# Operational Practices of Lean Manufacturing: Potentiating Environmental Improvements

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#### Abstract:

**Purpose:** The objective of this paper is to investigate how environmental improvements can be achieved through operational practices of Lean Manufacturing.

**Design/methodology/approach:** A literature review was conducted to analyze the relationship between operational practices of Lean and reduction of environmental impact in organizational contexts. Verified theoretically, this relationship was observed in a company of the electronics industry, through an exploratory research which contemplated a mixed approach. The adopted research method consisted of a single case study, by providing greater depth and detail of the study. Utilized a research protocol, validated pilot test. The instruments for data collection were semi-structured interviews, direct observation and document analysis. The information was examined qualitatively considering the technique for content analysis.

Findings: As a result of the study, it was found that there is evidence for the existence of relationship between the practices of Lean, for example, Kaizen, PDCA (plan, do, check, act), Ishikawa Diagram, Poka-Yoke, and Standardized Work, with the reduction of environmental impacts of an organization. This reduction was observed after application of these practices that resulted in the reduction of energy consumption and water consumption. These results were accounted for financially, contributing to a reduction of annual costs by about US\$ 17,900.

Originality/value: The study presents in detail, the application of operational practices of Lean Manufacturing, with an effective view to reducing the environmental impact and cost reduction. The literature review, a detailed description of the application process and financial results are important information that contributes to the scientific studies that address traditional operating practices and the search for better environmental performance.

Keywords: lean manufacturing, operational practices, environmental performance

#### 1. Introduction

Environmental problems have been part of the daily life of organizations since they are increasingly being pressured by society and the government to minimize damages to the environment. In this context, the manufacturing industry was seen as the main source of many environmental and social problems (Baldwin, Allen, Winder, & Ridgway, 2005), and it focuses on various environmental regulations, such as the National Policy on Solid Waste, Waste Electrical and Electronic Equipment, Restriction of Hazardous Substances, e-Waste Association of South Africa, and others.

Organizational culture helps determine how much a company values for environmental preservation (Mollenkopf, Stolze, Tate, & Ueltschy, 2010). Practices or techniques integrated to the organizational system for environmental protection can be determinant for reducing the environmental impact (Sarkis, 2003; Bergmiller & Mccright, 2009).

In this way, it becomes necessary to incorporate techniques or practices in the organizational system to reduce the environmental impact. These techniques or practices can help control the use of resources during the production process or also in product design (Andriankaja, Vallet, Le Duigou, & Eynard, 2015; Houe & Grabot, 2009; Zhang, Zhan, Liu, Zhang, & Li, 2011; Chiang & Roy, 2012; Fiksel, 2009). Baumann, Boons and Bragd (2002) and Dangelico and Pontrandolfo (2010), seek to integrate environmental aspects into products to minimize the risks of emissions emitted during production, consumption and disposal.

The use of Lean practices can contribute to the perpetuation of a stable or improved process in terms of waste (Womack, Jones & Roos, 1990; Ohno, 1997; Shingo, 1996; McLachlin, 1997; Shah & Ward, 2003, 2007; Li, Rao, Ragu-Nathan, & Ragu-Nathan, 2005; Browning & Heath, 2009). As an organization uses Lean practices, it is expected to reduce waste from its production activities through environmental management practices, minimizing costs (Womack et al., 1990; Ohno, 1997; Shingo, 1996). Lean production practices and environmental management are distinct and have a different impact on business

performance results (Kleindorfer, Singhal, Van Wassenhove, 2005; Yang, Hong, Modi, 2011; Paumgartten, 2003; Maxwell, Briscoe, Schenk & Rothenberg, 1998; Martinez, Vazquez-Brust, Peattie & Zokaei, 2012; Zhao, Huo, Flynn & Yeung, 2008), but may be complementary when treated for the disposal of waste or waste.

A Lean Manufacturing company typically uses some alternatives as an approach that seeks to better organize and manage a company's relationships with its customers, supply chain, product development, and production operations, whereby it is possible to increase productivity by efficiently utilizing the resources (Womack & Jones, 1998; Azevedo, Carvalho, Duarte & Cruz-Machado, 2012; Carvalho, Azevedo, Cruz-Machado, 2010; Dües, Tan & Lim, 2013; Espadinha-Cruz, Grilo, Puga-Leal & Cruz-Machado, 2011; Govindan, Azevedo, Carvalho & Cruz-Machado, 2015; Hajmohammad, Vachon, Klassen & Gavronski, 2013; Parveen, Kumar, Narasimha-Rao, 2011; Simpson & Power, 2005). The use of resources efficiently means not to waste it in all spheres, including natural resources (Womack & Jones, 1998; Azevedo et al., 2012; Carvalho et al., 2010; Dües et al., 2013).

