

1 **Is it possible to increase the sustainability of arable and ruminant agriculture by**
2 **reducing inputs?**

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19

20 To Agricultural Systems

21

22 **Abstract**

23 Until recently, agricultural production was optimised almost exclusively for profit but
24 now farming is under pressure to meet environmental targets. A method is presented
25 and applied for optimising the sustainability of agricultural production systems in

26 terms of both economics and the environment. Components of the agricultural
27 production chain are analysed using Environmental Life-Cycle Assessment (LCA)
28 and a financial value attributed to the resources consumed and burden imposed on the
29 environment by agriculture, as well as to the products. The sum of the outputs is
30 weighed against the inputs and the system considered sustainable if the value of the
31 outputs exceeds those of the inputs. If this ratio is plotted against the sum of inputs
32 for all levels of input, a diminishing returns curve should result and the optimum level
33 of sustainability is located at the maximum of the curve. Data were taken from
34 standard economic almanacs and from published LCA reports on the extent of
35 consumption and environmental burdens resulting from farming in the UK. Land use
36 is valued using the concept of ecosystem services. Our analysis suggests that
37 agricultural systems are sustainable at rates of production close to current levels
38 practiced in the UK. Extensification of farming, which is thought to favour non-food
39 ecosystem services, requires more land to produce the same amount of food. The loss
40 of ecosystem services hitherto provided by natural land brought into production is
41 greater than that which can be provided by land now under extensive farming. This
42 loss of ecosystem service is large in comparison to the benefit of a reduction in
43 emission of nutrients and pesticides. However, food production is essential, so the
44 coupling of subsidies that represent a relatively large component of the economic
45 output in EU farming, with measures to reduce pollution are well-aimed. Measures to
46 ensure that as little extra land is brought into production as possible or that marginal
47 land is allowed to revert to nature would seem to be equally well-aimed, even if this
48 required more intensive use of productive areas. We conclude that current arable
49 farming in the EU is sustainable with either realistic prices for products or some
50 degree of subsidy, and that productivity per unit area of land and greenhouse gas

51 emission (subsuming primary energy consumption) are the most important pressures
52 on the sustainability of farming.

53

54 **Keywords**

55 Sustainable Agriculture, Total factor productivity, Environment, Environmental

56 burden, Resource use, Environmental economics, arable, ruminant, Life Cycle

57 Assessment, Ecosystem services.

58

59 **1. Introduction**

60

61 Formerly, agricultural production was optimised almost exclusively for farm profit.
62 Latterly, however, farming has come under increasing pressure to meet environmental
63 targets (Goulding et al., 2008). An imbalance between fertiliser supply and crop
64 offtake as well as soil erosion may lead to the loss of nutrients to air and water; sorbed
65 pesticides may wash into natural waters, and energy consumption at all stages of
66 agricultural production contributes to global warming. If agricultural production is to
67 be truly sustainable, it makes sense to weigh economic benefits against environmental
68 burdens and the consumption of resources. It is difficult to do this on a consistent
69 basis without attributing a cash value to the environmental impacts, however.
70 Imperfect though this is, we present methodology to make such a comparison in a
71 transparent and objective way.

72

73 Given knowledge about the extent of farming in the UK, it is possible to approximate
74 the contribution of each farming system to the total environmental burden. Pretty et al.
75 (2005a&b, 2003 and 2000) attributed environmental costs to the various components
76 of agriculture for the UK as a whole, Hartridge and Pearce (2001) reviewed the
77 environmental effects of farming in the UK in economic terms, and Atkinson et al.
78 (2004) examined the potential of monetised accounting of the environmental effects
79 of agriculture.

80

81 Environmental Life Cycle Assessment, LCA, ([http://www.iso-](http://www.iso-14001.org.uk/index.htm)
82 [14001.org.uk/index.htm](http://www.iso-14001.org.uk/index.htm)) seeks to take account of all the inputs to and outputs from a
83 production system in order to take a complete view within defined system boundaries.

84 The primary inputs are traced far back along the production system: e.g. small
85 components of oil extraction and refining or iron ore mining and steel production are
86 attributed to the annual use of a tractor in agricultural production. Costs in this sense
87 are taken to be environmental costs or burdens as well as financial costs. LCA
88 normally assembles these separately into their own categories. Using such an
89 approach, Williams et al. (2006) have published a thorough LCA of several
90 commodities produced within UK agriculture. Here we convert all LCA components
91 into monetary units in order to express them on a single, economic basis.

92

93 Total Factor Productivity (TFP) is the ratio of the economic outputs from a system to
94 the inputs (Lynam and Herdt, 1989; Ehui and Spencer, 1992; Barnett, 1994). Barnett
95 et al. (1995) showed how this concept could be used to include environmental
96 considerations by attributing a cost to each of the resources and to the effects of each
97 burden on the environment. TFP is used as an index and normally calculated at the
98 optimum yield response.

