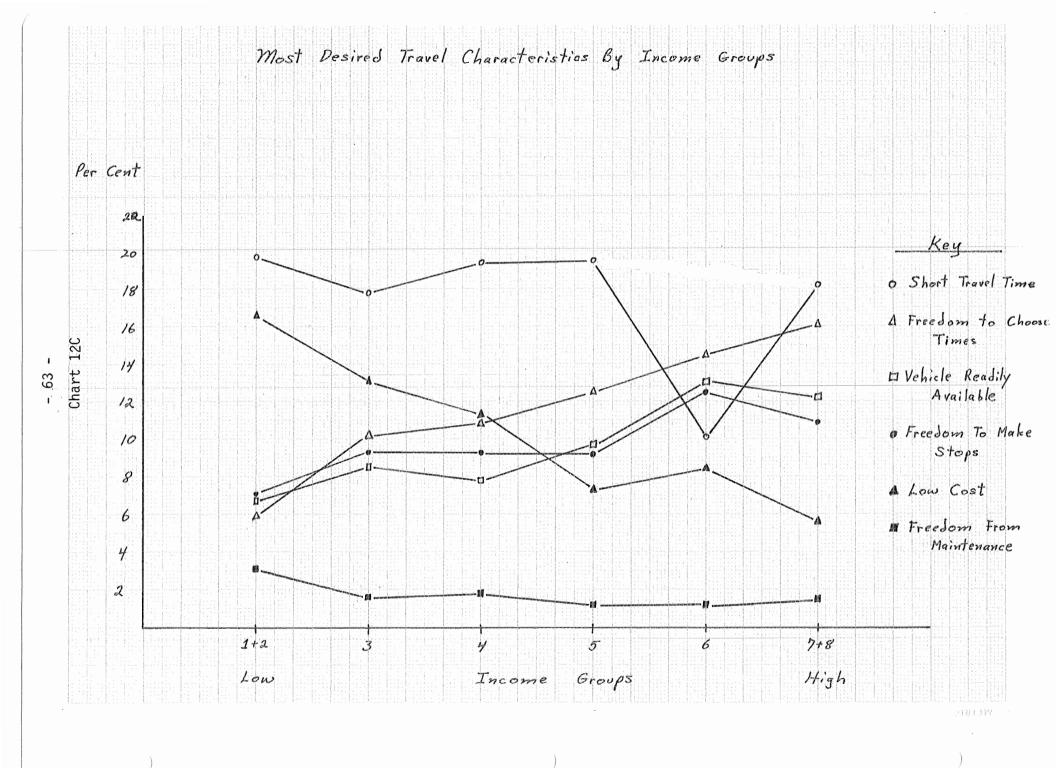


Table 8

Most Desired Characteristics of the Trip to Work

Selected Characteristics by Sex

!			Percent	
	Men	Women	Difference	Confidence Interval
Door to Door Transportation	12.3	17.0	-4.7	<u>+</u> 2.2
Freedom to Choose Times	15.9	8.6	+7.3	<u>+</u> 2.2
Low Cost	8.0	12.0	-4.0	<u>+</u> 1.9
Vehicle Readily Available	11.3	7.8	+3.5	<u>+</u> 1.9
No Maintenance Responsibility	.9	2.3	-1.4	<u>+</u> .7
Non Rush Hour Travel	5.7	.5	+5.2	<u>+</u> 1.3

Responses to this question were also compared across the six income groups indicated above. Significant differences were found among income groups (see Table 9 ), particularly in the frequency of responses indicating low cost, freedom to choose travel times, need for vehicle readily available, and freedom to make stops. Of these four items, the first, low cost, was negatively correlated with income as expected. The probability that respondents would indicate the other three characteristics increased as the income level rose. A significant but less pronounced pattern showed greater likelihood for low-income workers to list freedom from maintenance as a priority for their travel mode.!

#### 4.3.4 Preference Cluster Factors!

The preferences which are listed in question 9 in the questionnaire identify a number of ideal characteristics which are not associated with any one particular mode. In order to group the responses to these characteristics and attempt to identify meaningful underlying preferences which may have influenced the responses, the technique of factor analysis was used. The analysis identified eight different factors for each group of employees (Inkster Park and Great West Life), which together account for about 75 percent of the total variance in response to question 9. The eight factors identified for Inkster Park employees correspond closely to the eight factors for Great West Life, but are not identical. Table 10 lists these factors and the preferences with which they are correlated for each employee group.!

Table 9

Most Desired Travel Characteristics

By Income Groups

!

Travel				Groups			
Characteristics	1 + 2	_3_	_4_	_5_	_6_	<u>7 + 8</u>	<u>Total</u>
Door to Door	124	95	123	102	52	58	564
Direct	85	61	74	66	24	33	343
Short Time	158	124	148	125	35	85	694
Freedom to Make Stops	57	65	71	59	43	51	346
Freedom to Choose							
Times	47	71	82	80	50	75	405
Low Cost	133	91	86	47	29	26	411
Vehicle Available	53	59	59	62	45	57	335
No Maintenance	25	11	14	8	4	7	69
No Parking	23	20	20	17	10	6	99
Non Rush-Hour Travel	30	34	27	25	12	24	160
Total Sample*	803	696	761	642	345	467	3714

<sup>!</sup> 

$$\chi^2_{80,.05} = 101.9$$

<sup>\*</sup> The items above account for 92.2% of total responses.

Table 10

## Preference Correlations With Factors

!

			Corre1	ation	
			Coefficient		
	Factor	Correlated Preferences*	G.W.L.	<u>Inkster</u>	
Α.	Ideal Convenience - Low Cost	Freedom from maintenance	.736	.785	
		Low cost	.673	.595	
		Freedom from parking	.787	.584	
		Freedom from driving	.399	.795	
В.	Flexibility - Mobility	Freedom to make stops	.884	.890	
		Freedom to choose times	.665	.847	
С.	Vehicle Accessibility	Vehicle readily available	.695	.818	
		Door to door transportation	.651	.807	
D.	Short, Direct Travel	Direct, non-stop transportat	ion .669	.710	
		Short travel time	.847	.888	
E.	Group Travel - Arranged	Prefer to have travel arrang	ed .834	.689	
	Travel	Prefer to travel with others	.781	.805	
F.	Travel Alone - Space for	Prefer travelling alone	.907	.723	
	Packages	Need space for packages	-	.857	
G.	Accommodate Disability -	Accommodate disability	.980	.926	
	Freedom from Parking	Freedom from parking	-	.578	
Н.	Non Rush-Hour Travel	Need transportation during			
		off-hours	.968	.940	

<sup>\*</sup> Only preferences with correlations greater than .500 are listed.

!

It will be seen from the table that all factors except for F and G correspond closely between the two groups. The factors also seem to be meaningful. Factor A involves a set of characteristics which tend to be in opposition to the private automobile driver, and more closely aligned with bus or other alternative forms of transportation. Factors B, C, and D are more consistent with the car driver, and each identifies a particular aspect of transportation convenience. Factor E is suggestive of the van pool or dedicated bus, but is not inconsistent with normal bus travel. The remaining factors tend to emphasize single characteristics.!

1

Table 11 indicates the relative importance of these eight factors in explaining the variance in responses for each employee group. While factor A is the primary one for each group, factor B is second in importance at Inkster while factor E is second in importance at Great West Life. The high ratings of factors A and E at Great West Life would seem to reflect its downtown location, the greater use of the transit system, and downtown parking problems. This again suggests that existing modes of transportation are affecting the employees' conception of their ideal preferences.!

!

It will also be seen that the lowest three factors, while in different orders of importance, are the same at both locations, and may be considered as of secondary importance. They account for only 16 percent of the total variance, and are somewhat inconsistent between employee groups. Factors: A through E will be further analyzed in section 4.5 below.!

Table 11

## Preference Cluster Factors

	Great West Life		Inkster Park			
Factor Description	Variance Explained	<u>Rank</u>	Variance Explained	Rank		
Ideal Convenience - Low Cost (D1)**	19.3%	1	20.8%	1		
Flexibility - Mobility (D2)	9.4%	3	16.6%	2		
Vehicle Accessibility (D3)	6.9%	4	9.8%	3		
Short, Direct Travel (D4)	6.0%	5	6.8%	4		
Group Travel - Arranged Travel (D5)	15.3%	2	6.6%	5		
Travel Alone - (Space for Packages*)	5.5%	7	5.7%	6		
(Freedom From Parking*) - Accommodate	9					
Disability	5.0%	8	4.7%	7		
Non Rush-Hour	5.5%	. 6	4.5%	8		
1						

<sup>\*</sup> Characterization applies only at Inkster Park

<sup>\*\*</sup> The designation D1 through D5 refers to dimension and is the terminology used to compare regression results in section 4.5 below.

#### 4.4 Regression Analysis of Mode Choice!

Multiple linear regressions of mode choice probabilities as dependent variables and the questionnaire response variables as independent variables were run to determine significant influences on this choice process. The independent variables are identified in Table 12. The results of the regressions are summarized in Table 13.!

1

The table of results indicates that the linear regressions performed relatively well particularly at the Great West Life location. The  $R^2$  and t-statistics are reassuring. A priori it was anticipated the multivariate logit would be required given the distribution of the mode choice probabilities. The multivariate logit is not available on the University of Manitoba's computing system.!

# 4.4.1 Car Driver - Only Occupant $(P_1)!$

For Inkster as well as Great West Life, car drivers (no passenger) to and from work tend not to pick up and drop off passengers during the day  $(X_1)$  but tend to pick up or drop off packages or attend to other business  $(X_2)$  to a very small extent. Those who gave "poor bus service" as reason for choosing their mode  $(P_1)$  tend to be drivers-only at Great West Life (but not at Inkster) to a very small extent  $(X_5)$  and drivers-only also give "flexibility"  $(X_4)$  and "short travel time"  $(X_6)$  as reason for mode. Job choice (Q4) has virtually no impact on  $P_1$ . Bus convenience  $(X_{13}, X_{14})$  also have no impact. However  $X_{14}$  "convenience to bus stop" is highly significant for Great West Life although its coefficient is fairly small. This is probably due to the fact that relatively more car drivers (no passengers) at Great West Life tended to answer this question.!

#### Table 12

## Definition of Variables Used in Regression Analysis

! Q1!

 $P_7$  = # of auto (only occupant) trips for any respondent

n,

 $P_2$  = # of auto (driver with passenger(s)) trips for any respondent

n

 $P_{\mathcal{J}}$  = # of auto (passenger only) trips for any respondent

n,

 $P_4 = \#$  of bus trips for any respondent

n,

where  $n_i$  = sum of total of responses (for respondent).!

<u>Q2!</u>

X<sub>1</sub> = # of times respondent picked up or dropped off adult passenger(s)
 on way to work, lunch time, or on way home (Q2a), plus # of times
 picked up or dropped off child at day care centre, school, etc.,
 on way to work, lunch time, or on way home (Q2b).!

<u>Q3!</u>

 $X_3$  = general convenience

 $X_{\Delta}$  = flexibility

 $X_5$  = poor bus service

 $X_6$  = short travel time

 $X_7$  = share ride

 $X_{R}$  = no car/don't drive

 $X_g = cost$ 

#### Table 12 (cont'd.)

```
<u>Q4!</u>
     X_{10} = ease or availability of transportation affected work
     X_{11} = major factor
Q5!
     X_{72} = convenience of car parking spot
     X_{13} = convenience of bus stop "to your home"
     X_{14} = convenience of bus stop "to your work place"
Q6
     Cost of travel to, from home (perceived cost)!
     X_{75} = $ cost/week, for private auto
     X_{16} = $ cost/week for bus
     X_{77} = $ cost/week for shared auto (rider fee, etc.)
Q7
     Perceived length of trip!
     X_{IR} = # of minutes to work
     X_{79} = # of minutes from work
Q11
     X_{20} = sex of respondent
Q12
     X_{27} = age group
<u>Q13</u>
     X_{22} = job classification
Q14
     X_{23} = start (clock time)
     X_{24} = \text{end (clock time)}
     X_{25} = (X_{24} - X_{23}) hours - duration of work
Q15
     X_{26} = car travel time (simulated)
     X_{22} = bus travel time (simulated)
```

## Table 12 (cont'd.)

Q16

 $X_{29}$  = total # of persons under 18 years of age

 $X_{30}$  = total # of persons over 18 years of age

Q17

 $X_{31} = \#$  of persons in household with full-time paid employment

<u>Q18</u>

 $X_{32} = \#$  of automobiles (trucks) owned and used by family

Q19

 $X_{28}$  = gross family income range

!

