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Recommended Citation

31 *Hastings Int'l & Comp. L. Rev.* 295 (2008)

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The Transatlantic Divergence in Legal Thought: American Law and Economics vs. German Doctrinalism

By KRISTOFFEL GRECHENIG^{*} & MARTIN GELTER^{**}

I. Introduction

Law and economics has become an integral part of U.S. legal scholarship and the law school curriculum. Ever since the legal realist movement, scholars mostly view the law from an external perspective.¹ It may be surprising to many in the United States that European legal scholarship has been largely resistant to this development. Law is typically viewed “from the inside,” that is as an autonomous discipline independent from the other social sciences. Most legal scholarship is doctrinal, meaning that legal scholars employ interpretative methods in order to systematically expose the law and to find

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^{**}Vienna University of Economics and Business Administration, Vienna, Austria. We would like to thank Anne van Aaken, Thomas Bachner, Simon Deakin, Helge Dedek, Philipp Klages, Michael Litschka, Gerhard Luf, Jürgen Noll, Alexander Somek, Holger Spamann, Brian Tamanaha, Tobias Tröger, Wolfgang Weigel, Viktor Winkler, Martin Winner and participants of the Vienna University of Economics and Business Administration Law, Functionalism and Legal Evolution Workshop (July 2005), the University of Vienna Joseph von Sonnenfels Center for the Study of Public Law and Economics Young Scholars’ Workshop (Nov. 2005), and the Vienna University of Economics and Business Administration START Workshops (May 2006) for helpful commentaries during various stages of our work on this article. A shorter version of this paper in German language has been accepted for publication in *THE RABEL JOURNAL OF COMPARATIVE AND INTERNATIONAL PRIVATE LAW* (2008).

1. JAMES E. HERGET, *CONTEMPORARY GERMAN LEGAL PHILOSOPHY* 104-07 (1996).

out what the law is, frequently even before it is tackled by a court. U.S.-style legal scholarship is often considered very alien, and law and economics in particular often meets outright rejection.

In this paper, we attempt to explain this divergence in the academic legal discourse using the reception of law and economics in legal scholarship in German-speaking countries as a case in point. However, we suspect that our approach can be generalized to other parts of Europe because of common roots and similar historical factors that can be identified in many parts of Europe.

We propose a two-pronged explanation for why law and economics play an insignificant role in German-speaking countries while the United States has become a stronghold for it. First, in the United States, legal realism (in its particular political setting) discredited what has become known as classical legal thought. As a result, legal academics in the United States were receptive of new approaches which began to thrive later during the 20th century. In German-speaking countries, the Free Law School had a similar agenda but did not succeed in displacing doctrinal approaches. Consequently, there was no void to be filled by external criteria. Second, since the 19th century, utilitarianism had gained widespread acceptance in U.S. intellectual circles. As it forms the foundation of modern welfare economics, its basic tenets provide a fertile soil for the incipient law and economics movement. In contrast, German philosophy promoted a strictly anti-utilitarian attitude hostile to any law and economic movement. To the extent external criteria were (or are) accepted by legal scholarship they needed to be taken from a different source. It has recently been pointed out that, both in the United States and in Germany, legal theories opposed to positivism have prevailed. Other than in the United States, the German critique resulted in a “value-based”, transcendental jurisprudence.² In our view, none of these two factors alone can explain the success of law and economics in the United States relative to Europe, but the combination of the two can.

We proceed as follows: Section II describes the rejection of the economic analysis of law in German-speaking countries and gives an overview on explanations that we found in the existing literature. Section III outlines our own hypothesis. Section IV traces the development in the United States, based on the existing literature. It starts

2. Viktor Winkler, *Review Essay – Some Realism about Rationalism: Economic Analysis of Law in Germany*, 6 GERMAN L. J. 103, 1042 (2005).

with the classical legal thought of the late 19th century and subsequently surveys legal realism and the early development of law and economics since the 1960s. Section V describes the development of legal theory in German-speaking countries. As both legal realism and the Free Law School have pointed out, a doctrinal approach to law is equally prone to exploitation to achieve certain political ends. The current state of the discussion on legal philosophy is relevant to us insofar as it influences the ordinary legal discourse, in particular the predominant forms of legal scholarship. Section VI summarizes the above discussion.

II. The Comparatively Weak Position of Law and Economics in German-Speaking Countries

A. *The Current State of Reception of U.S.-Style Economic Analysis of Law*

Typical continental European legal scholars often regard articles published in U.S. law reviews as quite alien. What seems startling is not so much the immersion of U.S. articles into the common law system, but the interdisciplinary and, to the European observer, surprisingly “non-legal” approach adopted by U.S. scholars. While European law scholars’ work typically focuses on the interpretation of the law and the attempt to smooth its inconsistencies by advancing the understanding of its inherent structure and system, U.S. scholars mostly view the law from an external perspective. Law and economics is the most important case in point, as it seems to dominate some fields almost completely. An Italian scholar recently observed that U.S. corporate law professors are not actually legal scholars, but rather economists whose field of research is law.³

This purely functional approach distinguishes the US legal academia from scholarship in Europe, including the UK.⁴ Especially in German-speaking countries, economic approaches to law have been met with rejection quite frequently; law is not merely seen as a field to be investigated with the methods of any branch of social science,

3. STEFANO LOMBARDO, REGULATORY COMPETITION IN COMPANY LAW IN THE EUROPEAN COMMUNITY 18 (2002).

4. *But see* Heikki Pihlajamäki, *Against Metaphysics in Law: The Historical Background of American and Scandinavian Legal Realism Compared*, 52 AM. J. COMP. L. 469 (2004) (discussing the notable exception of Scandinavia).

but as a separate academic discipline and with particular “scientific” methods.

German-speaking academia has brought forth treatises,⁵ articles⁶ and research institutes dedicated to the economic analysis of law.⁷ Still, predictions on the influence of law and economics made in the early 1990s have not been confirmed: In 1991, Ugo Mattei and Roberto Pardolesi suggested that the status of law and economics in Europe merely lagged behind the United States by about 15 years.⁸ Assuming an approximately equal speed of development, one would expect that the situation today should be comparable to the early 1990s in the United States. Today, it seems that Europe has not caught up. Even though law and economics scholarship has clearly increased in recent years, it continues to linger on the fringes of legal scholarship.⁹ The number of law and economics papers is still dwarfed by the amount published in the United States, and most of the law and economics literature is ignored by legal discourse. Legal scholars rarely develop their own economic arguments; where law and economics is discussed, the primary objective is often to gain an

5. *E.g.* BERND SCHÄFER & CLAUS OTT, *LEHRBUCH DER ÖKONOMISCHEN ANALYSE DES RECHTS* 10-11 (3rd ed. 2001); WOLFGANG WEIGEL, *RECHTSÖKONOMIK* (2^D ED. 2003); MICHAEL ADAMS, *ÖKONOMISCHE THEORIE DES RECHTS* (2nd ed. 2004); JÜRGEN NOLL, *RECHTSÖKONOMIE – EINE ANWENDUNGSORIENTIERTE EINFÜHRUNG* (2005).

6. The German-speaking literature started to discuss the economic analysis of law in the 1970s and early 1980s. *See, e.g.*, PETER BEHRENS, *DIE ÖKONOMISCHEN GRUNDLAGEN DES RECHTS*, note 10 (1986) (references to the early discussion).

7. *E.g.*, the departments and centers of law and economics at the Universities of Hamburg, Saarbrücken, Vienna and St. Gallen.

8. Ugo Mattei & Roberto Pardolesi, *Law and Economics in Civil Law Countries: A Comparative Approach*, 11 *INT'L REV. L. & ECON.* 265, 271-72 (1991) (identifying a lag of at least fifteen years, while at the same time suggesting that law and economics might develop more quickly in Europe because of the different system of appointing judges). *See* UGO MATTEI, *COMPARATIVE LAW AND ECONOMICS* 89, 91 (1997) (one coauthor maintaining this position a few years later); *see also generally* Gérard Hertig, *The European Community*, 11 *INT'L REV. L. & ECON.* 331 (1991). *See also* Duncan Kennedy, *Two Globalizations of Law & Legal Thought: 1850-1968*, 36 *SUFFOLK U. L. REV.* 631, 674-78 (2003) (identifying a globalization of contemporary legal discourse independent of law and economics).

9. Kenneth G. Dau-Schmidt & Carmen L. Brun, *Lost in Translation: The Economic Analysis of Law in the United States and Europe*, 44 *COLUM. J. TRANSNAT'L L.* 602, 620 (2006); Nuno Garoupa & Thomas S. Ulen, *The Market for Legal Innovation: Law and Economics in Europe and the United States* 12-19 (Ill. Law & Econ. Working Papers Series, Research Paper No. LE07-009, 2006) (providing evidence from journal articles).

understanding of U.S. legal thought rather than the specific application of economic arguments to legal issues.¹⁰ Admittedly, critiques of the law and economics perspective abound in the United States. However such criticism opposes a powerful intellectual movement in the United States. Similar critiques in German-speaking literature are more or less directed against a seedling that has not yet been able to grow firm roots. Mainstream scholars have pointed out that, while economic analysis emphasizes efficiency criteria and aims to create an optimal allocation of resources under minimal transaction costs, these factors cannot be of primary importance, as the legal system also needs to take non-monetary values into account.¹¹ Most critics emphasize that efficiency neglects the distribution of goods and income, which leads to an aggravation of existing inequalities.¹² It is argued that replacing the obligations of legal ethics with utility calculus under the *homo economicus* assumption discriminates against the poor, thereby failing to meet the goals of social justice.¹³ In addition to that, economic analysis has a reputation of employing utopian models which cannot be applied to practical issues.¹⁴ Moreover, opponents of economic analysis point out that social science is generally unable to deliver precise results, meaning that any claims about economic consequences of legal rules are purely speculative.¹⁵

10. Garoupa & Ulen, *id.* at 2.

11. *E.g.*, Jochen Taupitz, *Ökonomische Analyse und Haftungsrecht – Eine Zwischenbilanz*, 196 ARCHIV FÜR DIE CIVILISTISCHE PRAaxis 114, 133 (1996); HELMUT KOZIOL & RUDOLF WELSER, 1 GRUNDRISS DES BÜRGERLICHEN RECHTS 20-21 (12th ed., 2002). *See, e.g.*, Hans-Peter Schwintowski, *Ökonomische Theorie des Rechts*, 53 JURISTEN-ZEITUNG 581, 587 *passim* (1998) (discussing this misconception). *See also* BERND SCHILCHER, *THEORIE DER SOZIALEN SCHADENSVERTEILUNG* (1977) (arguing that the “capitalist principle of distribution” (*marktwirtschaftliche Verteilungsprinzip*) contradicts the “social principle” (*Sozialprinzip*)).

12. *E.g.*, Karl-Heinz Fezer, *Aspekte einer Rechtskritik an der economic analysis of law und am property rights approach*, 41 JURISTEN-ZEITUNG 817, 823-24 (1986); Taupitz, *supra* note 11, at 124 (suggesting that aspects of social distribution of resources are per se outside the scope of economic analysis).

13. Taupitz, *id.* at 133.

14. Fezer, *supra* note 12, at 822-23; *see also* Friedrich Rüffler, *Gläubigerschutz durch Mindestkapital und Kapitalerhaltung in der GmbH – überholtes oder sinnvolles Konzept*, 4 GESELLSCHAFTS- UND STEUERRECHT AKTUELL 144 (2005) (outright rejection of economic analysis); *see generally* Fritz Rittner, *Das Modell des homo oeconomicus und die Jurisprudenz*, 60 JURISTEN-ZEITUNG 668 (2005).

15. This argument was already made in the late 19th century. *See* Izhak Englard, *Victor Mataja’s Liability for Damages from an Economic Viewpoint: A Centennial to an Ignored Economic Analysis of Tort*, 10 INT’L REV. L. & ECON. 173, 185 (1990). It was again brought up by HANS KELSEN, *WAS IST GERECHTIGKEIT?* 23-

In many cases these criticisms can be traced to a restricted understanding of economics among traditional legal scholars, who are rarely familiar with its analytical instruments, such as the role of models¹⁶ or the meaning of non-monetary values.¹⁷ On one hand, certain approaches to law and economics, especially the one attached to the Chicago School,¹⁸ offer a welcome target for attacks and a basis for outright rejection of any economic approach to law, sometimes without profound analysis and discussion.¹⁹

52 (1953, Reprint 2005). Compare Horst Eidenmüller, *Der homo oeconomicus und das Schuldrecht: Herausforderungen durch Behavioral Law and Economics*, 60 JURISTEN-ZEITUNG 216 (2005) and Rittner, *supra* note 14; Horst Eidenmüller, *Schlusswort*, 60 JURISTEN-ZEITUNG 670, 671 (2005), for the controversy between Eidenmüller and Rittner about the merits of behavioral law and economics.

16. See, e.g., Fezer, *supra* note 12, at 820 (pointing out the absence of transaction cost in the Coase Theorem); but see Ronald H. Coase, *The Problem of Social Cost*, 3 J. L. & ECON. 1, 15-19 (1960) (analyzing markets in the presence of transaction cost).

17. Occasionally, it has been pointed out even in the German-language legal literature that non-monetary values are not *a priori* excluded from economic analysis. See, e.g., Schwintowski, *supra* note 11, at 587-88. See also Frank Adloff, *Theorien des Gebens – Nutzenmaximierung, Altruismus und Reziprozität*, in NONPROFIT-ORGANISATIONEN IN RECHT, WIRTSCHAFT UND GESELLSCHAFT 139 *passim* (Klaus J. Hopt, Thomas von Hippel & W. Rainer Walz eds., 2005); Ludwig von Auer, *Ökonomische Theorieansätze des Gebens*, in NONPROFIT-ORGANISATIONEN IN RECHT, WIRTSCHAFT UND GESELLSCHAFT 159 *passim* (Klaus J. Hopt, Thomas von Hippel & W. Rainer Walz eds., 2005) (controversy on the non-monetary preferences in economics in general).

18. The most prominent one is probably Richard Posner's wealth maximization approach. See Richard A. Posner, *Utilitarianism, Economics, and Legal Theory*, 8 J. LEGAL STUD. 103 (1979) [hereinafter Posner, *Utilitarianism*]; see generally Richard A. Posner, *The Ethical and Political Basis of the Efficiency Norm in Common Law Adjudication*, 8 HOFSTRA L. REV. 487 (1980). Posner seems to have retreated from this position. See Richard A. Posner, *The Ethics of Wealth Maximization*, 36 U. KAN. L. REV. 261, 265 (1988) [hereinafter Posner, *Ethics*]; Richard A. Posner, *The Problematics of Moral and Legal Theory*, 111 HARV. L. REV. 1637, 1670 n.62 (1998) [hereinafter Posner, *Problematics*]; Francesco Parisi, *Methodological Debates in Law and Economics: The Changing Contours of a Discipline*, in THE ORIGINS OF LAW AND ECONOMICS 33, 47-48 (Francesco Parisi & Charles K. Rowley eds., 2005) [hereinafter Parisi, *Changing Contours*]; Charles K. Rowley, *An Intellectual History of Law and Economics: 1739-2003*, in THE ORIGINS OF LAW AND ECONOMICS 3, 21-22 (Francesco Parisi & Charles K. Rowley eds., 2005).

19. Prominent German-language treatises on legal methods typically mention only Richard Posner as a representative of American law and economics and make no references to other approaches: see HANS-MARTIN PAWLOWSKI, *METHODENLEHRE FÜR JURISTEN* n.852, 855 (2d ed. 1991), FRANZ BYDLINSKI, *JURISTISCHE METHODENLEHRE UND RECHTSBEGRIFF* 331 (2d ed. 1991); Otto Palandt, *Bürgerliches Gesetzbuch [BGB] [Civil Code] 2003*, 62nd ed., Einleitung, n.32 (F.R.G.). The criticism of some other authors also seems to rest address the Chicago School approach only, e.g., ERNST A. KRAMER, *JURISTISCHE METHODENLEHRE* 236

Since the early days of modern law and economics, wealth maximization has been criticized as an approach that does not correspond to the welfare economics goal of maximizing total social welfare, i.e. the maximization of total utility within a society.²⁰ It has been pointed out that if people place a negative value on the unequal distribution of wealth, the maximization of total utility has to include distribution considerations²¹ as part of its normative objective. However, alternative approaches and refinements of the initial theories are still often ignored.

Altogether, law and economics still have to overcome significant obstacles in German-speaking countries. Sometimes, economic analyses are considered acceptable as long as their applicability is restricted to legislation and thus excluded from the scope of a lawyer's or legal scholar's daily work.²² Where it is accepted as an element of interpretation, mostly as a type of purposive interpretation of the

(2nd ed. 2005) (citing primarily an article published by Eric Posner in 2003); KOZIOL & WELSER, *supra* note 11, at 20-21; *see also* KLAUS MATHIS, EFFIZIENZ STATT GERECHTIGKEIT (2003) (discussing primarily Posner, but also mentioning other authors). A more comprehensive treatment is given by HORST EIDENMÜLLER, EFFIZIENZ ALS RECHTSPRINZIP (1995) (allowing law and economics in legal policy, but permitting it as a guideline to interpretation only where efficiency has been made the policy of a statute), BEHRENS, *supra* note 6, and ANNE VAN AAKEN, RATIONAL-CHOICE IN DER RECHTSWISSENSCHAFT. ZUM STELLENWERT DER ÖKONOMISCHEN THEORIE IM RECHT (2003). On controversial assumption of law and economics, *see infra* Section 0.

20. *See* GUIDO CALABRESI, THE COST OF ACCIDENTS 24 (1970); Guido Calabresi, *About Law and Economics: a Letter to Ronald Dworkin*, 8 HOFSTRA L. REV. 553 (1980); Guido Calabresi, *The New Economics Analysis of Law: Scholarship, Sophistry, or Self-indulgence?*, 68 PROC. BRIT. ACAD. 85, 89 (1982); LOUIS KAPLOW & STEVEN SHAVELL, FAIRNESS VS. WELFARE (2002); Parisi, *Changing Contours*, *supra* note 18, at 44-48 (summarizing).

21. *See* Calabresi, *The New Economics Analysis of Law*, *id.* at 93-94, 97-100 For a comprehensive discussion *see* KAPLOW & SHAVELL, *id.* at 28. Legal economists typically argue that redistribution should not be attempted in substantive legal rules, but left to tax law. *See* Louis Kaplow & Steven Shavell, *Why the Legal System is Less Efficient Than the Income Tax in Redistributing Income*, 23 J. LEGAL STUD. 667 (1994); Louis Kaplow & Steven Shavell, *Should Legal Rules Favor the Poor? Clarifying the Role of Legal Rules and the Income Tax in Redistributing Income*, 29 J. LEGAL STUD. 821 (2000). Distributive justice was taken into account by utilitarianism as early as in the work of Jeremy Bentham. *See, e.g.*, PAUL J. KELLY, UTILITARIANISM AND DISTRIBUTIVE JUSTICE – JEREMY BENTHAM AND THE CIVIL LAW 14 *passim* (1990).

22. *See generally* EIDENMÜLLER, *supra* note 19; *see generally* Taupitz, *supra* note 11.

law,²³ it remains strictly subordinate to the traditional canons of interpretation.²⁴

i. A Short Overview of the Existing Literature

1. Divergence Between Common Law and Civil Law

So far, most explanations of this divergence have emphasized institutional factors. Ugo Mattei and Roberto Pardolesi have suggested that a central reason for the divergence is the decentralized decision-making system and the more powerful position of the judge in the Anglo-Saxon common law, as opposed to the stereotype of the continental civil law judge as a mere interpreter of the law.²⁵ A related ar-

23. See, e.g., BYDLINSKI, *supra* note 19, at 331; KRAMER, *supra* note 19, at 236-37; Dieter Krimphove, *Rechtstheoretische Aspekte der "Neuen ökonomischen Theorie des Rechts,"* 32 RECHTSTHEORIE 530 (2001); Reinhard Kohl, *Über die Rechtsanwendung im Sinne der Ökonomischen Analyse des Rechts im Verhältnis zu den hergebrachten Kanons der Gesetzesauslegung,* in JAHRBUCH JUNGER ZIVILRECHTSWISSENSCHAFTLER 1992, 29-46 (Stephan Breidenbach et al. eds., 1993).

24. See the discussion in standard works on interpretation such as PAWLOWSKI, *supra* note 19, at notes 852, 855 (2d ed. 1991); KRAMER, *supra* note 19, at 236-7; F. BYDLINSKI, *supra* note 19, at 331-32. Law and economics is not even discussed by KARL LARENZ, *METHODENLEHRE DER RECHTSWISSENSCHAFT* (6th ed. 1991) and REINHOLD ZIPPELIUS, *JURISTISCHE METHODENLEHRE* (4th ed. 1985); see also standard treatises on civil law such as PALANDT, *supra* note 19, at Einleitung notes 32-3; KOZIOL & WELSER, *supra* note 11, at 20-21; see also Taupitz, *supra* note 11, at 135-36; EIDENMÜLLER, *supra* note 19, at 450 *passim*; Horst Eidenmüller, *Rechtsanwendung, Gesetzgebung und ökonomische Analyse*, 197 ARCHIV FÜR DIE CIVILISTISCHE PRAXIS 80 *passim* (1997) and the particularly critical assessment of Fezer, *supra* note 12, at 817 et seq. For a descriptive accounting of this rejection see Christian Kirchner, *The difficult reception of law and economics in Germany*, 11 INT'L REV. L. & ECON. 277-8 (1991); Taupitz, *id.* at 128 *passim*; Victor Winkler, *Ökonomische Analyse des Rechts im 19. Jahrhundert: Victor Matajas "Recht des Schadensersatzes" revisited*, 26 ZEITSCHRIFT FÜR NEUERE RECHTSGESCHICHTE 262 (2004); Wolfgang Weigel, *Law and Economics in Austria*, in INTERNATIONAL ENCYCLOPEDIA OF LAW AND ECONOMICS Nr. 0305 (Boudewijn Bouckaert & Gerrit De Geest eds., 2000), at <<http://encyclo.findlaw.com/tablebib.html>>; Gérard Hertig, *Switzerland*, 11 INT'L REV. L. & ECON. 293 *passim*. (1991). For further references to jurisprudence and doctrinal legal scholarship, see SCHÄFER & OTT, *supra* note 5, at 10-11. For a discussion of efficiency as a principle of constitutional law, see Konrad Lachmayer, *Effizienz als Verfassungsprinzip: Eine Maxime für staatliches Handeln in Österreich?*, in 44 ASSISTENTENTAGUNG, RECHT UND ÖKONOMIK 135 *passim* (Marc Bungenberg, Stefan Danz & Helge Heinrich eds., 2004).