99

100 High-input farming is geared to achieving maximum profit. This often implies levels
101 of production just short of the physiological optimum response of the plant or animal
102 to inputs. Beyond this point, increasing inputs and therefore costs achieve small
103 increases in yield only which are insufficient to pay for the extra inputs. This
104 suggests, however, that in the region of this optimum substantial reductions in input
105 might be achieved with little loss of yield or profit. Also, if one input, e.g. nitrogen is
106 reduced then less of other inputs may be needed. Despite much work on reduced-
107 input farming, little has been done to establish the optimum *level* of reduction.

108 Implicit in this idea, however, is the assumption that the rate of consumption of

109 environmental services and the rate of pollution reduce along with a decrease in the
110 rate of intensity.

111

112 Our objective in this article is to develop and use methodology for estimating the
113 optimum level of all inputs in any given system of production that reduces as much
114 environmental pollution as possible for least consumption of resources within the
115 constraint of maintaining farm income at as high a level as possible. We do this by
116 plotting TFP against the total inputs, including environmental inputs, and deduce the
117 optimum in the likely sustainability of each of several agricultural systems to be at the
118 maximum of the curve. In doing so, we try to include estimates for the cost or value
119 of all components in a transparent way. Recent fluctuations in the costs of inputs and
120 farm commodities persuaded us that the idea of a trend with time was meaningless
121 unless the variability is itself indexed (Lien et al., 2007). Accordingly we explore the
122 underlying structure of sustainability in what is essentially a static measure of the
123 components of farming that are likely to determine sustainability over time. All data
124 and calculations are included in spreadsheets that are available at
125 www.rothamsted.bbsrc.ac.uk/aen/TFP/. If better values become available and are
126 agreed upon by the scientific community, the spreadsheets can be updated
127 accordingly. In addition, we analyse the make-up of the environmental costs and
128 show how these change with changing intensity of farming.

129

130 **2. Methods**

131

132 *2.1 Calculation system*

133

134 A way of examining the sum economic value of an activity by expressing all
135 components on the same basis, is to analyse the Total Factor Productivity (TFP;
136 Barnett et al., 1994). This is the value-weighted sum of the outputs from a farming
137 system divided by the cost-weighted sum of the inputs.

$$138 \quad TFP = \frac{\sum_{j=1}^m P_j Q_j}{\sum_{i=1}^n W_i X_i} \quad [1]$$

139
140 where W_i is the cost of each of n input factors used at rate X_i , and P_j is the value of
141 each of m outputs yielding a quantity Q_j each. If TFP is greater than 1.0 and remains
142 so for a number of years a system can be said to be sustainable economically. The
143 index can be used to assess the decline in viability or the progressive benefits of
144 adopting more sustainable practices, but presupposes that the intention is to continue
145 farming and maintain the production of food, as we explain below. A purely
146 economic analysis without factoring in the environmental costs would be biased
147 (Barnett et al., 1994). Therefore environmental costs, such as greenhouse gas (GHG)
148 emissions and nitrate leaching are factored in as additional input costs (Barnett et al.,
149 1995). The alternative of including them as output penalties might lead to a negative
150 value for the index. It should be noted that we classify farm support (i.e. subsidies) as
151 an output because it contributes to field income and therefore contributes to
152 profitability. Support, either of production or of an environmentally beneficial
153 measure, is easily included as its financial incentive, P , in relation to unit
154 environmental target, Q . This provides a logical and straightforward way of
155 investigating the response of all outputs to all inputs, and enables us to assess the
156 importance of such support to the sustainability of any system.

157

158 Responses change with inputs and it is our thesis that a maximum in the TFP versus
159 inputs graph can be found, i.e. that there is an optimal system. Since this value of the
160 TFP index and the input costs include the environmental burdens, the maximum
161 should represent the optimum level of intensity of production that balances
162 environment with productivity. Note that the analysis proposed may not explain
163 farming strategy since it is usually net profit (i.e. the difference between the
164 numerator and denominator in Eq [1] multiplied by the volume but without the
165 environmental factors) that determines what a farmer does.

166

167 LCA is defined for a system. Our system includes stages prior to the farm but
168 excludes everything once the product is sold and leaves the farm; in other words
169 transport, processing, packaging and distribution. Direct costs for the production of
170 agricultural chemicals are not included in our analysis because they are included in
171 the price paid by the farmer and appear in the denominator of the TFP index. We
172 therefore depart from the norm set for LCA . We do, however, apportion the
173 environmental costs of the GHGs emitted in the production of agricultural chemicals
174 and other environmental costs.

