

Underpricing as compensation for the uncertainty surrounding the IPO share value

By

Luís Flávio Costa Rodrigues

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Supervised by:

Miguel Augusto Gomes Sousa, Ph.D.

Paulo Jorge Marques de Oliveira Ribeiro Pereira, Ph.D.

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About the author

Luís Flávio Costa Rodrigues was born in Monção, Portugal, on March the 5th of 1991. He graduated in Management in 2013, from the School of Economics and Management from the University of Porto.

In 2014 he started a Master in Finance degree, in the same school and finished the curricular part of his Master in January of 2016, whose dissertation is now upon proposal.

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Abstract

Along the years, several authors have been trying to understand the IPO underpricing puzzle. This study tests the relation between uncertainty and underpricing.

This study try to understand whether the uncertainty is a possible justification for underpricing, using volatility of the shares' price in the first trading day after the IPO as a proxy for uncertainty.

Information about the intraday trading prices from the first day of trading after the IPO was collected for a sample of 614 IPOs, registered in the New York Stock Exchange (NYSE) occurred between 1st of January of 2000 and 31st of December of 2013 with gross proceed higher than 100 million dollars.

The results confirm that the average initial return is positive (11.4%) and supports the prediction of a positive relation between uncertainty and underpricing.

Key-words: Initial public offering; Underpricing; Ex ante uncertainty; Daily volatility

JEL-Codes: G11; G15; G24.

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1. Introduction

In the past few decades Initial Public Offerings (IPOs) has been study in every shape and size, addressing several problems and studying several possible justifications for it, not only in a daily basis in a professional environment but specially in the academic research environment. Among all these problems, consistently positive initial returns in the first day of trading, when compared to the offer price, i.e., underpricing, is the most studied problem regarding IPOs, however this puzzle is still a big mystery. One of the possible justifications to underpricing is the ex-ante uncertainty (Ritter, 1984)(Beatty and Ritter, 1986), i.e., the uncertainty around the future price of the shares about to be issued, or in other words, how hard it is to value the company.

As ex-ante uncertainty cannot be measured directly, it is necessary to find a proxy for it in order to test their relation. This study uses as proxy the standard deviation of the first day of trading after the IPO of the issued share. Similar choices were done in previous studies, but using the standard deviation of the first twenty days of trading (Ritter, 1984), first four days after the first day of trading (Miller & Reilly, 1987), fifty ninth days after the first day of trading (Clarkson, 1994) and first 100 days of trading (Yu & Tse, 2006). Other proxies were also uses, and some proved to be relevant, such as, the sales from the twelve months prior to the issue (Ritter, 1984), the inverse of the gross proceeds obtained in the issue ((Beatty & Ritter, 1986)(Miller & Reilly, 1987)), the age of the company and the number of risks presented in the prospectus (Clarkson, 1994).

Even though many authors have focus on this theme, this dissertation differentiate from previous studies by using a more recent sample of companies, and by using as a proxy for uncertainty the realized daily volatility¹, giving more importance to the day that the share starts to be traded.

A linear regression model using a sample of 614 companies' IPOs from the NYSE occurred between 2000 and 2013 was estimated.

¹ The realized volatility is further explained based on Areal and Taylor (2002).

The rest of this report proceeds as follows. In section 2 the literature review of the topic is presented. Section 3 presents the sample while in section 4 the methodology is explained. The results are presented in section 5, and finally, section 6 concludes.

2. Literature Review

This sections starts with a brief description of some empirical literature regarding the IPO underpricing, in order to provide background to the following studies. Then, a revision of the main literature regarding the relation between underpricing and uncertainty is made, giving special attention to studies that had as a proxy the standard deviation of the aftermarket prices, but analysing all the proxies adopted by the authors.

2.1 The IPO underpricing

As previously mentioned, underpricing in IPOs is a problem with quite a long story. The perseverance of this problem, and consequently it vast literature, is mainly due to IPOs constant pricing problems.

A couple decades ago, Ibbotson (1975) studied the price performance of North-American IPOs from 1960 to 1969 randomly choosing one IPO from each month from all registered IPOs in the Securities and Exchange Commission (SEC). The author, using risk-adjusted returns concluded that, on average, the price at the end of the first trading day is 11.4% higher than the offer price. A few years later, Ibbotson upgrade his work using a sample of over 5,000 IPOs, occurred between 1960 and 1982, and found an average underpricing of 18.8%. Ritter (1984) using a sample of North-American IPOs occurred between 1977 and 1982, found on average an initial return equal to 26.5%. The sample included a hot issue period from January of 1980 to March of 1981, but even without accounting for this period, the author found an average underpricing of 16.3%.

Ibbotson, Sindelar and Ritter (1994) gathered data from several studies to confirm the presence of this phenomenon for 32 international IPO markets as Chinese, Australian, Portuguese, British, German, Japanese, among others.

When analysing the IPO process, there is a time lapse between the release of the offer price of the respective share and the beginning of trading on the market. This interval could be one of the justifications for underpricing, but, as stated by Ljungqvist (2004), in the US market "the offer price is set just days (or even more typically hours) before

trading on the stock market begins. This means that market movements between pricing and trading are negligible and so usually ignored" (Ljungqvist, 2004, pp. 6).

2.2 IPO underpricing: asymmetric information

In our study, we focused our attention in one of the most studied justification for IPO underpricing: asymmetric information. This justification explores the bias of information among the agents in the process of the IPO. Based on this justification we addressed four other that use asymmetric information as a groundwork.

2.2.1 The winner's curse

Ljungqvist (2004) found several explanations for underpricing, from behavioural, to asymmetric information models, passing through institutional or ownership and control, all can be play a role in justifying the underpricing. Our study will focus on asymmetric information models, more specific the winner's curse justification. The premise of this justification is the higher the uncertainty, the higher the underpricing, which will be further explained.

Ibbotson and Jaffe (1975) mentioned that is not unusual for underwriters to know beforehand that the possible demand is five times higher than the shares available. Rock (1986) using this information stated that uninformed investors (investors that do not spend any time and money to find out the value of a share, and that play a crucial role in IPOs, once they are the one who guarantee the success of the majority of them) "receives none of the underpriced issues due to the rationing brought on by the informed demand, and all of the overpriced issues" (Rock, 1986, pp. 188), what will lead the uninformed investors to revised downwards their valuation of new IPO shares, in order have a nonnegative expected return. Rock would published his work concluding that "the discount is a natural consequence of the present model, which incorporate asymmetric information and rationing" (Rock, 1986, pp. 188). This model was the groundwork for several others regarding this subject.

In the previous model, there was although a small hurdle as the rationing problem could not be tested in the North-American IPO market as in most of the markets, since the way the rationing is applied is not publicly disclosed. However, the same could not be said about the Singaporean IPO market. Koh and Walter (1989) did a direct test of Rock's (1986) model and state that "rationing occurs more often for 'good' shares than for 'bad' shares"(Koh and Walter, 1989, pp. 251). This study was unique since in the Singaporean market, whenever the demand surpasses the number of shares to be offered, it is public and "all applications of a particular size have an equal probability of being accepted" (Koh and Walter, 1989, pp. 252). The authors concluded that rationing of new issues explains the unseasoned new issues anomaly, that winner's curse is strongly evident and that there is a positive correlation between underpricing and oversubscription.

In the meanwhile, Ritter (1984) studied the 1980 "hot issues", trying to find a justification for it, by developing an implication of Rock's (1986) model. He starts by arguing that some IPOs are more underpriced than others, more precisely, IPOs with higher risk are generally more underpriced than low-risk IPOs. In order to test it, Ritter checked that "if high-risk offerings are an unusually large fraction of initial public offerings in some periods, these periods should also have unusually high average initial returns" (Ritter, 1984, pp. 216). Once risk is not something measurable, the author needed to use a proxy to risk, which he used the sales from the most recent 12 months, and the daily standard deviation of the first 20 daily initial returns of the aftermarket. Ritter concluded that there is a positive relation between risk and initial returns (and its heteroscedasticity), i.e., that the greater the uncertainty about the price of the new shares, the greater the advantage of the informed investors, hence, the deeper the underpricing.

When the demand for the shares of one IPOs is bigger than the shares available, which happens with the majority of IPOs, the issuing firm can no longer increase the number of shares, then it has to be implemented a quantity rationing. Beatty and Ritter (1986), when studying the IPO underpricing, argue that this rationing does not happen in a random way across issues. They also stated that offers which prices rises are much more commonly oversubscribed than the ones that prices fall and that an uninformed investor that subscribe to all offerings, "is allocated shares in the offerings that go up less frequently than in the offerings that decline in price" (Beatty and Ritter, 1986, pp. 215), what creates a "winner's curse" situation. The authors concluded that as the ex-ante uncertainty is

directly related to the degree of underpricing, and as it increases the "winner's curse" problem intensifies, "the greater the ex-ante uncertainty about the value of an issue, the greater is the expected underpricing" (Beatty & Ritter, 1986, pp. 231). They proved it using Rock's (1986) model, having the inverse of the gross proceeds as a proxy to ex ante uncertainty.

When analysing this problem, one important step is to find an appropriate proxy for risk, once as previously mentioned, it is not a measurable concept. Miller and Reilly (1987) on their study regarding mispricing, initial returns and uncertainty for IPOs assessed the relation between the level of underpricing and a couple of different proxies for risk, with a sample of IPO occurred between 1982 and 1983. The authors tested proxies already used by other authors, such as the inverse of the gross proceeds (Beatty and Ritter, 1986) reaching a value of 0.12, the standard deviation of returns (Ritter, 1984), but in this proxy they changed from the first 20 days to the first 4 days after the first day of trading, using in this case an ex-post measure and reaching a value of 0.32.