NOTE: Q8, Q9, and Q10 not used in regressions, since they are used to help the factor identification in the previous section.!

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Perceived travel cost to and from work  $(X_{16}, X_{17})$  has a uniformly negative impact on being a "driver-only" at both Inkster Park and Great West Life. Auto cost  $(X_{15})$ , at Inkster Park, has no effect on  $P_{1}$  while at Great West Life it is extremely significant with a relatively high positive impact. Perceived travel time  $(X_{18}, X_{19})$  to and from work is insignificant at both points except for perceived travel time from work at Great West Life. Longer travel time tends to decrease the number of "drivers-only", probably due to rush-hour traffic at the downtown site. Males tend to be "drivers-only" at Inkster Park but not at Great West Life where sex has no impact. At Great West Life age  $(X_{21})$  exerts a significant but low influence on  $P_{1}$  but not at Inkster Park. "Drivers-only" also tend to own more cars (1 or more) at both sites  $(X_{32})$  and have less individuals employed in the family.!

## 4.4.2 Car Drivers - With Passenger(s) $(P_{2})!$

The most significant variable in this regression, with a very large and positive coefficient, is  $X_1$ , which provides a good check on the data since drivers with passengers evidently tend to pick up (or drop off) passengers to and from work, or during lunch hours. Variable  $X_7$  (reason for mode is "share ride") is negatively related at Inkster Park while auto cost has a positive impact. At both sites drivers with passengers tend not to have children under 18, tend to be males at Great West Life, and at Great West Life tend to have slightly more individuals (probably spouses) employed  $(X_{31})$ .!

Table 13

Travel Behaviour - Trip to Work

	Independent	<u>F</u>	Drive	er Only)	P <sub>2</sub> (Driver	& Pass.)	P <sub>4</sub> (Bus Pass.)			
	<u>Variables</u>		<u>I.P.</u>	G.W.L.	<u>I.P.</u>	G.W.L.	<u>I.P.</u>	G.W.L.	<u>I.P.</u>	G.W.L.
Q1	(passengers	$X_{\mathcal{I}}$	25 <sup>†</sup>	21 <sup>++</sup>	.51++	(.51)	08*	07**	-	.07
	) (others	$X_2$	.07*	.03*	-	-	<u>-</u>	-	<del>-</del> ;	.03*
•	(gen. conven.	o	-	_	_	_	.28+	-	11*	_
	(flexibility	$X_{\underline{\mathcal{A}}}$	.14*	.16+	16*	_	-	-	09*	05*
	(poor bus									
0.2	( service	$X_5$	-	.08*	-	.08*	.24**	-	24+	06*
Q3	(short time	$X_{\mathscr{E}}$	.15*	.08*	17*	-	.23**	-	25 <sup>+</sup>	05*
	(share ride	$X_7$	<u></u>	13 <sup>+</sup>	<b></b> 17 <sup>+</sup>	-	.29 <sup>+</sup>	.31++	-	-
	(no car	X <sub>8</sub>	<b></b> 22 <sup>+</sup>	10**	-	-	.25	10*	-	.25++
	(cost	$\mathbf{X}_{\mathcal{G}}$	11	14 <sup>+</sup>	-	-	.15*	-	-	.25++
-	(transport-		:							
Q4	( ation	X <sub>10</sub>	09 <sup>*</sup>	-	.11*	-	-	-	-	-
Ų4	(affecting									
	( job choice	$X_{II}$	-	-	-	-	-	05*	-	_
- Q5Ь	(bus home	X <sub>13</sub>	-	_	_	_	_	.07*	_	08+
•	(bus to work	X <sub>14</sub>	-	.05**	-	-	_	_	-	05+
	(auto cost	X <sub>15</sub>	-	(.38)	.16**	-	_	16 <sup>+</sup>	15 <sup>+</sup>	(21)
Q6	(bus cost	X <sub>16</sub>	13**	07 <sup>+</sup>	-	07 <sup>**</sup>	-	10 <sup>+</sup>	.29++	(.20)
	(share cost	X <sub>17</sub>	17	06 <sup>**</sup>	.11*	.12+	.21+	.19++	13+	13 <sup>++</sup>
	(auto cost ) (bus cost ) (share cost (time to work )	X <sub>18</sub>	-	-	18 <sup>*</sup>	-	-	20 <sup>+</sup>	.37+	.10+
Q7	(time from									
_	( work	X <sub>19</sub>	-	13**	_	06*	18*	.15+	_	.12+
Q11	) ( work Sex	X <sub>20</sub>	.15	-	-	.12+	15**	11+	07*	04*

Table 13 (cont'd.)

	Independent	<u>P</u>	<sub>1</sub> (Driv	er Only)	P <sub>4</sub> (Bu	P <sub>4</sub> (Bus Pass.)				
	Variables		<u>I.P.</u>	G.W.L.	<u>I.P.</u>	G.W.L.	<u>I.P.</u>	G.W.L.	<u>I.P.</u>	G.W.L.
Q12	Age	X <sub>21</sub>	-	.04*	1_	<u>-</u>	<u>-</u> ' ·	-	<u>-</u>	05 <sup>+</sup>
	(simulated								·····	
	( car time	X 26	16*	-	-	-	-	11*	.16**	-
	(simulated									
	( bus time	X <sub>27</sub>	.16*	11**	-	-	-	.13*	<b></b> 24 <sup>+</sup>	-
_	Income	X <sub>28</sub>	_	_	<del>-</del> :	-	.11*	.12+	-	<b></b> 07 <sup>+</sup>
016	(# under 18	X <sub>29</sub>	-	.04*	17 <sup>+</sup>	11+	.10*	<del>-</del>	-	.04**
Q16	(# over 18	X <sub>30</sub>	-	06*	<del>-</del> .	-	-	_	.11*	.08+
Q17	# employed:	X <sub>31</sub>	14*	13	_	.08**	.12*	.11+	-	-
Q18	# autos	X <sub>32</sub>	.23+	.22++	_	_	24	15 <sup>+</sup>	07*	05**
		-2								
		$R^2$	.48	.59	.34	.39	.31	.28	.65	.76
		F	7.06	45.43	4.03	19.92	3.50	12.20	14.29	96.84
Турє	e I Error (2 t	tail)	.00	.00	.00	.00	.00	.00	.00	.00
Notes to Table 13		3								

A linear regression of travel mode characteristics, controlling for socio-economic characteristics, on mode frequencies  $P_i$ . Significant coefficients are denoted as follows (t-statistics)

Insignificant coefficients are omitted, although all variables indicated above are used in the regression to control for bias.

# 4.4.3 <u>Car Passengers</u> $(P_3)!$

At both sites more car passengers tend to be women ( $\mathbf{X}_{20}$ ), irrespective of age  $(X_{21})$ . Travel expense naturally tends to be that of "shared auto, (rider) fee"  $(X_{12})$  of Q6. They also do not tend to pick up or drop off people and/or packages during the day ( $X_1$  and  $X_2$ ). At Inkster Park their reasons for being passengers are "poor bus service"  $(X_5)$ , "short travel time"  $(X_6)$ , "share ride"  $(X_g)$ , "no car or can't drive"  $(X_g)$  and "cost"  $(X_g)$ , while at Great West Life no reasons for being a passenger are significant except "share ride"  $(X_7)$ . High perceived car and bus costs tend to decrease the car passenger rate at Great West Life but have no effect at Inkster Park. The counter-intuitive result at Great West Life, however, could be due to the wording of Q6, since passengers would tend not to answer the bus cost and car cost part of the question, thus resulting in a zero value. Gross family income is positively related to being a passenger as is the number of employed individuals in the family. More car passengers are therefore working women (with or without children) whose husbands are also employed so that on the average, many women passengers are obtaining a lift from their husbands.!

# 4.4.4 <u>Bus (P<sub>4</sub>)!</u>

Bus passengers tend to be women and tend to have children 18 years and over. Fewer bus passengers tend to give, as reason for their mode, "general convenience"  $(X_3)$ , "flexibility"  $(X_4)$ , "poor bus service"  $(X_5)$  (particularly at Inkster Park), and "short travel time"  $(X_6)$ . Thus, in terms of reasons why the bus is taken we have those individuals who tend to view the bus as not being inconvenient and/or providing poor service but who nevertheless realize that a bus is not extremely

flexible, and does not provide a quick ride (see also simulated travel times  $X_{26}$  and  $X_{27}$ ). Family income exerts no influence at Inkster Park but does exert a significant influence at Great West Life. The most significant influences on the frequency of taking a bus at Great West Life are perceived auto and bus costs ( $X_{15}$  and  $X_{16}$ ). The results are counter intuitive but may be due, again, to the wording of Question 6 (see mode 3 above).!

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### 4.4.5 <u>Conclusions - Travel Modes!</u>

The regression analysis of trip to work behaviour reveals several interesting points about the characteristics of those who use different modes. First, in general, it appears that women are more likely to be either car or bus passengers at both locations, while men are more likely to be drivers. Second, there is a clear relationship between car ownership and mode of travel. Those who drive without passengers own more cars, while car and bus passengers own fewer cars. However, since car passengers have higher incomes and bus riders have lower incomes, the car passenger group has apparently decided to own fewer cars and and economize on the trip to work.!

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Third, the correspondence between the two locations of the characteristics of those who drive is not very great for car drivers, but is particularly strong for car passengers. Since the two locations are quite different in their transportation characteristics, this may be a finding which can be generalized to other situations - car passengers tend to be female, have higher household incomes, have more employed in their families, and own fewer cars. This is consistent with the family with two working parents, where the wife catches a

ride to work with her husband or a co-worker. If ride-sharing is to increase it may be necessary to extend participation beyond this group to lower income families, to those with only one employed person, and to men. There is no apparent reason for those with fewer employed in the family to require more automobiles. This group would seem to be a logical target group for expanding the ride-sharing market.!

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### 4.5 Regression Analysis of Preference Structures!

A series of regressions were carried out, with the factors as dependent variables, to observe whether (i) combinations of "ideal" trip characteristics are significantly explained by existing (actually used) modes; (ii) to determine which personal and socio-economic variables significantly explain the "ideal" trip characteristics. The independent variables for the regression are presented in Table 12 along with the relevant question number.!

!

The variables are estimates of probabilities of making a trip by a certain mode per individual. Due to the large number of zeroes, pedestrian modes (Q1) were not used in the regressions.  $^1$  Also, all missing entries are replaced by zeroes meaning mode not used.!

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<sup>1.</sup> When a variable has extremely small variance it becomes highly "correlated" with the constant term, resulting in the same symptoms as multicollinearity.

Variables  $X_1$ - $X_{31}$  represent explanatory variables for which observations were obtained from the questionnaire. The variables may be interpreted by comparing Table 12 with the questionnaire attached as Appendix A. A few relevant comments to aid in interpretation are outlined below.!

Variables  $\mathbf{X}_1$  and  $\mathbf{X}_2$  are summations of behaviour questions asked in Q2.  $\mathbf{X}_1$  represents all "side trips" involving passengers at all three time periods.  $\mathbf{X}_2$  represents all types of stops <u>not</u> involving passengers at all time periods. This aggregation was necessary because of sparseness of results.!

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Variables  $X_3 - X_9$  and  $X_{10}$ ,  $X_{11}$  are for questions Q3 and Q4 respectively. These variables were included as dictomous variables.!

Variable  $\mathbf{X}_{12}$ ,  $\mathbf{X}_{13}$ ,  $\mathbf{X}_{14}$  are responses to Q5 and rank convenience in decreasing order over a range of 1-5. Variable  $\mathbf{X}_{12}$  had a large number of missing observations largely because the parking lot convenience question was worded for response by car drivers only.!