175

176

177 *2.2 Environmental costs*

178

179 Economists refer to costs that do not appear in their calculations as ‘external’.
180 Examples are the environmental burdens and uncosted consumption of resources.
181 Because we wish to internalise these costs we refer to them as environmental costs
182 and have avoided the term external. Besides an analysis of the TFP response to

183 inputs, we provide a breakdown of the individual environmental costs at different
184 rates of input. Indirect environmental costs, associated with chemical and machinery
185 production or the construction of buildings, are less easy to attribute and here we have
186 relied on the LCA analysis of Williams et al. (2006). A full description of the data we
187 have used and the ways in which we have processed them is too detailed to include in
188 the main body of this article. Full details are provided in the supplementary
189 information included on the web with this article and in Williams et al. (2006). Only
190 the essential elements are given below.

191

192 *2.2.1 Primary energy*

193 The prices of energy can be stated accurately. Direct energy costs for farm operations
194 were set at those current at the end of January 2006 as detailed in the supplementary
195 information. These include fuel for machinery and electricity used in drying or
196 cooling harvested produce. Energy costs have risen sharply since that date, however.

197

198 The cost of embodied energy in indirect inputs is accounted for in their cash cost. The
199 energy used for manufacturing fertilisers, pesticides or machinery for arable costs is
200 thus indirectly implied by their cost. The consumption of primary energy is thus
201 limited to what we have called operational costs such as fuel to power tractors or the
202 drying of harvested grain. On the other hand, environmental emissions associated
203 with manufacture were given environmental costs using the emission values per unit
204 input from Williams et al. 2006 and the costs of Pretty. The same argument applies to
205 feeds imported to livestock farms.

206

207 *2.2.2. Pesticides, herbicides and other chemical control agents*

208 Besides the economic cost and environmental burden of producing these chemicals
209 (primary energy, etc.), their use is itself an environmental burden. We have estimated
210 this burden as the sum of the costs of removing the compounds from drinking water,
211 costs to farmers and the National Health Service of acute damage to human health,
212 and the cost of the loss of abundance and diversity of wildlife. The costs of pesticides
213 to human health are thought to have been considerably underestimated as they do not
214 include chronic effects (e.g. cancers) and acute effects may well be under reported
215 (Pretty et al. 2000). In contrast, however, Trewavas (2004) avers that exposure to
216 manufactured pesticides and sprays is associated with lower rates of cancer than in the
217 general population. Notwithstanding this debate, Pretty et al. (2005a and 2000)
218 estimate environmental costs of chemicals for the whole of the UK. We use their data,
219 expressing them per hectare or per kg commodity by attributing the UK pesticide
220 costs first of all to commodities based on their relative production rates and on the
221 make up of a typical range of sprays used with each commodity, as explained in detail
222 in the appendix. Based on experimental results, cereal yields given by the Wheat
223 Disease Manager (Audsley et al. 2005) improve if sufficient amounts of bioicidal
224 chemicals of the correct kind are applied. We have chosen to invert this relationship
225 and so have derived the response at reduced applications. The national burden can
226 then be partitioned to crops at different rates of input. Chemicals are assumed to be
227 applied even if fertilisers are not. Reductions in chemical inputs are obtained by
228 reducing the number of sprays and accepting some actual reduction or risk of
229 reduction in crop yield from weeds, pests and diseases. Reducing the concentration of
230 active ingredient in a spray is not recommended because of the danger that the target
231 will develop resistance. We have not, therefore, used reduced concentrations in our
232 calculations.

233

234 *2.2.3. Eutrophication*

235 The financial burden associated with nitrogen and phosphorus loss from agriculture
236 has been expressed on a national basis by Pretty et al. (2005a&b 2003 and 2000,).
237 This cost is partly the removal of the nutrients from drinking water but also of
238 eutrophication, loss of biodiversity and habitat, and costs associated with the unsightly
239 appearance of algal blooms that diminish the value of water-side properties, of
240 amenity and recreation, and thus also the tourist trade. These data were attributed to
241 farming as a whole and related to current, average fertiliser and crop use on farms,
242 although we accept that a change in the use of P and to some extent N will be buffered
243 in soil and will not immediately be reflected in emissions. The LCA norm assumes
244 equilibrium conditions (i.e. projecting the outcomes of long-term farm practices) so
245 our results must be seen as reflecting steady-state rather than the more dynamic results
246 of an alteration to land-use or farming practice.