Miller and Reilly (1987) also analysed the difference between the standard deviation of the returns for days two through five for the underpriced part of their sample, versus the overpriced part of the sample, concluding that there is higher uncertainty for the underpriced one. The authors also tested additional variables, highlighting the trading volume, which also showed to be correlated to uncertainty.

The study of proxies for ex-ante uncertainty around IPOs was still not over. Clarkson (1994) did further research on the relation between underpricing and ex-ante uncertainty, stablishing a hierarchy among a group of 9 proxies, using a sample from 1976 until 1985, and once again, the assumptions of Rock's (1986) models.

After performing F-tests on all the proxies, the author highlighted 3 proxies: the age of the firm going public, the number of risk factors present on the prospectus and the standard deviation of daily returns measured over the first 59 days after the first day of trading. When testing these models, the author concluded that only the age of the company is statistically significant in all models, the number of risk factors is only in two of four, and the standard deviation of the daily returns it is not in all of the four.

More recently Lowry *et al.* (2010) studied the variability of IPOs initial returns, using a sample of IPOs occurred between 1965 and 2005. With a different approach from the

previously studies, the authors checked if when the initial returns were high, the dispersion of that same returns were also high, but using information from the first 21 trading days for both of the calculations. The authors assumed that if the dispersion of the initial returns is higher, then it is because the companies are harder to value. In their process, the authors highlighted the age of the firm, being from a high-tech industry and being quoted in NASDAQ instead of NYSE, as important variables to how hard it is to value a company. They also provide evidences backing the relation between underpricing and ex-ante uncertainty.

2.2.2 Information revelation theory

"If – as Rock assumes – some investors are better informed than either the company or other investors, eliciting their information before setting the price becomes one of the keys tasks for the investment bank taking the company public." (Ljungqvist, 2004, pp. 19).

Due to this bias of information regarding the companies, previously stated by Ljungqvist (2004), Bookbuilding started being more used as pricing mechanism to IPOs. In this mechanism some investors (specifically institutional investors) can give their opinion on the value of the share that is about to go public. However, is in the interest of the investors to give misrepresentation of positive information about the company as it decreases the issue price, and so they will further benefit from underpricing. It was then a challenge to adapt this mechanism, into one where the investors benefit from revealing their information truthfully.

Benveniste and Spindt (1989), Benveniste and Wilhelm (1990) and Spatt and Srivastava (1991) presented the necessary changes to make this mechanism work. They stated that not allocating any (or few) shares to the investors who bid conservatively would make the investors that have positive information to bid aggressively, not only for being assigned to the shares but also to do not miss the opportunity of keep on doing businesses with the investment bank.

In order to this mechanism to work, i.e., to investors revealing the information, the shares have to be underpriced, so it can ensure that their return is positive, and then keep their interest in the present IPO, but also in the forthcoming ones.

Even leaving money on the table, the issuing company still benefits from this mechanism, once it is able to set the higher issue price than if it did not have the positive information from the investors.

2.2.3 Principal – agents models

Investment banks (as underwriters) have several decisions to make in the IPO process that impacts the overall process. These decisions can sometimes create agency problems with the issuer.

These problems arise since the underwriters have the power to influence the offer price and to decide the shares allocation: to whom and how much share are allocated to each investor.

Regarding the price settlement, the underwriters are hired to help choosing the highest offer price that ensure the selling of all the shares. Even though, the banks face moral hazard problems, since they can benefit from a higher offer price as the underwriting fees are set as a percentage of the total proceeds. These should be an incentive to underwriters to behave in the best interest of the issuer (higher gross proceeds means higher fees), but it is conceivable that other benefits¹ from setting a lower offer price exceed the loss in underwriting fees.

Baron and Holmström (1980) and Baron (1982) presented screening models to analyse the benefits of the underwriters from the underpricing. In those, they stated that in order to the issuers to get the best of all the superior information possessed by the investment bank, the investment bank should choose the offer price from a range of prices selected by the issuers, which the bank will choose accordingly to the expected likely demand of the shares from the IPO.

¹ The benefits can arise from side-payments made by the investors to ensure they receive more (underpriced) shares or from allocating shares to executives in exchange of further investment banking business.

In this situation, in the presence of asymmetric information, the underwriter will a price other than the optimal price (from the issuer point of view) under symmetric information. The price chose by the underwriter, in equilibrium, will involve underpricing due to the information advantage of the underwriter. One important conclusion drawn from this mode is that the higher the uncertainty around the value of the company, the higher will be the asymmetry of information and so the higher the underpricing.

2.2.4 Underpricing as a signal of company quality

This explanation changes the approach to the problem by assuming that the issuer has the best information regarding it future cash-flows, and so, it value.

Allen and Faulhaber (1989) in their study concluded that good companies underprice in order to evidence the company's quality, once they know that they will be able to recover the loss suffered through future issuings. Ibbotson (1975) was the first to suggest that IPOs are underpriced to "leave a good taste in investors' mouths" (Ibbotson, 1975, pp. 264).

Allen and Faulhaber (1989) also mentioned that other signals could be used instead of underpricing, for highlighting the company's quality. However, underpricing, on the contrary of other signals, has no monitoring costs, and it also reduces the litigation risk and can even work as publicity, since there are several publications and news that highlight the IPO winners.

3. Data

In order to answer the questions raised by this dissertation a sample of IPO occurred between 2000 and 2013 was chosen and data collected from several sources. This process will be further fully explained.

3.1 Sample selection and data sources

We started by collecting all 806 IPOs occurred between the 2000 and 2013, in the New York Stock Exchange (NYSE) IPOs, a highly liquid IPO market. This will allow us to analyse more recent IPOs, in contrast with most of previous studies that analysed periods before the 2000. After remove all the trusts¹ we end up with 786 companies that went public in the NYSE between 2000 and 2013. Information about the intraday prices was only available for 754. Then, all IPOs that had a gross proceed lower than 100 million dollars were eliminated, to reduce the risk of having IPOs with misleading information due to their size, which left us with 633 companies. Finally, the age of the company that will be used as control variable, was only available to 614 companies that comprise our final sample.

The list of all the companies that went public during the sample period, as well as the issue price and the gross proceeds of each of the respective IPO were retrieved from the NASDAQ website². The intraday prices of all the transactions recorded on the first day of trading, that allowed us to not only to calculate the underpricing but also, and more important, to calculate the daily volatility, were collected from the Trade and Quotes (TAQ) database³ along with the volume of each transactions. In order to have the age of the each company we used the Capital IQ⁴ database for most of the companies, and the Google website⁵ for the remaining ones, since the database did not had information about all the companies.

¹ Trusts' value is dependent on the value of the assets that comprise the trust and so their price uncertainty is very different from a normal IPO as depend on the uncertainty regarding the price of its assets.

² www.nasdaq.com

³ http://www.nyxdata.com/Data-Products/Daily-TAQ

⁴ www.capitaliq.com

⁵ www.google.com

3.2 Intraday data scrubbing

The most decisive data to this study is the intraday prices as it is used as proxy to the ex-ante uncertainty and the major factor that differentiate our dissertation from previous studies. After downloaded all the intraday transactions that occurred in the first day after the IPO for each share, it was needed to scrub all the data since the data auto-recorded (normally called as dirty data) by computers includes a lot of inaccurate data as it records dozens of hundreds of values for the same day. In order to clean the data, all extreme values (outliers) were deleted. So when a tick change (that can happen in a matter of seconds, or even during the same second) was higher than 5% or higher than 1€ that specify data point was deleted. This was an extremely time consuming process since it was necessary to assess the trend of the price, every time an outlier was found.

After removing all the dirty data, we were able to proceed with the treatment of the data, assembling all the transactions into 5-minutes transactions blocks. We assumed that for all offerings, the first transaction that occurred after the market opens would be the first value for the first 5-minutes block. Then, we used the transactions nearest to each 5-minutes block, finishing at the 16.00 block, or the last value available when the share was not traded until 16.00^{6} .

In the case of the volume of shares traded all transactions were considered since using only the 5-minutes blocks would ignore most of the transactions that happened that day

3.3 Variables' description

The model, which will be explained in the next Section, includes de following variables:

Underpricing (UND) measured as the percentage change from the issue price of an initial public offering and the closing price of the first day of trading in the secondary market, using the price of the last 5-minutes block.

⁶Companies that trade started after 12.00 or were not traded after 14.00, were classified as companies without proper data, and so were removed from our sample (this included a total of XXX companies).

Volatility (VOLA) measured as the standard deviation of the daily logarithmic returns measured in the first day of trading using prices from the 5-minutes blocks (Areal and Taylor, 2002)

Gross proceed (GROSS) measured as the total amount obtained from the IPO (gross proceeds) (Beatty and Ritter, 1986)

Volume (VOLU) measured as the percentage of the total shares issued in the public offering shares traded at the first day of trading (Miller and Reilly, 1987)

Age (AGE) as the number of years since the company was founded (Ritter, 1984)

The calculation of the realized daily volatility, based on Areal and Taylor (2002) as previously mentioned, followed the following formula:

$$\sigma^2 = \sum_{j=0}^n w_j * r_j^2$$
(3.1)

Where:

 w_j is the weight of each 5-minutes return during the day. In this study is assumed to be equal for every return. Their sum is equal to 1;

 r_i^2 is the square of the logarithmic returns for each of the 5-minutes.