25. Mattei & Pardolesi, *supra* note 8, at 267; MATTEI, *supra* note 8, at 81-82. See generally Richard A. Posner, *Law and Economics in Common-Law, Civil-Law, and Developing Nations*, 17 RATIO JURIS 66, 76-77 (2004) (contrasting common law and civil law); Richard A. Posner, *The Future of the Law and Economics Movement in*

gument was brought forward by Christian Kirchner in the German context. He stresses the predominant understanding of the constitutional separation of powers, under which judges are allowed only to interpret the law on the basis of existing statutes and are prohibited from making reference to non-legal arguments.²⁶

Although these points are absolutely valid, they do not suffice as a sole explanation. English legal scholarship provides a counter-example, as it is generally considered to be committed to an “internal” perspective on the law.²⁷ Admittedly, law and economics have made some inroads in the U.K., notably in corporate law,²⁸ but as a whole, scholarly work based upon black-letter law continues to predominate as it does on the European continent. External or critical perspectives seem to remain marginal as they do in continental Europe.²⁹ Thus, if one were to observe an increased openness of British scholarship to U.S. approaches to law, one can well put down any edge over the continent to the shared English language and a greater U.S. influence resulting from it.

2. *The Success and Failure of Legal Positivism*

Closely related to the argument outlined in the previous section is the theory that legal positivism, understood as strict adherence to positive law to the exclusion of any substantive justification of norms, caused legal scholarship to dissociate from other disciplines.³⁰ This is true, for example, for Hans Kelsen’s widely known approach to legal positivism, which has gained widespread acceptance in civil law countries.

Even though the legal positivism argument has some merits, it cannot provide an exclusive explanation for the widespread rejection

Europe, 17 INT’L REV. L. & ECON. 3, 3 (1997).

26. Kirchner, *supra* note 24, at 277-92. See also Posner, *Future*, *id.* at 5; Dau-Schmidt & Brun, *supra* note 9, at 607, 617; Taupitz, *supra* note 11, at 129 *passim*. See generally HERGET, *supra* note 1, at 115-16 (discussing separation of powers in general).

27. Brian R. Cheffins, *Using Theory to Study Law: A Company Law Perspective*, 58 CAMBRIDGE L. J. 197, 200-01 (1999); see also Neil Duxbury, *When Trying is Failing: Holmes’s “Englishness”*, 63 BROOK. L. J. 145, 146 (1997); HERGET, *supra* note 1, at 106.

28. Cheffins, *id.* at 208-09.

29. See Duxbury, *supra* note 27, at 148.

30. E.g., Wolfgang Weigel, *Prospects for Law and Economics in Civil Law Countries: Austria*, 11 INT’L. REV. L. & ECON. 325, 326 (1991).

of law and economics. After all, economic efficiency could have been implemented by statutory law (e.g., as a method of interpretation), or at least been used (without an explicit statutory basis) as an element of the generally accepted legal principle.³¹ Furthermore, legal positivists such as Jeremy Bentham can be counted among the precursors of the modern law and economics movement.³² This issue aside, it has frequently been pointed out both in the United States (most prominently by the legal realists) and in German-language literature (mostly by the free-law school) that personal views of judges inevitably enter judgments, meaning that a clear separation between mere interpretation and the creation of new law is impossible.³³ We will argue that legal positivism played an important role in the evolution of legal thought. However, we emphasize the role of *policy* in Kelsen's theory.³⁴

3. *Legal Education and Career*

Some authors have sought to explain the rejection of law and economics by pointing to the particularities of legal education in Germany. The most frequent culprit is the lack of training in economics among lawyers.³⁵ The alleged dislike of mathematics prevalent among jurists adds to this factor.³⁶ By contrast, U.S. students normally have to undergo a more general non-legal education in col-

31. Mattei & Pardolesi, *supra* note 8, at 269 (emphasizing the role of case law also in civil law countries).

32. *See infra* Section VI.

33. On the German free-law school, *see infra* section 0. On hermeneutics in general *see* HANS-GEORG GADAMER, WAHRHEIT UND METHODE: GRUNDZÜGE EINER PHILOSOPHISCHEN HERMENEUTIK (6th ed. 1990); on hermeneutics in German legal literature *see e.g.*, JOSEF ESSER, VORVERSTÄNDNIS UND METHODENWAHL IN DER RECHTSFINDUNG (1972). The indeterminacy of jurisprudence on the basis of pre-existing materials such as statutes or precedents is also the fundamental thesis of American legal realism [*see e.g.*, Brian Leiter, *American Legal Realism*, in THE BLACKWELL GUIDE TO THE PHILOSOPHY OF LAW AND LEGAL THEORY 50 (Martin A. Golding & William P. Edmundson eds., 2005)] and of the critical legal studies movement [for an overview, *see* Mark V. Tushnet, *Critical Legal Theory*, in THE BLACKWELL GUIDE TO THE PHILOSOPHY OF LAW AND LEGAL THEORY 80 (Martin A. Golding & William P. Edmundson eds., 2005); seminal works are *e.g.*, Duncan Kennedy, *Form and Substance in Private Law Adjudication*, 89 HARV. L. REV. 1685 (1976); DUNCAN KENNEDY, A CRITIQUE OF ADJUDICATION (1997)].

34. *See infra* pages 344 and following.

35. Weigel, *supra* note 30, at 326.

36. R. Cooter & J. Gordley, *Economic Analysis in Civil Law Countries: Past, Present, Future*, 11 INT'L REV. L. & ECON. 261-63 (1991).

lege before entering law school, which may also result in greater openness towards interdisciplinary approaches to law.³⁷ Another factor is the conservative approach to appointing professors prevalent in most European countries.³⁸

The role of legal education may play a role in explaining the divergence. However, until recently, jurists in German-speaking countries had to take courses in economics;³⁹ additionally, U.S. law professors often lack formal training in mathematics,⁴⁰ which does not necessarily prevent them from bringing forward economic arguments. In any case, it is probably necessary to ask whether the design of the current curricula is a consequence, rather than the cause, of the marginal importance of economics for legal interpretation and policy. The same is true of argument attributing the rejection of law and economics to misconceptions, such as its exclusive identification with the Chicago School.⁴¹

4. *Rent-Seeking and Academic Incentives*

The argument has been made that rent-seeking activities by traditionally trained jurists constitute a strong interest group in opposition to any progressive legal movements.⁴² In the Austrian context,

37. Cf. Dau-Schmidt & Brun, *supra* note 9, at 618-19.

38. MATTEI, *supra* note 8, at 88. See also the contributions to the symposium on "Selecting Minds", 41 AM. J. COMP. L. 351-53 (1993).

39. Leaving aside the old tradition of "Faculties of Legal and State Sciences" (*rechts- und staatswissenschaftliche Fakultäten*) (*infra* section 0), mandatory courses in economics and business management were only abolished in Austrian law faculties a few years ago. See also Eugen Böhm-Bawerk, *Book Review of Victor Mataja, Das Recht des Schadenersatzes vom Standpunkt der Nationalökonomie*, 17 ZEITSCHRIFT FÜR DAS PRIVAT- UND ÖFFENTLICHE RECHT DER GEGENWART (GRÜNHUTS ZEITSCHRIFT) 418 (1890) (pointing out that few people are able to be experts both in law and economics).

40. See Cooter & Gordley, *supra* note 36, at 262.

41. Weigel, *supra* note 24, at 120; also see Christian Watrin, *Nutzen und Kosten des Rechts*, in EFFIZIENZ DER GESETZESPRODUKTION 239, 242 (Wolfgang Mantl ed., 1995).

42. Cf. MAX WEBER, WIRTSCHAFT UND GESELLSCHAFT VII § 8, 509 *passim* (5th ed. 1976); C.C. von Weizsäcker in a letter dated June 6, 1993, to Horst Eidenmüller, cited by EIDENMÜLLER, *supra* note 19, at 7; cf. Rittner, *supra* note 14, at 669 (rejecting behavioral law and economics (among other arguments) because it threatens to subvert the independence of law). See generally 1 Dieter Grimm, *Methode als Machtfaktor*, in EUROPÄISCHES RECHTSDENKEN IN GESCHICHTE UND GEGENWART – FESTSCHRIFT FÜR HELMUT COING 469 *passim* (Norbert Hörn et al. eds., 1982) (discussing the instrumental use of methodology in general); NIKLAS LUHMANN, ÖFFENTLICHE ENTSCHÄDIGUNG RECHTSPOLITISCH BETRACHTET 189, 192 (1965) (dis-

Wolfgang Weigel points out the predominant position of lawyers in the economy.⁴³ Other than in the U.S, where decisions about the acceptance or rejection of an article in law reviews are made by students, in Europe the decision is typically made by established law professors. While students do not normally have a particular position to defend, an established professor may sometimes be opposed to the publication of an article strongly opposed to his own approach. In this sense, the U.S. system of law reviews is more open to new approaches, as it is necessary to promote a new and controversial thesis in order to have an article accepted by a reputable law review; naturally, this is a much better invitation to papers critical of the status quo.⁴⁴

Arguments aiming at the protection of vested interests may explain why the predominant type of legal thought has maintained and expanded its position, but they do not explain how it originally came into being. One possibility would be to seek the answer in the economic system in general. For example, some authors have pointed to the generally established practice of seeking to achieve widespread consensus in politics.⁴⁵ This may relate to the long-standing hegemony of Keynesian macroeconomics among economists in Europe.⁴⁶ In any case, Germany and other European countries lacked an anti-intervention sociopolitical movement (as it existed in the U.S.) in the vicinity of which the law and economics movement could thrive.⁴⁷ Economic and social policy must therefore have to be part of the explanation.

In a recent article, Oren Gazal-Ayal has attempted to explain the prevalence of law and economics in the United States with the publication incentives of legal academics: While in the United States, and even more so in Israel, standards for appointment and promotion create rewards for law and economics publications, this is not the case in Europe.⁴⁸ Similarly, Nuno Garoupa and Thomas Ulen have re-

cussing the political weight of consensus in legal methodology).

43. Weigel, *supra* note 30, at 326; *see also* Hertig, *supra* note 24, at 293 (making a similar argument for Switzerland).

44. *See* Dau-Schmidt & Brun, *supra* note 9, at 615.

45. Weigel, *supra* note 30, at 327 (for Austria); Hertig, *supra* note 24, at 300 (for Switzerland).

46. MATTEI, *supra* note 8, at 92; *cf.* Weigel *id.*

47. Taupitz, *supra* note 11, at 128-29.

48. Oren Gazal-Ayal, *Economic Analysis of Law and Economics*, at <http://ssrn.com/abstract=901164>.

cently suggested that the U.S. edge in law and economics and in “legal innovations” can be explained with how legal scholarship is evaluated in the U.S.⁴⁹ The claim is that there is a strong incentive to innovate where multiple law schools compete for faculty members and students, and where successful schools are better able to place their students in the job market. They emphasize a variety of institutional factors to explain why legal academia in European countries has a stronger conservative bias, including the organization of the legal profession, the judiciary, and academia. Admittedly, this may be an important contributing factor. However, there are probably two important weaknesses in the argument.

First, Garoupa and Ulen themselves point out that legal innovations generally increase the gap between scholarship and practice.⁵⁰ This casts doubt on the idea that the content and innovation in scholarship is strongly influenced by the student job market. Second, the theory does not explain why the gap between legal scholarship in the United States and Europe is so much greater in law than in any other field. Finally, even though Gazal-Ayal’s and Gaorupa and Ulen’s theories are plausible, they do not explain how different incentives came into being. After all, there is considerable path dependency influencing how research is evaluated in a given field, over which established legal scholars have considerable influence.

III. Overview of Our Own Hypothesis

In this section we attempt to trace the acceptance and rejection of law and economics to the evolution of legal theory, in its specific political and social context. Legal scholarship in German-speaking countries and the United States developed in a parallel fashion up to the interwar period, but then began to diverge. While in the United States, classical legal thought was discredited by legal realism, its German cognate, the Free Law School, failed to have the same effect. Instead of discrediting *Begriffsjurisprudenz* (conceptual jurisprudence), the counterpart to U.S. classical legal thought, it was replaced by *Interessenjurisprudenz* (interest jurisprudence) and its outgrowth, *Wertungsjurisprudenz* (jurisprudence of value judgments), both of which resemble conceptual jurisprudence in important elements. All these schools bear a strong moment of *reproductive argumentation*,

49. Garoupa & Ulen, *supra* note 9.

50. *Id.* at 41.

from which novel and external elements, such as the efficiency of a certain interpretation, are excluded.

The position of policy (*Gesetzgebungslehre*)⁵¹ in legal scholarship is one of the core elements of our explanation. In German-speaking countries, policy typically stands outside the realm of legal scholarship and is left to politics. This tradition can be traced back to the first half of the 19th century, namely to Savigny's historical school of jurisprudence. It was carried into the 20th century by *Interessenjurisprudenz* and restated in Hans Kelsen's theory of legal positivism that completely eliminated policy from the "science of law," amplifying the acceptance of an internal perspective that already dominated German legal academia.⁵²

By deconstructing classical legal thought in the United States, legal realism created a vacuum in legal scholarship and jurisprudence that was to be filled by a discussion on policy. In the decades that followed, the law and economics movement could take up reconstructive work in order to develop new principles and decision criteria. In doing so, it achieved a hegemony vis-à-vis other movements.⁵³ This vacuum was never created in German-speaking countries in the first place. For this reason, among others, it is not surprising that the early law and economics movement that developed in the late 19th century in Austria failed.

The fact that in the United States the legal realism movement succeeded, while in German-speaking countries the free law movement failed, can partly be explained by political factors, most importantly the role of U.S. judicial review. The opposition between conservative judges, who used formalistic reasoning to strike down progressive social legislation, and progressive legal scholars fostered legal realism as this opposition gave academics the means to attack the courts. As a result, a pluralism of methods characterizes U.S. legal scholarship today, but it can be said that consequentialist approaches are dominant. Among other approaches to the law, such as

51. In German, the terms *Rechtspolitik* and *Gesetzgebungslehre* can be used interchangeably. See MANFRED REHBINDER, *RECHTSSOZIOLOGIE*, note 8 (4th ed. 2000).

52. Cf. Cheffins, *supra* note 27, at 198-200 (defining "external" and "internal" perspectives in legal scholarship).

53. Cf. Thomas Ulen, *The Unexpected Guest: Law and Economics Law and Other Cognate Disciplines, and the Future of Legal Scholarship*, 79 CHI.-KENT L. REV. 403, 414-15 (2004).

critical legal studies and, law and society, it seems that law and economics has become dominant. This was due to a background ideology of utilitarianism, which served as a basis for law and economics and which has gained widespread influence in the United States since the 19th century. In contrast, German philosophy followed a strictly anti-utilitarian path that can be traced back to German idealism (e.g., Kant). It is likely that even if policy had become an integral part of legal scholarship, law and economics would not have been the dominant approach.

IV. The U.S. Experience: Legal Realism and Utilitarianism

A. American Legal Realism as Background to Law and Economics

Contemporary economic analysis of law⁵⁴ was developed in the United States, where it has become a predominant method of legal scholarship. Typically, this is explained by means of the development of legal theory in the United States during the first half of the 20th century. Up to this time, U.S. and German lawyers shared a similar methodological outlook. The decisive reason why U.S. scholarship turned its back on doctrinalism can be traced to political developments during that period.

During the late 19th and early 20th century U.S. legal scholarship was characterized by what is today called classical legal thought.⁵⁵ This approach, which is often identified with the name of Christopher Columbus Langdell, paralleled German *Begriffsjurisprudenz* in many important aspects,⁵⁶ without any decisive difference resulting from U.S. law's focus on case law as opposed to the German civil law sys-

54. For a historical analysis, see HEATH PEARSON, *THE ORIGINS OF LAW AND ECONOMICS: THE ECONOMISTS' NEW SCIENCE OF LAW* 43, 131 (1997); Ejan Mackaay, *History of Law and Economics*, in 200 *INTERNATIONAL ENCYCLOPEDIA OF LAW AND ECONOMICS* 68 *passim* (Boudewijn Bouckaert & Gerrit De Geest eds., 2000) (both discussing early precursors of law and economics).

55. *E.g.*, MORTON HORWITZ, *THE TRANSFORMATION OF AMERICAN LEGAL THOUGHT 1870-1960*, 9 (1992); see generally DUNCAN KENNEDY, *THE RISE AND FALL OF CLASSICAL LEGAL THOUGHT* (1998); Gary Minda, *One Hundred Years of Modern Legal Thought: From Langdell and Holmes to Posner and Schlag*, 28 *IND. L. REV.* 353 (1995) (using a different historical classification).

56. See, *e.g.*, Kennedy, *supra* note 8, at 637-48 (identifying a globalization of classical legal thought originating in Germany).

tem. Classical legal thought understood law as “legal science.”⁵⁷ According to Langdell, general principles should be derived from cases, identifying the features of a coherent system. From these principles, it would be possible to deduce solutions for specific (future) cases.⁵⁸ Cases that did not fit into the system should be eliminated as erroneous.⁵⁹ This resulted in the kind of formalism Roscoe Pound was to criticize as “mechanical jurisprudence.”⁶⁰ Neil Duxbury has described the typical law review article of this time as “dry, technical, doctrinal, and often narrowly focused.”⁶¹

The development both in law teaching and legal scholarship was influenced by German legal scholarship during the classical period which, at that time, consisted largely of the “historical school” established by Savigny.⁶² From the German tradition, Langdellian legal

57. See generally, e.g., BERNARD SCHWARTZ, MAIN CURRENTS IN AMERICAN LEGAL THOUGHT 346 (1993).

58. Joseph William Singer, *Legal Realism Now*, 76 CAL. L. REV. 465, 496-97 (1988).

59. Brian Leiter, *Legal Realism, in A COMPANION TO PHILOSOPHY OF LAW AND LEGAL THEORY* 261, 275-76 (Dennis Patterson ed., 2003) (1999).

60. Roscoe Pound, *Mechanical Jurisprudence*, 8 COLUM. L. REV. 605 (1908). See also HORWITZ, *supra* note 55, at 16-17; Singer, *supra* note 58, at 496-544; NICHOLAS MERCURO & STEVEN G. MEDEMA, ECONOMICS AND THE LAW. FROM POSNER TO POST-MODERNISM 7-9 (1997); Gerald B. Wetlaufer, *Systems of Belief in Modern American Law: A View from Century's End*, 49 AM. U. L. REV. 1, 10-79 (1999) (all discussing the doctrinalism of the classical period).

61. Neil Duxbury, *When Trying is Failing: Holmes's 'Englishness'*, 63 BROOK. L. J. 145, 156 (1997). The example he gives is Loran L. Lewis, Jr., *The Law of Icy Sidewalks in New York State*, 6 YALE L. J. 258 (1897).

62. See generally FRANZ WIEACKER, PRIVATRECHTSGESCHICHTE DER NEUZEIT UNTER BESONDERER BERÜCKSICHTIGUNG DER DEUTSCHEN ENTWICKLUNG 381 (2nd ed. 1967); JOHN DAWSON, THE ORACLES OF THE LAW 451-50 (1968); Stefan Riesenfeld, *The Influence of German Legal Theory on American Law: The Heritage of Savigny and His Disciples*, 37 AM. J. COMP. L. 1 (1989); Michael H. Hoeflich, *Savigny and his Anglo-American Disciples*, 37 AM. J. COMP. L. 17 (1989); Mathias Reimann, *The Historical School Against Codification: Savigny, Carter, and the Defeat of the New York Civil Code*, 37 AM. J. COMP. L. 95 (1989); Mathias Reimann, *Nineteenth Century German Legal Science*, 31 B.C. L. REV. 837 (1990); Kennedy, *supra* note 8, at 637-62; Laura I. Appelman, *The Rise of the Modern American Law School: How Professionalization, German Scholarship, and Legal Reform Shaped Our System of Legal Education*, 39 NEW ENGLAND L. REV. 251, 274-306 (2005); see also RICHARD A. POSNER, FRONTIERS OF LEGAL THEORY 193 *passim* (2001); for a contemporary view, see Joseph H. Beale, *The Development of Jurisprudence During the Past Century*, 18 HARV. L. REV. 271, 283 (1905); with respect to legal education and the Langdell reforms see David S. Clark, *Tracing the Roots of American Legal Education – A Nineteenth-Century German Connection*, 51 RABELS ZEITSCHRIFT FÜR AUSLÄNDISCHES UND INTERNATIONALES PRIVATRECHT 313, 328 (1987) (pointing

scholarship also adopted the understanding of law as a science,⁶³ desiring to cleanse law of the influences of other disciplines.⁶⁴

Central to classical orthodoxy was an understanding of private law as separate from public law and as politically neutral.⁶⁵ Under that view, the state should likewise remain neutral in conflicts of interest between interest groups and avoid engaging in redistribution of wealth.⁶⁶ In contrast, the U.S. Supreme Court's jurisprudence was committed to an economic liberalism, which, resulted in an increasing amount of opposition within a rapidly changing society.⁶⁷

Of course, the most important precursor to legal realism was Oliver Wendell Holmes, first as professor at Harvard Law School, later as judge at the Supreme Court of Massachusetts and finally, as a United States Supreme Court Justice. His seminal article, "The Path of the Law,"⁶⁸ published in 1897, criticized the predominant mode of legal thought, according to which the common law developed by applying an objective set of methods to previous cases and abstract principles.⁶⁹ He was the first to come up with the prediction theory, according to which lawyers should attempt to predict the court's decision when advising clients.⁷⁰ With a view to law and economics, one might even recognize the *homo economicus* within his writings: "If you want to know the law and nothing else, you must look at it as a bad man, who cares only for the material consequences which such

out similarities between Savigny's and Langdell's teachings); Appleman, *id.* at 283-306.

63. Appleman, *id.* at 280-306.

64. Appleman, *id.* at 289-306. Cf. HERGET, *supra* note 1, at 113 (discussing the points of intersection between the Langdellian tradition and German conceptual jurisprudence).

65. HORWITZ, *supra* note 55, at 10-11.

66. *Id.* at 19-20.

67. See *infra* pp. 13-15.

68. Oliver Wendell Holmes, Jr., *The Path of the Law*, 10 HARV. L. REV. 457 (1897).

69. Holmes, *id.* at 465-66. Cf. his dissenting opinion in *Lochner v. New York*, 198 U.S. 45 (1905): "General propositions do not decide concrete cases. The decision will depend on a judgment or intuition more subtle than any articulate major premise." See also Brian Tamanaha, *The Realism of the 'Formalist' Age*, ST. JOHN'S LEGAL STUDIES RESEARCH PAPER NO. 06-0073 (August 2007), available at <<http://ssrn.com/abstract=985083>> (arguing that legal realist thoughts were part of the legal discourse before Holmes and that the legal realists of the 1920s and 30s only marked the last episode in a long lasting critique on legal reasoning).

