Tragedy of war

Fifteen lives were lost when the HMCS Skeena was blown to shore 50 years ago/NEWS A5

Back to basics

The Miss Terrace Pageant is coming back after a two-year absence/COMMUNITY B1

ERRAGE

Meltdown

A lack of volunteers has forced cancellation of Terrace's annual ice carnival/SPORTS C1

WEDNESDAY OCTOBER 19, 1994

STANDARD

75¢ PLUS 5¢ GST VOL. 7 NO. 27

Band close to land claims deal

THE KITSUMKALUM band is and road, said Bolton. considering an offer from the federal government to settle a land claim dating back more than 80 years.

Involved is cash, land and public works projects as compensation for band property taken in 1908 that is now the CN rail line and in 1941 for a road to Prince Rupert.

What's wanted is a redress of past wrongs, says band negotiator Alex Bolton.

Approximately 100 acres of land was either taken without band approval and without adequate compensation or was made unusable because of the rail line

No cash figures were released

although there are suggestions it is in the \$1.5 million range. Bolton estimates the cash pay-

ments could equal the amount being spent on public works projects.

The main issue is the construction of the rail line through the band's original graveyard in 1910 and a repeat of that in 1941 when the road was built through the graveyard's new location, Bolton continued.

"The graveyards were desecrated. People were mad. The railway also destroyed an existing village. There used to be longhouses there and totem poles," he said.

That location, across the tracks from the present day village of Kitsumkalum, has since eroded, Bolton continued, because the band doesn't have access to stop the land from being washed away,

A resolution to that will come in the form of a level crossing to be built by CN and by a second one at the western edge of the reserve, if the band accepts the package.

As well, CN has said it will return portions of its right of way back to the band.

That will help in solidifying the

band's RV parking area at its boat larger, comprehensive claims launch on the west side of the Kalum River, said Bolton.

The provincial highways ministry has also agreed to provide riprap (boulder material) to help stop the Kalum River from eroding more of the band's land. The highways ministry is in-

volved because control of and responsibility for the highway was passed to the provincial government. This kind of claim is called a

specific one, the term for situations such as this when land was taken from reserves allocated to native bands.

These are different than the

such as the Nisga'a one to the Nass Valley.

Bolton said the federal government had no right to transfer land to the provincial government without the involvement of Kitsumkalum.

A settlement of that as part of the total package under consideration will ensure the highway route has proper, legal tenure, he said.

Bolton acknowledged the work of the highways ministry this summer in fixing up and repairing the second graveyard - the one disturbed when the 1941 road was built.

Use of that section stopped in the early 1970s when the present day route running parallel to the CN tracks was constructed. It's located above the current day route.

The ministry first brought an ultrasound-like device to examine the subsurface of the roadbed that ran through the graveyard to determine if there were still graves underneath. None were found.

The ministry then built a new fence around the section of graveyard to take in the roadbed and portion that was left alone.

Cont'd Page A3



Homey place to stay

THE OPENING OF Sleeping Beauty Lodge on the grounds of Mills Memorial Hospital means out-oftowners will find it less expensive when travelling here for medical needs. It's a project of the Elks and Order of the Royal Purple.

Picture here are some of those involved. From the are Sue Dika, left Lawrence Baker, Gordon Hamilton, Bob Cammidge. Cammidge, Marion caretakers Betty and Ed Bellamy, Sue Ridley (and family), Al McGowan and Jean Baker. The lodge is located in the former nursing residence which was renovated for its new role. Helping with the renovations was a grant from the provincial government.

RCMP won't be 'cannon fodder' in mushroom war

TERRACE RCMP say they won't let themselves be dragged into a political confrontation over native attempts to control the lucrative pine mushroom trade.

Staff Sgt. John Veldman said Friday police will not seek charges against Gitksan natives who moved the boats of nonnative pickers who had been picking 60km upstream on the Skeena River, near Ritchie.

One non-native mushroom picker may be charged with possession of a loaded firearm in a boat, he added.

Gitksan leaders want people picking in the area they claim as their traditional territory to register with the Gitksan-Watershed Wet'suwet'en Authority.

To make the point they went downriver last Wednesday and at one location moved "two or three" boats across the river from where pickers had left them.

Veldman said the natives left one boat on the far side so pickers there wouldn't be stranded.

The incident infuriated some

non-native pickers, who want theft charges laid against the natives involved.

But Veldman said that would likely accomplish little in court other than play into the hands of the Gitksan.

"We're not about to be used as cannon fodder here," he said. "That's what they're trying to do and we're not going to bite."

He said the dispute is all about politics and land claims, and said the RCMP want no part of it.

"Our concern is to make sure nobody gets hurt out there," Veldman said.

"People are getting ticked off and I can't blame them," he said. "But we're not prepared to do anything further at this time. It's simply not a police issue and it would be a waste of court time."

Meanwhile, he said, RCMP are carefully monitoring the situation and hope to head off any further incidents.

"Things are heating up," Veldman said. "There's been some confrontations, although nothing physical. But you push the wrong



John Veldman

person or you threaten the wrong person and you're going to get results. And that's what I'm afraid of."

People on both sides of the issue should exercise restraint and avoid confrontation, he said.

He noted that gunshots in mushroom picking areas are very common due to bears.

But he said some non-native pickers have been known to fire off a few rounds to intimidate other nearby pickers and scare them away from their patches.

"We have some people on both sides who should be thinking a little bit more," Veldman said. Art Loring, the Gitksan eagle

clan chief behind last week's river action, said a high concentration of pickers and careless picking habits are damaging the mushroom patches.

"You'll see 30 or 40 people in one small area," he said. "Every two or three minutes you'll see four or five people."

Loring says he can understand people who pick for a living, seasonally. But he says many piockers are business people from Terrace who "hear it's hot and come out."

"We continue to say there has to be a way to limit the numbers and to teach people about the habitat," he said.

Gitksan Wet'suwet'en Ranger Ed Green said the Gitksan have issued 47 permits.

We're painted into a corner

By DANA HUBLER LOCAL RESIDENTS may be paying a tax to help with paint recycling but they aren't yet getting anything in return.

The tax - 50 cents a gallon --- went into effect Oct. 1 with the revenue going to paint manufacturers who are then expected to set up collection depots for waste paint.

Those depots are to be permanent sites and in the interim manufacturers are sending mobile depots around the province.

But the closest such stopping place for the mobile depot to date is Prince George - a six hour drive from Terrace.

And the next closest stopping places are Quesnel and Williams Lake.

When asked why no date was set for a northwest community, paint manufacturer spokesman Jim Matkin said there was a northwest collection date - in Quesnel.

"We are taking care of the

northwest - we'll be in Quesnel in the coming weeks," he said.

After learning that Quesnel was more than 700 km away from Terrace, Matkin said that Terrace would receive a more comprehensive recycling program in the "second phase of the system."

"People have to be patient about this because those communities that aren't served now will eventually get better service," said Matkin, adding that Terrace paint consumers are paying the extra 50 cents for the service they will eventually receive within the year.

He said the B.C. Paint Care Association, organized by the paint industry to run the recycling programs, will be consulting with the local municipality to set up permanent depots in the northwest.

Cont'd Page A2

A2 - The Terrace Standard, Wednesday, October 19, 1994

Cashore fleshes out plan to open up treaty talks

ABORIGINAL AFFAIRS minister John Cashore didn't have the answers to all the questions about treaty negotiations last week.

Many of his responses to queries at last Thursday's public meeting on land claims were that the issues are under negotiation.

About 130 people came to the R.E.M. Lee Theatre for the question and answer session with the minister.

But Cashore did reiterate promises to open up the process.

Future negotiations under the B.C. Treaty Commission process will include a municipal government representative selected by a committee of municipalities in the area.

The representative will become a member of the provincial negotiating team in an advisory capacity, Cashore said.

The person won't do the actual negotiating, but will be in the room to observe the process and provide input to the negotiator.

Main table talks could be opened up occasionally for observers and even broadcast on cable television, he said.

In the Nisga'a talks - which are nearing completion and are expected to set the precedent for settlements under the treaty commission - Cashore said a municipal representative will also be added to the negotiations.

B.C.'s negotiator, Jack Ebbels, is to meet with local government reps this week to begin that process, Cashore said.

He also outlined some of the basic principles B.C. is taking to the table in all negotiations:

Private property is not o the table.

Access to Crown land for hunting, fishing and recreation will be maintained.

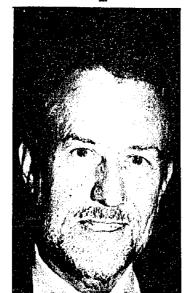
The Canadian Charter of Rights and Freedoms will apply to all people.

That there be fair compensation paid for any expropriation of resource rights, such as timber licences and commercial fishing licences.

That standards of environmental protection will be maintained.

The province will carry out extensive public consultation, after an agreement in principle is





John Cashore reached, Cashore said.

There will still be room to adjust the treaty at that time --- after it's been initialed and made public, he said.

"We prepared to are renegotiate parts if there are

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LENTIL SOUP

POTPOURRI OF SAUSAGES

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The friendliest "Inn" town!

of intimate dining with reasonable prices!

Make our place "Yeur Place" to enjoy an evening

major problems," Cashore said. "If that were not a possibility, there wouldn't be much point in it."

One questioner told Cashore a referendum should be held in the region to get the approval of local people for any treaty signed.

"I think referendums divide communities," Cashore replied. "I think referendums result in citizens drawing lines in the sand and declaring winners and losers."

He also said it would be expensive and difficult to carry out 42 separate referendums for all the treaties under negotiation.

And, he said, it would be hard to determine who should be in on the referendum.

He noted that the federal government has agreed to pay for 87 per cent of the cash settlements of any claims.

"How do you define the region?" he asked, noting Stewart is the only non-native municipality actually inside the claim arca.

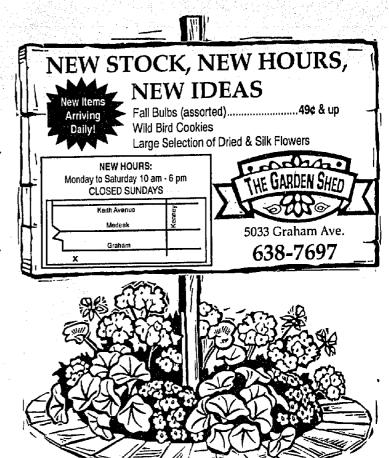
"What about the Canadian taxpayers? What about the people in Missisauga, saying 87 per cent of the tax dollars going into this are Canadian dollars?"

Ultimately, he said, if the government does not negotiate responsibly, the government will not be re-elected.

"If we don't have the kind of openness in this process that inspires public confidence, then it's not going to work," Cashore said.

Nisga'a Tribal Council representative Harry Nyce took exception when one questioner suggested land claim settlement money would be "squandered."

"We have to respect who we are and how we live together." Nyce responded. "You live in Terrace and I live in the Nass Valley. We cross paths now and then. I see you in Safeway. I see you on the streets. We have to find language that respects each other."







LADIES SWEATERS

looking better

HWY37 NORTH of the Meziadin Junction is slowly taking on the characteristics of any other highway in the province.

When a major 10km project is finished just north of the junction, 80 per cent of the 587km route to the Yukon border will either by paved or scalcoated, says regional highways director Jon Buckle.

"It'll be a 90km an hour road, paved and two-laned," said Buckle of the major project.

He termed work on Hwy37 as an ongoing project.

Remaining gravel sections require some rerouting or straightening out.

From front Painted

"It's really up to Terrace as to when you get a program" said Matkin. "We're going to help the municipality get a recycling depot set up by providing them with funds, support and information."

While an environment ministry regulation was to force the paint industry to set up permanent paint recycling depots within 10 km of each retailer by September 1, there are no permanent depots established yet.

"The paint industry seems to have found a legal loophole in the regulation," said Bob McDonald, communications manager for the environment ministry. "They are definitely out of compliance with the regulation by replacing permanent depots with a mobile depot."

He said the ministry is accepting the mobile centres as a temporary solution but expect the industry to comply by next January.

"It's certainly not what we'd expected but they have invested \$500,000 and that's more than we had a month ago," said McDonald.



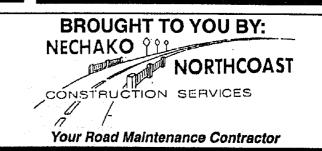
WEEKLY CLIMATOLOGICAL REPORT

	THIS Y	EAR			LAST Y	<u>EAR</u>			DAILY	RECOR	RDS		
Oct.	<u>MAX.</u>	MIN.	<u>PCPN</u>	<u>sun</u>	MAX,	<u>MIN.</u>	<u>PCPN</u>	<u>SUN</u>	<u>MAX,</u>	<u>YEAR</u>	<u>MIN.</u>	<u>YEAR</u>	PRECIP.
8	10.9	6.4	14.2	1.4	13.2	4.2	0	9.5	17.1	1988	-2.2	1958	41.9
9	10.8	4.3	0.2	4.7	9.1	4.2	0	9.4	16.9	1988	-2.2	1959	78.7
10	10.7	1.2		5.7	9.7	2.6	0	9.3	16.4	1980	-5	1959	47.8
11	5.5	-0.7	TR	0.3	9	2,9	0	9.5	17.6	1989	1.7	1972	55.9
12	9.4	4.3	4	0.3	10.3	-0.8	0	7.0	14.7	1979	-3.3	1972	38.1
13	7.5	5	7.2	0.0	7.7	4.1	TR	0.0	15.6	1961	-1.7	1966	46.2
14	9.6	4.9	1.2	4.1	11.4	3.8	0	7.6	18.3	1961	-0.5	1983	48.5

ROAD MAINTENANCE OPERATIONS

Week of October 3rd, 1994: During the coming weeks patching crews will be tidying up for the Fall/Winter season. Brushing will be underway in the Thornhill area and crews will be completing shoulder work on Highway 37. Graders are in a regular cycle on all gravel roads.

Please watch for and obey traffic control signing. To report road hazards, call 638-8383 during office hours. After hours, please call 1-800-665-5051.



YEAR

1972

1991

1991

1964

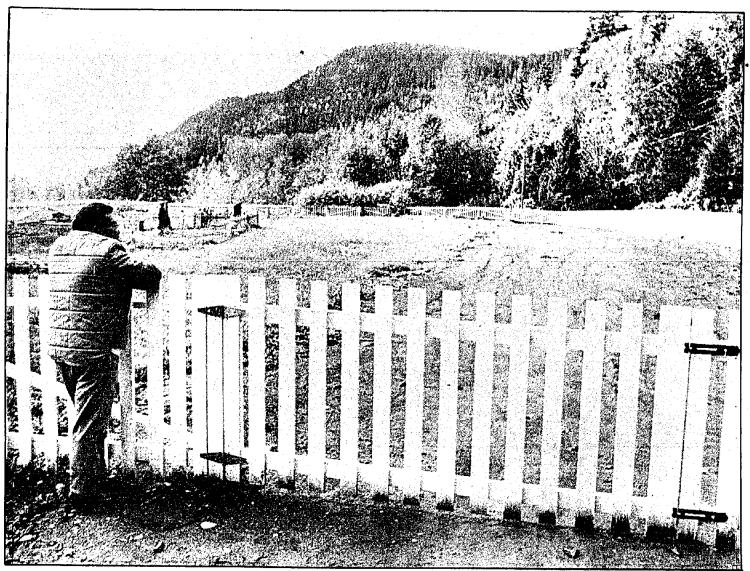
1963

1991

1960

An Environmental Citizenship Message From Environment Canada

Many of our communities chlorinate their drinking water to kill bacteria. Although chlorination can also form harmful by-products, its benefits are much greater than the small risk of health effects from these compounds.



WHAT WAS once a road through a graveyard has now been restored to its original pastoral setting on the upper reaches of Kitksumkalum village. That's Kitsumkalum band member Alex Bolton, one of the negotiators working on a settlement to redress

what occurred when the road was built during the Second World War. The talks also include adequate payment for land taken back in 1908 for the railway.

Two graveyards destroyed

THE KITSUMKALUM Band didn't give up easily when the railway arrived in 1908.

Although the band's land base had already been drastically reduced by the reserve system, the Grand Trunk Pacific --- which ended at Prince Rupert ---- wanted more of what was left.

Rail crews entered band land without consent of the band and timber for the railway and gravel for the track bed was either sold far too cheap or understated on sale documents.

But most importantly the Kitsumkalum band protested the decision of railway engineers to build the line through its graveyard. dia dia

That resulted in a stand off of more than a month in 1908 while the band argued for a new route and while the railway pressured the federal government to intervene.

"The superintendent (of Indian Affairs) in Vancouver issued a press release saying the Kitsumkalum were savages," recalls Alex Bolton, one the band's negotiators working on a settlement of the issue.

"He said he was coming up to straighten them out or put them in iail."

The Kitsumkalum were joined by their close relations, the Kitselas, in going to the graveyard and stopping the railway, albeit temporarily.

In the end the band was paid an amount as compensation for disturbing and moving the graveyard.

The stories of that time have now been repeated for three or more generations, says Bolton.

And it's those stories which now form the resolve of the Kitsumkalum in addressing the past wrongs, he adds.

The band went through a similar experience during the Second World War when, in 1941, the federal War Measures Act was used to take more land for a road to Prince Rupert.

Again, a portion of a graveyard - the one moved back in 1908

--- was taken when it became part of the road route.

Also galling to the Kitsumkalum was the wholesale removal of gravel for railbed ballast.

The amount taken was recorded as affecting just one acre and the payment was only \$40, said Bolton.

The end result was a depression large enough to contain the band's new subdivision on the upper reaches of Kitsumkalum village, he adds.

More about the railway and the Kitsumkalum band is available at the Terrace Public Library through an article written James McDonald titled by "Bleeding Day and Night."

Band payments said inadequate

THE FEDERAL government

didn't do all it should have when land was taken by the Kitsumkalum band for the railway and highway that now run through the village, says its negotiator working on a settlement.

Peter Vranjkovic said that while all the proper paperwork procedures were followed, there was inadequate compensation paid.

"Canada didn't use the diligence it should have and that's what we're addressing," he said.

To do so the federal government established what it thought was a fair price for what should have been paid in 1910.

Included in the calculations were the value of the timber and gravel removed from Kitsumkalum land.

The amounts that were paid were deducted from the new figure, leaving the difference.

This difference was increased by the amount of the Consumer Price Index (CPI) between 1910 and 1994.

This amount tabled by the federal government as its first cash offer, said Vranjkovic.

"We had appraisers come in and give us the evaluation. CPI didn't exist until the 1930s, so before then the evaluation was based on price adjusters," he

Vranjkovic estimated the CPI index increased by approximately 20 times between 1910 and now. The Kitsumkalum band valued the land based on 1994 prices, meaning there was a gap between its price and the federal government's one.

The amount now being considered by the band is someplace in between the two amounts, said Vranjkovic.

"We think it's a very fair offer," he said if what is now under consideration by the band.

Vranjkovic added that the federal government prefers the CPI method of deciding land values rather than adding interest to a fixed value.

The latter is more expensive and is usually the method chosen by courts to settle monetary disputes.

There are other specific claims now under negotiation in northwestern B.C.

One involves a portion of downtown Prince Rupert.

That involves cash compensation for the Lax Kw'alaams band of Port Simpson for any interest it had in land surrendered by the Mctlakatla band in the early part of the century.

From front Close to deal

was a costly process," said Bolton of the search for graves and subsequent work.

Along with the cash settlements and physical work is training by CN of Kitsumkalum residents in view of the dangerous cargo being hauled by the railway.

Also involved in the negotiations is compensation for gravel and timber taken from Kitsumkalum land by the railway and others, said Bolton.

For Bolton the pending deal means the end of 11 years work. Research into the specific claim began in 1983 and it was filed

"That was really appreciated. It with the federal government in 1986.

> It took until 1991 for the paperwork to be prepared to start negotiations.

> "We figure they've been fairly good negotiations," said Bolton. "Of course it now goes to the vil-lage for approval."

Two meetings at Kitsumkalum have already been held in the lead up to a vote on the tentative deal.

Bolton said the band is also looking for as many as offreserve Kitsumkalum members as possible.

They're asked to contact the band office for more information.





A4 - The Terrace Standard, Wednesday, October 19, 1994



MODEM: 638-7247

On guard

REMEMBRANCE DAY is barely three weeks away. November 11 signifies the time when we reflect on the sacrifice and commitment of Canadians in past wars and conflicts.

But it should also be a time when we think of the current state of the Canadian Armed Forces. In peace time, the armed forces are more or less neglected on the part of many. That's a shame because the Canadian Armed Forces in the period since the Second World War stand alone in the world when it comes to peacekeeping through the United Nations.

More often than not, Canadians are first on the ground in various inhospitable places around the world when peacekeeping is required. They served and are serving on practically every continent where there's conflict and in practically every capacity. Bosnia, Croatia, Rwanda and Cambodia come to mind as recent examples.

There's also a tremendous cost to all of this and it's often puzzling to consider how many soldiers we have left on Canadian soil and their capabilities given our United Nations commitments.

A recent publication put out by retired military people called "Canada - Can We Stand On Guard For Thee?" raises the question of domestic responsibilities versus our international presence.

"If the future of this country is not properly stewarded, then the Canada we turn over to our children will not be as great as the one we ourselves inherited," it warns. That's a vital question for all of us to consider.

IT'S OFTEN said you shouldn't put the cart before the horse. But sometimes the cart gets away from its owner and the result is a serious game of catch up.

That's what's going on in Thornhill. Historically it was viewed as an alternate and cheaper place to live than Terrace. But the essential rural character of the area has now changed and its become just as urban and just as developed as any other location in northern B.C.



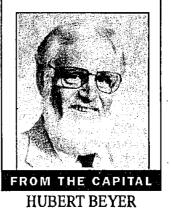
Boys get hung out to dry

VICTORIA - At long last, Premier Harcourt has decided to hang the "Boys from Nanaimo" out to dry, albeit not far enough. For months now, the NDP has been under siege from both the opposition and the media for sweeping the Commonwealth Nanaimo Holding Society scandal under the rug. Last week, Harcourt finally

caved in and ordered a "forensic audit" of the society's records.

The Nanaimo Commonwealth Holding Society is ignoble organization that which pleaded guilty earlier this year to criminal charges of having misappropriated \$200,000 worth of charity money.

My favourite caper involves the donation of \$1,000 a month the Nanaimo Comby monwealth Holding Society to the Nanaimo Vocational Rehabilitation Workshop for the Handicapped. Police investigators found that the organization had to "refund" \$900 of the donation to the society,



that claims a monopoly on honesty and integrity, defrauding a nun.

Ace Henderson, the special prosecutor who had charged the society and two associated groups, told the court at the time that no forensic audit was conducted during the police investigation because of the cost involved in such an audit, and because the societies had such strange bookkeeping methods that it might be impossible to trace the money.

The premier's reluctance to dig any deeper into the pile of

decades ago. Its stated goal was, in fact, to further the aims

of the New Democratic Party. But if the premier was hoping that the conviction of the societies would be the end of the scandal, he was mistaken. The demand for a public inquiry has been unrelenting, because the court case and subsequent conviction of the societies had addressed only their misappropriation of charity money.

The big question remained unanswered: did any of the money the societies skimmed off charitable bingos find its way into the pockets of NDP candidates, particularly those who ran in Nanaimo?

The Liberal opposition.... maintained, and rightfully so, it falls short of laying the issue answer that crucial question. Harcourt, acutely uncomfortable by now, met them halfway by ordering a forensic audit, which is the most detailed and far-reaching auditing procedure possible.

Far from being satisfied by the premier's announcement. 1988.

Harcourt's decision to order a forensic audit into the society's books came shortly before 75 boxes of evidence, gathered by the RCMP during its investigation, were to be returned to the society.

Society director and accountant Dave Stupich, a former NDP MP and MLA, had already stated that he would likely destroy some of the documents if and when he gets them back. Had he succeeded, he would have effectively erased any trail of who did what with the money the society stole from charities.

But while the forensic audit ordered by the premier saved the evidence from destruction, that only a public inquiry could the to rest. Only a full-scale public its and inquiry can do that.

> It's time the premier admits that the NDP is not exempt from human folly. It's time he stands up and takes his lumps, just like the Socreds had to.

We already know that a socalled charitable organization to which the NDP was intimately linked did crooked things to obtain money. Now let's find out whether any of that money ended up helping elect NDP candidates. Order the inquiry now, premier. You'll have to sooner or later.

Lots to ponder

As with Terrace in the past five years, there's been a development explosion. The number of residential building sites is practically zilch. This is creating pressure for more lots and along with that, pressure for adequate water and sewer arrangements.

A partial response to the pressure of growth is a proposal by the provincial government for a subdivision that could contain as many as 200 building lots. This kind of planned development is more than welcome but it will also have a major impact on Thornhill.

And that brings in the restructuring study now underway. Restructuring is a fancy word for three choices — leave Thornhill the way it is, incorporate it as its own municipality or merge it with Terrace.

In this case consider the pressure for development as the cart and the restructuring study as the horse. We should all hope that horse is in good shape, has on the proper shoes and is guided by the right kind of owner. Runaway carts can only cause major and unknown problems somewhere down the road.



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leaving an actual donation of only \$100.

The woman who revealed that little scam to the investigators was Sister Margaret Rowe. Isn't that a kicker? A front organization for the party

morass is understandable. The Commonwealth Nanaimo Holding Society isn't just any old organization. It has been joined in common-law marriage to the NDP ever since it was established several

the opposition continues to clamor for a public inquiry. So do I, because Harcourt has limited the audit to the years between 1988 and 1991. The "good stuff," the opposition says, is to be found before

Doing it all from your sofa

SEARS' CHRISTMAS Wish catalogue --- though plotless - is a popular book in most families. Ours is no exception. Before bedtime, our grandchildren sit side-by-side with

the catalogue spread over their laps, poking fingers at colourful photos of their dream toys. We congregate on the sofa,

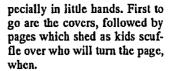
fantasizing, snacking on Mom's freshly baked chocolate chip cookies and coffee. Grownups aren't the only ones who appreciate a mid-shopping break.

Instead of hurried, exhausting visits to a mall, we contemplate the catalogue displays when time permits, some days several times, comparing the imagined joys of a spring horse versus a rocking horse, a Barbie doll with bejewelled stockings versus a white plastic horse with red saddle. By the time decision day ar-



THROUGH BIFOCALS CLAUDETTE SANDECKI

rives, Santas have only to select an affordable, safe toy from the merchandise kids preselected. Drawing have straws avoids gift duplication. Sears recycles catalogues returned to its outlets. I'll bet, though, few Wish catalogues survive to be recycled. Long before Santa hitches his team, Wish catalogues wear out, es-



Today's catalogues bulge with traditional toys as well as plastic replicas of everything adult - cupboards, ranges, tents, cash registers, sewing machines, computers, decisions

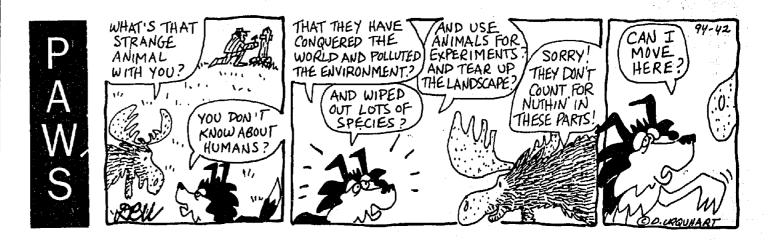
For the adult, picking and choosing is regulated by price, value for money, and safety. The two-year-old has the dilemma of wanting everything.

Studying the catalogue and telling her "I don't think Santa can afford that" is a gentler way of teaching her she can't have everything than carrying her screaming from an aisle display.

Catalogues have it all over department stores when it comes to convenience. No splashing across muddy parking lots dodging daffy drivers; rushing past enticing displays; roasting in outdoor clothing; craning the neck to squint at toys shelved out of reach. No trundling bundles to the car.

Sears understands marketing. Delivering their Christmas catalogue in September gives both parents and grandparents time to observe which toys attract and hold kids' interest. No need to lean on the Toy Council's ratings.

Beyond Christmas and childhood, there's a mail order catalogue to fill every whim or need. Few offer Sears' moneyback guarantee, and their illustrations and brief descriptions don't always prepare you for what you'll get. But you can order gourmet foods and office supplies, needlework and shop tools. Maybe even architects.



HMCS Skeena

WITH THE grace and dignity befitting a ship of her age and experience, the HMCS Skeena undertook her final mission last fall. It was a short one for the Royal Canadian Navy destroyer, a sail past in the waters off of the naval base at Halifax.

Affixed from bow to stern was a long, narrow flaglike banner — a naval

tradition for ships going out of service.

The longer the banner, the longer the ship has served. It was a very long banner for the Skeena, named after the northwestern B.C. river, was commissioned in 1957. **Replacing HMCS Skeena** and other ships of her age and class are 12 multimillion dollar frigates,

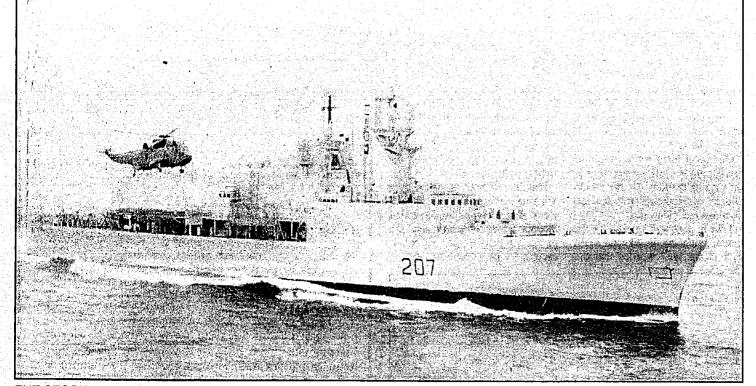
three of which are now in service.

This HMCS Skeena was the second of her name to serve in the Royal Canadian Navy. The first HMCS Skeena, named after the northwesten river, was launched from a dockyard in Southampton, England in 1930. This Skeena and the

HMCS Saguenay were the first two vessels to be built to Royal Canadian Navy specifications. "I name you Skeena, and wish you and all who sail

in you the best of luck," said Mildred Bennett, sister to then-Prime Minister R.B. Bennett at the ship's launching. But that was not to be the

case.



THE SECOND version of the HMCS Skeena took to the oceans in 1957. It and others of its class quickly became the mainstay of the Royal Canadian Navy, specializing in submarine warfare and

other vital Cold War duties. A Sea King helicopter helped the ship with its various appointed tasks. The ship was decommissioned last fall in Halifax.

Fifteen sailors were lost when ship went aground

IT SEEMS so easy to explain afterward what happened to the HMCS Skeena.

In the fall of 1944, after being repaired following damage done to her in the English Channel following D-Day, Skeena and other ships were patrolling the North Atlantic between Iceland and Great Britain.

Their job was to hunt the German U-boats threatening the convoys bringing men and vital supplies from North America to receive orders to take shelter. The order resulted in the Skeena being put to anchor between two small islands, vcry

close to the Icelandic mainland. Just before midnight Oct. 24, she went aground. Driven against rocks by high waves and with propellers damaged, Skeena listed to one side. It appeared as if the ship would break up.

Fifteen of her crew drowned or died of exposure after taking to small life rafts.

never felt right about the find of negligence laid against the two senior officers.

"The bottom around Iceland is bad for its volcanic ash. It's like sugar. If you're anchored, you can start to move and not know you're dragging," he said.

Skeena could play out only one anchor cable at a time, unlike other ships also ordered to shelter that evening.

It meant the ship could not achieve as solid anchorage as

order was given or whether an order to 'standby to abandon ship' was taken to mean the former.

After the first rafts were put into the sea - the ones containing the men which subsequently died — it looked as if the ship would hold together and orders to stay on board were issued.

The remaining crew was taken off the ship the next morning. Chance describes the events of that evening as confused and ter-

rifying with the crew not know-

The Terrace Standard, Wednesday, October 19, 1994 - A5

CORRESPONDENCE FOR THE TERRACE STANDARD

The Mail Bag

Worried about postal service

Dear Sir:

I feel sorry for the clerks at the post office. It's not their fault. The upper management at the post office is trying to phase out its customer service and force the public to use the retail outlets.

Management has cut down on the clerks available to serve customers; management has decreased the space for line-ups.

If anyone wants to express their frustration, here are the people responsible:

C. Frick Customer Service Canada Post Corporation Pacific Division P.O. Box 2110 Stn. Terminal Vancouver, B.C. V6B 4Z3 and especially; Georges C. Clermont President Canada Post Corporation 2701 Riverside Drive Suite N1210 Ottawa, Ont. K1A 9Z9 I've written my letters of complaint. I received a polite brush-off.

Perhaps the post office will listen to a hundred letters, If they don't we'll be lined up with our Christmas packages in the snow.

Sincerely, Brenda Silsbe, Terrace, B.C.

Pushie gains plaudits

Dear Sir:

We, the 1994-95 class of Addiction Resource Worker Program at the Northwest Community College Hazelton campus, hear that you have a hero in your neighbourhood.

When the hands of alcoholics and addicts in Terrace reached out, Mr. Jim Pushie was there to answer the bell. This unselfish act did not go unnoticed.

It is our hope that the city of Terrace and the governing bodies will reach out their hands and support Mr. Pushie in fulfilling the needs of Terrace and the Pacific Northwest.

Our hats are off to you Mr. Pushie. You saw through the denial and are trying to meet a badly needed resource.

Our communities need more people like Mr. Pushie, we wish him the best of luck and offer our support.

> Sincerely, The 1994-5 A.R.W. class, N.W.C.C., Hazelton, B.C.

Good feast for all

Dear Sir:

Thanksgiving Day was marked in Terrace by a great community meal at the Pentecostal Church.

Served by the youth group, the delicious turkey dinner was a great autumn banquet for everyone in Terrace who otherwise would have no place to go for food and fellowship. 网络南部 I know I enjoyed it.

Brian Gregg, Terrace, B.C

Euthanasia stand attacked

An open letter to: Mike Scott, M.P.

Great Britain.

The Skeena had served since 1939 on convoy duty between North America and Great Britain so her crew was familiar with what could happen.

Even without the U-boats, the North Atlantic route was dangerous duty, remembers Peter Chance, then a young lieutenant and navigator on the Skeena.

"The weather is often bloody awful, especially in the winter,' he said in a recent interview. "Along with that was the tension.'

The gale that blew up October 24, 1944 was strong enough for the Skeena and other ships to

The ship was written off and all usable equipment removed.

In the investigation which followed it was determined that the Skeena's anchor didn't hold the ship. Lashed by stormy seas and in a confined sea space between the two islands, the ship was driven inevitably ashore.

Skeena's captain and executive officer were found negligent. Investigators felt the captain, who left for his cabin, should have stayed on the bridge after the ship was anchored in the gale.

They felt the executive officer should have noticed that the ship was being dragged along. Peter Chance, now retired,

could the others

Chance said senior officers on other ships which gave the shelter orders knew the anchoring limitations of the Skeena.

Indeed, Chance felt so strongly about the order to take shelter that he asked to be relieved of his duties.

"I wanted no part of it," said Chance of the decision to take Skeena in.

He also says Skeena's captain should have questioned his superior's orders to take shelter and made a case to stay at sea to ride out the storm.

There was also some question about whether an 'abandon ship'

ing if the ship would break up or stay in one piece.

He notes that the pressures of war and weather put strains on officers as young as 26 and on sailors as young as 22.

"This is a special instance of a matter of accumulation of circumstances," said Chance.

"You just have to accept what happened as a fact of life and go on from there," he said.

The captain and executive officer continued to serve in the navy.

And last year, surviving members of the Skeena crew held a reunion in Sarnia, Ontario.

Skeena Riding

Dear Sir:

I was disappointed to read a recent newspaper article outlining your position and how you will vote on the euthanasia question when it comes up in Parliament.

The article stated that although you disagree with euthanasia you plan to vote in its favour. This decision is based on a riding poll you conducted.

I am in disagreement with your position for two reasons. Firstly, if you plan to base your decision on poll results then you should at least conduct a poll which obtains a true reflection of the riding's majority.

I expect the type of poll conducted by you generated a good response from those strongly in favour of a change to existing legislation. However, the majority of voters, regardless of their position, probably weren't motivated enough to respond to your poll.

Others, such as myself, may have been unaware of the poll. If you base your decisions on the wishes of the riding's majority then you should at least ensure its accuracy to the electorate.

Secondly, there are some things in society which are fundamentally wrong, regardless of what the majority think is right. If we allow our basic societal beliefs to be altered simply because a particular lobbying group has been astute enough to sway public opinion for a period of time then our society begins to break down.

The news article indicated you are clearly opposed to euthanasia. This issue goes to the very core of our society's beliefs and should be treated as such. I suggest you stand by your position, period!

This is too important an issue and should not be used to test the best method of implementing the Reform Party's particular position on public representation.

As for me I know where I stand. I am opposed to cuthanasia.

Sincerely, Ed Hausner,

Prince Rupert, B.C.