From the values computed from the previous formula, we calculated their square root in order to reach the standard deviation, the proxy used for the ex-ante uncertainty.

For the purpose of this study, the variables GROSS and AGE were transformed. GROSS into the inverse of GROSS while AGE into the log (1+AGE). This transformation was done in the line of previous studies⁷.

⁷ The transformation done on GROSS was done by Beatty and Ritter (1986) and the one done on AGE was done by Ritter (1984).

3.4 Descriptive Statistics

As shown in Table 1 the average offer price was \$18.47 (the median is \$18) with a minimum value of \$6 in the IPOs of both Agere Systems Inc. and Medialive International Inc., a maximum value of \$70.41 in the IPO of Kinder Morgan Kansas Inc. and a standard deviation of \$6.67. Relatively to the closing price of the first day of trading, the average (median) was \$20.84 (\$19.1), the standard deviation \$10.06, and it ranged from \$6 in the case of Medialive International Inc. to \$132.7 in the case of NYMEX Holdings Inc..

The average (median) underpricing was 11.45% (5.66%) with a minimum of -26.79%, an overpriced IPO by Agria Corp., and a maximum of 165.94% in an IPO by Youku Tudou Inc.

In respect to the daily volatility of the first day of trading, the sample present an average (median) of 5.07% (4.09%) with the less volatile being the shares of Campus Crest Communities Inc with 0.41% and the most volatile the shares of Pandora Media Inc. with 29.59%.

The IPO raised on average (median) \$520.27 million (\$255.45million), being the largest one the VISA IPO with gross proceeds of \$17,864 million.

| | Ν | Mean | Median | Std. Deviation | Minimum | Maximum |
|-------------------------------------|-----|--------|--------|----------------|---------|----------|
| Issue Price (\$) | 614 | 18.47 | 18.00 | 6.67 | 6.00 | 70.41 |
| 1st Day Closing Price (\$) | 614 | 20.84 | 19.10 | 10.06 | 6.00 | 132.70 |
| Underpricing (%) | 614 | 11.45 | 5.66 | 20.44 | -26.79 | 165.94 |
| 1st Day Volatility (%) | 614 | 5.07 | 4.09 | 3.49 | 0.41 | 29.59 |
| Gross Proceeds (M\$) | 614 | 520.27 | 255.45 | 1189.45 | 100.10 | 17864.00 |
| Volume of Trades/ Issued Shares (%) | 614 | 65.18 | 58.01 | 37.85 | 0.27 | 384.15 |
| Age (Years) | 614 | 22 | 9 | 33 | 0 | 183 |

Table 1 - Descriptive Statistics

During the first day of trading after the IPO an average (median) of 65.18% (58.01%) of the shares offered in the IPI were traded. In the case of LinkedIn Corp. the number of shares traded were 3.84 times the total number of shares offered.

Finally, the companies that went public were founded, on average (median) 22 years (9 years) before. It's important to mention that 71 companies went public in the same year that they were founded and one of the companies (Bunge LTD) did its IPO 183 years after it was founded.

4. Methodology

Before we present our model, it is important to mention that when testing it we are facing a joint hypothesis problem as we are assuming that the daily volatility is a good proxy for uncertainty regarding the true value of the shares offered in the IPO.

Several justifications have been tested to try to solve the IPO underpricing puzzle and this study pretend to test the asymmetric information justification that, as first proposed by Beatty and Ritter (1986). According to these authors, the asymmetric information creates a winner's curse situation, which, as previously mentioned, happens due to uncertainty around the pricing of the company going public. As the offer price is partially supported in the fact that uninformed investor tend to evaluate the IPO shares downwards, what leads the company to apply a discount in the price of the share in order to guarantee the success of the offering.

In order to test this justification we propose the following linear regression model:

$$UND = \beta 1 + \beta 2 * VOLA + \beta 3 * \frac{1}{GROSS} + \beta 4 * VOLU + \beta 5 * \log(1 + AGE)$$
(4.1)

In this model, the underpricing (UND) is our dependent variable, the daily volatility (VOLA) is our explanatory variable, as previously mentioned, and the three remaining variables are control variables that were shown can influence the underpricing by previous studies, being: the inverse of the gross proceeds obtained from the offering, suggested by Beatty and Ritter (1986); the percentage of shares trade in the first day when compared to the total amount of shares issued in the offering, suggested by Miller and Reilly (1987); and finally the logarithmic of 1 plus the age of the company when it went public. We expected that the signal of VOLA, of VOLU and of AGE (and of it transformation) to be positive, expecting a positive relation between them and the underpricing (UND). Regarding the GROSS, once we transformed the variable into the inverse of GROSS, we expect the signal to be negative, but the relation between GROSS and underpricing (UND) to be positive.

5. Results

Since we checked that there is heteroscedasticity in the ordinary least squares (OLS) regression, we proceed to validate the statistical inference using the White's consistent estimators of the variance and covariance matrix from the OLS estimators of the regression coefficients.

In Table 2, we present the results of the OLS regression¹, where the underpricing is the dependent variable and the daily realized volatility is the explanatory variable. The volume, the gross proceeds and the age are control variables, from which the last two were transformed as previously mentioned.

| | | Mo | del | |
|---------------------|--------------|--------------|--------------|--------------|
| Variables | #1 | #2 | #3 | #4 |
| intercept | -0.067248*** | -0.124096*** | -0.106721*** | *0.122955*** |
| | (0.019833) | -0.023891 | -0.022269 | -0.021434 |
| realized volatility | 3.581183*** | 2.486719*** | 2.529504*** | 2.516272*** |
| | -0.455086 | -0.45262 | -0.463038 | -0.464039 |
| volume | - | 0.172426*** | 0.17713*** | 0.175515*** |
| | | -0.028794 | -0.029206 | -0.029141 |
| 1/gross | - | - | -5.380844** | -4.854058* |
| | | | -2.436459 | -2.484502 |
| log(1+age) | - | - | - | 0.015908** |
| | | | | -0.00799 |
| R-squared | 0.373704 | 0.440792 | 0.44496 | 0.447136 |
| Adjusted R-squared | 0.372681 | 0.438961 | 0.442231 | 0.443504 |
| Observations | 614 | 614 | 614 | 614 |

Table 2 – Regressions for a Sample of 614 NYSE IPOs from the Period 2000 – 2013.^{a)}

a) Adjusted t-values (White's consistent covariance and variance matrix is used to estimating standard errors)

*** Significant at 1% level

- ** Significant at 5% level
- * Significant at 10% level

¹ Since we checked that there is heteroscedasticity in the ordinary least squares (OLS) regression, we proceed to validate the statistical inference using the White's consistent estimators of the variance and covariance matrix from the OLS estimators of the regression coefficients.

The positive coefficient on the realized volatility are consistent with Rock's (1986) prepositions, which predicted that the ex-ante uncertainty is positively correlated with the underpricing, being in this case the daily realized volatility the proxy for ex-ante uncertainty. Regarding the control variables, the volume and the age have a positive correlation with the dependent variable, and the inverse of the gross proceed has a negative correlation, what means that the gross proceeds itself has a positive correlation also.

Related to the statistical significance, the volatility and the volume are significant at 1% level in all models. Regarding the inverse of gross proceeds and the logarithm transformation of the age of the companies, the first is statistically significant at 5% and 10% level in model 3 and 4, respectively; while the second is statistically significant at 5% in model 4.

It is important to state that the adjusted R-squared is quite high (0.373), even for model 1, where it is only present the explanatory variable, the daily realized volatility. When comparing to other similar studies, namely Miller and Reilly (1987), we found higher explanatory power to the standard deviation, but we have calculated the volatility in the first day only, while Miller and Reilly used the first 4 days after the IPO. Clarkson (1994), conclude that the standard deviation had no statistical significance in his study, but again, he used the standard deviation during the first 60 days of trading after the IPO.

6. Conclusions

Although there is a vast number of studies regarding the IPO underpricing, the number of studies about the uncertainty, more specifically about the winner's curse, as a motive for the underpricing is relatively scarce. This study tries to fill this gap by using a different proxy for uncertainty, the volatility during the first day of trading after the IPO (daily standard deviation) and by using a more recent sample that starts in 2000 and ends in 2013.

The first result of our study is consistent with previous studies as it shows an average underpricing of 11.45%.

Regarding uncertainty as a justification for underpricing, our results, show a positive relationship between underpricing and uncertainty. This results is consistent with other studies (Ritter (1984); Miller and Reilly (1987)) that although using different periods of time to calculate the standard deviation (first twenty days after the IPO and from the second to fifth day after the IPO) found similar results. Clarkson (1994) using as a proxy for uncertainty the standard deviation from the second to the sixtieth day after the IPO found slightly different results which may be justified by the difference in the number of days used to calculate the standard deviation.

Although our sample was very large (614 companies) it is important to mention that only includes IPO occurred in NYSE and so misses a large number of offerings from two other very important stock exchanges: the NASDAQ and the AMEX. The inclusion of the IPOs occurred in theses stock exchanges would allow us to extend our conclusions to the entire north-American IPO market. Another limitation of our study is the joint hypothesis problem since we assume that the daily volatility is a good proxy for value uncertainty.

One possibility to extend the sample is to include earlier years and analyse the differences between different and more crucial periods, e.g., the dot-com bubble and even the recent economic crisis.