Variables  $\mathbf{X}_{26}$  and  $\mathbf{X}_{27}$  are simulated travel time variables. The observations for the simulation are obtained from the responses to Q15 which asked for the respondent's home postal code. Knowledge of the postal code enabled us to locate the respondent in one of the traffic zones specified by the City of Winnipeg Transportation Department.!

Knowledge of the traffic zone location of the employer permitted the establishment of zone centroid to zone centroid travel times by automobile and bus for

the morning rush hour based on 1976 studies. These travel times then are used in the regressions as an index of convenience of the mode of car or bus travel.!

Variable  $\mathbf{X}_{22}$  (job classification) had a very large amount of missing data. It thus had to be eliminated from the regression analysis.!

Variable  $\mathbf{X}_{28}$  gross family income, was treated as a grouped variable per the groups illustrated in the questionnaire!

### 4.5.1 Regression Analysis of Ideal Characteristics Preference Structure!

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As reported in Section 4.3 the responses to Q9 were analyzed using the technique of factor analysis to create indices of the preference structure. In order to investigage the behavioural determinants of these preferences (or "ideal modes") multiple linear regressions were estimated using the individual, lcoation-specific factor scores of Table 10 as dependent variables.!

Three sets of regressions were run for each location-specific factor. The first set utilized only the frequency of a respondent choosing a particular major mode as the independent variables ( $P_1$ ,  $P_2$ ,  $P_3$ ,  $P_4$ ). The second set included all other variables (except  $X_{23}$ ,  $X_{24}$ ,  $X_{25}$ ) together with major mode frequency variables to determine significant/insignificant explanatory variables. In the third stage variables which exhibited significance levels (t-values) of less than 1.2 were omitted and the results are given in Table 14. Prior to estimating the regressions two potential independent variables were deleted due to a very high proportion of missing data (parking convenience  $X_{12}$ ; job classification  $X_{22}$ ). The broad interpretation of the regressions is that the coefficients of independent variables statistically different from zero provide an indication of the general tendency of respondents associated with a particular factor index to provide various types

Table 14
Ideal Travel Characteristics

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Explanatory <u>D</u> 1-		—	_D <sub>2</sub> _		_ <u>D</u> 3_		<u>D</u> 4		<u>D</u> 5		
<u>Varia</u>	<u>ables</u>	<u> </u>	GWL(F <sub>1</sub> )	IP(F <sub>2</sub> )	GWL(F3)	<pre>IP(F<sub>5</sub>) GWL(F<sub>2</sub>)</pre>		(F <sub>4</sub> ) GWL(F <sub>5</sub> )			
	(P <sub>1</sub>	-	29 <sup>+</sup>	-	18+	<del>-</del>	_	29*	.22+	.45	.56++
Q1	(P <sub>2</sub>	<u>.</u>	20 <sup>+</sup>	.17*		_	-	-	.10*	.17**	.34++
ŲI	(P <sub>3</sub>	-	07*	-	-	<del>-</del>	.16 <sup>+</sup>	25**	.11**	.15*	.28**
_	(P <sub>4</sub>	-	: 	-	-	-	-	_	.13*	17*	.09*
<b>-</b> Q2	(X <sub>1</sub>	11*	. <b>-</b>	-	.07*	15*	-	_	07*	-	.09**
٧٢	(x <sub>2</sub>	_	-	-	.19++	13**	-	-	07**	_	-
-	(X <sub>3</sub>	_	.16**	-	_	.18*	_	.09*	_	_	15 <sup>+</sup>
	(X <sub>4</sub>	-	-	_	-	19**	-	-	-	-	14 <sup>+</sup>
٠.	(X <sub>5</sub>	-	·.18 <sup>+</sup>	14**	06*	.25**	-	-	-	-	15 <sup>+</sup>
Q3	(X <sub>6</sub>	-	.14**	_	-	.23**	-	.22+	-	-	19 <sup>+</sup>
	(X <sub>7</sub>	15**	.09*	<b>-</b> .	-	_	-	.12*	_	.07*	10+
	(X <sub>8</sub>	-	.11*	20**	-	.15*	-	-	-	.16**	-
	(X <sub>9</sub>	-	.22**	<u>-</u>	-	<del>-</del>	-	-	-	-	13 <sup>+</sup>
Q4	(X <sub>10</sub>	_	.06**	<del>-</del>	-	.18+	_	-	_	_	06*
Q <del>4</del> _	(X <sub>11</sub>	_		.11*		-	-	.19 <sup>+</sup>	-	_	.08**
_	(X <sub>12</sub>	_	: <b>-</b>	-	-	-	_	-	-	-	-
Q5	(X ) 13	-	16 <sup>+</sup>	-		_	-	21**	-	-	.10+
	(X <sub>14</sub>	.12*	-	-	-	-	_	.18**	-	-	_
	(X <sub>15</sub>	.16**	-	_	-	.18**	_	.17**	-	-	_
Q6	(X 16	20**	.11	_	-	: : :	-	-	-	-	-
	(X <sub>17</sub>	.11*	-	-	-	.17**	_	-	-	-	08**
				-							

Table 14 (cont'd.)

Explar	natory	D_1_		<u>D</u> _2_	_	<u>D</u> _3	3—	D <sub>4</sub>	<del>_</del>	5_	-
Varia	ables	IP(F <sub>1</sub> )	GWL(F <sub>1</sub> )	IP(F <sub>2</sub> )	GWL(F <sub>3</sub> )	<u> </u>	GWL(F <sub>2</sub> )	IP(F <sub>4</sub> )	GWL(F <sub>5</sub> )	IP(F <sub>3</sub> )	$GWL(F_4)$
0.7	(X <sub>18</sub>	-	<del>-</del>	-	09**	-	-	11*	-	.19*	-
	(X <sub>19</sub>	-	: <b>-</b>	-	-	_	.08**	_	_	22*	_
		_	11	-	_		05*	_	_	13**	09 <sup>+</sup>
Q12		-	-	_	-	_	06*	22 <sup>+</sup>	_	_	13 <sup>+</sup>
Q13	X <sub>22</sub>	<u>.</u>	_	-	_		_	<del>_</del>	_		ooraanaeroesearaanaeroeroeroeroeroeroeroeroeroeroeroeroeroe
Simu-	(				· .			÷ -	_ •	-	
lated	(X <sub>26</sub>	_	-	-	15**	-	-	26*	, <del>-</del> ',	.08*	-
Distance	,										
(Time)	(X <sub>27</sub>	-	<b>.</b> -	<b>-</b>	.13**	-	-	.26*	12*	-	-
Q19	X <sub>28</sub>	23 <sup>+</sup>	08**	.12*	_	_	07**	-	-	_	-
Q16	(X <sub>29</sub>	.15**	· —	15**	<del>-</del>	-	-	_	_	-	_
QIO	(X <sup>30</sup>	-	-		06*	_	_	-	-	-	-
Q17	X <sub>31</sub>	.18**	-	17*	.06*		_	-	_	.25	_
Q18	X <sub>32</sub>	12*	: <b>-</b>	_		-	tipe to a second dispersion of the second	17**	.06		-
	$R_2$	.21	.25	.12	. 14	.16	.09	.20	.03	.21	21
	F	2.72	14.37	2.20	10.09	2.42	9.87	2.44	2.07	5.53	13.08
Type I											
Error											
(2 tail)	)	.00	.00	.01	.00	.00	.00	.00	.01	.00	.00
Notes	to Ta	ble 14									

The entries in the table represent significant, <u>standardized</u> regression coefficients. Slopes where t-statistic significances lie in the internal 0-1.19 are denoted by a dash, those with t-values in the range 1.20-1.90 are marked by an asterisk (\*), coefficients where

#### Table 14 (cont'd.)

significance levels between 1.91-2.49 are marked by a double asterisk (\*\*) while t-values of 2.50 or greater are distinguished by a dagger (+) and t-statistics in excess of 5.00 are marked as (++). !

Note that a (-) denotes an insignificant regression coefficient as computed in the second and third stage regressions. Given that multicollinearity is here not a major problem such a method represents a fairly efficient procedure for increasing significant explanatory variables.

of information with respect to specific questions on the questionnaire form.!

## 4.5.1.1 <u>Ideal Convenience - Minimum Cost Index $(D_7)!$ </u>

The first factor index considered is the "ideal convenience - minimum cost" index which is the first order factor at each of Inkster Park (IP) and Great West Life (GWL). This factor has loadings on characteristics related to "freedom from having to drive", "freedom from vehicle maintenance and operation", "freedom from parking space arrangements", and "minimization of travel costs". (See Table 10).!

While at Inkster Park actual major modes exert no influence on  $\mathrm{D}_1$ , at Great West Life the car modes are all significant with bus  $(\mathrm{P}_4)$  having no influence. The socio-economic variables are also different for the two sites. At Inkster sharing a ride  $(\mathrm{X}_7)$ , bus stop convenience  $(\mathrm{X}_{14})$ , private auto cost/week  $(\mathrm{X}_{15})$ , shared car cost/week  $(\mathrm{X}_{17})$ , number of persons under 18 years of age  $(\mathrm{X}_{29})$  and number of persons in household with full-time income  $(\mathrm{X}_{32})$  tend to score positively on  $\mathrm{D}_1$  while number of times adults or/and children were dropped off  $(\mathrm{X}_1)$ , cost of bus rides/week, family income  $(\mathrm{X}_{28})$  and number of cars/trucks owned exert a negative influence on  $\mathrm{D}_1$ . At Great West Life, however, car modes  $(\mathrm{P}_1,\mathrm{P}_2,\mathrm{P}_3)$  are all significant and negative as is Sex  $(\mathrm{X}_{20})$  and Gross family income, while most variables defined for Q3  $(\mathrm{X}_3,\mathrm{X}_5,\mathrm{X}_6,\mathrm{X}_7,\mathrm{X}_8,\mathrm{X}_9)$  as well as weekly bus expense  $(\mathrm{X}_{16})$  are positive. Respondents who score highly on  $\mathrm{D}_1$  therefore tend to have fewer cars, more children in the family, be female, and have lower incomes.!

# 4.5.1.2 Flexibility-Mobility Index $(D_2)!$

At Inkster respondents who frequently drive a car (with passenger) tend to regard flexibility-mobility as relatively important while at Great West Life it is the car drivers without passengers who view flexibility-mobility in this way.

At Inkster, car passengers, respondents for whom availability of transportation was a major factor in work decision and those with higher incomes tend to score positively on  $\mathrm{D}_2$ . At Great West Life car drivers ( $\mathrm{P}_1$ ), people who drop off adults/children and/or packages, with longer bus travel time score low on  $\mathrm{D}_2$  while those whose reason for major mode is "poor bus service" and whose perceived length of trip to work and real car travel time is longer tend to score lower on  $\mathrm{D}_2$ .!

# 4.5.1.3 Group Travel - Freedom From Arrangements Index (D3)!

The third factor index has been identified as the "Group travel - freedom from arrangements index". This index represents the fifth order factor at Inkster Park and the second order at Great West Life. The significant loadings at each location are "prefer travelling with other people", "prefer to have travel arrangements handled by someone else" and to a lesser extent "freedom from having to drive". (See Table 10) All major mode frequencies are insignificant with the exception of car passengers ( $P_3$ ) who tend to score higher on  $D_3$  indicating perceived importance.!

## 4.5.1.4 Short, Direct Travel $(D_4)!$

Inkster and Great West Life tend to be very different, with respect to all variables which are found to be significant to  $\mathrm{D}_4$ . At Inkster both car drivers (no passengers) as well as car passengers view  $\mathrm{D}_4$  as unimportant while at Great West Life respondents using the same major modes view  $\mathrm{D}_4$  as relatively important. Actually at Great West Life all four major users report high importance for  $\mathrm{D}_4$ , as do those who own more cars/trucks. However, controlling for major mode, respondents who pick up adults, children and packages respond lower on  $\mathrm{D}_4$  as do people who face a long bus trip ( $\mathrm{X}_{27}$ ). At Inkster again, reasons for major mode ( $\mathrm{X}_3$ ,  $\mathrm{X}_6$ ,  $\mathrm{X}_7$ ) exert a positive influence on D as do  $\mathrm{X}_{11}$ ,  $\mathrm{X}_{14}$ ,  $\mathrm{X}_{15}$ ,  $\mathrm{X}_{21}$ , and  $\mathrm{X}_{27}$ .!