THE START IS FOR PEOPLE LEARNING TO READ

The **Start**

New hostel opens in Terrace

THERE IS A new place for hospital patients and their families to stay in Terrace.

This new place is a medical hostel called The Sleeping Beauty Lodge.

The Elks and Royal Order of the Purple, two charity groups, helped to get the hostel running.

They fixed up the old nurses residence beside Mills Memorial Hospital.

The hostel has 14 rooms in it four people to stay: 13 single rooms and one double room.

Betty and Al Bellamy live in the hostel and take care of it. Six people have stayed in the hostel since October 1.

Issac's book

THE STORY of the first HMCS Skeena is now available in book form.

Called "Skeena Aground" it was written by Issac Unger, a younger brother to Abe Unger, one of the 15 men who died.

Unger felt the full story of what happened to the ship was never told.

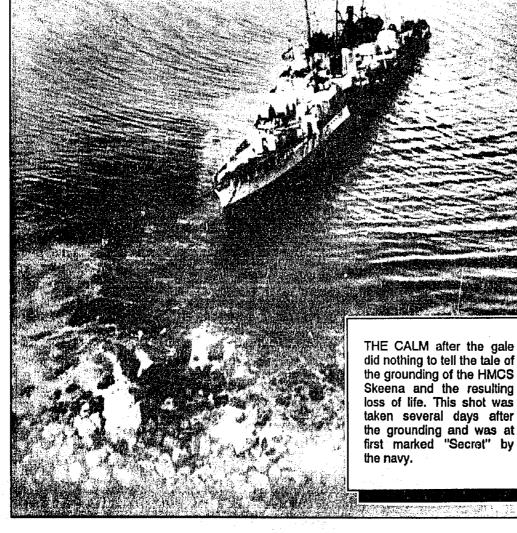
The war also changed the life of Isaac Unger because he was taken out of school at an early age and put to work.

"It's always bothered me.] had a grudge," said Unger of his uncompleted education back then.

And so the book begins by explaining the war before detailing Skeena's story.

"It's my personal search for peace. And I know it's helped others with the same," said Unger.

The book also helped Unger put the war and his family's pacifist Mennonite beliefs into perspective.



did nothing to tell the tale of the grounding of the HMCS Skeena and the resulting loss of life. This shot was taken several days after the grounding and was at first marked "Secret" by

A6 - The Terrace Standard, Wednesday, October 19, 1994

TERRACE STANDARD BUSINESS REVIEW

Malls asked to cooperate

TWO OF Terrace's downtown shopping malls are being asked if they'll cooperate in future developments of their properties.

The suggestion is directed toward the Skeena Mall and the adjacent one housing the Canadian Imperial Bank of Commerce and assorted retail outlets.

It comes from a motion passed at city council's tourism and economic advisory committee last week.

The motion mentions lease expirations and tenant transfers at the malls.

City economic development officer Ken Veldman said the idea also makes sense given suggestions of additions and changes to both malls.

"One of the strengths of the retail sector is the downtown core. It's strong and successful and to keep that together is the

idea. We certainly don't want to lose the strength of the downtown core," he said.

Part and parcel of asking the malls if there's the possibility they'll cooperate on development is ensuring there is adequate parking, Veldman added.

That's tied to this spring's suggestion of a possible expansion of the KMart store at the Skeena Mall. The expansion would move into what is now parking and create the need for more vehicle space.

One suggestion made this spring is for a multi-level parking structure and that could best be done on property closer to Greig Avc. than to Lakelse Ave., said Veldman.

Terrace and District Chamber of Commerce president John Evans agreed with the idea of asking the two malls about cooperation possibilities.

"I think we have to keep the downtown core strong. I know that the merchants on the 4600 Block (of Lakelse) and on Lazelle would be hit hard if a Walmart, for lack of a better example, would move to Thornhill in some kind of large shopping centre,' said Evans.

"What we would see then is people flocking there to do their shopping. We would see two centres - Terrace and Thornhill - in close proximity to each other and competing with each other," he said.

One local historical example of retail outlets working together is the revitalization of the 4600 Block of Lakelse to develop awnings and sidewalks.

That in part was spurred by the development of the Skeena Mall, said Evans, and worries that the downtown would suffer.

But now the downtown shopping core has extended to include both the 4600 Block down to the Skeena Mall and the result is a stronger retail presence for local and regional shopping dollars, he said.

"I think what that did was to increase possibilities for everybody. What we have to do now is keep that core," Evans added. Skeena Mall manager Lynda

Bretfeld said she has heard suggestions that the two malls will be asked to cooperate.

But she added that the mall, as of late last week, hadn't been officially approached.

The Skeena Mall is owned by a Vancouver company and the adjacent one is owned by Okanagan Skeena Group which is also the parent company of Skeena Broadcasters.

announces the opening of his practice in **GENERAL DENTISTRY** at 101-4619 Park Avenue Office Hours

Dr. Thomas Nenninger

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Fri.	8 am - 1 pm

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Out & About

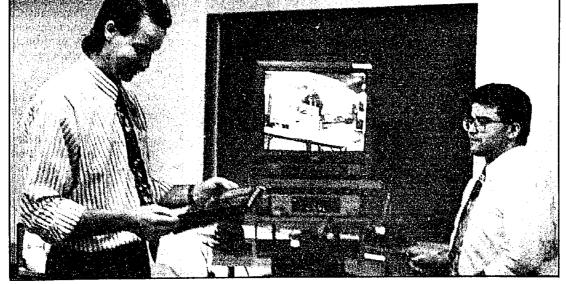
EX-PRIME MINISTER Brian Mulroney is not only on the board of directors of a mining company with a property up here, he's now been appointed chairman of a new board.

That board is to provide advice on international matters for American Barrick which, when it took over Lac Minerals, became the new owner of the Red Mountain gold property near Stewart.

"This advisory board will help us further develop business opportunities and assist in operating in a way that will benefit the cconomic, social and cultural character of the countries where we do business," said Mulroncy.

Lac had properties in Chile and was spending just as much money in South America as it was on its North American holdings. ****

Local travel agent George



NORTHWEST COMMUNITY College hosted its first audio-visual trade show last week. Mark Bachleitner, a Freeman Smyth Canada representative, and local Gary Ventura of Sight and Sound were on hand to show-off some of the latest technologies available to college staff and students, Other businesses with displays included Sharp's Audio Visual, Precision Sound, McMedia A/V Services and Mediacom Systems International. 報告時 180%



Clark says he's found a way to legally defeat the airport tax that now applies to airline tickets.

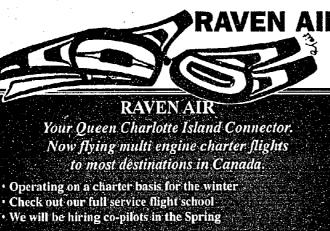
That tax is 7 per cent of the ticket price, plus \$6, to a maximum \$50.

But Clark says the wording is a bit hazy and can also be read as applying to each ticket and not to each journey.

This means that a person knowing he or she is going to be three trips to Vancouver, for instance, can pay for the trips on one conjunction ticket.

"We would then be obliged to only levy the maximum tax of \$50 per ticket — you save \$100," Clark says.

Clark adds that he's checked this out with the tax people in Ottawa



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may purchase bonds for as little as Canada Savings Bonds are fully guar- \$100 up to an individual purchase limit anteed by the Government of Canada. of \$100,000.

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Canadä

Kemano decision called "opportunism"

Mayors rip Liberal leader

By JEFF NAGEL

TERRACE AND Kitimat mayors have attacked Liberal leader Gordon Campbell for pledging to scrap the billiondollar Kemano Completion Proiect if he's elected premier.

Terrace mayor Jack Talstra and Kitimat's Rick Wozney - both longtime northwest Liberals and among the party's most likely potential candidates here ---showed little mercy for their party leader.

"I think it's a crass political decision that he made without looking at all the issues involved," Talstra said last week. "It's opportunism, pure and simple. I think we're dealing with a man with no backbone on this issue.'

"He knows this is a very acceptable decision to make in the Lower Mainland and southern British Columbia," Talstra said. "But he's left us out high and dry and out to lunch as it were."

Talstra slammed Campbell for not showing "basic courtesy" to the hundreds of people who appeared this year before the B.C. Utilities Commission hearings and waiting for the commission's report.

"The responsible thing to have done in this case would have been to wait for the BCUC recommendations," he said, adding he understands the report is to be released in the next few weeks. That criticism was echoed not only by Wozney but also by Alcan vice-president Bill Rich and NDP MLA Helmut Giesbrecht.

"The first thing anybody would do if they wanted to take an intelligent, rational approach is to wait for the recommendations of commission," Giesbrecht the said.

Both mayors said the announcement came as a complete surprise, and said Campbell did not consult them.

"I didn't expecte the B.C. Liberals to come up with that sort of a drastic stance regarding KCP," Wozney said. "The people who have written (the Liberal) report may not totally understand what the situation is outside the Lower Mainland.

"I don't know if the Liberals are writing off Skeena," Wozney added. "I'd like to think that if the Liberal party is going to form



Gordon Campbell

the next government in B.C., they would see some merit in having as many ridings in government as possible, and that would include Skeena.'

Talstra said he feels compelled to speak out because the issue cuts deeper than party politics.

"I'm the mayor of Terrace, I have to look after this town," he said. "Mr. Wozney's the mayor of Kitimat. He's trying to look after his town. That's what we're trying to do."

Campbell defended his position and said he has to take a clear stand on the issue.

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"We understand the frustration some people will feel in Kitimat and Terrace," he told the Standard. "But we feel we have to be upfront and honest about this,"

"We think it's important to establish what our values are as British Columbians," he said. "We can't keep on saying a little more damage is OK, a little more damage is OK."

A Liberal provincial government would shelve the project and begin negotiations with Alcan to compensate the corporation for its losses, Campbell said last week.

Alcan's Bill Rich called Campbell's announcement "irresponsible."

"We are surprised and astounded that he would take this position at this stage of the game," Rich said.

"B.C. is on the eve of getting the benefit of nine months of rcsearch into the project by the B.C. Utilities Commission."

"Very substantial amounts of public money went into a public review," Rich said. "Here we are at the eleventh hour and one of the major important voices in the province makes up its mind without the benefit of the report on that process."

MLA Helmut Giesbrecht called the Liberal annoucement yet an-

"You don't believe me do you? You think I'm having another breakdown . . ." -I'll Be Back Before Midnight other example of Campbell playing for the votes of Lower Mainland residents.

"They're trying to ride a wave of public sentiment that's predominantly in the Vancouver area that's opposed to the project and to garner some support there," Giesbrecht said.

FORD & MERCURY DEALERS'





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pay Alcan

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PROVINCIAL LIBERAL government would begin immediate negotiations to compensate Alcan for the cancellation of the Kemano Completion Project, says leader Gordon Campbell.

Campbell announced last week that if elected premier he will break the province's agreements with Alcan and scrap the halfbuilt, \$1.4 billion hydroelectric project.

He cited potential damage to the Nechako River and its fish stocks because of lower water levels as his reason for coming out against the project.

"I don't think in British Columbia people believe our rivers belong to private corproations," Campbell said last week. "The days of massive water diversion projects in B.C. are over."

Campbell said Liberal researchers have been studying the project for more than a year.

"There is no guarantee of economic benefits coming from this project to the northwest," he said. "When we looked at the benefit side of this, it just didn't look like it was a very good economic development project for B.C. or the northwest."

He said he can't justify 800 or so temporary construction jobs in the northwest at the expense of hundreds of fisherics jobs and hundreds of millions of dollars. He said there are other power alternatives available to B.C. that don't require construction of either Kemano Completion or another dam on the Peace River. The decision goes against what the NDP government's consultant, Murray Rankin, advised early in 1993.

His study found that the 1987 agreement giving Alcan the goahead is legally binding and that breaking the deal would be too expensive.



A8 - The Terrace Standard, Wednesday, October 19, 1994

Forest service changes

Four better than one

THE KALUM forest district is being divided up --- sort of.

As part of a major overhaul of the way the forest service operates, the district intends to divide its operations into four zones, said district manager Brian Downie.

They will be the Kitimat, Skeena, Bell-Irving and Small Business.

The Skeena zone will cover the area around Terrace while the Bell-Irving takes in the Nass and north, he explained.

Under the plan, each zone would have its own team of staff including an operations manager and forester. The zones will also be further divided into two subzones.

Downie said the new format had emerged from an eight-month re-examination of the forest service's organization.

One question mark over the plan was staffing levels, he pointed out.

One proposal is to move staff from the branch and regional levels into individual districts.

By having a team looking after a specific area, Downie suggested, there would be better continuity from planning through cutting to silvicultural work.

For example, its members would become very familiar with particular watersheds. By being involved in all aspects of the cutting and replanting of that area,



Brian Downie

One question mark over the plan was is levels. One proposal is to move staff from the branch and regional levels into individual districts.

they would have a clearer idea of "how it all fits together."

. . . .

As a result, he anticipated more job satisfaction and "a sense of ownership" for staff.

And the public would likely find the new system more to their liking because there would be a specific team clearly linked to their particular area, he added. Better service to the public and quicker resolution of issues were other advantages he expected to see.

From an industry point of view, the boundaries meant zone staff would be dealing with a single company in the main — West Fraser in the Kitimat and Skeena Cellulose in the Skeena — resulting in better communications between companies and the forest service.

Although Downie expected Kalum staff numbers to increase, exact head counts would not be known before next month. At that time the district would also find out whether it was going to get the specialists it felt it needed.

Once that word came through, the district would know to what extent it could implement the proposed zone system.

Training would be another major component in ensuring success. Downie emphasized the need for consistent application of regulations and the Forest Practices Code from zone to zone.

Training would also be needed to ensure team members increased their knowledge of aspects of forestry outside their specialized area.

Having been heavily involved in formulating the new system and understanding the need for change, district staff are "impatient to get on with it," Downie added.

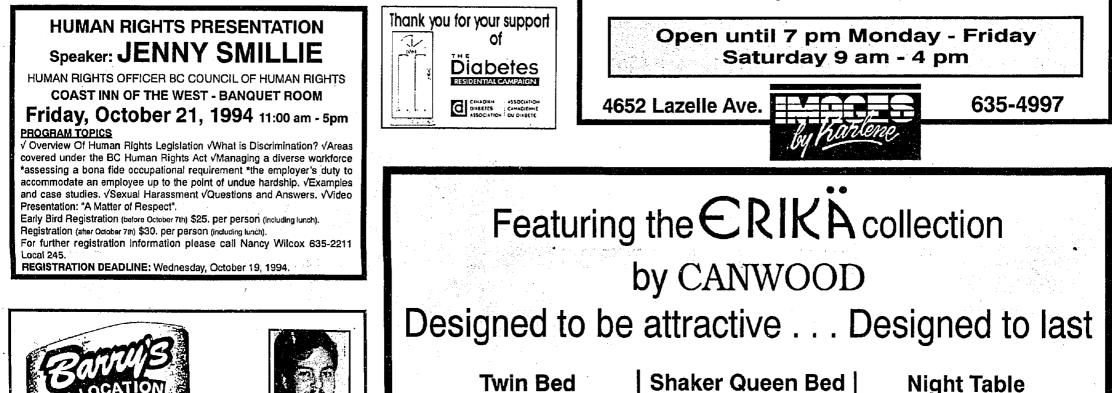
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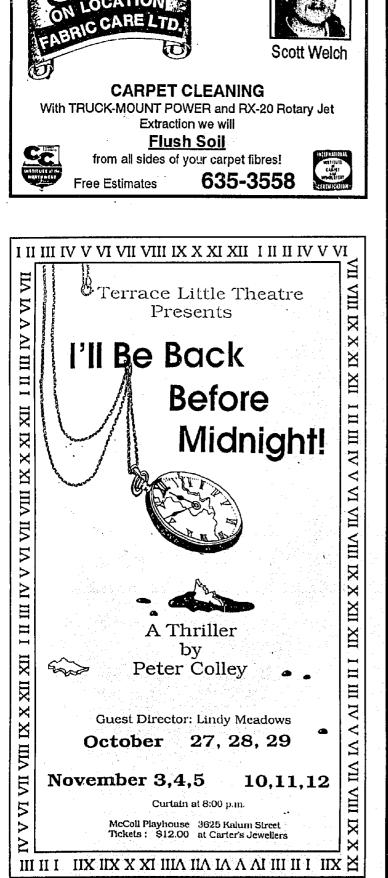


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School Notes

Annex expands

LAKELSE JUNIOR High's Annex program will soon be housed in a larger building.

This year has seen an increased demand for the program which provides education and counselling for teens who are not in school and are living on the street or in other risky situations, according to special services director Andrew Scruton.

The Annex program is currently housed in the building behind Lakelse Junior High at the corner of Lakelse and Atwood.

Scruton said the program supported about 12 students at any one time last year.

But this year 15 students regularly attend and 7 students are waitlisted,

"The type of kids we're dealing with in this program seem to come in cycles," said Scruton. "Because it's cyclical you can't really pin down the cause of this increased enrolment but you can look at how our society and families are changing - how much of a problem is alcoholism in Terrace, for example.'

He said the board will be looking for a 1000 square-foot building with an outdoor play area for the Annex program.

School patrol approved

THE FIRST school patrol program was approved from the board at the October 11 school board meeting.

Uplands Elementary School, with the support of the staff and PAC, went to the board at the end of September seeking approval to run the program offered through the RCMP.

Uplands students will now begin their training as crossing guards with program coordinator Constable Kim Hall.

Students will direct traffic at crosswalks before and after school as well as at noon hour.

Copperside provides lunches

FOR THE SECOND year Copperside Foods Ltd. will provide the food for the School Lunch program at Clarence Michiel and E.T. Kenney schools.

The tender was awarded to Copperside at the incamera board meeting September 13.

They will supply bag lunches to students at both schools who might not otherwise get lunch.

"We have determined that the greatest need in this area was at these two schools," said superintendent Frank Hamilton.



Live wire

FIRE PREVENTION WEEK proved to be the real thing Oct. 13 when the Terrace Fire Department responded to smoke and a burning smell at Terrace Furniture Mart. That's deputy fire chief Rick Owens holding a panel that had been scorched. The burn mark is noticeable on the lower end of the panel. No other damage was reported.



The Terrace Standard, Wednesday, October 19, 1994 - A9



Timber Supply

North Coast

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TIMBER SUPPLY AREA (TSA)

You are invited to review and comment on the timber supply review discussion paper for the North Coast Timber Supply Area (TSA). This is part of a province-wide program by the Chief Forester to examine the timber supply situation in the province. The review will provide the Chief Forester with information to determine harvesting levels that are environmentally sound and that ensure the sustainability of B.C.'s forests.

The discussion paper summarizes the two technical reports - timber supply analysis and socio-economic assessment - and identifies the critical areas of public concern in an understandable manner.

Public input on the discussion paper is welcome and will be considered by the Chief Forester before the allowable annual cut is determined for the TSA.

Open houses will be held to provide an opportunity for the public to ask questions and examine background

A10 - The Terrace Standard, Wednesday, October 19, 1994

Logging needs cuts

TIMBER HARVESTING in the North Coast timber supply area will have to be reduced by one-half, says the latest review released by the forest service.

However, the report also suggests the current cut can be maintained for the next 60 years.

To the west of the Kalum district, the North Coast TSA covers close to 2 million ha. stretching from Stewart in the north to Ocean Falls in the south.

The review says the current annual allowable cut of 600,000 cu.m. will have to be reduced to 301,000 cu.m. to match the estimates long term sustainable harvest for the area.

It suggests reductions begin in 60 years time at the rate of 10 per cent per decade.

Copies of the review and accompanying socio-economic analysis on the impacts of a reduced AAC can be obtained by phoning the North Coast forest district office at 627-0460. The deadline for written comments is Jan. 7, 1995.

The review is one of many being conducted by the forest service in the attempt to find out how many trees are still available for cutting.



THREE OF A kind gathered last week for a luncheon to note the Federal Business Development Bank's 50th anniversary. In the middle is current bank branch manager Paul Williams flanked on the right by past manager Phil Hartl and on the left by Mike Kartasheff, who opened the branch here in 1973.

Bank notes 50th

THE FEDERAL Business Development Bank (FBDB) will continue to find ways to help small and medium size businesses, one of its officials said here last week.

Phil Hartl, a former manager of the bank's branch here, said the federal crown corporation has targeted home-based businesses and has developed combination equity and venture financing programs.

He made the comments at an Oct. 11 lunch noting 1994 as the bank's 50th anniversary.

"Just as it was in 1944, our only business is small business," Hartl told a 30-strong luncheon crowd.

One of every five small and medium size businesses in Canada has used FBDB at one time or another, he noted.

One FBDB financing program involves lending money with an interest rate repayment tied to it

Fall is a time of colour changes;

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635-7737

and a royalty arrangement based on future revenues.

That kind of program represents FBDB's attempt to provide venture capital in the \$1 million range that normally wouldn't attract traditional venture financiers.

And FBDB also provides what Hartl called patient capital money that the bank is willing to invest for two or three years without expecting repayments to start.

The area of micro loans for home-based businesses is also a target of FBDB which is willing to look at amounts in the \$10,000 range.

"For those we asked that the people graduate from an FBDB training and counselling program," said Hartl.

That kind of FBDB training and assistance continues into the first years of those businesses, he continued.

4727 Lazelle Ave. Terrace, BC

GRANT DAVIS



XOXOXOXOXOXO



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A special thank you to all of the volunteers, coaches, referees, and sponsors who assisted the TERRACE YOUTH SOCCER ASSOCIATION. 1994 was another successful year and it could not have been done without your dedication.

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News In Brief

Back on the job

A COPPER MOUNTAIN Elementary School noon hour supervisor fired because she brought her young child to work now has her job back.

Christine Koehl, 18, says she has found a babysitter for her threemonth old son, Mitchell, and began working again Oct. 7.

School officials said potential liability problems made it impossible for Koehl to bring Mitchell to work. And they said they couldn't afford to provide child care for Koehl or any other school district employee,

Koehl said she was greeted warmly by the students her first day back. "I got so many hugs," she said.

Kochl added that the students also wanted to know where Mitchell was and that they missed him as much as they did her.

You can't get here from there

HIGHWAYS MINISTER Jackie Pement went through more than her fair share of travel adventures while trying to get to Terrace and the Nass Valley last week.

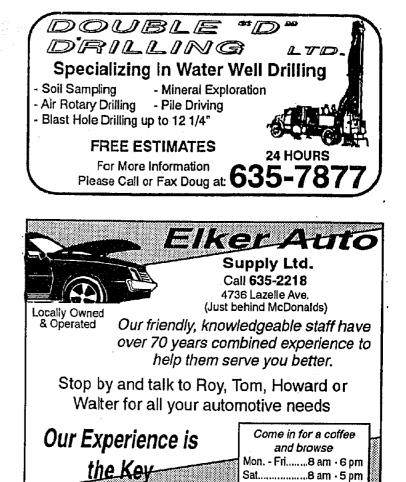
First, her commercial airlines flight from Vancouver to Terrace the evening of Oct. 11 was cancelled. And when flying up the next morning, bad weather prevented her flight from landing in Terrace.

That meant a diversion to Prince Rupert and with weather conditions still iffy, Pement was put on a helicopter for a trip to Terrace. Those delays put back the official construction kick off of a new vehicle bridge spanning the Nass River to Gitwinksihlkw (Canyon City).



Building bridges

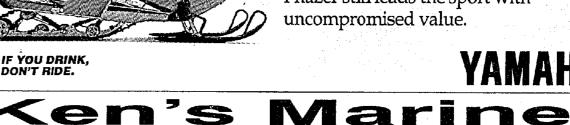
HIGHWAYS MINISTER Jackie Pement, left, stands with regional highways director Jon Buckle, Nisga'a Tribal Council president Joe Gosnell and Gitwinksihlkw deputy chief Ron Nyce to officially kick off construction of a vehicle bridge to Gitwinksihlkw in the Nass Valley. The project will cost more than \$5 million and is scheduled to be finished this year. Access to the village on the north side of the Nass River is now only by a narrow footbridge.





CO-OP

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Trevar Gibson Terrace

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The Terrace Standard, Wednesday, October 19, 1994 - A11



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A12 - The Terrace Standard, Wednesday, October 19, 1994

Orenda alive and well

No, it's not over

ANY RUMOURS circulating that Orenda Forest Products is calling off its plan to build a \$500 million pulp and paper mill south of Terrace simply aren't true, says a company official.

"There's no substance to those rumours. We have been active on the project and continue to be active," said Orenda vice president Frank Foster last week.

The company has spent several years trying to find private money to help finance the project.

It has also asked the provincial government for a \$100 million loan guarantee as security to help attract private investment.

But the province says it first wants Orenda to lock up some investment money before considering the loan guarantee any further.

Orenda's plan calls for nearly \$400 million of the \$500 million to come from loans organized by a consortium of nine banks.

Orenda first began promoting its plan in the late 1980s, saying first it wanted to build a wood processing facility in the Meziadin area, the location of its wood supply.

But the company switched locations to the Dubose area south of Lakelse Lake after deciding it wasn't feasible to build at Meziadin.

The company wants to build a mill that'll grind up pulp into



Frank Foster

fibre for paper, a process it says is more environmentally friendlier than standard pulp mills which use chemicals.

It has spent more than \$4 million to date on the project, using profits gained by logging under a forest licence it has in the Meziadin area.

The wood from the licence will be used to feed the new mill.

Foster said lack to date of finding private money shouldn't be taken as a sign the project is in trouble.

"How may companies have a timber supply with no mill attached to it? How many industries are experiencing an upswing in their market? I rest my case," he said.

Foster was referring to the forest licence first given to Orenda in 1985 and replaced by another one in 1990 to cut wood in the Meziadin area.

And he was referring to an increase in demand for pulp and paper products.

'You have to remember that when we started, the industry was not in great shape for quite a period of time," said Foster in adding that investment capital was dampened as a result.

Orenda's 1985 forest licence was given with the understanding Orenda would build some sort of processing facility.

The company now sells its sawlogs overseas and sells pulp fibre on the domestic market. The 1990 licence, which runs

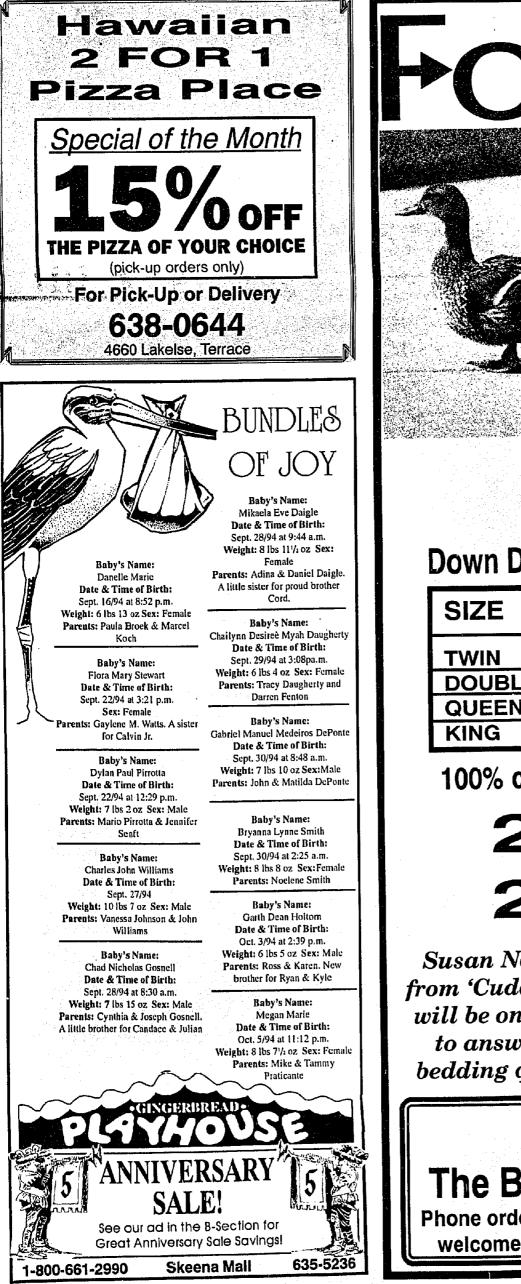
out next November, requires Orenda to have a facility in place by November 1996.

And that, said Foster, now puts the project at a critical stage.

"I don't know if we have to have the mill up and running by then. I would expect if the mill was under construction, there would be some consideration given to that," he said. "We certainly are trying to

have something underway at that time for that deadline," Foster added.





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The Terrace Standard, Wednesday, October 19, 1994 - A13

News In Brief

Chamber refund

THE PROVINCIAL government was given \$135 in its jeans last week by the Kitimat and Terrace and District chambers of commerce.

The money was left over from \$25,000 given the two bodies by the government to take part in the B.C. Utilities Commission hearings on Alcan's Kemano Completion project.

That money was used by the chambers to prepare a brief for the hearings in which they backed the project and to attend various of the hearings sessions.

Councillor elected

FRANK ARMITAGE will be swom in as Stewart's newest councillor when that municipality's council meets again.

He defeated Lawrence Hyde in an Oct. 8 by-election by 123 votes to 41. One ballot was rejected.

Unsafe sex warning issued

AREA RESIDENTS who paid for sex then heard the seller was HIV-positive, says Skeena medical health officer Dr. David Bowering.

He issued a medical alert two weeks after the residents who paid for sex came to him.

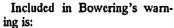
"It alarms me to learn that there are people in our region who are either so uninformed or so unconcerned about AIDS that they would engage in unsafe sex with a stranger," said Bowering.

While the concern about the seller may just be a rumour, he said, it warranted a health warning to the community.

Carrie, Blake, head of Terrace's HIV support group, said this specific warning is news to her group.

"We've certainly not been aware of this," said Blake. "You never know if this sort of thing is true or not because rumours can start whether it's true or not this kind of rumour could start because someone got mad and wanted to ruin the seller's business."

She added that anyone who engages in high risk activities is taking a chance with their health.

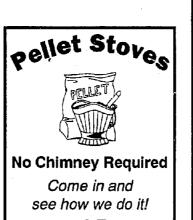


that the majority of HIV infected people in this area got the infection either directly through needle drug use or indirectly through sex with a drug user.

that quarantining people who practice unsafe sex or share needles is not effective.

"The reality is that we can only be protected by knowing what behaviours put us at risk and by taking the responsibility for avoiding these risks ourselves."

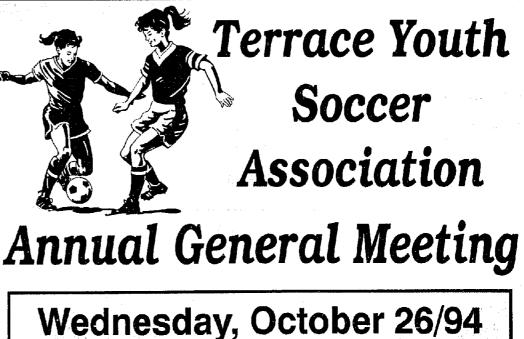
The number of HIV-positive people in the Skeena Health Unit area jumped to 23 at the end of June, up from 17 last November.



1N^e Pellet Emporium 3037 River Drive Terrace, B.C. 638-1221







7:30 p.m. at the Happy Gang Centre 3226 Kalum

If you are interested in becoming a volunteer, or are currently a volunteer, please attend this meeting.



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in British Columbia

Resolving Land

PROGRESS REPORT NO.1

The government of British Columbia has established a basis for negotiating treaties with First Nations and the federal government that will be fair and lasting, and will provide certainty and stability for the province.

Getting ready

- Last year, we entered into an agreement with the federal government and First Nations to establish a new B.C. Treaty Commission to oversee tripartite negotiations.
- We have negotiated a cost-sharing agreement for treaty negotiations and settlements which reaffirms the federal government's primary financial responsibility.
- Over the past year, more than 40 First Nations, representing more than two thirds of the reservebased aboriginal population of B.C., have stated their intention to begin treaty negotiations.

Open and inclusive negotiations

To ensure public confidence in the new process, we are instructing British Columbia's negotiators on the following principles for open and inclusive treaty negotiations. We have:

- Called for open negotiations as the starting point, closed negotiations the exception.
- Committed to giving all British Columbians an opportunity to be heard, and ensured meaningful input from local communities and third parties.
- Guaranteed local government participation in the new treaty process.
- Committed to taking all agreements-in-principle to the public for review and all final agreements to the legislature for ratification.
- Committed to applying the spirit of these principles to negotiations for pre-treaty interim measures agreements.

Where we stand

- We are instructing our negotiating teams on guiding principles which include the following:
- Private property will not be on the table:
- Continued access to hunting, fishing and recreational opportunities will be guaranteed.
- The Canadian Constitution and the Charter of Rights and Freedoms will continue to apply to all British Columbians.
- Fair compensation for unavoidable disruption of commercial interests will be assured.
- Jurisdictional certainty between First Nations and local municipalities must be clearly spelled out.
- Province-wide standards of resource management and environmental protection will continue to apply.

The treaty negotiation process will begin in the next few months. Watch for further progress reports and background bulletins.

For more information:

Ministry of Aboriginal Affairs 908 Pandora Avenue Victoria, B.C. V8V 1X4



Government of British Columbia

A14 - The Terrace Standard, Wednesday, October 19, 1994

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Terrace Overwaitea will donate

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Terrace Overwaitea will donate 50^c for each purchase of





into the incredible four-foot-eleven Irish hullabaloo). And that's what happened. In a vivid green

rage I sat down at my word processor and le an Irish hull-a-ba-loo! I told them

Society has decided to discard the politically correct Youth Ambassador title and return to calling the city's youth representative "It was voted unanimously at the last meeting that we had given it a try as the Terrace Youth Ambassador contest but there hadn't been that much interest," organizer Alfreda Price said last week.

the Terrace pageant was opened No males entered in the first Terrace Youth Ambassador Mag-

to males and the name was changed. Since then, however, some contestant and was this spring name of the Terrace Youth Amther B.C. communities continued to conduct traditional for Terrace. pageant events.

year here, but in 1993-94 Jassie gie Botelho. have named 2nd Youth Ambassador

Osei-Tutu became the first male They won't actually change the

what I thought of their bullying business tactics. I told them I would never buy from them again (not that they care, or can even read). I paid my bill in full, hoping their computer knows how to process it.

I think I deserve better, don't we deserve better? At least the benefit of the doubt.

But I'm a stranger to them and I guess those big city folk just don't trust people.

"I still find the old-fashioned baker's dozen in this town too. Generosity, it still exists."

Maybe I'm spoiled from shopping in Terrace. When I walk into a shop downtown I'm greeted with smile and a neighbourly hello.

I'm not some nameless number in a computer that spits out payment due notices three weeks after payment has already been made.

Instead I'm called by my first name. How am I doing, I'm asked. Never am I accused of willfully withholding a payment when due or of refusing to pay for what I have purchased. In fact, what I am more likely to hear is, catch you next time. They trust me.

I still find the old-fashioned baker's dozen. in this town too. Generosity, it still exists.

And sometimes I'll hear, "Fae, have I got a deal for you." I love bargains. When it's a real bargain. And that still exists here too.

If I happen to be looking for something special, if it isn't in the store it soon will be. just for me. No where else can I find service like that?

Yes, I suppose I am spoiled. But isn't it a nice feeling, to be treated so kindly --- much better than being treated like a thief. The bullies back east will no doubt continue to harass their customers and waste the

life of a tree sending out nasty notices. As for me, I think I'll keep making my purchases from my friends downtown. Merchants of Terrace, thanks. This one's for you.



"Interest was falling off because of the lack of the glamour and the glitz of the event," Price added.

The change came after the Miss PNE Pageant in Vancouver changed to a Youth Ambassador event.

Miss Terrace pageant organizers followed suit two years ago because they thought Terrace royalty would be excluded from the PNE event unless

"Except for Jassie, who I really

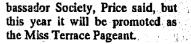
"Interest was falling off because of the lack of the glamour and the glitz of the event."

PNE officials say participating societies must adopt their set of principles about open access to both sexes and community service

But there are no rules governing the name of the event.

pushed to get, there wasn't much interest from males in participating."

Glenys George became the city's first-ever Youth Ambassador at the 1993 contest. This spring she was replaced by 1994



Despite the name change, Price promises boys won't be turned away from the event.

Substantial scholarships and public-speaking seminars are among the perks of being a contestant.

Osei-Tutu this year was excused from the beauty- and cosmetic-related workshops that have little relevance for males.

Price says prospective contestants have until the end of November to sign up for the 1995 Miss Terrace Pageant.

Anyone interested can call Alfreda Price at 635-7602.

First hostel guests welcomed

TERRACE'S NEW medical hostel officially opened last Saturday morning.

But six people have already found comfort in the newly renovated 14-room hostel.

The first guests, a woman andher son from Good Hope Lake, checked into the hostel October 1 for a two-day stay, according to live-in caretakers Al and Betty Bellamy.

"We've had only positive comments from the guests so far," said Betty Bellamy. "The first guest said she slept like a baby." As a project of the Elks and Royal Order of the Purple, the 30-year-old nurses residence beside Mills Memorial Hospital was renovated for use as a medical ostel.

