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#### Human Capital, Local Economic Development, and the Importance of Colleges and Universities

Jaison R. Abel

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#### Human Capital, Local Economic Development, and the Importance of Colleges and Universities

#### **Abstract**

In August 2017, The Worker Institute convened high level leaders over the course of two days, around a discussion of Buffalo, NY Since the Great Recession. With presentations, panels, and a visit to the UAW Local 774, participants gained a deeper understanding of the economic restructuring that followed the Great Recession and where this large metropolitan area stands today. Here, you will find links to the resources that were presented during this two day convening.

#### Keywords

Buffalo, Economic Development, High Road Economic Development, Presentation, Other, PDF

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#### BUFFALO, NY SINCE THE GREAT RECESSION

A WORKSHOP ON ECONOMIC RESTRUCTURING IN THE RUST BELT SINCE THE GREAT RECESSION

BY: DINCER AND WHEATON

AUGUST 14-15 2017
CORNELL IN BUFFALO AND UAW LOCAL 774

#### **PROGRAM**

#### DAY 1, AUGUST 14, Cornell in Buffalo

Welcome, Arthur Wheaton, The Worker Institute, Cornell University 09AM-09.10AM

Introduction: The Contours of Economic Development in the Rust Belt since the Great Recession
Evren Dincer, Uludağ University
09.10AM-09.30AM

#### Session I

#### Main Trends and Issues of Economic Development in Buffalo 09.30AM-12PM

The Performance of the Buffalo Economy Since the Great Recession Jaison Abel, Federal Reserve Bank of New York

Healing Buffalo's Economy: The Buffalo Billion and Priorities for Economic Development John Slenker, New York State Department of Labor

General Trends in the Labor Market
Cesar Cabrera, New York State Department of Labor

Labor Market and Challenges for Workforce Development

<u>Heather Gresham, Executive Director, Buffalo and Erie County Workforce Investment Board</u>

Labor's Role in Economic Development and Organizing Richard Lipsitz Jr., Western New York Area Labor Federation

Economic Development from a Social Justice Perspective <u>Franchelle C. Hart, Open Buffalo</u>

Lunch Break: 12PM-1PM

#### Session II

Placing Buffalo in its Geographical and Economic Context:
Buffalo as part of New York State and the Rust Belt
1PM-2.45PM

The Role of New York City in the Economy of New York State James Parrott, Center for New York City Affairs at The New School

> Buffalo's Economic Relations with Albany Bruce Fisher, SUNY Buffalo State

The Role of Community Organizations in Buffalo's Economic Revitalization in a Comparative Perspective

Ronald Applegate, Cornell University

Buffalo's Economic Development Compared: Buffalo as Part of the Rust Belt Evren Dincer, Uludağ University

Coffee Break, 2.45PM-3.00PM

#### Session III Sectors in Perspective I 3PM-5PM

Buffalo's Housing Market since the Great Recession Sam Magavern, Partnership for the Public Good

Buffalo's Agricultural Economy since the Great Recession Diane Held, Cornell University Cooperative Extension

The Finance Sector in Buffalo since the Great Recession Gary Keith, M&T Bank

Buffalo-Niagara Medical Corridor Experiment: Perspectives on a Project for Economic Revitalization David Scott, Buffalo Niagara Medical Campus (TBC)

The Energy Sector, Community Development and Sustainability in Buffalo since the Great Recession Rahwa Ghirmatzion, PUSH Buffalo

Concluding Remarks and Reflections on Day One Rosemary Batt, Cornell University

#### DAY 2, AUGUST 15, UAW Local 774

Session IV, 09AM-12PM
Sectors in Perspective II
Manufacturing and the Auto Industry

A Historical Review of the Auto Industry in the U.S. and Western New York
Art Wheaton, The Worker Institute at Cornell University

Recent Trends in Auto Manufacturing in Western New York

lan Greer, Cornell University

Canadian Auto Industry since the Great Recession: A Look at Buffalo from the other side of the Border