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70. See generally Holmes, *supra* note 68

knowledge enables him to predict, not as a good one, who finds his reasons for conduct, whether inside the law or outside of it, in the vaguer sanctions of conscience.”⁷¹

Holmes famously criticized the logical-historical⁷² perspective classical legal thought applied to law and the doctrinal deductions that resulted from it. He emphasized that the study of law should focus on the social objectives it is intended to achieve.⁷³ A judge with an understanding of both historical and current social goals should be better able to contribute to the understanding and development of the law.⁷⁴ At least upon first glance, this view would allow the judge's discretion to blur the distinction between doctrinal deductions and legal policy, as cases cannot be objectively decided on the basis of precedents and preexisting, coherent common law, whereas in reality the judge's individual social value judgments inevitably influence his decisions.⁷⁵

As a result of his tenure as a United States Supreme Court Justice, Holmes became an idol of a generation of lawyers. Possibly, his most notable dissent was the one in *Lochner v. New York*,⁷⁶ in which the majority denied the constitutionality of a New York state law limiting the daily working hours of bakers. Holmes famously objected that “[a] constitution is not intended to embody a particular economic theory, whether of paternalism [. . .] or of laissez faire.” During the *Lochner* era, which lasted until 1937, the court decided numerous cases on similar grounds and declared a large body of progressive social legislation as unconstitutional on the basis of formalistic deductions from general principles, most of all the principle of the freedom

71. Holmes, *id.* at 459.

72. *But see* OLIVER WENDELL HOLMES, *THE COMMON LAW: LECTURE 1* 1-38 (Dover Publications 1991) (1881) (pointing out that a historical perspective is important in general). However, HORWITZ, *supra* note 55, at 109, 141 suggests that Holmes' views developed between the publication of “The Common Law” (1881) and “The Path of the Law” (1897) towards more a more pronounced skepticism.

73. Holmes, *supra* note 68, at 474. *See also* Robert S. Summers, *Pragmatic Instrumentalism and American Legal Theory*, 13 *RECHTSTHEORIE* 257, 258 (1982).

74. *See, e.g.*, Patrick J. Kelley, *Holmes, Langdell and Formalism*, 15 *RATIO JURIS* 26, 44-45 (2002).

75. *Cf.* Holmes, *supra* note 68, at 471-72 (“But when I stated my view to a very eminent English judge the other day, he said: ‘You are discussing what the law ought to be; as the law is, you must show a right!’”).

76. *Lochner v. New York*, 198 U.S. 45 (1908). *See e.g.*, Rowley, *supra* note, at 10 (discussing the opinion in the context of the development of law and economics).

of contract.⁷⁷ This approach was criticized by a growing number of lawyers and legal academics.⁷⁸ Holmes, who remained a member of the Court until 1932, was a precursor of legal realism through his dissents. Holmes did not necessarily share the radical rejection of classical legal thought as is common among many legal realists; rather, his own approach was one of judicial restraint.⁷⁹

Besides Holmes, there were other authors, even before World War I, who rejected the classical orthodoxy, namely progressives such as Roscoe Pound⁸⁰ or Benjamin Cardozo.⁸¹ While some later observers such as Robert Summers have preferred to group these towering figures into one movement,⁸² Karl Llewellyn, who would shape the outside and self-perception of legal realism for decades, actually attempted to distance himself and the younger generation of legal realists from their forebears.⁸³

77. See, e.g., *Coppage v. Kansas*, 236 U.S. 1 (1915) (unconstitutionality of a statute banning the enforcement of covenants prohibiting workers from joining unions); *Morehead v. New York*, 298 U.S. 587 (1936) (unconstitutionality of a statute limiting the working hours of pregnant women). For an overview, see LAURENCE H. TRIBE, 1 *AMERICAN CONSTITUTIONAL LAW* 1346-81 (3d ed. 2000); but cf. RICHARD A. POSNER, *OVERCOMING LAW* 284 (1995).

78. But see ROBERT G. McCLOSKEY & SANFORD LEVINSON, *THE AMERICAN SUPREME COURT* 92 (4th ed. 2005) (generally approving of the court's approach)

79. See SCHWARTZ, *supra* note 57, at 381; NEIL DUXBURY, *PATTERNS OF AMERICAN JURISPRUDENCE* 44 (1995).

80. Roscoe Pound, *The Need of a Sociological Jurisprudence*, 19 *GREEN BAG* 607 (1907); Roscoe Pound, *Mechanical Jurisprudence*, 8 *COLUM. L. REV.* 605 (1908); Roscoe Pound, *Law in Books and Law in Action*, 44 *AM. L. REV.* 12 (1910).

81. BENJAMIN N. CARDOZO, *THE NATURE OF THE JUDICIAL PROCESS* (1921). Cardozo became a New York state judge in 1914 and succeeded Holmes as a U.S. Supreme Court Justice in 1932.

82. Robert H. Summers, *Pragmatic Instrumentalism in Twentieth Century American Legal Thought – A Synthesis and Critique of Our Dominant General Theory About Law and its Use*, 66 *CORNELL L. REV.* 861 (1981) (pointing out the prominence of the progressive movement in US politics between 1890 and 1920 at 869); Summers, *supra* note 73, at 263-64 (describing them as pragmatic instrumentalists); see also Wetlaufer, *supra* note 60, at 16 *passim*, cf. Posner, *supra* note 77, at 2.

83. HORWITZ, *supra* note 55, at 170 (describing the Llewellyn-Pound controversy and arguing that Llewellyn's famous list of legal realists conveyed a distorted picture of the movement); DUXBURY, *supra* note 79, at 72-160. For the Llewellyn-Pound controversy, see Karl N. Llewellyn, *A Realistic Jurisprudence – the Next Step*, 30 *COLUM. L. REV.* 431 (1930); Roscoe Pound, *The Call for a Realistic Jurisprudence*, 44 *HARV. L. REV.* 697 (1931); Karl N. Llewellyn, *Some Realism about Realism – Responding to Dean Pound*, 44 *HARV. L. REV.* 1222 (1931) (establishing the list of realists at 1226, note 18); contra Viktor Winkler, *The Great Protector. Roscoe Pound (1870-1964) zum 40. Todestag*, 24 *DAJV-NEWSLETTER* 104 (2004) (emphasizing differences between Roscoe Pound and the legal realists, most of all in their out-

The legal realism of the 1920s and 1930s should be viewed before the backdrop of opposition to the laissez-faire jurisprudence of the Lochner era, to which an increasing portion of law scholars objected. Under the influence of the criticism of conceptual jurisprudence brought forth earlier by Jhering in Germany⁸⁴ and by the Free Law School,⁸⁵ the legal realists borrowed from Holmes the credo of law as experience⁸⁶ and began to deny the importance of "law in books" (as opposed to "law in practice").⁸⁷ Law was not to be understood as a system of rules, but only as the body of judicial decisions.⁸⁸ They rejected the idea that law could be an autochthonous, judgment-free science, which allowed one to reach predetermined solutions for all possible cases through objective methods (such as analogies) within a closed logical system.⁸⁹ At the same time, they rejected any conceptual jurisprudence which attempted to arrive at concrete solution starting with abstract propositions.⁹⁰

Realism's core tenet, the indeterminacy theory of law,⁹¹ is often understood in light of the realists' opposition to the philosophy of laissez-faire market capitalism. To realists, market principles seemed to be hiding behind the formalist deductions of pre-realist jurisprudence and, in the realist view, served to conceal the inherently political character of judicial decision-making by providing a formal justifi-

look on economic policy). For a contemporary criticism of Pound, see also Jerome Frank, *Are Judges Human?*, 80 U. PA. L. REV. 17, 18-24 (1931).

84. Felix S. Cohen, *Transcendental Nonsense and the Functional Approach*, 35 COLUM. L. REV. 809 (1935) (referring to Jhering).

85. See HORWITZ, *supra* note 55, at 172 (discussing German influences on Karl Llewellyn); see generally James Q. Whitman, *Commercial Law and the American Volk: A Note on Llewellyn's German Sources for the Uniform Commercial Code*, 97 YALE L. J. 156 (1987) (discussing Llewellyn and the UCC); James E. Herget & Stephan Wallace, *The German Free Law Movement as the Source of American Legal Realism*, 73 VA. L. REV. 399 (1987).

86. "The life of the law has not been logic; it has been experience." Oliver W. Holmes, Jr., *Book Notice*, 14 AM. L. REV. 233, 234 (1880); HOLMES, *supra* note 72, at 1.

87. See, e.g., Jerome Frank, *What Courts Do in Fact*, 26 ILL. L. REV. 645, 761 (1932). This pair of opposite terms can be traced to Roscoe Pound. See generally Pound, *supra* note 80. Jerome Frank criticized that "classical" law scholars continued to study the law in books only. *Id.* at 20.

88. See e.g. MERCURO & MEDEMA, *supra* note 60, at 10.

89. John Dewey, *Logical Method and Law*, 10 CORNELL L. Q. 17 (1924) (criticizing the application of logic to legal reasoning); see HORWITZ, *supra* note 55, at 188.

90. Cohen, *supra* note 84, at 809. See HORWITZ, *supra* note 55, at 199 *passim*.

91. Leiter, *supra* note 33, at 51 *passim*.

cation.⁹² In this view, court decisions are not determined by an objective application of pre-determined legal materials, but are traced largely to the value judgment of the judges who shape abstract rules and holdings in accordance to their views,⁹³ restrained only by the necessity to provide reasoning in the form of a judicial opinion.⁹⁴ Robert Hale's criticism of classical economic policy and the alleged distributive neutrality of free markets is a case in point,⁹⁵ as is the realists' rejection of the distinction between public and private law.⁹⁶

Although the various approaches, methods and projects of legal realists can hardly be described as unitary, and as the most extreme ideas did not gain widespread recognition,⁹⁷ legal realism succeeded in leaving a permanent impression on U.S. legal scholarship.⁹⁸ At the political level, legal realism succeeded in its mission when President Roosevelt's New Deal reforms were waived through by the Supreme Court following a judge's change of mind (making the President's threat to pack the court with additional judges redundant).⁹⁹

This overview illustrates how U.S. development was unique, also in comparison to the U.K. H. L. A. Hart, the renowned British legal positivist, attributes the critical approach to law predominant in the

92. Singer, *supra* note 58, at 477.

93. See, e.g., Singer, *supra* note 58, at 465, 469-70.

94. Singer, *supra* note 58, at 471-72; see Llewellyn, *Realism*, *supra* note 83, at 1239 (emphasizing that the issue is *how far* the supposed certainty provided by legal rules actually goes). Today, it appears to be widely recognized that judges are constrained actors, see, e.g., KENNEDY, *supra* note 33, at 182 *passim*, but cf. Frank, *supra* note 87, at 645, 761, 766-84.

95. Robert Hale, *Coercion and Distribution in a Supposedly Non-Coercive State*, 38 POL. SCI. Q. 470 (1923); see also Robert Hale, *Bargaining, Duress, and Economic Liberty*, 43 COLUM. L. REV. 603 (1943). See BARBARA FRIED, *THE PROGRESSIVE ASSAULT ON LAISSEZ FAIRE: ROBERT HALE AND THE FIRST LAW AND ECONOMICS MOVEMENT* (1998).

96. E.g., Morris R. Cohen, *The Basis of Contract*, 46 HARV. L. REV. 553 (1933); see also Louis Jaffe, *Law Making by Private Groups*, 51 HARV. L. REV. 201 (1937); see Singer, *supra* note 58, at 483 *passim*; Elizabeth Mensch, *The History of Mainstream Legal Thought*, in *THE POLITICS OF LAW* 13, 33-48. (David Kairys ed., 1998).

97. For example, Jerome Frank attempted to trace the outcome of legal cases to judges' personalities. See JEROME FRANK, *LAW AND THE MODERN MIND* (1930); cf. Summers, *supra* note 73, at 264; Singer, *supra* note 58, at 470; HORWITZ, *supra* note 55, at 176.

98. See Leiter, *supra* note 33, at 54.

99. The decisive case was *West Coast Hotel Co. v. Parrish*, 300 U.S. 379 (1937). See TRIBE, *supra* note 77, at 1360; see MCCLOSKEY & LEVINSON, *supra* note 78, at 108-13, 117-20.

United States to judicial review of laws for their constitutionality¹⁰⁰ and the compliance with basic rights enshrined in the United States Constitution.¹⁰¹ Hart argues that the United States Constitution “made law what elsewhere would be politics.”¹⁰² He suggests that U.S. legal theory is torn between extreme perspectives of indeterminacy and free judicial decision-making on one side and the contrary desire to be able to find a specific, correct solution for every hard case, even if it is difficult to identify (a view today most prominently represented by Ronald Dworkin), on the other.¹⁰³ This particular political dynamic is absent in U.K. jurisprudence, as were other factors such as federalism and the potential for conflict associated with it.¹⁰⁴ Duncan Kennedy mentions another factor comparing the United States to Europe and the U.K., namely the greater social heterogeneity of U.S. lawyers that led to stark ideological contrasts, which in turn nourished the desire to fundamentally criticize the law.¹⁰⁵ Apparently, U.S. law schools were sufficiently well-developed to allow this sort of criticism to flourish, which English law faculties apparently were not.¹⁰⁶

Although legal realism lost its vitality,¹⁰⁷ U.S. legal scholarship never returned to the classical jurisprudence legal realism had dis-

100. In Hart's view, the origins of the American development can be traced to *Marbury v. Madison*, 5 U.S. 137 (1803), the case in which the Supreme Court first established judicial review.

101. H.L.A. Hart, *American Jurisprudence through English Eyes: The Nightmare and the Noble Dream*, 11 GA. L. REV. 969, 971-72 (1977).

102. *Id.* at 972.

103. *Id.*; Dworkin famously argues that the correct outcome of a “hard case” can be found by a judge with superhuman analytical qualities (“Hercules”) by extracting it from the basic principles of the legal system and a political theory explaining it. See generally Ronald Dworkin, *Hard Cases*, 88 HARV. L. REV. 1057 (1975).

104. KENNEDY, *supra* note 33, at 78-9.

105. KENNEDY *id.* at 79-80.

106. In 1938-1939, there were only 1,515 law students in all of the UK, 60% of which studied at Oxford and Cambridge. An academic degree was not even required to enter the bar for a long time. See Neil Duxbury, *English Jurisprudence between Austin and Hart*, 91 VA. L. REV. 1, 70-71, 79 (2005).

107. The 1950s were dominated by the legal process school, which focused on the decision-making process (instead of the substantive content) and on which institutions were in the best position to address which issues. See, e.g., HORWITZ, *supra* note 55, at 253 *passim*; Singer, *supra* note 58, at 505-06. The most fundamental work is HENRY M. HART & ALBERT SACKS, *THE LEGAL PROCESS: BASIC PROBLEMS IN THE MAKING AND APPLICATION OF LAW* (teaching materials of 1958, posthumously published in 1994).

credited.¹⁰⁸ One of the legacies of legal realism was its demand that all policymakers, including judges, should take social sciences, including economics, into account when making judgments.¹⁰⁹

The U.S. law and economics movement is at times seen as heir to legal realism and the fulfillment of the Holmesian prophecy of lawyer as social scientist.¹¹⁰ Some legal realists also broadened their gaze to sociology, psychology and economics.¹¹¹ One of the most well-known examples is the seminal 1932 book “The Modern Corporation and Private Property” by law scholar Adolf A. Berle and economist Gardiner Means,¹¹² which to this day is considered one of the most important contributions to the discussion on conflicts of interest between shareholders and managers in publicly traded companies. Other studies had considerable influence on legislation, for example in the 1938 bankruptcy codification.¹¹³

The characterization of law and economics as the progeny of legal realism is by no means undisputed. As other 20th century movements of U.S. legal scholarship (which include the legal process

108. The consequentialist approach dominant in US legal scholarship was also impervious to H.L.A. Hart’s criticism of legal realism. H.L.A. HART, *THE CONCEPT OF THE LAW* 137(1961). See also Leiter, *supra* note 33, at 63-64; Michael Steven Green, *Legal Realism as Theory of Law*, 46 WM. & MARY L. REV. 1915, 1917 (2005).

109. See generally Walter Wheeler Cook, *The Logical and Legal Bases of the Conflict of Laws*, 33 YALE L. J. 457 (1924); Hessel E. Yntema, *The Hornbook Method and the Conflict of Laws*, 37 YALE L. J. 468, 481 (1928); Llewellyn, *A Realistic Jurisprudence*, *supra* note 83; Edward S. Robinson, *Law – an unscientific Science*, 44 YALE L. J. 235, 257 (1934); cf. Summers, *supra* note 58, at 870, 889 *passim*; Summers, *supra* note 73, at 260; Gary Minda, *The Law and Economics and Critical Legal Studies Movements in American Law*, in *LAW AND ECONOMICS* 87, 96 (Nicholas Mercurio ed., 1989); DUXBURY, *supra* note 79, at 79-160.

110. See, e.g., Richard A. Posner, *The law and economics movement: from Bentham to Becker*, in *THE ORIGINS OF LAW AND ECONOMICS* 328, 344-45 (Francesco Parisi & Charles K. Rowley eds., 2005); but see POSNER, *supra* note 77, at 3; DUXBURY, *supra* note 79, at 301-420. Cf. Wetlaufer, *supra* note 60, at 37; Anthony T. Kronman, *Jurisprudential Responses to Legal Realism*, 73 CORNELL L. REV. 335, 339 (1988).

111. See Kronman, *id.* at 336-40 (discussing the “scientific branch” of realism). For example, some incipencies of an economic analysis of contract law can be found in Karl Llewellyn’s work. See Alan Schwartz, *Karl Llewellyn and the Early Law and Economics of Contract*, in 2 *THE NEW PALGRAVE DICTIONARY OF ECONOMICS AND THE LAW* 421 (Peter Newman ed., 2002).

112. See HORWITZ, *supra* note 55, at 166 (considering the book a legal realist work).

113. See DAVID A. SKEEL, *DEBT’S DOMINION* 109 *passim* (2001) (discussing the legislative history of the 1938 Chandler Act in the preceding SEC report).

school, rights theory, law and society and, critical legal studies movements), the law and economics paradigm is to be seen both as a reaction and a continuation of realism; most schools share the realist rejection of logical and scientific jurisprudence and embrace a consequentialist orientation towards conflicts of interest within society.¹¹⁴ Economic analysis of law can be considered a descendent of legal realism, as logical deductions from within the legal system are considered normatively undesirable.¹¹⁵ Admittedly, normative theories (as instruments of legal policy) maintained a subordinate position in legal realism.¹¹⁶ However, legal realism made inevitable the renunciation of pure doctrinalism as the lawyer's exclusive tool, ultimately requiring the development of a normative program in order to supplement and replace the indeterminacy of interpretation.¹¹⁷

As it became widely recognized that the orthodox doctrinal method in fact allowed for a variety of interpretations, other measures needed to be developed in order to guide judicial decision-making. These measures had to be geared to external, non-legal elements, leading to the emphasis on policy. Adherents of legal realism and its successor movements were slow to develop normative benchmarks on the basis of descriptive insights in order to assimilate them into the legal discourse. However, finally, normative benchmarks came to dominate, which is why legal policy takes the central role in American law schools.

Legal realism is based on a utilitarian understanding of the law, bent on a realization of specific social goals. This contributed to lawyers' open discussion of the policy implications of judicial decision-making.¹¹⁸ Although several decades past between the heyday of legal realism and the spread of economic analysis of law in academia, a clear thread connecting the two movements can be identified. Law

114. See e.g., Singer, *supra* note 58, at 503-04 (distinguishing between liberal and critical movements).

115. See Singer, *supra* note 58, at 516-57; Wetlaufer, *supra* note 60, at 37 (describing law and economics as a direct descendant of legal realism).

116. Leiter, *supra* note 59, at 276-77 (speaking of "quietism").

117. See Harold D. Lasswell & Myers S. McDougal, *Legal Education and Public Policy: Professional Training in the Public Interest*, 52 *YALE L. J.* 203, 205 (1943) (calling for a change of the curriculum in legal education in order to teach legal policy); cf. Mensch, *supra* note 96, at 36.

118. Leiter, *supra* note 59, at 59-60. Contrary to Ulen & Garoupa, *supra* note 9, at 8, we believe that the *normative* side of law and economics was the more important one.

and economics is based on the instruments of economics which allow for prognoses of the consequences of legal norms that can, and should be, subject to empirical scrutiny. Through this, and some recommendations about economically efficient proposals made by lawyer-economists, economic analyses of law apparently struck the right note with American legal scholarship so fundamentally transformed by realism. Thus, in spite of widespread criticism of law and economics, the movement managed to fill a gap torn open by legal realism, replacing the discredited legal formalism with an economic approach that permits, what is considered by many, scientific results.¹¹⁹

B. The Utilitarian Basis of Law and Economics

Legal realism alone does not suffice to explain the important position of the economic analysis of law in the U.S. legal academia. Other normative research programs sharing an instrumental and consequentialist outlook with law and economics also managed to advance into the gap torn open by legal realism. These include the law and society and the critical legal studies movements. However, the particular significance of law and economics and its widespread acceptance can be explained with a certain longstanding U.S. tradition.

The ideas of utilitarianism can be traced back to Jeremy Bentham, who criticized Sir William Blackstone, the eminent English jurist, in his works on legal policy.¹²⁰ While Blackstone taught positive law,¹²¹ Bentham was a reformer.¹²² He intended to discredit traditional

119. See Singer, *supra* note 58, at 522 *passim* (considering law and economics an “exercise in formalism”); see also Arthur Allen Leff, *Economic Analysis of Law: Some Realism about Nominalism*, 60 VA. L. REV. 451, 459 (1974); Gary Minda, *The Lawyer-Economist at Chicago: Richard A. Posner and the Economic Analysis of Law*, 39 OHIO ST. L. J. 439, 441 (1978); Erich Schanze, *Ökonomische Analyse des Rechts in den USA: Verbindungslinien zur realistischen Tradition*, in ÖKONOMISCHE ANALYSE DES RECHTS 1, 6-7 (Heinz-Dieter Assmann, Christian Kirchner & Erich Schanze eds., 2d ed. 1993); Dau-Schmidt & Brun, *supra* note 9, at 615-16; see RICHARD A. POSNER, *THE PROBLEMS OF JURISPRUDENCE* 362 (1990) (arguing that economic formalism was preferable to legal formalism, as it can be empirically scrutinized).

120. We will not go into the debate of to what extent Bentham intended to promote his own moral concepts. See, e.g., Richard A. Posner, *Blackstone and Bentham*, 19 J.L. & ECON. 569, 593, 596 (1976).

121. See generally WILLIAM BLACKSTONE, *COMMENTARIES ON THE LAW OF ENGLAND (1765-1769)*, available at < <http://www.lonang.com/exlibris/blackstone>>.