It now houses one double room and 13 single rooms, two of which are adjoining, along with two communal bathrooms, a lounge area for guest and a caretaker suite.

Mills Memorial permanently rents two of the rooms for hospital relief staff.

Guests are charged \$25 per night for a single room and \$30 for a double.



ON HAND for the ribbon-cutting ceremony of Terrace's new medical hostel last Saturday were Mills Memorial chief-executive officer Michael Leisinger along with Lawrence Baker, head of the Elks medical hostel project and Neil Taylor, director of the Terrace Mental Health Centre. While the hostel officially opened on Saturday, it had housed six guests since October 1.

B2 - The Terrace Standard, Wednesday, October 19, 1994

TERRACE STANDARD

MUSIC

▲ HAGOOD HARDY TRIO play the R.E.M. Lee Theatre in Terrace at 8 p.m. Saturday, Oct. 22. Tickets are \$22 available at Sight & Sound in the Skeena Mail.

▲ BIG BARK AND THE HOWLERS play the Child Development Centre's 25th anniversary celebration dinner and dance Saturday, Oct. 25 at the Arena banquet room. It starts at 6:30 p.m. Tickets are \$60 per couple and are available at Sight & Sound in the Skeena Mall or at the Child Development Centre.

▲ CALEDONIA MUSIC FALL CONCERT '94 features Caledonia Sr. Secondary's concert band, stage band and choir at 7:30 p.m. on Wednesday, Oct. 26 at the R.E.M. Lee Theatre. Admission by donation.

▲ KARAOKE NIGHT is every Thursday and Sunday at George's Pub in the Northern Motor Inn, every Sunday and Monday at Hanky Panky's and every Friday at the Thornhill Pub.

THEATRE

▲ I'LL BE BACK BEFORE MIDNIGHT, a thriller produced by Terrace Little Theatre, hits the stage at the McColl Playhouse on Kalum St. from Oct. 27-29, Nov. 3-5 and Nov. 10-12. Curtain at 8 p.m. Tickets are \$12 at Carter's Jewellers. Upcoming

▲ ARTS CLUB THEATRE presents the hit musical All Grown Up at the R.E.M. Lee Theatre on Saturday, Nov. 5. Tickets are \$15 and are available at Irwin's Jewellers in the Skeena Mall. A Terrace Concert Society presentation.

MOVIES

▲ TERMINAL VELOCITY, starring Charlie Sheen, plays at 7:15 and 9:30 p.m. until Thursday, Oct. 20. Also ending Thursday night is THE SPECIALIST at 7 and 9:15 p.m., with Sylvester Stallone, Sharon Stone and James Woods.

Starting Friday

▲ FORREST GUMP is back by popular demand, playing at 8 p.m. only from Oct. 21-27. Also starting Friday is Albert Brooks and Brendan Fraser in THE SCOUT, playing at 7 and 9:15 p.m.

ET CETERA

▲ THAT IMPROV GROUP, with comedians Jay Ono, Dave Cameron and Gary Jones, comes from Vancouver to perform a comedy cabaret night at 7 p.m. Oct. 22 at the Terrace Arena banquet room. Tickets are \$15 at Wayside Grocery, Mohawk and Sight & Sound. Licensed event. A production of the Terrace Centennial Lions. All proceeds go to the 1994 Timmy's Telethon.

▲ KITLOPE REFLECTIONS is an art exhibit on display at the Kitimat Centennial Museum from Oct. 21 to Nov. 19. Traditional songs and dances will be performed at the show opening, from 7:30 to 9:30 p.m. on Friday, Oct. 21.

Make the 'Scene! Call 638-7283 or fax to 638-8432 to add your event to the Standard's free entertainment listings. The deadline is 5 p.m. Thursday for the following week's paper.

Coffeehouse concerts in Rupert

MUSIC FANS willing to make a weekend trip to Rupert should mark the next few weeks on their calendars.

The Moose Hall in Prince Rupert will be the site of a series of "Mostly Unplugged" coffeehouse concerts this winter.

This Sunday, Oct. 23, is the first one, when Tammy Fassaert plays there. She's touted by some as "the next big thing" in the bluegrass/folk vein.

The next date there is Sunday, Nov. 6, when Prince George's Group Du Jour brings their hyperfolk to the coast.

Then on Friday, November 25, the coffeehouse will be stomping to the beat of Afronubians, one of Toronto's fastest rising African dance bands. They perform in several languages, including Arabic, Swahili, and, yes, English. Afronubians are self-categorized as rhumba/soukous/funk/reggae fusion.

Also appearing sometime in the New Year in Rupert is singer/storyteller Tom Lewis and later on Bill Bourne with Shannon Johnson. Bourne is best known for his Celtic-folk work with Alan MacLeod in Bourne and MacLeod.



Monday Shrimp Fettucini \$5.95 Tuesday......Beef Stir Fry \$5.95 Wednesday...New York Steak & Caesar \$6.95 Thursday......BBQ Ribs \$6.95 Friday Prime Rib \$6.95 Saturday......New York Steak \$6.95

Great Deal for a Hot Meal! Served from 5:00 - 8:00 pm

MINIMUM BEVERAGE CHARGE OF \$1.75



Terrace R.C.M.P.

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to the following businesses and families for their assistance toward the R.C.M.P. "marrowthon" bike tour fund raiser pot luck BBQ:

Safeway	Co-op
Northern Drugs	Copperside
Totem Press	Agar Red & White
Spee Dee Printers	Bargain Shop
K-Mart	Terrace Standard
Doug Thomsen	Misty River Tackle
Skeena Broadcasters	Terrace Community Band
Caledonia Sr. Sec. Leader	ship Group
Reverend Michael Hare (Knox United Church)
Overwaitea	

Thank You To

the following host families: Lori & Marvin Schulmeister Joe, Debbie & Willy Schulmeister Bruno Solesme & Jodi Stearn Sherrie Hamer & Murray Warner Sandi & Chris Andrews Rick Shaw & Kathryne Montague

> A special thanks to Marion Mullett for her assistance.

Thornhill Motors COMMUNITY CALENDAR Thornhill Motors

Thursday, October 20 FATIGUE HRONIC

Saturday, October 29 INDOOR GARAGE SALE at Thornhill Community Centre from 9 a.m. to 2 p.m. Call 635-3259 for table rentals.

at the Terrace Inn. Contact: Diana at 635-5905 or Linda at

BREASTFEEDING SUP-

PORT GROUP meets at 8

p.m. at the Mills Memorial

Hospital Education room. For

more info call Terry at 635-

638-1856.

4694

LEGION LADIES Auxilliary meets at 8 n.m. at the Legion for monthly meeting.

WEDNESDAYS SINGLE PARENTS SUP- day nights at 7:30.

syndrome/fibromyalgia support group meets from 2 to 4 p.m. at the Happy Gang Centre. Phone Elreen at 635-9415 for more info.

Saturday, October 22 RUMMAGE SALE at Knox United Church takes place from 9 a.m. to noon at 4907 Lazelle Ave.

HALLOWEEN STORIES and crafts takes place at the Terrace Art Gallery on Saturday, Oct. 22 at 2:30 p.m. for children aged 5 to 8 years old.

<u>Monday, October 24</u> DIABETIC REFRESHER CLINIC takes place at Mills Memorial Hospital. Call Dana Hill, RN, at 635-2211 local 250 or 638-1956. A doctor's referral is required.

ORDER OF THE ROYAL PURPLE information night happens at 7:30 p.m. at Elks Hall.

Tuesday, October 25 PROMISE KEEPERS, an interdemoninational men's ministry, meets at the Evangelical Free Church at 8 p.m.

Wednesday, October 26 TERRACE LITTLE THEATRE holds a public reading of George F. Walker's comedy Escape From Happiness at 7:30 p.m. in room 108 at Northwest Community College. No experience necessary. Call Marianne at 635-2942 for more info. Auditions to follow in November.

READY OR NOT, a free sixweek parenting program for parents with kids 8-12 years begins and runs from 7:30 to 9:30 p.m. It's sponsored by Теггасе Women's the Resource Centre. Preregister by calling Candice at 635-2116 or Margaret at 635-2472

Tuesday, November 1 TERRACE TOAST-MASTERS meet at 7:30 p.m.



November 2 DIABETIC KIDS CLINIC takes place at Mills Memorial Hospital. Call Dana Hill, RN at 635-2211 local 250 or 638-1956. A doctor's referral is required.

"Featuring One of The Best Warranties

in the Business!"

PORT GROUP meets Wednesday afternoons at 1 p.m. at the Women's Centre. For more info call 638-0228.

TERRACE NARCOTICS ANONYMOUS meets at 7 p.m. at the Women's Resource Centre. Also SaturTERRACE **PROFES-**SIONAL WOMEN'S ASSO-CIATION holds its monthly meeting the third Wednesday of every month. Meet for lunch at the Terrace Inn from noon to 1 p.m. Contact Joyce at 635-9660.

HUFF AND PUFF Asthma Group holds its monthly meeting the third Wcdnesday of each month at the Women's Resource Centre on Park Ave. from 7 to 9 p.m.

FAMILY HISTORY LI-BRARY at the Church of Jesus Christ of Latter Day Saints is open every Wednesday and Thursday from 7 p.m. to 10 p.m. and Saturdays from 9 a.m. to 1 p.m. Closed Aug. 20.

THURSDAYS GRANDPARENTS Rights Support Group meetings takes place at 7:30 p.m. every Thursday of the Month. Call Claudette at 635-1645 or Marg at 635-7421 for more info.

LIVING WITH CANCER Support Group meets the second and fourth Thursday of every month from 7:30-9:00 p.m. in the Stepping Stone Clubhouse at 3302 Sparkes St. For more information call Dianc at 638-3325 or 638-0296.

The Terrace Standard of fers the What's Up community calendar as a public service to its readers and

community organizations. This column is intended for non-profit organizations and those events for which there is no admission charge.

Items will run two weeks before each event:

We ask that items be submitted by 5 p.m. on the Thursday before the Issue in which it is to appear.

Submissions should be typed or printed neatly.

635-7286

Thornhill Motors "The Dealer Who Cares" 3026 Hwy. 16 east, Terrace, B.C. Dealer No. 7041

Hagood comes to town

CANADIAN KEYBOARD legend Hagood Hardy hits the stage here Saturday at the R.E.M. Lee Theatre.

Hardy's career in the jazz and pop music business has spanned 35 years.

But he's probably best known to many as the musician who turned a jingle for Salada Tea into his wildly successful hit *The Homecoming*.

The 1975 album of the same name — which has been rereleased at least twice since then — turned him from a keyboardist backing up some of America's jazz greats into a star in his own right.

He has since written the scores to 65 feature and television films and has cut 24 albums of his own. He's picked up 24 Juno awards and the esteemed Billboard #1 award as Instrumentalist of the

Year. He also picked up the Emmy Award for writing the Anne of Green Gables soundtrack.

In 1992, Hardy received the order of Canada.

All in all it's not bad for a musician who's half deaf. Hardy never had hearing in his right ear. He made his career in music after getting a degree in political science and economics from the University of Toronto.

Accompanying him on guitar will be internationally known Canadian jazz performer Oliver Gannon and bassist Miles Hill.

This year's cross-Canada tour takes Hardy, Gannon and Hill from Newfoundland to the Yukon.

Tickets for The Hagood Hardy Trio concert here on Saturday, Oct. 22 at 8 p.m. at the R.E.M. Lee Theatre are \$22 and are available at Sight & Sound in the Skeena Mall.

<u>A REVIEW</u> It's true opera can be fun

By DIANA ENGLISH Friday October 7 marked the beginning of the Terrace Concert Society's 1994/95 season.

The season opener was the Vancouver Opera Touring Ensemble production of Magic Flute: The Space Tour and Opera in Concert.

With Magic Flute: The Space Tour it was clear that humour and



HAGOOD HARDY brings his Gemini award-winning keyboard stylings to the R.E.M. Lee Theatre on Saturday, Oct. 22 at 8 p.m. Tickets are available for \$22 at Sight and Sound in the mall.

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OCTOBE	ER 1994	PΑ		CE	OCTOB	SER 1994
SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
						1 Knights of <u>Columbus</u> Kinsmen
		•				Hospice Society
2 Parents Coalilion for the Advancement of Education in Terrace	3 Terrace Minor Hockey Association	4 Kermode Friendship Society	5 Terrace Peaks Gymnastics	6 Terrace 747 Air Cadets Terrace Anti-Poverty	7 Big Brothers and Sisters Nisga'a Tribal Council-Terrace	8 Terrace Art Association Youth Soccer Terrace Figure Skating
9 Parents Coalition for the Advancement of Education in Terrace	10 _{Terrace} Minor Hockey Association	11 Kermode Friendship Society	12 Club #18 Terrace Kitimat	13 Terrace Little Theatre Terrace Anti-Poverty	14 Canadian Paraplegic Nisga'a Tribal Council-Terrace	15 Terrace Curling Parents For French Terrace Figure Skating
16 Parents Coalition for the Advancement of Education in Terrace	17 Terrace Minor Hockey Association	18 Kermode Friendship Society	19 _{Terrace} Peaks Gymnastics	20 Crder of Royal Purple Terrace Anti-Poverty	21 Canadian Paraplegic Nisga'a Tribal Council-Terrace	22 ^{Totem Saddl} Club Kinette Club Search & Rescue Soc.
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The Terrace Standard, Wednesday, October 19, 1994 - B3

comedy would be the emphasis of the evening.

In this version of Mozart's classic opera, the setting was in a very unusual space age.

Humour was used throughout and in such a way as to present opera to audiences with little or no previous opera experience. It worked wonderfully.

The set, designed by former Terrace resident Alan Brodie, was simple yet effective and contained just enough moving parts to transport us from one locale to another.

The costumes were splendid, varied and very well designed.

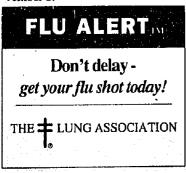
With the four cast members playing two or more parts each, it was truly amazing how they managed the many costume changes without looking rushed or half dressed.

The second half of the program featured Opera in Concert, Jobbing at the Opera. In this collection the cast presented the audience with excerpts from both modern operettas and classical operas. The theme was the working class and focused on both familiar and unfamiliar characters and selections.

The selection of "God, I Hope I Get It" from Chorus Line was a perfect choice to set the tone for upcoming pieces. These ranged from *The Barber of Seville* to *Les Miserables* and were performed solo or in duet by the five cast members.

The Vancouver Opera Touring Ensemble presented Terrace with a contemporary look at opera through the ages.

Terrace Concert Society will be presenting the Vancouver Arts Club Theatre's performance of *All Grown Up* on Saturday November 5.



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Busy fall for Legion branch

By PETER CROMPTON WITH FALL arriving, things are getting busy in the branch.

Our efforts now turn to Remembrance Day, and our Poppy Campaign.

Cmde. Bill McCrea and his crew have been busy and are, I am sure, still in need of extra help.

Our memorial marker is now in place at the municipal cemetery with the ceremony taking place on October 16.

Many thanks to those who contributed to this project and to Cmde. Charlie Meek for his time and effort.

Our zone meeting in Smithers is over. Hopefully we will be hosting the 1995 fall meeting in Terrace.

Our sports chairman, Cmde. Frank Bowsher, is holding a fun sports day in the branch on Saturday, Oct. 29 at 1 p.m., including darts, cribbage and pool. All members are invited to come out and support the sports chairman's efforts.

Branch playdowns for curling (seniors only), cribbage and darts



are coming up soon on Nov. 19. Winners will represent this branch in the zone playdowns in Terrace on Dec. 3.

This Saturday, Oct. 22, we're holding a 50s and 60s dance at the branch, so come on out. We need your support if we are to keep having live entertainment on weekends.

On Nov. 26 we will have a dinner and dance, with any proceeds going to the purchase of new branch colours.

We will in conjunction with Canada Remembers be retiring our old colours sometime in 1995.

Peter Crompton is the president of the Royal Canadian Legion, Branch 13.

In the Slumberlodge, Terrace Telephone We now offer fully licensed dining

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Dear Sir:

The Canada World Youth Indo-Canada Youth Exchange Program is leaving Terrace.

Thank You

It is hard to believe that ten weeks is over already.

It seems like we arrived a very short time ago.

That is the way things are sometimes when they work out well. Our stay has been very successful due to the warmth of our reception

in Terrace.

Thank you to everyone who has been a part of the program, either as a host family, or volunteer work placement supervisor or worker, or any of the myriad of other people who have supported us and gone out of their way to make our stay here successful.

We will be leaving for India from Vancouver on Oct. 26.

Our plans have changed slightly in that we are now destined for Hariyana State in northern India.

It has not been affected by the plague that has been causing some turmoil in India and around the world.

We will be safe there and expect to have an amazing experience.

If we are as well received there as we have been in Terrace, our stay will be good. Thank you.

John Frederickson



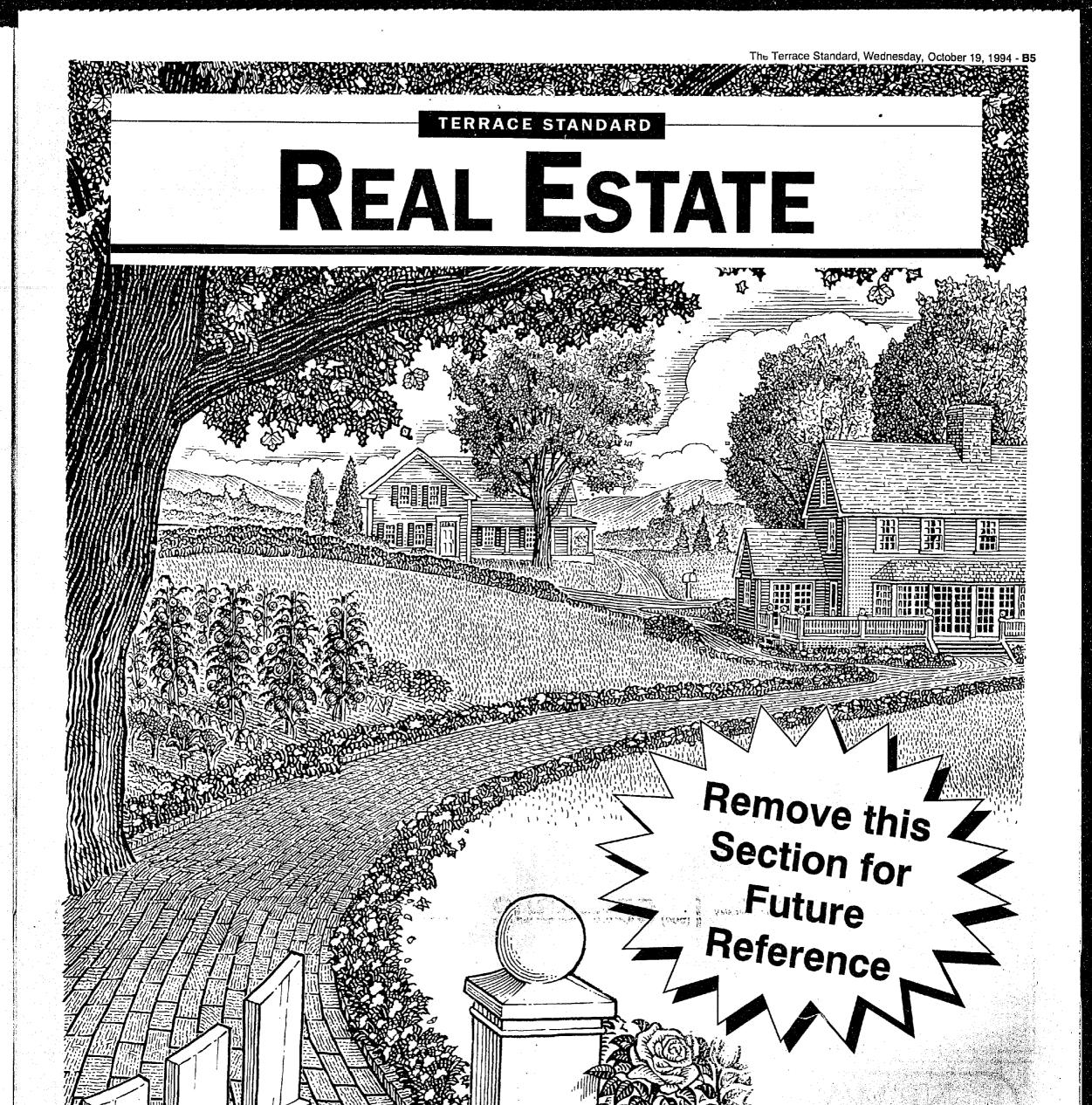
In the Slumberlodge, Terrace

Book now for your festive season. Staff parties from 15 to 40 people. Special menu offered to groups. Special beverage prices.



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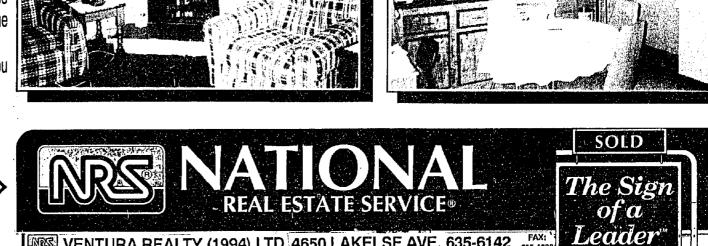
Enjoy the freedom and convenience of a mobile home in one of Terrace's finest mobile home parks.

This spacious 14x70 home has an inside corner fireplace in the living room area.

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From the covered patio and storage area you overlook the park like yard.

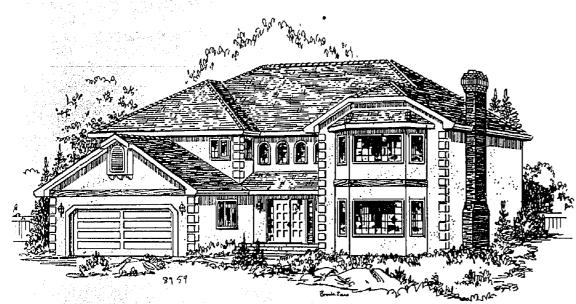
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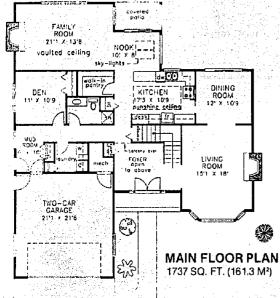
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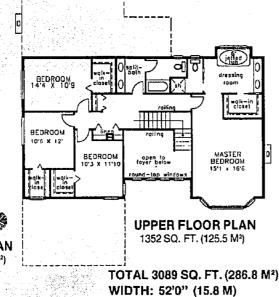




SPECIAL FEATURES:

- round-top windows brighten expansive two-story foyer.
- kitchen features sunshine ceiling, ample counter space, large walk-in pantry and telephone desk.





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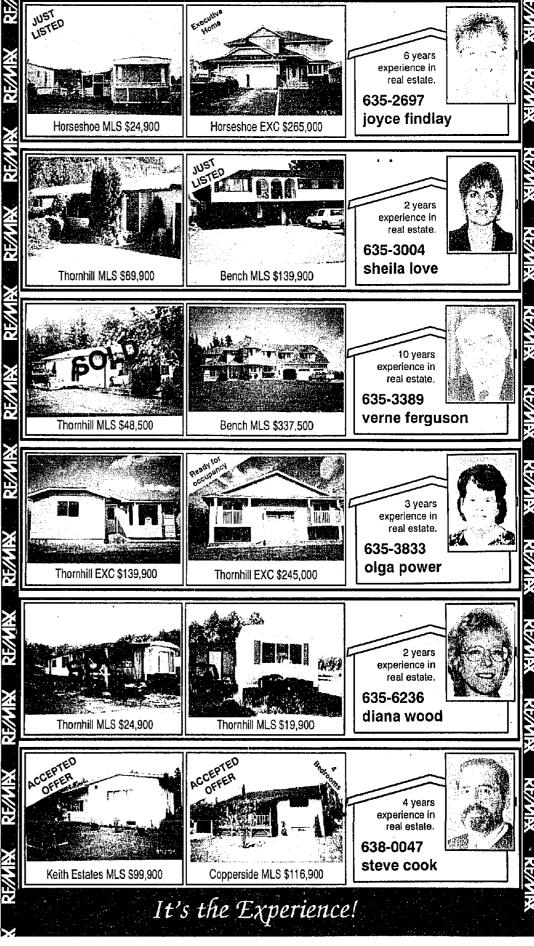


family room and adjacent nook boast vaulted ceilings, sky-lights, fireplace and access to covered rear patio. deluxe master suite is highlighted by a

- luxurious five plece ensuite with a large walk-in closet.
- three additional bedrooms, all with walk-in closets, share a roomy split-bath.



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TERRACE STANDARD REAL ESTATE

UPPER FLOOR PLAN

Corner lot boasts many features

postage and handling).

Plan no. U-882 By M. Tynan

This home is interesting to view from the front and the side, making it suitable for a corner lot.

Enter through double doors into a spacious fover open to the second storey and brightened by overhead windows. A boxed-out indoor garden area is an attractive addition which receives plenty of natural sunlight. An elegant sunken living room boasts a vaulted ceiling and feature windows. Planters frame the entrance to the dining area which is also vaulted. A gourmet style kitchen provides a handy work island and a walk-in pantry. An open counter services the nook. A spacious family room, open to the kitchen, offers a comfortable area for informal gatherings, complete with a wet bar.

bedroom has stylish corner windows, the front right bedroom boasts a vaulted ceiling and a palladian style feature window, and the rear left bedroom has a sliding pocket door which provides private access the the bathroom. French doors lead into a spectacular master bedroom, featuring a large walk-in closet, a boxed out sitting area, and a five piece ensuite with a raised soaker tub.

obtained for \$475.00 for a package of five complete sets of working prints and \$45.00 for each additional set of the same plan. Allow \$15.00 extra to cover the cost of postage and handling (B.C. residents add applicable

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and handling and & 7% GST. sales tax to plan total)(All Canadian residents add 7% Please make all cheques, GST to plan total plus money orders, and Visa or MasterCard authorizations This is one of our new payable to: Terrace Standard Plan of the Week, 13659 designs. Many innovative 108th Avenue, Surrey, B.C., plans are now available in our home plan catalogue for V3T 2K4.

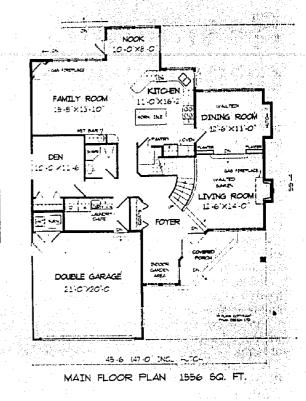
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AGTER BEDROOM 14-5'×14'-2'



TOTAL FLOOR AREA 2824 SQ. FT.



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TERRACE STANDARD REAL ESTATE

Residential construction described by category

First time buyers could be architectural style, but is a confused by terms used to word that denotes describe various types of residential construction. A quick run-down of the most typical West Coast types of homes is provided here by the Real Estate Board of Greater Vancouver.

SINGLE STOREY -- a home where all the principal accommodation

(living room, dining room, kitchen, bedrooms, bathrooms) is on one

floor. It can be built with or without a basement. This type of home

is also described as a BUNGALOW.

SPLIT-LEVEL -- this is similar to a single storey but the main floor is stepped to a noticeable extent. A common example is one in which the lower level is built slightly above grade over a low crawl

space. This level contains entrance hall, living room, dining room and

kitchen. The ad joining upper level, which is not as high as in a two-

storey home, usually contains the bedrooms and bathrooms.

TWO-STOREY -- all the principal accommodation on two floors, one above the other, with or

without a basement. HALF ONE AND A similar STOREY -- a

in arrangement accommodation

as a two-storey but the upper level is appreciably smaller than the

first floor as a result of sloping roof space. Partly sloping ceilings

could be a feature of some upper rooms.

DETACHED HOUSE -- is a term used for a single-housing unit on a single parcel land, not attached to any other dwelling unit.

that denotes ownership, under which the owner receives a deed to show legal title to a specific unit. Such a unit is legally described as a "strata lot" and can be an apartment, a row townhouse, a stacked townhouse, semi-detached or any part of a multiple-unit project. There are condominium subdivisions, strata-titled mobile home parks, and there is even an emerging trend toward business. office condominiums.

Purchasers o f condominiums own their chosen unit by strata title but also own a specified interest in those parts of the property which are shared with other unit owners, such as hallways, elevators, laundry facilities, parking and common garden When looking at new housing, buyers should ask if the builder arranged coverage under the New Home Warranty Program of B.C. and the Yukon. This plan can cover detached, duplex and condominium frame construction on either freehold or leasehold land. Units must be built to

National building Code standards, and when covered, protect the buyer for prepayments such as deposits up to \$20,000.

The program warrants up to \$3,000 for deficiencies noted at closing, identified on a Completion Inspection Certificate signed by the builder and the new home buyer. It also warrants that during the first year, the Registered builder will repair any defects in workmanship and materials as defined in the Limited Warranty Certificate and if the builder defaults, the Program will see that the work is done and pay the repair costs up to \$100,000 per residential unit. In years two to five, the program will repair, at its cost, any major structural defects affecting the load bearing portion of the home up to \$100,000 per home and \$2 million for multi-family projects.

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SEMI-DETACHED HOUSE -- this is a housing unit attached to only one other adjoining unit. This could be referred to as a "side by side" or "up and down" duplex. In other words, it is any structure in which two separate units are joined. CONDOMINIUM -- this is

NOT a word for an

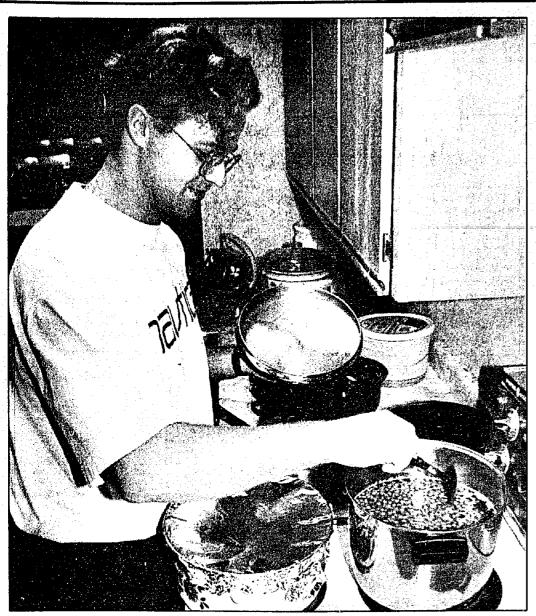
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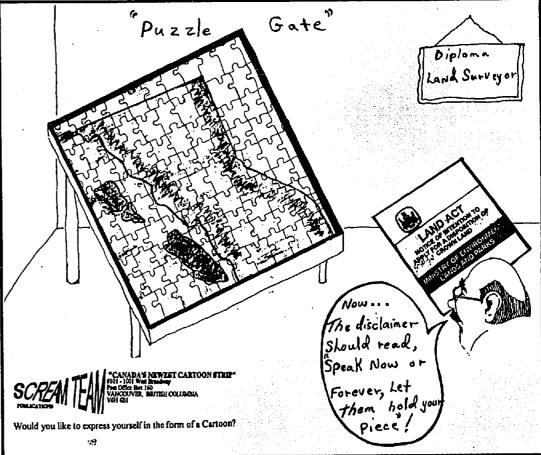




Causing a stir

GIVING THE veggies a quick spin at the Terrace Pentecostal Assembly's Oct. 10 Thanksgiving Day dinner is church assistant youth pastor Kurt Herms. More than 80 people took the opportunity to attend the meal meant for those who may not have otherwise had a chance to enjoy Thanksgiving's traditional trappings. The meal was prepared by church members and served by its youth group. This is the fifth year the church has held such a dinner.





Around Town

Students tour historic sites

TWO LOCAL students have just completed a week-long trip that began in the historic southern cannery village of Steveston and ends with a visit to the Adams River sockeye salmon spawning grounds in the Shushwap.

Jocelyn Lindenbach from Thornhill Elementary and Mar-



Krug from Uplands lene Elementary are two of 40 B.C. students taking part in the 1994 Fraser River Youth Symposium.

They're accompanied on the journey through the Fraser River system by 40 Japanese students.

Steveston, on Lulu Island south of Vancouver, is a major canning community which saw its heyday in the early part of the century.

It recently has begun to concentrate on its history and tourism potential.

Also on the schedule is a visit to the Vancouver Aquarium, a paddle wheel trip up the Fraser River, an overnight stay at the Chehalis Pioneer Camp near Chilliwack, a tour of the Hell's Gate Fishway and an overnight stay at the Quaaout Native Lodge near Chase.

Along the way students learned more about Japan and Canada and about the Fraser River's salmon population.

The trip has a number of sponsors and locally, each student received \$150 from the Skeena Valley Rotary Club.

That money will help defray the students' travel costs from Terrace to Vancouver.

Centre offers parents course

READY OR NOT, a free sixweek parenting program for parents with kids 8-12 years, is being sponsored by the Terrace Women's Resource Centre.

It begins Oct. 26 and runs from 7:30 p.m. to 9:30 p.m.

Preregister by calling Candice at 635-2116 or Margaret at 635-2472

Proclamations issued

TERRACE CITY COUNCIL has proclaimed:

October 23-29 as Small **Business Week.**

■ October 24-30 as Block Parent Week.

October 30 to November 5 as Canada Career Week.

■ November 1-7 as National **Community Safety and Crime** Prevention Week.



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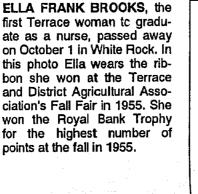
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YVONNE MOEN

Terrace's first nurse passes on



Mills Memorial Hospital Auxiliary FASHION SHOW

Sunday, Oct. 23 Inn of the West Terrace Starting at 2:00 pm

Tickets are \$5.00 The Auxiliary is raising funds to buy a **DEFIBULATOR** for The Mills Memorial Hospital.

It's time to dance for heart PHYSICAL ACTIVITY

enthusiasts here are gearing up for a Halloween aerobic challenge.

By raising their heart rates in the annual Dance For Heart event at the Skeena School Gym on Sunday, Oct. 30 at 3 p.m., participants will help support lifesaving heart and stroke research and health education programs.

This year's format is different and will be geared to all levels of fitness.

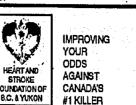
There will be prizes for costumes (optional), spot prizes and a few draw prizes.

The most common cause of death for women is heart disease and stroke.

Healthy lifestyle choices like participating in aerobic activity decreases the risk of developing cardiovascular disease.

You can get involved in this year's Dance For Heart by picking up a pledge form at Terrace Parks and Recreation, Effective Fitness and Northcoast Health and Fitness.

For more information, contact Carol Wall at 638-4750.



Box 22, MNG Terrace, B.C. V8G 4A2 ST Marjorie Park MS 638-1167

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THE DAUGHTER of one of the first pioneer families of the Skeena Valley passed away peacefully at White Rock, B.C.. Luella (Ella) Catherine Brooks (nee Frank), the pioneer daughter of Henry and Mattie Frank, was born on February 25, 1901 at Port Simpson, B.C..

She passed away at the Peace Arch Hospital in White Rock on Saturday, October 1, 1994.

Mattie and Henry travelled to the hospital in Port Simpson from the family's home in Port Essington for Ella's birth.

Ella was the eldest of the seven Frank children.

She spent the first seven years of her life in Port Essington and attended school there for grade one.

In 1908 the family travelled by riverboat to live at Kitsumgallum Valley where Henry was already living. They arrived at Eliy's Landing on May 28, 1908.

On the trip were Mattie and her children: seven-year-old Luella, five-year-old Ivan, three-year-old Floyd and one-year-old Belle.

Henry was one of the first homesteaders to stake a preemption when the government opened part of the Skeena River Valley for settlement in 1905.

The Frank family spent the first summer from May to September up on the bench in a one-room log cabin.

They lived there until October, 1908 when they moved down to the big farmhouse down at the riverside, which was built by Henry and is still standing today.

Lucila and her sister Belle shared the same bed in the upstairs bedroom.

Lucila first went to school at Port Essington and then to the Kitsumgalium school until 1913.

Then, along with her brothers and sisters, the Frank children went to school at the Halfway school, known as the old Kalum school.

Ella graduated from that school when she was 17 and then went on to Prince Rupert with a Terrace woman named Beatrice Cont'd on next page



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AIR CANADA

From page B10 Luella

White to become nurses.

Lucila was the first Terrace woman to graduate as a nurse and was apparently a good one.

Her family says she was very proud to be one of the first graduates from the Prince Rupert General Hospital's school of nursing in 1924.

After graduating she nursed at the Prince Rupert hospital and later at the old Red Cross Hospital in Terrace.

It is said that Luclla was a very kind and conscientious nurse.

On September 30, 1925 Luella married Elwood Brooks in Terrace.