The results of the work Yang et al. (2011), Bandehnezhad, Zailani and Fernando (2012) evidence that Lean Manufacturing improves environmental management practices. Environmental management practices are programs to improve the environmental performance of processes and products (Matos & Hall, 2007; Miettinem & Hamalainen, 1997; Montabon, Sroufe & Narasimhan, 2007; Sroufe, 2003; Bandehnezhad et al., 2012). The knowledge used to reduce internal waste through Lean Manufacturing is useful in the management of environmental waste (Yang et al., 2011).

The overlapping of Lean paradigms and environmental management techniques are standard with respect to waste reduction and environmental impact technologies (Chiang & Roy, 2012; Garza-Reyes, Winck-Jacques, Lim, Kumar & Rocha-Lona, 2014; Dües et al., 2013; Garza-Reyes, 2015; Larson & Greenwood, 2004; Johansson & Sundin, 2014; Wiengarten, Fynes & Onofrei, 2013). Lean encompasses a wide variety of managerial practices about the production process. These practices should work synergistically to create a high quality system that manufactures products at the pace the customer wants, without waste (Shah & Ward, 2003; Piercy & Rich, 2015; Wiengarten et al., 2013; Salleh, Kasolang & Jaffar, 2012; Belekoukias, Garza-Reyes & Kumar, 2014).

Electronic waste is chemically different from other municipal or industrial waste and contains several hazardous materials, such as lead, mercury, polybrominated biphenyl and diphenyl (Araújo, Magrini, Mahler & Bilitewski, 2012). Its disposal, short lifecycle and programmed obsolescence are also problems that must be addressed. It is the fastest growing waste stream in the world (Orlins & Guan, 2015). For this reason, the electronics industry will be the research environment of this study.

Thus, considering the impact caused by e-waste and the diffusion of Lean practices in manufacturing environments, it is questioned, in this work, how operational practices of this approach can contribute to the environment? A review of the literature presented in the topic on Lean and environmental aspects, evidence that the subject is well studied, but no study was found that would illustrate operationally how this can occur. The Lean aims at financial improvement, focusing on productivity and quality through various operational practices.

From this perspective, this research seeks to investigate in detail how environmental improvements are achieved through Lean Manufacturing operating practices in the electronics industry.

# 2. Lean Manufacturing and Environmental Aspects

Lean Manufacturing focuses on operations, processes, technology, quality, capacity, physical arrangement, supply chains, inventory and resource planning strategies. Lean Manufacturing groups all this together creating efficient processes (Ohno, 1997; Shingo, 1996; Ritzman & Krajewski, 2004). It can be defined as a set of practices focused on the reduction of waste and non-value-added activities from manufacturing operations of a company (Womack et al., 1990; McLachlin, 1997; Shah & Ward, 2003, 2007; Li et al., 2005; Browning & Heath, 2009).

Considering the reduction of waste that is inherent to Lean, many studies have tried to present the relationship between Lean and environmental practices. Lean's adoption of these practices can reduce environmental costs and reduce environmental impact by using the least possible resource of nature. Table 1 presents areas of Lean relationship exploration and environmental practices in the literature.

Table 1 shows that the relationship between Lean and environmental practices is explored more strongly in supply chains and manufacturing industries. Industries have been seeking to adopt environmental practices in their Lean production environment. The adoption of environmental practices involves not only the development of more sustainable products but also using more sustainable processes to produce these products (Pusavec, Krajnik & Kopac, 2010; Chiarini, 2014; Carvalho, Duarte & Cruz-Machado, 2011). To achieve these results, Lean Manufacturing makes use of various tools designed to be used in operational and routine activities that are aligned with the purpose of the Lean. Some of the Lean practices and their definition are presented in the literature in Table 2.