247

248 *2.2.4. Global warming*

249 The main GHGs carbon dioxide CO₂, methane CH₄ and nitrous oxide, N₂O are all
250 emitted during agricultural production and to varying extents during the manufacture
251 of inputs used in production. A large variation can be seen in the published values of
252 GHG emissions and burdens (Table 1, Hartridge and Pearce 2001; Pretty et al. 2005a;
253 Clarkson and Deyes, 2002; Atkinson et al. 2004). The latter two sets of authors argue
254 that damage done by the longer-lived gases should not be referred to a global
255 warming potential (GWP) of CO₂ equivalents, because the reference gas, CO₂ itself
256 changes in concentration with time. To do so would inflate the value of a shorter-
257 lasting gas such as methane. On the other hand the cost of damage today will be less

258 than damage in future under the assumption that inflation consistently reduces the
259 value of money, thus inflating the economic damage of longer-lasting gases in today's
260 terms. We use the estimates of the economic damage from GHG emission given by
261 Atkinson et al. (2004). A small allowance is made for methane oxidation by soil.
262 Strictly this should be given as an ecosystem service (section 2.2.5) but is already
263 included in calculations within our source data (Williams et al, 2006).

264

265 2.2.5. *Land-use*

266

267 It is essential to take account of the area of land used in production because, although
268 a less intensive system may pollute less on a per hectare basis, it requires more land
269 area to produce the same amount of food. If extra land is needed to produce food with
270 less pollution, where will that land come from and what will it cost? We have valued
271 land using Costanza et al's (1997) ecosystem services approach. Cropland, grassland
272 and temperate forest are given values for their environmental benefit, but we have
273 discounted the value of their food and fibre production given by these authors because
274 this residual benefit, for say cropland, is attributed to production in our analysis; that
275 is to say it is included as an output in the numerator of the TFP index (Eq. 1). The
276 cost is added to the denominator and is calculated from the value of the area of land
277 lost from the substitute system: in all cases we assume forest is converted to
278 agricultural land. To an extent, the value of land is included in an orthodox economic
279 analysis because the land will cost a farm business rent or interest. These direct costs
280 are included in our analysis. If more land is needed, we charge at the rate attributed to
281 the ecosystem services provided by temperate forest (Costanza et al., 1997). We then
282 proceed to analyse the system in two ways. Firstly, in estimating the cost of the

283 consumption of land on a per hectare basis, we give the extra cost relative to the land-
284 use at the optimum economic return, i.e. the marginal increase in land use. Thus land-
285 use at optimum has a value of zero attributed to it on a per hectare basis. This is
286 because we assume in our analysis that food-production at current rates is necessary
287 and we refer our results to this norm. Secondly, however, in expressing the results on
288 a per tonne of production basis, we give the actual ecosystem service cost attributed
289 by Costanza et al (1997) to the land consumed in order to produce each tonne of that
290 commodity.

291

292 *2.3. Response to inputs*

293

294 The well-known law of diminishing returns applies to crop production (e.g. Addiscott
295 et al., 1991). Most usually this is seen with respect to nutrients and to nitrogen
296 fertiliser in particular. We modelled crop yield using a response curve derived from
297 the Quadmod system (ten Berge et al., 2000) because this links nitrogen uptake with
298 response and application rate. The choice of a different response curve might make a
299 small difference to the amounts of yield. We have re-parameterised Quadmod for the
300 arable crops used in this analysis with data from our own experiments in the UK, as
301 detailed in the supplementary information. Where our study has concentrated on
302 farming close to the economic optimum, the calculations include benefits from
303 economies of scale and we have used data pertaining to efficient production (e.g.
304 ABC, 2005; Nix, 2005).

305

306 Extensification of ruminant systems was modelled by changing nitrogen fertiliser
307 input to the grazing system and modifying the stocking rate to ensure a constant

308 liveweight gain per head. The import of concentrates per unit grazed area was
309 adjusted in proportion to the change in stocking rate. Thus, diets were not changed.

310

311 **3. Results**

312

313 We deal with the commodities in two groups: arable crops and finishing of ruminant
314 meat.

315

316 *3.1 Arable crops*

317

318 *3.1.1. Wheat*

319 In Fig 1a we plot the wheat grain yield (tonnes ha⁻¹) and TFP index against total costs
320 (variable, fixed and environmental). Our TFP index has a broad maximum at a cost of
321 about £20-25 ha⁻¹ less than that needed to obtain the physiological maximum. Note
322 that this saving is largely in environmental benefits and not a reduction in farmer's
323 costs. The reason for the lack of a sharp peak is to be found in the environmental costs
324 (Fig 1b). Although these are small in relation to income and production costs, the
325 increased need for extra land to maintain production with reduced inputs increases the
326 sum of the environmental costs at the lower levels compared with optimum
327 production. At its maximum, the TFP index is above one, if not greatly so and the
328 system is broadly sustainable. However, support under the EU single farm payment
329 scheme makes up a considerable proportion of the outputs (25% for wheat, for
330 example), but applies to all levels of production. Recent increases in grain and oil
331 prices would have a major impact on the results and the need for subsidies. Fig 1b

332 suggests that, in operating at the optimum level for production, conventional wheat
333 production is also operating close to the optimal use of environmental resources.