They had resided in Terrace before retiring to Vancouver Island where they lived in Lantzville and Victoria.

From Victoria they moved to White Rock.

After Elwood's death in 1984 Luella moved to the Sunnyside Manor in White Rock where she was a resident for the past several years.

She is fondly remembered by her brothers and sisters as being a very loving and joyful sister and will be greatly missed by them.

Luella, along with her sisters Belle and Dorothy and brother Floyd, all wrote beautiful poems of their love and fond remembrance for the Skeena Valley which they loved very much.

Belle has now published two books: Happy Times in Rhyme and They Came West.

Floyd recently published My Valley Yesteryears.

This September, Belle travelled from Calgary to White Rock to visit her daughter Dorothy and was able to celebrate Belle's 88th birthday with her sister Luella.

They played an old time waltz on the old phonograph and they danced around the room and laughed together.

But a few days later Luella unfortunately had a fall and broke her hip.

The doctor operated but Lucila did not have enough strength to pull through the operation.

Luella Catherine Brooks passed away at the age of 93 years.

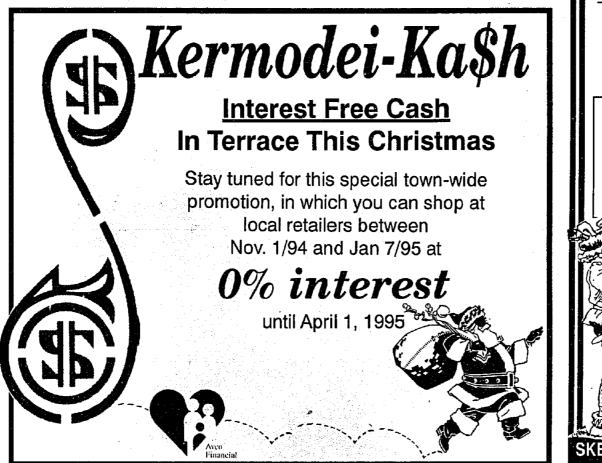
Aileen Frank from Terrace, Luella's sister-in-law, flew down to White Rock and made funeral arrangements with help from daughter Patricia White and Belle's daughter Dorothy.

They arranged for Luella's body to be returned to Terrace and buried at the old Kitsum-



Customer service

PARTICIPANTS IN Terrace's second Customer Service Training Program gathered together in groups for a team building session last Wednesday. The six-week course, offered by the Terrace and District Chamber of Commerce and Canada Employment, covers other areas such time management, conflict resolution, sales skills and telephone communications in 23 hours of classroom instruction from program coordinator Doug Smith.



The Terrace Standard, Wednesday, October 19, 1994 - B11



There's nothing like a West Coast getaway to cure the fall & winter blues. Especially at these prices. Achange of scenery will do you good.

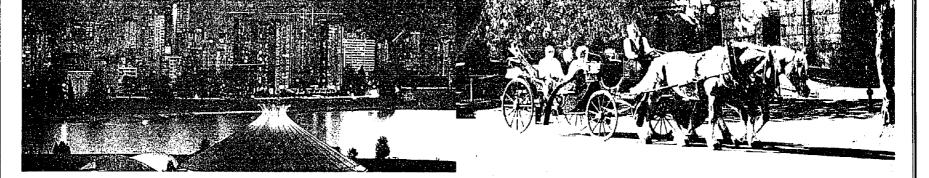
kalum cemetery alongside her husband Elwood, mother and father, and brothers Ivan and Jack. Ella is survived by her brother Floyd Frank and his wife Aileen, sister Dorothy Smith and husband Earl, sister Mildred Woods and sister Belle Watt of Calgary, along with many nieces and nephews.

The funeral service was held at the Knox United Church in Terrace on October 11, 1994 with Reverend Michael Hare officiating and organist Rusty Ljungh.

The service included two hymns: There is a Green Hill Far Away and God Sees the Little Sparrows Fall.

The internment took place at the old Kitsumkalum cemetery with pallbearers Brock Norbig, Jimmy McKenzie, Wayne Jones, Larry Tallon, Robert Woods and Norman Frank.

A reception was held at the Knox United Church Hall with catering by the United Church Ladies.



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dening and golf are year-round passions, and afternoon tea is still taken in the traditional unhurried manner. Discover

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Choice of 52 hotels. Price based on double occupancy per person, taxes extra. Minimum of two nights stay. Four days advance purchase required, Rates subject to availability. Travel must be completed by December 14, 1994. Packages are non-transferable and all sales are final.

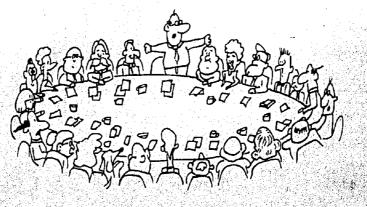
What did they really say about KCP?

The B.C. Utilities Commission's Public Review of the Kemano Completion Project has concluded the public hearings portion of its work.

Most British Columbians did not have the time to attend these sessions and may have questions about the evidence given.

Our Information Office has tapes and transcripts available for your review. If there is a detail you want to check on – drop by or give us a call.

If you cannot visit our Kitimat Information Office, call Alcan's toll-free KCP information line. Just call 1-800-94-ALCAN (1-800-942-5226).



Kemano Completion Project Kitimat Information Office

224 City Centre Kitimat, B.C. V8C 1T6 Tel: 632-4712 Hours: Monday, Wednesday and Friday 10:00 am - 4:00 pm



B12 - The Terrace Standard, Wednesday, October 19, 1994

Toes tap to Scot duo

By BEV GREENING

THERE WAS A lot of toetapping, hand-clapping and smiling at the Happy Gang Centre on the evening of October 5th.

First a delicious dinner, prepared by B.C. Old Age Pensioners Organization (BCOAPO) president Hazel DeFrane and her assistants, was served to the members and friends.

Then, after a time for socializing, the audience was entertained with a wonderful performance by the well-known Alexander Brothers from Scotland.

Tom, with his accordian, accompanied Jack, the vocalist.

They switched roles and Tom became the soloist on accordian while Jack accompanied on piano.

Interspersed with jokes and piano solos by Jack, their repertoire included such favourites as Nobody's Child, The Song of the Clyde, Daisy a Day and The Way Old Friends Do.

They played to a very enthusiastic audience which appreciated their expertise in entertaining.

Everyone went home with a happy face.



EMILY SURMAN gets a hug from Jack Alexander of the Alexander Brothers and the Scottish duo's performance for the Happy Gang Centre crowd October 5.





Back in the director's chair

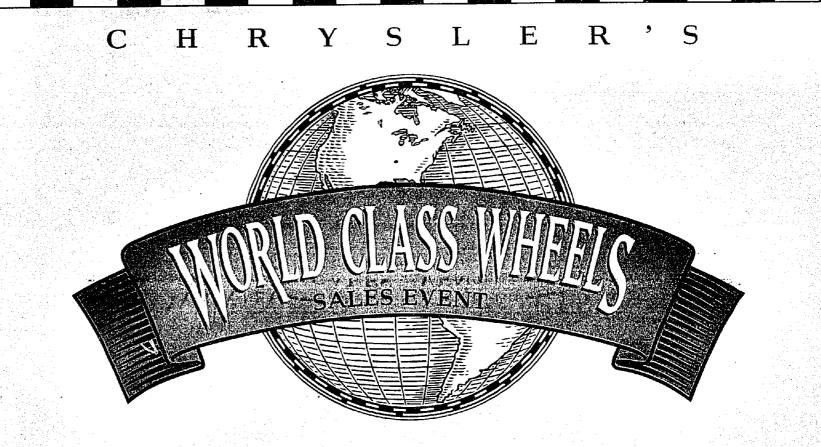
Ex-Terrace Little Theatre director and actor Ken Morton is keeping busy in his new home of White Rock.

He's directing the White Rock amateur theatre's version of I'll Be Back Before Midnight.

That's the same production Terrace Little Theatre has chosen to start of its 1994-1995 season.

Ken and wife Lorna retired to White Rock two years ago. Among their various activities are parts in Vancouver's burgeoning film and television industry.

Book features



area carvers

THE MASKS of Kitsclas carvers Stan Bevan and his cousin Ken McNeil are among the works featured in a new book released this fall.

The book, Spirit Faces: Contemporary Masks of the Northwest Coast,

McNeil's Warrior Mask, Eagle Forehead Mask, Raven Headdress, Raven Mask, and Bear-Human Transformation Mask are among those featured in the 133page book.

Portrait Mask, Wolf Headdress, Killer Whale Headdress, and The Journey are among Bevan's featured works.

The cousins' heritage, plus their scholarship under master carver Dempsey Bob has made their work a blend of Tahltan, Tlingit, Nisga'a and Tsimshian influences.

Two of Bob's masks are also featured in the book.

Another six masks by Nisga'a carver Norman Tait appear in the book.

Also included in the book are Haida carvers Robert Davidson, Reg Davidson, Don Yeomans and Freda Diesing.

Haisla carver Lyle Wilson, Nisga'a carver Ron Telek, Tsimshian carver Terry Starr and Gitksan carvers Robert Jackson and Earl Muldoe also appear in the book.

Brush up your French

EVER WANTED to brush up your mostly forgotten high school French?

Now's your chance.

Canadian Parents For French are hosting an adult French conversation course to help people sharpen up on the basic French they used to know.

It all happens at Cassie Hall school library on Monday, Nov. 7.

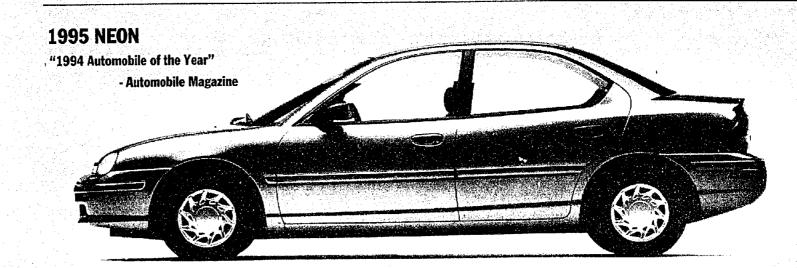
Call Sue Trombley at 635-4691 for information.

Stop the world: The 1995 Neon is here.

With seating for you and four of your friends, air, automatic,

AM/FM stereo and a whole lot more, what in the world are you waiting for?

Test drive the new Neon today.



- 22D Package Includes:
- Standard dual air bags
- Standard side door impact beams
- Air conditioning

Dodge

Jeep

- Automatic transmission
- 132 HP (98 kw) 2.0 litre 16 valve engine



- 5 passenger seating
- Cab forward design
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 - Rear window defroster
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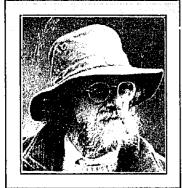
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SECTION C

TERRACE STANDARD

SPORTS

INSIDE SPORTS MENU C2



SKEENA ANGLER **ROB BROWN**

More than fish

SEE FISH roll out of the fast water below the Camp Run and glide into its tail. "Coho?" I point to them. Gerry squints. "Steelhead. When you see then like that, you pick up your rod and go fishing," he nods his head in the direction of the far bank. When anglers like Gerry talk, I listen.

In minutes I've rafted to the far bank and begun working methodically toward the fish.

Thanks to Art I know the traveling lane. The water is above my waist and pushing hard. I lean on the staff to steady myself in the current, pushing sixty feet of floating line and a small, dark fly with a touch of blue into the wind. A large, square tail sinks out of sight some fifty feet below the end of the drift.

I memorize the spot, marking it against a wad of tangled roots, and move toward it. A boil - nothing. I change to a big surface fly, to calm down and collect myself, then send it sailing out on the same trajectory.

It skates. A mouth, a back, a tail, and it disappears.

The fish takes charge: a pair of leaps, a searing run and it's over.

I've been beaten up. Over the next few days this happens again and again.

Two fish in the Janz Run use stumps to make a fool of me; one from the Victoria finds safety under a log pile; another beast pulls me to the end of a gravel bar and throws the hook on its way to the sea; another overruns my reel before I can get things under control then opens what I thought was a strong hook.

"Steelhead that give the race their great reputation," observes Pete.

I realize why anglers — even accomplished ones - are hard pressed to bring fifty percent of these animals to the beach.

At the half way point I decide the fish, as exciting as they, are not the highlight of the

Ice Carnival melts away

THE ICE Carnival, highlight of the local skating club's season, has been axed.

Club spokesman Kim Goodall explained last week the executive had decided to cancel the '95 edition for lack of volunteer support. She said the situation the club faced was a familiar one for a lot of groups, sporting and otherwise: the same people doing the work year after year and eventually burning out.

The club had called a meeting and asked all interested in helping organize the carnival to turn up. When only three showed apart

from the executive, "that gave us our answer," said Goodall. The cancellation comes despite

the theme, music and costumes for Carnival '95 having already been decided. That's only the beginning, however. Costumes would have to be

made as well as props, crews found to set up and take down the props at the arena and the myriad other jobs that make for a successful extravaganza.

She said it all added up to approximately 3,000 volunteer hours in organizing the event, held every March.

Expecting three volunteers and the eight-member executive, all had whom of other responsibilities, to take on that load was simply not realistic. And cancellation has put extra

pressure on the club as far as raising money is concerned. The fees paid by members barely cover the cost of renting the

ice, Goodall pointed out. With the number of precision skating teams doubling to two

this year, it's going to cost approximately \$9,000 to keep that program running, she added.

Then there are all the travel and accommodation costs associated with club trips to out of town meets like this weekend's Caribou-North central regionals in Prince George.

Unlike such events in many



WHERE ARE the volunteers? This pose struck by a young skater for pre-publicity of last season's Ice Carnival now seems prophetic with a lack of volunteers having forced the Skating Club to cancel the event, planned for March of next year. However, it could yet be saved.

other communities, Terrace's ice carnival made money and that helped out the club's overall financial picture.

With that revenue source gone, the club will have to work harder raising money in other ways. All that said, however, Goodall

"If we got the volunteers right

now, we could save it," she said, adding, "I'm always optimistic."

Anyone interested in saving the event is asked to contact a member of the club executive as soon as possible.

said there's an outside chance the carnival could even now be saved.

trip.

The gentle wit of Van Egan, his stories of the Tyee club, of angling in the good days on Vancouver Island in the company of the likes of Rod Haig-Brown, are another highlight.

Fishing with Art Lingren, angling scholar, unofficial historian of B.C. flyfishing, and master angler is.

Art is amazing: when none of us can find fish, he does, with finesse. Art has read extensively - books and water - learned the lessons, experimented, refined his technique to the point where he has few, if any, peers.

I decide he is the one fly fisher I'd least like to fish behind; but this is not a problem as Art will insist you fish first, then catch fish behind you.

The gentle wit of Van Egan, his stories of the Tyee club, of angling in the good days on Vancouver Island in the company of the likes of Rod Haig-Brown, his insights into education and the natural world, his company, are another highlight.

Camping with Peter Broomhall; listening to lucid and eloquently expressed insights on the art of angling, population growth, and the environment is challenging, inspirational. The company at camp, it turns out, is the real highlight of the trip.

The weather goes from searing sun, to sun and wind, to sunny breaks, to overcast and wind then to light rain. With the expiration of the boat ban upon the lower river, guides from Stewart's camp appear, their long blue boats filled with sports.

At five hundred dollars a day the pressure is on the guides. They respond well, finding fish for their clients without stepping on the toes of our wading boots.

The rain falls harder. Joe Saysell and his brother-in-law put their camp on their shoulders and make the four mile trip to the Kimsquit airstrip. Wintle bugs out, headed for the Morice, and later the Thompson. The sky looks unstable. The ceiling drops.

On what turns out to be the last glimpse of sun, Dave Lambroughton, and a party of three squirt out of the upper river with a large raft so full of gear we are left to wonder how did they found room to climb aboard - men in motion, a whir of activity. "How did they got through Moose Rapids?" Art wonders.

(to be continued)

Fowl invasion at turkey shoot

TRAPSHOOTERS got some unexpected visitors at their Oct. 9 shoot - a group of plump turkeys. Ironic, considering the event was called a Turkey Shoot.

The feathered gate-crashers obviously figured that meant they were invited and decided to drop in on the event from a neighbouring property.

They were quickly shepherded home having provided one of the most entertaining moments in what was after all a fun shoot.

Approximately two dozen shooters from Terrace, Kitimat and Hazelton took part in the oneday affair.

Events included an "Annie Oakley" elimination; a "Slider" in which shooters moved further back with each successful shot; a Buddy Shoot with a blind draw for partners; and a Pheasant and Rabbit.

That last involved first trying to hit a clay disc rolling along the ground (the rabbit). As soon as that shot rang out, the "pheasant" was launched to provide the second target.

There was also a children's event using .22 rifles and won by Meghan Janes, 10.

Since the emphasis was on fun, organizer Debbie VantKruis said no record was kept of winners of the others.

The Rod and Gun club is about to wind up its season, the finale being a Trophy Shoot to be held next month. The date for that has yet to be fixed.

Prior to that, local shooters will be swinging over to Kitimat on Nov. 5.

Although winter will bring an end to competition, VantKruis said the club will still be busy planning how to attract new members next year and increase the number of sponsors in hopes of being able to stage more competitions.



COMBINING ACCURACY with sartorial elegance was Bill Eynon of Kitimat (left), one of the two dozen trapshooters who took part in the Oct. 9 Turkey Shoot. Gunners took turns launching the targets in the Pheasant and Rabbit. That's John McMynn at right putting in his stint.

C2 - The Terrace Standard, Wednesday, October 19, 1994



TODAY Men's Rec Hockey Convoy v Timbermen 9 p.m. Okies v Wranglers 10:30 p.m.

THURSDAY, OCT. 20 Men's Rec Hockey All Seasons v Precision 10:30 p.m.

Minor Hockey

TERRACE MINOR Hockey holds a parents general meeting, 7:30 p.m. at the Happy Gang Centre.

FRIDAY, OCT. 21

Swimming TERRACE BLUEBACKS Invitational meet gets underway, runs through Sunday.

SATURDAY, OCT. 22

Cross Country TERRACE SCHOOLS cross country team hosts meet at Ferry Island.

Volleyball

JR. BOYS tournament at Skeena Jr. Secondary, Jr. Girls tournament at Thornhill Jr. Secondary.

Men's Rec Hockey All Seasons v Coast Inn 8 p.m. Norm's Auto v Skeena Hotel 9:30 p.m.

SUNDAY, OCT. 23 Men's Rec Hockey Convoy v Okies 9:30 p.m. Precision v Back Eddy 11 p.m.

TUESDAY, OCT. 25

Water Polo TERRACE WATER Polo Association holds its annual general meeting 8 p.m. in the Aquatic Centre meeting room. All former and interested players are welcome.

Men's Rec Hockey

Skeena Hotel v Precision 9 p.m. All Seasons v Norm's Auto 10:30 p.m. detailable average for early

WEDNESDAY, OCT. 26 Youth Soccer TERRACE YOUTH SOCCER annual general meeting at the Happy Gang Centre, 7:30 p.m.

SATURDAY, OCT. 29

Two more get nod

ANOTHER COUPLE of coaches have been nominated as Terrace Standard-3M Coaches of the Year.

Cam MacKay is most closely associated with the Caledonia Kermodes boys basketball team. However, as nominator Joe Murphy points out, his contribution extends far beyond that.

"He has been a tremendous asset as athletic director in supporting other sports at our school," says Murphy who, as a new coach, has himself benefitted from MacKay's experience and advice.

MacKay is also credited with developing a leadership program which has translated into a successful intramural sports program at Cal.

When not busy at his job with Overwaitea, Jorge Silva can be found in the gym at Skeena Jr. Secondary.

He began coaching in 1991 with the Grade 8 boys basketball team, taking that squad to the runner-up position in the '93 zones.

He went one better this year, guiding the Junior boys basket-

THE TERRACE Skating club's winter season is

well under way with 179 skaters registered so far.

This year we have two Precision teams made up

of 29 skaters aged eight to 18. Those teams will

be competing across northern B.C. during the sea-

And good luck to all our skaters who are taking

part in the B.C. Winter games tryouts and

Caribou-North Central Regionals which take

Hallowe'en is approaching fast and our skaters

Our club has been busy raising money to pay

that never-declining ice time bill and all the other

expenses that go along with running a skating

The chocolate bars are selling well and our Pre-

and coaches will be dressing up for the occasion,

place in Prince George this weekend.

club.

By KIM GOODALL



Cam MacKay

ballers to the zone championship and he'll be back with that squad this season.

And, learning there was only one coach for girls volleyball, he's also offered to take over the Junior 'B' team at the school.

With just over three weeks left for nominations — the deadline is Thursday, Nov. 10 - school

Skate club keeps busy



sports coaches so far have a lock on Coaches of the Year. But there are a lot of unsung heroes out there in the numerous

other sports groups who deserva recognition as well. To make sure they get it, just cut out the nomination form on page C3 and send it in. Coaches

can be from winter or summer sports, schools or outside.

cision teams are now selling cookies and cup-

cakes in the lobby of the Arena during the

There will also be a fundraising dance Saturday,

Nov. 5 at the Thornhill Community Centre, 8 a.m.

to 1 a.m. Music will be by Jack of Clubs and tick-

ets cost \$12.50. There will be a shuttle service

Tickets are available at Flowers A La Carte in

the Skeena Mall or by phoning Brigit LeBlanc

(635-4905), Donna Lindsay (635-3648), Bernice

Randrup (638-1978), Pat Sheppard (635-7455) or

And finally, congratulations to all our CFSA

skaters for tests passed and Canskate skaters for

Please come and support your skating club.

badges earned (see Score Board on this page).

available for which donations can be made.

Kidskate and Canstake sessions.

Shannon Moleski (635-9552).

Happy skating.

Score Board Hockey Men's Recreational Division W TEAM GP L Т GF GA PTS All Seasons 3 0 2 23 5 17 8 27 Coast Inn of the West 5 3 1 22 1 7 25 29 Norm's Auto Refinishing 37 5 2 1 5 22 Back Eddy Pub 1 2 2 4 Skeena Hotel 3 0 20 26 1 2 **Precision Builders** 0 2 20 2 30 October 9 Back Eddy Pub Norm's Auto Refinishing 4 4 All Seasons Coast Inn of the West 2 October 13 Coast Inn Of the West 5 Back Eddy Pub 4 **Oldtimers Division** TEAM GP W Т GF L GA PTS Terrace Timbermen 4 6 8 5 3 3 0 0 11 Riverside Auto Wranglers 2 4 1. 1 .8 Northern Motor Inn Okies -5 1 3 1 13 17 3 Convoy Supply 1 3 0 10 13 2

October 8 Terrace Timbermen Northern Motor Inn Okies **Riverside Auto Wranglers** 2 Convoy Supply

Skating

Terrace Skating Club Canskate Badges

Lindsay Blair (Pre-Beginner), Daryl Bandstra (Pre-Beginner), Kevin Bandstra (Pre-Beginner), Kimberley Barnard (Pre-Beginner), Laura Barnard (Pre-Beginner), Katrina Beckwith (Pre-Beginner), Allison Beeston (Pre-Beginner), Brittany Bingham (Pre-Beginner), Tyler Cameron (Pre-Beginner), Alyssa Carson (Pre-Beginner), Bradley Carson (Pre-Beginner, Beginner), Paige Derry (Pre-Beginner), Elisha England (Pre-Beginner, Beginner), Pierce Fifield (Pre-Beginner), Adam Gillis (Pre-Beginner), Travis Goriak (Pre-Beginner), Sy Haffner (Pre-Beginner), Brendan Harris (Pre-Beginner, Beginner, Elementary, Basic), Andrew Johnstone (Pre-Beginner), Gillian Jones (Pre-Beginner), Meena Kandola (Pre-Beginner), Sandeep Kandola (Pre-Beginner), Matthew Kumpolt (Pre-Beginner), Connor

Lansdowne (Pre-Beginner), Leah LeCleic (Pre-Beginner), Kendra Loeprky (Pre-Beginner), Nathan Mattern (Elementary), Jayme Mavety (Pre-Beginner), Sean Maximchuck (Pre-Beginner), Penny Merrison (Pre-Beginner), Kirsten Middleton (Pre-Beginner), Trevor Nestor (Pre-Beginner, Beginner), Tegham Norberg (Pre-Beginner), Chris Schenkler (Pre-Beginner, Beginner), Jessie Sinjur (Pre-Beginner)

2

Brooklyn Soden (Pre-Beginner), Britnee Thomson (Pre-Beginner), David Tinkness (Pre-Beginner), Robert Vanlierde (Pre-Beginner), Stephanie Vogel (Pre-Beginner), Wakaruk Nathaniel (Pre-Beginner), Kimberley Wilcox (Elementary), Kristen Wood

(Pre-Beginner), Callum Woodworth (Pre-Beginner, Begin-ner)and Kory Yamashita (Pre-Beginner).



Volleybali CALEDONIA SR. BOYS host tournament at Caledonia, Sr. Girls hold theirs at Skeena Jr. Secondary.

SUNDAY, OCT. 30 Rod and Gun HALLOWE'EN HAUNT IPSC club match at the Thornhill range.

NOON HOUR HOCKEY sessions go every Monday, Wednesday and Friday 11:45 a.m.-1 p.m. Players must be 19 years and the limit is 20 players on first-come, firstserve basis. Fee is \$3 but goalies with equipment get in free.

SNOWMOBILE Association meets the first Tuesday of each month 7:30 p.m. at the Sandman Inn. All snowmobilers welcome.

CONTRACT BRIDGE club plays the second and fourth Thursdays of each month at the Legion at 7:30 p.m. For more information, phone Pat Zaporzan at 635-2537.

BADMINTON CLUB practices every Tuesday and Thursday 8 p.m., Sundays at 7:30 p.m. at Thornhill Jr. Secondary school. For more information phone Diane at 635-3564.

FUN DART LEAGUE plays every Wednesday night at the Legion starting at 8 p.m. All games doubles, open to all and newcomers/rookies always welcome.

To get an event on to the Sports Menu, bring the details into the office at 4647 Lazelle Ave., phone Malcolm at 638-7283 or fax them to 638-8432.



The Terrace Standard, Wednesday, October 19, 1994 - C3

Just a matter of time

UNBEATABLE: that's what the Cal girl's volleyball team will be this year, says teacher-sponsor Kathy Mills.

But, she concedes, the team has a bit of work to do yet to attain invincibility.

Cal cruised through the roundrobin in its first tourney of the season, brushing aside Stewart and Hazelton 2-0 and taking the rubber against Prince Rupert. However, they came down with

a bump against the host Kitimat squad, bowing out 2-0 to settle for second.

The result of the final was not that great a surprise, though. Mills pointed out the Kitimat team had been practising since summer while the Cal crew is still getting to know each other.

"We have the individual talent," she said, adding it was just a question of Cal learning to play as a unit.

"One that happens, we'll be unbeatable."

Following last weekend's tourney in Houston, Cal were set to play one more on the road, at Prince Rupert, before hosting their own six team event on Saturday, Oct. 29.

That'll be played at the Skeena Jr. Secondary gym. Then it'll be on to the zones Nov, 19 and hopefully a second consecutive title.



Heads up

CALEDONIA forwards (in stripes) launch another second half attack on the Smithers goal during Saturday's playday hosted by the school. Unfortunately they couldn't convert on this one and were soon after punished as defensive lapses allowed the visitors to score two quick goals for a 4-3 lead. For full results, see next week's Standard.

Your Coat Needs

Protection From

All Seasons Source For Sports Presents ... Minors get major boost

The Jets have been grounded, the Flames snuffed out and the Kings have abdicated but the Moose is loose, the old grey Wolves are howling and the Tiger Sharks are closing in on their prey.

While NHL teams with family names have Zambonis collecting NHLers. They run the gambit can't get in Toronto, albeit just dust instead of slush, new teams in new leagues with wild names and hot logos are flooding the market and hockey is enjoying a predicted surge in popularity despite the dispute, or perhaps because of it.

Surely the fact isn't lost on NHL owners and players that there's an insatiable appetite for hockey in North America being fed by minor leagues that are

becoming major in a hurry. Perhaps the greatest benefactor in the battle over billions that shut down the NHL is the International Hockey League, a 17-team loop that was once a developmental league and is now seen by some as the new WHA or a direct competitor of the NHI.

Its officials deny the suggestion and so they should, because right now there is no competition. The "I" is having a wildly successful start with full buildings while all the NHL is full of is...well, we digress.

The start of the professional hockey season has been an eve opener and gate crasher. The Detroit Vipers began their first season at The Palace in Auburn Hills with a league attendance record of 20,182 for a game against the Cleveland Lumberjacks. In Denver, where the NHL couldn't cut it, the Grizzlies of the IHL had more than 16,000 for their first game. The Cincinnati Cyclones drew 10.00 and in St. Paul, Minn., 11,000 hunted down the Moose.

That's right. St. Paul's first pro hockey offering since the Fighting Saints of the WHA is called the Moose and when you phone the office a loud but friendly voice greets you with, "Thank you for calling the Minnesota Moose." And you're convinced you've just spent a moment on the phone with Bullwinkle.

The league has an interesting mix of wannabe and used-to-be

TERRACE



lair.

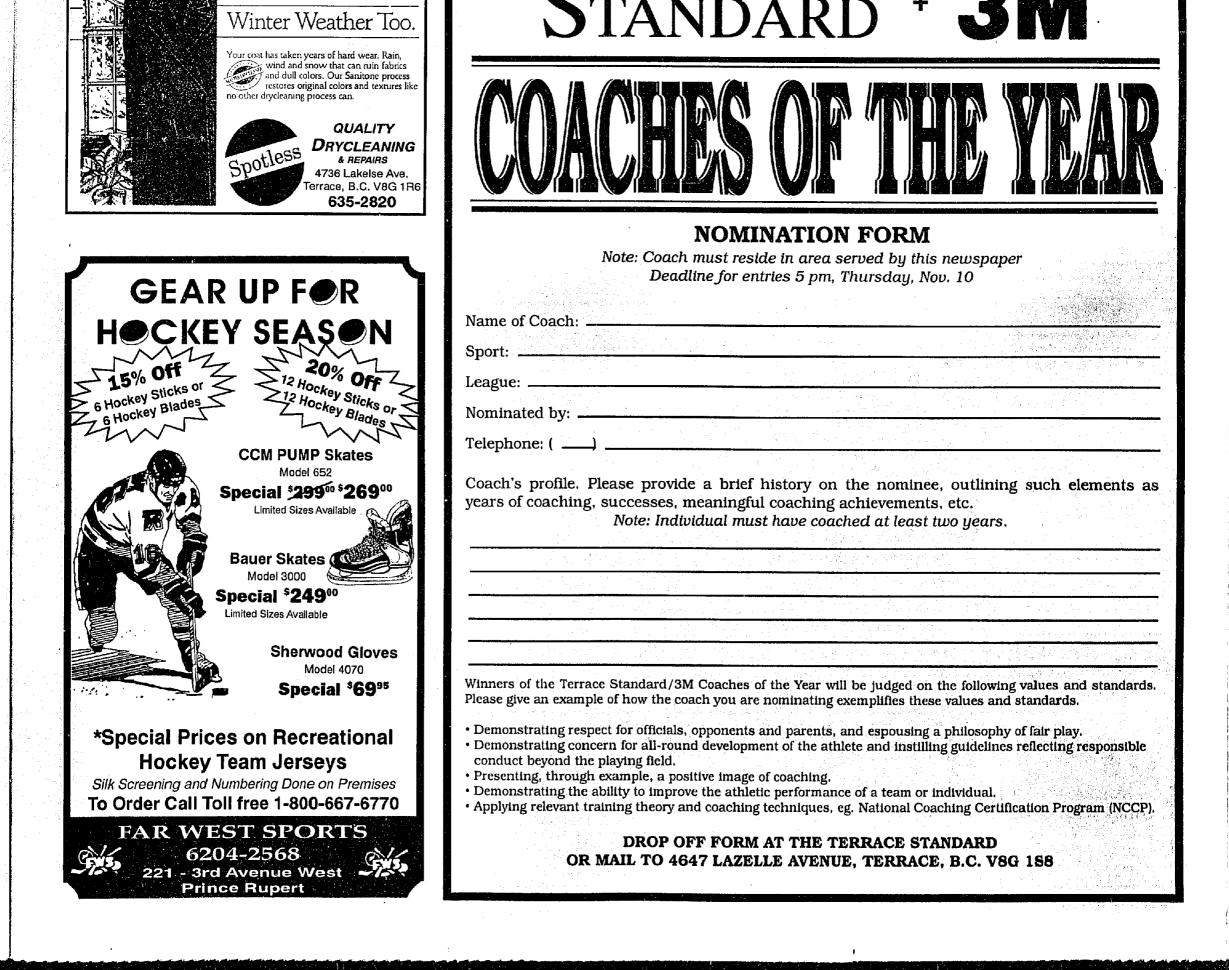
The hunger for hockey isn't confined to one league, either. Wheeling, West Virginia, the The American Hockey League moved into Syracuse, New York, for the first time in 15 years and The Crunch sold out its first two dames.

Even in Taliahassee, Florida, and the Thunderbirds will do hockey fans can get a fix they quite nicely.

from teenager Radek Bonk, who a scrimmage. The Tiger Sharks turned down a million from of the East Coast Hockey Ottawa and stayed in Vegas, to League have opened training old-ager Al Secord who, after four camp and already three years away from the game, was thousand season tickets have turned down by Ottawa before been sold in a place where moving into the Chicago Wolves' there's never been blue lines on the ice.

From Albany, New York to sport has new hotbeds all over North America and it's very apparent that if hockey fans can't watch the Whalers and the Leafs, then the river Rats





C4 - The Terrace Standard, Wednesday, October 19, 1994

TERRACE STANDARD

ACTION ADS

0800.

ACTION AD RATES 638-7283

DEADLINE: FRIDAY 5 P.M. Classified and Classified Display

ADVERTISING DEADLINES: When a stat holiday fails on a Saturday, Sunday or Monday, the deadline is Thursday at 5 p.m. for all display and classified ads.

> TERRACE STANDARD, 4647 LAZELLE AVE., TERRACE, B.C. V8G 1S8

All classified and classified display ads must be prepaid by either cash. Visa or Mastercard. When phoning in ads please have your Visa or Mastercard number ready.

CLASSIFIED WORD ADS 20 words or less 1 insertion - \$5.00 3 insertions - \$12.00 6 insertions - \$15.00 *Additional words 15¢ each CLASSIFIED DISPLAY ADS \$9.51 per column inch CONFIDENTIAL BOX SERVICE Pickup \$2.00 Mail out \$5.00

LEGAL ADVERTISING \$10.36 per column inch BIRTHDAY/ANNIVERSARY \$25.53 for 3 inches, includes 1 photo. *Additional at \$9.51 per inch OBITUARIES \$20.53 for 3 inches *Additional at \$5.51 per inch

For regional coverage place your ad in the weekend edition of the Skeena Marketplace.

OVER 30 CLASSIFICATIONS!

1. Real Estate	12. Motorcycles	24. Notices
2. Mobile Homes	13. Snowmobiles	25. Business
3. For Rent	14. Boats & Marine	Opportunities
4. Wanted to Rent	15. Machinery	26. Personals
5. For Sale Misc.	16. Farm Produce	27. Announcements
6. Wanted Misc.	17. Garage Sales	28. Card of Thanks
7. For Rent Misc.	18. Business Services	29. In Memoriam
8. Cars for Sale	19. Lost & Found	30. Obituaries
9. Trucks for Sale	20. Pets & Livestock	31. Auction Sales
10. Aircraft	21. Help Wanted	32. Legal Notices
11. Recreational	22. Careers	33. Travel
Vehicles	23. Work Wanted	

The Terrace Standard reserves the right to classify ads under appropriate headings and to set rates therefore and to determine page location. The Terrace Standard reminds advertisers that is is against the provincial Human Rights Act to discriminate on the basis of children, marital status and employment when placing "For Rent" ads. Landlords can state a no-smoking preference. The Terrace Standard reserves the right to revise, edit, classify or reject any advertisement and to retain any answers directed to the News Box Reply Service, and to repay the customer the sum paid for the advertisement and box rental. Box replies on "Hold" instructions not picked up within 10 days of expiry of an advertisement will be destroyed unless malling instructions are received. Those answering Box Numbers are requested not to send original documents to avoid loss. All claims of errors in advertisements must be received by the publisher within 30 days after the first publication.

days after the first publication.

It is agreed by the advertiser requesting space that the liability of the Terrace Standard in the event of failure to publish an advertisement as published shall be limited to the amount paid by the advertiser for only one incorrect insertion for the portion of the advertising space occupied by the incorrect or omlitted item only, and that there shall be no llability in any event greater than the amount paid for such advertising.

1. REAL ESTATE

3 BEDROOM , 2 STOREY NEWLY renovated home on one acre on Southside. 2 full bathrooms, country kitchen with large pantry, main floor laundry, study, large master bedroom with walk-in closet, large family/games room above double garage, plus a basement & shed for storage. Asking \$145,000. For appointment to view call 635-9530.