122. ELIE HALÉVY, *THE GROWTH OF PHILOSOPHIC RADICALISM* 35 (1928). Bentham himself criticized Blackstone for his anti-reformist views. See JEREMY BENTHAM, *A FRAGMENT OF GOVERNMENT*, Preface (1776), available at

dogmas¹²³ and became particularly known for his aversion to theological and metaphysical bodies of thought.¹²⁴ In his work, he built on Cesare Beccaria and later found ardent proponents of his ideas in James Mill and his son John Stuart Mill.¹²⁵ Bentham defined a legislative objective and attempted to have it prevail in politics. His behavioral model was clearly hedonistic: "Nature has placed mankind under the governance of two sovereign masters, *pain* and *pleasure*."¹²⁶ Once "utility" had been determined on this basis, it was the legislator's job to maximize it: "... the happiness of the individuals, of whom a community is composed . . . is the end and the sole end which the legislator ought to have in view."¹²⁷

Although little attention was given to him in the 19th century, John Austin's work was influenced by Bentham.¹²⁸ However, Austin's work resulted in a widespread echo outside his native country and, by way of Spain, also reached Latin America. However, he hardly succeeded in France and Germany.¹²⁹ In the United States, he was in contact with various politicians.¹³⁰ Bentham's "greatest happiness" principle was recognized even by some of the founding fathers such as Thomas Jefferson and Benjamin Franklin as a goal of legal policy, and also taken up and developed further by American philosophers.¹³¹ It is not surprising that he was cited by courts, including the United

<<http://www.efm.bris.ac.uk/het/bentham/government.htm>>. Bentham particularly criticized Blackstone's confusion of *is* and *ought*; e.g. GERALD J. POSTEMA, BENTHAM AND THE COMMON LAW TRADITION (1986) 305. *But see* Posner, *supra* note 120, at 569 (giving a somewhat different interpretation of Bentham's critique of Blackstone).

123. Bentham believed that the Common Law tradition was pathologically opposed to reform; POSTEMA, *supra* note 122, at 311-12.

124. HALÉVY *supra* note 122, at 292-515; KEEKOK LEE, THE LEGAL-RATIONAL STATE 140 *passim* (1990).

125. For further details, see HALÉVY, *id.* In certain fields, Mill's impact was greater than Bentham's. See, e.g., HALÉVY, *id.* at 271; KELLY, *supra* note 21, at 5-6.

126. JEREMY BENTHAM, INTRODUCTION TO THE PRINCIPLES OF MORALS AND LEGISLATION 14 (Batoche Books 2000) (1781), available at <<http://www.efm.bris.ac.uk/het/bentham/morals.pdf>>; see also KELLY, *id.* at 14 *passim* (discussing psychological hedonism in Bentham's work).

127. BENTHAM, *id.* at 27.

128. Duxbury, *supra* note 106, at 39; see also DUXBURY, *supra* note 79, at 54-64 (discussing the marginal influence of American legal realism on English legal scholarship).

129. HALÉVY, *supra* note 122, at 296-97.

130. PETER KING, UTILITARIAN JURISPRUDENCE IN AMERICA 71 (1986).

131. KING, *id.* at 139-484, 142. Even Bentham thought that this principle was already the driving force of US legislation. *Id.* at 62.

States Supreme Court, quite a number of times.¹³²

Bentham's significance increased until the U.S. Civil War, more so in the North than in the South. Among others, Chief Justice Taney of the U.S. Supreme Court declared in an 1837 opinion that, "the object and end of all government is to promote the happiness and prosperity of the community by which it is established."¹³³ At the same time, newspaper editorials cited with approval Bentham's ideas.¹³⁴ Starting with judges such as Lord Mansfield, it slowly came to be recognized that courts were permitted to deviate from the common law if utility required them to do so. Among other things, the reason given for this was the idea that the common law should be subject to a constant utilitarian transformation.¹³⁵ Bentham's opponents tended to criticize his lack of originality rather than his ideas about legal policy.¹³⁶ Some opposed his views for religious reasons, which is perspicuous as utilitarianism was seen as a means of banning theology from philosophy.¹³⁷ All in all, the significant influence of Bentham's ideas on the U.S. public can be identified as early as the first half of the 19th century.

In parts, his works influenced legal realism, however primarily in the analysis of consequences of legal norms and not as a policy program.¹³⁸ The influence of utility maximization in neoclassical welfare economics was much stronger, as it served as a normative objective and as a basis for further developments of utilitarianism.¹³⁹ It was also

132. A LexisNexis search for "Bentham" yielded 624 hits, among those 46 US Supreme Court opinions. At least seven of them mention the maximum happiness principles. (The search was restricted to opinions in which the words "Bentham" and "happiness" were found within twenty words. The courts typically use the term "greatest happiness principle.") The search was last repeated November 28, 2005.

133. *Charles River Bridge v. Warren Bridge*, 36 U.S. 420, 547 (1837).

134. *E.g.*, Editorial, *BOSTON MORNING POST*, May 16, 1840; *NEW YORK EVENING POST*, June 11, 1840. Even the conservative *North American Review* praised Bentham for attacking old prejudice; also as cited by KING, *supra* note 130, at 252 *passim*.

135. Mensch, *supra* note 96, at 27. Note that Bentham himself rejected the Common Law approach, developing a positivist theory of the law.

136. KING, *supra* note 130, at 218, 234-35.

137. King, *id.* at 240-42 (referring to John Neil).

138. *See, e.g.*, Cohen, *supra* note 84, at 848 ("Since the brilliant achievements of Bentham, descriptive legal science has made almost no progress in determining the consequences of legal rules.")

139. ALFRED BOHNEN & GREHARD WEISSER, *DIE UTILITARISTISCHE ETHIK ALS GRUNDLAGE DER MODERNEN WOHLFAHRTSÖKONOMIE* (1964).

an important building block of the economic analysis of law.¹⁴⁰ William Stanley Jevons, one of the fathers of the theory of marginal utility and follower of Bentham, argued that, "utility must be considered as measured by . . . the addition to a person's happiness . . . [i]t is a convenient name for the aggregate of the favorable balance of feeling produced less the sum of the pleasure created and the pain prevented."¹⁴¹

While Jevons believed that there could be no common denominator for mere sentiment,¹⁴² this could not stop him from engaging in interpersonal comparisons of utilities and aggregating them.¹⁴³ Bentham believed that happiness was homogeneous, independent from individuals and, could be compared and measured on a cardinal scale.¹⁴⁴ The idea of cardinal measurement of utility maintained its influence from the works of Bentham down to Arthur Cecil Pigou¹⁴⁵ and continued to ordinal comparisons of utility¹⁴⁶ which characterized the law and economics movement.¹⁴⁷ The most decisive factor was the

140. See, e.g., Charles K. Rowley, *Wealth Maximization in Normative Law and Economics: A Social Choice Analysis*, 6 GEO. MASON L. REV. 971, 981-84 (1998), cf. Lewis A. Kornhauser, *A guide to the perplexed claims of efficiency in the law*, 8 HOFSTRA L. REV. 591, 598 (1980); Robert Cooter & Peter Rappoport, *Were the Ordinalists Wrong About Welfare Economics?*, 22 J. ECON. LIT. 511 (1984). Among others, Francis Ysidro Edgeworth, who with Henry Sidgwick was one of the most important utilitarians of that time and one of the fathers of early welfare economics, used the criterion of "just noticeable differences" to measure utility and thus kept up the utilitarian tradition; Robert Cooter & Peter Rappoport, *Were the Ordinalists Wrong About Welfare Economics?*, 22 J. ECON. LIT. 511 (1984).

141. William Stanley Jevons, *The Theory of Political Economy*, at 53-54 (Macmillan ed. 1911) (1871).

142. *Id.* at 111.

143. See Rowley, *supra* note 140, at 971, 981.

144. E.g., Rowley, *id.* at 978-79 (discussing this in the context of law and economics).

145. ARTHUR CECIL PIGOU, *THE ECONOMICS OF WELFARE* (1920); cf. Rowley, *id.* at 978-79, 982.

146. The renunciation of cardinal measurement of utility and interpersonal comparisons of utility is often attributed to Vilfredo Pareto. See PAUL A. SAMUELSON, *FOUNDATIONS OF ECONOMIC ANALYSIS* 93-94 (1947); specifically, see VILFREDO PARETO, *MANUALE DI ECONOMIA POLITICA* (1906) (particularly chapters III §§ 12, 16, 29 and chapter II § 34 and following, discussing utilitarianism). Neoclassical consumer theory was developed on the assumption of individual ordinal preferences. SAMUELSON, *id.* at 97-98, 173, 226. See also Nicholas Kaldor, *Welfare Propositions and Inter-personal Comparisons of Utility*, 49 ECON. J. 549 (1939); J. R. Hicks, *The Foundations of Welfare Economics*, 49 ECON. J. 696 (1939). For a historical overview, see Cooter & Rappoport, *supra* note 140, at 507.

147. On the discussion about Pareto efficiency and the Kaldor-Hicks criterion, see

conviction that estimates about individual utility are a better approach than any alternative, which is shared between utilitarianism and the economic analysis of law.¹⁴⁸ In many cases, the practical implementation of this idea meant that utility had to be transformed into monetary value, which is often done in modern law and economics and also can be traced back to Bentham.¹⁴⁹

In any case, Bentham created a normative objective for economics and thus, at the same time, allowed it to become the subject of legal theory.¹⁵⁰ At times, early law and economics works referred to Bentham directly. For example, Bentham's "Introduction to the Principles of Morals and Legislation" became the basis of the economic analysis of criminal law developed by the later Nobel laureate Gary Becker in his seminal article on "Crime and Punishment".¹⁵¹ Richard Posner, one of the pioneers of the economic analysis of law, concedes that Bentham's utilitarianism exerted a decisive influence,¹⁵² although Posner distinguishes his own normative approach to law and economics from utilitarianism.¹⁵³

infra notes 227-229 and accompanying text.

148. See, e.g., Rowley, *supra* note 140, at 981-84.

149. Jeremy Bentham, *The Philosophy of Economic Science*, in JEREMY BENTHAM'S ECONOMIC WRITINGS 117 (W. Stark ed., 1952) ("Money is the instrument of measuring the quantity of pain or pleasure. Those who are not satisfied with the accuracy of this instrument must find some other that shall be more accurate, or bid adieu to politics and morals"); see LEE, *supra* note 124, at 119; KELLY, *supra* note 21, at 33-34.

150. Richard A. Posner, *Bentham's Influence on the Law and Economics Movement*, 51 CURRENT LEGAL PROBS. 425, 437 (1998). See also Rowley, *supra* note 18, at 8; and cf. Wilfred Harrison, *Introduction to J. Bentham*, in JEREMY BENTHAM, A FRAGMENT ON GOVERNMENT IX (1988) (pointing out the novelty of the approach of using legislation as a means to put utilitarianism into practice). But see JOSEPH PRIESTLEY, AN ESSAY ON THE FIRST PRINCIPLES OF GOVERNMENT (1768) (an early work with a similar approach); also, e.g., HALÉVY, *supra* note 122, at 127-78; P.J. KELLY, UTILITARIANISM AND DISTRIBUTIVE JUSTICE – JEREMY BENTHAM AND THE CIVIL LAW (1990).

151. Gary Becker, *Crime and Punishment: An Economic Approach*, 76 J. POL. ECON. 169 (1968). See Posner, *supra* note 120, at 600 (discussing Bentham's influence on Becker's work); see generally Posner, *supra* note 150, at 430, 437 ("Bentham can be considered, along with Smith, who was, however more ambivalent about the ethical significance of economics, the founder of normative economics.")

152. *Id.*

153. E.g., Posner, *Utilitarianism*, *supra* note 18, at 103; Posner, *supra* note 120, at 425. See Parisi, *Changing Contours*, *supra* note 18, at 46-47 (summarizing, but using a very narrow definition of utilitarianism). Precisely this attempt to distance himself drew a lot of criticism to Posner, in particular his attempt to supplant utility maximization with wealth maximization. See, e.g., Calabresi, *The New Economics Analysis*

Similar to Bentham, Posner assumes that individuals are rational utility-maximizers, and that economic efficiency is a scientific concept.¹⁵⁴ Posner permits interpersonal comparisons of utility, uses wealth as a cardinal measure for utility, and starts off with the maximization of total utility as the core of utilitarianism.¹⁵⁵ In general, the method of aggregating all types of utility to one unit¹⁵⁶ is not only the core of utilitarianism, but also of economic cost-benefit analysis.¹⁵⁷ Likewise, the other pillars of utilitarianism, i.e., consequentialism (according to which human actions should be judged by their consequences), and the principle of universal maximization of happiness or utility (i.e., the idea that the fulfillment of human desires according to individual preferences is desirable as such) formed the basis of economic analysis of law.¹⁵⁸ Rowley describes “welfarism,” “sum-ranking” and “consequentialism” as characteristics of utilitarianism, which influenced the theory of marginal utility and welfare economics, in which law and economics originates.¹⁵⁹ Most likely, the development of the law and economics movement was facilitated by the fact that influential critiques of utilitarianism had not yet been written in its early years,¹⁶⁰ and that the U.S. academic community felt largely appreciative of it.¹⁶¹ Even (U.S.) critics of utilitarianism did not distance themselves all too clearly from some of its fundamental ten-

of Law, *supra* note 20, at 90; *see also* MATHIS, *supra* note 19, at 187.

154. Rowley, *supra* note 140, at 990 (referring to RICHARD A. POSNER, *THE ECONOMICS OF JUSTICE* (1981)).

155. *See also* Rowley, *supra* note 140, at 992.

156. BERNHARD GESANG, *EINE VERTEIDIGUNG DES UTILITARISMUS* 19 (2003).

157. *See, e.g.*, Kornhauser, *supra* note 140, at 598.

158. A useful overview of these terms is provided by GESANG, *supra* note 156, at 17.

159. Rowley, *supra* note 140, at 981 *passim*; *see also* Kornhauser, *supra* note 140, at 591, 598-99 (discussing the close links between utilitarianism and the law and economics objective of maximizing total utility).

160. *E.g.*, AMARTYA SEN, *COLLECTIVE CHOICE AND SOCIAL WELFARE* (1970); JOHN RAWLS, *A THEORY OF JUSTICE* (1971); ROBERT NOZICK, *ANARCHY, STATE, AND UTOPIA* (1974); RONALD DWORKIN, *TAKING RIGHTS SERIOUSLY* (1977). Of course, some known earlier critiques had been written. LIONEL ROBBINS, *AN ESSAY ON THE NATURE AND SIGNIFICANCE OF ECONOMIC SCIENCE* (1932).

161. *See* Calabresi, *The New Economics Analysis of Law*, *supra* note 20, at 104. *See also* John Broome, *Modern Utilitarianism*, in 2 *THE NEW PALGRAVE DICTIONARY OF ECONOMICS AND THE LAW* 651, 656 (Peter Newman ed., 2002); *cf.* Mark J. Roe, *Backlash*, 98 *COLUM. L. REV.* 217, 239 (1998) (speculating that American society may be more open to law and economics efficiency analysis than others, as unequal distribution may more easily result in destructive political instability elsewhere).

ets.¹⁶²

As a preliminary result, we can identify two crucial reasons why economics was easily implemented into American legal scholarship: First, utilitarianism had gained considerable significance in American society and also influenced the modern law and economics movement. Second, the specific political context during the first half of the 20th century led to the rise of legal realism, which discredited classical legal thought and thus created a vacuum in legal scholarship that could be filled by new ideas. Today, most American law scholars seem to share an instrumental understanding of law: Law is seen as a means to achieve specific goals instead of value in itself.¹⁶³ Much more than elsewhere, this allowed new movements, and most of all law and economics, to flourish.

B. Origins and Developments of the Modern Law and Economics Movement

Economists had taken an interest in the law long before the development of the modern economic analysis of law.¹⁶⁴ At the same time, legal scholars have attempted to gain a better understanding of the law by studying economics.¹⁶⁵ However, law and economics as a tool open to a larger group of legal scholars developed only during the 1960s and was initiated mostly by the works of Ronald Coase and Guido Calabresi, who are typically described as the founding fathers of the law and economics movement.¹⁶⁶ The ground had been prepared during the 1940s and 1950s at the University of Chicago, which was to become the intellectual home of the economic analysis of law, much as Harvard had stood for the Langdellian tradition and Yale and Columbia had for legal realism.¹⁶⁷ Aaron Director, the second

162. Rawls' concept of justice was at times interpreted as utilitarian, to which, of course, Rawls objected. See JOHN RAWLS, *JUSTICE AS FAIRNESS* (2001).

163. Summers, *supra* note 58, at 861 *passim*; Lewis A. Kornhauser, *The Great Image of Authority*, 36 *STAN. L. REV.* 349, 361 (1984).

164. For early examples in Austria, see VICTOR MATAJA, *DAS RECHT DES SCHADENERSATZES VOM STANDPUNKT DER NATIONALÖKONOMIE* (1888); FRIEDRICH KLEINWÄCHTER, *DIE KARTELLE – EIN BETRAG ZUR FRAGE DER ORGANISATION DER VOLKSWIRTSCHAFT* (1883).

165. See Mackaay, *supra* note 54, at 70-71 (discussing the decline of the 19th century law and economics movement).

166. See also Schanze, *supra* note 119, at 2 *passim*.

167. DUXBURY, *supra* note 79, at 331. Charles K. Rowley, *Law and Economics from the Perspective of Economics*, in 2 *THE NEW PALGRAVE DICTIONARY OF*

economist to be appointed to the University of Chicago Law School in 1946,¹⁶⁸ began to exert a great influence both at the department of economics and the law school. His teaching abilities allowed him exert considerable influence on both his students and other faculty members.¹⁶⁹ He was the original editor of the *Journal of Law and Economics*, in which Ronald Coase was to publish his seminal article on "The Problem of Social Cost" in 1960,¹⁷⁰ which finally triggered the application of economic analysis beyond business law fields such as antitrust, corporate and tax law, and thus started off the law and economics movement.

Coase's article provides a powerful criticism^a of Arthur Pigou¹⁷¹ and the Pigovian idea of internalizing external costs by imposing damage payments on the party responsible to achieve a reduction in the economically efficient amount. By pointing out the effects of incentive on the purported victims of externalities, Coase demonstrated the reciprocity of the relation between tortfeasor and victim. As a result, what is now known as the Coase Theorem, and "Coasian bargaining" more generally, lent its conception of economics to a wide variety of legal problems. Another important precursor, the 1992 Nobel laureate Gary Becker, taught mostly at the University of Chicago as well (albeit not at the law school). He is often credited with first having applied economic methods to situations that are not normally considered to be governed by markets, such as crime, racial discrimination¹⁷² or family life^{173, 174}. He is known for his work on rational and irrational behavior,¹⁷⁵ on human capital¹⁷⁶ and, his pioneering work on crime and punishment¹⁷⁷ where he first applied an economic analysis that can be

ECONOMICS AND THE LAW 478 (Peter Newman ed., 2002).

168. DUXBURY, *supra* note 79, at 342; Mackaay, *supra* note 54, at 72.

169. DUXBURY, *supra* note 79, at 342-420; James J. Heckman, *The Intellectual Roots of the Law and Economics Movement*, 15 L. & HIST. REV. 327, 331 (1997).

170. R.H. Coase, *The Problem of Social Cost*, 3 J. L. & ECON. 1 (1960).

171. ARTHUR CECIL PIGOU, *THE ECONOMICS OF WELFARE* (4th ed. 1932).

172. GARY BECKER, *THE ECONOMICS OF DISCRIMINATION* (1957).

173. GARY BECKER, *A TREATISE ON THE FAMILY* (1981).

174. *Cf.* Mackaay, *supra* note 54, at 73.

175. Gary Becker, *Irrational Behavior and Economic Theory*, 70 J. POL. ECON. 1 (1962) (arguing that irrational actors will, in the long run, be eliminated from the market or forced to act rationally). GARY BECKER, *THE ECONOMIC APPROACH TO HUMAN BEHAVIOR* (1976).

176. GARY BECKER, *HUMAN CAPITAL* (1975).

177. Becker, *supra* note 151.

found in almost every law and economics textbook today.¹⁷⁸

On the basis of these bodies of work, economics was first able to achieve results interesting to lawyers working in some core fields of law, such as contract law, tort law, and criminal law, including fields not thought to be governed by markets. This scholarship also allowed greater depth in application of legal practice and scholarship to fields that had been discussed by economists for some time, such as industrial economics.¹⁷⁹

However, the decisive factor for the significance of the economic analysis of law today was the application of economic principles not only by economists, but most of all by legal scholars themselves. During the 1960s and 70s, Guido Calabresi began to study tort law from an economic perspective independently from Coase, publishing a series of articles¹⁸⁰ and a book on the costs of accidents.¹⁸¹ Another important precursor of the law and economics movement in legal academia was Henry Manne, whose main fields were corporate and securities law, in which he became chiefly known as a proponent of anti-interventionist views¹⁸² and as a critic of the prohibition of insider trading.¹⁸³ In 1976, Manne established a two-week intensive course on

178. See, e.g., RICHARD A. POSNER, *ECONOMIC ANALYSIS OF LAW* 215 *passim* (6th ed. 2003); A. MITCHELL POLINSKY, *AN INTRODUCTION TO LAW AND ECONOMICS* 79 *passim* (3d ed. 2003).

179. Cf. Richard A. Posner, *The Decline of Law as an Autonomous Discipline: 1962-1987*, 100 HARV. L. REV. 765, 767 (1987).

180. Guido Calabresi, *Some Thoughts on Risk Distribution and the Law of Torts*, 70 YALE L. J. 499 (1961); Guido Calabresi, *The Decision for Accidents: An Approach to Non-Fault Allocation of Costs*, 78 HARV. L. REV. 713 (1965); Guido Calabresi, *Transaction Costs, Resource Allocation and Liability Rules: A Comment*, 11 J. L. & ECON. 67 (1968); Guido Calabresi & A. Douglas Melamad, *Property Rules, Liability Rules and Inalienability: One View of the Cathedral*, 85 HARV. L. REV. 1089 (1972); Guido Calabresi & Jon Hirschoff, *Toward a Test for Strict Liability in Torts*, 81 YALE L. J. 1055 (1972); Guido Calabresi, *Optimal Deterrence and Accidents*, 84 YALE L. J. 656 (1975); Guido Calabresi, *Concerning Cause and the Law of Torts*, 43 U. CHI. L. REV. 69 (1975).

181. GUIDO CALABRESI, *THE COST OF ACCIDENTS* (1970).

182. Henry Manne, *The Higher Criticism of the Modern Corporation*, 62 COLUM. L. REV. 399 (1962); Henry Manne, *Mergers and the Market for Corporate Control*, 73 J. POL. ECON. 110 (1965); Henry Manne, *Our Two Corporate Systems: Law and Economics*, 54 VA. L. REV. 259 (1967).