334

335 *3.1.2. Oil seed rape (OSR)*

336 The TFP index for OSR is barely 1 at its maximum (Fig 1c), although it should be
337 noted that the TFP index excluding environmental costs was greater than unity near
338 the maximum yield of the crop (data not shown. The maximum in the TFP occurs
339 short of the physiological optimum as expected and represents a saving of about £40
340 ha⁻¹. The penalty from bringing extra land into production is irregular at low levels of
341 OSR production (Fig 1d). If OSR is to be grown, the application of a small amount of
342 fertiliser N increases saleable product greatly and so decreases the consumption of
343 land relative to a crop receiving no N disproportionately (Fig 1c). The optimum
344 production level is predicted to be close to the environmental optimum, but in this
345 case somewhat less than current practice. There is, however, a demand for rape oil
346 for biodiesel so this demand may have an increasingly positive effect on the TFP
347 index.

348

349 *3.1.3. Maincrop potatoes*

350

351 The form of the potato response to inputs (Fig 1e) is similar to that of wheat.
352 Production costs are high relative to environmental costs, however, and it is
353 understandable why farmers do not judge it economic to reduce inputs even taking the
354 cost of the environmental burdens into account. Note, however, the much larger total
355 cost per hectare compared with the other two arable crops (Fig 1f). Apart from any
356 other factors, root crops always require more energy per hectare than combinable

357 crops, because deep ploughing is essential in cultivation and the soil must be worked
358 again at harvest. With potatoes, the saving in moving back to the TFP maximum is
359 several hundred pounds: mostly in environmental costs. A large environmental
360 burden with this crop, however, is the GHG cost of storing tubers after harvest (Fig
361 1f).

362

363 *3.2. Meat finishing systems*

364

365 Animal production systems are much more complicated to analyse than the three
366 arable systems in Figure 1. For example, a beef production system involves the initial
367 production of calves, from either a dairy system or beef suckler system, each with its
368 own burdens from inputs such as, feeding and housing. These are affected by
369 fecundity, longevity, grassland management and feed conversion efficiency. The beef
370 cattle are fed on a combination of feeds, generally including grass, silage and a range
371 of concentrates (e.g. wheat, barley, wheatfeed oilseed meal and legumes). These all
372 have their own inputs and burdens of production. There are also the associated
373 outputs, such as manure, wool and leather. However, we did not include the value of
374 the latter two products. Housing of the animals, either intensively or extensively,
375 involves further inputs and burdens. There are many options for reducing inputs in
376 such a system, e.g. using different combinations of feed stuffs in the concentrate mix,
377 feeding over a longer period, so that the daily live weight gain is reduced and it takes
378 longer for the animal to reach maturity, or reducing the ratio of concentrates to
379 grass/silage. There are also opportunities for reducing inputs to the production of
380 feedstuffs, principally nitrogen fertiliser, but which will then require a larger area of
381 land to grow the concentrates or grass. We have not looked at all the above inputs

382 simultaneously, but instead have decided to concentrate on N inputs to grassland
383 (NCYCLE, Scholefield et al., 1991), in the production of grass grazed by ruminants,
384 as an example of how inputs could be adjusted, and the resultant effects on
385 environmental burdens. The range of N inputs encompasses those recommended in
386 the UK (MAFF, 2000). For reference, however, the amount of N applied to grassland
387 systems grazed or fed to beef is usually of the order of 100 kg N ha^{-1} with a maximum
388 of about 250 kg N ha^{-1} in the UK (Defra, 2006). The meat production systems
389 analysed here only deal with the finishing stage and do not include the breeding
390 phase, which generally uses lower inputs.

391

392 *3.2.1. Beef*

393 We selected and have analysed the system known as 18-month beef, which relies on
394 intensive grazing of fresh leys and good quality silage (see Nix, 2005, p 98). Some
395 30% of beef cattle are derived from calves from dairy herds and, of these, 45% are
396 estimated to be finished under this system (Williams et al., 2006). We have assumed
397 that the calves are autumn born, are housed for two winters and fed on silage and
398 concentrates. Costs associated with these feedstocks are included in the analysis. In
399 the summer, cattle graze grass fertilized with manufactured N.