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Appendix

In this list are presented the name and the ticker of all the companies that went public during the period between 2000 and 2013 in the New York Stock Exchange, giving the final 614 companies selected for our sample. In order to reach the final sample we removed all the trusts from the initial sample, keeping only 786 companies from the initial 806. Then we had to remove the companies we were lacking information regarding the intraday prices, diminishing the sample to 754 companies. In order to eliminate possible outliers due to their sizer, we decided to keep only companies with gross proceeds equal or higher than 100 million dollars, keeping 633 companies. Finally, when collecting information regarding the age of the companies, we could not find information for all the companies, reaching the final number of 614 companies.

| | Company | Ticker |
|----|---|--------|
| 1 | 3PAR INC. | PAR |
| 2 | 58.COM INC. | WUBA |
| 3 | 7 DAYS GROUP HOLDINGS LTD | SVN |
| 4 | AAMES INVESTMENT CORP | AIC |
| 5 | ACCENTURE PLC | ACN |
| 6 | ACORN INTERNATIONAL, INC. | ATV |
| 7 | ACTIVE NETWORK LLC | ACTV |
| 8 | ADESA INC | KAR |
| 9 | ADVANCE AMERICA, CASH ADVANCE CENTERS, INC. | AEA |
| 10 | AECOM | ACM |
| 11 | AEGEAN MARINE PETROLEUM NETWORK INC. | ANW |
| 12 | AERCAP HOLDINGS N.V. | AER |
| 13 | AEROFLEX HOLDING CORP. | ARX |
| 14 | AGERE SYSTEMS INC | AGR'A |
| 15 | AGRIA CORP | GRO |
| 16 | AIR LEASE CORP | AL |
| 17 | AIRCASTLE LTD | AYR |
| 18 | ALCON INC | ACL |

| 19 | ALLIANCE DATA SYSTEMS CORP | ADS |
|----|---|------|
| 20 | ALLIED WORLD ASSURANCE CO HOLDINGS, AG | AWH |
| 21 | ALLISON TRANSMISSION HOLDINGS INC | ALSN |
| 22 | ALON USA ENERGY, INC. | ALJ |
| 23 | ALON USA PARTNERS, LP | ALDW |
| 24 | ALPHA NATURAL RESOURCES, INC. | FCL |
| 25 | ALPHA NATURAL RESOURCES, INC./OLD | ANR |
| 26 | AMBOW EDUCATION HOLDING LTD. | AMBO |
| 27 | AMC ENTERTAINMENT HOLDINGS, INC. | AMC |
| 28 | AMERICAN CAMPUS COMMUNITIES INC | ACC |
| 29 | AMERICAN EQUITY INVESTMENT LIFE HOLDING CO | AEL |
| 30 | AMERICAN HOMES 4 RENT | AMH |
| 31 | AMERICAN RESIDENTIAL PROPERTIES, INC. | ARPI |
| 32 | AMERICAN WATER WORKS COMPANY, INC. | AWK |
| 33 | AMN HEALTHCARE SERVICES INC | AHS |
| 34 | ANTEON INTERNATIONAL CORP | ANT |
| 35 | ANTERO RESOURCES CORP | AR |
| 36 | ANTHEM, INC. | ATH |
| 37 | APOLLO COMMERCIAL REAL ESTATE FINANCE, INC. | ARI |
| 38 | APOLLO GLOBAL MANAGEMENT LLC | APO |
| 39 | APOLLO RESIDENTIAL MORTGAGE, INC. | AMTG |
| 40 | AQUILA MERCHANT SERVICE INC | ILA |
| 41 | ARAMARK | ARMK |
| 42 | ARAMARK CORP/DE | RMK |
| 43 | ARC DOCUMENT SOLUTIONS, INC. | ARP |
| 44 | ARC LOGISTICS PARTNERS LP | ARCX |
| 45 | ARCOS DORADOS HOLDINGS INC. | ARCO |
| 46 | ARDMORE SHIPPING CORP | ASC |
| 47 | ARES COMMERCIAL REAL ESTATE CORP | ACRE |
| 48 | ARLINGTON TANKERS LTD. | ATB |
| 49 | ARMADA HOFFLER PROPERTIES, INC. | AHH |
| 50 | ARTIO GLOBAL INVESTORS INC. | ART |
| 51 | ARTISAN PARTNERS ASSET MANAGEMENT INC. | APAM |
| 52 | ASBURY AUTOMOTIVE GROUP INC | ABG |
| 53 | ASPEN INSURANCE HOLDINGS LTD | AHL |
| | | |

| 54 | ASSURANT INC | AIZ |
|----|--|------|
| 55 | ASSURED GUARANTY LTD | AGO |
| 56 | AT&T CORP | AWE |
| 57 | ATHLON ENERGY INC. | ATHL |
| 58 | ATLAS ENERGY RESOURCES, LLC | ATN |
| 59 | AUTOHOME INC. | ATHM |
| 60 | AVENTINE RENEWABLE ENERGY HOLDINGS INC | AVR |
| 61 | AVG TECHNOLOGIES N.V. | AVG |
| 62 | AVIANCA HOLDINGS S.A. | AVH |
| 63 | AXIS CAPITAL HOLDINGS LTD | AXS |
| 64 | BALTIC TRADING LTD | BALT |
| 65 | BANCO SANTANDER (BRASIL) S.A. | BSBR |
| 66 | BANKRATE, INC. | RATE |
| 67 | BANKUNITED, INC. | BKU |
| 68 | BASIC ENERGY SERVICES INC | BAS |
| 69 | BELMOND LTD. | OEH |
| 70 | BERRY PLASTICS GROUP INC | BERY |
| 71 | BILL BARRETT CORP | BBG |
| 72 | BITAUTO HOLDINGS LTD | BITA |
| 73 | BLACKSTONE GROUP L.P. | BX |
| 74 | BLUE CAPITAL REINSURANCE HOLDINGS LTD. | BCRH |
| 75 | BLUELINX HOLDINGS INC. | BXC |
| 76 | BOARDWALK PIPELINE PARTNERS, LP | BWP |
| 77 | BOIS D'ARC ENERGY, INC. | BDE |
| 78 | BOISE CASCADE CO | BCC |
| 79 | BONANZA CREEK ENERGY, INC. | BCEI |
| 80 | BOOZ ALLEN HAMILTON HOLDING CORP | BAH |
| 81 | BOX SHIPS INC. | TEU |
| 82 | BRIDGEPOINT EDUCATION INC | BPI |
| 83 | BRIGHT HORIZONS FAMILY SOLUTIONS INC. | BFAM |
| 84 | BRISTOL WEST HOLDINGS INC | BRW |
| 85 | BRITANNIA BULK HOLDINGS INC | DWT |
| 86 | BRIXMOR PROPERTY GROUP INC. | BRX |
| 87 | BROOKDALE SENIOR LIVING INC. | BKD |
| 88 | BUCKEYE GP HOLDINGS L.P. | BGH |

| 89 | BUILD A BEAR WORKSHOP INC | BBW |
|-----|--|------|
| 90 | BUNGE LTD | BG |
| 91 | BURLINGTON STORES, INC. | BURL |
| 92 | BWAY HOLDING CO | BWY |
| 93 | C&J ENERGY SERVICES, INC. | CJES |
| 94 | CABELAS INC | CAB |
| 95 | CAL DIVE INTERNATIONAL, INC. | DVR |
| 96 | CAMELOT INFORMATION SYSTEMS INC. | CIS |
| 97 | CAMPUS CREST COMMUNITIES, INC. | CCG |
| 98 | CAPITALSOURCE INC | CSE |
| 99 | CARTERS INC | CRI |
| 100 | CASCAL N.V. | HOO |
| 101 | CBOT HOLDINGS INC | BOT |
| 102 | CBRE GROUP, INC. | CBG |
| 103 | CELANESE CORP | CE |
| 104 | CELLCOM ISRAEL LTD. | CEL |
| 105 | CELLU TISSUE HOLDINGS, INC. | CLU |
| 106 | CEMENTOS PACASMAYO SAA | CPAC |
| 107 | CENCOSUD S.A. | CNCO |
| 108 | CENTRO SATURN MERGERSUB LLC. | HTG |
| 109 | CF INDUSTRIES HOLDINGS, INC. | CF |
| 110 | CHANGE HEALTHCARE HOLDINGS, INC. | EM |
| 111 | CHARLES RIVER LABORATORIES INTERNATIONAL INC | CRL |
| 112 | CHEGG, INC | CHGG |
| 113 | CHERRY HILL MORTGAGE INVESTMENT CORP | CHMI |
| 114 | CHESAPEAKE ENERGY CORP | CHKR |
| 115 | CHIMERA INVESTMENT CORP | CIM |
| 116 | CHINA DIGITAL TV HOLDING CO., LTD. | STV |
| 117 | CHINA LIFE INSURANCE CO LTD | LFC |
| 118 | CHINA NEPSTAR CHAIN DRUGSTORE LTD. | NPD |
| 119 | CHINA NETCOM GROUP CORP (HONG KONG) LTD | CN |
| 120 | CHIPOTLE MEXICAN GRILL INC | CMG |
| 121 | CHUNGHWA TELECOM CO LTD | CHT |
| 122 | CINEMARK HOLDINGS, INC. | CNK |
| 123 | CIT GROUP INC | CIT |
| | | |