183. Henry Manne, *In Defense of Insider Trading*, 44 HARV. BUS. REV. 113 (1966); HENRY MANNE, *INSIDER TRADING AND THE STOCK MARKET* (1966); see generally DUXBURY, *supra* note 79, at 359. See Henry Manne, *How law and economics was marketed in a hostile world: a very personal history*, in *THE ORIGINS OF LAW AND ECONOMICS* 309 (Francesco Parisi & Charles K. Rowley eds., 2005) (vividly de-

microeconomics for judges.¹⁸⁴ Although this program was often criticized as being biased in favor of the Chicago School and as sponsored by large corporations,¹⁸⁵ about a third of federal judges had participated in it by 1983¹⁸⁶, 40% by 1990.¹⁸⁷ Two further steps in the establishment of law and economics as a scholarly field were taken by Richard Posner, who founded the *Journal of Legal Studies* in 1972, a journal which focuses on law and economics, but is mostly read and stocked with articles by members of law faculties.¹⁸⁸ His monograph on the "Economic Analysis of Law," first published in 1973,¹⁸⁹ was the first standard textbook of law and economics.¹⁹⁰ After more than forty years, the economic analysis of law has become an established element of America legal culture.¹⁹¹ This stature of the law and economics movement is also accepted by its critics.¹⁹²

It may be true that the Chicago School has already penetrated those fields readily open to this approach.¹⁹³ However, other types of economic analysis have since evolved, which also have been able to influence legal thought in the United States.

D. American Legal Scholarship and Law and Economics Today

The very idea of a "legal science" was discredited by legal real-

scribing early resistance to law and economics).

184. See Henry N. Butler, *The Manne Program in Economics for Federal Judges*, 50 CASE W. RES. L. REV. 351 (1999).

185. See DUXBURY, *supra* note 79, at 359-60; George L. Priest, *Henry Manne and the Market Measure of Intellectual Influence*, 50 CASE W. RES. L. REV. 325, 330 (1999) (discussing the program's curriculum).

186. DUXBURY, *supra* note 79, at 360.

187. Butler, *supra* note 184, at 352. See generally Bruce A. Green, *Judicial Independence: May Judges Attend Privately Funded Educational Programs? Should Judicial Education be Privatized?: Questions of Judicial Ethics and Policy*, 29 FORDHAM URB. L. J. 941, 941-42, 954 (2002).

188. The *Journal of Law and Economics* had been founded in 1958 by Aaron Director and later edited by Ronald Coase.

189. RICHARD A. POSNER, *ECONOMIC ANALYSIS OF LAW* (Little, Brown & Company Limited 1972).

190. POSNER, *supra* note 178.

191. William M. Landes & Richard A. Posner, *The Influence of Economics on Law: A Quantitative Study*, 36 J. L. & ECON. 385 (1993) (using empirical analysis to corroborate this thesis as early as 1993).

192. *E.g.*, Anthony T. Kronman, *The Second Driker Forum for Excellence in the Law*, 42 WAYNE L. REV. 115, 160 (1995).

193. See generally, *e.g.*, Richard A. Epstein, *Law and Economics: Its Glorious Past and Cloudy Future*, 64 U. CHI. L. REV. 1167 (1997).

ism in the earlier decades of the 20th century. However, while law was still recognized as an autonomous discipline in the mid-20th century, Richard Posner identifies a decline of this view in the 1960s.¹⁹⁴ Posner argues that the reason for this decline is not the influence of economics and related disciplines, but the end of a political consensus among legal academics and the general loss of confidence in the ability of lawyers to solve the problems of modern society.¹⁹⁵ This does not necessarily imply that U.S. law scholarship exclusively, or even primarily, uses the economic analysis of law. However, going back to legal realism, a consequentialist perspective clearly predominates. A legal scholar may choose between a variety of methodological approaches of various disciplines, including sociology and political science.

As a consequence of the above, the work of legal scholars in the United States is fundamentally different from that of legal faculties elsewhere, including the work of academics in other common law countries. Legal scholars are typically less interested in doctrinal details than in a study of the law from an external, interdisciplinary perspective.¹⁹⁶ Scholarship does not bother with finding the “correct” interpretation or with finding out what the law is, but is concerned with legal policy and what the law should be. For this reason, law scholarship has occasionally been criticized for having lost its usefulness to practice (for example in finding analyzing and differentiating precedents):¹⁹⁷ Insofar as policy arguments outside the legal system are not accepted by judges, the rejection of doctrinalism has made legal scholarship less useful for practitioners.

A variety of other factors may help to explain why interdisciplinary approaches gained so much ground in the U.S. The unusual world of legal periodicals (compared both to other and to journals in other legal systems) almost certainly accounts for a share in this development.¹⁹⁸ Students decide about the acceptance and rejection of

194. Posner, *supra* note 179, at 761; *contra, e.g.*, Charles Fried, *The Artificial Reason of Law or: What Lawyers Know*, 60 TEX. L. REV. 35 (1981).

195. Posner, *supra* note 179, at 766-67; *also cf.* Cheffins, *supra* note 27, at 201-02.

196. Cheffins, *id.* at 198-99.

197. Harry T. Edwards, *The Growing Disjunction Between Legal Education and the Legal Profession*, 91 MICH. L. REV. 34, 42-78 (1992).

198. For a descriptive account from the perspective of a German scholar of comparative law, see Reinhard Zimmermann, *Law Reviews: A Foray Through A Strange World*, 47 EMORY L. J. 659 (1998).

articles,¹⁹⁹ and their gratuitous work allows authors to publish much longer articles than in German-speaking countries.²⁰⁰ The articles published by American law reviews, other than articles in typical German-speaking journals, are hardly under any pressure to be immediately useful to the practice of judges and lawyers, which facilitates focusing on interdisciplinary and theoretical issues.²⁰¹ Furthermore, different from most other countries, law is a graduate degree in the United States, many students have an academic or practical background in other fields, and those aiming at an academic career sometimes enroll in Ph.D. programs in economics, political science or philosophy (or an MBA) before, parallel to, or after law school.²⁰² U.S. law schools sometimes even employ economists with no formal training in law. Hence, many professors have the necessary methodological background for law and economics, which also has an impact on legal education.

E. Law and Economics as a Political Program?

An important criticism of economic analysis of law is its purported conservative slant in economic policy.²⁰³ In our view, this claim is incorrect, but has some justification before the specific background in which law and economics began to thrive. Law and economics arguments, particularly those attributed to the Chicago School, were often used to substantiate conservative political goals. Richard Posner, often described as a conservative²⁰⁴, is probably the best example: His

199. For a critical assessment, see James Lindgren, *An Author's Manifesto*, 61 U. CHI. L. REV. 527 (1994).

200. Occasionally, there have been articles spanning several hundred pages. See, e.g., KAPLOW & SHAVELL, *supra* note 20, which was first published as an article of more than 400 pages in the Harvard Law Review. See generally Louis Kaplow & Steven Shavell, *Fairness versus Welfare*, 114 HARV. L. REV. 961 (2001).

201. Cf. Zimmermann, *supra* note 198, at 679-88.

202. Cf. Robert C. Ellickson, *Bringing Culture and Human Frailty to Rational Actors: A Critique of Classical Law and Economics*, 65 CHI.-KENT. L. REV. 23, 26 (1989) (providing figures for top-tier school law professors with a Ph.D. in economics).

203. E.g., Morton J. Horwitz, *Law and Economics: Science or Politics?*, 8 HOFSTRA L. REV. 905 (1980); MARK KELMAN, A GUIDE TO CRITICAL LEGAL STUDIES 126 (1987); Robert C. Downs, *Law and Economics: Nexus of Science and Beliefs*, 27 PAC. L. J. 1, 19 (1995). Similar criticisms have been made in German-speaking literature. See Taupitz, *supra* note 11, at 129-30, 133.

204. E.g., Robin Paul Malloy, *Invisible Hand or Sleight of Hand? Adam Smith, Richard Posner and the Philosophy of Law and Economics*, 36 U. KAN. L. REV. 209

theory that the common law tends towards efficiency²⁰⁵ is a very good argument against legislative intervention to the benefit of (purportedly) disfavored groups.

Posner's influential textbook, which is easily accessible to non-economist readers, and his outstanding scholarship (also in terms of quantitative output) have imprinted its image on how the law and economics movement is seen by outsiders.²⁰⁶ Posner, and not Guido Calabresi,²⁰⁷ came to be considered the leading figure of the movement in its early days, which is sometimes attributed to the "imperialistic character" of his treatise.²⁰⁸ His proposals have sometimes been radical and often idiosyncratic²⁰⁹ and have made him a popular target of criticism.²¹⁰

The practical impact of this form of economic analysis is intimately linked to two factors. On the one hand, some lawyer-economists have been appointed as judges since Ronald Reagan took office, e.g., Richard Posner in 1981. This did not just allow law and economics to influence the case law directly, but also had some repercussions on legal education. A study published in 2002²¹¹ found that a

(1988); Minda, *supra* note 55, at 373; *contra* Richard A. Posner, *The New Institutional Economics Meets Law and Economics*, 149 J. INSTITUTIONAL & THEORETICAL ECON. 73, 83 (1993).

205. According to Posner, legal precedents have to maintain themselves in the market: if a precedent case turns out to be economically untenable, the parties involved will attempt to have it overruled, to which courts will eventually give in. According to Posner, this results in an evolutionary process that eventually yields efficient law. POSNER, *supra* note 189; *see also* Paul H. Rubin, *Why is the Common Law Efficient?*, 6 J. LEGAL STUD. 51 (1977); George L. Priest, *The Common Law Process and the Selection of Efficient Rules*, 6 J. LEGAL STUD. 65 (1977). The theory is of course not universally accepted. *See* Kornhauser, *supra* note 140, at 591; Adam J. Hirsch, *Comment: Evolutionary Theories of Common Law Efficiency: Reasons for (Cognitive) Skepticism*, 32 FLA. ST. U.L. REV. 425 (2005); Nicola Gennaioli & Andrei Shleifer, *The Evolution of Common Law*, 115 J. POL. ECON. 43 (2007) (differentiating).

206. *Cf.*, e.g., James R. Hackney, Jr., *Law and Neoclassical Economics*, 15 LAW & HIST. REV. 275, 316 (1997).

207. Guido Calabresi is generally considered a liberal. *See* Horwitz, *supra* note 203, at 909.

208. KELMAN, *supra* note 203, at 117.

209. *Cf.*, e.g., the proposal to deregulate the market for adoptions. *See* Elisabeth Landes & Richard A. Posner, *The Economics of the Baby Shortage*, 7 J. LEGAL STUD. 323 (1978); Richard A. Posner, *The Regulation of the Market in Adoptions*, 67 B.U. L. REV. 59 (1987).

210. *Cf.* KELMAN, *supra* note 203, at 117.

211. Mitu Gulati & Veronica Sanchez, *Giants in a World of Pygmies? Testing the*

few judges, who were incidentally also law teachers, dominate the selection of jurisprudence in case books, with Richard Posner, Frank Easterbrook and Ralph Winter, who are all associated with the Chicago School,²¹² leading the field.

A second important point is the so-called “antitrust revolution,” which accompanied the rise of law and economics. This term describes the abandonment of the extensive interpretation of the Sherman Act, Clayton Act and the Federal Trade Commission Act²¹³ that had dominated in the decades following World War II. This allowed more leverage to the cleansing powers of the market; the Harvard School of antitrust, which had hitherto dominated industrial economics and was skeptical towards large firms and conglomerates, had to cede ground to the Chicago School, which was based on neo-classical price theory and emphasized the inherent instability of monopolies.²¹⁴

From the 1980s onwards, the courts began to adopt Chicago School views, such as the argument that antitrust should serve allocative efficiency only and neglect other goals, such as the protection of small business.²¹⁵ The Department of Justice merger guidelines began

Superstar Hypothesis with Judicial Opinions in Casebooks, 87 IOWA L. REV. 1141, 1155 (2002).

212. Frank Easterbrook is known as an eminent scholar of corporate law and co-author of a monograph on the subject, FRANK EASTERBROOK & DANIEL FISCHEL, *THE ECONOMIC STRUCTURE OF CORPORATE LAW* (1991). Ralph Winter is a professor at Yale Law School and known in corporate law academia as the originator of the “race to the top” view in the debate about regulatory competition in corporate law. See Ralph Winter, *State Law, Shareholder Protection and the Theory of the Corporation*, 6 J. LEGAL STUD. 251 (1977). Cf. Gulati & Sanchez, *id.* at 1166 (“Despite his Yale background, many commentators consider Winter to be close in philosophy to the Chicago brand of Law and Economics.”); see also Stephan J. Choi & G. Mitu Gulati, *Mr. Justice Posner? Unpacking the Statistics*, 61 NYU ANN. SURV. AM. L. 19 (2005) (identifying Judges Posner and Easterbrook as the ones with the largest number of published opinions).

213. Sherman Antitrust Act, 15 U.S.C. §§ 1-7 (2000); Clayton Antitrust Act, 15 U.S.C. §§ 12-27 (2000); 15 U.S.C. § 41 (2000); Federal Trade Commissions Act, 15 U.S.C. §§ 41-58 (2000).

214. See Michael S. Jacobs, *An Essay on the Normative Foundations of Antitrust Economics*, 74 N.C. L. REV. 219, 226-66 (1995); cf. Frank Easterbrook, *The Limits of Antitrust*, 63 TEX. L. REV. 1, 2 (1984).

215. Cf. Jacobs, *id.* at 220-21; see, e.g., *Matsushita Elec. Indus. Co. v. Zenith Radio Corp.*, 475 U.S. 574, 588-89 (1986); *Northwest Wholesale Stationers, Inc. v. Pacific Stationery & Printing Co.*, 472 U.S. 284, 296 (1985); *National Collegiate Athletic Ass'n v. Board of Regents of Univ. of Okla.*, 468 U.S. 85, 104-07 (1984); and *particularly Continental T.V., Inc. v. GTE Sylvania, Inc.*, 433 U.S. 36, 53 n.21 (1977).

to reflect these views as well.²¹⁶ Meanwhile, a counter-movement has emerged, the so-called “post-Chicago” antitrust, whose influence is already reflected in the case law.²¹⁷

It can hardly be denied that the growth of law and economics has to be seen before a specific political backdrop. The Chicago School, which dominates the outside view of law and economics,²¹⁸ is the target of most of the criticism launched both inside and outside the United States. As practitioners of law and economics, we share the view that an outright condemnation of an economic approach to law is misguided, as there are other schools of thought that do not share this alleged political agenda.²¹⁹ Politics is of course an issue where law and economics attempts to set normative guidelines for legal policy: In order to be able to say whether a specific legal norm is efficient (or just more efficient than an alternative), one needs to define efficiency as an objective.²²⁰ Under a utilitarian objective function, total utility is

216. Oliver E. Williamson, *Delimiting Antitrust*, 76 GEO. L. J. 271, 273-74 (1987). See the so-called “more economic approach” that is gaining ground in European antitrust law. See, e.g., Ingo L.O. Schmidt, *The Suitability of the More Economic Approach for Competition Policy: Dynamic v. Static Efficiency*, 28 EUR. COMPETITION L. REV. 408 (2007).

217. See Robert H. Lande, *Chicago Takes it on the Chin: Imperfect Information Could Play a Role in the Post-Kodak World*, 62 ANTITRUST L. J. 193 (1993); Jacobs, *supra* note 214, at 246-47 (both citing the Supreme Court opinion of *Image Technical Servs., Inc. v. Eastman Kodak Co.* 504 U.S. 451 (1992) as evidence for a “Post-Chicago” approach).

218. See, e.g., Rowley, *supra* note 18, at 24 (explaining that the Chicago approach dominated the early research program of L&E); Susan Rose-Ackerman, Law and Economics: Paradigm, Politics, or Philosophy, in *LAW AND ECONOMICS 233, 237* (Nicholas Mercurio ed., Kluwer Academic Publishers 1989); *supra* note 19.

219. See, e.g., Minda, *supra* note 109, at 111, n.3; MERCURO & MEDEMA, *supra* note 60, at 79; Ejan Mackaay, *Schools: General*, in 0500 INTERNATIONAL ENCYCLOPEDIA OF LAW AND ECONOMICS 402, 410 (Boudewijn Bouckaert & Gerrit De Geest eds., 2000); see also Francesco Parisi, *Positive, Normative and Functional Schools in Law and Economics*, 18 EUR. J. L. & ECON. 259, 264-65 (2004); Rose-Ackerman, *supra* note 218, at 234; Susan Rose-Ackerman, *Economics, Public Policy, and Law*, 26 VICTORIA U. WELLINGTON L. REV. 1, 1 (1996) (“Economics is method, not ideology.”); cf. Ulen, *supra* note 53, at 408 (speaking of a “process of inquiry”). Authors such as Guido Calabresi, Steven Shavell and A. Mitchell Polinsky have been said to adhere to the “New Haven School” or “Reformist School.” See MERCURO & MEDEMA, *supra* note 60, at 80; Wetlaufer, *supra* note 60, at 37; Mackaay, *supra* note 54, at 412; cf. Bruce A. Ackerman, *Law, Economics, and the Problem of Legal Culture*, 1986 DUKE L. J. 929 (1986); Rose-Ackerman, *supra* note 218, at 235-36, 255, n.19.

220. Some leading law and economics scholars explicitly denounce the term efficiency as being merely a tool to approximate the maximization of total individual well-being. See KAPLOW & SHAVELL, *supra* note 20, at 37.

maximized, which results in a measurement problem. One simple solution is to use total wealth as the objective, which in many cases will constitute a permissible simplification of the analysis,²²¹ at least when supplemental predictions on tendencies (such as risk aversion or the declining marginal utility of wealth) are permitted. However, using total wealth as the ultimate objective has obvious distributive ramifications.

Richard Posner's attempt to distinguish his own approach from utilitarianism by using wealth as the only value to be considered²²² did not prevail in the debate.²²³ Many legal economists today aim at the maximization of total human utility or social welfare as such.²²⁴ Louis Kaplow and Steven Shavell explicitly include the distribution of income into their welfare economic conception and point out that the declining marginal utility of wealth will often be an argument in favor of redistribution from the rich to the poor,²²⁵ although the problem of measurement has by no means been solved. Wealth maximization, which is blind towards distribution, is today only seen as a means to approximate utility maximization by most.²²⁶ The same applies to Pareto efficiency (a set of endowments is considered Pareto efficient when no one's position can be improved by harming another person)²²⁷ – essentially a minimum consensus position that should be ac-

221. See, e.g., KAPLOW & SHAVELL, *supra* note 20, at 37.

222. Posner, *Utilitarianism*, *supra* note 18; Posner, *Ethical and Political Basis*, *supra* note 18.

223. *Contra e.g.*, Ronald Dworkin, *Is Wealth a Value?*, 9 J. LEGAL STUD. 191 (1980); Anthony T. Kronman, *Wealth Maximization as a Normative Principle*, 9 J. LEGAL STUD. 227 (1980).

224. The outlines of this approach can already be discerned in CALABRESI, *supra* note 20; for more detailed arguments see Calabresi, *About Law and Economics*, *supra* note 20; Calabresi, *The new economics analysis of law*, *supra* note 20, at 89; Lucian A. Bebchuk, *The Pursuit of a Bigger Pie: Can Everyone Expect a Bigger Slice?*, 8 HOFSTRA L. REV. 671 (1980); KAPLOW & SHAVELL, *supra* note 20. For a summary of the discussion, see Parisi, *Changing Contours*, *supra* note 18, at 44-48.

225. KAPLOW & SHAVELL, *id.* at 29 *passim*. See generally Herbert Hovenkamp, *The Marginalist Revolution in Legal Thought*, 46 VAND. L. REV. 305 (1993) (giving a historical account).

226. Even Richard Posner seems to have abandoned his original perspective. See Posner, *Ethics*, *supra* note 18, at 265 (“...I never suggested that [wealth] is the only social value...”); Posner, *Problematics*, *supra* note 18, at 1670 note 62; see also Parisi, *Changing Contours*, *supra* note 18, at 47; Rowley, *supra* note 18, at 21-22. Cf. Herbert Hovenkamp, *Legislation, Well-being, and Public Choice*, 57 U. CHI. L. REV. 63 (1990) (describing Kaldor-Hicks efficiency as measuring wealth, not utility).

227. See, e.g., ANDREU MAS-COLELL, MICHAEL D. WHINSTON & JERRY R. GREEN, *MICROECONOMIC THEORY* 313 (Oxford University Press 1995); ROBERT

ceptable to all – and to the Kaldor-Hicks criterion (an increase in total utility is presumed when a change in endowments, by means of e.g., a change in the law, would theoretically allow its beneficiary to compensate the loser, even if compensation does not actually take place).²²⁸ In any case, the selection of a normative criterion is not an issue of the methods of economics, but of the underlying moral, philosophical and political premises.²²⁹

It suffices to conclude that the rapid spread of law and economics in the United States appears to have been bolstered by the close connection between one of its leading schools with a political current that was on the rise at this time. However, this should not tempt legal scholars to reject economic methods outright.

V. The Development in German-Speaking Europe

A. *Law and Economics in the late 19th century*

Early antecedents of modern law and economics date back to the end of the 19th century and can be traced to German-speaking Europe, particularly to Vienna, the capital of the Habsburg Empire.²³⁰ One of the pioneers of economic analysis of law was Victor Mataja, a professor of political economy and later a member of the government as commerce secretary. Mataja's most important work in this field was certainly his monograph "*Das Recht des Schadensersatzes vom*

COOTER & THOMAS ULEN, *LAW AND ECONOMICS* 12 (Scott, Foresman and Company 3d ed. 2000).

228. See, e.g., Heico Kerkmeester, *Methodology: General*, in 2000 INTERNATIONAL ENCYCLOPEDIA OF LAW AND ECONOMICS 383, 386 (Boudewijn Bouckaert & Gerrit De Geest eds., 2000), available at <<http://allserv.rug.ac.be/~gdegeest/>>; but cf. Christopher T. Wonnell, *Efficiency and Conservatism*, 80 NEB. L. REV. 643, 695 (2001) (arguing that Kaldor-Hicks-Kriterium is distorted to the detriment of the poor).

229. Kornhauser, *supra* note 163, at 354.

230. Law and economics scholarship includes e.g. MATAJA, *supra* note 164; KLEINWÄCHTER, *supra* note 164; ANTON MENGER, *DAS BÜRGERLICHE RECHT UND DIE BESITZLOSEN VOLKSKLASSEN* (1890), available at <<http://dlib-pr.mpier.mpg.de/m/kleioc/0010/exec/books/%22172083%22>>. The Freiburg School of Economics of the 1930s and 1940s also addressed the economic role of legal institutions, but in a rather different way than contemporary law and economics; see Franz Böhm, *Die Forschungs- und Lehrgemeinschaft zwischen Juristen und Volkswirten an der Universität Freiburg in den dreißiger und vierziger Jahren des 20. Jahrhunderts* in HANS JULIUS WOLFF (ED.), *AUS DER GESCHICHTE DER RECHTS- UND STAATSWISSENSCHAFTEN ZU FREIBURG IM BREISGAU* (1957) 95-113.