400

401 Beef production profit expressed on a £ ha^{-1} basis continues to rise almost linearly
402 with input (Figure 2a), but the TFP declines. The index is barely above 1, although
403 excluding the environmental costs would raise the value of the index somewhat above
404 one (data not shown). Figure 2b suggests that GHG emissions increase sharply with
405 inputs in this system, the largest components of which are the N_2O emissions from
406 denitrification of N fertiliser applied to the growing grass and feed, and the enteric

407 fermentation to CH₄ during the growth of the animals themselves. These are large at
408 all levels of production and increase with the intensity of production. Unlike arable
409 systems, intensification in the stocking density does not lead to a reduction in the
410 burden of land-use. This is because the animals eat more food than can be produced
411 on the land used to raise them. These ‘external hectares’ increase more than the
412 amount that the land area housing the animals decreases. We assume a constant yield
413 for silage and for concentrates and have not attempted to map a variation in intensity
414 of production in this part of the system onto the main beef production calculations.

415

416 *3.2.2. Sheep meat*

417 Production costs and values of output in the production of sheep meat are based on
418 Nix (2005). In consultation with North Wyke Research (David Scholefield, personal
419 communication) we have treated sheep in a similar fashion to beef since both are
420 ruminant systems, but the intensity of production of finishing lambs is somewhat less.
421 As with beef production we concentrated on a particular system known as 'grass
422 grazed finished store lambs', which are grazed for 3 months on lowland grass. See
423 supplementary material for a more detailed description.

424

425 The TFP index declines with input in the production of lambs (Figure 2c) even though
426 profitability continues to rise. However, the scale is small (right-hand y axis) and it is
427 difficult to elicit a real response to changes in input in this already low-input system.

428 The environmental costs of lamb production are the least of all the systems we
429 studied.

430

431 *3.3 Production expressed on a per tonne basis*

432

433 So far we have expressed costs and returns on a per hectare basis and we have taken
434 the physiologically optimum yield as the reference point for our analysis. When inputs
435 are reduced and yields are lower, we add the cost of using extra land to make up for
436 the lost production. In this way, we have focused on the efficiency of systems that
437 maintain current production rates.

438

439 If the breakdown in environmental costs is calculated on the basis of tonnes of
440 product (Figure 3) the results for the arable crops remain much the same as on a per
441 hectare basis. The minimum exploitation of the environmental resource occurs close
442 to high intensities of production. This is true of lamb production too, but it is
443 interesting to note that there is a minimum in the environmental costs associated with
444 grazed beef that did not show up clearly where the results were expressed on a per
445 hectare basis. In both animal systems, there is a trade-off between consumption of
446 land and the emission of GHGs (Figs 3d and e), but in the beef system GHG
447 emissions increase more and land consumption decreases less with intensity of
448 production than is the case with sheep production. In the arable systems, the emission
449 of GHGs and nutrient loss per tonne of product are reasonably constant across all
450 levels of production, but pesticide pollution and land use increase at the lower levels
451 of production (Figs 3a, b and c). These results have been related to consistent but
452 different measures of intensity on the x-axes of Figure 3. Both high and low intensity
453 production can give the same total cost (x-axes on Figures 1 and 2) when expressed
454 on a per tonne basis, making the graphs difficult to read and interpret. Accordingly
455 we have expressed intensity on the x-axis in non-monetary units.

456

457 4. Discussion

458

459 The relative contribution of the environmental burdens to agriculture, in financial
460 terms, is interesting and surprising. Our analysis suggests that land-use and GHG
461 emission are the most significant factors that determine system-wide sustainability
462 (i.e. TFP > 1.0). The total GHG emission from the manufacture of all chemical
463 interventions and farm operations are greatest at the most intense rates of production,
464 and comprise the most significant environmental burden. Costs resulting from the
465 emission of N₂O range from about £10 to £30 ha⁻¹ moving from the least to the most
466 intensive cropping systems. In animal production the figures are about £50 in lamb
467 production to more than £200 in beef. This is a significant part of the total GHG
468 emission from wheat, OSR and ruminant finishing systems, but the majority of the
469 GHG burden associated with potatoes is in the lifting and storage of the tubers. The
470 issues related to biocidal emissions do not change greatly with input, partly because
471 we continue to apply insecticides and nematicides at the same rate per hectare to all
472 levels of production. The loss of chemical inputs such as pesticides, is among the
473 largest burdens at intermediate and high levels of production. At low levels of
474 production, land consumption is the greatest issue in winter wheat and OSR
475 production but land is less of an issue in finishing ruminants; for potatoes pesticide
476 use and GHG production (chemical manufacture and harvesting and storage) are
477 bigger concerns. Above the physiological maximum of crop production, N and P
478 leaching and N₂O emissions increase and leaching begins to become more serious,
479 particularly for potatoes. Note that the increase in the consumption of land becomes
480 negative at high levels of intensity (Figs 1b, d & f) because, despite the fact that the
481 optimum has been exceeded, production per unit area increases until *maximum* yield

482 is achieved. The total environmental costs must reflect the fact that land is now
483 producing slightly more per unit area in response to increased application of nitrogen.