# 4.5.1.5 Door-to-Door Transportation (Between Home and Work) and Availability of Vehicle $(D_5)!$

It is only for  $D_5$  that the major-mode variables agree for both Inkster and Great West Life. The Great West Life sample especially registers significant results for all four major modes. At Great West Life virtually all variables defined over Q3 are negative and significant as are the remaining variables in the equation  $(X_{10}, X_{17}, X_{20}, \text{ and } X_{21})$ .  $X_1, X_{11}$  and  $X_{13}$  are positive.!

4.6 <u>Conclusions and Policy Implications!</u>

4.6.1 <u>Test of Hypotheses!</u>

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Two central hypotheses have guided this study. First, it was suggested that present modes limit consumers' awareness of alternative possibilities, and thereby shape their ideal preferences. Second, it was thought that socio-economic characteristics affect the consumers' transportation preferences.!

The first hypothesis may be looked at in two ways. By examining the preferences of those who currently use different modes we can see how consumers are influenced by the positive and negative aspects of the type of transportation they are most used to. In addition, we can examine the opportunities which present themselves to the consumer, and how those opportunities influence their ideal travel preferences.!

The following discussion of preferences will provide the conclusions concerning these hypotheses in regard to three areas: present mode of transportation to work, transportation opportunity factors, and socio-economic variables.!

An examination of the regression analysis presented in Section 4.5 shows a number of correlations between present travel modes and responses to preferences.

Most of these correlations suggest that respondents indicated preferences which explained or justified their present mode of travel. Car drivers shows particularly high correlations at both employer locations with door-to-door transportation, as well as with short, direct transportation at Great West Life. Car passengers were likely to rate group/arranged travel highly at Great West Life, and bus riders at Great West Life were likely to rate door-to-door transportation lower. Car passengers at Inkster rated cost/convenience (which implies not driving oneself) highly, and car drivers at Great West Life rated cost/convenience lower. Such preference patterns clearly reflect the respondents' modes of transportation, controlling for socio-economic background.!

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Two groups of relationships between transportation opportunities and preferences were also found: those which appear to rationalize present mode uses, and those which indicate dissatisfaction with present opportunities. While the former group is consistent with our hypothesis, the latter group provides insights which have more relevance from the perspective of developing transportation policy. Examples of the correlations which show dissatisfaction include the following:

- i) At Great West Life, those who take their present mode due to poor bus service (presumably car travellers) are more likely to indicate a preference for the low cost maximum convenience factor  $(D_1)$ . This factor which encompasses freedom from driving, parking, and car maintenance, is inconsistent with their present mode of travel.
- ii) At Inkster Park, the same group rates group travel/arranged travel  $(D_3)$  highly, suggesting that they would like to participate in some sort of transportation pool.

- iii) At Great West Life and Inkster Park, those facing longer bus trips are more likely to prefer flexibility/mobility (at G.W.L.) and short, direct travel (at Inkster Park), which suggests that lack of adequate bus service leads to increased use of the automobile.
- Inkster Park are more likely to rate flexibility/mobility lower than other consumers, indicating that they take the car, not for its intrinsic advantages, but because of an inadequate alternative.!

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With reference to the second hypothesis, relationships which were revealed in the regression analysis between socio-economic variables and preferences were not nearly as strong or extensive as expected. These results are, however, statistically significant, and the small coefficients may result from interactions among the socio-economic variables. However, those relationships that did appear fell neatly into two groups. Group A is characterized by being older, have a higher income, more likely to be male, and owning more cars. Those with these characteristics tend to prefer the flexibility/mobility ( $\mathbf{D}_2$ ) factor and tend not to prefer low cost/convenience ( $\mathbf{D}_1$ ) and door-to-door ( $\mathbf{D}_5$ ) factors.!

Group B includes those with more employed people in the household, and more family members under 18 years of age. They tend to have preferences for cost/convenience ( $\mathrm{D}_1$ ) and door-to-door transportation ( $\mathrm{D}_5$ ), while showing less likelihood of preferring the flecibility/mobility factor ( $\mathrm{D}_2$ ).!

Within Group A, there is an inconsistency between the age variable, which is co-related with short, direct travel  $(D_4)$ , and car ownership, which is negatively correlated with the same factor.!

Aside from the specific implications of these various findings, it can be concluded that partial support for the two hypotheses has been found by this study. The strongest conclusion is that opportunity variables, such as location of work place in relation to residence, and exsiting transportation opportunities, tend to have a great influence on preferences, perhaps masking or overriding influences of socio-economic variables. However, it should be kept in mind that in the bivariate analysis described in Sections 4.2 and 4.3 a number of apparent socio-economic patterns were observed which are consistent with our hypothesis. Moreover, other research has been done establishing the importance of socio-economic variables in transportation behaviour.!

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### 4.6.2 Policy Implications!

The possible breadth and scope of policy implication from the study creates difficulties in structuring a focused statement of key options. For the purposes of this report, the following sections will focus on four principal groups: drivers without passengers, drivers with passengers, auto passengers and bus passengers. Policy implications which may be distinctive relative to one or the other of our employer locations will be identified.!

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## 4.6.2.1 <u>Driver Only!</u>

This group constitutes the least energy efficient category of respondent and is thus worthy of priority attention. The magnitude of this group is higher at Inkster Park where about 40 percent of the respondents make ten or more such trips per week. At Great West Life the proportion is about 20 percent.!

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The major policy implication for this group is that a high level of service would be required from an alternative mode.!

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The importance of service related characteristics is emphasized by the fact that the probability of being a driver only is positively related to the number of vehicles owned by the respondent's household. This coefficient at both locations is highly statistically significant and of considerable magnitude.!

It is not clear whether a mode designed to capture this market group requires a set of characteristics which might be related to the sex of the respondent. At Inkster Park, respondents indicating a high probability of being a driver only tend to be male. At the same location those giving a high preference for the door-to-door transportation and availability of vehicle tend to be female.!

At Great West Life neither sex dominates the driver only category while females have a small relative preference for the  $\mathrm{D}_5$  set of factors. The importance of this perspective is reflected in the preference structure regression analysis in the magnitude of the coefficients for factors reflecting door-to-door transportation and availablity of the vehicle. In the travel behaviour regression analysis the importance of service levels is reflected by the coefficients on flexibility as the reason for using present mode with respect to Q3 of the questionnaire.!

Service factors related to short travel time and direct travel are less obviously important. In the travel preference regressions, they are positively related to mode choice at Great West Life but negatively related at Inkster Park. The short travel time reason for mode choice is positively related at Inkster Park in the travel behaviour regression and at Great West Life. The magnitude of the coefficient is relatively small, however, although it is statistically significant.!

Another implication for the driver only category at Inkster Park is the apparent irrelevance of the existing transit service. The reasons for current mode

coefficients for flexibility and short travel time are of a substantial magnitude and somewhat statistically significant. Poor bus service, on the other hand, is not a statistically significant reason for being a driver only.!

### 4.6.2.2 Driver and Passenger!

Respondents who are currently providing ride sharing represent about 20 percent of the sample at each location. These respondents are indicating by their behaviour at least a potential acceptance of a formalized ride sharing or pooled vehicle mode. This potential should be considered further. First, much of the ride sharing presently takes place on a less than full time basis. Only about 10 percent of the respondents at each location were drivers with passengers ten or more times per week.!

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Second, much of the ride sharing may involve participants from within a single household. At Great West Life for instance, the driver with passenger respondents tend to be male, while at both Great West Life and Inkster the auto passengers tend to be female.!

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In terms of preference structures, the pattern of statistically significant relationships differs for this category of respondents between locations. Great West Life respondents in this category tend not to strongly prefer being free of vehicle operation, maintenance and parking issues. They do, to some extent, favour short, direct travel and do favour door-to-door transportation and immediate availability of vehicle.!

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Inkster Park respondents tend to favour the flexibility and mobility characteristics to some extent as well as the door-to-door transport and availability

of vehicle characteristic. Both have fairly substantial regression coefficients and the statistical significance of the latter is quite high. Inkster Park respondents in this group tend not to cite flexibility, short travel time or ride sharing as reasons for their present mode.!

The implication of these preference observations is that service standards required for this group of respondents may not be significantly less than for the driver only group. In fact, because passenger needs are considered a responsibility the driver wishes or feels obliged to fulfill, it may be necessary to provide the passenger with transportation service before the respondent would be receptive to alternative modes.!

### 4.6.2.3 Auto Passengers!

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This group of respondents is almost as large as the number of drivers with passengers. At Inkster Park about 8 percent of the respondents use this mode ten or more times per week. The corresponding group at Great West Life is about 10 percent of the respondents.!

The comments concerning ride sharing within a household are applicable here as well. Additional research will be required to identify the extent of this factor.!

The implications for this group of respondents tends to differ from those of other respondents using automobile modes. In this case, many of the respondents could be utilizing the mode through lack of other opportunities. The implication seems particularly strong at Inkster Park.!

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Auto passengers at Inkster Park tend to cite general convenience, poor bus service, short travel time and no car/can't drive as the reasons for their choice of mode. The positive coefficients on these variables are among the largest obtained in the mode choice regressions and tend to have a high statistical significance.!

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Auto passengers at Great West Life do not tend to cite a particular reason for the use of the mode. There is a slight negative correlation between reporting no car/can't drive and the number of trips taken as a passenger at Great West Life.!

The implication that auto passengers lack alternative choices is reinforced by observation that at both Inkster Park and Great West Life substantial negative regression coefficients were obtained on the number of auto variables. The absolute magnitude is substantially greater at Inkster Park.!

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The preference structure again reflects an orientation of door-to-door service and vehicle availability dimensions. The magnitude of the coefficients is significantly below those for driver only, however, at both locations.! ļ

Inkster Park car passengers tend not to rank short direct travel highly while those at Great West Life indicate a fairly substantial tendency to rate this characteristic highly. Great West Life respondents also have a fairly substantial tendency to prefer group travel without themselves having to make the arrangements.!

#### 4.6.2.4 Bus Passengers!

The implications arising from the responses of the bus passenger group tend to differ between the locations. This is in line with a priori expectations given

the substantial difference in service levels between the two locations.!

At Inkster Park bus passengers tend <u>not</u> to give convenience, flexibility, short travel time and poor bus service as their reason for mode choice. The negative regression coefficients are substantial in absolute magnitude and statistically significant (particularly on the poor bus service and short travel time). There is no statistically significant positive regression coefficients on any of the reasons for mode choice. This pattern of responses may reflect a lack of options for these respondents. If this interpretation is correct, the implication for the transit system would be that improvements in the option set available would result in a modal choice not involving the transit system.!

At Great West Life, the primary reasons given for being a bus passenger are no car and cost. Given the range of bus service available to Great West Life respondents, it is difficult to know how to interpret these responses. For instance does work location and quality of bus service permit individuals to do without a car for the trip to work or do economic circumstances prohibit maintenance of a car and force bus use. Given that household income and number of vehicles have only small (but negative) coefficients it would appear that the former might be the case.!

!

!

Strong preferences covered by the preference indicies are correlated to the probability of being a bus passenger only in the case of  $\mathrm{D}_5$  (door-to-door and readily available) at Inkster Park.  $\mathrm{D}_4$  (short direct travel) and  $\mathrm{D}_5$  (door-to-door) are correlated with bus ridership at Great West Life.!

The relationship at Inkster Park is inverse and relatively substantial. The inverse relationship again probably reflects the fact that these bus riders have no other choice and do not have strong preference for particular travel characteristics.!

!

The Great West Life relationships are positive and of relatively substantial magnitude. Interpretation is again difficult. Many Great West Life employees could well be obtaining short direct transportation and virtual door-to-door service given Great West Life's location and the location of adjacent residential areas. Exact interpretation requires additional in depth analysis.!