Standpunkte der Nationalökonomie ("The law of torts and contractual liability from the point of view of political economy"), published in 1888.²³¹ Mataja anticipated central ideas of the 20th century law and economics movement. In spite of his revolutionary methodology, his book had no lasting influence on legal scholarship and practice.²³²

Similar to modern law and economics, Mataja emphasized the incentive effects of tort law which lead him to criticize the negligence rule.²³³ He suggested that, under the rule of negligence, the incentives for preventing the damage were lower than socially optimal because the tortfeasor would not exercise more care than required by the law. On the contrary, strict liability would set optimal incentives because the damage costs would be internalized and the tortfeasor would minimize total costs. In the case of an act of God, he argued that the costs of damage should not be borne by the owner but by the one who can best prevent the damage.²³⁴ Mataja focused not only on incentive effects, but discussed other principles as well. He noted that, due to the decreasing marginal utility of wealth, the costs of damage should be spread over more than one person.²³⁵

Mataja made several further arguments that were truly novel for his time²³⁶ and certainly would have been a condign founding father of a law and economics movement. His contemporaries did not ignore his 1888 monograph, and in the course of the discussions leading to the German Civil Code, Mataja was cited and discussed by legal scholars during the debate on the respective merits of negligence and

231. Mataja published another article on liability where he discussed the upcoming reforms: Victor Mataja, *Das Schadenersatzrecht im Entwurf eines Bürgerlichen Gesetzbuches für das Deutsche Reich*, 1 ARCHIV FÜR BÜRGERLICHES RECHT 267 (1889).

232. For a more detailed discussion, see Englard, *supra* note 15, and Winkler, *supra* note 24.

233. MATAJA, *supra* note 164, at 23-24, 32 *passim.*; cf. Böhm-Bawerk, *supra* note 39, at 420-21; contemporary literature includes, e.g., STEVEN SHAVELL, FOUNDATIONS OF ECONOMIC ANALYSIS OF LAW 179-80 (2004).

234. Cf. the cheapest cost-avoider literature, e.g., GUIDO CALABRESI, THE COSTS OF ACCIDENTS: A LEGAL AND ECONOMIC ANALYSIS 135-73, 261-63 (1970); Guido Calabresi & Jon T. Hirschoff, *Toward a Test for Strict Liability in Torts*, 81 YALE L. J. 1055, 1060 (1972); Harold Demsetz, *When Does the Rule of Liability Matter?*, 1 J. LEGAL STUD. 13, 27-28 (1972).

235. MATAJA, *supra* note 164, at 27 (referring to Böhm-Bawerk).

236. See, e.g., his discussion on compulsory insurance for accidents at work and occupational disease, MATAJA, *supra* note 164, at 85, 111.

strict liability.²³⁷ Outside of German speaking countries, Mataja was picked up, among others, by the French scholar Teisseire in his 1901 book *Essai d'une théorie générale sur le fondement de la responsabilité*, and by the Hungarian scholar Géza Marton.²³⁸ The professional positions Mataja held made him an important figure in the contemporary debate.

The economic methods that were needed to develop interdisciplinary theories were already well advanced at that time,²³⁹ and the discussion on private law (e.g., freedom of contract) had largely become an economic debate as far as the most fundamental issues were concerned.²⁴⁰ Institutionally, the disciplines were combined at the University of Vienna in one school, and the law curriculum included a significant amount of economics. Jurists such as Carl Menger and Böhm-Bawerk were appointed professors of economics.²⁴¹ Any persisting fears of contact between scholars of the two disciplines²⁴² should have been overcome without great difficulty. Overall, the scholarly environment seemed downright cut out to initiate a school of law and economics.²⁴³ It almost comes as a surprise that Mataja did not spark a law and economics movement comparable to the one starting in the 1960s in the U.S.

The legitimacy of economic arguments in the legal discourse was never fully recognized and subject to a dispute between economists and lawyers. Economists, such as Böhm-Bawerk, supported Mataja's approach and praised his work as an important contribution to interdisciplinary research.²⁴⁴ Carl Menger, one of the founding fathers of

237. See, e.g., MAX RÜMELIN, *DIE GRÜNDE DER SCHADENZURECHNUNG UND DIE STELLUNG DES DEUTSCHEN BÜRGERLICHEN GESETZBUCHS ZUR OBJEKTIVEN SCHADENERSATZPFLICHT* (1896).

238. Cf. England, *supra* note 15, at 183.

239. With regard to the marginalist revolution, see, e.g., ERNESTO SCREPANTI & STEFANO ZAMAGNI, *AN OUTLINE OF THE HISTORY OF ECONOMIC THOUGHT* 145 *passim* (1995); Hovenkamp, *supra* note 225, at 308 *passim* (arguing that marginalism had a strong impact on legal thought).

240. SIBYLLE HOFER, *FREIHEIT OHNE GRENZEN* 98 (2001). Of course, details were mainly discussed in the legal discourse. *Id.*

241. Winkler, *supra* note 24, at 276.

242. See Böhm-Bawerk, *supra* note 39, at 418 *passim*.

243. HERMANN KANTOROWICZ, *DER KAMPF UM DIE RECHTSWISSENSCHAFT* 38 (Nomos 2002) (1906); Böhm-Bawerk, *supra* note 39, at 419.

244. Böhm-Bawerk, *supra* note 39, at 418 *passim*. Also Emil Steinbach, *Die Rechtsgrundlage, betreffend den Ersatz von Vermögensschäden* 21 *JURISTISCHE BLÄTTER* 243, n.1 (1888) praises Mataja's work.

the Austrian School of Economics, criticized the conservative attitude of the predominant Savignyan jurisprudence.²⁴⁵ Even some lawyers, such as Carl Menger's brother Anton, a professor of civil procedural, recognized that the historical school of jurisprudence was an improper approach for reforms and for policy discussions.²⁴⁶ However, Anton Menger's opinion remained rather exceptional. Even most of those members of the legal community who favored Mataja's preference for strict liability rejected his approach.²⁴⁷ Without further justification, Windscheid, Laband and other lawyers argued that ethical, political and economic considerations were not part of a lawyers' work.²⁴⁸ Even Rümelin, a seemingly progressive thinker, argued that Matajas "whole train of thoughts was morbid".²⁴⁹ Similarly, Erwin Steinitzer's 1908 *Ökonomische Theorie der Aktiengesellschaft* (Economic Theory of the Public Corporation) and other pioneering works of economic analysis gained little influence, even though Steinitzer, much like Mataja, anticipated several insights of modern law and economics. Among those were the principal-agent problem²⁵⁰ and the perspective of the corporation as a nexus of contracts.²⁵¹

The decline of the early law and economics movement was ascribed to the increasing specialization of the social sciences and to the plurality of the economic methods. Some argued that economics as a scholarly discipline was underdeveloped. Applying its "preliminary

245. Cf. T.W. Hutchison, *Some Themes from Investigations into Method*, in JOHN R. HICKS & WILHELM WEBER, *CARL MENGER AND THE AUSTRIAN SCHOOL OF ECONOMICS* 15, 26-27 (1973).

246. MENGER, *supra* note 230, at 5, 10; cf. HOFER, *supra* note 240, at 134.

247. Englard, *supra* note 15, at 187.

248. Bernhard Windscheid, *Die Aufgaben der Rechtswissenschaft*, in PAUL OERTMANN, BERNHARD WINDSCHEID, *GESAMMELTE REDEN UND ABHANDLUNGEN* 112 (1904); see Paul Oertmann, *Windscheid als Jurist*, in OERTMANN, *id.* at XXXIII; WIEACKER, *supra* note 62, at 431. PAUL LABAND, *DAS STAATSRICHT DES DEUTSCHEN REICHS* (2d. ed. 1888) (arguing that, even though he esteemed disciplines such as history, economics, politics and philosophy, they were irrelevant for legal interpretation).

249. RÜMELIN, *supra* note 237, at 7 (1896); cf. KNUT W. NÖRR, *ZWISCHEN DEN MÜHLSTEINEN* 38 (1988) (arguing that economics had little influence on the legal discussion).

250. ERWIN STEINITZER, *ÖKONOMISCHE THEORIE DER AKTIENGESELLSCHAFT* 55 *passim* (1908).

251. *Id.* at 48; compare contemporary research regarding "nexus of contracts," e.g., Michael Jensen & William Meckling, *Theory of the Firm: Managerial Behavior, Agency Cost and Ownership Structure*, 3 J. FIN. ECON. 305, 310 (1976).

results” to the law would have led to an increased uncertainty.²⁵² Of course, there were always controversies in the legal debate on the validity of certain legal methods just as in the economic debate. Moreover, different perspectives and traditions within both legal scholarship and economics²⁵³ did not hinder the evolution of the discipline in the United States.

The critical point for why Mataja did not initiate a law and economics movement was that the doctrinal method of his time was unable to integrate economic ideas. Legal methodology was strongly committed to systematization and coherence in the interpretation of legal norms. A reform that would have introduced a sudden change independent of the current law would have required an immense reconstruction of the legal system in order to find and form a new coherent interpretation of the entire edifice.²⁵⁴ For example, replacing the negligence standard in tort law with strict liability would have made a great number of scholarly writings as well as court decisions obsolete, and would have required a reconstruction of all statutes based on the negligence standard, including rules of contributory and comparative negligence. Such a reinterpretation would have been unavoidable, as jurists believed that the legitimacy of legal norms was based on their consistency;²⁵⁵ ideally, not a single norm in the legal system should contradict another one. Consequently, amendments based on economic arguments would have been perceived as external shocks alien to the system of 19th century conceptual formalism.²⁵⁶ Unsurprisingly, Mataja’s proposal for strict liability was criticized and eventually rejected.²⁵⁷

252. PEARSON, *supra* note 54, at 43, 131; Mackaay, *supra* note 54, at 70. *See also* Böhm-Bawerk, *supra* note 39, at 418-19 (arguing that the fact that “economics was not a mature discipline” could be an obstacle to interdisciplinary research).

253. *See* MERCURO & MEDEMA, *supra* note 60.

254. *Cf.* SCHÄFER & OTT, *supra* note 24, at 52; for a critical assessment of this argument *see* MATTEI, *supra* note 5, at 82.

255. WIEACKER, *supra* note 62, at 401. Compare the struggle for legal positivism and coherence, *e.g.*, CLAUS-WILHELM CANARIS, SYSTEMDENKEN UND SYSTEMBEGRIFF IN DER JURISPRUDENZ 121 (1969) (arguing that the judge must strictly abide the law but also acknowledging that statutes are not always coherent).

256. Conceptual formalism only allowed changes that were inherent in the system, most importantly through deductions based on legal concepts; *see* GEORG F. PUCHTA, CURSUS DER INSTITUTIONEN, BAND 1. EINLEITUNG IN DIE RECHTSWISSENSCHAFT UND GESCHICHTE DES RECHTS BEY DEM RÖMISCHEN VOLK 36 (1841).

257. RÜMELIN, *supra* note 237, at 6.

This “methodological” rejection was supported by political factors. The law and economics scholars of the late 19th century, other than some of their American descendents in the 1970s, tended to propose reforms that ran contrary to the decision makers’ interests. More progressive legal scholars such as Anton Menger criticized the law for protecting the interests of the ruling class.²⁵⁸ Interdisciplinary research was often rejected by those who preferred the existing law.²⁵⁹ By contrast, a significant part of the later U.S. law and economics literature was dedicated to explaining why the existing law was optimal, partly to legitimize the case law via interferences by statutory law.²⁶⁰

B. An Internal View of Policy and Interpretation

Several critics have repeatedly pointed to the marginalization of policy in German legal scholarship.²⁶¹ This is relevant for our theory since law and economics was a normative movement that introduced

258. MENER, *supra* note 230, *passim* (criticizing the draft on a German Civil Code).

259. Grimm, *supra* note 42, at 489. *Cf.* WIEACKER, *supra* note 62, at 442.

260. This approach is borne by the theory that the common law moves towards efficiency; For references, *see supra* note 205.

261. *E.g.* Luhmann, *supra* note 42, at 11, 193; Ernst Fuchs, *Gerechtigkeitswissenschaft*, JURISTISCHE WOCHENSCHRIFT 8 (1920), *reprinted in* ALBERT FOULKES, ERNST FUCHS – GESAMMELTE SCHRIFTEN ÜBER FREIRECHT UND RECHTSREFORM, 1973 (criticizing that there is no “Gerechtigkeitswissenschaft,” *i.e.*, no legal discipline discussing justice); THEO MAYER-MALY, RECHTSWISSENSCHAFT 201 (1972); Ota Weinberger, *Zur Theorie der Gesetzgebung*, in JOHANN MOKRE & OTA WEINBERGER, RECHTSPHILOSOPHIE UND GESETZGEBUNG 173 (1976); HELMUT SCHELSKY, DIE SOZIOLOGEN UND DAS RECHT 59 *passim* (1980); PETER NOLL, GESETZGEBUNGSLEHRE 9, 14 (1973); Theo Öhlinger, *Planung der Gesetzgebung und Wissenschaft – Einführung in das Tagungsthema*, in THEO ÖHLINGER, METHODIK DER GESETZGEBUNG – LEGISTISCHE RICHTLINIEN IN THEORIE UND PRAXIS 1 (1982); VLADIMIR KUBEŠ, THEORIE DER GESETZGEBUNG (1987); Markus Lammer, *Grundfragen der Gesetzgebungslehre*, in WOLFGANG MANTL, EFFIZIENZ DER GESETZPRODUKTION 60-61 (1995); Michael Holoubek, *Rechtswissenschaftliche Rechtspolitik? Plädoyer für einen (weiteren) Gegenstand der Rechtswissenschaften*, in MICHAEL HOLOUBEK & GEORG LIENBACHER, RECHTSPOLITIK DER ZUKUNFT – ZUKUNFT DER RECHTSPOLITIK 13, 18 (1999); Arthus Kaufmann, *Historischer Diskurs*, in ARTHUR KAUFMANN, WINFRIED HASSEMER & ULFRID NEUMANN, EINFÜHRUNG IN RECHTSPHILOSOPHIE UND RECHTSTHEORIE DER GEGENWART 110 *passim* (2002); Alfred Büllsbach, *Rechtswissenschaft und Sozialwissenschaft*, in ARTHUR KAUFMANN, WINFRIED HASSEMER & ULFRID NEUMANN, EINFÜHRUNG IN RECHTSPHILOSOPHIE UND RECHTSTHEORIE DER GEGENWART 416 (2002). Britta Rehder, *What is Political About Jurisprudence? Courts, Politics and Political Science in Europe and the United States*, MPLFG DISCUSSION PAPER (May 2007), available at <http://www.mpi-fg-koeln.mpg.de/pu/mpifg_dp/dp07-5.pdf>.

policy criteria into the legal debate. In order to better understand why the mainstream approach was not receptive to (economic) policy considerations it is worthwhile looking at the evolution of legal methods. A central point was the self-reference of the legal discourse which meant that arguments for both interpretation and policy were to be found in the existing law. This tradition can be traced to the 19th century Historical School of Savigny, which proposed to take the customs of ancient Roman law as a model, and reemerged in a different shade in Hans Kelsen's 20th century *Pure Theory of Law*.

Whereas Savigny proposed to make policy considerations dependent on the existing law, Kelsen argued that policy should be entirely be excluded from "legal science."²⁶² In light of the success of these movements in German-speaking countries, the law and sociology literature has tried to interpret the law as an autopoietic system which was supposed to operate widely autonomous from other sub-systems of society.²⁶³ This focus on systematization was coined both by the natural law approach as well as by the Historical School²⁶⁴ and led to an overemphasis of the non-contradiction condition in the law. Under these premises, it was not surprising that any reform had to be consistent with the existing law.²⁶⁵

A decisive development preceding the Historical School of Law was the rise of historicism towards the end of the 18th century. Johann Gottfried Herder and others sparked the separation of the humanities from philosophy.²⁶⁶ Phenomena were increasingly viewed in their historical context, discussed with reference to their origins and explained in a dynamic way of movements and developments. To think historically meant to put oneself in the *Zeitgeist* of the respective age and understand the problem "from within."²⁶⁷ Whereas Leo-

262. See Kaufmann, *supra* note 261, at 124-25.

263. See, e.g., GUNTHER TEUBNER, *RECHT ALS AUTOPOIETISCHES SYSTEM* (1989).

264. Kaufmann, *supra* note 261, at 82. WIEACKER, *supra* note 62, at 372 *passim* (arguing that the Historical School of Law and the Natural Law approach were quite similar in this respect).

265. See HERGET, *supra* note 1, at 104-06, 110 (arguing that, in Germany, system, structure and coherence were disproportionately important compared to American legal thought).

266. See, e.g., GUNNAR SKIRBEKK & NILS GILJE, *GESCHICHTE DER PHILOSOPHIE VOL II 552 passim* (1987).

267. JOHANN G. HERDER, *AUCH EINE PHILOSOPHIE DER GESCHICHTE ZUR BILDUNG DER MENSCHHEIT 37* (1774, Suhrkamp 1967) (arguing that one should "go inside the specific age, the area, and the history in general, and feel everything from

pold von Ranke contributed to the “science of history,”²⁶⁸ Friedrich Carl von Savigny was the main proponent of a “science of law” as an independent discipline. Like Herder, Savigny aspired to explain legal phenomena as an outgrowth of their respective historical context, which was most explicitly expressed in *Volksgeist* (Spirit of the People).²⁶⁹

Savigny’s Historical School was the basis for today’s approach to policy.²⁷⁰ In his influential 1814 work, *Vom Beruf unserer Zeit für Gesetzgebung und Rechtswissenschaft*, (On the Vocation of Our Time for Legislation and Legal Science) he argued that the *Volksgeist* was an expression of the law and it was to be found in the Roman Law and not in codifications. This was an attack on the natural law approach that presumed that the optimal law could be derived in a rational manner, without regard to its historical evolution.²⁷¹ Similarly, Gustav von Hugo argued that the natural law was unable to offer clear results and that policy should adhere to current and past customs.²⁷²

In fact, Savigny had written *Vom Beruf* in reaction to Anton Friedrich Justus Thibaut’s *Über die Notwendigkeit eines allgemeinen bürgerlichen Rechts in Deutschland* (On the Necessity of a General Civil Law in Germany), which had been published in the same year. Thibaut claimed that the law must always be wise and independent from current and past customs. This was possible only if external criteria were used²⁷³ and, as he believed, it was the only way to change unjust law. For Thibaut, the conventional legal thought of his age was extremely conservative as it tried to maintain the existing social and

within”).

268. See, e.g., SKIRBEKK & GILJE, *supra* note 266, at 559.

269. See WIEACKER, *supra* note 62, at 356 (explaining the influence of HERDER on SAVIGNY).

270. Büllesbach, *supra* note 261, at 416.

271. FRIEDRICH KARL VON SAVIGNY, *VOM BERUF UNSERER ZEIT FÜR GESETZGEBUNG UND RECHTSWISSENSCHAFT* (1814).

272. WIEACKER, *supra* note 62, at 379-80. Regarding Savigny’s position via the Natural Law approach compare HORST SCHRÖDER, *FRIEDRICH KARL VON SAVIGNY – GESCHICHTE UND RECHTSDENKEN BEIM ÜBERGANG VOM FEUDALISMUS ZUM KAPITALISMUS IN DEUTSCHLAND 257 passim* (1984).

273. ANTON F.J. THIBAUT, *ÜBER DIE NOTWENDIGKEIT EINES ALLGEMEINEN BÜRGERLICHEN RECHTS IN DEUTSCHLAND 12-13* (1814, reprint Goldbach 1997) (arguing that legal norms not only have to be “clear, unequivocal, and comprehensive” but that they must also be “wise” and “appropriate”).

economic order.²⁷⁴ He criticized the fact that there were few scholars sufficiently knowledgeable to draft such general, abstract laws.²⁷⁵

The dispute between Thibaut and Savigny was not much different from Bentham's attack on Blackstone. However, external criteria like the maximization of some intrinsic good, were not explicitly addressed in the German dispute, and they eventually lost their importance in the following decades as Savigny's Historical School began to dominate the scene.

For Savigny, the law was to be found in customs, legal scholarship and the practice, most importantly from concepts of Roman Law. He argued that Roman Law embodied the true will of the people as a whole. However, this interpretation of the *Volksgeist* was presumed to be independent of social and political movements. Savigny did not believe that the law had an end in itself.²⁷⁶ However, his approach required this assumption to allow further interpretative work by jurists! It denied a social function and legitimized the law on its historical evolution, for which reason it was impermissible to question its social adequacy. Clearly, non-legal criteria were necessary for the original development of the Historical School of Law; once this approach was accepted, external criteria became superfluous.²⁷⁷

From today's perspective, Savigny's approach was strictly conservative in the sense that it was opposed to change and progress.²⁷⁸ Under this theory, any changes had to be changes through interpretation, which meant that Savigny allocated the decision-making authority to the legal community instead of philosophers or the government.²⁷⁹ This allocation of powers was affirmed by Puchta's approach, which created a monopoly of the legal community to interpret and thereby to make law.²⁸⁰ Over the course of the 19th century, the jurist

274. *Id.* at 58.

275. *Id.* at 38.

276. SAVIGNY, *supra* note 271, at 18 (explicitly stating that the law had no end in itself).

277. Grimm, *supra* note 42, at 476-77. SCHRÖDER, *supra* note 272, at 215-218 *passim* (explaining how Savigny suppressed philosophical inquiries in his theory).

278. See WIEACKER, *supra* note 62, at 383, 385. Cf. JOACHIM WEGE, POSITIVES RECHT UND SOZIALER WANDEL IM DEMOKRATISCHEN UND SOZIALEN RECHTSSTAAT 132 *passim* (1977) (arguing that legal positivism is used to maintain the status quo).

279. SAVIGNY, *supra* note 271, at 7-8 (explicitly stating that under his theory the people are represented by lawyers). Cf. WIEACKER, *supra* note 62, at 392; DAWSON, *supra* note 62, at 456-57.

280. GEORG F. PUCHTA, DAS GEWOHNHEITSRECHT (1828, 1837). WIEACKER, *su-*

class obtained not just their own discipline, independent of philosophy; but they also played a major role in the decision-making process through their interpretative competences.

This idiosyncratic allocation of important decision-making power to jurists, as it was brought forward by Savigny and his followers, meant that other authorities were restrained from implementing reforms if those reforms were incoherent with the existing concepts.²⁸¹ This consequence closely relates to Savigny's argument that codification and statutory law were an expression of authoritative power and not the people's will.²⁸² Savigny apparently believed that allocating decision rights to lawyers was in the interest of the people, and that no other interest group was better suited as its representative.²⁸³

Due to the inherent indeterminacy of the law, personal, moral views of jurists were ultimately allowed to enter the legal system.²⁸⁴ In order to build and maintain the lawyers' empire, lawyers believed (or pretended) to rely on an objective, impartial method which excluded political issues. This was the only way to gain acceptance as an independent authority in this pre-democratic period. The presumably depoliticized law was used to synthesize the feudal system with the developing capitalistic one.²⁸⁵

Several scholars criticized the Historical School, among others, Hegel in his treatise on legal philosophy of 1821²⁸⁶ and Kirchmann in his famous speech of 1847²⁸⁷. Much later, the free-law movement at-

pra note 62, at 399; Grimm, *supra* note 42, at 478 (both arguing that Puchta consolidated the lawyers' monopoly).