Mathieu Dupuis, School of Industrial Relations, University of Montreal

The Reindustrialization of the U.S.: Tonawanda Powertrain since the Great Recession <u>Evren Dincer, Uludağ University</u>

Auto Manufacturing in Buffalo since the Great Recession: A Managerial Perspective Steve Finch, Plant Manager, GM Tonawanda Powertrain

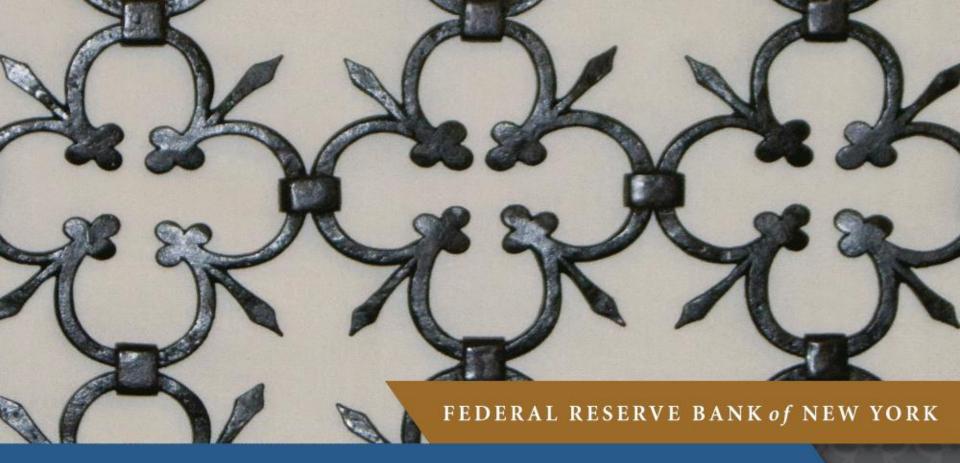
Labor Management Relations and Restructuring in Manufacturing since the Great Recession:

A Union Perspective

Wenceslao Valentin III, President, UAW Local 774

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Human Capital, Local Economic Development, and the Importance of Colleges and Universities

Jaison R. Abel

Cornell ILR School High Road Program Buffalo, NY – July 15, 2016

The views expressed here are those of the presenter and do not necessarily represent those of the Federal Reserve Bank of New York or the Federal Reserve System.

#### **Questions**

• What is human capital?

• Why is human capital important to regional economies?

• How can regions increase their human capital?





#### What is Human Capital?

#### **Human Capital**

 The knowledge and skills people use in their jobs to produce goods and services







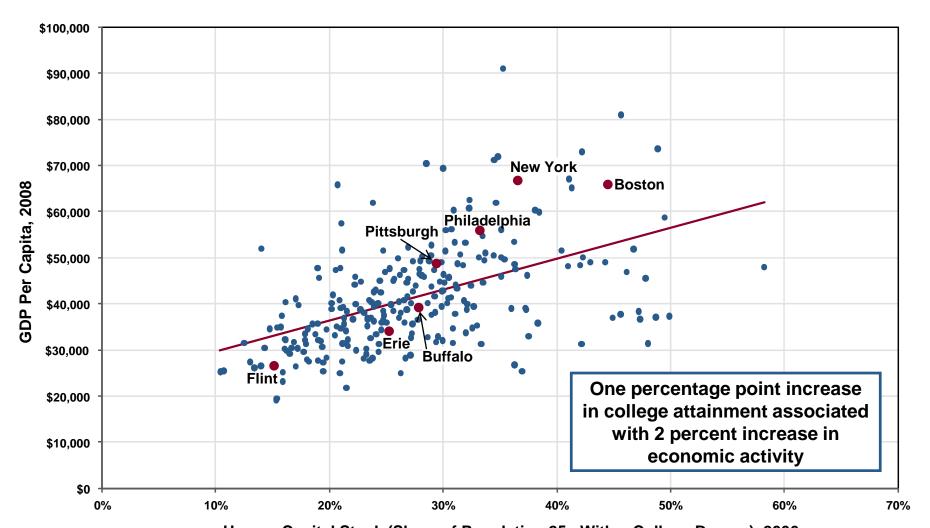
Closely tied to educational attainment



# Why is Human Capital Important to Regional Economies?

#### **Human Capital and Economic Activity**

**Correlation Between Education and GDP Per Capita** 







#### Why Does this Relationship Hold?

- 1. Highly skilled individuals earn higher wages:
  - High human capital regions have a larger collection of such workers