4.6.3 Target Group Identification!

In order to identify the potential for the development of alternative transportation modes for the two groups of employees, those who drive to work were singled out and sorted by traffic zones and preference factors. It was reasoned that if enough drivers with similar travel preferences live in a given area, the potential for some form of group travel option exists. Table 15 shows the results of this process for the two work locations.!

i

For the purpose of this analysis the two factors which seem most amenable to travel by modes other than the private automobile ( $\mathrm{D}_1$  and  $\mathrm{D}_3$ ) were combined, and the other three factors which seem to imply access to a car ( $\mathrm{D}_2$ ,  $\mathrm{D}_4$  and  $\mathrm{D}_5$ ) formed a second group. It is suggested that the drivers falling into the former group should be fairly receptive to such modes as car-pooling if a number of such individuals live in the same area. On the other hand, the latter group would be expected to require some convincing that an alternative transportation mode can meet their needs, that is, that it can be flexible, direct, or available enough for their purposes.!

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Several issues must be kept in mind when looking at these results. First, the survey captured the views of only 62 percent of the total workforce at the cooperating employers, implying that the employer specific market may be larger. Second, other adjacent employers would offer an additional potential market for alternative transportation modes. Third, many employees may live in traffic zones which are arranged serially along major arteries. Thus it may be possible to assemble groups of employees from among several zones.!

It can be concluded that there is limited potential among the most likely group to adopt alternative modes, at both locations, but that there are a substantial number of clusters of employees with similar preferences who currently drive to work. If reasonably fast, flexible and efficient alternatives were opened, perhaps in combination with some form of incentive, it might be possible to gain the participation of a portion of this group. Particularly when it is seen that 18 or more drivers reside in the same traffic zone, the potential for finding one or more groups of 4, as might be appropriate for a car pool, seems quite realistic.!

Table 15

Traffic Zones With 5 or More Employees Who Drive to

Work and Have Given Travel Preferences

## Number of Employees

	Inkster Park		Great West Life		
Traffic Zone	$\underline{D}_{\mathcal{I}}$ or $\underline{D}_{\mathcal{J}}$	$\underline{D}_2$ , $\underline{D}_4$ or $\underline{D}_5$	$\underline{D}_{1}$ or $\underline{D}_{3}$	$\underline{D}_2$ , $\underline{D}_4$ , or $\underline{D}_5$	
141				11	
152				11	
270				8	
340				15	
351		•		18	
370				23	
450				5	
470				12	
520				12	
550				5	
591			5	12	
662				18	
670			12	31	
760		6		18	
843	6	19			
844	5	16			
852	21	39			

### 4.6.4 General Policy Implications!

The striking differences between the employees' mode choices and preferences at the two locations covered by this survey emphasize the importance of opportunity in transportation preferences and behaviours. Substantial dissatisfaction with the present opportunities have been identified, but this dissatisfaction appears to be concerned with a wide range of perceived problems, and reflects the situation of distinct sub-groups among the working population. At Great West Life, which is served by many bus routes, it appears that alternative forms of transportation such as van pools, jitneys, or dedicated buses offer the most hope of fulfilling some of the employees' unmet needs. At Inkster Park on the other hand, there seems to be substantial room for improvement of the bus system to capture part of the automobile group.!

!

The way in which this analysis has been structured tends to result in the identification of a number of smaller sub-groups of employees which are defined by common preferences, socio-economic characteristics, and behaviours. However, if larger populations of employees are considered, such as exist in the vicinity of both locations surveyed for this study, the potential market for alternative transportation modes is greatly increased.!

## ! Policy Implications!

- \* A reasonable testing of consumer demand for alternative work-trip modes requires an experimental approach. This appraoch would use data such as that provided in this study to define potential markets, and then select the most promising of these markets for further development.
- \* The variety of needs and behaviours identified in this survey point to the need for either a wide range of alternative modes of

transportation, or modes which are flexible enough to accommodate such different behaviours. Thus, smaller group travel is more likely to be successful than larger group modes. The need for flexibility also suggests that a more decentralized system will be more effective than a more centrally planned or scheduled one.

- \* The present frequency of shared work-trips as well as the preferences indicated by some employees for shared or arranged travel, indicates that the potential exists for employees to change their travel behaviour if options are made available.
- \* The need to serve the employees of several employers located at a specific location suggests a role for the municipal transit authority or other agencies to provide the service on a contract basis.
- \* Present transit system users should not be considered as a captive market. Those respondents using transit as a 'mode of last resort' may switch to other modes as circumstances permit. Conventional transit service could well be an inferior or Giffen good in the economists' jargon.

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APPENDIX A Questionnaire Form

I.	Present.	Travel	Characteristics
<b>.</b>	1 1 636116	114461	Cijai ac cci i 3 c i c 3

Pres	sent Iravel	Characteristics			
1.	During the you make of one-way tr				
	Private au	to-only occupant		trip	os
	Auto-drive	r with passenger(s)		trip	)S
	Auto-passe	nger		trip	os
	Taxi			trip	S
	Bus			trip	s
	Walked			trip	s
	Other (spec	cify)		trip	)S
2.	How many to	imeslast week did yo cated? (Circle one	udo any of the number in each	e following at box.)	the
			On the way	At lunch time	On the way home
		o or drop off passengers	0 1 2 3 4 5	0 1 2 3 4 5	0 1 2 3 4 5
	child a	or drop off at day care,school ysitters?	0 1 2 3 4 5	0 1 2 3 4 5	0 1 2 3 4 5
	c) Pick up package	o or drop off es	0 1 2 3 4 5	0 1 2 3 4 5	0 1 2 3 4 5
	•	nother destination			
		ecreational, ional or other es)	0 1 2 3 4 5	0 1 2 3 4 5	012345
	e) Attend busines	to other personal	0 1 2 3 4 5	0 1 2 3 4 5	0 1 2 3 4 5
3.	Why do you work?	use your present me	thodsof transp	portation to an	nd from

4.	transportation to work affect your decision?	' Of
	yes no	
	Was it a major factor?	
	yes no	
5a.)	.) If you presently drive an automobile to work, please rank the conv of your car parking spot to your work place. (Circle appropriate	renience number)
	Convenient 1 2 3 4 5 Inconvenient	
5b.)	(Please check below the appropriate number)	nconvenient
	Location of stop    1   2   3   4	5
	to your home?	
	to your workplace?	
6.	6. What do you think it costs per week for your travel to and from wo (Complete methods you use)	ork?
	Private auto (include fuel, parking, insurance) \$	
	Transit (bus pass or cash fare)	
	Shared auto (rider fee, etc.)	
7-	7. How long does the trip usually take (From door to door)	
	minutes to work minutes from work	
8.	8. What do you most dislike about your present method of travelling to (Put your greatest dislike first.)	co work?
	1.	
	2.	
	3.	

## II. Travel Preferences

9. Think about your trip between home and work. If you could describe the best way for you to travel to and from work, how important would each of the following items be? (Place check mark below appropriate numbers.)

nbei	rs.)	Very important			Not important			
			1_	_2_	_3_	4_	5	
Α.	Door to door transportation between home and work							
В.	Direct transportation without other stops						-	
Ċ.	Short travel time							
D.	Freedom to make stops on the way to or from work							
Ε.	Freedom to choose to go at different times on different days							-
F.	Freedom from having . to drive							
G.	Prefer travelling with other people							
Н.	Prefer to have travel arrangements handled by someone else			·				
Ī.	Total transportation expenses must be kept to a minimum				_			
J.	Wish to have vehicle readily available							
K.	Wish to be free of responsi- bility for vehicle maintenance and operation			. *.				
L.	Need space to carry packages							
M.	Freedom from having to obtain parking space	·						
N.	Need transportation to and from work in off-hours (non rush-hour)						•	
0.	Must accommodate my physical disability							
Р.	Prefer travelling alone							
Q.	Other?			-				
	·							

		10.	chara	acteris	tics	in trav	vel bet		me and	work.	three pr . (List Dace.)	
			Most	desire	d cha	racteri	istic					
			Seco	nd desi	red c	naracte	eristic					
			Thir	d desir	ed ch	aracte	ristic					
II.	Gene	ral Ir	nforma	<u>tion</u>	manamana bana i si si sinan di							
	11.	Sex:				male			,			
	,					female	<u> </u>					
	12.	Age 9	group:			15-18						
						19-24						
						25-44						
						45-64						
						65 or	over					
	13.	Plea	se in	dicate	your	job cla	assific	ation.	-			
					>							
,	•						_					
										• .		
										-		
							•					
	14.	Usu	al hou	ırs of	work:		Start					
							End					
	15.	You	r home	posta	] code	e						
					II 1 10 10 10 10 10 10 10 10 10 10 10 10 1							

16.	Total number of persons in household wh	no are:
	Under 12 years of age 12-18 years of age over 18 years	
17.	How many persons in your household have	e full-time paid employment?
18.	Number of automobiles (or trucks) owned	d and used by family.
19.	Please indicate your gross family inco	me range?
	\$ 0 - 8,000 8,001 - 16,000 16,001 - 24,000 24,001 - 32,000	32,001 - 40,000 40,001 - 48,000 48,001 - 56,000 56,001+

APPENDIX B Questionnaire Responses

# INKSTER PARK

	FREQUENCY	CUM FRED	PERCENT	CUM PERCENT
PRIV	ATE AUTO -	ONLY OCCUPA	NT TRIPS	Q1-A
0123456789011246808	122 882 899 104 131 148 123 1	23131310900456089145 11334556770002223333 11356770002223333	42M536629112132582	4717074777903592870 66992447.77903592870 100000000000000000000000000000000000
AUT	O DRIVER WI	TH PASSENGE	ER TRIPS (	91 <b>-</b> 8
0 1234568 10218	266 8 1 4 10 6 22 32 1	26697 86697 8278 8288 8388 8383 8383 8383 8383 838	7902011975522 01.975522	79.6 80.9 88.3 84.4 87.4 89.8 89.4 99.0
			°S 01-0	
0 1245689012	276 333 533 333 333 1	278850369 28850369 28850333 388503833	8999599993 20001100099	823.6 84.6 857.6 857.9 889.7 990.0
	TAX	(I TRIPS Q1	<b>-</b> D	
0 1 1 0	331 2 1	331 333 334	99.1	99.1 99.7 100.0

	FREQUENCY CU	M FREQ	PERCENT	CUM PERCENT
	BUS	TRIPS Q1	<b>-</b> E	
0 12334567 89 1024	298 231 121 1121 11921	298 990 300 300 300 300 300 300 300	25.82N521522652 9000000000000000000000000000000000000	897 907 912 912 912 921 997 100
	WALKIN	G TRIPS	31 <b>-</b> F	
0 12 4 57 8 10 12	313 52 1 2 1 1 7 2	313 3120 3120 3120 3120 3120 3120 3120 3	93.7 1.4 0.5 0.5 0.5 0.2 0.5	93.7 95.8 95.8 96.7 97.0 97.3 99.4 100.0
	OTHER	TRIPS Q	1 <b>-</b> G	
0 <b>2</b> 4	332 1 1	332 333 334	99.4 0.2 0.2	99.4 99.7 100.0
ADUI	LT PASSENGERS	ON WAY	TO WORK Q	Z-A1
0 1 2 3 4 5	275 17 3 5 2 25	275 275 2990 332 333	84.0 5.1 0.9 1.5 0.6 7.6	84.0 89.2 90.2 91.7 92.3 100.0
	ADULT PASSENG		UNCH Q2-A	2
0 1 2 4	319 5 2 1	319 324 326 327	97.5 1.5 0.6 0.3	97.5 99.0 99.6 100.0

FK	EQUENCY (	CUM FREQ	PERCENT	CUM PERCENT
ADU	LT PASSEN	GERS ON WA	Y HOME Q2	~ A 3
0 1 2 3 4 5	251 24 13 5 3 31	251 275 288 293 296 327	76.7 7.3 3.9 1.5 0.9 9.4	76.7 84.0 88.0 89.6 90.5 100.0
CHILE	PASSENGE		TO WORK Q	2-61
0 1 2 3 5	296 8 1 2 20	296 304 305 307 327	90.5 2.4 0.3 0.6 6.1	90.5 92.9 93.2 93.8 100.0
Ch	HILD PASSE	NGERS AT L	.UNCH @2-8	2
0 25	325 1 1	325 326 327	99.3 0.3 0.3	99.3 99.6 100.0
CH]	LD PASSEN	SERS ON WA	Y HOME 02	-63
0 1 2 3 5	293 7 3 5 19	293 300 303 308 327	89.6 2.1 0.9 1.5 5.8	89.6 91.7 92.6 94.1 100.0
PICK U	P/DROP OF	PACKAGES	ON WAY T	0 WORK 02-C1
0 1 2 3	318 5 2 2	318 323 325 327	97.2 1.5 0.6 0.6	97.2 98.7 99.3 100.0
PICK (	P/DROP OF	F PACKAGES	AT LUNCH	0 <b>2-</b> C2
0 1 2 3 4 5	318 1 2 1	318 3223 3225 3226 3327	97.2 1.2 0.3 0.3 0.3	97.2 98.4 98.7 99.3 99.6 100.0