281. Grimm, *supra* note 42, at 475.

282. *Cf.* SAVIGNY, *supra* note 271, at 10, 21.

283. *See, e.g.*, KARL MARX & FRIEDRICH ENGELS, DIE DEUTSCHE IDEOLOGIE (1845-46; published 1932); MENGER, *supra* note 230, at 12-14; Hermann Kantorowicz, *Savigny and the Historical School of Law*, 53 L. Q. REV. 335 (1937); Reimann, *supra* note 62, at 95, 110. For an extensive elaboration of the political components of Savigny's theory *see* SCHRÖDER, *supra* note 272.

284. *Cf.* Grimm, *supra* note 42, at 482, 484.

285. SCHRÖDER, *supra* note 272, at 221-22, 276.

286. GEORG W.F. HEGEL, GRUNDLINIEN DER PHILOSOPHIE DES RECHTS 182-83, § 211 (Felix Meiner 1995) (1821).

287. JULIUS H.V. KIRCHMANN, ÜBER DIE WERTLOSIGKEIT DER JURISPRUDENZ ALS WISSENSCHAFT (1847-48) (arguing that the exclusion of politics from the discipline of law is a misery); *cf.* RUDOLF MÜLLER-ERZBACH, WOHIN FÜHRT DIE INTERESSENJURISPRUDENZ? 36 (1932); *cf.* KERSTING, POLITIK UND RECHT, ABHANDLUNGEN ZUR POLITISCHEN PHILOSOPHIE DER GEGENWART UND ZUR NEUZEITLICHEN RECHTSPHILOSOPHIE 342 (2000).

tacked Savigny's methods²⁸⁸ but the Historical School had already too thoroughly penetrated the legal community for subsequent change to be possible.²⁸⁹ Puchta,²⁹⁰ Windscheid,²⁹¹ Gerber,²⁹² and other proponents of the Historical School's "Romanistic" and "Germanistic" branches perpetuated Savigny's approach that was initially developed for private law, but also applied to public law.²⁹³ Their methods were clearly directed at restating the existing law and not at reform.²⁹⁴ With Puchta, the emphasis on the jurists' law resulted in an ever growing belief in coherence, systematization and constructivism.²⁹⁵ Puchta's emphasis of legal terms led to a separation of law from social circumstances,²⁹⁶ something that Savigny had predicted would happen.²⁹⁷ Even the "Germanistic" branch of the Historical School, which was concerned about 19th century industrialization, widely approved of legal science as an instrument independent from social consequences.²⁹⁸

Ironically, the codifications of the early 19th century, which were drafted under natural law principles, favored this separation. They created legal material that lawyers could work with, so that the lawyers did not need to revert to natural law anymore in order to find legal norms.²⁹⁹ Clearly, the presumption was that external criteria were accounted for through legislation and once accepted would not be

288. See, e.g., Kantorowicz, *supra* note 283, at 326.

289. See Müller-Erzbach, *supra* note 287, at 36. WIEACKER, *supra* note 62, at 382-83 (explaining Savigny's role in this development); for further references see Kantorowicz, *supra* note 283, at 326.

290. GEORG F. PUCHTA, *LEHRBUCH DER PANDEKTEN* 29-30, § 16 (Leipzig, 9th ed. 1863) (1838).

291. BERNHARD WINDSCHEID, *DIE GESCHICHTLICHE SCHULE IN DER RECHTSWISSENSCHAFT, NORD UND SÜD, VOL IV* 42 *passim* (1878), reprinted in OERTMANN, *supra* note 248, at 66 *passim*; Eck, *Gedächtnisrede* 17 cited in Oertmann, *Windscheid als Jurist*, *supra* note 248, at XXXI.

292. CARL F. GERBER, *SYSTEM DES DEUTSCHEN PRIVATRECHTS* (1848); CARL F. GERBER, *GESAMMELTE JURISTISCHE ABHANDLUNGEN* (1872).

293. See, e.g., CARL F. GERBER, *ÜBER ÖFFENTLICHE RECHTE* (1852). Other proponents were Laband und Jellinek; see Alexander Somek, *German legal philosophy and theory in the nineteenth and twentieth century* in PATTERSON, *A COMPANION TO PHILOSOPHY OF LAW AND LEGAL THEORY* 347-48 (1999).

294. Grimm, *supra* note 42, at 479 (with reference to Puchta).

295. *Id.* at 478.

296. PUCHTA, *supra* note 256, at 36-37.

297. SAVIGNY, *supra* note 271, at 18; cf. HERGET, *supra* note 1, at 110-11.

298. Grimm, *supra* note 42, at 480 *passim* (with reference to Gerber).

299. *Id.* at 472.

questioned.³⁰⁰ New legal norms could then only be created within the boundaries of the legal constructs. In a way, 19th century legal science returned to a similar kind of formalism of which they had accused the earlier natural law movement.³⁰¹ The *Kodifikationsfrage* (the dispute about codification)³⁰² was carried out between those who were in favor of codification and those that were against it because a codification would neglect the historical evolution of the law. This dispute eventually unraveled, at least for Windscheid, by codifying the historically evolved law.³⁰³

This separation of legal science from social circumstances was supported by an engrained anti-consequentialist tenor of German philosophy, most importantly of German Idealism. Even though German Idealism was opposed to the Historical School, the exclusion of social consequences was inherent in both schools.³⁰⁴ Kant thought that the moral value of something could not be judged by the consequences, but that there was a value in itself,³⁰⁵ which was subject to pre-empirical and not empirical knowledge.³⁰⁶ German Idealism

300. GERBER, SYSTEM, *supra* note 292, at XI (5th ed. 1955) (1848). This was closely connected to the decreasing use of a historical interpretation of legal norms; cf. DAWSON, *supra* note 62, at 444-45.

301. WIEACKER, *supra* note 62, at 372-401 (arguing that legal positivism and the natural law approach had a similar methodology).

302. For a short summary see WIEACKER, *supra* note 62, at 390 *passim*.

303. See WINDSCHEID, *supra* note 291, at 75: "Are these really the alternatives: Either a codification or the centuries of legal work ... We want the code and the centuries of legal work as well."; cf. BERNHARD WINDSCHEID, RECHT UND RECHTSWISSENSCHAFT, GREIFSWALDER UNIVERSITÄTS-FESTREDE (1854), reprinted in OERTMANN, *supra* note 248, at 19. It is worthwhile noting that Savigny was not entirely and at all times against codifications but he was strictly opposed to statutory law independent of the existing law. SAVIGNY, *supra* note 271, at 10-11.

304. Concerning the influence of German Philosophy on Savigny, see SCHRÖDER, *supra* note 272, at 215-27, (arguing, however, that Savigny often misunderstood philosophical writings). Regarding the influence of Kant and Fichte on Savigny, see KNUT W. NÖRR, *Savignys Anschauung und Kants Urteilskraft* in FESTSCHRIFT FÜR HELMUT COING VOL I 615 *passim* (1982); cf. WIEACKER, *supra* note 62, at 373-74 (arguing that Kant's work "Critique of Pure Reason" was the historical basis of formalism, most importantly of legal positivism).

305. Immanuel Kant, Grundlegung der Metaphysik der Sitten (1795):

In the realm of ends everything has either a price or a worth. Anything with a price can be replaced by something else as its equivalent, whereas anything that is above all price and therefore admits of no equivalent has worth . . . neither nature nor art can supply anything that would make up for that lack in you; for their value doesn't lie in the effects that flow from them....

306. OTFRIED HÖFFE, EINFÜHRUNG IN DIE UTILITARISTISCHE ETHIK 43-44 (1992).

formed the basis of influential 20th century writing³⁰⁷ and clearly ran contrary to utilitarianism, and thus, contrary to law and economics. Anti-consequentialism was only slowly starting to be discredited with Hegel, who used history to explain the current state of affairs.³⁰⁸ However, historicism was characterized by idealism until Karl Marx and his dialectic materialism challenged it in a way that influenced, even though indirectly, the legal discussion. This was the starting point for a widespread emphasis on the consequences of legal norms and the demystification of law – a development that eventually led to the free-law movement. In spite of this development, utilitarianism was not gaining acceptance. Even consequentialists like Marx criticized utilitarian ethics because they thought it impossible to reduce human wants and desires to a single measure, utility.³⁰⁹ Critics of legal positivism such as Scheler and Hartmann developed approaches based on natural law and explicitly turned against utilitarianism.³¹⁰ Virtually all important legal writings were based on idealistic approaches and were clearly anti-utilitarian.³¹¹

Few lawyers in the German-speaking area of Europe were pro-utilitarian, with Jhering as a prominent exception. Jhering, however, used a sociological, not an economic approach, and his theory of legal evolution used external criteria only to a limited extent. Under his theory, the law emerged as a result of a struggle in which people owe a duty to themselves to fight for their rights.³¹² An infringement of rights was an injury to one's sense of justice or one's moral integrity.³¹³ This violation, however, Jhering argued, was not a certain utility loss

307. See, e.g., NICOLAI HARTMANN, *ETHIK* (1926); RUDOLF STAMMLER, *DIE LEHRE VOM RICHTIGEN RECHTE* (1902); KARL LARENZ, *RICHTIGES RECHT* (1979). Cf. KERSTING, *supra* note 287, at 367 (arguing that Stammler did not fully understand Kant); NÖRR, *supra* note 249, at 33.

308. ALFRED VERDROSS, *ABENDLÄNDISCHE RECHTSPHILOSOPHIE* 161 (1963) (calling Hegel a follower of the Historical School of Law). But cf. *supra* note 286, regarding Hegel's critique on Savigny.

309. MARX & ENGELS, *supra* note 283, at 394 *passim* (arguing that utilitarianism is a "theory of mutual exploitation").

310. MAX SCHELER, *DER FORMALISMUS IN DER ETHIK UND DIE MATERIALE WERTETHIK* (1913-1916), *GESAMMELTE WERKE* 2, at 350 (1954); HARTMANN, *supra* note 307, at 79-80. These approaches were further developed by Coing and others; WIEACKER, *supra* note 62, at 591-92. For further references, see VERDROSS, *supra* note 308, at 205 *passim* (arguing that there is an anti-hedonistic attitude).

311. See, e.g., *supra* note 307. Cf. KERSTING, *supra* note 287, at 334 *passim*.

312. RUDOLPH VON JHERING, *DER KAMPF UMS RECHT* 20-46 (23d ed. 1946).

313. *Id.* at 18.

but rather a violation of the concept of law as such.³¹⁴ Only in a second step, he explained the deterrence effects of a social norm which established a duty to sanction misbehavior.³¹⁵ Altogether, there was a clear anti-utilitarian attitude which did not exclusively come from German idealism.³¹⁶ It is one reason for the general dismissal of law and economics.

C. *Legal Realism as a Missing Link?*

American legal realism was an important antecedent for law and economics and for its successful reception in legal thought. It discredited prevailing dogmas and so created space for new developments. Its critique of legal methods sparked a demand for new criteria for decision-making. On the normative side, judges were called upon to think about policy more openly; on the positivist side, lawyers needed to find better tools for predicting the consequences of the law. There was a similar movement in German-speaking Europe, collectively the free-law school, which, however, was not as successful as legal realism. The free-law movement managed to temporarily undermine the prevailing formalism to some degree,³¹⁷ but it eventually received a deadly blow by the Nazi regime. As *Interessenjurisprudenz* (interest-oriented jurisprudence) assumed the legacy of classical formalism, interdisciplinary research was put to an end. Heck, one of the best known proponents of this school, explicitly emphasized a purely internal view of the law.³¹⁸

314. *Id.* at 40.

315. JHERING, *supra* note 312, at 46 *passim*.

316. Anton Hügli & Byung-Chul Han, *Utilitarismus*, in 11 HISTORISCHES WÖRTERBUCH DER PHILOSOPHIE 506 (2001).

317. LARENZ, *supra* note 24, at 19 *passim*. *Cf.* Kaufmann, *supra* note 261, at 121 (arguing that the free-law movement was primarily directed against the conceptual jurisprudence). For an attack on conceptualism, *see, e.g.*, Eugen Ehrlich, *Über Lücken im Rechte*, JURISTISCHE BLÄTTER 447 (1888); EUGEN EHRLICH, FREIE RECHTSFINDUNG UND FREIE RECHTSWISSENSCHAFT (1903); Eugen Ehrlich, *Die richterliche Rechtsfindung auf Grund des Rechtssatzes*, 67 JHERINGS JAHRBÜCHER FÜR DE DOGMATIK DES BÜRGERLICHEN RECHTS 1917, 1-80, *reprinted in* MANFRED REHBINDER, EUGEN EHRLICH: RECHT UND LEBEN (1967). *Cf.* Herget & Wallace, *supra* note 85.

318. PHILIPP HECK, BEGRIFFSBILDUNG UND INTERESSENJURISPRUDENZ 27 (1932) (arguing that the *Interessenjurisprudenz* was based on merely legal foundations). *Cf.* HERGET, *supra* note 1, at 111 (arguing that the “scholastic tradition persisted, but in a new form”); Alexander Somek, *From Kennedy to Balkin: Introducing Critical Legal Studies from a Continental Perspective*, 42 KAN. L. REV. 759, 763 (1994) (arguing that “every attack on legal formality seems to have been silenced”); *accord.* Somek,

The end of classical formalism was a consequence of the emphasis on the social function of the law. Many understood law as a means to regulate and steer human behavior and not as an end in itself.³¹⁹ The free-law movement might have discredited classical legal thought altogether but it managed to do so only with respect to the most extreme types of formalism. The movement slowly began to develop towards the end of the 19th century, as a critique on the theory of *lacunae*³²⁰ and reached its peak in the years preceding World War I.³²¹ At the same time, the closely connected law and sociology movement³²² criticized the dominant understanding of the law. The free-law movement emerged from a discussion group of a small number of people around Kantorowicz and Radbruch in 1903 and 1904.³²³ Its name can be traced to a speech given by Eugene Ehrlich in 1903.³²⁴ In 1906, Kantorowicz published his influential book *Der Kampf um die Rechtswissenschaft* (The Struggle for Legal Science) which was an outright attack on classical legal thought.³²⁵ Similarly to American Legal Realism, members of the free-law movement understood judicial opinions as discretionary acts, which were only justified by a cha-

supra note 293, at 348.

319. In particular, Jhering's *Law as a Means to an End* (1877-83) had an immense influence on the legal discourse. 1 RUDOLPH VON JHERING, *DER ZWECK IM RECHT* 250 (3d ed. 1893) argued, *e.g.*, that the law was "not the most sublime in the world and had no end in itself" but the law "was a means to an end, final purpose of which was the existence of a society." *Cf.* Winkler, *supra* note 24, at 262, 276-77. Regarding Marx, *see* WAGE, *supra* note 278, at 47 *passim*.

320. *See, e.g.*, Ehrlich, *Lücken*, *supra* note 317, at 447-630 (arguing that, due to the deeply enrooted approach to law, changes in the law were only possible by means of the "good faith" clause; *id.* at 112. *See also* OSKAR BÜLOW, *GESETZ UND RICHTERAMT* (1885). Regarding the free-law critique on the presumed determinacy of the law, *see* DAWSON, *supra* note 62, at 442-43; *see generally* LUIGI LOMBARDI, *GESCHICHTE DES FREIRECHTS* 54 (1967).

321. MARTIN KRIELE, *GRUNDPROBLEME DER RECHTSPHILOSOPHIE* 43, n.4 (2003) (arguing that the main works of the free-law school were written between 1906 and 1915).

322. MAX WEBER, *WIRTSCHAFT UND GESELLSCHAFT* (5th ed. 1976); EUGEN EHRLICH, *GRUNDLEGUNG DER SOZIOLOGIE DES RECHTS* (1913).

323. The participants surrounding Kantorowicz and Radbruch discussed writings by Ehrlich, Savigny and others; *see* Muscheler, *Einführung, in* HERMANN KANTOROWICZ (GNAEUS FLAVIUS), *DER KAMPF UM DIE RECHTSWISSENSCHAFT VIII* (Nomos: 2002 (reprint)). *Cf.*, comprehensively discussing Kantorowicz, KARLHEINZ MUSCHELER, *HERMANN ULRICH KANTOROWICZ: EINE BIOGRAPHIE* (1984). The name *Freirecht* (free-law) goes back to EUGEN EHRLICH, *FREIE RECHTSFINDUNG UND FREIE RECHTSWISSENSCHAFT* (Leipzig, 1903).

324. *See* EHRLICH, *id.*

325. KANTOROWICZ, *supra* note 243, *Foreword*.

rade of legal methods after the actual decision had been taken.³²⁶ Analogies and justifications for extensive and restrictive modes of interpretation were considered to be pseudo-logic arguments.³²⁷ Hermeneutics played a major role in that the prejudices of the judge were considered to be decisive for legal intuition and thus for the outcome of the case.³²⁸ Free-law scholars argued that an objective interpretation, assuming that legal norms could have a unique meaning, was an impossibility. In Ehrlich's words: "The one who speaks always wants to say something different from what the one who listens understands."³²⁹ Others such as Kantorowicz likewise attacked dogmas such as objectivism and predictability of the case law.³³⁰ Kantorowicz's primary goal was to explain the extent of freedom judges already had³³¹ and not, contrary to some of his critics,³³² to facilitate arbitrary jurisprudence.³³³ From these insights, free-law scholars such as Fuchs derived a fact-base approach to the law.³³⁴ Moreover, they encouraged lawyers to engage in interdisciplinary work.³³⁵

326. KRIELE, *supra* note 321, at 43. A good example of this critique is HERMANN ISAY, RECHTSNORM UND ENTSCHEIDUNG 61-62 (1929).

327. Muscheler, *Einführung*, *supra* note 323, at XVII (about Kantorowicz). KANTOROWICZ, *supra* note 243, 35 himself used the expression "dishonest shortcuts." See also HERGET, *supra* note 1, at 111; Somek, *supra* note 293, at 348.

328. Cf. Kaufmann, *supra* note 261, at 122.

329. Ehrlich, *Rechtsfindung* *supra* note 317, at 207 (criticizing objectivity in the law). BYDLINSKI, *supra* note 19, at 69 *passim* is a good example of how hermeneutics have influenced contemporary legal methods.

330. KANTOROWICZ, *supra* note 243, at 36-37. See also Ernst Fuchs, *Freirechtsschule und Wortstreitgeist*, MONATSSCHRIFT FÜR HANDELSRECHT UND BANKWESEN 17 (1918), reprinted in FOULKES, *supra* note 261 (criticizing legal dogma); cf. Kaufmann, *supra* note 261, at 121.

331. KANTOROWICZ, *supra* note 243, at 35.

332. See, e.g., HECK, *supra* note 318, at 116 *passim*; see also PHILIPP HECK, DAS PROBLEM DER RECHTSGEWINNUNG 23-24 (2d ed. 1932) (1912).

333. KANTOROWICZ, *supra* note 243, at 34. Still this critique was put forth several times after Kantorowicz's clarification, see especially HECK, BEGRIFFSBILDUNG, *supra* note 318, at 105, 111; HECK, *supra* note 332, at 22 *passim*.

334. Fuchs, *supra* note 261, at 7.

335. See, e.g., KANTOROWICZ, *supra* note 243, at 38; Fuchs, *supra* note 261, at 7; KARL G. WURZEL, RECHTSWISSENSCHAFT ALS SOZIALWISSENSCHAFT: JURISTISCHES DENKEN UND SOZIALDYNAMIK DES RECHTS 5-6, 70 (photo. reprint 1991) (1904); KARL G. WURZEL, DIE SOZIALDYNAMIK DES RECHTS 182 (photo. reprint 1991) (1924). See also Müller-Erzbach, *supra* note 287, at 107 (arguing that German corporate law did not account for the economic implications of dispersed ownership in publicly held corporations, and referring to the failure of the general meeting as a corporate decision-maker body).

Prior to World War II, the free law school was not only accepted among academics,³³⁶ but also widely recognized by judges, including a Chief Justice of the Austrian Supreme Court.³³⁷ Some even understood, contrary to a long tradition, that judicial decisions had the same legal power and validity as a statute.³³⁸

Today, free-law notions appear infrequently in recognized textbooks of legal history, legal outlines of law and philosophy,³³⁹ and legal textbooks on methodology.³⁴⁰ The decline and eventual fall of the movement was partly due to a misunderstanding of the main propositions.³⁴¹ More importantly, free-law scholars, such as Kantorowicz, were professionally pretermitted. In spite of these obstacles, the movement might still have persisted if the Nazis had not come to power. Due to the Jewish heritage of some of the free-law school adherents,³⁴² it was often subject to derision.³⁴³ As a result of the Nazi regime, many free-law scholars were immediately suspended from their posts, which led to a rapid decline of the movement.³⁴⁴ Other

336. A very well-known free-law work of the 1920s includes ISAY, *supra* note 326.

337. See ISAY, *supra* note 326, at 62 *passim* for citations of the mentioned lawyers. See also NÖRR, *supra* note 249, at 30 (with reference to decisions). See generally the decision of the former German Federal Court of Justice, Reichsgericht, June 27, 1922, 104 Entscheidungen des Reichsgerichts in Zivilsachen [RGZ] 397 (German Reich) (explaining the inventive role of judges).

338. NÖRR, *supra* note 249, at 30 *passim*. Cf. DAWSON, *supra* note 62, at 432-63 (arguing that in the 1920s courts increasingly cited precedents as a result of the "case-law revolution").

339. WIEACKER, *supra* note 62; VERDROSS, *supra* note 308; Kaufmann, *supra* note 261, at 1 *passim*.

340. BYDLINSKI, *supra* note 19, with few sporadic references; PAWLOWSKI, *supra* note 19, at n.137 with a short reference to Isay. See also LARENZ, *supra* note 24, at 59-62 (with a discussion of the free-law school); however, this part is missing in the student's edition: KARL LARENZ, *METHODENLEHRE – STUDIENAUSGABE* (2d ed. 1992).

341. Reh binder, *Vorwort*, *supra* note 317; Muscheler, *Einführung*, *supra* note 323, at XIII-IX. BYDLINSKI, *supra* note 19, at 152.

342. See LOMBARDI, *supra* note 320, at 41 (briefly analysing the ancestry of some free-law proponents). See also NÖRR, *supra* note 249, at 31.

343. See, e.g., Philipp Heck, *Die Interessenjurisprudenz und ihre neuen Gegner*, in 22 ARCHIV FÜR CIVILISTISCHE PRAXIS 129, 129-51 (1936) (arguing that various proponents of the free-law school and the sociological jurisprudence were "non-aryan." See also Foulkes, *Vorwort* in FOULKES, *supra* note 261, at 9 (discussing the roles of Heck and Thiema).