FOR SALE IN THE Horseshoe on a 50'x122' lot, newly renovated 4 bedroom Rancher style home on n/g. Custom country cabinets, new carpets & lino through out. Sundeck, Gazebo, large shop. Fully landscaped with fish pond and waterfall and much more. Quick possession. A must seel \$89,900. Serious inquiries only. 638-0147 after 4:30.

NEW 2500 SQ.FT. HOME IN SilverKing. Full basement, 2 car garage, 3 bedrooms, ensuite, appliances, blinds, sheers, large rec. room w/fireplace, sundeck, \$209,000. For appointment to view 847-3605

INVESTMENT PROPERTY C-1 ZONING. Downtown location. 4 bdrm - 1175 sq.ft. home. NG heat. Good holding property. Presently rented. \$119,900 Exc. Re/Max of Terrace, 638-1400 ask for Joyce (635-2697) or Sheila (635-3004).

2. MOBILE HOMES

1979 14X70', 2 BEDROOM, 1 BATH, 5 appliances, asphalt roof, patio doors. An excellent buy! Delivered for \$23,700. 1-403-973-6617

1976 14X70', WAS 3 BEDROOM BUT now 2 bedroom, 1 bath. Totally redone. Kitchen island. All light colours. They don't come any nicer. Delivered for \$21,350. 1-403-973-6617

12X52 WITH ADDITION AND DECK, 3 bedroom, p/s, w/d, new carpets, natural gas heat. Hudson Bay Mobile Park. \$30,000. 847-3582

1982 14X70 3 BEDROOM - IN EXCELLENT condition, delivered \$28,500. 14x72 1979 3 bedroom, c/w fridge, stove, d/w, 2 full baths, \$18,500. 1978 14x70 2 bedroom, 1 1/2 bath, \$17,500. Moose Jaw, Sask., 306-694-

12X60 GLENDALE MOBILE HOME, good condition: \$12,995 847-5332

BETTER THAN AVERAGE 1994 manufactured home, 14x71 2 bedroom, Gas furnace, \$700 per month. V.T.B. To

2. MOBILE HOMES

view - Gordon 638-1182 or Mary 638-

3. FOR RENT

1 BEDROOM APARTMENT. Quiet, clean, security entrance. On site management, Downtown location. Sorry, no pets. Call 638-7725. References required,

ROOM FOR RENT, full facilities, utilities, t.v., laundry, student or working person, car necessary. 6 km to Terrace. New Remo. \$400 mth, 635-3772

VERY CLEAN 2 BEDROOM mobile on corner fenced lot in Skeena Valley Trailer Court. N/S family, no pets. \$610 mth. 635-2126. Available immediately

FOR RENT: SHARED ACCOMODATION. One bedroom in 4 bedroom, full basement furnished home, \$300 per month. Util. included. 635-6169 after 5:00 pm

2 BEDROOM APT. INCLUDES fridge, stove, laundry and parking facilities. Avail. Nov.1/94. \$550/month. No pets. 635-2556 FOR RENT, 2 BEDROOM basement suite available Nov.1/94. N.S, no pets, references required. 638-0702

FOR RENT - ONE room in non-smoking home. Available Nov. 1, \$400/mth. References required, plus damage deposit. Ph. 638-0514

BRIGHT NEW 3 BEDROOM w/ensuite, full basement, 1 1/2 baths, Ig. yard, close to school. NG. Avail. Nov. 1/94, \$900/month. Phone 1-361-1536 (nights) 1-652-7097 (days).



Retail or Warehouse Space in Thornhill • Reasonable Rent **Available Immediately**

849-5080



3. FOR RENT

no dogs or parties. 635-4315 3 BEDROOM HOUSE IN TOWN available Nov. 1/94. References. No pets preferred. After 6 pm. 635-5555, \$800 mth.

3 BDRM. HOME, FULLY wheelchair accessible. Fridge/stove, washer/drver. N/g heat. \$800/mth., plus utilities. N/s only. 635-7189 before 8:00 pm. FOR RENT 2 BEDROOM basement

suite. \$600 mth. Utilities included. References required. Quiet n.s. No pets. 635-4947

3 BEDROOM EXECUTIVE DUPLEX, n/g heat, 2 gas fireplaces, washer, dryer, fridge, stove, dishwasher. Security sysem, room for RV parking, covered carport, built-in vacuum. \$950/mo. Avail. Nov.1. 638-8084

STORAGE

- BOATS - RV'S

- ETC

Phone: 635-4332

OFFICE FOR LEASE

in dowtown area

Ph. 635-7884

or

850-2478



TO RENT: IMMEDIATE possession & rent free until Nov.1, two bedroom apt. Damage deposit & references required. \$575 per month plus utilities. Call 638entrance. 0705

> Summit Square Apartments

3. FOR RENT

1 & 2 Bedroom Units Quiet & Clean **Racquetball Courts**

Call: 635-5968

FOR RENT

4818 Hwy. 16 West

Service/Lt. Industrial Bays 880 to 7200 sq. ft.

Phone 635-7459 **Progressive Vantures**

4. WANTED TO RENT

EMPLOYED COUPLE, NO CHILDREN, non smokers, exceptional tenants looking for long term lease in town. Ideally an older 2-3 bedroom house with large lot suitable for gardening. We have excellent local references and are prepared to wait for the right situation. Phone 638-0010 and leave a message.

LOOKING TO RENT 2 or 3 bedroom house or duplex in the Hospital Area. Required for Nov.1/94. 638-1495



gst. 1400 sq.ft. rancher, four no bedrooms, two bathrooms, large kitchen with island, double garage. Newly landscaped and mountain views. Ph. 635-3796

1. REAL ESTATE

NEW HOME, NEW NEIGHBOURHOOD

BEAUTIFUL FAMILY HOME on Tchesinkut Lake, Hwy. 35, 14 acres incl., lakeshore, 1 1/2 storey log house, 3 bm, full basement, large sundeck, hot tub, workshop, large garage, house & garden wood furnace, boatslip & dock, excellent well waters. \$195,000. 604-695-6426

FOR SALE: 100 ACRES with 30 year old timber, some mature trees on the rest, Two, year round creeks. Excellent for growing trees or a hobby farm. 4 km east of Vavenby, B.C. Asking \$150,000. Leave message at 604-676-9544 or 676-9233. Eileen

NEWLY RENNOVATED. WELL constructed older 3 bedroom home with full basement. New windows, new kitchen and 3 yr. old roof, \$114,900. Phone 635-5555 after 6:00 pm. Serious inquiries only please

MANY PEOPLE DREAM about living on a very big, very private and secluded estate like this one, for much less than it would cost to replace. This privately engineered home situated on more than 3/4 acre of well tended park land, right in town, It offers more than 3500 sq.' of luxury living all on one floor. Free prospectus available upon request, at owner descretion. Serious enquiries only please. For appointment to view 632-2278.

FOR SALE BY OWNER, 4 bedroom, 1200 sq.ft. home, n.g. heat, 2 bathroom, 4 appliances, .45 acre lot with fruit trees. \$92,500. 635-2369

ONE BEDROOM HOUSE on Agar Ave, Phone 635-3831.



day on this great starter home. Listed at

\$95 900 EXCL

135 ACRES, 5 BEDROOM HOME, 4 bay shop, 2 storey barn, 2 cabins, lake one end. Sm. Cr. other end. 95% in hay. \$160,000. Burns Lake. 1-694-3458 1.43 ACRES LAKE SHORE ON Lake Kathlyn. Hydro and approved existing

1. REAL ESTATE

septic. Spectacular panaramic view including Glacier Gulch/Hudson Bay mountain. Predeveloped lot ready to build your home or cottage. \$89,000. Call 847-9829 or 695-6561.

JNAX



The Terrace Standard, Wednesday, October 19, 1994 - C5

ACTION ADS

5. FOR SALE MISC.

BIRCH FLOORING. TONGUE and groove 4 sides. 3/4 in. thick, 12 in. and longer. Rustic grade \$3.10 per sq. ft. Clear grade \$4.15 per sq. ft. Francois Lake Woodworking. 1-695-6616.

PANASONIC "PLATINUM COLLECTION" blaster for sale! Plays both CD & cassettel Brand new, Must sel! ! Asking \$375. Call Bill 635-7830 ***

ANTIQUES FOR SALE. Cross cut saws, wash boards, horse rake, horse mower, wooden and steel wheeled wagons, plow, slip, horse cutter, John Deere Tractor Model 'B'. Call: 846-5670

FOR SALE SEARS Kenmore heavy duty washer and dryer. G.W.C. \$300 each or \$550 for the pair. Linda or John 635-1788. ARGO 8X8 ATV. FOUR used units, 1979, 1983, 1987, 1990, equipped with various options, for info call 847-8988 or 847-3001.

GUITARS AND AMPS for sale. Trades welcome. Buy and sell. Bill's Guitar Shop. Call today. 632-4102

LOW LOW PRICES on Scuba gear for Christmasil Gilt certificates for summer 1995 Scuba courses. Order early. Call 1-695-6485.

500 GALLON FUEL TANK ON wheels, c/w 2 hp Briggs & Stratton motorized pumps and hoses, \$800, 698-7450

CHERRY TREES TO GIVE away. Phone 635-2729

THE PLEASANT VALLEY Motel is having another used t.v. sale. 20 inch colour for \$35 - \$50. Call: 845-2246 and ask for Randy or Mona. First come.

MOVING SALE: LIVING ROOM set, t.v., fridge, stove, Yamaha stereo with speakers, microwave, dining set, much much more. 635-4448 or 635-5388,

FOR SALE: KITCHEN TABLE, 36"x39 1/2"x8". \$20. 635-2729

1994 ARCTIC CAT ZR580, 1350 miles, \$6200. 1993 Kodiak Quad, 2200 kms, \$5500. (403) 532-5787 or 847-5180.

ADULT TELEMARK/TOUIRING ski package, downhill skiis and bindings, downhill ski boots, ski jacket & pants, weight bench & weights. Call after 5 pm 635-1273.

COLLECTORS PLATES, WIZARD OF oz. Set of 7, asking \$500, 638-8886 after 6 pm.

MARQUIS CUT SAPPHIRE W/14 diamonds, \$1500 obo. Square cut garnet, \$250. Ladies friendship ring with 3 diamonds, \$250. 638-7972

FOR SALE: 6 POWERFUL snowblower. Brand new, used twice only for one season. Asking \$1500. Phone 696-3353 for details.

NICOLAYSEN GIFT SHOP going out of business sale. Brass, toys, lamps, clocks, jewelry and much more. Starts Oct. 15/94.

5. FOR SALE MISC.

FOR SALE: A KERBY vacuum cleaner with shampooer, Heavy duty, Can be used for commercial use. Brand new. Paid \$2000, will take offers. 635-5410 RSF ENERGY WOOD STOVE \$100. Large aquarium, \$30. 54 litre DemiJohns, \$30. 19 litre glass carboys, \$15. Glider rocker with footstool \$50. 632-7851 METAL BYERS-BUSH fixtures for sale; wall & gondola sections with assorted shelves; clearance prices; contact: Peoples' Drug Mart at 845-7477 or 692-7213.

6. WANTED MISC.

TIMBER WANTED: SPRUCE, Pine, Balsalm. High prices paid. Also buying Poplar, Aspen, Cottonwood. Land with timber considered. Phone mornings or eve. to 1-692-7823.

TIMBER WANTED: SPRUCE, Pine, Balsam. High prices paid. Also buying Poplar, Aspen, Cottonwood. Land with timber considered. Phone mornings or evenings 604-692-7823.

WANTED A GOOD used 20" t.v. 635-9548

WOULD LIKE TO TRADE a 1990 Mac 1 Skidoo in v.g.c., for a Yamaha Phaser of same approx. value. 635-7400

8. CARS FOR SALE

1987 ARIES 4 DOOR, BURGANDY, 4 cyl. automatic, runs well. \$2500. Canopy for 410 John Deere backhoe. 846-5213 1988 MINI VAN AEROSTAR 5 spd, 3 litre motor. Excellent gas mileage, excellent condition. Trailer towing hitch. \$7500. 1-698-7634 Burns Lake.

1990 XL 3/4 T FORD. 2WD, PW, 351 auto. Good condition. \$8500. Burns Lake 1-695-6548

1988 DODGE ARIES STATION WAGON, 5 spd., ps/pb, am/fm, bucket seats. Excellent condition. \$4500. Call 1-698-7484 Burns Lake.

86 PONTIAC GRAND AM, V6, auto, new starter, new exhaust. 55,000 km, \$5300 obo. 83 Honda 750 Shadow \$2300 obo. 635-1495.

1986 CHEVY SPECTRUM 5 SP, new tires, new brakes, am/fm cassette, only 83,000 km. One owner car. 635-3583 FOR SALE 1993 CHEV S10, 4 wd, w/ boxliner, canopy, running, boards, etc. Only 15,000 km. Like new condition. Ph. 638-1536. Asking \$14,500 1985 4X4 SUBARU SW, 5 SPD, e.c. in and out. 639-9323 Jce. 1989 GRAND AM TURBO S.E., 5 spd, fully loaded. Performance stereo, low mileage, e.c., \$9500 obo. 635-2126 '86 SUBARU FRONT WHEEL drive, 4 d, hatch, g.c., reliable. \$4000 obo. 635-4838 1977 MERCURY MARQUIS,



Sales & Leasing WHY PAY MORE TAX?

Ask Ritchie how you can "Smart Lease" to

own a car or truck.

EXERCISING ALL YOUR OPTIONSI



11. RECREATIONAL VEHICLES

1980 OKANAGAN 8 FT. CAMPER; c-w fridge, stove, oven and furnace. Very good condition. \$3200. Phone: 845-7316 ODYSSEY DUNE BUGGY \$1250. 639-9323 Jason.

FOR SALE OR TRADE 1984 POLARIS INDY 600. Ported, polished etc. with fresh dealer engine rebuild. Very fast \$2500, firm or trade for a 4 wheeler. Ron 635-6128.

13. SNOWMOBILES

1993 JAG-Z HIGH WINDSHIELD, low windshield, covers for both. Ski skins, belly pan, excellent condition, \$4500 firm.
Call: Houston - 845-7984 after 6 pm.
1989 STOCK YAHAMA EXCITER. E.C.
2800 km. \$3800. 635-7048
TWO 1991 INDY 500 SKS snowmobiles.
\$4000 and \$3500 obo. 847-5995

1994 SKIDOO SUMMIT. LIQUID cooled. Long track. Low miles. \$7000. 635-3213

or 635-2274.

14. DUATS & MARINE

21' GREGOR ALL WELDED ALUMINUM river boat. 50 hp mercs and jet drives mounted on highliner galvanized trailer. \$15,000 obo. call Jack @ w. 604-420-8855 or 526-0646. 19 1/2 DOUBLE EAGEL TWIN TABS

sounder, marine toilet, built in coolers. New 130 Yamaha, Boat & trails rebuilt this year. 638-8006 FISHERMANS DREAM. NEWLY

15. MACHINERY

FOR SALE 5800 GALLON asphalt tanker, 2 end dumps, water trucks, fuel trucks, 4x4 Backhoes, 40 ton lo-beds, excavators, grader, 4x4 crew cab, 3 farm tractors, service trucks, 2 dump trucks, 1 belly dump, 3 pavers, 6 loaders. For a complete list, call Vick 493-6791.

1962 CHAMPION 562 B GRADER with Roancke Robot Hydraulic Brushcutter. Price - \$12,000, London L8S Road Sander-Spreader with Hydraulic Hopper and Front Plow. Price - \$10,000, 632-6649

ATTENTION: 1988 FORD CUBE VAN one ton, 14' box. Well maintained, certified, propane converted, V-8 automatic. \$9000 obo. Phone 1-624-2455 Prince Rupert.

1992 JOHN DEERE 744E rubber tire loader w/grapple and/or bucket. Excellent condition. Low hours. Ready to work. Call Gary 635-2292 days, out of town 1-800-663-6390, or 635-1238 eves. 966 C WHEEL LOADER, 60% RUBBER,

work orders available. Grapple only. Possibly with contract. For more info. 846-5117. Serious enquiries only.

450 CASE TRACK LOADER. Good shape, runs well. Asking \$11,500. 847-3311 eves.

16. FARM PRODUCE

HAY, ALFALFA, ALFALFA - BROME, Timothy square bales. Cummins Ranch Hwy 16 west, South Hazelton. Hauling available. 842-5316.

HAY FOR SALE. Good quality. No rain. \$3.50 per bale. Delivery available, 635-3380.

HAY FOR SALE. Alpha alpha grass, square bales. No rain. Excellent condition. Phone 849-5395 Fairhaven Farms.

HAY FOR SALE. Large round bales approx. 1500 lbs. Alphalfa grass \$65. Clover grass \$55 (no rain). Buy now and save. 690-7431

LARGE ROUND BALES, good hay. Grassy Plains, \$75 per ton. Phone 694-3383

HAY FOR SALE. No rain Doanes Hay Farm and R.V. Storage. In barn \$2.50. Call 849-5329

18. BUSINESS SERVICES

ATTENTION SMALL BUSINESSES, Why pay high accounting fees for your bookkeeping needs? For confidential, professional bookkeeping service, Manual or Computer call 635-9592.

TERRA BOBCAT SERVICES: backhoe, earth auger, concrete breaker, angle broom, sweeper/collector, pallet forks, tracks, 5 ton dump. 638-8638

KERMODE BOBCAT SERVICE. Backhoe, earth auger, jack hammer,

TIL'DEN

Looking to go to Vancouver? TILDEN RENT-A-CAR is offering inexpensive one way rates from as low as \$50/day. Call for details



19. LOST & FOUND

LOST BLACK CAT - with no tail at Boulder Creek area. Sadly missed. Please call 638-8824.

LOST THURS. SEPT. 29, North of Kitwanga Hwy. 37. Chocolate lab, 6 1/2 yr. Female, spade. Yellow collar and tag. Goes by name of Abigail. Call Brad at S.K.B Salvage. 635-7377.

FOUND: A SET OF keys on a pink key ring at Sidewalkers. Mon. Oct.3/94. 638-1711

FOUND: A BAG of coins on walkway of Old Skeena Bridge Oct. 10/94. 638-8452 LOST: 4 MTH. OLD YELLOW kitten with white chest. Goulet Ave. area Oct. 12/94. 635-9548

20. PETS & LIVESTOCK

DOG AND CAT grooming, home or pick up service. Joanna. 635-3772.

REGISTERED MISTHILL SHELTY puppies from champion and obedience parents. Need we say more? Written guarantee. Approved references required. \$300 and up. 1-692-3403

DOG AND CAT grooming. Home or pick up. Joanna 635-3772

POPLAR MEADOWS THIRD annual field day and sale. Heifer calves, bred heifers & cows. Saturday, Oct. 1st, 1994 at 1 p.m. Barbeque & refreshments. Frank & Dianne Strimbold, Topley, B.C. For information call: 696-3672

20. PETS & LIVESTOCK

7 YEAR. OLD CHESTNUT quarter horse cross mare. Trained English. Good strong horse for experienced rider, \$1500 obo. 847-4529

GORGEOUS, FASCINATING, POMERANIAN dogs. Show quality. Worth your effort to see them. Call for directions. 1-604-692-3722 anytime. No prices over the phone.

BEAUTIFUL, SWEET, SIAMESE kittens. Now ready to go to loving homes. \$75 each. Delivery arranged at added cost. Phone anytime 1-604-692-3722.

16.1 H, 8 YR. OLD CHESTNUT T.B. gelding. Green broke. Lots of potential. \$1500. 632-3271

21. HELP WANTED

HELP GIVE BLACK BEARS and grizzlies another chance through the Public Assist Relocation Rund. Donations will help cover costs involved in relocating bears to safer, natural surroundings. Friends for Wildlife, Box 20085, Smithers, B.C., VOJ 3F0.

EMPLOYMENT OPPORTUNITY AVAILABLE. Vendor service personal. The successful applicant must have a grade 12 equivalent. Fair mechanical skills and the ability to work well with the public. Minimum class 5 drivers license. Must be self-motivated personal and physically fit to best suit this position. Should you be interested in this position a resume should be dropped off at 4931B Keith Ave., Terrace, B.C.

Auto Magic Tire HELP WANTED FRONT END MECHANIC Apply In Person With Resume 4917 KEITH. ATTN KEITH OR JOHN Spacers

Local Company now has opening for Experienced Spacers. Must have power saw and safety equipment Guaranteed wages at top rates. Terry - 638-8233

Shames Mountain is seeking a fulltime seasonal

Food Service Supervisor. Duties include: • staff hiring, supervision & training • inventory controls • ordering of supplies • some hands on cooking & prep. Must have excellent communication skills and interpersonal skills. Salary commensurate with your experience: Please apply in person with complete

resume to

Shames Mountain Ski Corporation

10 am - 6 pm. 3421 River Dr.

SINGER SEWING MACHINE SALE. School budget cuts, offer new unsold Singer machines to public & must be sold...Modern Singer, heavy duty, drop in bobbin. Sew all fabrics, vinyl, canvas, cotton, silk, leather. Singers great value \$299. 25 year warranty. We ship anywhere only \$9 from our warehouse. 3 spcol sergers \$399, 4 spool sergers \$499. Phone (403)-986-3018. Visa, M.C., Cheque or C.O.D. Leduc Sewing Center, "Singer" (Leeds) Box 5385, Leduc, AB, T9E 6L7.

13' BIGFOOT TRAILER, \$5000. 1 OAK drop leaf table, \$250. 1 - 3 seater sofa, \$100. 1 - 2 seater sofa, \$75. 1 wall oven, \$100. 1 musical flute, \$150.

QUALITY CHILDREN'S BOOKS at affordable prices! Host a Pig Tales book show and receive free books and discounts. Call Debble: 635-2925 THERMOSTAT CONTROLLED RSF

woodstove, \$400. 632-5647 after 5 pm. PRE-FABRICATED WOOD constructed utility sheds, garages, workshops, Joeyshacks, etc. Phone - Dirk Bakker, 638-1768 after 6 pm.

SEASONED FIREWOOD FOR sale. Birch, Hemlock, Spruce, Pine. 638-0605



EXCELLENT cond., low miles. Must be seen to be appreciated. \$1800 obo. 635-5883 1984 OLDSMOBILE DELTA 88, FULLY

1984 OLDSMOBILE DELTA 88. FULLY loaded, Cruise/tilit g.r.c. Asking \$4500 obo. 632-2261 after 4 pm. 1990 TAURUS, 80,000 KM. Well maintained, cruise control, p/s, p/b, a/c. \$8900 obo. 635-3176 87 HYUNDAI CXL, TOP OF the line 4

door - power everything. Immaculate. 59,000 km. One owner - lady driven. Undercoat with diamond coat paint. Mag wheels firm at \$5500. Phone 635-6124.



9. TRUCKS FOR SALE

1991 GMC EXTENDED CAB 4X4. Full load, canopy and box liner. \$18,995. 638-8430

 1986
 RANGER
 S/C
 4X4,
 XLT,
 AIR,
 cd,
 86,000
 km,
 \$5400,
 Ph.
 638-8400
 1990
 FORD
 F250
 3/4
 TON
 4X4,
 V8,
 5
 speed/overdrive, exc.
 cand.
 \$9300
 obo.
 Call
 635-7794
 \$300
 obo.
 Call
 Superior
 Superior

1974 JEEP RENEGADE TOTALLY rebuilt from the bottom up. 635-7652 1993 FORD 150 XLT 4X4 302 V8 •

loaded - canopy - running boards - 30,000 kilometers, \$22,500, 635-2697 1988 GMC 4 WHEEL DRIVE 1/2 ton p.u.,

e.c., \$12,000 obo. 635-2126

Let us sell your truck for you. GREAT RATES Thornhill Motors

3040 Hwy. 16 638-7286 d⊮ 7041

10. AIRCRAFT

SUPER STINSON 108-3, TT 3140, 122 hr on factory rebuilt 0470-R, 122 hr-SPOH, new ceconite, interior, full panel, referbished 2425 floats, registration CF-ABC. Phone 846-9877, Fax 846-9816.

11. RECREATIONAL VEHICLES

6 FOOT CANOPY, INSULATED, sliding screen windows, bed, wood panel interior, perfect for overnights. \$350. Call 638-0089 after 8 pm; day 635-7375. fiberglassed 19' riverboat; new paint, tunnel, windshield, canopy, 115 hp. Mariner outboard with jet. Rebuilt trailer, too many extras to list. \$7400 obo. 638-0813.

15' 8" MARLIN GLASCRAFT FIBERGLASS boat with deep V design. Comes with easy loader trailer. 50 hp Mercury motor. Spare prop. Life jackets, water skiis and ropes. All in e.c. \$4500. 632-2963

1989 14.5 PRINCECRAFT DEEP AND wide; 30 hp; long-shaft Mariner 1500 pound galvanized E-Z loader; various extras; \$3450 (or best offer). Call: 845-2583 after 6 pm.

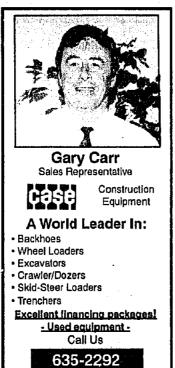
15. MACHINERY

1986 WESTERN STAR 3406B CAT ENGINE rebearinged, H-plate, pole trailer certified, 1979 Western Star, certified, pole trailer H-plate, serious enquiries, 847-5818.

TEA 20 HARRY FERGUSEN TRACTOR. With 6' push blade. \$1995. 638-8430

2 1976 JOHN DEERE 740 SKIDDERS including chains and extra parts, mostly good rubber, \$35,000 firm for both. 847-9907 leave message.

1978 CAT 966C LOADER. Good condition. Call 847-4628



1-800-663-6390 Parker Pacific Equipment Sales 3671 Hwy. 16 East, Terrace angle broom, sweeper - collector, pailet fork, tracks, industrial grapple. Single axle dump truck. 638-0004

SCUBA GEAR SERVICE. Repairs, factory authorized centre for Sea Quest, U.S. Divers and most major brands, Fast economical service in Burns Lake. Call 1-695-6485

ENSURE ENERGY, IMPROVE IMUNITY, manage weight! Delicious meal replacements, multivitamins, antioxidants and much more. Herbalife International Consultant. Call Josef Kucera 635-6363.

DRYTOP

GUTTERS

Specializing in 5" continuous

steel or aluminum gutters.

Installation, repairs &

cleaning.

SERVING TERRACE

& KITIMAT

Roofing and Siding

Installation and Repairs

Call Steve 638-0838

1 LLAMA - PROVEN BREEDING pair. With 4 week old colt. Priced to sell. 1-694-3456 Burns Lake.

AUSTRALIAN SHEPHERD PUPPIES \$150. Dam and Sire both blue merles. Excellent stock dogs. Gentle personalities, good pets. Have all been immunized. Phone 847-5752 evenings.

DISPERSAL - 10 COWS BRED TO calve Feb.15, RWF and Angus. Average age 6. \$1000 each firm. (45 days bull exposure) 847-3410.

DISPERSAL - 30 BLACK ANGUS and black white face cows. Bred to calve starting Feb. 15. 45 days bull exposure. \$1000 each firm. Will trade for calves. 847-3410, 847-9175.

REG. BELGIAN MARE 7 years old, broke, \$2500. Reg. Belgian weanling filly, \$1500. For Information call Saddle Tramp Ranch 694-3521.

OSTRICHES FOR SALE. African Blacks, blues, reds 1 week old chicks. Microchipped DNA sexed. For more info. contact Fast Ostrich Ranch (604) 567-5231, Vanderhoof, BC, Box 1638, V0J 3A0. Free delivery. CKC REGISTERED SIBERIAN husky pupples, 4 months old. All shots, tatooed, dewormed. Call after 6 pm. 846-5109 18 MONTH QUARTERHORSE

HAFLINGER filly. Halter broke, saddle broke, trailers well, loves people. Asking \$2000. 632-2033



DORIS or ROBERT Phone 638-7939 or 638-8870





COUNCIL EDUCATION CENTRE



The North Coast Tribal Council is inviting qualified applicants for the position of Education Centre Director. Responsibilities will include: development of programs, generating funding for programs and supervision of instructional staff. In addition, the Director will work closely with the member bands in the development, promotion and implementation of new adult education programs.

1

Candidates must have a background in adult education and program development, a related degree, as well as knowledge of funding sources. Knowledge and experience with First Nations' communities, culture and education is essential.

Salary will commensurate with qualifications and relevant experience.

Closing Date: October 21, 1994.

Please submit resumes to: Teresa Nelson Executive Director North Coast Tribal Council 100 1st Avenue West Prince Rupert, B.C. V8J 1M6

Commercial and Residential We are available to start your job now C6 - The Terrace Standard, Wednesday, October 19, 1994

TERRACE STANDARD

ACTION ADS

TELEMARKETERS WANTED **TURN YOUR SPARE TIME INTO \$\$\$\$**

Work from your home at your own speed. Start with an established account list and add more at your choice. You are working for a reputable Terrace business on a commission basis. Apply in writing to

Box 80 c/o The Terrace Standard. 4647 Lazelle Ave. Terrace. B.C. V8G 1S8.



in Terrace, B.C.

ing qualifications:

- general office experience

- excellent communication skills

- pleasant and cheerful disposition

HELP WANTED FULL TIME SEAMSTRESS Industrial sewing only. Apply in person Monday to Friday, 9:00 am to TERRACE ART ASSOCIATION requires a half-time 11:00 am only. GALLERY COORDINATOR **TIME CLEANERS** 4404 Legion to work 20 hours/week Terrace, B.C We are presently seeking an energetic individual who possesses the follow-- ability to work independently and without supervision - ability to work well with the public Mothers Time Off - proficiency in the English language is taking applications tor: - computer and sales experience would be an asset **ASSISTANT PROGRAM** - an interest or background in the Arts would be an asset For a full job description and statement of qualifications enquire at the COORDINATOR 9:00 am - 12:30 pm, Monday to Friday Applicants should have a Social Service diploma or equivalent, good communication skills, experience with large groups, knowledge of community services, and own vehicle for use during program hours. Closing Date: Oct. 28th. Send resumes to the attention of Maureen Haworth c/o Terrace and District Community Services Society 1 - 3215 Eby St. Terrace, B.C., V8G 2X6 **Heavy Duty Mechanic** Combine challenging work with a unique island lifestyle Queen Charlotte Islands, B.C. Your experience in the maintenance and repair of coastal logging equipment, your proven mechanical trouble-shooting skills, your enthusiasm for outdoor recreation, and your preference for the pace and space 'in a small community are strong signals that you would excel in this challenging role. This position, which requires a BCTQ or equivalent, is in our Queen Charlotte Island Division which is head-quartered at Juskatla, near the community of Port Clements on Graham Island. This is not a camp setting and accommodations are

Downtown ABE Programme The duties in this new programme will include instructing ABE English and Mathematics, primarily at the fundamental, intermediate, and advanced levels. Instruction will be one-to-one in a self-paced environment with occasional group classes.

learning-to-learn skills, employability skills and basic academic

skills in an instructor-led format.

Qualifications A B.C. Teacher's Certificate and/or a university degree in English, Mathematics or a related discipline, plus experience teaching ABE English and Mathematics. Experience in developing and supporting ABE curricula and experience with computers and word processing would be highly desirable.

For further information contact Larry Bolingbroke at 635-6511 (extension 5239). We thank all applicants for their interest, however, only those selected for an interview will be contacted. Resumes should be submitted by October 24, 1994 to:

> Competition 94.072B Manager, Human Resources Box 726, Terrace, B.C. V8G 4C2 FAX 635-3511



NORTHWEST COMMUNITY COLLEGE

Venture Training Program Self-Employment for Women EMPLOYMENT OPPORTUNITY

The Terrace Women's Resource Centre requires staffing for a new training program for women interested in starting their own businesses. There are two 25-hour a week positions in this six month long project.

Both positions require: proven organizational skills · ability to work independently and as part of a team · familiarity with local business and community resources excellent interpersonal skills . the ability to manage details and meet deadlines · some experience working with community groups Shared duties to be divided between the coordinators include curriculum planning providing for instruction and delivering some training · organizing and implementing orientation activities administering budget, writing reports and completing required documentation working closely with trainees · obtaining materials, resources and facilities · liaison with business and community resources · scheduling speakers, developing mentoring program and working with the project advisory committee public relations · participating in Centre staff/board meetings Please indicate which of the Coordinator positions you are applying for: **Business Skills Coordinator** Qualifications: In addition to the above, at least one year experience successfully managing a small business. Dutles: Working with the Programming Coordinator, design and implement a 26-week business skills training program for women. Programming Coordinator Qualifications: In addition to the above, at least one year successful teaching or project administration experience. Dutles: Working with the Business Skills coordinator, design and implement a 26-week business skills training program for women. We offer competitive wages in a unionized workplace. Resumes to: Terrace Women's Resource Centre, attention C. Toews, 4542 Park Avenue, Terrace, B.C., VBG 1V4, by 4:00 p.m., October 21, 1994

avout of roads and logging settings in coastal terrain, receiving only general supervision in planning of work and capable of translating operational and environmental guidelines in the field to produce logging plans which meet company goals. Lesser qualified candidates may be considered at a lower job classification.

Candidates should have experience in being responsible for the

Preference would be given to candidates who are university or technical school graduates and are registered or eligible to be registered in the A.B.C.P.F. or A.Sc.T of B.C. Other valuable assets include training in CFFG, familiarity with ROADENG. spreadsheet programs, the identification of ecological site units, and stumpage appraisal data.

West Fraser Mills Ltd. is a major integrated company with logging and manufacturing operations in B.C. and Alberta, as well as retail outlets in centres across western Canada.

The position is hourly with wages and benefits commensurate with the I.W.A. job classification. Qualified applicants should submit their resume by November 16th to:

> West Fraser Mills Ltd. Skeena Sawmills Division P.O. Box 10, Terrace, B.C. V8G 4A3 **Attention: Forestry Supervisor**

FERRY OPERATOR MACHINE OPERATOR 2 (AUXILIARY) USK **Out Of Service** \$16.65 (hourly)

Transportation and Highways, Skeena District requires an as and when relief Ferry Operator. (EligIbility list may be established from this competition.) Your general duties are to provide a safe and efficient ferry service in a courteous and tactful manner. A more detailed job description can be obtained upon request.

Qualifications - The successful applicant will have Grade 10 or equivalent, must be in a good physical condition, and have a proven experience as a machine operator on aerial and reaction ferries or equivalent in related work and experience is preferred; a good knowledge of the physical characteristics of rivers; general maintenance requirements and lifesaving procedures; knowledge of local river conditions; a nonresident of North Usk will be required to overnight in North Usk during scheduled shifts. Sleeping accommodations provided. Class 5 Driver's License mandatory.

Note: The Ministry of Transportation and Highways is an equal opportunity employer.

Transportation and Highways, Closing Location:

Area Manager, Bridges 300 - 4546 Park Avenue Terrace, B.C. V8G 1V4 (Contact Randy Penner at 638-3312) October 21, 1994 at 5:00 pm

Province of

British Columbia

Ministry of Transportation

and Highways

Closing Date:



For prompt consideration, please send your résumé or letter quoting reference 3848/94 by October 28, 1994 to: Bob Currie, Employee Relations Supervisor, P.O. Box 10, Juskatla, B.C. VOT 1J0.

available in the area. Port Clements is central to all

facilities on Graham Island - including shopping,

airports, schools, recreation as well as first-class

MacMillan Bloedel Limited

We treat forestry as a growth industry 3848



STE. 202 - 4630 LAZELLE AVE. TERRACE, B.C. V8G 156 PHONE: (604) 635-2373 (604) 635-2315

Position:

Reports directly to a volunteer Board of Directors and is a salaried position offering a competitive benefits, vacation, and professional development package.

KSAN HOUSE SOCIETY Employer:

Established in 1979 the society currently operates 7 community programs employing 30 B.C.G.E.U. union employees and 5 non union employees.

Qualifications: Post secondary education and/or degree in relevant field, coupled with associated work experience.

Applicants should possess:

-A strong and highly motivated attitude. -Leadership capabilities. -Excellent people skills including conflict resolution. -Organizational ability. -Time management skills. -Ability to exercise authority in a supportive and constructive manner. -Ability to work under pressure. -Ability to work in a team environment. -Excellent communication skills in both oral and written form. -Problem solving skills. -Personnel & labour relations experience in a Unionized setting. -Strong computer and financial management skills.

Assets:

-Public speaking. -Proposal writing. -Knowledge of community resources. -Understanding of Government Ministries. -Experience in a Social Services environment and understanding of

current social issues such as family violence, poverty and homelessness, and mental health issues.

A job description and Society overview package can be obtained by contacting Mrs. L. Roberts at 635-2373. Employment is conditional pending results of a Criminal Record Check. Signing of an Oath of Confidentiality will be required. A valid Driver's License and a suitable insured vehicle is also required.