	FREQUENCY CO	JM FREQ	PERCENT C	JM PERCENT
PICK	UP/DROP OFF	PACKAGES	ON WAY HOM	E 02-03
0=2M45	279 20 16 8 2 2	279 299 3123 325 327	85.3 6.1 4.8 20.4 0.6 0.6	85.3 91.4 96.3 98.7 99.3 100.0
G0 1	O ANOTHER DE	STINATION	ON WAY TO	WORK G2-D1
のもなめない	298 9 8 5 25 5	298 307 3155 3220 327	91.1 2.7 2.4 1.5 0.6 1.5	91.1 93.8 96.3 97.8 98.4 100.0
GO T	O ANOTHER DE	STINATION	AT LUNCH Q	S-DS
012M45	300 13 8 1 1	300 313 322 322 323 327	91.7 3.9 2.4 0.3 0.3	91.7 95.7 98.1 98.4 98.7 100.0
G0	TO ANOTHER D	ESTINATIO	OH YAY HO	ME 02-03
0 12345	218 31 36 20 6 14	218 249 2805 3127	66.6 9.4 11.0 6.1 2.4 4.2	66.6 76.1 87.1 93.2 95.7 100.0
AT	END TO PERS	BUSINESS	W OT YAW NC	ORK Q2-E1
0 1 2 3 4 5	299 13 55 1 4	299 312 317 322 323 327	91.4 3.9 1.5 1.3 1.2	91.4 95.4 96.9 98.4 98.7 100.0
AT	TEND TO PERS	BUSINESS	AT LUNCH Q2	-E2
0 1 2 3 5	295 18 11 2	295 313 324 326 327	90.2 5.53 0.63	90.2 95.7 99.6 99.6 100.0

	FREGUENCY	CUM FREG	PERCENT	CUM PERCENT
	ATTEND TO F	PERS BUSINESS	•	IOME 02-E3
	0 208 1 38 2 34 2 29 4 8 5 10	208 246 280 309 317 327	63.6 11.6 10.3 8.8 2.4 3.0	63.6 75.6 85.6 94.4 96.9 100.0
Andrew Control of the	REASONS FOR	R PRESENT TRA	NPORTATIO	
CONVENIENT FLEXIBLE POOR/NO BUS SER TIME OF TRIP SHARING RIDE UNABLE TO DRIVE COST OTHER REASON	79 24 107 76 4 30 10 11	59 190 266 270 310 321	18.3 73.6 33.6 29.1 93.3	18.3 25.8 59.1 82.8 84.1 93.4 96.5 100.0
ALACOTTO CONTROL LAGAR	DID EASE OF	TRANS AFFECT	WORK DE	CISION Q4-A
YES NO	83 254	83 337	24.6 75.3	24.6 100.0
	WAS EASE OF	TRANS A MAJO	R WORK F	ACTOR Q4-B
YES	59 278	59 337	17.5 82.4	17.5 100.0
	CONVENIENC	E OF PARKING	TO WORK	Q5 <b>-</b> A
CONVENIENT	169 28 32 11 NT 14	169 197 229 240 254	66.5 11.0 12.5 4.3 5.5	66.5 77.5 90.1 94.4 100.0
INCONVENIE	MI 14	234	د و د	100.0
	CONVENIENCE	OF BUS STOP		Q <b>5-</b> 81
CONVENIENT 3 4 INCONVENIE	90 47 43 18 NT 97	90 137 160 198 295	30.5 15.9 14.5 6.1 32.8	30.5 46.4 61.0 67.1 100.0

1		7 ( U 1 / W )  • • • • • • •  · ~ ~ 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	290000 		2400C 74402 60000
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0 0 Caras	T T T T T T T T T T T T T T T T T T T	######################################	所	U. S. C. W.	100 100 100 100 100 100 100 100
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CONVERTE A PROPERTY A	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	BETWEEN CALUSTAND		46843 46843 1000 1000	4475 4475 CFFFE

#### FREQUENCY CUM FREQ PERCENT CUM PERCENT FIRST DISLIKE ABOUT TRAVEL MODE 08-A TRAVEL TIME WINTER DRIVING HEAVY TRAFFIC COST OF GAS NO DISLIKE CROWDED BUS POOR BUS SERVICE PARKING CO-TRAVELERS 14 4.4 14.3 25.8 70.0 71.6 77.7 87.1 89.1 14 9.8 31 36 45 81 11.4 11.40258240908 19 $10\bar{0}$ 1000574884026 2222223801 120 127 14 EXPENSE CAR MAINTENANCE OTHER WEATHER 16 22 12 314 100.0 SECOND DISLIKE ABOUT TRAVEL MODE Q8-B TRAVEL TIME WINTER DRIVING HEAVY TRAFFIC COST OF GAS NO DISLIKE CROWDED BUS POOR BUS SERVICE POOR BUS CO-TRAVELERS EXPENSE 16 968N514M24N5N 16 28 43 9.3 165.735.00 15 4486962749 12344749 78 3 7 657 EXPENSE CAR MAINTENANCE OTHER WEATHER 4 158 168 10172 100.0 THIRD DISLIKE ABOUT TRAVEL MODE Q8-C TRAVEL TIME WINTER DRIVING HEAVY TRAFFIC COST OF GAS NO DISLIKE CROWDED BUS POOR BUS SERVICE PARKING CO-TRAVELERS CAR MAINTENANCE OTHER WEATHER 0 . 8 8 8 3 6 8 . 3 6 8 . 3 6 8 . 4 . 6 5 6 6 1 . 6 5 6 6 1 1 0 . 3 . 3 12 12 14 90 0.8 1 10.60 10.60 111.60 115.06 115. 1 102 76225325 7622525 95 94 97 99 86.6 104 96.6 116

120

100.0

	F	REQUENCY	CUM FREQ	PERCENT	CUM PERCENT
		DOOR TO	DOOR TRANPO	ORT 09-A	
IMPORTANT	2	227 39 32 10 22	227 266 298 308 330	68.7 11.8 9.6 3.0 6.6	68.7 80.6 90.3 93.3 100.0
NOT IMPOR	TANT	55	330	6.6	100.0
	DIR	ECT TRANSI	PORT WITHOU		9-8
IMPORTANT	23%	187 47 37 21 29	187 234 271 292 321	58.2 14.6 11.5 6.5 9.0	58.2 72.8 84.4 90.9 100.0
NOT IMPOR	TANT	53	321	9.0	100.0
	PRINCIPALAMANANTERS	SHORT	TRAVEL TIM		
IMPORTANT	234	220 525 355 16	220 272 3107 312 328	67.0 15.8 10.6 1.5 4.8	67.0 82.9 93.5 95.1 100.0
NOT IMPOR	TANT	16	328	4.8	100.0
	THE REAL PROPERTY OF THE PROPE	FREEDOM	TO MAKE ST	OPS Q9-D	
IMPORTANT	23	131 50 53 20 67	131 181 234 254 321	40.8 15.5 16.5 6.2 20.8	40.8 56.3 72.8 79.1 100.0
NOT IMPOR	TANT	67	321	20.8	100.0
	ABLE	TO CHOOS		· · · · · · · · · · · · · · · · · · ·	IMES Q9-E
IMPORTANT	230	118 52 52 29 70	118 170 222 251 321	36.7 16.1 16.1 9.0 21.8	36.7 52.9 69.1 78.1 100.0
NOT IMPOR	TANT	70	321	21.8	100.0
	Annual property of the Annual	FREEDOM	FROM DRIVI		
IMPORTANT	2 3 4	58 27 46 26 163	58 85 131 157 320	18.1 8.4 14.3 8.1 50.9	18.1 26.5 40.9 49.0 100.0
NOT IMPOR	TANT	102	360	JU • 7	10000

			FREQUENCY	CUM FREQ	PERCENT	CUM PERCENT
			TRAVEL	with others	9-G	
IMP0	RTANT	25,4	29 24 87 33 149	29 53 140 173 322	9.0 7.4 27.0 10.2 46.2	9.0 16.4 43.4 53.7 100.0
NOT	IMPOR	TANT	149	322	46.2	100.0
		FR		MAKING ARRAN	GEMENTS	Q9-H
IMPO	RTANT	23,	19 10 39 28 220	19 29 68	6.0 3.1 12.3 8.8 69.6	6.0 9.1 21.5 30.3 100.0
NOT	IMPOR	TANT	550 50	96 316	69.6	100.0
				KEPT TO MIN	[MUM Q9-]	1
IMPO	RTANT	234	151 50 63 14	151 201 264 278 324	46.6 15.4 19.4 4.3 14.1	46.6 62.0 81.4 85.8 100.0
NOT	IMPOR	TANT	14 46	278 324	4.3	85.8 100.0
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IMPO	RTANT	2	2 <u>1</u> 8 39	218 257	68.1 12.1	68.1 80.3
пот	IMPOR	TANT	218 39 28 7 28	218 257 285 292 320	68.1 12.1 8.7 2.1 8.7	68.1 80.3 89.0 91.2 100.0
		NO	RESPONSIBI	LITY FOR MA	INT/OPER:	
IMPO	RTANT	234	81 26 78 37 93	81 108 186 223 316	25.7 8.3 24.7 11.7 29.6	25.7 34.0 58.8 70.5 100.0
NOT	IMPOR	TANT	37 93	223 316	29.6	100.0
			SPACE TO	-	AGES Q9-1	_
IMPO	ORTANT	2 3 4	37 29 68 24 151	38 67 135 159 310	12.0 9.4 22.0 7.8 48.8	12.0 21.4 43.4 51.3 100.0
NOT	IMPOR	TANT	151	310	48.8	100.0