344. Muscheler, *Einführung*, *supra* note 323, at XXII; Foulkes, *Vorwort* in FOULKES, *supra* note 261, at 9. *Contra* Behrends, *Von der Freirechtsbewegung zum Ordnungs- und Gestaltungsdenken* in RALF DREIER & WOLFGANG SELLETT, *RECHT UND JUSTIZ IM "DRITTEN REICH"* 34 *passim* (1989) (arguing that the free-law move-

than in the United States there was no time for the school to develop until World War II. The fact that legal methods are often said to show some continuity prior and posterior to World War II³⁴⁵ does not mean that the Nazi regime did not have any influence. On the contrary, it prevented a change in legal thought that developed elsewhere, and especially in the United States.³⁴⁶

After World War II, free-law scholars such as Radbruch³⁴⁷ and Esser³⁴⁸ were quite successful in the academic debate³⁴⁹ but were unable to deploy any serious influence on the daily practice of law.³⁵⁰ Even though the free-law school did much to discredit formalism, the legacy of classical legal thought was taken up by the school of *Interessenjurisprudenz*.³⁵¹ *Interessenjurisprudenz* after all was a school that used hermeneutics and other insights to advance classical legal thought and not to replace it with an entirely different approach.³⁵² Some free-law scholars mitigated their own views which partly led to a convergence of the two schools.³⁵³

ment met the legal theory of the Nazi-regime). Kantorowicz was suspended on April 13, 1933; see Jörn Eckert, *Was war die Kieler Schule?*, in FRANZ JÜRGEN SÄCKER, RECHT UND RECHTSLEHRE IM NATIONALSOZIALISMUS 44 (Franz Jürgen Säcker ed., 1992).

345. Ingeborg Maus, *Juristische Methodik und Justizfunktion im Nationalsozialismus*, in HUBERT ROTTLEUTHNER, RECHT, RECHTSPHILOSOPHIE UND NATIONALSOZIALISMUS, 18 ARSP-BEIHEFT 167, 193 (1983); Ingeborg Maus, "Gesetzesbindung" der Justiz und Struktur der Nationalsozialistischen Rechtsnormen, in DREIER & SELLERT, *supra* note 344, at 81.

346. For a discussion on whether the Nazi's legal theory was based on positivism or natural law see Kaufmann, *Rechtsphilosophie und Nationalsozialismus* in ROTTLEUTHNER, *supra* note 345, at 1.

347. GUSTAV RADBRUCH, EINFÜHRUNG IN DIE RECHTSWISSENSCHAFT 161 (9th ed. 1952) (arguing that the methods of interpretation are chosen after the decision has been made).

348. ESSER, *supra* note 33, at 7-8 (arguing that the courts do not apply doctrinal legal methods but that they simply use them for justifying their decision legal artis); *cf. id.*, at 14-15, 23-24, 41-42.

349. See, e.g., LARENZ, *supra* note 307, at 24. See also PAWLOWSKI, *supra* note 19, at n.757 *passim* with reference to Esser, Harenburg and others.

350. Kaufmann, *supra* note 261, at 82-83; see also *infra* Section 0.

351. HERGET, *supra* note 1, at 111; *infra* note 318. See above all Heck's critique on the free-law school: HECK, *supra* note 318, at 104 *passim*; HECK, *supra* note 332, at 23 *passim*; Heck, *supra* note 343, at 129.

352. ESSER, *supra* note 33, at 116.

353. HECK, *supra* note 318, at 105-06 with reference to Ehrlich; HECK, *supra* note 332, at 25-26 with reference to Kantorowicz (arguing that the term "free-law method" should be dropped). Cf. Muscheler, *Einführung*, *supra* note 323, at XVII; Karlheinz Muscheler, *Ein Klassiker der Jurisprudenz: "Der Kampf um die Rechtswissenschaft"*

The fall of the free-law school was an important factor for today's aversion against law and economics.³⁵⁴ If classical legal thought had been discredited and free-law views concerning the indeterminacy of the law had become widely accepted, a demand for external criteria to evaluate legal propositions would likely have developed.

D. Reproduction in "Interessenjurisprudenz" and "Wertungsjurisprudenz"

The school of *Interessenjurisprudenz* and its successor *Wertungsjurisprudenz* form today's basis for legal methods.³⁵⁵ Both approaches make references to policy and legislation as an inferior part of legal science, and exclude external criteria, including economic efficiency.

Other than the free-law school, which disengaged the unquestioned trust in statutes, the *Interessenjurisprudenz* restored the "faithfulness" in statutes and legal documents in general. This reestablishment included the disuse of external criteria, and was a way of pretending that lawyers were impartial—precisely because they were only interpreting a given norm. Heck explained that *Interessenjurisprudenz* distinguished itself from the free-law school exactly in its confidence in statutory law.³⁵⁶ For him, the appropriateness of a norm was often much less important than the coherence with the legal system.³⁵⁷ The younger school of *Wertungsjurisprudenz* had a very similar approach in that all value judgments had to be found in statutory law. Not surprisingly, legal theorists often find it difficult to distinguish between the two.³⁵⁸ It was justified on the premise that legal certainty was more important than justice.³⁵⁹

The battle over the heritage of *Begriffsjurisprudenz* resulted in a

von Hermann Kantorowicz, NEUE JURISTISCHE WOCHENSCHRIFT 567 (2006); see also LOMBARDI, *supra* note 320 (discussing the free-law school and the *Interessenjurisprudenz* as one movement).

354. Cf. Somek, *Kennedy*, *supra* note 318, at 763-64 (making the same argument regarding the aversion of Critical Legal Studies).

355. LARENZ, *supra* note 24, at 120; BYDLINSKI, *supra* note 19, at 116-17, 123.

356. HECK, *supra* note 318, at 111, 118; Heck, *supra* note 343, at 144. See also Julius Binder, *Bemerkungen zum Methodenstreite in der Privatrechtswissenschaft*, 100 ZEITSCHRIFT FÜR DAS GESAMTE HANDELSRECHT UND WIRTSCHAFTSRECHT 82 (1934).

357. HECK, *supra* note 318, at 105; HECK, *supra* note 332, at 5.

358. Grimm, *supra* note 42, at 469 *passim*, cf. BYDLINSKI, *supra* note 19, at 123, 126.

359. KRIELE, *supra* note 321, at 44.

general acceptance of social norms as part of legal methods – but only if they were mentioned in legislative documents.³⁶⁰ *Interessenjurisprudenz* assumed that legislators sought to solve conflicts between different human interests. Thus, any relevant conflict would be referred to in the official explanatory documents accompanying legislation, that is, it had to be somehow derived from and recognized by the legislative process. Contrary to *Begriffsjurisprudenz*, it displaced conceptual abstractions with conflicts of interest. However, general policy arguments and moral views by the judges were not allowed to be officially mentioned in judicial reasoning.³⁶¹ Judges were said to be bound by the “legislators’ views,” instead of their own intuition.³⁶² Scholarship should support judicial decision-making by organizing legal materials and filling in lacunae in the legal system.³⁶³

With this internal view of the law, *Interessenjurisprudenz* was unable to develop a theory of policy and legislation. Heck described the “finding of norms” recursively: The law as it should be is part of interpretation and thus the law as it is.³⁶⁴ According to Heck, solely legal tools were permitted in interpretation, which should be totally independent from external moral views.³⁶⁵ Clearly, *Interessenjurisprudenz* promoted a constructivist, internal view of the law, much like 19th century *Begriffsjurisprudenz*, and left little space for interdisciplinary studies.

Part of this approach was the immense emphasis placed on coherence. Heck thought that the interpreter should always take into account the entirety of the statutes when reading legal norms.³⁶⁶ Any gap had to be filled from within the legal system in strict faith to the statutes;³⁶⁷ any external criteria that indicated a different interpretation or proposed a different reading, arguably a more appropriate one, had to be excluded. It is not surprising that other social sciences such as history, philosophy, sociology and economics were explicitly excluded from legal inquiry.³⁶⁸ This anti-interdisciplinary view pre-

360. BYDLINSKI, *supra* note 19, at 114.

361. *Cf.* BYDLINSKI, *supra* note 19, at 115.

362. HECK, *supra* note 332, at 8.

363. HECK, *supra* note 318, at 126.

364. *Id.* at 127-28.

365. *Id.* at 28-29.

366. *Id.* at 107.

367. *See, e.g., id.* at 111. *Cf.* HERGET, *supra* note 1, at 115-16.

368. HECK, BEGRIFFSBILDUNG, *supra* note 318, at 21.

vails even today.³⁶⁹

Today's *Wertungsjurisprudenz* picked up the internal view of the law from *Interessenjurisprudenz*, but argued that a "subjective" (originalist) interpretation should be replaced by an "objective" interpretation, that is an interpretation which focuses on the "values" embodied in legislative acts.³⁷⁰ Proponents of *Wertungsjurisprudenz* argue that it is possible to offer a method of interpretation that yields clear and objective results where legislative intent is not made clear, and thus to repel value judgments by the courts.³⁷¹ According to *Wertungsjurisprudenz*, values have to be found within the relevant statutes and not by means of external criteria; for this inquiry it is thought to be irrelevant that the value judgments in a pluralistic society (and thus statutory values) are necessarily manifold.³⁷² Many believe that legislation serves as a compromise normalizing divergent values.³⁷³ Of course, this undertaking is much too optimistic as it is impossible to determine "objective values" of particular statutes.

Today, few scholars argue that decision-making has to include external criteria and even if they do, the criteria are not truly external. For example, Zippelius argues for taking into account the "legal ethos of a community" and the "prevailing views of justice" that are to be found in the constitution and the entirety of the legal norms.³⁷⁴ Most think that external criteria may not be used to interpret the law: Pawlowski argues that the authority of judgements can only be based on legal, that is, statutory norms.³⁷⁵ Larenz states that a lawyer has an advantage over an ethicist because, unlike the ethicist, he is bound by "the values predetermined by the legal system, the constitution and

369. ALEXANDER SOMEK & NIKOLAUS FORGÓ, *NACHPOSITIVISTISCHES RECHTSDENKEN. INHALT UND FORM DES POSITIVEN RECHTS* (1996) (fiercely attacking contemporary legal education).

370. BYDLINSKI, *supra* note 19, at 123-24, 127, 131; LARENZ, *supra* note 24, at 318. *But see* HECK, *supra* note 318, at 96 (mentioning "objective" elements). *See also* ALEXANDER SOMEK, *RECHTSSYSTEM UND REPUBLIK 193 passim* (1992).

371. BYDLINSKI, *supra* note 19, at 128, 131.

372. ROBERT ALEXY, *THEORIE DER JURISTISCHEN ARGUMENTATION* 329-30 (1996) (discussing the "exoneration function" of legal methods and the various ways of internal justifications).

373. *Id.*

374. *See generally* REINHOLD ZIPPELIUS, *WERTUNGSPROBLEME IM SYSTEM DER GRUNDRECHTE* 131 (1962); REINHOLD ZIPPELIUS *DAS WESEN DES RECHTS* 123 (1965); REINHOLD ZIPPELIUS, *JURISTISCHE METHODENLEHRE* 12, 21 (1985).

375. PAWLOWSKI, *supra* note 19, at n. 95.

the generally accepted legal standards".³⁷⁶ Bydlinski argues that all criteria used for decision-making have to be found in the statutes; otherwise the law as such could not be clearly defined.³⁷⁷ This internal view of the law has influenced the policy discussion by reducing the set of arguments to systematic ones. Many lawyers nowadays argue that the law should be coherent when it comes to reforms.³⁷⁸ For the rest, they argue that the law should be appropriate ("*angemessen*," "*sachgerecht*") without further specification. These terms have been used by scholars of both the *Interessenjurisprudenz* and *Wertungsjurisprudenz*.³⁷⁹

E. The End of Legislation and Policy as an Element of Legal Science

The internal view of the law, promoted by the schools of *Interessenjurisprudenz* and *Wertungsjurisprudenz*, was more than apparent in Kelsen's Pure Theory of Law through which it has influenced a broad spectrum of legal theories. Whereas Savigny argued for an approach under which policy was based on current law, Kelsen wanted to ban policy altogether from the legal discourse. The political implications were quite different. During the pre-democratic 19th century, an internal view of the law had been used to maintain the current law. On the contrary, in post-World War I democracies, an internal view of the law was thought to be progressive because the law would most closely reflect the will of the people embodied in legislative enactments.³⁸⁰ For our purposes, however, the effect was the same – law and economics was rejected as a legal discipline.³⁸¹

Different from Savigny, Kelsen emphasized the distinction be-

376. LARENZ, *supra* note 24, at 291; *cf.* LARENZ, *supra* note 307, at 25.

377. BYDLINSKI, *supra* note 19, at 128 (arguing that, due to the "need for rational verification . . . the legal standards have to be clearly separated from other standards").

378. A good example is the reform of a new Austrian commercial code; see the statements available at <http://www.bmj.gv.at/_download/gesetzes/stellungnahmen_hraendg2004.pdf> (visited Oct. 14, 2006).

379. LARENZ, *supra* note 340, at 6; HECK, *supra* note 332, at 8. *Cf.* Nikolaus Forgó & Alexander Somek, *Nachpositivistisches Rechtsdenken*, in SONJA BUCKEL, RALPH CHRISTENSEN & ANDREAS FISCHER-LESCANO, *NEUE THEORIEN DES RECHTS* 263, 277 (2006) (arguing against a dogmatic use of legal terms); *accord.* SOMEK & FORGÓ, *supra* note 369.

380. Grimm, *supra* note 42, at 491-92.

381. See NOLL, *supra* note 5, however, without reference to law and economics.

tween normative theories (the law as is ought to be) and positive theories (the law as it was). Influenced by logical positivism and the Vienna Circle of philosophy,³⁸² Kelsen argued that normative theories were not scientific and thus lacked valid arguments.³⁸³ Legal science could only put the legal norms in order and form a coherent system but had to abstain from questioning the reasonableness of the norms.³⁸⁴ Since normative arguments were not verifiable or falsifiable, policy was arbitrary.³⁸⁵ In his view, any natural law was utopian.³⁸⁶

The purity of Kelsen's theory was precisely the exclusion of other disciplines.³⁸⁷ This way, a lawyer was thought to be able to make apolitical and impartial decisions when interpreting the law or deciding a case.³⁸⁸ As a relativist, Kelsen had personal moral views, but he denied its general validity or even the possibility of general validity.³⁸⁹ It is not surprising that Kelsen analyzed a variety of ethical approaches in his work *Was ist Gerechtigkeit?* (What is Justice?), including utilitarianism, but concluded that all of them are indeterminate.³⁹⁰ Whereas Bentham defined the maximization of happiness as the objective of legislation, Kelsen avoided any guidelines to the law regarding contents.³⁹¹

For Kelsen, statutory law was the result of a political compromise that interpreters, most importantly judges, ought not to undo by applying personal value judgments.³⁹² Naturally, this precludes an open policy discussion as part of "legal science."³⁹³ An internal view of the law was quite welcome by the legal community. First, it gave

382. Kaufmann, *supra* note 261, at 124.

383. HANS KELSEN, *DIE PHILOSOPHISCHEN GRUNDLAGEN DER NATURRECHTSLEHRE UND DES RECHTSPOSITIVISMUS* 64, 70 (1928).

384. *Id.* at 67, 71.

385. SKIRBEKK & GILJE, *supra* note 266, at 834-35.

386. KELSEN, *supra* note 15, at 43, 52; KELSEN, *supra* note 383, at 68.

387. HANS KELSEN, *REINE RECHTSLEHRE* 1 (photo. reprint 2000) (1960) (arguing that psychology, sociology, ethics and political sciences should be excluded from legal science); *see also* KELSEN, *supra* note 15, at 52.

388. KELSEN, *supra* note 15, at 51-52.

389. *See, e.g.*, KELSEN, *supra* note 15, at 52.

390. *See generally, id.* (discussing Plato, Aristotel, Kant, Bentham and others).

391. *See* LEE, *supra* note 124, at 165, 185. GERALD J. POSTEMA, *supra* note 122.

392. KELSEN, *supra* note 383, at 67. *Cf.* Kaufmann, *supra* note 261, at 125; for a short summary of the background of legal positivism *see* KRIELE, *supra* note 321, at 65-74.

393. *Cf.* Weinberger, *supra* note 261, at 175.

the lawyer a competitive advantage over scholars from other disciplines in the political decision-making. Secondly, lawyers were able to reject any responsibility for the legal system as they were seen as passive and impartial executors of a given statutory law.

This need for impartiality was consolidated after World War II where lawyers disclaimed responsibility for having interpreted the law as it was given. Not surprisingly, people argued that legal positivism had facilitated gross perversions of justice under the Nazi regime.³⁹⁴ *Radbruch* proposed that statutory law should not be binding where it stood in clear contradiction to justice.³⁹⁵ The revival of natural law in the postwar period led to an intermittent revival of an external perspective of the law,³⁹⁶ but the movement did not survive. Soon, the prevailing opinion held that positivism and non-positivism had been irrelevant for Nazi jurisprudence.³⁹⁷ The main argument was that Nazi law combined both positivism and non-positivistic approaches: Statutory law passed under the regime had been interpreted in a strictly positivistic manner; any "pre-revolutionary" law had been interpreted widely, i.e. reinterpreted in the light of Nazi ideology.³⁹⁸ As a result, a critique of legal positivism can no longer credibly invoke the devel-

394. See, e.g., Gustav Radbruch, *Gesetzliches Unrecht und übergesetzliches Recht*, in *SÜDDEUTSCHE JURISTENZEITUNG* (1946), reprinted in ARTHUR KAUFMANN, 3 GUSTAV RADBRUCH GESAMTAUSGABE 105 (1990); WILHELM R. BEYER, *RECHTSPHILOSOPHISCHE BESINNUNG* (1947); HELMUT COING, *DIE OBERSTEN GRUNDSÄTZE DES RECHTS* (1947); HANS WELZEL, *NATURRECHT UND MATERIALE GERECHTIGKEIT* (1951); HEINRICH ROMMEN, *DIE EWIGE WIEDERKEHR DES NATURRECHTS* (2d ed. 1947); Hermann Weinkauff, *Die deutsche Justiz und der Nationalsozialismus: Ein Überblick*, in HERMANN WEINKAUFF & ALBRECHT WAGNER, *DIE DEUTSCHE JUSTIZ UND DER NATIONALSOZIALISMUS* 17, 28 (1968); Hermann Weinkauff, *Der Naturrechtsgedanke in der Rechtsprechung des Bundesgerichtshofs*, in *NEUE JURISTISCHE WOCHENSCHRIFT* 1689, 1691 (1960). Cf. Lon L. Fuller, *Positivism and Fidelity to Law – A Reply to Professor Hart*, 71 *HARV. L. REV.* 630, 657-661 (1958).

395. Radbruch, *supra* note 394, at 83, 89.

396. Kaufmann, *supra* note 261, at 81 *passim*; see generally HERGET, *supra* note 1.

397. Kaufmann, *supra* note 346, at 1 *passim*; Vivian G. Curran, *Fear of Formalism: Indications from the Fascist Period in France and Germany of Judicial Methodology's Impact on Substantive Law*, 35 *CORNELL INT'L. L. J.* 101, 151, n.235 (2001).

398. BERND RÜTHERS, *DIE UNBEGRENZTE AUSLEGUNG. ZUM WANDEL DER PRIVATRECHTSORDNUNG IM NATIONALSOZIALISMUS* 148, 176, 239 *passim* (1968) (mentioning numerous examples of judicial reinterpretations of private law); Bernd Rütters, *Recht als Waffe des Unrechts – Juristische Instrumente im Dienst des NS-Rassenwahns*, in *NEUE JURISTISCHE WOCHENSCHRIFT* 2825, 2832-33 (1988); see also Kaufmann, *supra* note 346, at 14-15 (with reference to Carl Schmitt and others).

opment of Nazi jurisprudence in support.³⁹⁹ The natural law revival lasted shortly, and many returned to what Kaufmann called “neopositivism,” which in the guise of *Wertungsjurisprudenz* once again excluded external criteria from the legal disciplines.⁴⁰⁰

This evolution of legal thought reflects the fact that many lawyers argued that their work was merely technical and that their profession was apolitical.⁴⁰¹ This was probably an important factor facilitating the reconstruction of the law and the legal professions after World War II⁴⁰². Critical, interdisciplinary studies would have uncovered the political function of lawyers. It is not surprising, that an economic analysis of the law was not accepted in the legal community.

VI. Conclusion

We have explained the divergence of legal thought between the United States and German-speaking Europe by means of the development of classical legal thought, the legal realism critique and the acceptance or rejection of utilitarianism. German legal thought of the 19th century was deeply systematic and coherence-based, which left little space for changes due to external criteria such as economic efficiency. First, it was argued, most prominently by Savigny, that customs represent the law, both as it is and as it should be. Secondly, once these customs were put into statutory law, the lawyer’s work could focus on the interpretation of the statutes without further asking whether the law made sense. This made it possible for many to distinguish between the policy and mere interpretation where the lawyer’s main work increasingly became the latter. This distinction was heavily criticized in the United States as well as overseas. In the United States, legal realism discredited classical legal thought and opened legal scholarship for external criteria. Legal realism, among other things, argued that a judicial decision was not determined merely by precedents and other legal materials but always influenced but the judge’s personal views. Not surprisingly, there was a demand

399. Cf. RÜTHERS, *supra* note 398, at 442 *passim* (arguing that the legal methods are per se inadequate as a defence against a totalitarian perversion of the law).

400. Kaufmann, *supra* note 261, at 82-83.

401. RÜTHERS, *supra* note 398, at 56; *see also id.*, at 55 (discussing the role of Ex-Nazi faculty members in the reconstruction of a democracy).

402. *See* RÜTHERS, *supra* note 398, at 56 (arguing that there was a repeated reinterpretation of great parts of the law due to the changes of political systems in the 20th century).

for normative standards which law and economics was soon ready to satisfy. In German-speaking Europe the case was similar at first. The free-law movement gained widespread acceptance in its critique on classical conceptualism. Other than in the United States, the movement was cut short by World War II and was not revived in the post-war period. Prevailing opinion sought to further develop classical legal thought instead of discrediting it and excluded external criteria from its inquiries.

Kelsen's influential legal theory was even more radical in this respect and declared that policy was to be excluded from legal science altogether. The essence of this view, which is shared by the dominant schools of German legal theory, prevails until today and has profound consequences for the reception of the economic analysis of law. Throughout history, normative analysis reappeared every once in a while. However, the German attitude was profoundly anti-utilitarian and thus hostile to law and economics. Unlike in the case of the United States, in Germany a deep aversion to utilitarian ethics emanated not only from German Idealism but also from materialistic concerns. As far as policy analysis was done it had to include something else than law and economics.