Literature	Areas of exploration		
Atkinson (1994)	Manufacturing		
Cagno, Trucco & Tardini (2005)	Manufacturing		
Campos & Vazquez-Brust (2016)	Supply chain		
Chandrakumar, Gowrynathan, Kulatunga & Sanjeevan (2016)	Transport Terminals		
Dhingra, Das & Kress (2012)	Manufacturing		
Dhingra, Kress & Upreti (2014)	Theoretical		
Dües et al. (2013)	Supply chain		
Faulkner & Badurdeen (2014)	Manufacturing		
Fercoq, Lamouri & Carbone (2016)	Manufacturing		
Florida (1996)	Manufacturing and Supply Chain		
Galeazzo, Furlan & Vinelli (2014)	Manufacturing		
Garza-Reyes (2015)	Theoretical		
Govindan et al. (2015)	Supply chain		
Hajmohammad et al. (2013)	Supply chain		
Jabbour, Jabbour, Freitas & Teixeira (2013)	Automotive industry		
Johansson & Sudin (2014)	Theoretical		
King & Lenox (2001)	Manufacturing		
Miller, Pawloski & Standridge (2010)	Production of small furniture		
Pampanelli, Found & Bernardes (2014)	Manufacturing		
Parveen et al. (2011)	Manufacturing and Supply Chain		
Piercy & Rich (2015)	Multiple cases		
Pojasek (2008)	Theoretical		
Sagnak & Kazancoglu (2016)	Multiple cases		
Salleh et al. (2012)	Automotive industry		
Simpson & Power (2005)	Supply chain		
Thank, Govindan & Thakkar (2016)	Small Business		
Ugarte, Golden, Dooley (2016)	Supply chain		
Varrier, Rose & Caillaud (2016)	Theoretical		
Zokaei, Lovins, Wood & Hines (2013)	Multiple cases		
Zwetsloot (1995)	Theoretical		

Table 1. Areas of exploitation between Lean and environmental practices in the literature

Lean tools	Definition	Literature
5S	Organizational and cleaning methodology that reduces resources and costs	Kobayashi (2005)
Value Stream Map	Mapping of the flow of materials and information needed to transform raw material into finished product	Rother & Shook (2003)
Standard Work	Standard work reduces waste, reduces workload and risks of accidents, and increases worker productivity and satisfaction	Whithmore (2008); Kishida, Silva & Guerra (2006)
Kaizen - PDCA	Methodology that reduces costs and increases productivity, and the PDCA cycle can be your form of management	Imai (1986)
Ishikawa Diagram	It is a graphical representation that illustrates relationships between a specific result and its causes	American Society for Quality; Ishikawa & Loftus (1990)
Cellular Arrangement	In the physical arrangement of a cell, operations and processes are grouped according to the sequence of production of a given product family, taking into account the most efficient way to use the resources	Black (1998)
Golf Score	Checklist for ergonomics, where ergonomic problems are scored as a way of evaluating the job	Definition given by the company of the researched case
Water spider	Rapid and efficient movement to collect and deliver materials or supplies to the primary members of a cellular flow	Womack & Jones (1998)
Card material	Card that accompanies the material, making it possible to pull the items from the production line from the final demand of a product, providing information about the product or item in question	Shingo (1996)
SMED	System to reduce the time of machine setup	Womack & Jones (1998)
Autonomous Inspection	People or groups that aim to improve the performance of the equipment through communication and eliminate possible failures and problems with the equipment in their inspection	Swanson (2001)
Poka-yoke	Mechanism that reduces the production of defective parts, regardless of the operator's attention	Shingo (1988)
Total productive maintenance	Maintenance performed by the operator or in small groups in a minimum of time and in a preventive way	Nakajima (1988)
Heijunka	Control of variability of the sequence of jobs allowing greater utilization of the capacity employed	Hüttmeir, Treville, Ackere, Monnier & Prenninger (2009)

Table 2. Definition of Lean Manufacturing operational practices

Fiksel (2009) presents some organizational characterizations when environmental practices are adopted by a Lean company:

- Modification of traditional Lean tools, such as MFV, adding environmental aspects;
- Application of Lean tools for environmental, health and safety processes, such as wastewater treatment to increase efficiency;
- Integration of traditional pollution prevention techniques with Lean tools for the environment, providing a systematic way to find opportunities.

EPA (2006) presents how Lean Manufacturing tools can be applied to environmental waste management. It establishes guidelines for the use of lean production tools to improve the flow of materials in the main

streams that support the manufacturing process and which in turn can affect the environment, such as energy, chemicals and other types of waste. With this concern with dangerous products, the next chapter is necessary to contextualize the situation of the case studied, Poka-yoke, and Standardized Work.