484

485 *4.1. Availability of data, uncertainties and assumptions*

486

487 For arable production, the availability of data was good, mainly because arable
488 cropping is a single-stage production system where the response to inputs is clear.
489 Nutrient losses have been studied extensively during the last 15-20 years and,
490 although the data cannot represent the detail of production in all parts of the UK, they
491 nonetheless represent state of the art estimates at the national level. We have
492 reasonable confidence in the way we have tied measurements of loss during field-
493 based production with the national estimates of pollution and burdens provided by
494 Pretty et al. (2005b 2003, 2000) and others (Atkinson et al., 2004). There are,
495 however, differences in the values calculated by these authors for the environmental
496 costs of different burdens, indicating differences of opinion as to the eventual future
497 cost of pollutants emitted now. In all systems, the mapping of national levels of the
498 costs of removing pesticides from drinking water, or of the burden of these chemicals
499 to the environment, was difficult and must be considered highly uncertain. In general,
500 Williams et al. (2006) suggest a variability of around 30% (CV) in national
501 inventories and surveys, rising to 70% in the case of N₂O. Variability in farm inputs
502 was thought to be <35%. The numbers we report are dependent on the assumptions
503 made, usually to reflect average yields or a standard practice; inevitably there could
504 be considerable variation about these averages and standards. These uncertainties will
505 apply to the absolute value of the TFP index but we can have more confidence in the
506 trends. Thus, while it may be difficult to pronounce this or that practice as sustainable

507 in absolute terms, we believe that where we show significant changes in TFP with
508 inputs we have captured real trends.

509

510 *4.2 Environmental costs*

511

512 At current values, it may seem surprising that the environmental costs are not a
513 greater proportion of the whole. In part, this may be due to costs we have been unable
514 to evaluate, such as the subjective cost of landscape or of the cost to ecosystems off-
515 farm. It is also true that there is considerable uncertainty attached to the estimates of
516 the environmental costs. However, if these values or the costs attributable to farming
517 become available, our spreadsheets could be modified to take account of them. In
518 several systems, particularly arable farming, it is the increase in land area needed to
519 match national production levels that offsets any gain from reducing the intensity of
520 production. Our estimates of the ecosystem services provided by land are
521 conservative and derive from a 10-year old report that was itself conservative. Land
522 would have to be valued at a much lower level before other environmental costs
523 become significant enough to push the maximum in the TFP to lower levels of
524 intensity of production. At much lower levels of production, economies of scale
525 might decline and still more environmentally valuable land such as forest or natural
526 ecosystems might be needed.

527

528 *4.3 Multi-functionality*

529

530 Espinosa et al. (2008) and Özkaynak et al. (2004) strongly emphasise the context of
531 measures of sustainability. Our analysis is chiefly unimodal, although we have

532 included the potential value of wheat straw (as bedding or biofuel, for example
533 Powlson et al., 2008). We do not consider whole-farm TFP here, although this clearly
534 would have an impact on decision making at the enterprise scale. Analysis of
535 rotations is beyond the scope of this article but is clearly a topic worth further
536 investigation. Indeed the relatively low value of TFP in OSR suggests that this crop
537 might be grown partly for its benefit as a break crop to a following wheat.

538

539 Land can have more than one function and, if it is possible to promote a means to
540 realise the value conferred on farm land by dealing with floods or providing a habitat
541 for wildlife as well as growing a crop or finishing animals, then extensification might
542 seem a more valuable course of action. Some of these qualities were included in the
543 analysis of ecosystem services carried out by Costanza et al. (1997) but these authors
544 did not consider arable land suitable for water capture, storage or regulation.

545 Intercropping (either in space or time) might also raise the value of the sum of the
546 outputs, the diversity of species in the land as well as reducing pollution (Whitmore
547 and Schröder, 2007). It is also possible for improvements in the state of the system to
548 have more than one benefit. For example, increased levels of organic matter not only
549 increase fertility (Whitmore and Schröder, 1996) but also reduce the effort needed to
550 plough (Watts et al., 2006). Furthermore, the source of the extra carbon is the
551 atmosphere thus reducing the potential for global warming.

552

553 *4.4 Temporality*

554

555 A systems level definition of sustainability is that we should leave opportunities to the
556 next generation equal or greater in value to those we enjoy. We have not explicitly

557 considered the change in TFP over time in this analysis and have kept the costs of
558 products and burdens static. To explore the dynamics of TFP as well as the effect of
559 the rate of change of multiple inputs would have been unduly complex. The utility of
560 the methodology presented here is its simplicity in the use of average values to
561 capture the general balance between the competing components that determine
562 whether or not a practice is sustainable. Clearly some information is lost in this way.
563 In a theoretical analysis Cabezas and Fath (2002) elegantly express sustainability in
564 terms of Shannon entropy or Fisher information, I . A process is sustainable if I is
565 constant. If I declines this indicates that the system is becoming less sustainable, if I
566 increases this indicates self-organisation. To estimate I requires detailed knowledge
567 of the dynamics, which is beyond the scope of the relatively simple yet extensive
568 analysis presented here.