	THE REPORT OF THE PARTY OF THE	FREQUENCY	CUM FREQ	PERCENT	CUM PERCENT
	THE PARTY OF THE P	NO PARK	ING PROBLE	MS Q9-M	
IMPORTANT	2 3	86 35 50 31 113	87 122 172 203 316	27.3 11.1 15.9 9.9 35.8	27.3 38.4 54.3 64.3 100.0
NOT IMPOR	TANT				100.0
	NON		TRANSPORT	AVAILABLE	09-N
IMPORTANT	234	139 36 45 16 79	140 176 221 237 316	44.0 11.5 14.3 5.1 25.1	44.0 55.7 70.0 75.1 100.0
NOT IMPOR	TANT	<b>7</b> 9	316	25.1	100.0
	Mus <sup>-</sup>			DISABILIT	
IMPORTANT . NOT IMPOR	233	24 10 13 7 239	25 48 55 294	8.3 3.5 4.5 2.4 81.3	8.3 11.8 16.3 18.7 100.0
NOT IMPOR	TANT	239	294	81.3	100.0
		TRAV	EL ALONE G	9 <b>-</b> P	
IMPORTANT	2 3 4	46 28 71 22 144	47 75 146 168 312	14.9 9.0 22.8 7.1 46.2	14.9 23.9 46.7 53.8 100.0
NOT IMPOR	TANT	144	312	46.2	100.0
		OTHER	R RESPONSE	Q9-Q	
IMPORTANT		16	16	66.7	66.7
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	WORK I	FINISH TIME	Q14-B	
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	FREQUENCY	CUM FREQ	PERCENT	CUM PERCENT
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0 1	245 93	245 338	72.4 27.5	72.4 100.0
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нО	USEHOLD ME	MBERS FROM	12 TO 18 Q1	16 <b>-</b> 8
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	ноиѕен	ULD MEMBERS	0VER 18 Q1	6 <b>-</b> C
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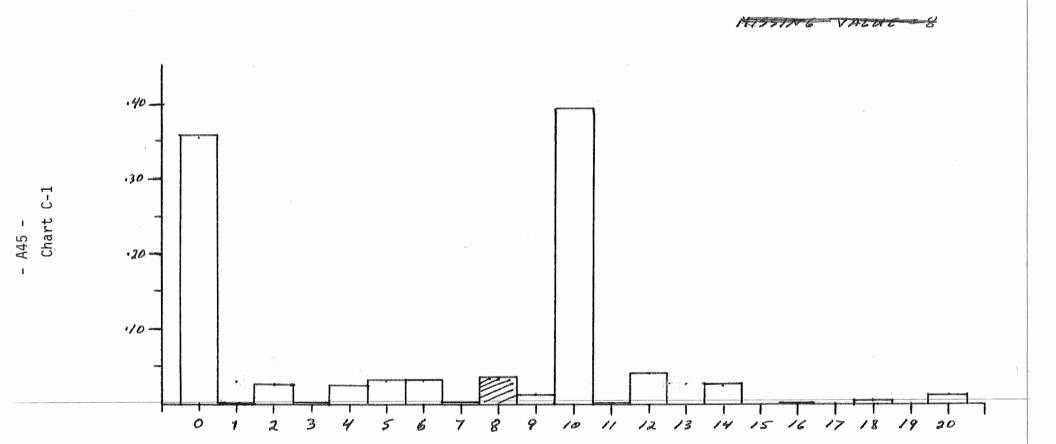
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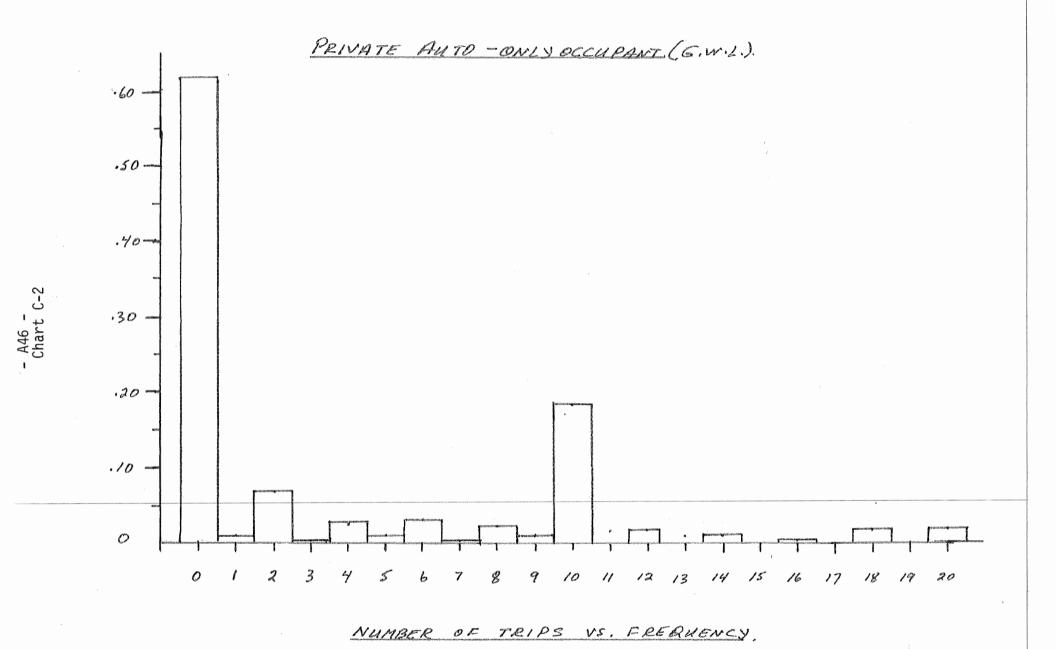
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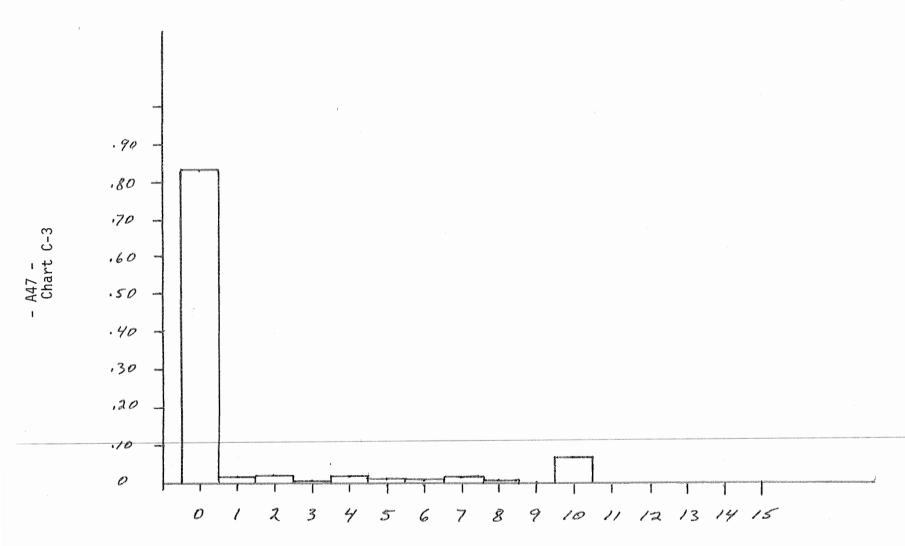
APPENDIX C Trip Frequency by Mode

### PRIVATE AUTO-ONLY OCCUPANT (Importer).



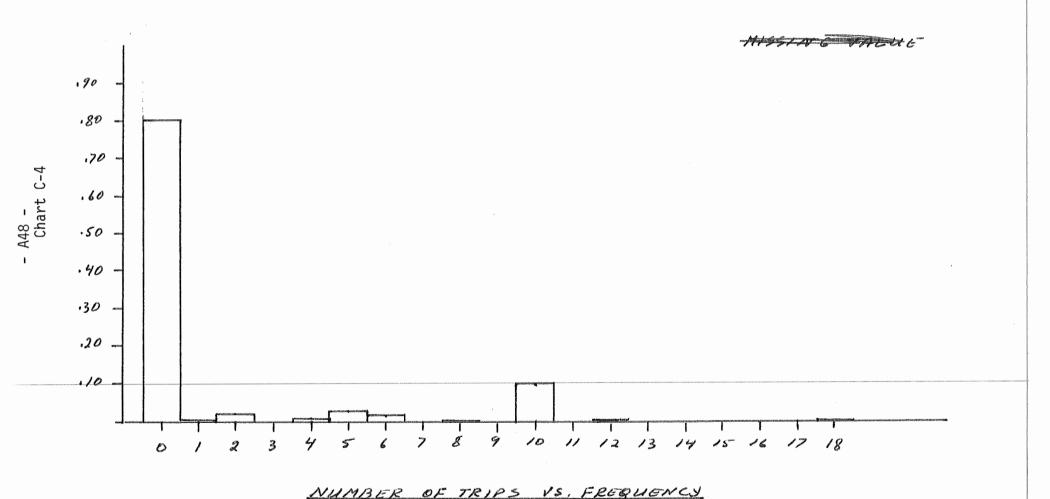
NUMBER OF TRIPS VS. FREQUENCY



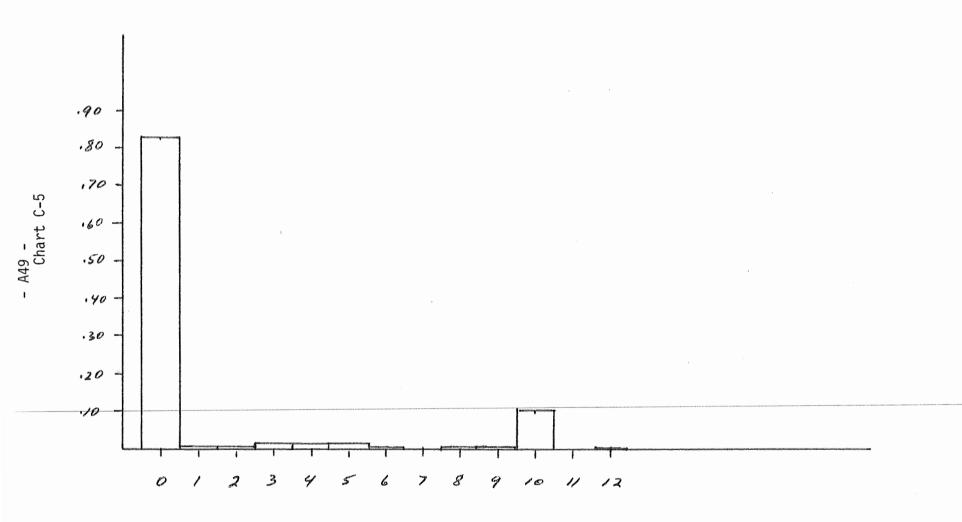


NUMBER OF TRIPS VS. FREQUENCY.

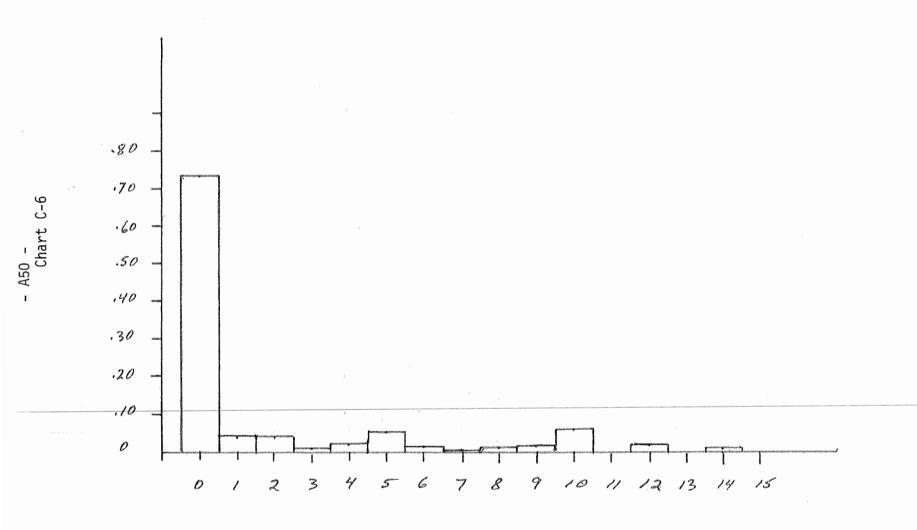
## AUTO-DRIVER WITH Passenger(s) (Inhoter)