A Lean company targets sustainability initiatives through operational practices. Thus, Lean approaches at all organizational levels activities related to economic sustainability and environmental sustainability (Pampanelli et al., 2014).

# 3. Methods

This is an exploratory research to provide greater familiarity with the problem, to make it more explicit or to construct hypotheses. The steps of the methodological procedure for conducting this research are presented in Figure 1.

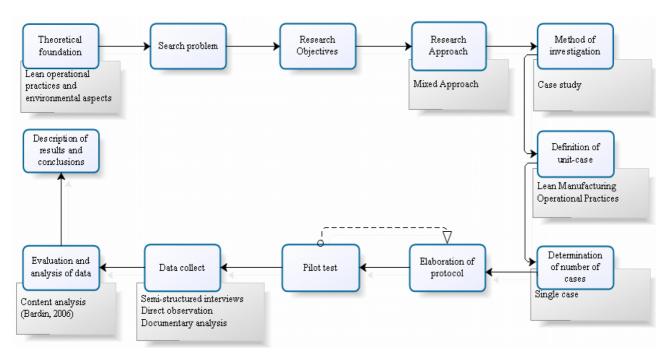


Figure 1. Methodological procedures

The approach used is mixed, since it seeks to qualify and measure the events studied for data analysis, as well as its emphasis on the acquisition of comprehension and depth of data (Godoy, 1995; Hooley, Piercy & Nicoulaud, 2011).

The method used is the single case study, which seeks to deepen the unit-case researched. Voss, Tsikriktsis and Frohlich (2002) and Yin (2010) affirm that the case study has a greater wealth in data collection when it is intended to exhaustively research one or a few objects. Eisenhardt (1989) and Yin (2001) affirm that the Case Study is a research strategy that focuses on understanding the dynamics present within individual configurations and is supported by a theoretical framework that guides the questions and propositions of the study, gathering information obtained through several techniques of data collection and evidence (Martins, 2008). In this study propositions are:

- How Lean Manufacturing operating practices can bring about environmental improvements?;
- Which Lean Manufacturing operating practices can contribute positively to the environment?.

The unit-case understood are operational practices of Lean Manufacturing, seeking to understand their relationship with the environment and how these practices can bring reduced environmental impact within the electronics industry. The researched environment is the electronics sector because it presents constant development and participation in daily human life. Also, it presents many problems through the waste generated by the industry, justifying the dynamics and the choice of the research.

As planning for the research, a protocol was developed to conduct the case study, available in Appendix A. The procedures for data collection are presented in Figure 2.

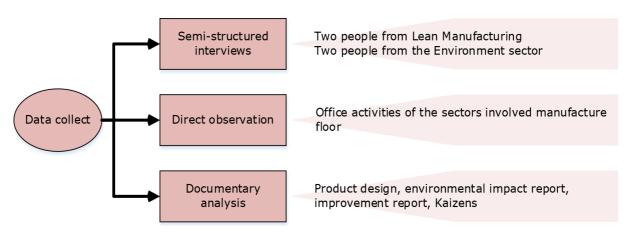


Figure 2. Data collection procedures

To analyze the data, the content analysis technique was used. This method can be defined as a set of methodological tools, continually improving, which lends itself to analyzing different sources of content, verbal or non-verbal (Freitas, Cunha Jr. & Moscarola, 1997). Content analysis has gained popularity since

Bardin (1977), which emphasizes the importance of the rigorous use of content analysis, the need to overcome uncertainties and find out what is being questioned.

The semi-structured script (Appendix B) contains questions to be observed in the company environment as well as questions for the purpose of content analysis. These questions are numbered 9-14. Some of these questions are specific to be answered by the Lean industry as well as others by the environmental sector. The content analysis process is depicted in Figure 3. The content analysis is detailed in Appendix C. Questions are required for checking the defined categories and subcategories.

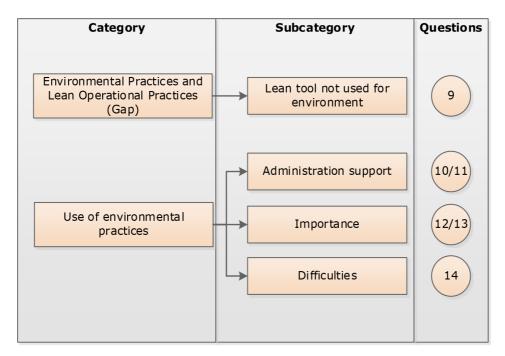


Figure 3. Categorization process for content analysis

# 4. Description of the Case Study

Keeping the company's name confidential, it is called Alpha. It is a manufacturer of computers, printers, credit card machines, servers, base station, Global Positioning System - GPS, tablets and electronic circuit boards.