569

570 Balmford et al (2002) objected to Costanza's economic valuation of all that is in
571 planet earth on the grounds that the demand curve is unlikely to be linear and so as
572 nature disappears, its value is likely to increase. Likewise the cost of food might
573 increase disproportionately if it became scarce. In focussing on what will happen
574 with fairly small shifts in production ($\pm 20\%$ say as here) our assumption of a
575 proportionate change cost is probably reasonable. It is clear, however, that strong
576 pressures exist at the extremes and these will come into play if production is curbed or
577 intensified greatly. Barnett et al. (1994) illustrate this with reference to the long-term
578 experiment on winter wheat on Broadbalk field at Rothamsted and at Woburn. The
579 index illustrates the differences in sustainability in the early years of the 20th Century
580 and justifies the decision at that time to stop the experiment at Woburn while
581 continuing the one at Rothamsted. Business failure, however, is not always about one

582 year's bad results. Lien et al (2007) following Hansen et al. (1997) derive the relative
583 frequency of profitable years in order to test the sustainability of farming in the face
584 of fluctuating conditions. In general, our analysis here has not attempted to take
585 account of major changes or fluctuations in the cost or value of the components of our
586 TFP index. Most obviously, if food is scarce its cost will increase. Less obviously,
587 however, if land becomes damaged, production will fall, leading to a scarcity in food
588 or if prices vary widely, it becomes difficult to plan season-long activities such as
589 farming.

590

591 **5. Conclusions**

592

593 The intensity of the agricultural systems studied here that are optimal for production
594 appears to be close to that which is optimal for the environment too, provided no loss
595 of ecosystem service or productivity occurs in the land. Indeed wheat and OSR
596 appear to be close to the *minimum* environmental burden level in current UK systems.
597 In contrast to arable farming, ruminant finishing systems are characterised by
598 increasing environmental exploitation with intensity of production (mainly nitrogen
599 fertiliser use here) when expressed on a *per hectare* basis but there is a minimum in
600 the environmental costs of all systems when expressed on *per tonne* basis. These
601 minima are close to the actual intensities of production adopted by farmers in the UK.

602

603 At the time of writing, all systems investigated relied on support mechanisms to make
604 them economically viable; recent increases in the value of arable crops and steep
605 increases in the cost of oil may have changed the relationship between economic and
606 environmental optima.

607

608 Attempting to manage any one or any of several environmental burdens such as GHG

609 emission without reference to all, especially land, is likely to lead to an increase in

610 exploitation of the unmanaged burden or to unintended results. Land area should be

611 included in any system of environmental management. Introducing environmental

612 incentives intended to reduce emissions without due reference to land, may have the

613 result of pushing up land-use, land prices or both.

614

615

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621

622 **Supplementary information**

- 623 1. Appendices for arable, beef and sheep meat production (lodged with the
624 journal for publication)
- 625 2. Spreadsheets for arable production (at www.rothamsted.bbsrc.ac.uk/aen/TFP/)

626

627

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



744

745 **Legend to Figures**

746

747 **Figure 1** Total Factor Productivity (dashed lines) and yield response (solid lines) as
748 a function of total costs ha^{-1} , including environmental costs (a, c, e) and breakdown of
749 the environmental costs ha^{-1} as a function of total costs (b, d, f) for wheat (a, b), OSR
750 (c, d) and potato production (e, f). See Methods section, Table 1 and supplementary
751 information. Environmental burdens are as follows:

752

	pesticides
	nutrients
	GHG
	land

756 **Figure 2** Total Factor Productivity (dashed lines) and yield revenue (solid lines) as a
757 function of total costs ha^{-1} , including environmental (a, c) and breakdown of the
758 environmental costs ha^{-1} as a function of total costs (b, d) for beef (a, b) and lamb
759 meat production (c, d). See Methods section, Table 1 and supplementary information.
760 Environmental burdens as given in the legend to Figure 1

761

762 **Figure 3** Breakdown of the environmental costs $tonne^{-1}$ wheat (a), OSR (b) potatoes
763 (c), beef (d) and sheep meat produced (e).). Loss of ecosystem services resulting from
764 conversion of forest to agricultural use is fully costed. See Methods section, Table 1
765 and supplementary information Environmental burdens as given in the legend to
766 Figure 1.

767