Resumes will be accepted until 4:30 P.M. October 21, 1994 and should be addressed to:

Board of Directors c/o Ksan House Society #202-4630 Lazelle Ave. Terrace, B.C. V8G 156

ACTION ADS

21. HELP WANTED

FABULOUS **OPPORTUNITYI** CONSULTANTS for 'beaufiful' silk plants, trees, home accessories. Make \$\$\$. No experience needed. Have fun! 'Free' catalogue info - "Gladys" - Totally Tropical Interiors - 403-875-5472

CHIMO DELIVERY NEEDS full and parttime drivers. Flexible hours. Must have own vehicle. Dale 638-8398 or 638-8530. BABYSITTER FOR 6 YR. OLD, grade one student. Parkside school area. Before and after school. Part-time basis. Days vary. References required, 635-9214

AQUA FUN DIVERS OF Burns Lake has openings for agents in North Central communities. Earn discounts on Scuba gear. Training and charters. Call 1-695-6485

TERRACE NEEDS FOSTER PARENTS for teensl Exp. as a parent is greatly valued! Ministry of Social Services 638-3527

NEED A LIVE-IN NANNY for a year or two? I'm Asian, love children, reliable, a hard worker with driver's license. Reply to File # 78, c/o The Terrace Standard, 4647

Lazelle Ave., Terrace, B.C., V8G 1S8. COLESCE LINGERIE - HOST A show and receive free lingerie. Representatives required - no experience necessary. Samples/training provided. Call Mrs. Klein 635-5097

FULL TIME/PART TIME Tupper Ware consultants needed in your area. Work around your families needs, Call Karen Mattheis, 635-7810

ARE YOU A SHARP, positive person, and ready to earn up to \$1000 a day? If you are, we have the perfect opportunity for youl Start making money right away. We provide full training. Phone 635-2165

LONG ESTABLISHED LOGGING and Industrial supply company in Quesnet is seeking an experienced inside sales/counter person. Company offers a excellent benefit package, including medical, dental, life insurance and extended benefits. Also an industry competitive salary. Apply in writing, including complete resume to Box Q, c/o Cariboo Observer, 188 Carson Ave., Quesnel, BC, V2J 2A8.

INTERNATIONAL COMPANY REQUIRES experienced salesperson to manage interior of BC. Above average income. Must have sales experience and a good car. Hiring immediately. Send resume to File #84 c/o Terrace Standard, 4647 Lazelle Ave., Terrace, BC, V8G

KALUM KABS LTD. now hiring part-time and full-time dispatchers and drivers. No experience necessary. Will train. General knowledge of town would be an asset. Apply in person. 635-7177

WANT TO EARN SOME extra money for Christmas? Work your own hours from your home. \$20 gets you started! Avon has expanded with vitamins, crafts, clothes, videos, and more! Call Linda at 635-9138.

LOOKING FOR A laundry presser. 4 days a week. Apply 8:30 - 11:00 Mon.-Friday at Time Cleaners, 4404 Legion Ave,

FAMILY COUNSELLOR: APPLICATIONS are invited for one (1) position of Family Counsellor to provide counselling, referrals and court assistance to families and individuals in the areas of parenting skills, sexual abuse, and family violence. The objective of the program is to strengthen native families and to reduce the incidence of native children entering care. Qualifications include counselling training and experience and an awareness of native culture. Family Counsellors will be required to travel to North Coast area native communities. First Nations Counsellors are encouraged to apply. Salary commensurate with qualifications and experience. No phone calls - selected applicants will be contacted for an interview. Submit resumes by October 28, 1994, to: Theresa Nelson, Executive Director, North Coast Tribal Council, 100 West 1st Avenue, Prince Rupert, B.C., V&J 1A8.

THOMPSON COMMUNITY SERVICES is accepting applications for regular on-call positions. Applicants must be willing to obtain Class 4 drivers license and survival first aid and a criminal record search. Preferences will be given to those with social service worker course or equivalent or field related experience. Send resume

LOGGING CONTRACTORS WANTED for winter of 1994/95 (Nov.- Mar.). 4 cut blocks equal to 59,000 M3. All blocks approximately 400 meters apart. development included. Contact Bryan or Garry at buffalo Head Forest Products Ltd. 604-636-2271

MA CHERIE LINGERIE!! Fun, freedom, and fabulous profits. Become a distributor selling all Canadian, high quality feminine product. Easy to start 1-800-661-3305.

EARN EXTRA INCOME FROM home; full or part time. Ideal for health conscious people. No experience necessary. Training provided. Call: 845-2370.

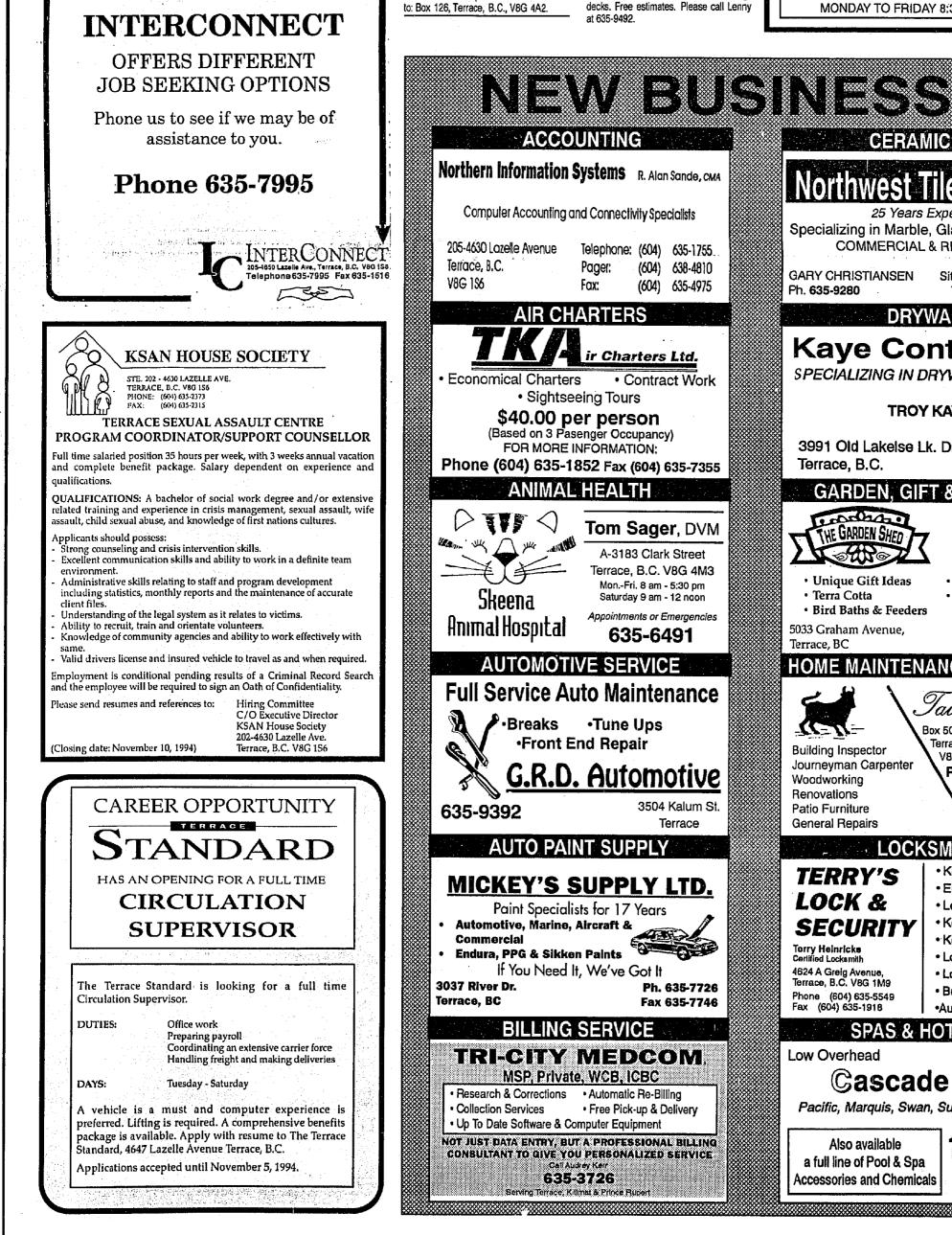
PARTS SALESMAN REQUIRED for a growing heavy equipment parts store. Preference given to those with a background in Caterpillar equipment parts. Please send or fax a hand written resume to North Coast Equipment, 5108 Keith Ave., Terrace, BC, V8G 1K9. Fax 635-1633

MANAGER TRAINEE, JOIN the winning team. United Furniture Warehouse has openings for dynamic, self-motivated and ambitious manager trainees who are committed to an exciting long term career. No experience necessary, but must be willing to start at the bottom and work hard. Phone: 635-4111, ask for Shaun White, Mgr.

23. WORK WANTED

RENOVATIONS DONE RIGHT. Need advice on planning? I'll renovate your bathroom, finish your basement, build a complete basement apartment, all interior renovations, ceramic tile, wood fencing,







ACTION ADS

23, WORK WANTED

DRYWALL TAPER WITH 8 yrs. experience. No job too small. Free estimates, Call Dan at 638-8134. HOUSECLEANING RELIABLE AVAILABLE, Reasonable rates. 638-8382 more information

24. NOTICES

PRO-LIFE EDUCATION available to general public, videos; pamphlets, lending library, dealing with human life issues such as abortion and euthanasia. Student enquiries welcome. Call 635-3646.

THE CHURCH OF JESUS CHRIST of Latter-Day Saints, the Mormons. Fact or Fiction, Shadow or Reality. Phone 847-5758 for recorded message

LOOKING FOR NORTHWEST STAMP collectors, to buy, sell, trade or just chat. Write to: Stamps. P.O. Box 673, Terrace, BC V8G 4B8

I, DOUG MATTENLEY WILL no longer be responsible for any debts incurred by Kim Mattenley from Oct. 11/94 onwards.

I WILL NOT BE responsible for any debts or accounts incurred by Rocksann Bonnie Jaakkola, effective Oct. 14/94. Lyman Matti Jaakkola.

KNOX UNITED

CHURCH

4907 Lazelle Ave

635-6014

and Worship

Minister

Reflexology, Aromatherapy, Kundalini

healing methods-Reiki, Johrei, Polarity,

Prana, Monadic, Crystal. Meditation

groups and more at Nirvana Metaphysic

and Healing Centre.

3611 Cottonwood 635-7776

<u>Terrace</u>

Women's Resource Centre

is holding it's

8 & F Auto Body Oct. 11, 1994

To whom it may concern: Re: Facsimile COURT REGISTRY TERRACE Oct.6/94. Thur. 10.49. Only the claimant and the defendant and their representatives may altend a settlemen conference. It is my constitutional right to have a Clerical Clerk attend the settlement conference.

I have always understood that Small Claims Courts was a Mechanism available to person and which did not require the expense associated with the undertaking of a superior court action. 2 I have always felt confident that the plaintif would be able to have his concerns aired and

receive a fair and reasonable finding BASED ON After the last 2 years of being jerked around by ICBC and there solicitor my patience is getting

4 I respect the courts for not allowing a tape recorder or camera in the court house, but not a **Clerical Clerk**

5 Maybe it's time to bring this matter and the rest of them to the attention of the Chief Judge of the Provincial Court who should be made aware of any deficiencies in the system and of ICBC use of the courts to destroy peoples lives.

The Hon, Chief Judge William J, Dieboll Ste. 501, 700 W. Georgia Vancouver, BC, V7Y 1E8

LINENS & LACE A

Yours truly Howard Green

25. BUSINESS **OPPORTUNITIES**

SUCCESSFUL

Canadian Company now training consultants/managers for busy fall season. Specializing in unique home decorating accessories. Average earnings 10:30 am Sunday School \$15.50 per hour. Full time/part time. No stock investment. Car required. Call Jennifer 847-5725 ESTABLISHED LOWBED BUSINESS. The Rev. Michael Hare 1979 Certified Kenworth tractor. NIRVANA METAPHYSIC & Brentwood 9'6" wide 50 ton lowbed. Hplate, 80 channel midland radio. Jeep and rigging available. Serious logging enquirles 847-5818. "Be Responsible for Your Wellbeing" BIG MONEY! FREE TIME! Risk-free Yoga, Open Channel readings, Spiritual

homebased business! Call toll free 1-978-6118. 800-998-7109 RECORDED MESSAGE! RECENTLY one of the world's most successful network marketing companies entered Canadian Market. Key positions available to qualified individuals. Potential

to become financially independent is real. Check it out - it's toll free, WANTED MOTIVATED SALES people for no-nonsense network marketing No inventory, Minimum opportunity.

26. PERSONALS

YOU ARE happy with your IF investments, that's your business. If not, that's our business! Great Pacific Management Co. Ltd. 5133 Agar Avenue, Terrace, BC, V8G 1H9 Call 635-4273. NEVER BE LONELY again, Call 1-900 451-3560 ext. 3812, \$2.99 per minute, must be 18 years. New Call Itd., (602) 954-7420

PSYCHIC, KNOW ALL. 1-900-451-3530 ext. 3080, \$3.99 per minute. Must be 18 years. New Call Ltd. (602) 954-7420. NO MORE LONELY nights! Fine romance or friendship. All lifestyles. Dateline Canada. Call 1-900-451-4010, ext 3630, \$2.99 per min.

BEHIND EVERY GREAT PRODUCT is an exciting business opportunity! Call toll free 1-978-6121, 24 hr. recording.

LOOKING FOR A CHRISTIAN male, 50 to 55 yrs. old. An honest, caring, loving person, non-smoker. I'm intelligent, warm, energetic, an Asian, a teacher by profession and a Christian, Reply to File# 78, c/o The Terrace Standard, 4647 Lazelle Ave., Terrace, BC, V8G 1S8.

WANT A SINGLE Harley woman to ride into life with. Tired of riding alone. I am a single male 34 years clean cut. 5'5" & 155 lbs. Just don't sit there & read this, write & send a photo. Reply to File 47, 4647 Lazelle Ave., Terrace, B.C, V8G 1S8. S/W/M SMOKER, SOCIAL DRINKER seeking old fashioned lady between 35-40 no children. Please reply to Terrace Standard, file #88. Picture please. WHITE MALE COUPLE seek other males for discreet encounters, 635-3626,

EFFORT

Some people dream of worth accomplishments while others stay awake and do them! Fitness...make the effort. North Coast Health & Fitness 4550 Greig 635-6500

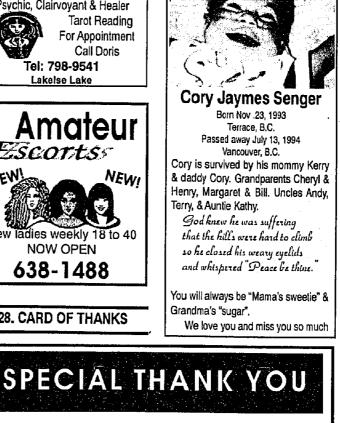


Psychic, Clairvoyant & Healer Tarot Reading dy. For Appointment Call Doris Tel: 798-9541 Lakelse Lake Amateur

26. PERSONALS



28. CARD OF THANKS



R-2,7

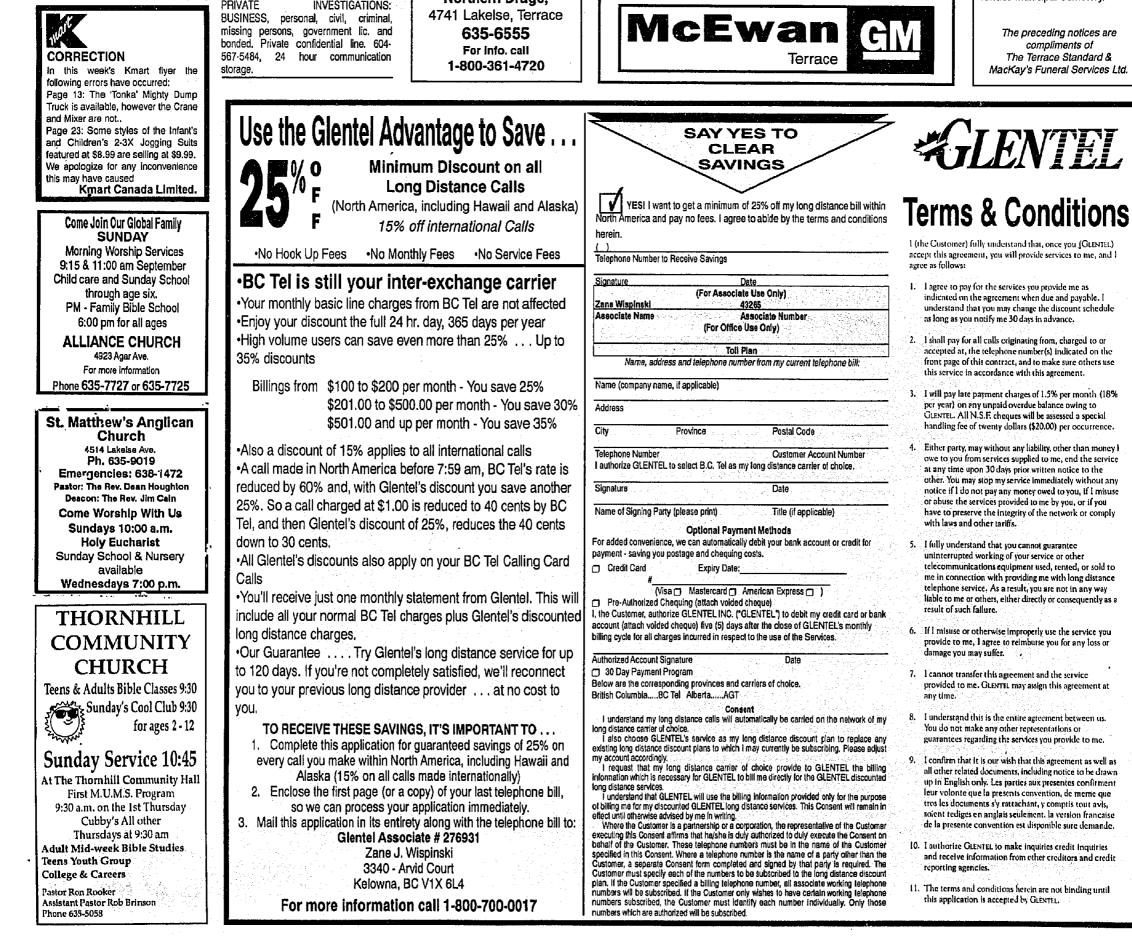
162

McEwan GM would like to give a special thank you to all of the volunteers & businesses who made the safe children campaign such a success for everyone involved, especially the children.

Thanks To Rcmp Auxiliary Constables

- -Debbie Scarborough -Debbie Simons -Lee Oates -Lisa Raposo -Ross Bretherick -All West Glass - Marilyn Asselstine
- -Fletcher's Meats -Weston Bakeries -Kermodei Beverages (Pepsi) -Spee-Dee Printers -Skeena Health Unit -Mohawk

VOLUNTEERS -Peacock - Delphe Pereversoff -Bubbles - Andrea Pereversoff -Jill Cavalheiro



30. OBITUARIES

HENRY FORTIN

Mar. 17, 1921 - Sept. 25, 1994 Henry Fortin passed away at Terraceview Lodge on Sept. 25th. Memorial Service was held on Friday, September 30, 1994 at 1:30 pm at the Sacred Heart Catholic Church, Terrace, B.C. Interment at the Terrace Municipal Cemetery. Henry is survived by his wife

Bridget Fortin, daughter, Marv Fortin, son Reginald Fortin, mother Aurora Fortin, sister Florence Carey, brothers Norman Fortin, Roland Fortin, granddaughter Corrine and numerous nieces and nephews.

MacKay's Funeral Services Ltd. 4626 Davis Avenue Terrace, B.C. 635-2444 Fax 635-2160

GLAIM, Rodney Lyle (41 years) Date of Death: September 28, 1994 Terrace B.C. Services held Oct. 4, Zion Baptist Church, Burial, Terrace Municipal Cemetery.

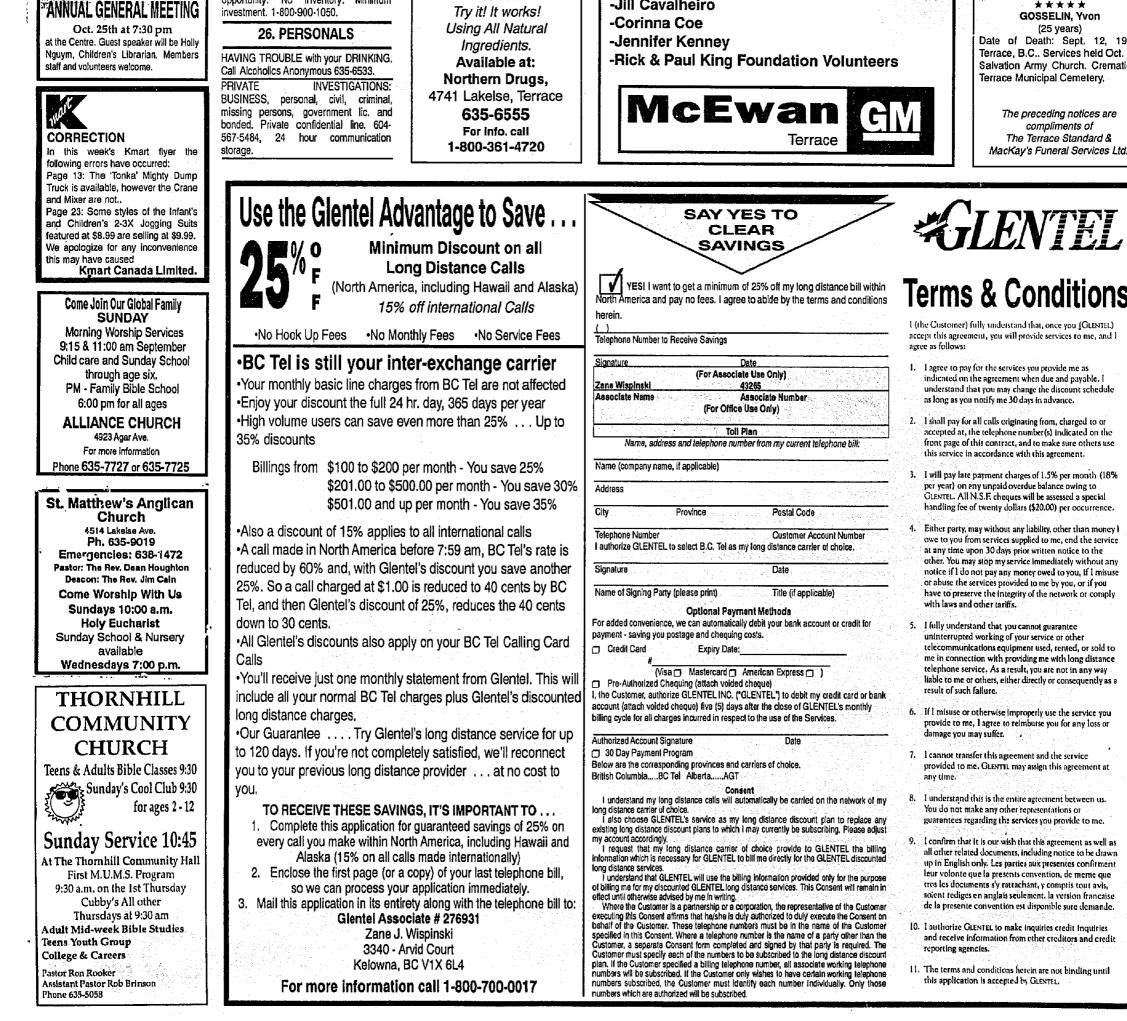
**** STOCKMAN, Earl Cecil (82 years)

Date of Death: Oct. 6, 1994, Kitimat, B.C. Services held Oct. 12, Kitimat United Church. Cremation, Terrace Crematorium. ****

DUNCAN, Deanna Ashley (Stillbirth) Date of Death: Oct. 11, 1994

Terrace, B.C. Services held Oct. 14, MacKay's Funeral Chapel. Burial, Terrace Municipal Cemetery.

* * * * * GOSSELIN, Yvon (25 years) Date of Death: Sept. 12, 1994 Terrace, B.C., Services held Oct. 17, Salvation Army Church. Cremation,



ACTION ADS

The Terrace Standard, Wednesday, October 19, 1994 - C9

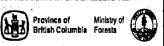


PUBLICATION REQUEST RE: CHANGE OF NAME NOTICE is hereby given that an application will be made to the Director of Vital Statistics for a change of name, pursuant to the provisions of the "Name Act" by me: NAME OF APPLICANT IN FULL: Loralie Anne Moore ADDRESS : P.O. Box 1138 CITY: Terrace, B.C. POSTAL CODE: V8G 4V1 **TELEPHONE NUMBER: 635-7677** as follows:

TO CHANGE MY NAME FROM: SURNAME: Moore, **GIVEN NAMES: Loralie Anne** TO:

SURNAME: Thomson **GIVEN NAMES: Loralis Anne** TO CHANGE MY MINOR UNMARRIED CHILD'S NAME FROM: SURNAME: Moore, **GIVEN NAMES: Britnee Lynne** TO:

SURNAME: Thomson **GIVEN NAMES: Britnee Lynne** DATED THIS 5th DAY OF October, A.D. 1994.



NOTICE INVITING APPLICATION FOR

TIMBER SALE LICENCE A49843 Pursuant to Section 16 of the Forest Act, sealed tender applications will be accepted by the District Manager, Kalum Forest District, Terrace, British Columbia, up to 10:30 am, on the 10th day of November, 1994, to be opened at 11:30 a.m., on the 10th day of November, 1994, for a Timber Sale Licence to authorize the harvesting of 13,392 cubic metres, more or less, of timber located in the vicinity of Bonney Lake in the Kalum Timber Supply Area.

TOTAL VOLUME: 13,392 cubic metres more or less

SPECIES: Balsam (41%) Hemlock (54%) Spruce (5%)

TERM: One (1) Year

UPSET STUMPAGE: \$27.30

This Licence is to be harvested using an overhead cable system. Logging plans must reflect this system to be approved.

Bidding is restricted to persons registered in the Small Business Forest Enterprise Program, Category One (1) and/or Two (2).

Particulars may be obtained from the District Manager, Kalum Forest District, at #200 - 5220 Kelth Avenue, Terrace, Brilish Columbia, V8G 1L1.



In Land Recording District of Prince Ruperi and situated at Terrace. Take notice that Keith Alexander and Sandra Alexander, 3287 Crescent Street, Terrace, B.C., supervisor/assistant manager. intend to make application for land for residential purposes that is situated in the Thornhill area of Terrace, B.C., and more specifically described as follows: Part of District Lot 373 Fronting Lot 13, District Lol 373, Range 5, Coastal District, Plan 4678, and containing 0.25 hectare, more or

33. TRAVEL

VACATION: TREAT YOURSELF TO a Christmas dream vacation! One studio suite for two is reserved for us at the luxurious Clock Tower Resort in Whistler December 21st · December 27th. We can't make it, so this \$900 value can be yours for only \$600. 632-3055

Don't delay get your flu shot today!

FLU ALERT

Facts

- · influenza is a serious respiratory illness
- high risk individuals should receive an influenza shot each fall
- if you have a chronic lung or heart condition. or if you are 65 or older, you are at high risk
- most people have no side effects from the vaccine
- anyone can get influenza

ASK YOUR DOCTOR **OR HEALTH UNIT**

IN MEMORY OF WENDA GRANT

I see you floating in my dreams, gliding in the bright sunbeams; cloudland holds you; you are there when the sunset fills the air, whispering that you are my friend. . It's light breeze lingers to the end; and your tender words ring true from the day they plighted you.

Love shall make you my plunder, love's delicate and soft wonder. My craving is to learn from far news of you and where you are; then to come to you and knee claiming you as my ideal. I have waited for this thrill, climbed the top of my last hill.

RIGHT MESSAGE to the **RIGHT MARKET** at the **RIGHT TIME**

NEWSPAPERS

deliver the

Your message, to your market ... the active, newspaper-reading consumer.

Newspapers deliver the right message to the right market at the right time ... when you need it ... to get to your customers.

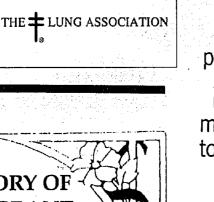
Newspapers.

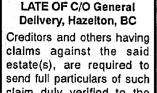
Delivering your message to the right market at the right time. nels isig

ALL MAD HILL

to show Wester







26. PERSONALS

Save up to 75%

• Crazy Wear • Bathing Suits • Spandex 4550 Greig Ave.

DALE'S FIT STOP

32. LEGAL NOTICES

NOTICE TO

CREDITORS Estate of the deceased:

WALE: JEFFREY,

send full particulars of such claim duly verified to the PUBLIC TRUSTEE, #600 -808 West Hastings Street. Vancouver, BC, V6C 3L3, on or before the 23rd day of November 1994, after which date the estate's assets will be distributed, having regard only to claims that have been received.

PUBLIC TRUSTEE



I will claim you for my own; I will set you on a throne. Love shall make our life a song, never was the way too long, or too rough the way we wend with this glory at the end. W.L. WEBBER 4-5

Sadly missed by her husband Roger Livesey, parents Alex and Verna Grant, sisters Sharon (Gordon) Pollard, Joanne Gibbons (Jerry Moore), stepchildren Doug & Denni Livesey, five nieces and many friends.



PH. 638-7283 FAX 638-8432 TERRACE, B.C. V8G 1S8



New Mechanical Tools

17 Shopping Carts

50 Wire Wine Racks

4 Checkout Counters

Cabinets & Shelving

Computers (Wang & IBM)

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Magazine Racks

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Fiches.

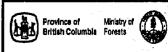
Tables

The land is required for the purpose of a garden and lawn and to even up our lot with other lois in our area.

Comments concerning this application may be made to the Senior Land Officer, Ministry of Environment, Lands and Parks, Lands Division, Bag 5000, Smithers, B.C. V01 2NO, telephone 847-7334. File 6405541

Be advised that any responses to this advertisement will be considered to be part of the public record. For information, contact a Freedom of Information Advisor at the B.C. Lands Skeena Regional Office, telephone 847-7334. - Keith Alexander and Sandra Alexander, (se29)

Province Of **British Columbia** Ministry of Environment, Lands and Parks



NOTICE INVITING APPLICATION FOR

TIMBER SALE LICENCE A50102 Pursuant to Section 16 of the Forest Act, sealed tender applications will be accepted by the District Manager, Kalum Forest District, Terrace, British Columbia, up to 8:30 am, on the 10th day of November, 1994, to be opened at 9:30 a.m., on the 10th day of November, 1994, for a Timber Sale Licence to authorize the harvesting of 11,355 cubic metres, more or less, of timber located in the vicinity of Harper Forest Service Road in the Kalum Timber Supply Area.

TOTAL VOLUME: 11,355 cubic metres, more or less

Balsam (21%) Hemlock (79%) SPECIES:

TERM: Seven (7) months

UPSET STUMPAGE: \$37.63

All wood is decked slong the Harper Forest Service Road between 3.0 kilometre and 13.0 kilometre.

Wood is to be processed and loaded using either a hydraulic loader or. line loader.

Bidding is restricted to persons registered in the Small Business Forest Enterprise Program, Category One (1) and/or Two (2).

Particulars may be obtained from the District Manager, Kalum Forest District, at #200 - 5220 Kelth Avenue, Terrace, British Columbia, V8G 1L1.



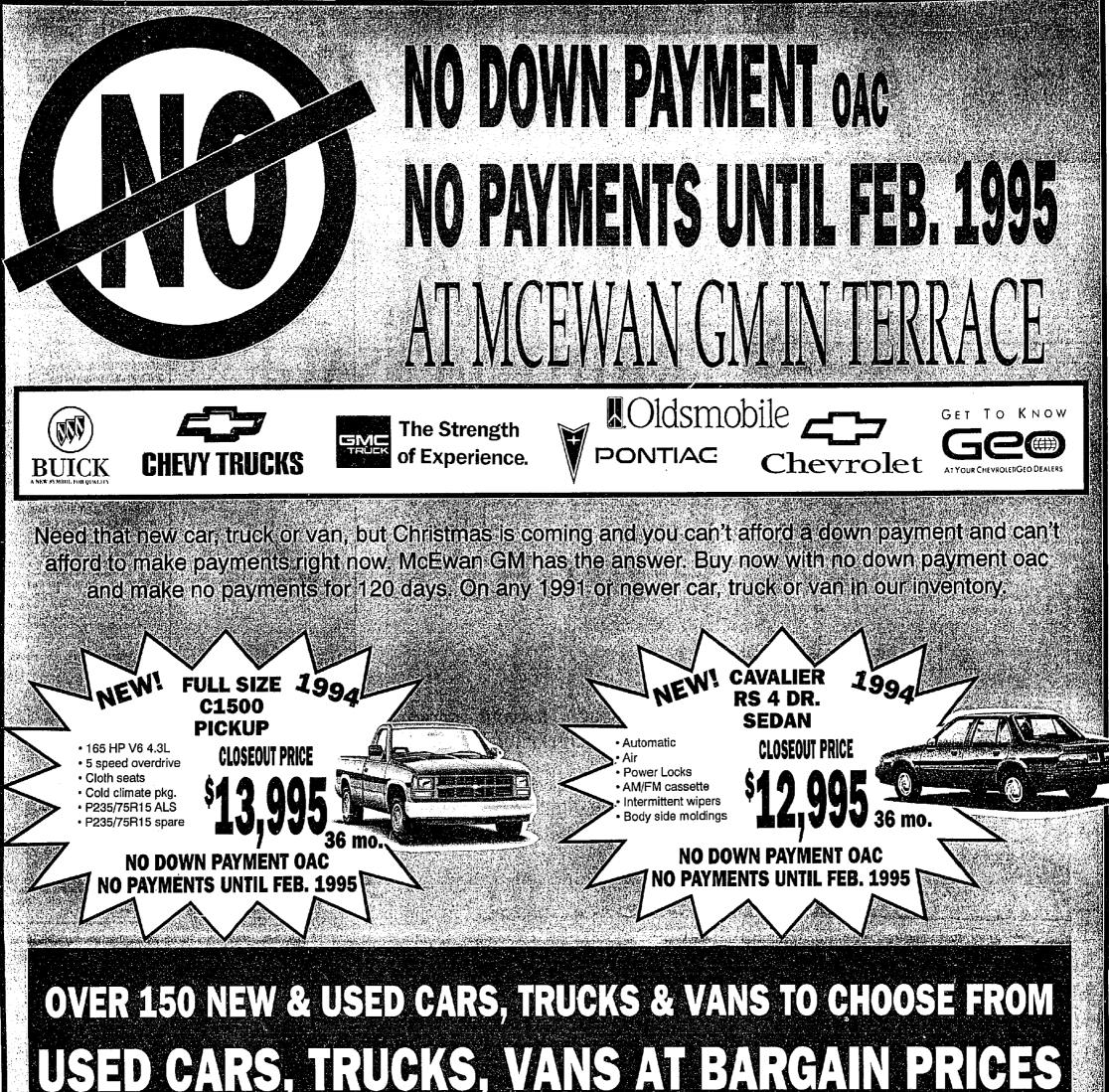
AUCTION SALE SAT., OCT 29, 1994 12:00 noon for the Province of B.C. and Others at: Kerr's Pit-leave Hwy 16 10 mi east of Telkwa. (Follow Kerr Rd. and 'Auction' signs)

1984 Nissan Diesel p/u 1976 Ford Supercab p/u 18' Gooseneck Trailer 16' Gooseneck Trailer 50" Rotovator Miller Big 40 Welder Co-op 10 HP Garden Tractor -rototiller, snowblower, lawnmower-Viking 9.2 Outboard Merc 20 HP Outboard 50 Gal. Fuel tank & Pump Warn Winches Pick Up Side Rails Utility Trailers Paint Spray Outfit Pick Up Storage Boxes Building Supplies Furnaces

PLUS ITEMS TOO NUMEROUS TO MENTION

TERMS: CASH · CONSIGNMENTS WELCOME Persons paying for major items with uncertified cheques may be required to leave the items on the grounds until the cheque clears the bank. Subject to additions and deletions

KERR'S AUCTIONS RR#1 TELKWA PHONE 846-5392 Not Responsible for Accidents Lunch on the Grounds C10 - The Terrace Standard, Wednesday, October 19, 1994



\$19,995 OR LESS

1994 PONTIAC GRAND PRIX - 6 cyl, automatic, air, power window, power locks, tilt, cruise control, AM/FM Cass.

1994 ASTRO 8 PASS VAN - 6 cyl, automatic, AM/FM Cass, power locks, all wheel drive

1993 LUMINA APV VAN - 7 pass, 6 cyl, automatic, air, power window, power locks, cruise control, tilt, AM/FM Cass.

1993 OLDSMOBILE CIERA SL 4 dr. - 6 cyl, automatic, air, power locks, power windows, cruise control, tilt, AM/FM Cass.

\$16,995 OR LESS

1994 GRAND AM-SE 4dr. - 4 cyl, automatic, air, power windows, power locks, cruise control, tilt, AM/FM Cass. **1993 GRAND AM**-SE 4dr. - 6 cyl, automatic, air, power windows, power locks, cruise control, tilt, AM/FM Cass. **1993 GRAND AM**-SE 2dr. - 6 cyl, automatic, air, power windows, power locks, cruise control, tilt, AM/FM Cass. **1993 OLDSMOBILE CIERA 4dr.** - 6 cyl, automatic, air, power windows, power locks, cruise control, tilt, AM/FM Cass.