| 124 | CITADEL BROADCASTING CORP | CDL |
|--|--|---|
| 125 | CLEAR CHANNEL OUTDOOR HOLDINGS, INC. | CCO |
| 126 | CLOUD PEAK ENERGY INC. | CLD |
| 127 | CLUBCORP HOLDINGS, INC. | MYCC |
| 128 | CNX GAS CORP | CXG |
| 129 | COACH INC | СОН |
| 130 | COBALT INTERNATIONAL ENERGY, INC. | CIE |
| 131 | COLFAX CORP | CFX |
| 132 | COLONY CAPITAL, INC. | CLNY |
| 133 | COMMUNITY HEALTH SYSTEMS INC | CYH |
| 134 | COMPASS MINERALS INTERNATIONAL INC | CMP |
| 135 | CONCHO RESOURCES INC | CXO |
| 136 | CONCORD MEDICAL SERVICES HOLDINGS LTD | CCM |
| 137 | CONSTELLIUM N.V. | CSTM |
| 138 | CONTAINER STORE GROUP, INC. | TCS |
| 139 | CONTINENTAL RESOURCES, INC | CLR |
| | CONTROLADORA VUELA COMPANIA DE AVIACION, S.A.B. DE | |
| 140 | C.V. | VLRS |
| 110 | C.V. | |
| - | COPA HOLDINGS, S.A. | CPA |
| 141 | | CPA COR |
| 141 142 | COPA HOLDINGS, S.A. | - |
| 141 142 143 | COPA HOLDINGS, S.A. CORESITE REALTY CORP | COR |
| 141 142 143 144 | COPA HOLDINGS, S.A. CORESITE REALTY CORP COSAN LTD. | COR CZZ |
| 141 142 143 144 145 | COPA HOLDINGS, S.A. CORESITE REALTY CORP COSAN LTD. COSTAMARE INC. | COR CZZ CMRE |
| 141 142 143 144 145 146 | COPA HOLDINGS, S.A. CORESITE REALTY CORP COSAN LTD. COSTAMARE INC. COTY INC. | COR CZZ CMRE COTY |
| 141 142 143 144 145 146 147 | COPA HOLDINGS, S.A. CORESITE REALTY CORP COSAN LTD. COSTAMARE INC. COTY INC. CPFL ENERGY INC | COR CZZ CMRE COTY CPL |
| 141 142 143 144 145 146 147 148 | COPA HOLDINGS, S.A. CORESITE REALTY CORP COSAN LTD. COSTAMARE INC. COTY INC. CPFL ENERGY INC CRESTWOOD MIDSTREAM PARTNERS LP | COR CZZ CMRE COTY CPL NRGM |
| 141 142 143 144 145 146 147 148 149 | COPA HOLDINGS, S.A. CORESITE REALTY CORP COSAN LTD. COSTAMARE INC. COTY INC. CPFL ENERGY INC CRESTWOOD MIDSTREAM PARTNERS LP CRESTWOOD MIDSTREAM PARTNERS LP | COR CZZ CMRE COTY CPL NRGM KGS |
| 141 142 143 144 145 146 147 148 149 150 | COPA HOLDINGS, S.A. CORESITE REALTY CORP COSAN LTD. COSTAMARE INC. COTY INC. CPFL ENERGY INC CRESTWOOD MIDSTREAM PARTNERS LP CRESTWOOD MIDSTREAM PARTNERS LP CREXUS INVESTMENT CORP. | COR CZZ CMRE COTY CPL NRGM KGS CXS |
| 141 142 143 144 145 146 147 148 149 150 151 | COPA HOLDINGS, S.A. CORESITE REALTY CORP COSAN LTD. COSTAMARE INC. COTY INC. CPFL ENERGY INC CRESTWOOD MIDSTREAM PARTNERS LP CRESTWOOD MIDSTREAM PARTNERS LP CREXUS INVESTMENT CORP. CROSSAMERICA PARTNERS LP | COR CZZ CMRE COTY CPL NRGM KGS CXS LGP |
| 141 142 143 144 145 146 147 148 149 150 151 152 | COPA HOLDINGS, S.A. CORESITE REALTY CORP COSAN LTD. COSTAMARE INC. COTY INC. CPFL ENERGY INC CRESTWOOD MIDSTREAM PARTNERS LP CRESTWOOD MIDSTREAM PARTNERS LP CREXUS INVESTMENT CORP. CROSSAMERICA PARTNERS LP CRUDE CARRIERS CORP. | COR CZZ CMRE COTY CPL NRGM KGS CXS LGP CRU |
| 141 142 143 144 145 146 147 148 149 150 151 152 153 | COPA HOLDINGS, S.A. CORESITE REALTY CORP COSAN LTD. COSTAMARE INC. COSTAMARE INC. COTY INC. CPFL ENERGY INC CRESTWOOD MIDSTREAM PARTNERS LP CRESTWOOD MIDSTREAM PARTNERS LP CREXUS INVESTMENT CORP. CROSSAMERICA PARTNERS LP CRUDE CARRIERS CORP. CRUDE CARRIERS CORP. | COR CZZ CMRE COTY CPL NRGM KGS CXS LGP CRU CRZ |
| 141 142 143 144 145 146 147 148 149 150 151 152 153 154 | COPA HOLDINGS, S.A. CORESITE REALTY CORP COSAN LTD. COSTAMARE INC. COSTAMARE INC. COTY INC. CPFL ENERGY INC CRESTWOOD MIDSTREAM PARTNERS LP CRESTWOOD MIDSTREAM PARTNERS LP CRESTWOOD MIDSTREAM PARTNERS LP CREXUS INVESTMENT CORP. CROSSAMERICA PARTNERS LP CRUDE CARRIERS CORP. CRYSTAL RIVER CAPITAL, INC. | COR CZZ CMRE COTY CPL NRGM KGS CXS LGP CRU CRU CRZ YSI |
| 141 142 143 144 145 146 147 148 149 150 151 152 153 154 155 | COPA HOLDINGS, S.A. CORESITE REALTY CORP COSAN LTD. COSTAMARE INC. COSTAMARE INC. COTY INC. CPFL ENERGY INC CRESTWOOD MIDSTREAM PARTNERS LP CRESTWOOD MIDSTREAM PARTNERS LP CREXUS INVESTMENT CORP. CROSSAMERICA PARTNERS LP CRUDE CARRIERS CORP. CRUDE CARRIERS CORP. CRYSTAL RIVER CAPITAL, INC. CUBESMART CV HOLDINGS, INC. | COR CZZ CMRE COTY CPL NRGM KGS CXS LGP CRU CRU CRZ YSI CBF |
| 141 142 143 144 145 146 147 148 149 150 151 152 153 154 155 156 | COPA HOLDINGS, S.A. CORESITE REALTY CORP COSAN LTD. COSTAMARE INC. COSTAMARE INC. COTY INC. CPFL ENERGY INC CRESTWOOD MIDSTREAM PARTNERS LP CRESTWOOD MIDSTREAM PARTNERS LP CRESTWOOD MIDSTREAM PARTNERS LP CREXUS INVESTMENT CORP. CRUDE CARRIERS CORP. CRUDE CARRIERS CORP. CRYSTAL RIVER CAPITAL, INC. CUBESMART CV HOLDINGS, INC. | COR CZZ CMRE COTY CPL NRGM KGS CXS LGP CRU CRZ YSI CBF CVT |

| 158 | CVR REFINING, LP | CVRR |
|-----|-------------------------------------|------|
| 159 | CYS INVESTMENTS, INC. | CYS |
| 160 | DANAOS CORP | DAC |
| 161 | DCP MIDSTREAM PARTNERS, LP | DPM |
| 162 | DELEK LOGISTICS PARTNERS, LP | DKL |
| 163 | DELEK US HOLDINGS, INC. | DK |
| 164 | DELPHI AUTOMOTIVE PLC | DLPH |
| 165 | DEMAND MEDIA INC. | DMD |
| 166 | DEX MEDIA INC | DEX |
| 167 | DHI GROUP, INC. | DHX |
| 168 | DHT HOLDINGS, INC. | DHT |
| 169 | DIAMOND RESORTS INTERNATIONAL, INC. | DRII |
| 170 | DIAMONDROCK HOSPITALITY CO | DRH |
| 171 | DIANA SHIPPING INC. | DSX |
| 172 | DIGITALGLOBE, INC. | DGI |
| 173 | DJO OPCO HOLDINGS, INC. | DJO |
| 174 | DOLAN CO. | DM |
| 175 | DOLBY LABORATORIES, INC. | DLB |
| 176 | DOLE FOOD CO INC | DOLE |
| 177 | DOLLAR GENERAL CORP | DG |
| 178 | DOMINOS PIZZA INC | DPZ |
| 179 | DOUGLAS DYNAMICS, INC | PLOW |
| 180 | DOUGLAS EMMETT INC | DEI |
| 181 | DRESSER-RAND GROUP INC. | DRC |
| 182 | DSW INC. | DSW |
| 183 | DUFF & PHELPS CORP | DUF |
| 184 | DUNCAN ENERGY PARTNERS L.P. | DEP |
| 185 | DUPONT FABROS TECHNOLOGY, INC. | DFT |
| 186 | DYNCORP INTERNATIONAL INC. | DCP |
| 187 | ECC CAPITAL CORP | ECR |
| 188 | E-COMMERCE CHINA DANGDANG INC. | DANG |
| 189 | EDENOR | EDN |
| 190 | EDGEN GROUP INC. | EDG |
| 191 | E-HOUSE (CHINA) HOLDINGS LTD | EJ |
| 192 | EL PASO PIPELINE PARTNERS, L.P. | EPB |
| | | |

