

# The Impact of Foreign Direct Investment on Economic Growth in Sri Lanka

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## ABSTRACT

*Foreign Direct Investment (FDI) has been used by developing countries as a tool to solve their economic problems in the recent past. Sri Lanka is also not an exception to this practice. This research is aimed at tracing the impact of FDI in promoting economic growth by using the time series annual data from 1978 - 2012 in Sri Lanka. Multiple regression models were used to estimate the impact of FDI on economic growth. The Minitab, SAS, Excel and E-views software were used for data analysis. The empirical evidence shows that FDI positively and statistically influences to determine economic growth in Sri Lanka. However, this study further reveals that the actual impact of FDI can be felt after time lag of two years.*

**Keywords:** *Economic Growth, FDI*

## Introduction

Foreign Direct Investment (FDI) has been one of the defining features of the World economy over the past thirty five years. Firms in all industries are expanding their operations through FDI than ever before in both developed and developing countries. FDI is considered as one of the important economic force through which developing countries can carry out economic growth consequently. In this backdrop, Sri Lanka is also inviting FDI itself for the reason that FDI plays a major role in contributing to the local resource base available for the investment to obtain sufficient rates of economic growth, which will improve standard of living of the people. In this regards, Sri Lanka offers attractive investment opportunities for foreign

companies and has adopted a number of policies to attract foreign direct investment into the country. Hence, Sri Lanka revised its policy extensively in 1977 from extreme controls to the far reaching liberalization. The objective of the reform was to attract FDI into the country. As a result, Sri Lanka received Rs.24 Millions of FDI in 1978, whereas it received Rs.49, 008 Millions of FDI in 2010 (Economics and Social Statistics of Sri Lanka, 2011).

Foreign Direct Investment (FDI) is defined as foreign investors moving their assets into another country where they have control over the management of assets and profits (Graham & Spaulding, 2005). The role of FDI has been

widely recognized as a growth-enhancing factor in developing countries. FDI helps host countries to achieve investment levels beyond their own domestic saving in various ways. More importantly, FDI is an important means of transferring modern technology and innovation from developed to developing countries. However, there is convincing evidence that the growth enhancing effect from FDI seems to vary from country to country. FDI can even adversely affect the growth process for some countries (Balasubramanyam et al., 1996, Borensztein et al., 1998, World Investment Report 1999 and Hasan, 2001).

In developing countries, FDI helps to tackle socio-economic problems such as unemployment, deficit balance of payment, lack of capacity, scarcity of foreign exchange, and poor technological ability, etc. Many analysts express the belief that the promotion of FDI inflow into developing economies is a key solution to resolve above socioeconomic problems faced by host countries like Sri Lanka (Ram et al, 2002). Further, there are many other advantages from FDI such as new technology, management, marketing management, global market prices, linkage with local economy, transfer of technical skills, relation with international market, capital formation, favorable balance of payment, infrastructure development, tourism development and resource utilization. These all components will enhance by inviting more FDI to the home country in order to achieve economic growth.

After the Independence of Sri Lanka, particularly after 1960, it continuously faced many such social and economical problems as lack of investment, unemployment, balance of payment and deficit budget. Even though Sri Lankan government had introduced many strategies to mitigate these problems, the

solution could not be achieved for diminishing the problems in the country. The main reason for this issue is the contribution of Total Domestic Investment (TDI) was lower in the Gross Domestic Production (GDP). But, based on previous studies, it is understood that the FDI has contributed in the development of GDP for mitigating economic problems globally (Moudatsou, 2001). Therefore, this research tries to examine the contribution of FDI in the economic growth of Sri Lanka after liberalization policy reformation in 1977 perpetually.

### **Literature Review**

Researches related to FDI have increased worldwide. Many studies have investigated the relationship between FDI and economic growth. Rodan (1961), Chenery and Strout (1966) in the early 1960s argued that foreign capital inflows had a favorable effect on the economic growth towards developing countries. It is explained that FDI can have a favorable short-term effect on growth as it expands the economic activity. However, in the long run it reduces the growth rate due to the dependence of the developing countries. The studies that used the endogenous growth theory challenged this view in explaining the long run growth rate of the economy by using endogenous variables. Chang and Zhang (1995) using the time series data for the period of 1979-93, estimates the regression between GNP, domestic saving in one period lag, and FDI in one period lag. The result of the study shows that there is a positive relationship between FDI and GNP and it is significant at 5 per cent level for the Chinese economy. Bashir (1999) examines the relationship between FDI and growth empirically in some MENA countries, using panel data, varying across regions and over time. Alam (2000) in his comparative study of FDI and economic for

Indian and Bangladesh economy stresses that though the impact of FDI on growth is more in the case of Indian economy yet it is not satisfactory. Chakraborty and Basu (2002) try to find the short run dynamics of FDI and growth. The study reveals that GDP in India is not Granger caused by FDI; the causality runs more from GDP to FDI and trade liberalization policy of the Indian government has some positive short run impact on the FDI flow.