#### 2. Spillover effect:

 Everyone receives a productivity benefit from being around workers with higher skills, leading to higher wages for all

## The whole is greater than the sum of its parts!





#### **Other Benefits**

- Regions with higher levels of human capital also tend to have:
  - More innovation
  - Faster population and employment growth
  - More rapid "reinvention"





# How Can Regions Increase Their Human Capital?

### Two Ways Colleges and Universities Can Help to Raise Local Human Capital Levels

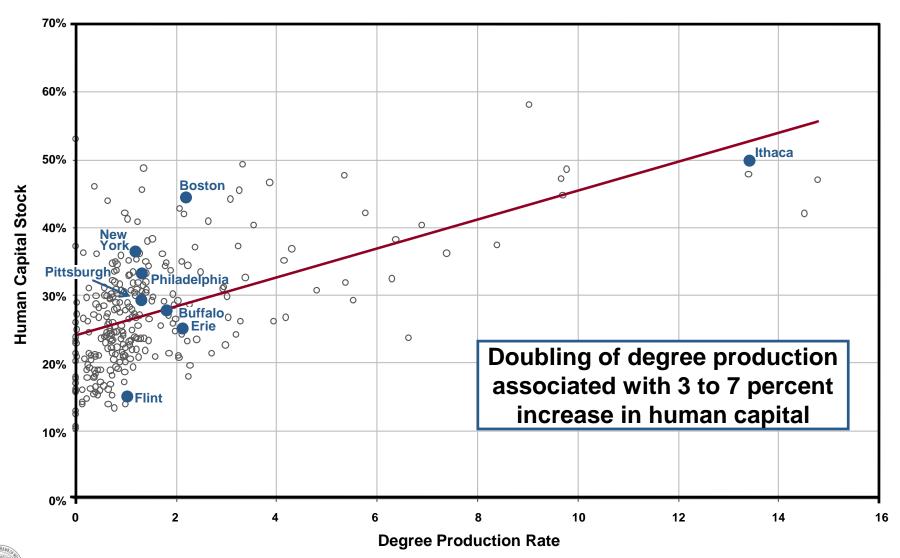
- 1. Degree Production: increasing the supply of human capital
  - Educate the local population and draw students into the region, some of whom stay after graduation
  - → Limited ability to keep local graduates not tied to region
- 2. Academic Research: raising the demand for human capital
  - Local businesses can utilize the skills, knowledge, and technology developed at academic institutions, which attracts start ups and expands high human capital economic activities
  - → Importance of physical proximity provides anchor to the region



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#### The Supply Side

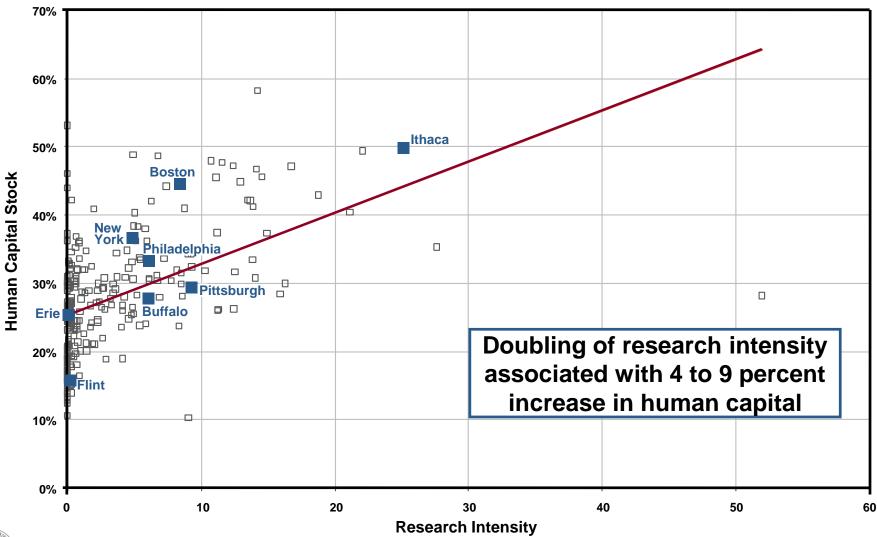
**Correlation Between Degree Production and Human Capital** 