## AUTO-PASSENGERS (Inhoster).

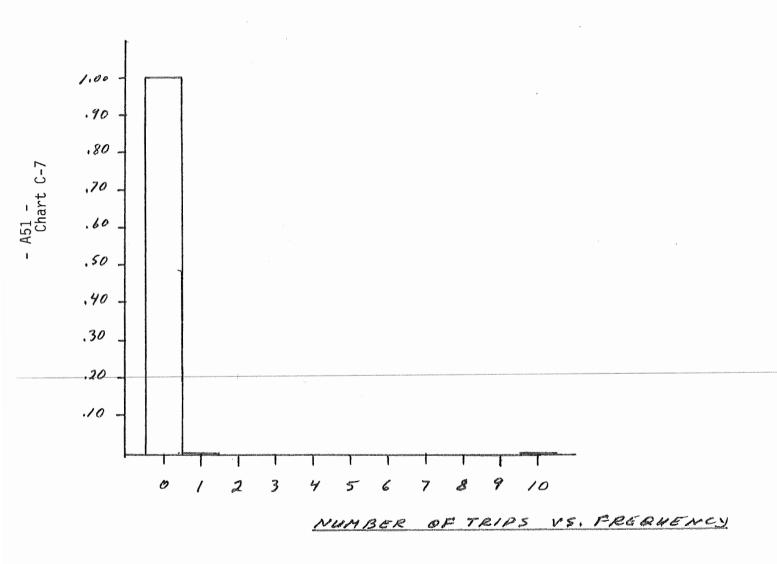


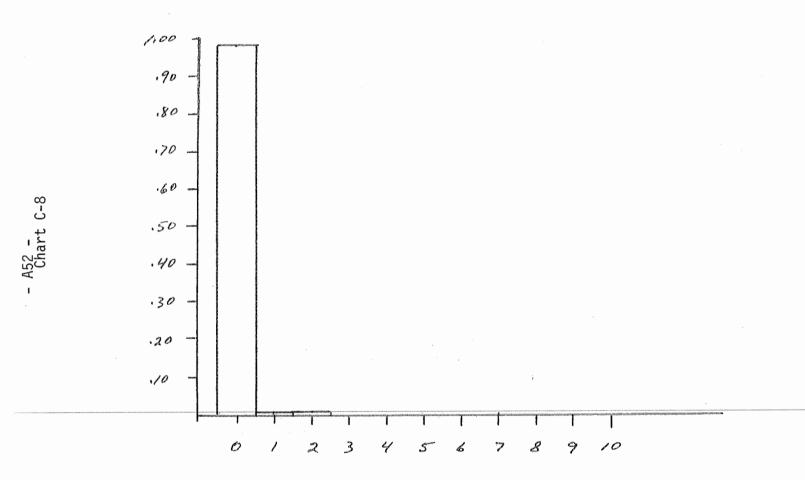
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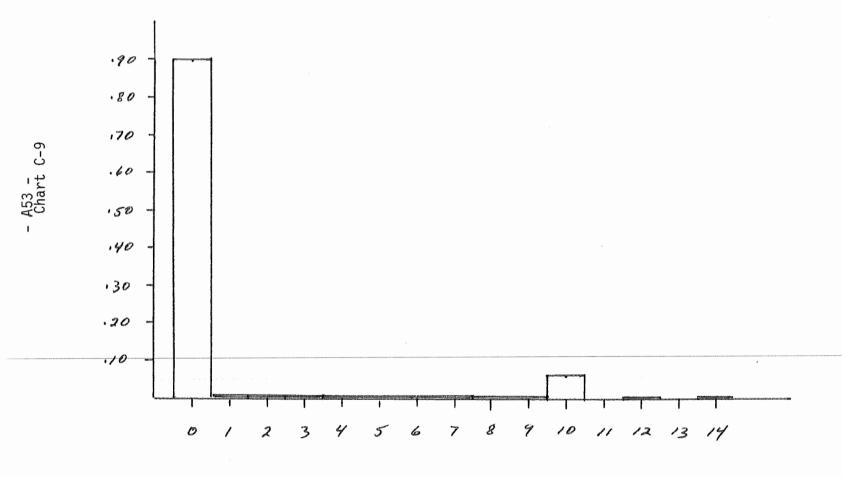
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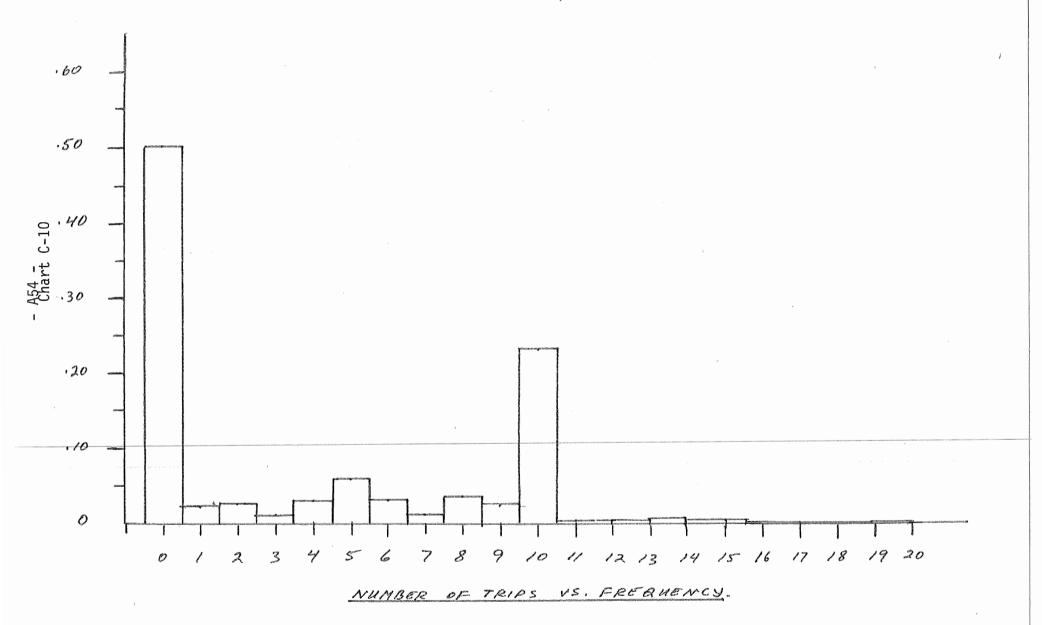


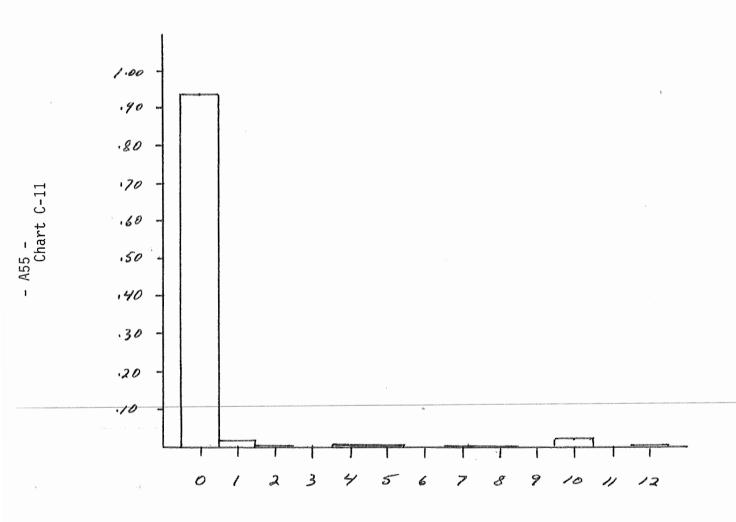


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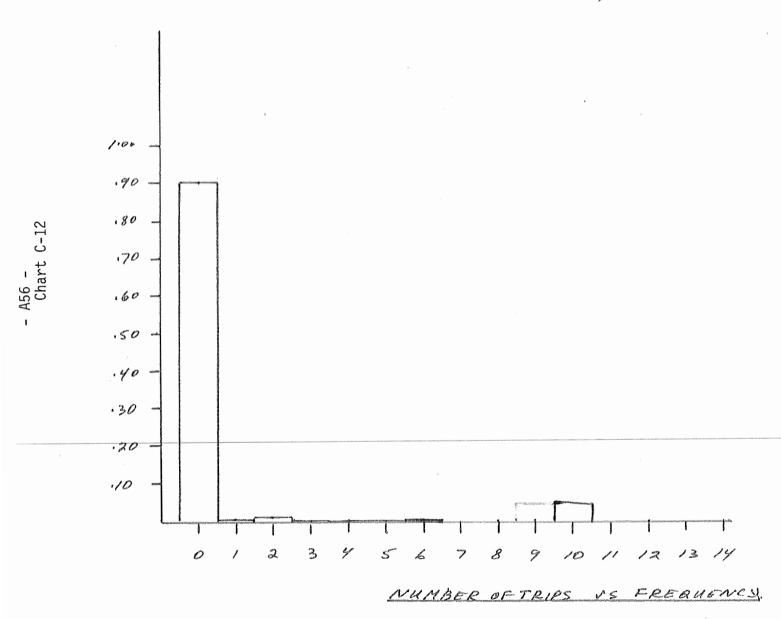
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APPENDIX D The Structure of the Preference Factors

Table D-1

Factor Structure for Inkster Park (Based on the Correlation

Matrix). Correlation coefficients smaller than .200 are omitted.

!									
		F <sub>1</sub>	_F <sub>2</sub> _	F <sub>3</sub>	F <sub>4</sub> _	F <sub>5</sub>	F <sub>6</sub>	F <sub>7</sub>	F <sub>8</sub>
1.	Door to door transportation								
	between home and work	-	-	.807*	.352	.219	-	-	-
2.	Direct transportation without								
	other stops	-	.214	.460	.710*	-	.203	-	-
3.	Short travel time	-	-	-	.888*	-	-	-	-
4.	Freedom to make stops on the								
	way to (from) work	-	.890*	-	-	-	.299	-	-
5.	Freedom to choose to go at								
	different times on different								
	days	-	.847*	.219	-	-	.308	-	.223
6.	Freedom from having to drive	.795*	-	-	-	.284	-	.259	-
7.	Prefer travelling with other								
	people	-	-	.204	-	.805*	-	.204	-
8.	Prefer to have travel arrange-								
	ments handled by someone else	.472	-	-	-	.689*	-	.321	-
9.	Total transportation expenses								
	must be kept to a minimum	.595*	250	-	.418	.222	371	-	.212
10.	Wish to have vehicle readily								
	available	-	.354	.818*	-		.220	-	.203
11.	Wish to be free of responsi-								
	bility for vehicle maintenance								
	and operation	.785*	305	-	.252	.262	-	-	-

### Table D-1 (cont'd.)

•										
			F <sub>1</sub>	F <sub>2</sub>	F <sub>3</sub>	F <sub>4</sub>	F <sub>5</sub>	F <sub>6</sub>	F <sub>7</sub>	F <sub>8</sub> _
12.	Need space to carry pa	ckages	-	.343	.220	-	-	.857*	-	.226
13.	Freedom from having to	obtain								
	parking space		.584*	-	.399	-	-	-	.578*	.363
14.	Need transportation to	and from								
	work in off-hours (n	on rush								
	hours)		-	.217	-	-	-	-	-	.940*
15.	Must accommodate physi	ca1								
	disability		-	-	-	-	.238	-	.926*	-
16.	Prefer travelling alon	e	~	.303	_	-	320	.723*	.413	-

<sup>\*</sup> Major characteristics of factor

Table D-2

Factor Structure for Great West Life (Based on Correlation

Matrix). Correlation coefficients smaller than .200 are omitted.

1									
		_F	F <sub>2</sub>	F <sub>3</sub>	F <sub>4</sub>	F <sub>5</sub>	F <sub>6</sub>	F <sub>7</sub>	F <sub>8</sub>
1.	Door to door transportation								
	between home and work	-	-	-	.651*	.335	-	-	-
2.	Direct transportation without								
	other stops	-	-	-	.297	.669*	-	-	-
3.	Short travel time	-	-	-	-	.847*	-	-	-
4.	Freedom to make stops on the								
	way to or from work	-	-	.884*	-	-	-	-	-
5.	Freedom to choose to go at								
	different times on different								
	days	-	-	.665*	258	-	.280	-	-
6.	Freedom from having to drive	.399	.387	-	470	<b>-</b>	-	-	-
7.	Prefer travelling with other								
	people	-	.781*	-	-	-	-	326	-
8.	Prefer to have travel arrange-								
	ments handled by someone else	-	.834*	-	-	-	-	-	_
9.	Total transportation expenses								
	must be kept to a minimum	.673*	-	-	-	-	-	284	-
10.	Wish to have vehicle readily								
	available	-	-	-	.695*	-	-	-	-
11.	Wish to be free of responsi-								
	bility for vehicle maintenance	<del>)</del>							
	and operation	.736*	-	-	-	-	-	-	-

### Table D-2 (cont'd.)

•								
	F <sub>1</sub>	F <sub>2</sub>	F <sub>3</sub>	F <sub>4</sub>	F <sub>5</sub>	F <sub>6</sub> _	F <sub>7</sub>	F <sub>8</sub>
12. Need space to carry packages	.252	-	.431	.322	236	.256	-	-
13. Freedom from having to obtain								
parking space	.787*	-	-	-	-	-	-	-
14. Need transportation to and								
from work in off-hours								
(non-rush hours)	-	-	-	-	-	.968*	-	-
15. Must accommodate physical								
disability	-	-	-	-	-	-	-	.980*
16. Prefer travelling alone	-	-	-	-	-	-	.907*	_

<sup>\*</sup> Major characteristics of factor