| 193 | ELLINGTON FINANCIAL LLC | EFC |
|-----|--------------------------------------|------|
| 194 | EMERGE ENERGY SERVICES LP | EMES |
| 195 | EMERGENCY MEDICAL SERVICES L.P. | EMS |
| 196 | EMERGENT CAPITAL, INC. | IFT |
| 197 | EMPLOYERS HOLDINGS, INC. | EIG |
| 198 | ENCORE ACQUISITION CO | EAC |
| 199 | ENCORE ENERGY PARTNERS LP | ENP |
| 200 | ENDURANCE SPECIALTY HOLDINGS LTD | ENH |
| 201 | ENERGY CORP OF AMERICA, INC | ECT |
| 202 | ENERGY TRANSFER EQUITY, L.P. | ETE |
| 203 | ENERGYSOLUTIONS, INC. | ES |
| 204 | ENERSYS | ENS |
| 205 | ENTERPRISE GP HOLDINGS L.P. | EPE |
| 206 | ENTRAVISION COMMUNICATIONS CORP | EVC |
| 207 | ENVISION HEALTHCARE HOLDINGS, INC. | EVHC |
| 208 | EQT MIDSTREAM PARTNERS, LP | EQM |
| 209 | ESH HOSPITALITY, INC. | STAY |
| 210 | ESSENT GROUP LTD. | ESNT |
| 211 | EVERBANK FINANCIAL CORP | EVER |
| 212 | EVERI HOLDINGS INC. | GCA |
| 213 | EVERTEC, INC. | EVTC |
| 214 | EXACTTARGET, INC. | ET |
| 215 | EXAMWORKS GROUP, INC. | EXAM |
| 216 | EXCO RESOURCES INC | XCO |
| 217 | EXPRESS, INC. | EXPR |
| 218 | EXPRESSJET HOLDINGS INC | XJT |
| 219 | EXTRA SPACE STORAGE INC. | EXR |
| 220 | FIDELITY & GUARANTY LIFE | FGL |
| 221 | FIRST MERCURY FINANCIAL CORP | FMR |
| 222 | FLAGSTONE REINSURANCE HOLDINGS, S.A. | FSR |
| 223 | FLEETCOR TECHNOLOGIES INC | FLT |
| 224 | FLEETMATICS GROUP PLC | FLTX |
| 225 | FLY LEASING LTD | FLY |
| 226 | FMC TECHNOLOGIES INC | FTI |
| 227 | FORTRESS INVESTMENT GROUP LLC | FIG |
| | | |

| 228 | FORUM ENERGY TECHNOLOGIES, INC. | FET |
|-----|---|-------|
| 229 | FRANK'S INTERNATIONAL N.V. | FI |
| 230 | FREESCALE SEMICONDUCTOR INC | FSL |
| 231 | FREESCALE SEMICONDUCTOR, LTD. | FSL |
| 232 | FTD GROUP, INC. | FTD |
| 233 | FUSION-IO, INC. | FIO |
| 234 | FXCM INC. | FXCM |
| 235 | GAFISA S.A. | GFA |
| 236 | GAMESTOP HOLDINGS CORP | GME |
| 237 | GASLOG LTD. | GLOG |
| 238 | GATEHOUSE MEDIA, INC. | GHS |
| 239 | GENERAL MOTORS CO | GM |
| 240 | GENESIS HEALTHCARE, INC. | SKH |
| 241 | GENESIS LEASE LTD | GLS |
| 242 | GENON ENERGY, INC. | RRI |
| 243 | GENPACT LTD | G |
| 244 | GENWORTH FINANCIAL INC | GNW |
| 245 | GIANT INTERACTIVE GROUP INC. | GA |
| 246 | GIGAMON INC. | GIMO |
| 247 | GLOBAL PARTNERS LP | GLP |
| 248 | GLOBAL SIGNAL INC | GSL |
| 249 | GNC HOLDINGS, INC. | GNC |
| 250 | GOL INTELLIGENT AIRLINES INC. | GOL |
| 251 | GOODMAN GLOBAL INC | GGL |
| 252 | GRAHAM PACKAGING CO INC. | GRM |
| 253 | GRANA & MONTERO S.A.A. | GRAM |
| 254 | GREEN DOT CORP | GDOT |
| 255 | GUIDEWIRE SOFTWARE, INC. | GWRE |
| 256 | GUSHAN ENVIRONMENTAL ENERGY LTD | GU |
| 257 | HANCOCK JOHN FINANCIAL SERVICES INC | JHF |
| | HANNON ARMSTRONG SUSTAINABLE INFRASTRUCTURE | HASI |
| 258 | CAPITAL, INC. | IIASI |
| 259 | HATTERAS FINANCIAL CORP | HTS |
| 260 | HCA HOLDINGS, INC. | HCA |
| 261 | HEALTHSPRING, INC. | HS |
| | | |