Alpha helps customers design, build, distribute and repair electronic products through a network of facilities in thirty countries on four continents, with more than two hundred thousand employees. The unit surveyed is located in Latin America.

Electronic waste is a great challenge to be solved with society, organizations, and government. These problems are related to many aspects, such as investments in physical structure for consumers to return

waste; Changes in business processes; Changes in consumer behavior related to disposal and consumption of electronic waste; Greater government involvement; The creation of incentives in terms of government taxes for companies, and the existence of information technology and systems necessary to control the flow of electronic waste, among others (Bouzon, Govindan & Rodriguez, 2015, Santos & Marins, 2015).

Global mobile penetration reached 91% in the third quarter of 2012, and mobile subscriptions totaled about 6.4 billion. The number of people using mobile devices will exceed 4 billion by 2018 (Ericsson, 2012). According to Chan and Wong (2013), electronic waste has been increasing rapidly worldwide, and it is estimated that 20 to 50,000,000 tons of it were produced annually around the world, where 70% enters China due to low recycling costs.

The management for Lean Manufacturing is divided into Manufacturing (operations), Services and Supply Chain/Office, being carried out by different people. Alpha uses some Lean operating practices. These practices and the form they use are outlined in Table 3.

Lean tools	Utilization
5S	It consists of a systematic identification and elimination of waste using organization and cleaning
Value Stream Map	Tool that consists of a standard way of identifying the entire organizational process in your value stream
Standard Work	Method for standardization of operational work, taking into account production time and lead time of delivery
Kaizen - PDCA	The structure of Kaizen events, identifying, analyzing and disseminating projects for short-term results. It is performed based on management by PDCA
Ishikawa Diagram	Graphic structure to identify environmental causes related to proposed problems
Cellular Arrangement	Methodology of waste reduction by cellular layout using the Lean concepts of production
Golf Score	Used for ergonomics, where the level of movement of the worker is punctuated. Those with higher scores are prone to ergonomic risks
Water spider	Management of logistic work to reduce material in production lines. Focus on controlling and reducing inventory in the process
Card material	Card where it contains product data to be processed trought the process quickly and accurately
SMED	Method to reduce setup activities in product exchanges, tools, machines and operators
Autonomous Inspection	Specific checks performed by process operators
Poka-yoke	Error-proof device for non-occurrence of defects in the process, working in a preventive way
Total productive maintenance	Maintenance management of machines and equipment where the focus is the way people deal with such problems
Heijunka	Method for leveling production through optimal planning and sequence

Table 3. Use of Lean tools in Alpha

Lean operational practices support all of the company's Lean philosophy to be effective. An overview of the Alpha Lean system can be seen in Figure 4. This system is implemented in all of its units.

The company internally has a database or Sharepoint containing the best practices performed by the entire company in its different units scattered in thirty-two countries. From time to time, they receive a visit from an outside consultant to carry out Kaizen improvements by specialists in the field.

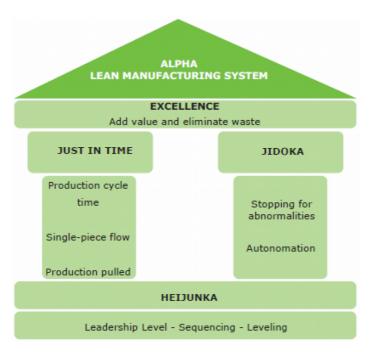


Figure 4. Alpha Lean Manufacturing System

# 5. Results: Lean Operational Practices for Environmental Improvements

Seeking to reduce environmental waste by 15%, Alpha defined two projects intended to reduce energy and water consumption. The projects are managed by a group responsible for Kaizen, which uses a PDCA methodology for management, illustrated in Figure 5.