The above reviewed research articles generate an argument whether FDI should be encouraged to the economic growth in developing countries. The present study is therefore an endeavor to examine the impact of FDI on Sri Lankan economic growth, by using time series data.

**Methodology**

The study covers the period 1978 - 2012 as time series data. Data relevant to this study was collected from the secondary sources such as International Financial Statistics (IFS), World Investment Reports 1990 - 2012, Investors Guide, Central Bank Annual Reports 1977 – 2012, and Economic and Social Statistics in Sri Lanka 1990 - 2012. Correlation method and Multiple Regression models were used. Ordinary Least Square (OLS) method is used to estimate the parameters of the model. E-views, Excel, and Minitab statistical software have used for the data analysis.

Multiple regression models such as Linear model, Log - Linear model, Log - Log model, and Lin - Log model have been used for data analysis. The model is selected based on adjusted  $R^2$ , the estimated F value, Durbin-Watson ‘d’ statistics and Variance inflating factor (VIF).

The following production function is used for testing the contribution of FDI in GDP of Sri Lanka.

$$Y = f(A, K, L).....(1)$$

Where  $y$  is output (Gross Domestic Production),  $L$  is employment and  $k$  is capital stock. According to the new (endogenous) growth theory,  $A$  is endogenously determined by economic factors.

The relationship between FDI and GDP is developed by following function.

$$GDP = f(FDI, DI, LF)..... (2)$$

Where,  $GDP$  is Gross Domestic Production,  $FDI$  is foreign direct investment,  $DI$  is domestic investment and  $LF$  is Labour Force.

**Model Selection**

Adjusted  $R^2$ , the estimated F value, Durbin-Watson (DW) ‘d’ statistics and Variance inflating factor (VIF) for the model are presented in following table.

**Models – Gross Domestic Production**

Models	P	F	DW	VIF	R-Sq (adj) %
$RGDP_t = \beta_0 + \beta_1 RFDI_t + \beta_2 RDI_t + \beta_3 LF_t + u_t$	0.000*	750.371	1.48	5.3-10.8	96.6%
$RGDP_t = \beta_0 + \beta_1 \log RFDI_t + \beta_2 \log RDI_t + \beta_3 \log LF_t + u_t$	0.000*	286.70	1.72	3.2-9.6	96.5%
$\log RGDP_t = \beta_0 + \beta_1 \log RFDI_t + \beta_2 \log RDI_t + \beta_3 \log LF_t + u_t$	0.000*	393.56	1.59	3.2-9.6	97.6%
$\log RGDP_t = \beta_0 + \beta_1 RFDI_t + \beta_2 RDI_t + \beta_3 LF_t + u_t$	0.000*	121.33	0.93	5.3-10.8	92.2%

\*Significant at 1 percent level

According to the above table, VIF is less than 10 in two models. Further, the adjusted  $R^2$  is also very high in all models. The probability for the

estimated 'F' value also significant in all models. However, according to the results of Durbin - Watson 'd' statistics, autocorrelation problem does not exist in Log-Log model. Therefore, Log-Log model is selected to estimate the linkage between FDI and economic growth in Sri Lanka.

## Results and Discussion

Correlation between FDI and economic growth is 0.934 (Probability = 0.0000). Regression results of Log-Log model is presented in following table.

### Regression Results of Gross Domestic Production (Log-Log Model)

Variable	Coefficient	t Value	Probability (p)
$\beta_0$ ( Intercept )	-4.202242	-3.004151	0.0054*
Foreign Direct Investment (LRFDI(-2))	0.042051	2.080806	0.0464**
Domestic Investment (LRDI)	0.517177	7.092404	0.0000*
Labor Force (LLF)	1.263927	5.252230	0.0004*
R-Sq(adj) = 97%			

\*Significant at 1%

\*\*Significant at 5%

According to the above results, all the independent variables are highly statistically significant. The estimated coefficient of FDI indicates that, 1% increase in FDI will increase GDP only by 0.042. However, it reveals that the actual impact of FDI can be felt after two years of time lag. Time taken for technical transfers and delays on implementing the agreements signed by the foreign investors and time taken on infrastructural development projects might be the reason for delayed impact of FDI.

In general, foreign direct investment has contributed to Sri Lanka economy in several such ways as technology transfer, promoting

export, capital inflow among sectors, develop infrastructure facilities, telecommunication network development, expanding port network, reducing balance of payment problem, creating employment opportunities and skillful laborers, and improving transparency in trade policy and flexible labor market in Sri Lanka.

## Conclusion

The key objective of this study is to emphasize the impact of foreign direct investment in the gross domestic production of Sri Lanka. This objective was evaluated by utilizing multiple regression method. For this evaluation, the secondary data from 1978 to 2012 have been used. Several econometrics techniques including Log-Log model have been used to select the best model. Based on this result, it is proved that FDI is highly and positively correlated to determine GDP at 5% significant level. This study also reveals that the actual impact of FDI can be felt only after a time lag of two years.

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