#### **The Demand Side**

**Correlation Between Research Intensity and Human Capital** 







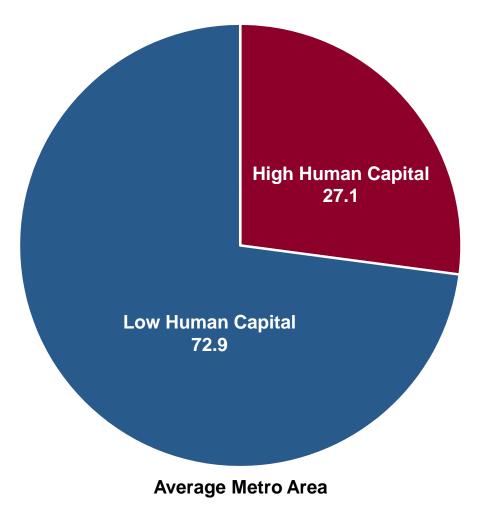
#### **Type of Human Capital**

How Do Colleges and Universities Affect a Region's Mix of Economic Activities?

Occupational Structure of the Labor Force		% with BA
High Human Capital	Life, Physical, and Social Science	76.3
	Legal	76.1
	Education, Training and Library	73.5
	Community and Social Services	66.9
	Computer and Mathematical	63.2
	Architecture and Engineering	60.2
	Business and Financial Operations	58.8
	Healthcare Practitioners and Technicians	54.4
	Arts, Design, Entertainment, Sports, & Media	51.3
	Management	48.8
Low Human Capital	Sales and Related	23.6
	Protective Service	19.4
	Office and Administrative Support	15.5
	Personal Care and Service	12.3
	Healthcare Support	8.8
	Installation, Maintenance, and Repair	6.8
	Production	6.2
	Transportation and Material Moving	6.1
	Food Preparation and Serving Related	5.9
	Construction and Extraction	5.4
	Building & Grounds Cleaning, Maintenance	5.1
	TOTAL AMONG ALL OCCUPATIONS	26.4