1993 CORSICA LT - 6 cyl, automatic, air, power windows, power locks, cruise control, tilt, AM/FM Cass. **1993 CHEV HD** 1/2 **TON 4X4** - 6 cyl, 5 sp, AM/FM Cass. **1992 FORD AEROSTAR VAN** - All wheel drive - 6 cyl, automatic, air, cruise control, tilt, AM/FM Cass. **1991 FORD EXPLORER 4 dr. 4X4** - 6 cyl, 5 sp, AM/FM Cass.

1990 GMC - RALLY VAN - STX - 8 cyl, automatic, air, power locks, tilt, cruise control, AM/FM Cass. **1990 SAFARI ALL WHEEL DRIVE VAN** - 8 pass, 6 cyl,

automatic, air, power windows, power locks, cruise control, tilt, AM/FM Cass.

1992 CAVALIER Z24 - 6 cyl, 5 sp, power windows, power locks, cruise control, tilt, AM/FM Cass.

License, insurance and taxes not included. Offer good on in stock up

\$12,995 OR LESS

1991 CHEV BLAZER 4dr. 4X4 - 6 cyl, automatic, AM/FM Cass., tilt

1993 CHEV HD 1/2 TON PICKUP - 6 cyl, 5 sp, AM/FM Cass.

1993 PONTIAC SUNBIRD 4dr. - 4 cyl, automatic, air, AM/FM Cass.

1992 GRAND AM 4 dr - 4 cyl, automatic, air, AM/FM Cass.

\$9995 OR LESS

1993 CHEV CAVALIER 2dr - 4 cyl, 5 sp, AM/FM Cass., power locks

1990 LUMINA EURO 4dr - 6 cyl, automatic, air, power windows, power locks, cruise control, tilt, AM/FM Cass. **1990 FORD RANGER SUPER CAB** - 4X4, 6 cyl, 5 sp, air, cruise control, tilt, AM/FM Cass.

1990 NISSAN KING CAB - 4 cyl, 5 sp, AM/FM Cass, Canopy

1991 CHEV S 10 - 4 cyl, 5 sp, AM/FM Cass.

1991 HONDA CIVIC - 4 cyl, automatic, AM/FM Cass. **1992 CHEV CAVALIER 2dr** - 4 cyl, automatic, tilt, power locks, AM/FM Cass.

1992 CAVALIER STATION WAGON - 4 cyl, automatic, air, radio, power locks

1990 LUMINA 4 dr - 6 cyl, automatic, power windows, power locks, cruise control, tilt, AM/FM Cass. 1989 CHEV SUBURBAN 4X4 - 8 cyl, 4 sp, air, tilt 1989 CAVALIER Z24 - 6 cyl, 5 sp, air, power windows, power locks, cruise control, tilt, AM/FM Cass., sunroof 1988 GMC RALLY VAN - 8 cyl, automatic, air, power windows, power locks, AM/FM Cass.

\$7995 OR LESS

1992 PONTIAC LEMANS - 4 cyl, 5 sp, AM/FM Cass. 1990 FORD TEMPO 4dr - 4 cyl, automatic, air, power windows, power locks, cruise control, tilt, AM/FM Cass. 1985 CHEV 4X4 - 8 cyl, 5 sp, CD 1986 DODGE 4X4 - 8 cyl, automatic, AM/FM Cass. 1987 MAZDA XTRA CAB 4X4 - 4 cyl, 5 sp, AM/FM

Cass. 1988 CORSICA - 4 cyl, automatic, radio 1988 TEMPO A.W.D. - 4 cyl, automatic, air, power windows, power locks, cruise control, tilt, AM/FM Cass.

\$4995 OR LESS

1990 CHEV SPRINT 2 dr - 3 cyl, 5 sp, AM/FM Cass. **1985 CHEV S**-10 4X4 - 6 cyl, 5 sp, AM/FM Cass **1987 CHEV CELEBRITY 4 dr -** 4 cyl, automatic, AM/FM Cass.

1988 BUICK SKYLARK - 4 cyl, automatic, power windows, power locks, cruise control, tilt, AM/FM Cass. **1988 MAZDA XTRA CAB** - 4 cyl, 5 sp, Radio **1989 PONTIAC FIREFLY** - 4 dr - 3 cyl, 5 sp, AM/FM Cass.

1990 PONTIAC FIREFLY - 3 cyl, 5 sp, AM/FM Cass.

\$2995 OR LESS

1986 CHEV CHEVETTE 4 dr - 4 cyl, automatic, radio **1984 FORD F150 SUPER CAB** - 8 cyl, automatic, radio **1985 PONTIAC PARISIENNE** - 8 cyl, automatic, radio

\$995 OR LESS

1980 BUICK PARK AVE. - 4 dr, 8 cyl, automatic, AM/FM Cass.

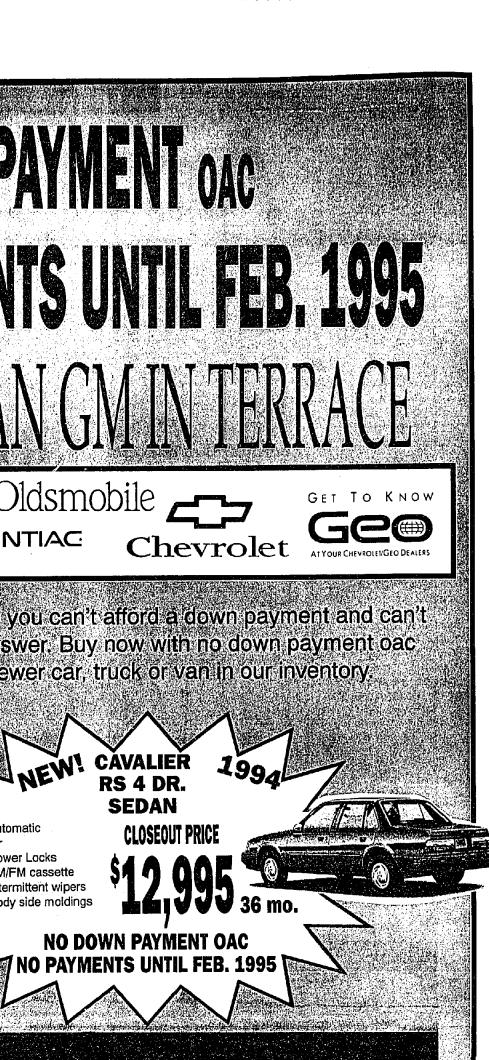
1984 ARIES STATION WAGON - 4 cyl, automatic, radio

NEW TRADES ARRIVING EVERY DAY

Offer good on in stock units only See McEwan GM for details. Limited time offer Offer of ho down payment and no interest for 120 days applies only to CIBO dealer plan arranged through McEwan GM All tinancing OAO.

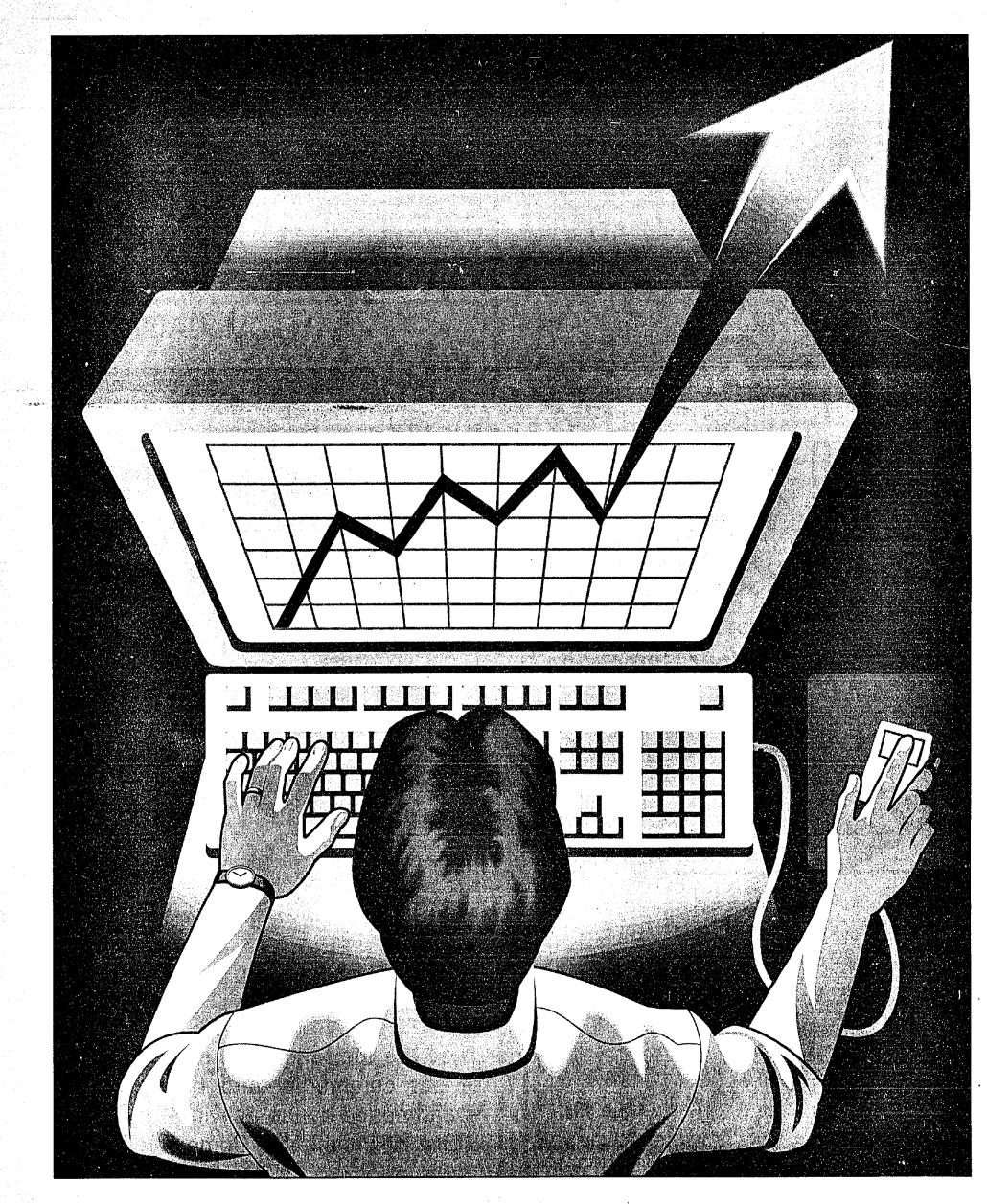
CHEV - GEO, OLDSMOBILE, PONTIAC, BUICK, CHEVROLET TRUCKS, GMC TRUCKS MCE Wann Terrace
CCIVITAC, BUICK, CHEVROLET TRUCKS, GMC TRUCKS Sales & Sales & KITIMAT 632-4941 OUT OF TOWN CUSTOMERS 1-800-862-3926)*

We Can Make It Happen At The Bright Spot On Highway 16 West In Terrace





Small & Medium Size Businesses in Terrace & Area



& VANS TO CHOOSE FROM AT BARGAIN PRICES

natic,

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6 cyl, 5 sp,

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FM Cass. ic, tilt, power

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windows,

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lir, power

air, tilt

\$7995 OR LESS

1992 PONTIAC LEMANS - 4 cyl, 5 sp, AM/FM Cass. 1990 FORD TEMPO 4dr - 4 cyl, automatic, air, power windows, power locks, cruise control, tilt, AM/FM Cass. 1985 CHEV 4X4 - 8 cyl, 5 sp, CD 1986 DODGE 4X4 - 8 cyl, automatic, AM/FM Cass. 1987 MAZDA XTRA CAB 4X4 - 4 cyl, 5 sp, AM/FM Cass.

1988 CORSICA - 4 cyl, automatic, radio **1988 TEMPO A.W.D.** - 4 cyl, automatic, air, power windows, power locks, cruise control, tilt, AM/FM Cass.

\$4995 OR LESS

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1988 BUICK SKYLARK - 4 cyl, automatic, power windows, power locks, cruise control, tilt, AM/FM Cass. **1988 MAZDA XTRA CAB** - 4 cyl, 5 sp, Radio **1989 PONTIAC FIREFLY** - 4 dr - 3 cyl, 5 sp, AM/FM Cass.

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\$2995 OR LESS

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\$995 OR LESS

1980 BUICK PARK AVE. - 4 dr, 8 cyl, automatic, AM/FM Cass.

1984 ARIES STATION WAGON - 4 cyl, automatic, radio

NEW TRADES ARRIVING EVERY DAY

is: Limited time offer. Offer of no down payment and no interest for 120 days. Wan GM: All financing OAO



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FBDBFederal Business Development BankBFDBanque féderale de développement

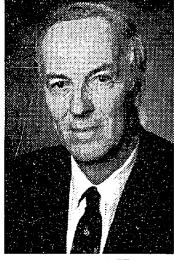




Terrace & District Chamber of Commerce

1.1





BILL BARLEE Minister For Small Business, **Tourism And Culture**

A Message from the Minister

Once again, my Ministry is pleased to be working in partnership with the Federal **Business Development Bank** and local chambers of commerce to sponsor Small Business Week® 1994.

There has never been a better opportunity for business and government to work together in British Columbia.

Government operating deficits are coming down, and many sectors of the British Columbia economy are booming.

Last fall the Ministry of Small Business, Tourism and Culture released the discussion paper, Commitment to Small Business. The paper summarized previous discussions with small business owners and proposed our goals and possible solutions to enhance the development of small business in British Columbia. We were encouraged by the quality and

Live WP

number of responses from small business operators, business associations and individuals. We feel confident that the road we are on will continue to strengthen our communication link with the small business community and the public sector.

This year during Small Business Week®, my ministry is proud to offer Business BC: Working For You. Business BC is an opportunity to bring government agencies together - all at one time, all at one place, to address the small business community and the general public at large. This event will link public sector programs and initiatives with private sector needs in a highly innovative and techno-

logically advanced format. Business BC will focus and highlight public sector procurement opportunities, business development and government program initiatives. Using stateof-the-art telecommunications technology Business BC will be broadcast live to all five regions of the province. Look for Business BC in your community.

Over the next year, I look forward to the small business community and government continuing to work together to ensure the economic growth and diversification of the British Columbian economy.

Bill Barlee, Minister for Small Business, Tourism and Culture, Province of British Columbia.

Communicating with clientschoosing the right words

(NC)-Good communication is an important skill to have in everyday business. It is even more important to sales professionals who use language skills to get their message across. Often the right word or phrase can make or break a sale. Below are some examples from members of the Canadian Professional Sales Association on choosing your words carefully:

• Create a positive mindset. Sub-stitute negative or pessimistic words like rough, hard, tough and difficult with productive ones like rewarding and challenging. • Don't use but. But retracts every-

thing that precedes it. Unless you mean to cancel what you just said, replace but with and. Notice your own reaction to, "I like your product but ...

• Use I understand if you're receiving instructions. Otherwise use phrases like I recognize, I notice and I'm aware to acknowledge clients and add variety to your language.

Use I think rather than I feel when offering an opinion or you'll erode your position. You're expressing rational thought, not emotion.

Tips for Sales Success

Avoid using words expressing extremes like best, worst, always and least unless you can substantiate them. Replace them with mitigating words like sometimes, frequently, rarely and usually.

· Speak your client's language. Learn his or her company's unique terms. acronyms and abbreviations and drop them into conversation.

· Instead of asking your client to think about advantages, invite him or her to wonder or get curious about them. You'll redirect the client from leftbrain analysis to right-brain creativity, which will yield fresh perspectives.

To receive more information on how you can communicate effectively and efficiently call the Canadian Professional Sales Association at 1-800-268-3794.

First Aid Company Offers Free Consultations

Expanding a business, especially a relatively new business, can be a difficult challenge. Keith Janas, owner of First Response First Aid, met that challenge by offering improved customer service.

First Response First Aid opened in Terrace four years ago, when Keith began teaching the gamut of first aid and red cross courses. But his clients wanted first aid supplies as well as courses, so last year he began stocking supplies. Instead of expecting his customers to come to him, Keith travels to them, offering free first aid consulting.

"We're a full service company," says Keith. He discusses a business's first aid practices, rooms and state of its first aid kits.

"Every business has to have an up to date first aid kit, and many people don't realize WCB standards concerning first aid kits changed last January," says Keith.

"But the good news is you don't have to replace your first aid kit. We'll supply everything you need to bring it up to date," he says. It's a money saving service many businesses appreciate.

First Response First Aid Services 638-1831 Terrace

Help For Small Businesses

Payroll deductions, access to bank accounts, term and operating loans, business planning ... small businesses are often faced with a confusing array of paperwork on the road to financial success.

The Royal Bank in Terrace knows the challenges small businesses face, and has developed a range of banking services to help local businesses grow.

Some of the electronic banking services include banking software, payroll products and Debit Card equipment.

Their telephone payroll service is ideal for companies with fewer than 50 employees and straightforward payroll requirements. you record the payroll information, and the bank verifies, balances and processes the information. You simply pick up your checks, deposits and reports at the Royal Bank of your choice.

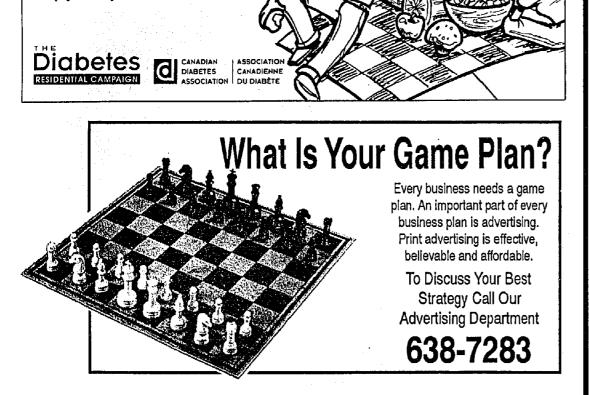
As the economy becomes more sophisticated, the bank will continue to offer more services to keep pace with demands of business.





Eat Well, Enjoy Variety, Balance and Moderation

Building a Stronger



Treasures to Cherish

We've all faced that feeling before. You know the one - it's two days, maybe even two hours before that party or wedding, and you still haven't found the perfect gift! Don't worry - manger Esther Mazurak at Gemmas Gifts and Collectibles would love to help you.

"It makes me feel really good when people find the perfect gift or of the perfect something to fill that corner of their house," says Esther.

She fills her home's corners with pieces from "Memories of Yesterday," one of the collector's lines the store carries.

D.J. Chapman's biggest fear when she began work at the Collectibles store in September, was not being able to find the right boxes for those collector items. "Some of them even come with adoption papers," she says.

Her favourite find at Gemmas is the selection of nature's sounds and baroque and native music. The soothing sounds are a great relaxer she says.

Whether it's a last minute gift or a treat for yourself, D.J. and Esther can help you find it!

Gemmas Gifts and Collectibles

Skeena Mall - Terrace

635-5577

Community . . . Together



The Terrace and District Chamber of Commerce is the organization which unites business and professional people from all segments of the community whether they be in commerce, industry, agriculture, or a profession, and keeps them working together.

They are the result of the combined efforts of our community and business leaders spearheaded by the activities of the Terrace & District Chamber of Commerce.

Become a member . . . we'll grow together.



Terrace & District Chamber of Commerce

Chamber Office 3250 Eby Street Ph. 635-2063 Fax 638-3497

Travel Info Centre 4511 Keith Ave. Ph. 635-4689 Fax 638-2573

Partnerships For Growth: Alliances can be a small company's ticket to bigtime global markets

In today's competitive, global business environment, small and medium-sized companies are finding that partnerships can be the key to unlocking new markets and achieving sustained growth. Indeed, strategic alliances that make use of complementary strengths often generate a synergy and market momentum which would be beyond the reach of individual enterprises.

Such alliances can range from long-term joint venture and partnership agreements to project-specific consortiums or--the latest trend--so-called "virtual corporations", which band companies together temporarily to take advantage of brief windows of opportunity. Licensing and distribution agreements are another common form of alliance that can significantly reduce the risks small companies encounter in tackling new markets. And many small businesses forge rewarding partnerships simply by establishing closer, more clearly defined working relationships with major customers and suppliers.

Conditions ripe for alliances

Experts cite changing business conditions, including the elimination of trade barriers and the lowering of costs for international communication and foreign travel, as key factors behind the recent rush to form strategic alliances.

Given this climate, strong incentives exist for companies with global aspirations to go the partnership or alliance route-quicker entry to target markets, lower costs and reduced risks. This is especially true for firms that wish to expand beyond the U.S. market, which accounts for about 75% of all Canadian exports.

Management consultant Jordan Lewis put the case for strategic alliances in a more statesman-like perspective in a recent article: "No company or nation can stand alone any longer, "Lewis wrote. "The high ground in the world we are entering is going to be held by companies and countries that learn how to work across organizational, national and cultural boundaries and to cooperate with each other." Strategic alliances are especially popular in the advanced technology sector--and for good reason, according to Lise Laflamme, vice-president, development of Les Services CartoGraphiques 2+1 Inc., a Hull, Que.- based firm that is regarded as hot stuff in the hightech world of digital map-making. "As a small, relatively unknown company in the software field--where the life cycle of products tends to be short," she says, "you can't afford to just sit around making the odd sale, hoping that prospective customers on the other side of HIGHLESS WEEK @

the country or the other side of the world will somehow hear about your terrific product and break down your door."

Consequently, 2+1 Inc. has forged an alliance with Britishbased Laser-Scan Holdings PLC to market the Canadian company's pioneering ACE (Automated Cartographic Editing) software world-wide. With 25 years of experience in geographic information systems or "GIS" technology, Laser-Scan has the international reputation and world-wide sales and distribution network required to get the job done. What's more ACE will be sold under the well-known Laser-Scan banner, thereby avoiding the costly and timeconsuming campaign that would be required to build brand-name recognition for 2+1 in global markets.

As it happens, 2+1's ACE software was developed using Laser-Scan's core technology-so the two companies had more than a passing knowledge of one another when their alliance was forged. That's important because, as Laflamme will tell you, the choice of an appropriate partner is the single most important factor in determining the ultimate success of an alliance.

Synergy a factor

"You need to be sure that the synergy--the chemistry--is there, in terms of shared values and goals as well as the concept of mutual benefit," she stresses. "If I'm going to give you something of value--in this case, my leading-edge technology--I want something of equal value back. In the long run, alliances must offer a fair exchange to the respective partners or they won't last."

Laflamme noted that in the early days of her firm's relationship with Laser-Scan, when 2+1 was simply another potential customer for the much-larger British company, "they always treated us well. And if they behave that way with their clients, they'll likely behave that

work and flexibility and, even if commercially successful, can sometimes undermine a partner's independence and distinct identity.

In a recent issue of Inc., authors Jessica Lipnack and Jeffrey Stamps reported that increasing numbers of small firms wishing to gain collective market strength while maintaining their independence are turning to loosely knit networks of companies as an alternative to formal partnerships. Such networks generally are organized around a well-defined joint project, have simple shared goals and, ideally, involve people at a number of different levels in the participating companies in order ensure to e f fective communication.

* Regardless of the form they take, experts say that the alliances most likely to succeed are those where partners behave as equals. The deals themselves needn't be structured on a 50-50 basis. Nor is shared decision making mandatory--or even wise. (In fact, most advisers recommend giving one partner sole authority over joint venture or setting up a completely autonomous operation answerable to its own board.) What is important is maintaining a spirit of cooperation and paying attention to the interests of both partners behave as equals. The deals themselves needn't be structured on a 50-50 basis. Nor is shared decision making mandatory--or even wise. (In fact, most advisers recommend giving one partner sole authority over joint ventures or setting up a completely autonomous operation answerable to its own board.) What is important is maintaining a spirit of cooperation and paying attention to the interest of both partners.

How to pick a partner

Here are a few other consensus tips on how to choose the right partner and help ensure your prospective alliance will work:

• make sure the prospective partners bring complementary strengths to the alliance, along with compatible corporate cultures;

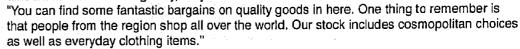
Browsing Through Your Friend's Closet

If there's something comfortable and familiar about Class Act Consignments, that's exactly what the owner Alice Geelner intends.

She hopes walking into her store will make customers feel like they're browsing through their friend's or family's closet - except her store is a much larger and deluxe version.

Class Act Consignments carries quality new and "like new" used clothing and accessories for the whole family.

"Gor-Tex™ jackets, Birkenstocks™, boots, designer label fashions plus Osh-Kosh™, are amount the stock arriving daily," says Alice.



The challenge in sales is to offer a reasonable sale price on the clothing as well as offer a fair return to the person consigning the article, she says.

And if you've been hiding someone else's perfect skirt or top in your closet, make sure you make an appointment to consign your clothing with the staff at Class Act Consignments.

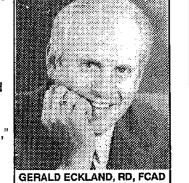
Class Act Consignments 3239 Kalum St., Terrace For an appointment to consign clothing call 635-6690

Experience You Can Count On

A partnership that spans three generations - that's Eckland **Denture Clinics.**

"Dad started the business in 1942, I joined in 1972 and my daughter just joined the practiced in 1992," says Gerald Eckland. "We are the very first to have three generations of licensed denturists in the world," he says.

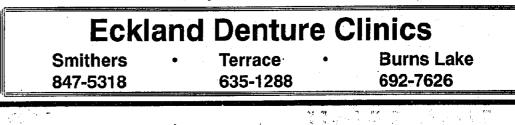
And that accumulated experience has benefited their patients.

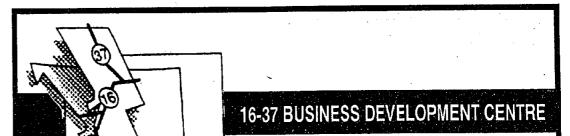


TRACEY ECKLAND, RD

A small back corner business in Burns Lake has grown into the largest denture practice in the province, serving patients throughout the Northwest, and from as far away as the Lower Mainland and Alberta. Most patients come for the economical and successful Eck-Tech denture technique which Gerald and his father developed.

"We boast a 97% success rate," says Gerald. "97% of our customers are 100% satisfied!"







way with their partners."

While acknowledging that there are potential pitfalls associated with partnerships, Laflamme says the reality today is that companies--especially small companies -- can't do everything on their own. "I believe that concentrating on a niche is the secret, focusing on the pursuit of excellence in your own particular area of expertise. Then, look to alliances to provide those complementary skills and services required for success in the marketplace."

Alliances not for all

Of course alliances are not for every company or every industrial sector. They require hard

· ensure that both parties are fully committed to making a go of the alliance;

· carefully weigh the pros and cons of the proposed partnership-saving money generally is not, by itself, sufficient reason to enter an alliance. There should also be other benefits in terms of market gains and/or access to new technology;

• make certain that any agreement clearly spells out the mutual objectives of the proposed partnership and takes into account the shared risks

FRANCHISING WORKSHOP Wednesday, October 26, 1994

Coast Inn of the West, Terrace, BC

9:00 a.m. - 3:00 p.m.

\$20.00/person (includes luncheon 12:00 p.m. - 1:30 p.m.)

Luncheon Speaker - Campbell Stewart A&W Owner/Operator

16-37 COMMUNITY FUTURES

A. Mi

DO YOU . . .

- Have a problem with your present business?
- Want to start your own business?
- Require business planning to get your business off the ground?
- Require a business loan which is not available from regular banking institutions?
- Want to know about the programs and possible grants that are available to businesses?
- Need someone to discuss your business with in a confidential manner?

IF YOU ANSWERED "YES"

to any of these questions, then contact our office and set up an appointment with one of our counselors.

OUR PROGRAMS INCLUDE:

- **Business Planning** Counseling And Self-Employment Assistance Program We Lenders of Last Resort Listen Marketing
- Viability Assessment П

Community **16-37 COMMUNITY FUTURES** Futures And You . .

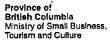
Partners For Growth **16-37 BUSINESS DEVELOPMENT CENTRE** 204 - 4630 Lazelle Avenue Terrace, B.C. V8G 1S6 Phone: 635-5449 or 1-800-663-6396

This workshop is tailored for those who are looking for franchise opportunities. The workshop will provide general information on franchising. The workshop covers: • Why franchising is so successful Is franchising right for you? - How to select a franchise · How to select the industry What does a franchiser expect from a prospective franchisee

In addition, Ken Earl, from the Royal Bank will provide information on financing for franchises, and Lloyd Shears of FranNet will have information on specific franchise opportunities.

> Call Danielle Merkel - FBDB, Terrace at 604-635-4951 or 1-800-663-5035 for reservations today!





FBDB BFD

D4 - The Terrace Standard, Wednesday, October 19, 1994

How to get the most out of meetings

(SOP) If you get the feeling that you're spending a lot of time in business meetings, it's not your imagination. Depending on your attitude and experience with meetings, that can add up to a lot of wasted time and frustration. But two experts say meetings should be approached with strategic care because they are opportunities to earn career points and learn valuable lessons about your company.

Something as simple as deciding where to sit can increase your visibility and give you more control during meetings.

If you want to be noticed, arrive early and position yourself directly across from the person who will be in charge of the meeting.

The key thing is that you want to have eye contact with the meeting leader.

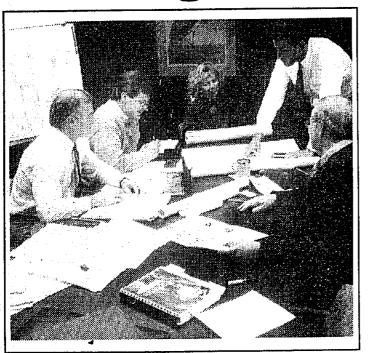
Sitting directly next to the meeting leader also will get you noticed. Some leaders use the people next to them as resources and will turn to them and ask questions or make comments.

If a high-level executive is running the meeting, try not to sit next to your immediate boss. Your boss will end up being acknowledged, and you won't have a chance (to participate).

Being well-prepared is essential to high performance at meetings. Experts suggest first getting a feel for the kind of meetings conducted by your company.

Tell yourself that for the first few meetings you will just be an observer. It may not be the role you will always play but you need to learn the system.

Knowing when and how to speak up during a meeting can be tricky. Experts suggest making eye contact with the leader and leaning toward him to attract attention before making your comment.



That way "you have invaded (the leader's) personal space" and hopefully let him know you have an issue to raise.

Among other meeting strategies:

Know how to move the agenda along: Cut back on unproductive meetings by

Mobile computing

(NC)-Every sales professional knows two things: time is money and you can't make money if you're spending your time in the office! According to the Canadian Professional Sales Association there are many ways that salespeople can learn to keep time on their side:

• Automate. More than ever before, sales professionals are using notebooks, portable laptops and PDAs to keep track of their prospects and clients. It's more convenient-and more profitable-to access contact management software, or company statistics when you're travelling from one client to the next than to have to return to the office.

· Keep track of the tools available in the marketplace. Many new products and services are being offered to support the mobile sales professional: Cantel's Data Division is introducing a wireless information package designed to offer a complete mobile computing solution, and Bell Canada has recently introduced

volunteering to help the meeting leader develop a written agenda that includes a time frame for each point of discussion.

Do your homework: Research unfamiliar agenda items by reading files or

Academy Plans for the Future

Music is alive and well in Terrace, thanks in part to the Northwest Academy of Performing Arts. The academy teaches an ever-expanding roster of students the finer points of piano, violin, guitar, other musical instruments and ballet.

"Traditionally, music has been taught privately," says owner Marylin Davies. "We do offer private lessons, but the kids in the group lessons enjoy the sense of being part of of a broader musical experience than a private lesson allows at the early levels."

And it's not just children taking lessons. More and more adults are signing up for lessons as the trend towards increased leisure time grows, says Marylin.



Recently ballet and creative dramatics have been added to list of courses the academy offers. Creative dramatics is a year long structured program which involves storytelling, body awareness, dramatization and improvisation.

Next fall Marylin and her partner Bonnie Juniper hope to establish a music teacher training program in Terrace in conjunction with the Royal Conservatory of Music, Toronto. This will lead to an Associateship Diploma and an interesting teaching career. Right now those wishing to receive teacher training have to leave the Northwest, and Marylin hopes to keep some of this talent in Terrace.

Northwest Academy of Performing Arts

306 - 4720 Lakelse, Terrace 638-1183

335 - 3rd Ave. West, Prince Rupert 624-5005

Bursting at the Seams

Unusual curios, scented lotions, iron candle holders, floral picture frames - everywhere you looked the shelves were overflowing with beautiful items at Kermodei Trading. The fine selection of stock is still there, but now there's a little more room for customers to appreciate it all.

"We just finished our renovations a few months ago," says manager Carmen Seltenrich.

Kermodei Trading expanded onto the back of their yellow gift house, where the kitchen room was located.

"Customers really appreciate the space, and it's nice for us to have the room to do displays," says. Carmen

One new display is a kitchen table, featuring an array of fine linens, glassware and china.

But Carmen isn't sure how long they'll be able to enjoy the new space. Owner Glen Saunders has been busy traveling throughout Canada and to Tokyo, Indonesia and Thailand to find a new array of unique items to fill the shelves.



Salon Offers Full Range of Services

"I want people to leave here not only looking better, but feeling



Your Decor Offers New Decorating Service

Tired of looking at that dreary living room or dark bedroom? Feel like a



Tips for Sales Success

home, work or in the car, with just one phone number.

 When buying a laptop computer look for PCMCIA slots. The Personal Computer Memory Card International Association was formed in 1989 and is the notebook market's industry standard for compatibility. The slots provide network access, fax/modem and enhanced video capability, and will make mobile computers able to convert to more advanced technological applications such as multimedia.

CPSA is a non-profit organization providing benefits and services to more it's PrimeLine service, allowing than 30,000 members nationwide. For salespeople to be located; whether at further information call 1-800-268-3794.

background collecting information.

better," says Karlene Clark, owner of Images By Karlene.

Karlene accomplishes this goal through two methods - her staff and the services her salon offers.

Her staff has grown to 15 stylists and estheticians over the last five years, and she is very proud of the expert level of service the salon is able to offer.

"Our newest staff member is an electrolysis and skin care expert," Karlene says.

Images By Karlene also meets the

needs of its clients by offering a full range of services. Manicures, pedicures, hair styling, facials, makeup, eyebrow and eyelash tinting, body waxing, electrolysis, artificial nails, tanning - almost any beauty service a client could want!

"We also try to offer those little extras," says Karlene. "Anything we can do to make someone's day just a little nicer."

> **Images By Karlene** 635-4997

4652 Lazelle, Terrace



change - but you don't know where to start? Give Dana Saby at Your Decor a call!

Dana has just completed a set of courses to become Your Decor's first certified interior decorator.

She will come out to your home and help you decide on a whole new look, or a small change.

Since many people come into Your Decor with absolutely no idea of how to redecorate a room, Janice, manager of Your Decor, expects Dana's skills to be in great demand.



"And if they want to keep a particular carpet or piece of furniture, Dana will help clients achieve a coordinated look," says Janice.

If you'd rather develop your own look, Your Decor has a complete range of decorating items. They carry an extensive array of carpets, vinyl, tile, plus window coverings, lights, mirrors, an expanded selection of hardwood flooring and central vacuuming systems.



Your Decor Terrace Carpet Centre Ltd. 3202 Munroe Street at Hwy. 16 W, Terrace 635-2976 1-800-665-1657

Cozy Spot Perfect for Boutique

When your home just doesn't suit you, it's time to move on. And Uniquely Yours' move to a cozier, more welcoming location two doors down on Lakelse, was just what the women's clothing store needed, say sisters and co-owners Lisa and Kelly.

"It's much cozier - there's more of a boutique atmosphere," says Lisa.

In keeping with that boutique feeling, Lisa and Kelly plan to expand their lingerie lines for Fall and Christmas.

"Women feel lingerie is more of a necessity these days," says Lisa. Customers can also expect

personalized service - they can register

their sizes and preferred colours all year round to make gift buying easier for their loved ones.

For those thinking about getting an early start on Christmas shopping, you can look forward to a wonderful selection of sweaters, leather gloves, purses, party dresses, massage oils and much more.

Uniquely Yours

4611 Lakelse, Terrace



638-1773

Over 35 Years of Experience

Johnny's Welding Ltd. started their business in 1958. Since then the premises have expanded and their stock now includes telescoping cylinders for gravel trucks.