| 262 | HEARTLAND PAYMENT SYSTEMS INC | HPY |
|-----|--|------|
| 263 | HERBALIFE LTD. | HLF |
| 264 | HERTZ GLOBAL HOLDINGS INC | HTZ |
| 265 | HEWITT ASSOCIATES INC | HEW |
| 266 | HFF, INC. | HF |
| 267 | HHGREGG, INC. | HGG |
| 268 | HI-CRUSH PARTNERS LP | HCLP |
| 269 | HIGHER ONE HOLDINGS, INC. | ONE |
| 270 | HIGHLAND HOSPITALITY CORP | HIH |
| 271 | HILLTOP HOLDINGS INC. | ARC |
| 272 | HILTON WORLDWIDE HOLDINGS INC. | HLT |
| 273 | HOLLY ENERGY PARTNERS LP | HEP |
| 274 | HOMEBANC CORP | HMB |
| 275 | HOMEX DEVELOPMENT CORP. | HXM |
| 276 | HORIZON LINES, INC. | HRZ |
| 277 | HUDSON PACIFIC PROPERTIES, INC. | HPP |
| 278 | HUNTSMAN CORP | HUN |
| 279 | HUTCHISON TELECOMMUNICATIONS INTERNATIONAL LTD | HTX |
| 280 | HYATT HOTELS CORP | Н |
| 281 | ICICI BANK LTD | IBN |
| 282 | IGATE COMPUTER SYSTEMS LTD | PTI |
| 283 | IHS INC. | IHS |
| 284 | INFOBLOX INC | BLOX |
| 285 | INFRASOURCE SERVICES INC | IFS |
| 286 | INTEGRATED DEFENSE TECHNOLOGIES INC | IDE |
| 287 | INTELSAT S.A. | Ι |
| 288 | INTERCONTINENTAL EXCHANGE HOLDINGS, INC. | ICE |
| 289 | INTERLINE BRANDS, INC./DE | IBI |
| 290 | INTERNATIONAL SECURITIES EXCHANGE HOLDINGS, INC. | ISE |
| 291 | INTERXION HOLDING N.V. | INXN |
| 292 | INTRALINKS HOLDINGS, INC. | IL |
| 293 | INTREPID POTASH, INC. | IPI |
| 294 | INTREXON CORP | XON |
| 295 | INVESCO MORTGAGE CAPITAL INC. | IVR |
| 296 | IOWA TELECOMMUNICATIONS SERVICES INC | IWA |
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| 297 | ISOFTSTONE HOLDINGS LTD | ISS |
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| 298 | ITC HOLDINGS CORP. | ITC |
| 299 | J CREW GROUP INC | JCG |
| 300 | JACKSON HEWITT TAX SERVICE INC | JTX |
| 301 | JAVELIN MORTGAGE INVESTMENT CORP. | JMI |
| 302 | JONES ENERGY, INC. | JONE |
| 303 | JORGENSEN EARLE M CO /DE/ | JOR |
| 304 | JOURNAL COMMUNICATIONS INC | JRN |
| 305 | K12 INC | LRN |
| 306 | KAR AUCTION SERVICES, INC. | KAR |
| 307 | KBR, INC. | KBR |
| 308 | KBW, LLC. | KBW |
| 309 | KINDER MORGAN KANSAS, INC. | KMR |
| 310 | KINDER MORGAN, INC. | KMI |
| 311 | KINETIC CONCEPTS INC | KCI |
| 312 | KKR FINANCIAL CORP | KFN |
| 313 | KMG AMERICA CORP | KMA |
| 314 | KNOLL INC | KNL |
| 315 | KNOT OFFSHORE PARTNERS LP | KNOP |
| 316 | KOPPERS HOLDINGS INC. | KOP |
| 317 | KOSMOS ENERGY LTD. | KOS |
| 318 | KRATON PERFORMANCE POLYMERS, INC. | KRA |
| 319 | LAREDO PETROLEUM, INC. | LPI |
| 320 | LAS VEGAS SANDS CORP | LVS |
| 321 | LAZARD LTD | LAZ |
| 322 | LDK SOLAR CO., LTD. | LDK |
| 323 | LEAPFROG ENTERPRISES INC | LF |
| 324 | LEIDOS HOLDINGS, INC. | SAI |
| 325 | LG DISPLAY CO., LTD. | LPL |
| 326 | LIFE TIME FITNESS, INC. | LTM |
| 327 | LIFELOCK, INC. | LOCK |
| 328 | LIN TV CORP. | TVL |
| 329 | LINKEDIN CORP | LNKD |
| 330 | LOEWS CORP | CG |
| 331 | LONE PINE RESOURCES INC. | LPR |
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| 332 | LONGTOP FINANCIAL TECHNOLOGIES LTD | LFT |
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| 333 | LRR ENERGY, L.P. | LRE |
| 334 | LUMBER LIQUIDATORS HOLDINGS, INC. | LL |
| 335 | LUMINENT MORTGAGE CAPITAL INC | LUM |
| 336 | MACRO BANK INC. | BMA |
| 337 | MAGELLAN MIDSTREAM HOLDINGS LP | MGG |
| 338 | MAGNACHIP SEMICONDUCTOR CORP | MX |
| 339 | MAIDENFORM BRANDS LLC | MFB |
| 340 | MANCHESTER UNITED PLC | MANU |
| 341 | MANNING & NAPIER, INC. | MN |
| 342 | MANUFACTURERS SERVICES LTD | MSV |
| 343 | MARIN SOFTWARE INC | MRIN |
| 344 | MARINER ENERGY INC | ME |
| 345 | MASTERCARD INC | MA |
| 346 | MATADOR RESOURCES CO | MTDR |
| 347 | MAXCOM TELECOMMUNICATIONS INC | MXT |
| 348 | MEAD JOHNSON NUTRITION CO | MJN |
| 349 | MECHEL PAO | MTL |
| 350 | MEDIALIVE INTERNATIONAL INC | KME |
| 351 | MEDICAL STAFFING NETWORK HOLDINGS INC | MRN |
| 352 | METLIFE INC | MET |
| 353 | MF GLOBAL HOLDINGS LTD. | MF |
| 354 | MICHAEL KORS HOLDINGS LTD | KORS |
| 355 | MIDCOAST ENERGY PARTNERS, L.P. | MEP |
| 356 | MIDSTATES PETROLEUM COMPANY, INC. | MPO |
| 357 | MILLENNIAL MEDIA INC. | MM |
| 358 | MINDRAY MEDICAL INTERNATIONAL LTD | MR |
| 359 | MIRANT CORP | SOE |
| 360 | MISTRAS GROUP, INC. | MG |
| 361 | MITTAL STEEL USA INC. | ISG |
| 362 | MIX TELEMATICS LTD | MIXT |
| 363 | MODEL N, INC. | MODN |
| 364 | MOLYCORP, INC. | MCP |
| 365 | MONSANTO CO | MON |
| 366 | MONTPELIER RE HOLDINGS LTD | MRH |
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| 367 | MORTGAGEIT HOLDINGS, INC. | MHL |
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| 368 | MORTON'S RESTAURANT GROUP INC | MRT |
| 369 | MPLX LP | MPLX |
| 370 | MRC GLOBAL INC. | MRC |
| 371 | MSCI INC. | MXB |
| 372 | MUELLER WATER PRODUCTS, INC. | MWA |
| 373 | MYKROLIS CORP | MYK |
| 374 | NALCO HOLDING CO | NLC |
| 375 | NATIONAL BANK HOLDINGS CORP | NBHC |
| 376 | NATIONAL FINANCIAL PARTNERS CORP | NFP |
| 377 | NATIONSTAR MORTGAGE HOLDINGS INC. | NSM |
| 378 | NATURAL GROCERS BY VITAMIN COTTAGE, INC. | NGVC |
| 379 | NAVIGATOR HOLDINGS LTD. | NVGS |
| 380 | NAVIOS MARITIME ACQUISITION CORP | NNA.U |
| 381 | NAVIOS MARITIME PARTNERS L.P. | NMM |
| 382 | NAVTEQ CORP | NVT |
| 383 | NELNET INC | NNI |
| 384 | NETEZZA CORP | NZ |
| 385 | NETSUITE INC | Ν |
| 386 | NEUSTAR INC | NSR |
| 387 | NEW CENTURY FINANCIAL CORP | NEW |
| 388 | NEW ORIENTAL EDUCATION & TECHNOLOGY GROUP INC. | EDU |
| 389 | NEW SKIES SATELLITES HOLDINGS LTD. | NSE |
| 390 | NEW YORK & COMPANY, INC. | NWY |
| 391 | NEWPOWER HOLDINGS INC | NPW |
| 392 | NIELSEN HOLDINGS PLC | NLSN |
| 393 | NIMBLE STORAGE INC | NMBL |
| 394 | NISKA GAS STORAGE PARTNERS LLC | NKA |
| 395 | NOAH EDUCATION HOLDINGS LTD. | NED |
| 396 | NOAH HOLDINGS LTD | NOAH |
| 397 | NORCRAFT COMPANIES, INC. | NCFT |
| 398 | NORTHERN TIER ENERGY LP | NTI |
| 399 | NORTHSTAR REALTY FINANCE CORP. | NRF |
| 400 | NRG ENERGY, INC. | NRG |
| 401 | NRG YIELD, INC. | NYLD |
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| 402 | NUSTAR GP HOLDINGS, LLC | VEH |
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| 403 | NYMEX HOLDINGS INC | NMX |
| 404 | OAKTREE CAPITAL GROUP, LLC | OAK |
| 405 | OASIS PETROLEUM INC. | OAS |
| 406 | OCH-ZIFF CAPITAL MANAGEMENT GROUP LLC | OZM |
| 407 | OCI PARTNERS LP | OCIP |
| 408 | ODYSSEY RE HOLDINGS CORP | ORH |
| 409 | OILTANKING PARTNERS, L.P. | OILT |
| 410 | ONEBEACON INSURANCE GROUP, LTD. | OB |
| 411 | ONEMAIN HOLDINGS, INC. | LEAF |
| 412 | ORBITZ WORLDWIDE, INC. | OWW |
| 413 | ORION POWER HOLDINGS INC | ORN |
| 414 | OSG AMERICA L.P. | OSP |
| 415 | OWENS CORNING | OC |
| 416 | PAA NATURAL GAS STORAGE LP | PNG |
| 417 | PACIFIC AIRPORT GROUP | PAC |
| 418 | PANAMSAT HOLDING CORP | PA |
| 419 | PANDORA MEDIA, INC. | Р |
| 420 | PBF ENERGY INC. | PBF |
| 421 | PENN VIRGINIA GP HOLDINGS, L.P. | PVG |
| 422 | PENNYMAC FINANCIAL SERVICES, INC. | PFSI |
| 423 | PETROLOGISTICS LP | PDH |
| 424 | PHILLIPS 66 PARTNERS LP | PSXP |
| 425 | PHOENIX NEW MEDIA LTD | FENG |
| 426 | PIKE CORP | PEC |
| 427 | PINNACLE FOODS INC. | PF |
| 428 | PIONEER SOUTHWEST ENERGY PARTNERS L.P. | PSE |
| 429 | PLAINS GP HOLDINGS LP | PAGP |
| 430 | PLATINUM UNDERWRITERS HOLDINGS LTD | PTP |
| 431 | PLY GEM HOLDINGS INC | PGEM |
| 432 | POLYPORE INTERNATIONAL, INC. | PPO |
| 433 | PREMCOR INC | PCO |
| 434 | PRESTIGE BRANDS HOLDINGS, INC. | PBH |
| 435 | PRIMERICA, INC. | PRI |
| 436 | PRINCIPAL FINANCIAL GROUP INC | PFG |
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| 437 | PROVIDENT FINANCIAL SERVICES INC | PFS |
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| 438 | PRUDENTIAL FINANCIAL INC | PRU |
| 439 | PZENA INVESTMENT MANAGEMENT, INC. | PZN |
| 440 | QEP MIDSTREAM PARTNERS, LP | QEPM |
| 441 | QIAO XING MOBILE COMMUNICATION CO., LTD. | QXM |
| 442 | QIHOO 360 TECHNOLOGY CO LTD | QIHU |
| 443 | QIMONDA AG | QI |
| 444 | QUINTILES TRANSNATIONAL HOLDINGS INC. | Q |
| 445 | RACKSPACE HOSTING, INC. | RAX |
| 446 | RAILAMERICA INC /DE | RA |
| 447 | RE/MAX HOLDINGS, INC. | RMAX |
| 448 | REALD INC. | RLD |
| 449 | REALOGY HOLDINGS CORP. | RLGY |
| 450 | REDDY ICE HOLDINGS INC | FRZ |
| 451 | REFCO INC. | RFX |
| 452 | REGAL ENTERTAINMENT GROUP | RGC |
| 453 | RENESOLA LTD | SOL |
| 454 | RENREN INC. | RENN |
| 455 | RENTECH NITROGEN PARTNERS, L.P. | RNF |
| 456 | RESTORATION HARDWARE HOLDINGS INC | RH |
| 457 | RETAIL PROPERTIES OF AMERICA, INC. | RPAI |
| 458 | REXFORD INDUSTRIAL REALTY, INC. | REXR |
| 459 | REXNORD CORP | RXN |
| 460 | RIBAPHARM INC | RNA |
| 461 | RISKMETRICS GROUP INC | RMG |
| 462 | ROADRUNNER TRANSPORTATION SYSTEMS, INC. | RRTS |
| 463 | ROCKWOOD HOLDINGS, INC. | ROC |
| 464 | ROSE ROCK MIDSTREAM, L.P. | RRMS |
| 465 | ROSETTA STONE INC | RST |
| 466 | ROUNDY'S, INC. | RNDY |
| 467 | RSC HOLDINGS INC. | RRR |
| 468 | RUCKUS WIRELESS INC | RKUS |
| 469 | SAFE BULKERS, INC. | SB |
| 470 | SALESFORCE.COM INC | CRM |
| 471 | SANCHEZ ENERGY CORP | SN |
| | | |