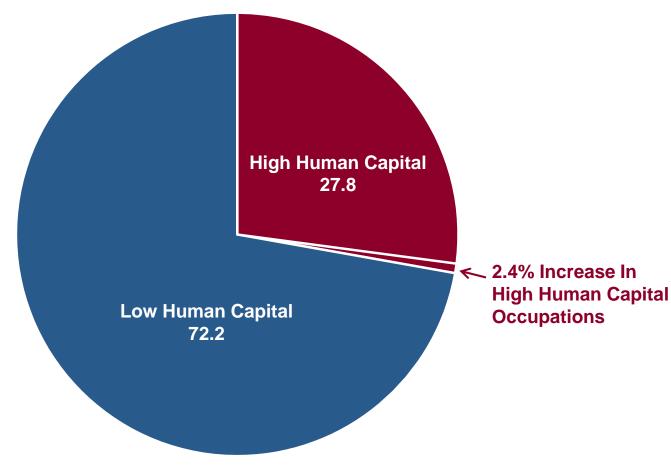


**Change in Composition of Local Labor Market** 





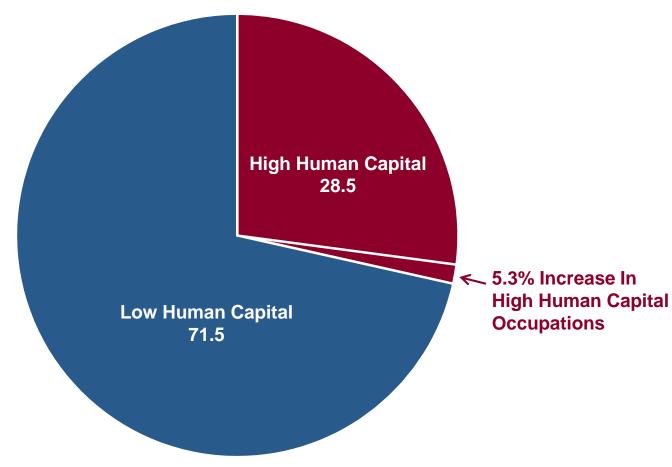
**Change in Composition of Local Labor Market** 



**One Standard Deviation Increase in Degree Production** 



**Change in Composition of Local Labor Market** 

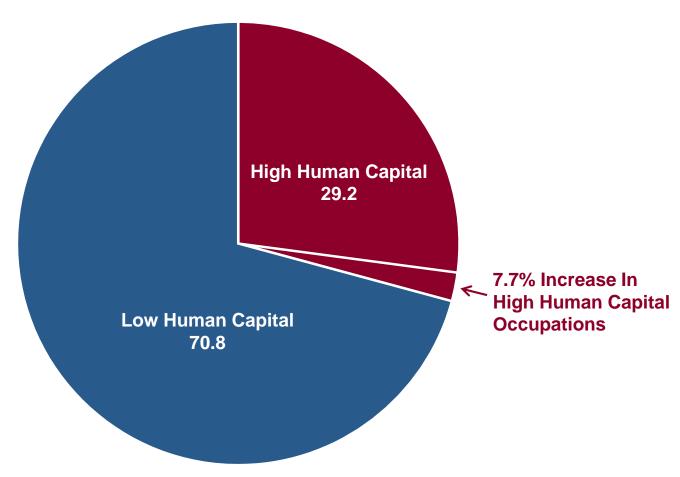


**One Standard Deviation Increase in Research Intensity** 





**Change in Composition of Local Labor Market** 



One Standard Deviation Increase in Degree Production and Research Intensity





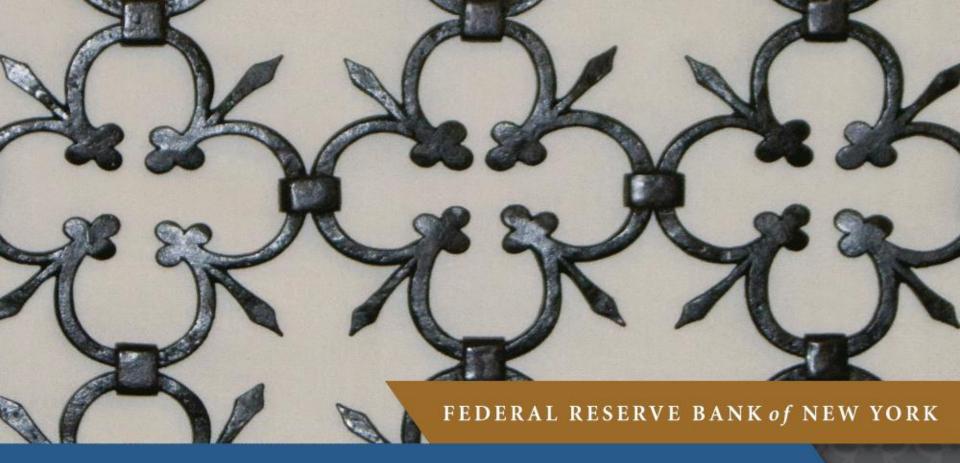
#### **Summary**

 The amount of human capital in a region is a key ingredient to its economic success

- Colleges and universities can help build local human capital stocks by increasing both the supply of and demand for skill
- The importance of human capital to regional economies is only likely to increase as the U.S. economy continues to shift away from manufacturing and the distribution of goods to the production of ideas







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