Johnny's Welding offers the Northwest a wide variety of services and products, including: Manufacturing hydraulic cylinders Hydraulic repairs

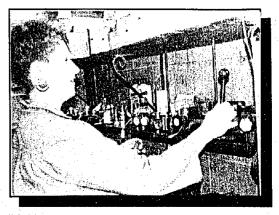
 Commercial, Vickers, Charlynn, Gresen

 Rams, Seals, Microhoned Tubing Machining, Aluminum Repairs

 Steel Sales & Crane Trucks, Licensed Hauling & Placing Johnny's Welding is also CWB certified.

Johnny's Welding

4933 Keith Ave.



635-5255

ISO 9000 Standard Series: A tool to improve competitiveness

Quality products and services are key to customer satisfaction, profitability and market leadership. In today's global economy, quality has become a survival strategy for businesses wishing to maintain or improve their competitiveness at home and abroad.

Many Canadian manufacturers have discovered that customers in Canada and the rest of the world are demanding compliance to ISO 9000 quality standards. What is the ISO 9000 standard series? It is a series of international quality management and quality system standards and guidelines for businesses, first published in 1987 by the 94 members of the International Standards Organization (ISO).

The ISO 9001, 9002, and 9003 standards are models for contractual agreements between customers and suppliers and for certification of quality control systems. They are increasingly being used worldwide, and are applicable to all types of organizations. Also, a series of ISO 9004 Guidelines describe the elements of quality systems in manufacturing, service and processing industries.

Some companies adopt ISO 9000 standards to improve their productivity and efficiency, but, more frequently, they are forced to do so by purchasers who look for a common base when comparing quality and management systems. It is expected that the use of ISO 9000 standards will grow as the reduction of tariffs increases the need to compete on the basis of price, quality and service.

BENEFITS

Implementing a quality system using ISO 9000 standards shows customers that a company's products or service are backed by a strong commitment to quality. It can help a business secure a competitive edge in the world market-place by:

-providing domestic and international recognition for quality assurance standards; Rammer I. -

improving the quality of products;

-providing an independent assessment of quality management systems; -reducing costly multiple

customer auditing; and -detecting and correcting quality system weaknesses.

In addition, an ISO 9000 registered quality system provides an enhanced image in advertising and publicity, a new feature for sales people to talk about, new customers and tendering opportunities, increased customer loyalty and recognition of leadership in the industry.

DEVELOPING A QUALITY SYSTEM

The ISO standards are based upon the understanding that all work is accomplished by a process. When designing its quality system, a company must first identify all the processes within the organization, including manufacturing and work processes. These must be documented and controlled in order to perform effectively. Then, management must document its policies and objectives for the quality system, describe activities that must be addressed, and determine what is required to implement the system, The documentation becomes the company's Quality Assurance Manual and Quality Procedures.

The power of networking (NC)-Walking into a room full of

people can be uncomfortable-it can also be one of the best opportunities you'll have to develop new business, according to the Canadian Professional Sales Association.

Networking is a continuous process that requires three steps: preparation, interaction and follow-up. Networking is time consuming, so plan on investing time. Although often the results are not immediate, it does eventually provide big payoffs. Here's some tips: • Don't try to sell your service or

product when you first meet people. Instead, focus on how you can help them. If your service is needed, you'll be asked.

· Don't run around a meeting collecting business cards. Although the by-product of effective networking results in new contacts, it's not a numbers game. Decide to meet two or three people per event.
 While you may provide many
 than 30,000 members nationwide. For more information phone 1-800-268-3794.

All Aboard For Terrace's

REGISTERING A QUALITY SYSTEM

Registration under ISO 9000 standards demonstrates that the company complies with world criteria and ensures access to national and international markets. Quality registration is performed by independent registration or organizations, commonly referred to as "quality registrars", which assess and approve a quality system in accordance with ISO 9001, 9002 and 9003 standards.

A quality registrar carries out an on-site assessment of the company's quality system against the selected ISO 9000 quality standards. Upon successful completion of the assessment, the registrar issues a "certificate of registration" to the company. Follow-up audits are conducted at least annually to ensure that the organization maintains its compliance with ISO standards. Registration is proof that the company has gone through all the necessary audits, so that customers don't have to verify these themselves when considering a quotation or business relationship.

The Federal Business Development Bank, through a team of specialists, offers training and counselling services to assist businesses in developing their own quality system. For more information, contact your nearest branch or call toll free 1 800 361-2126.

Tips for

Sales Success

associated with one particular service or product. Decide which service you

'I specialize in ... " Next, tell people about your target market followed by one or two benefits you offer.

CPSA is a non-profit organization providing benefits and services to more than 30,000 members nationwide. For

Pure Water, Delivered to Your Door!

"People are discovering the difference," says Anita Materi. She and husband Dave are coowners of Aqua Clear Bottlers. "Our water definitely tastes pure and we have regular laboratory testing done to ensure its quality."

The water at Aqua Clear Bottlers goes through 7 stages of purification and is ozonated to ensure the filled and sealed bottles are bacteria free. All Ministry of Health regulations are enforced to ensure a top quality and safe product.



Aqua Clear Bottlers stock a wide variety of water dispensers, including a hot and cold model for instant hot beverages. Convenient rental and payment plans are also available. Free scheduled delivery is available in Terrace and Kitimat. Call them today and ask for your FREE 2 week trial.



A "Blooming" Good Idea

Green leaves stenciled overtop freshly varnished floor boards set the tone for one of Terrace's newest shops, The Garden Shed.

Everywhere you turn, something catches your eye. Ornamental iron plant hangers, beautiful terra cotto pots in all shapes and sizes, even Victoria Gazing balls - hand blown glass globes lined with silver to mirror the surrounding beauty of the garden.

"We wanted to offer some really special items for gardeners, that you couldn't find anywhere else," says owner Diana McKay. "So far the store seems to be very well received."

The Garden Shed will be open till

Christmas for those with gardeners on their

shopping lists. Diana then plans to shut down after Christmas and re-open again in the spring.



The Garden Shed 5033 Graham Ave.

Commitment to quality builds trust

"We've developed a really good relationship with our customers over the years," says Brent Webb, manager of Webb Refrigeration.



638-7697

services to clients, you'll often be

want to be known for and reinforce that when networking. • When you decide how you want to be seen by others; develop a positioning statement with the words,

Arrgh Matey! Do you think you've got enough blocks to sink last year's LEGO pirate ship winner? Or perhaps you were thinking of creating your very own LEGO desert island? Start stacking your LEGO for The Gingerbread Playhouse LEGO Contest, Oct. 21-22 at the Skeena Mall.

Anything goes in this all ages contest - and the more unusual the better! Past winners include a sawmill with operating LEGO dump trucks, pirate ships and even small cities!

"One four year old girl last year made a donut shop with a little policeman in it. She even had little fruit loop or cheerios donuts," says Nancy, owner of the popular toy store.

LEGO prizes are awarded in four different age categories - yes adult LEGOholics are welcome too!



Terrace residents have been bringing their broken appliances to the Webb family since the early 1970s, when Brent's father starting fixing appliances in the back of his cycle and hobby shop. Word spread and soon the collection of washing machines, stoves, dryers and other appliances in the back led him to close down the cycle shop and start Webb Refrigeration.

"Customers expect the same quality work from you as they did from your father," says Brent. "But once you build up that relationship and that trust, they pass it along to their kids."

When a business establishes a solid base of customers, it's time to branch out. And that's just what Webb Refrigeration has done. They now sell reconditioned appliances and business has expanded to include warranty work for local appliance retailers.



Webb Refrigeration Ltd. 635-2188 4637 Lazelle Ave., Terrace, B.C. V8G 1S8

Skeena Mall

635-5236

Invest in Yourself

Gingerbread Playhouse

Intimidated by gyms filled with creaky equipment, leering men and smelly change rooms? Take a look in the bright, new interior of Northcoast Health and Fitness.

On the left is the Apex Total Body Circuit. These user friendly machines work every part of the body without using free weights.

On the right are the cardio machines, plus a wide array of free weights.

Kim and co-owner Audrey have tried to create a comfortable atmosphere at Northcoast Health and Fitness. They provide instruction for every machine, set up fitness programs for all their clients, and provide on-going training.

"If you don't feel comfortable where you're working out, you're not going to commit to it," says Kim.

That is one of the biggest hurdles to overcome in getting people out to the gym. The other is attitude.

"People will invest their money in a hundred different things, but the last thing they're willing to invest in is themselves," says Kim. She and Audrey hope to convince people that they are worth the small investment in time and money.

Northcoast Health And Fitness 635-6500 550 Greig Ave.

The Perfect Pair

When management at Webb Refrigeration decided it was time to expand, buying a laundromat seemed like a logical step for the business to take.

Running a laundromat is basically about keeping the machines in good working order, and reconditioning and repairing major appliances is Webb Refrigeration's field of expertise. The two businesses seemed to make a perfect pair.

"There are 28 machines at Wayside Laundry, which is quite a lot of maintenance. I do something to them almost every day," says Brent Webb,



owner of both companies. He expects the maintenance schedule to slow down eventually. Finding an attendant to keep watch over the laundromat wasn't difficult. Brent hired Colleen Turner, the wife of one of his Webb Refrigeration employees. Aside from providing change, Colleen also offers a laundry service. For \$4 per double load Colleen will wash, dry and fold your clothes.

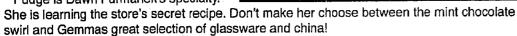
Wayside Laundry 4711C Keith Ave. Terrace, B.C. Located in All West Centre

Our Favourite Goodies

It's pretty difficult to make the staff at Gemmas Kitchen Boutique pick a favourite item from the store's wide range of goodies. Just think what a hard time their customers have!

Co-Manager Gabrielle Prevost admits a fondness for Henckel knives. "If I could, I'd get every one of them," she says.

Co-manager Darlene Hall admits a weakness for the store's popular gourmet coffees - hazelnut cream and apricot cream are her favourites. Fudge is Dawn Furmanek's specialty.



Maureen Wilkinson loves the fantastic array of decorator tin cans. They make the perfect gift she says, because you can match them to people's decor and fill them with chocolates or coffee.

But some people just can't make a choice. For Barbara Kennedy, her favourite thing at Gemmas is opening the boxes. "Everyday is like Christmas here," she says.

Gemma's Kitchen Boutique

Skeena Mall

635-4086

635-4074

Ready For a New Look?

A combination of quality new and traditional services has kept the clientele at Hairwaves coming back for seven years.

"Our old fashioned barbering service is very popular," says owner Debbie Taphouse. She has three barbers and four hairdressers on staff, and all attend the hairshows to keep up with the latest trends and products.

"We've got a really talented team here," says Debbie. "They're just wonderful to work with."

If you're after something more than a haircut, give Hairwaves' new aromatherapy a try.

Aromatherapy uses scented oils and includes a scalp massage. Debbie describes the experience as very relaxing, adding "people love

to be touched." After giving so many of her customers a new

look, Debbie has decided it's time for Hairwaves to do likewise. Sometime before Christmas she

plans to update the salon, with new equipment, decorations and chairs. Keep an eye out for the new look!

Hairwaves

4646 Lakelse, Terrace

Cash Flow Problems Solved with Pig Expe

Sometimes, closed doors can lead to new beginnings. When CAE Equipment shut down in the early 1980s, former Service Manager Russ Smith was out of a job. And former customers had no one to call upon for parts and repairs. Russ solved both problems when he

and friend Don Collison, a journeyman mechanic, joined forces to form Rudon Enterprises.

As with any new business, funds were limited at first, especially when it came to purchasing used equipment for parts and resale. Although they didn't have much cash on hand, Don did have

pigs. So the first machine Rudon purchased for parts was paid for with a pig! Since then Rudon Enterprises has dealt more with Dresser and Komatsu equipment, parts

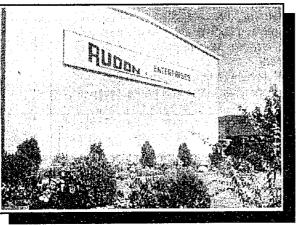
and hydraulic hose, than with livestock. Russ credits the tremendous local support he and Don have received for Rudon's growth and success.

"We just want to make sure we keep giving them the best service and product that we can," says Russ.

Rudon Enterprises Ltd.

The

5012 Highway 16



Expertise Leads to Expansion

Many small businesses are started in order to fulfill a perceived need in the marketplace. Barry's On Location Fabric Care was prompted to expand from Prince Rupert to Terrace to assure qualified emergency service in the area. "We're certified carpet technicians," says

Scott Welch.. "We have the expertise the insurance industry requires."

Prompt response time in the event of a fire or water damage can lessen the extent of the loss incurred. Scott is one of the first people on the scene in these emergencies. "We can save a lot," he says.

Barry's Fabric Care does more than emergency restoration work. A large portion of their work consists of carpet, upholstery, and blind cleaning in homes, boats, and motor vehicles.



"Carpets should be cleaned every year or year and a half," says Scott. This will help them last longer and look better.



635-3558 3701 Highway 16 East

STANDARD Delivers!

How many people read the Terrace Standard each week?

Survey Says



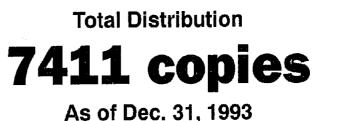
A recent readership survey concluded that 83% of Terrace residents read the Terrace Standard **EVERY** week*

94% of those surveyed said they read the Terrace Standard at least on an occasional basis.

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The Terrace Standard is constantly monitoring and recording circulation and delivery information. Each year figures are submitted to the Canadian Community Newspaper Association for validation. The Verified Circulation Seal of Approval is your guarantee that we deliver the numbers of papers you have come to expect. Why settle for less?





Honesty and Integrity you can count on!

* Based on a random phone survey

Terrace Standard Advertising Call 638-7283 for more information

The Terrace Standard, Wednesday, October 19, 1994 - D7

Good networking means staying in touch

(SOP) In today's unstable economy, it's imperative to develop networking skills if you're climbing the ladder or looking for work.

But tactics have changed since the in-your-face 1980s. That's when the focus was on quantity of contacts, and people introduced each other regardless of whether the introduction would be mutually valuable.

Now the focus is on the quality of contacts. Experts sav impeccable manners and a targeted approach are the keys to networking in the 1990s.

It isn't about dealing out business cards as if you were playing poker. Networking is about building mutually beneficial relationships. It's an enrichment program, not an entitlement program.

Contacts must be nurtured over the phone, in a note, during lunch or at an after-work association meeting periodically.

We can't afford to let good people fall out of our lives. We must make an effort constantly to add people to our circle

What's the secret to creativity on the job?

(SOP) Humor, exercise, naps and group brainstorming help keep the creativity flowing.

Even though you may not be in a so-called creative profession, you still need to take a creative approach to your work. The first step, which experts say many people fail to do, is to recognize that you have creative power. Further, in today's competitive workplace, failing to be creative - whether it's developing new software, mediating a dispute between subordinates or responding to change - can be career suicide.

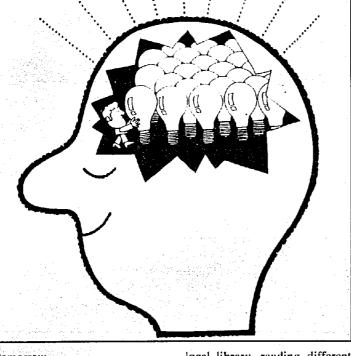
Roger von Oech, author of A Whack on the Side of the Head: How You Can Be More Creative (Warner Books, \$16.95), says creativity is an important force in the reengineering of corporate America because it is the driving force behind the ability to be flexible with information and resources. Those who demonstrate that ability are more likely to be spared the ax.

Here's how to invigorate your creativity:

Give yourself time. If you're looking for creative solutions, you really need to give your mind time to lean against the issues and consider different options.

So when an employee comes to you with a problem, instead of answering it immediately, ask, When do you need the decision?' If it can wait a day, tuck it away in your subconscious and make it aunta instantione

And Andrew Station



tomorrow.

Break the monotony. If you feel blocked by a problem or situation, experts advocate unconventional behavior to jolt your thinking.

When you get emotionally blocked, fear sets in, your muscles tighten and you can't do anything. This helps you release that tension. Going for a walk also can be effective.

Become an explorer. Everyone should look for innovative solutions they can borrow from people in other fields. Take a "non-task day" once a month. Scout for ideas by researching companies at the

local library, reading different publications or attending trade shows in your town.

Change venues. Unlock your colleagues' creativity by holding meetings over lunch at a restaurant. You can't jump-start creativity if you're always in the same environment.

Ask "what if" questions. Two days before a regular staff meeting, ask employees to ruminate on an outlandish hypothetical question and then discuss their responses at the beginning of the session. It's helpful to go beyond the reality of what is and enter the area of James at the second second

Experts offer these tips:

Focus. Be clear about what you're after. Do you need information on the day-to-day duties of a market researcher before you switch careers? Are you looking for insight about a professional organization? You should never rely on the

person you're calling as a career counselor. People will be more receptive if you're specific about who you want to meet and what information you need.

Getting started. Regardless of your job status, be poised to deliver a 3 second personal commercial at all times. Very often you bump into people you know while you're waiting in line at the movies or riding the elevator. You don't have time to talk at length, but it's still an opportunity to mention what you're doing or what you're hoping to do. Even if you're unemployed, always carry a business card. Pass it out while reciting your commercial.

Common mistakes. Experts say the most inappropriate questions are "Can I have your contacts?" and "Can I have a job?" Other errors include failing to ask, "Is this a good time to talk?", after you've reached someone by phone, or inventing connections, such as "Mary Jones told me to call you about my interest in free-lance writing," when someone has not authorized you to use her name.

Follow-up. Always send thank-you notes. By sending notes to people who have shared their time, you're helping to cement the relationship. To sustain contacts, experts recommend "the white card trick." Flip through your card file and ask yourself, "If I were to lose my job tomorrow, if I needed something, if I wanted to change careers, who would be a good person to call?" Then, put those names on an index card, and call one person per day, until you've reached everyone on the list. You might say, I was

redoing my Rolodex, and I felt if I'd let any more time lapse, you'd forget me. Make sure you call them a few times a year.

Fending off inappropriate requests. Never feel obliged to welcome someone into your network. You must preserve the integrity of your network. It would be foolish to jeopardize your contacts by introducing someone to key people if you don't have confidence in her abilities or if her approach is inappropriate. The best solution: Politely tell her that you cannot assist her.

Identifying opportunities. You never know when you'll make a valuable connection, so it pays to be assertive in professional and social settings.

Also, networking can help you within your company. If you get to know people throughout your company, you may end up being privy to inside scoops about opportunities that can help your career.

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SMALL BUSINESS & TD -A PARTNERSHIP THAT WORKS

TD Bank offers several new business banking services specifically designed to assist entrepreneurs like vourself. Ask your TD Account Manager for details on:

• Small Business Loans

- to finance the start-up or expansion needs of your business.
- TD Business Bankline*
- to obtain information on your business account and pay most bills by phone, any time of day or night.

• Phone 'N Pay*

🕫 Trade Mark of TD,Bank.

• let us complete your payroll by phone.



Your Bank. Your Way:

Transplant a Bit of Eden

There's a small bit of paradise, nestled behind a creek at the bottom of Lanfear hill.

Planted throughout those 3½ acres are walnut.



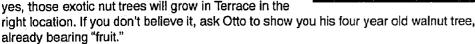
KA-BOO

butternut and chestnut trees, plus peach, apricot, and apple trees. Elegant holly (like) bushes with bright berries share the grounds with ornamental roses and weeping cherry trees. In amongst them, pruning and fertilizing, is 74 year old Otto W. Grundmann, owner of this self named tree nursery.

The Otto Grundmann Tree Nursery has occupied these grounds since 1976 and Otto has the trees to prove it.

He sells his trees primarily to individuals, and is happy to offer advice on location, soil, fertilizer and more.

If you're planning an addition to your yard, October is a good month for transplanting trees and shrubs, particularly if your choice is a pot bound plant. And yes, those exotic nut trees will grow in Terrace in the



Otto W. Grundmann Tree Nursery 635-4441 (evenings) 5024 Walsh Ave.

Partnership Benefits Both

Some business partnerships seem to belong together as naturally as little girls and horses.

When horse-loving sisters Cathy and Peggy Jackson went into business, opening Northern Horse Supply, they maintained a strong association with the Totem Saddle Club. Close ties between the two have beneffited both.

The Saddle Club holds two horse shows a year, and conducts many Western and English clinics, plus gymcannas and fun rides throughout the year.

Northern Horse Supply suports all

these functions, selling tickets, handling applications and encouraging participation. In return, Cathy and Peggy's involvement helps to ensure there will be continued interest in horsey activities in town, providing ongoing customers for their shop. It's also no coincidence that they both stand to benefit personally from this partnership. The sisters are dressage enthusiasts and one of the goals of the Saddle Club is to build a new dressage arena.



3083 River Drive



638-7252

GOT HIT BY THE **POWER OF** NEWSPAPER

You never saw it coming. You were thumbing through the paper, minding your own business. When suddenly this ad caught your eye. And your interest. Newspapers don't read themselves, you know. It takes two, a newspaper AND YOU!

That's why newspaper is such a powerful advertising medium. It requires your full attention and complete concentration. The radio can be playing to nobody in particular, and the TV can be on in an empty room. But when people turn to their paper, they turn there with interest. Which means that's where your advertising message needs to be.

With all the choices available, it's difficult deciding how best to advertise your business. But everything becomes a little simpler when you remember one rule ...

Advertising

638-7283





Listening is a basic tool for the successful person

(SOP) For many people, particularly salespeople, an important and yet a very difficult skill is listening.

Listening is a basic tool for the highly successful person. The big hitters are keenly aware that they do not know everything and that others can significantly contribute to their success.

Professional salespeople know that by carefully listening they will learn many things to aid them in making more sales.

There's an old adage: "You have two ears and one mouth use them in that proportion." Listening twice as long as you speak is a great habit to cultivate.

Listening is not just a holding pattern until it's your turn to talk. Listen to understand your

prospects, what moves them emotionally, what they like, how they think. Learn what will make them buy.

The fast-talking salesperson may find satisfaction in having a smart response, or being able to out-talk the potential customer. This type of person frequently has the best and funniest war stories at the tall-tale reunion.

Pros don't need to brag. They are regularly successful and end up with the orders. If "Tall Tale Tommy" would expend more effort listening, to understand the client's needs, Tall Tale would not need to talk so much.

HOW TO EFFECTIVELY LISTEN

1. Know what you need to say

for approximately 150,000

Canadians. Members are active

in virtually all sectors of the

economy, and many have deep

roots in the communities where

they operate. The organization

now has eight active local

chapters in Vancouver, Calgary,

Edmonton, Winnipeg, Montreal,

Ottawa, the Gatineau, and

successful business founders,

entrepreneurs who after 25 or 30

years, at age 55 or 60, face

several transition hurdles,

- having to transfer the reins of

the company to a younger CEO

who may make vital changes to

management strategies - as the

company grows, the family may need to develop skills in, for

example, marketing, finance or

e f fective

Most of CAFE's members are

Central Ontario.

including:

the business;

-developing

and say it concisely.

2. Ask the potential customer an open-ended question (questions that require more than just a "yes" or "no" answer) to start him or her talking, thus providing you with valuable insights.

3. Stop talking and listen attentively. Hang on to every word and its meaning. Absorb like a sponge.

4. Formulate probing questions to obtain further information - questions that clearly show you are paying attention.

5. Ask your questions, sit back and look directly at your customer.

It becomes easier and easier.

that doesn't appear to be interested in you and what you are saying. Well, potential customers are just like you. They are turned off by the nonstop talker, too.

> Pro salespeople are able to alleviate customer doubts and to make sales because they ask questions and then - listen. This technique is frequently misunderstood.

Even better, people normally like

talking about themselves. Look

at who turns you off. Chances are

it's the nonstop talker, the one

Listening entails effort and requires practice. Be smart. Practice listening. Set a goal and prepare questions that will help you learn. Learn by listening, for more profits and more friends. Then sit back and enjoy your sales calls.

FREQUENCY The Strongest Link in **Your Marketing Chain**

As a small business owner, you can't afford to spend thousands of dollars every month to keep your message in the forefront. Small Space Frequency Ads in the Terrace Standard will put your message into EVERY home in Terrace & Thornhill every week for as little as \$15 per week.



Terrace

638-7283

CAFE Supports Canadian Family Businesses members, mostly midsized

Family-owned businesses face very important ownership and management challenges, such as succession, growth, planning, family conflicts and the education of the younger generation. The Canadian Association of Family Enterprise (CAFE) was established in 1984 to help family businesses cope with these challenges.

The main objectives of the organization are to:

-Educate, inform and encourage its members in areas of unique interest to the family business;

-Foster greater awareness and understanding of family enterprises and of their role in the present and future economic prosperity of Canada;

- Foster a meaningful exchange of ideas and help between individuals involved in family businesses at all generation levels:

-Foster networking among participants in family businesses throughout Canada.

CAFE has some 600

accounting to ensure the company's survival, or try to hire companies from all across Canada with between 50 and 500 a professional manager from the employees. CAFE members outside; -deciding whether or not to have gross annual sales sell the company to family estimated at about \$15 billion, members or employees, or to and provide direct employment

someone else.

CAFE PROGRAMS

CAFE provides a program of forums, workshops and personal advisory groups for its members to help them meet the combined challenges of business ownership, management and family harmony. These activities promote networking among members, so that they can share experiences and discuss common problems. The organization liaises with all levels of government to raise the awareness of the nature of family businesses and the challenges they face.

For more information about CAFE, write to the Canadian Association of Family Enterprise, 7100 Woodbine Avenue, Suite 310, Markham, Ontario, L3R 5J2. Tel.: (416) 940-9646; Fax: (416) 940-8141.

635-5980

Good News For Nass Visitors

4647 Lazelle

Whether you're a frequent traveler to the Nass or you're planning a scenic trip to the valley one and a half hours north of Terrace, we have good news for you.

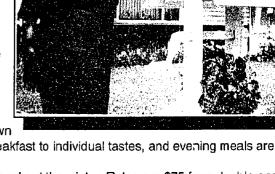
Robert Miles and his wife Anna have opened the valley's first bed and breakfast, on the T'seax River, just outside of Aiyansh as you go up the hill to the RCMP building.

A wide range of business people, consultants, government employees and UNBC officials make frequent trips to the valley, and until recently, bunkhouses in the Nass logging camp have been the only available accommodation.

In contrast, Miles Inn on the T'seax offers three bedrooms, each with their own

bathroom. Robert and Anna will cater breakfast to individual tastes, and evening meals are available on request.

The bed and breakfast will be open throughout the winter. Rates are \$75 for a double and \$60 for a single.



Miles Inn on the T'seax

Phone 663-2636 for reservations

Natural Products for your Health

Personalized service and a wide variety of stock have kept



100011010001010100011101100 0110111001001110101000111001101 100010011001001101010011 10001101000101000011101100 0110111001001110101000111001101 1010101010001001101010000



We're Open

for

Busines



customers coming back to Dynamic Health Service, located in the mini-mall next to McDonalds.

The shelves behind and beside the front counter are stacked floor to ceiling with vitamins, minerals, supplements and oils.Dynamic Health Service also stocks healthy foods, cosmetics, body-building products and books.

"People from down south say our stock compares very favourably," says Greta Brorup, owner of Dynamic Health Service.

Greta has been involved in the Health Food Industry for 25 years and can give her customers specific recommendations about their diets. And if you're looking for information about a supplement, Greta and her daughter Sue have a large assortment of reference books on hand to help you come to an informed decision before you buy.

Dynamic Health Service

4650B Lakelse Ave.

Relief for Busy Parents

Work is something most parents manage to squeeze in between feeding the kids, driving them to school, taking them to sporting events . . . the list goes on. Helene Harris, owner of Helene's Play & Learn Centre understands that what parents want in a daycare is flexibility.

"We're very flexible and reliable," she says. Helene also maintains an open door policy for parents. "Parents are welcome anytime," she says, whether it's to eat lunch with their child, or to take them home early. And since the daycare is located in the sub floor of her home, she can accommodate parents who might be unexpectedly delayed.

"I share my home with my job," she says. Full-day daycare fills up early, but if you're searching for half-day daycare for your kindergarten and school aged children, Helene has a few spaces available.

Helene's Play & Learn Centre 638-8578 4834 Halliwell

Computer Accounting and Connectivity Specialists

205 - 4630 Lazelle Terrace, B.C. V8G 1S6

If you are:

 bogged down maintaining a manual set of books

suffering from information overload

frustrated with your present accounting system

•or starting a new business

NIS can design a computer accounting and information system to meet the specific needs of your business.

NIS will overhaul and redesign your present system to work the way it was supposed to!

Your NIS System will give you a clear view of where your business is going, as well as providing you with the information you need to meet government requirements.

If your company is networked or you are thinking about connecting your computers together, Northern Information Systems also provides consulting and support services for local area networks.

R. Alan Sande, CMA

Telephone 604-635-1755 Pager 604-638-4810 Fax 604-635-4975 Give us a call.... Get your data back on track.



Personality types for particular professions

(SOP) The personal qualities that draw people to various occupations are often the ones that get them into trouble. After interviewing therapists who specialize in treating members of particular professions, **Psychology Today** developed these mini-profiles. They are generalizations, but they should give you an idea of the personality types — and risks of different fields.

Clergy: supreme self-denial, Depression and hopelessness at the inefficacy of their efforts to help others may spring from a distorted view of "selflessness." They often burn out by ignoring their own needs and giving too much of themselves to others.

Police officers: Rambo complex.

Courage and a penchant for action are essential qualities for police officers. But these can backfire if the officer is never willing to admit to fears and vulnerabilities.

Lawyers: verdict vertigo. Lawyers love to give advice, but some crumble under the weight of that responsibility and fear making a mistake. Some trial lawyers have panic attacks before going to court. Therapists who help lawyers soon find their waiting rooms full of other attorneys, since lawyers very aggressively insist their colleagues follow their advice and get some help.

Teachers: submissive savants. Many teachers exaggerate their powerlessness and fear confronting authority. They may follow pernicious orders, even if they lead to untenable classroom conditions.

Dentists: psychic cavities. Trained to focus on technical skills, dentists may have trouble with the people side of their business. Their technical orientation can favor the development of fairly exacting personalities who project their problems onto the people around them — their spouses, children, assistants.



Computer programmers: techno-personality.

Programmers often find human beings frustrating because they're too hard to fix. Spontaneous behavior maybe difficult for many of them, as may relationships where flexibility is essential.

Middle managers: desperately seeking security. The love of security that attracted many management trainees to large corporations is now getting them into trouble. As companies lose their stable character, so too may some middle managers, who need a stable work life to maintain their equilibrium.

Performers: Hamlet's doubt. An empty feeling of "Is this all?" haunts many musicians, dancers and actors after they're become successful. They had hoped their career would bolster their self-esteem, but, in fact, it often doesn't.

Politicians: image support and prais attachment. Some politicians their repertoire. believe their own propaganda

and the image they project to the public. They have trouble separating their public and private lives and they get no relief from job pressures.

Physicians: MDeity syndrome. The inevitable loss of the battle against pain, disease and death is particularly hard on the doctor with a grandiose idea of what he or she can accomplish. Addictions, burnout and stress are often a problem.

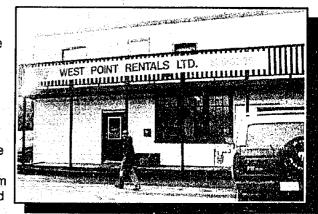
Therapists: pernicious PhDeity. Therapists sometimes have trouble dropping the interpretive and restrained professional role and letting their hair down with friends and family. Some therapists also run the risk of becoming grandiose.

Air-traffic controllers: quick fixers. Trained to command and make fast, crucial decisions, they're often uncomfortable with the ambiguity of human relations. Empathetic listening, emotional support and praise may not be in their repertoire.

The Right Tool for the Job

Homeowners beware! If you've been putting off cleaning those gutters, because you just don't have a long enough ladder, or if you've been avoiding that basement renovation, because you don't have the proper saw, than the time for excuses is past.

West Point Rentals carries a complete line of equipment for home owners and contractors - everything from scaffolding, to compactors, from pumps to carpenter's equipment and tools.



Though most of their business is with contractors, looking for just the right tool, West Point also rents a wide range of equipment to the do-it-yourselfer.

"We carry just about everything for the home owner or contractor," says owner Howard Richey.

Winter is the perfect time to tackle an interior renovation because rentals are usually slower at that time of the year.

West Point Rentals

"We've got equipment for every trade," says Howard.

2903 Kalum

635-3038

Cheerful Atmosphere - Quality Clothing

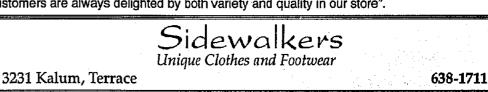
Steady growth, good sales figures and satisfied clientele are the dream of every small business just starting out. Cindy, co-owner of Sidewalkers, thinks the store's success may be partially due to the fact that she and her partner Lori can't wait to come into work in the morning.

"It's a wonderful environment - people come into visit us all the time," says Cindy. "Customers will bring me ice cream on hot summer days, and we will serve hot chocolate in the winter."

Since they opened one and a half years ago, Sidewalkers has expanded from four to nine different lines of cotton and rayon clothing. They still stock a wide variety of Birkenstocks, but have included Hush Puppies shoes for the winter.

"We try to stock just one or two items of every piece of clothing we have," says Cindy. That way customers don't have to worry about seeing

someone else wearing the same dress, skirt or sweater they fell in love with. Lori and Cindy's commitment to bringing in a unique collection of comfortable quality clothing from as far away as India has proven to be a sound business decision. "Northwest customers are always delighted by both variety and quality in our store".



Introducing Sight & Sound Productions

Hello! My name is Tony Demelo and I am the President of a new company called Sight & Sound Productions. We specialize in providing quality sound and entertainment equipment to







Terrace and the surrounding area.

We have assembled the largest public address system in the north which is large enough to provide sound for any venue in our area. Our trained technicians are available to run this equipment and provide you with a complete set up and take down package including delivery.

We have many different sizes of P.A. equipment designed for large or small meetings and can provide this equipment with or without a technician.

We have available a D.J. service or Karaoke machine for your weddings and parties. These are available for rent only or we can provide a trained D.J.

The next time you are planning an event give us a call and let us help you make your event a huge success by providing you with personal service, the right equipment and trained personnel.

Sight & Sound Productions

Phone (604) 635-5333 • Fax (604) 635-3491 TOLL FREE 1-800-663-3183

Potpourri of Sights & Scents

Imagine the shopping trip of a lifetime - anything that catches your eye you buy! The only problem is that you can't keep it. That's what it's like being the manager at Gemmas Bed & Bath Boutique.

"I love going to the gift shows," says manager Leslie Brett, "but you've got to remember that you're shopping for everybody, not just for yourself."

Of course that hasn't stopped her from stocking the shop with her favourite fragrance - lilac from the Crabtree & Evelyn line.

The plush cozy towels are what Angie St. Pierre-Bonser looks forward to seeing after the gift shows. Around the store she is known as the "Towel Queen," famed for keeping the towel wall impeccably folded. But don't worry - customers are encouraged to unfold as many towels as they want!

Dolores Falardeau likes to cozy up with the warm duvets and quilts at Gemmas. If you have any questions about how much warmth is enough - she'll be glad to help.

Look to the crew at Gemmas Bed & Bath to find what you need. Even if it's only a smile!

Gemmas Bed & Bath Boutique 1. Terrace 635-3392

Skeena Mall, Terrace





Scotiabank 볠

4602 Lakelse, Terrace, B.C. 635-2261

Under the newly revised federal Small Business Loans Act (SBLA), a small business with up to ⁵5 million in sales can qualify for loans up to ⁵250,000. Now Scotiabank is helping small business in an even bigger way. we're making SBLA loans more affordable than ever with our great rate offer.* The first year SBLA rate is at PRIMEthat's 1½% below the maximum legislated ratel And to help with working capital needs, we're offering up to 10% overdraft protection.** Going the extra mile should come as no surprise. Scotiabank has been a leading lender under the Small Business Loans Act. So stop by our Terrace branch or call the manager, Skip Bates, at 635-2261 for further information. Because at Scotiabank we're big on small business. D10 - The Terrace Standard, Wednesday, October 19, 1994

CLASSIFIED ADVERTISING We've Got You OVERED

TERRACE STANDARD or SKEENA MARKETPLACE ACTION ADS

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20 Words or less One week Terrace Standard Additional words at 15¢ each

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Birthday/Anniversary

Picture Ads - 3" Minimum \$25.53 Plus \$9.51 for each additional inch

Obituaries

\$20.53 3 inches (additional inches of \$5.51 each)

For 6 insertions in either The Terrace Standard or Skeena

Classified Ads must be at our office before 5:00 pm on Friday for publication the following Wednesday, or at 5:00 pm on Tuesday for weekend publication.

Includes GST



Terrace Standard or Skeena Marketplace **Business Directory**

"Let 'The Standard' dor your sales."

The Terrace Standard and the Skeena Marketplace will present your business card to over 30,000 potential buyers every week.

Business Directory ads are billed monthly and sold on a 3 month contract

Business Card in the Terrace Standard

Add the Skeena Marketplace for an additional.. \$13.42 per week tax included