| 472 | SCORPIO BULKERS INC. | SALT |
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| 473 | SCORPIO TANKERS INC. | STNG |
| 474 | SEADRILL PARTNERS LLC | SDLP |
| 475 | SEALY CORP | ZZ |
| 476 | SEASPAN CORP | SSW |
| 477 | SEAWORLD ENTERTAINMENT, INC. | SEAS |
| 478 | SELECT MEDICAL HOLDINGS CORP | SEM |
| 479 | SEMICONDUCTOR MANUFACTURING INTERNATIONAL CORP | SMI |
| 480 | SENSATA TECHNOLOGIES HOLDING N.V. | ST |
| 481 | SERVICENOW, INC. | NOW |
| 482 | SILVERLINE TECHNOLOGIES LTD | SLT |
| 483 | SIMCERE PHARMACEUTICAL GROUP | SCR |
| 484 | SIRVA INC | SIR |
| 485 | SOLARWINDS, INC. | SWI |
| 486 | SOLERA HOLDINGS, INC | SLH |
| 487 | SOUFUN HOLDINGS LTD | SFUN |
| 488 | SOUTHCROSS ENERGY PARTNERS, L.P. | SXE |
| 489 | SPECTRA ENERGY PARTNERS, LP | SEP |
| 490 | SPIRIT AEROSYSTEMS HOLDINGS, INC. | SPR |
| 491 | SPIRIT FINANCE CORPORATION | SFC |
| 492 | SPIRIT REALTY CAPITAL, INC. | SRC |
| 493 | SPN FAIRWAY ACQUISITION, INC. | CPX |
| 494 | SPRAGUE RESOURCES LP | SRLP |
| 495 | STAG INDUSTRIAL, INC. | STIR |
| 496 | STEWART W P & CO LTD | WPL |
| 497 | STONEGATE MORTGAGE CORP | SGM |
| 498 | STR HOLDINGS, INC. | STRI |
| 499 | STRATEGIC HOTELS & RESORTS, INC | SLH |
| 500 | SUMMIT HOTEL PROPERTIES, INC. | INN |
| 501 | SUMMIT MIDSTREAM PARTNERS, LP | SMLP |
| 502 | SUNCOKE ENERGY PARTNERS, L.P. | SXCP |
| 503 | SUNCOKE ENERGY, INC. | SXC |
| 504 | SUNOCO LP | SUSP |
| 505 | SUNSTONE HOTEL INVESTORS, INC. | SHO |
| 506 | SUNTECH POWER HOLDINGS CO., LTD. | STP |
| | | |

| 507 | SWIFT TRANSPORTATION CO | SWFT |
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| 508 | SYMETRA FINANCIAL CORP | SYA |
| 509 | SYMMETRY MEDICAL INC. | SMA |
| 510 | SYNCORA HOLDINGS LTD | SCA |
| 511 | SYNIVERSE HOLDINGS INC | SVR |
| 512 | TABLEAU SOFTWARE INC | DATA |
| 513 | TAL EDUCATION GROUP | XRS |
| 514 | TAL INTERNATIONAL GROUP, INC. | TAL |
| 515 | TALLGRASS ENERGY PARTNERS, LP | TEP |
| 516 | TAM S.A. | TAM |
| 517 | TAMINCO CORP | TAM |
| 518 | TARGA RESOURCES CORP. | TRGP |
| 519 | TAYLOR MORRISON HOME CORP | TMHC |
| 520 | TEAM HEALTH HOLDINGS INC. | TMH |
| 521 | TEAVANA HOLDINGS INC | TEA |
| 522 | TEEKAY LNG PARTNERS L.P. | TGP |
| 523 | TEEKAY OFFSHORE PARTNERS L.P. | TOO |
| 524 | TEEKAY TANKERS LTD. | TNK |
| 525 | TELKOM SA LTD | TKG |
| 526 | TEMPUR SEALY INTERNATIONAL, INC. | TPX |
| 527 | TERNIUM S.A. | ТХ |
| 528 | TERRENO REALTY CORP | TRNO |
| 529 | TESORO LOGISTICS LP | TLLP |
| 530 | TEXTAINER GROUP HOLDINGS LTD | TGH |
| 531 | THE FIRST MARBLEHEAD CORP | FMD |
| 532 | THE HOWARD HUGHES CORP | HHC |
| 533 | THE PHOENIX COMPANIES INC/DE | PNX |
| 534 | THERMON GROUP HOLDINGS, INC. | THR |
| 535 | THIRD POINT REINSURANCE LTD. | TPRE |
| 536 | TILLY'S, INC. | TLYS |
| 537 | TIM HORTONS INC. | THI |
| 538 | TMS INTERNATIONAL CORP. | TMS |
| 539 | TODCO | THE |
| 540 | TRADE STREET RESIDENTIAL, INC. | FMP |
| 541 | TRANSDIGM GROUP INC | TDG |
| | | |

| 542 | TRAVELERS PROPERTY CASUALTY CORP | TAP'A |
|-----|------------------------------------|-------|
| 543 | TRI POINTE GROUP, INC. | TPH |
| 544 | TRIPLE-S MANAGEMENT CORP | GTS |
| 545 | TRONOX INC | TRX |
| 546 | TRULIA, INC. | TRLA |
| 547 | TUMI HOLDINGS, INC. | TUMI |
| 548 | TWITTER, INC. | TWTR |
| 549 | TYCOM LTD | TCM |
| 550 | U.S. SHIPPING PARTNERS L.P. | USS |
| 551 | U.S. SILICA HOLDINGS, INC. | SLCA |
| 552 | UCP, INC. | UCP |
| 553 | UNITED DEFENSE INDUSTRIES INC | UDI |
| 554 | UNIVERSAL COMPRESSION HOLDINGS INC | UCO |
| 555 | UNIVERSAL TECHNICAL INSTITUTE INC | UTI |
| 556 | USA COMPRESSION PARTNERS, LP | USAC |
| 557 | VALERO ENERGY PARTNERS LP | VLP |
| 558 | VALIDUS HOLDINGS LTD | VR |
| 559 | VANGUARD HEALTH SYSTEMS INC | VHS |
| 560 | VANTIV, INC. | VNTV |
| 561 | VEDANTA LTD | SLT |
| 562 | VEEVA SYSTEMS INC | VEEV |
| 563 | VENOCO, INC. | VQ |
| 564 | VERASUN ENERGY CORP | VSE |
| 565 | VERIDIAN CORP | VNX |
| 566 | VERIFONE SYSTEMS, INC. | PAY |
| 567 | VERSO CORP | VRS |
| 568 | VIASYSTEMS GROUP INC | VG |
| 569 | VINCE HOLDING CORP. | VNCE |
| 570 | VIOLIN MEMORY INC | VMEM |
| 571 | VIRGIN MOBILE USA, INC. | VM |
| 572 | VISA INC. | V |
| 573 | VISTEON CORP | VC |
| 574 | VITAMIN SHOPPE, INC. | VSI |
| 575 | VMWARE, INC. | VMW |
| 576 | VONAGE HOLDINGS CORP | VG |
| | | |

| 577 | VOYA FINANCIAL, INC. | VOYA |
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| 578 | W&T OFFSHORE INC | WTI |
| 579 | WARNER MUSIC GROUP CORP. | WMG |
| 580 | WCI COMMUNITIES INC | WCI |
| 581 | WCI COMMUNITIES, INC. | WCIC |
| 582 | WEIGHT WATCHERS INTERNATIONAL INC | WTW |
| 583 | WELLCARE HEALTH PLANS, INC. | WCG |
| 584 | WELLCHOICE INC | WC |
| 585 | WESCO AIRCRAFT HOLDINGS, INC | WAIR |
| 586 | WESTERN ASSET MORTGAGE CAPITAL CORP | WMC |
| 587 | WESTERN GAS EQUITY PARTNERS, LP | WGP |
| 588 | WESTERN GAS PARTNERS LP | WES |
| 589 | WESTERN UNION CO | WU |
| 590 | WESTLAKE CHEMICAL CORP | WLK |
| 591 | WESTMORELAND RESOURCE PARTNERS, LP | OXF |
| 592 | WESTPORT RESOURCES CORP | WRC |
| 593 | WEX INC. | WXS |
| 594 | WHITEWAVE FOODS CO | WWAV |
| 595 | WHITING PETROLEUM CORP | WHZ |
| 596 | WHITING PETROLEUM CORP | WLL |
| 597 | WILLIAM LYON HOMES | WLH |
| 598 | WILLIAMS PARTNERS L.P. | CHKM |
| 599 | WILLIAMS PARTNERS L.P. | WPZ |
| 600 | WILLIAMS PIPELINE PARTNERS L.P. | WMZ |
| 601 | WILLIS TOWERS WATSON PLC | WSH |
| 602 | WIPRO LTD | WIT |
| 603 | WNS (HOLDINGS) LTD | WNS |
| 604 | WORKDAY, INC. | WDAY |
| 605 | WSP HOLDINGS LTD | WH |
| 606 | WUXI PHARMATECH (CAYMAN) INC. | WX |
| 607 | XERIUM TECHNOLOGIES INC | XRM |
| 608 | XINYUAN REAL ESTATE CO., LTD. | XIN |
| 609 | YELP INC | YELP |
| 610 | YINGLI GREEN ENERGY HOLDING CO LTD | YGE |
| 611 | YOUKU TUDOU INC. | YOKU |
| | | |

| 612 | ZAIS FINANCIAL CORP. | ZFC |
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| 613 | ZF TRW AUTOMOTIVE HOLDINGS CORP | TRW |
| 614 | ZOETIS INC. | ZTS |