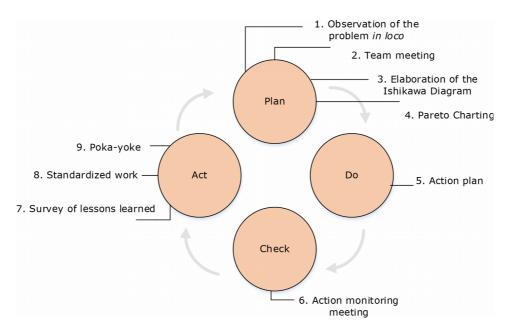


Figure 5. PDCA project management model Kaizen

Overall, all projects used Lean operational tools such as Kaizen, PDCA, Ishikawa Diagram, Poka-yoke, and Standardized Work.

# 5.1. Reduction of Energy Consumption

For project management, a PDCA (Plan, do, check, act) was elaborated to better understand the initial situation and later analysis.

Using the Ishikawa Diagram methodology, the causes are identified through the 6 M's, being machine, method, material, measurement, environment and labor. Secondary causes are shown in Figure 6.

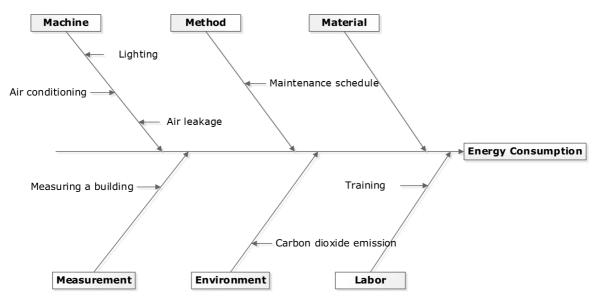


Figure 6. Ishikawa diagram for the reduction of energy consumption of Alpha

Subsequently, a Pareto Chart is drawn based on the data records to be analyzed, as shown in Figure 7. The unit of measure of the energy consumption items is Kilowatt hour.

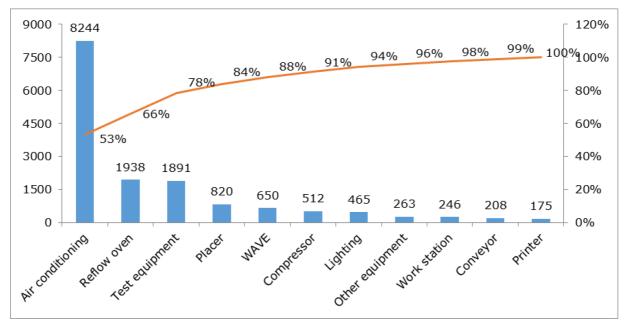


Figure 7. Pareto Chart for Alpha Power Consumption

As shown in the chart, in a cross-sectional analysis of the Ishikawa Diagram, it is considered that the air conditioning, compressor, and lighting elements are the most impacting, accounting for 60% of the total energy use consumed.

For the reduction of the monthly energy consumption, three actions are drawn: the first one has as its goal the initial reduction of 2%. Consequently, deriving in the second that is a reduction of the monthly cost and, finally, the implementation of good practices applied by other units to the problem.

There were 51 outbreaks of air leaks throughout the company and 100 more bulbs than needed. In this way, an action plan was prepared to solve the problems found to reduce energy consumption according to Table 4. The initial state quantitatively and the improvement objective is presented.

Critical points	Measure	Initial	Goal	Improvement
Reduction of consumption of air conditioning	kWh	11,057	8,769	21%
Compressor consumption reduction	kWh	12,306	10,706	13%
Reduction of lamp consumption	kWh	1,094	964.8	12%
Reduction of lamps	Quantity/day	844	744	12%
Eliminate air leakage	Quantity/day	51	0	100%
Create preventive maintenance process	Unit	0	1	100%

Table 4. Plan to reduce the energy consumption of Alpha

The organization adopted software for detailed control of energy consumption. In some equipment Poka-Yokes were inserted for energy control, making it impossible to overuse.

As a result of this analysis, actions were established aiming at reducing air conditioning time and lessen the number of lamps, incorporated into the standardized work methods involved.

# 5.2. Reduction of Water Consumption

For the management of the project, a PDCA was elaborated for a better current understanding and later analysis. To observe the initial scenario of water consumption, monthly indicators were established for trend verification, visualized in Figure 8.

Water use was measured in cubic meters for the year 2014, with a total consumption of 6,710 m<sup>3</sup> in January and 4,764 m<sup>3</sup> in December. The goal is 0.63 m<sup>3</sup> per person. The use of water by municipal supply

is much higher than that used by artesian wells. Also, about the target, only in February 2014 was it possible to attend. But this is only a factor of comparison for what the company intends to achieve.

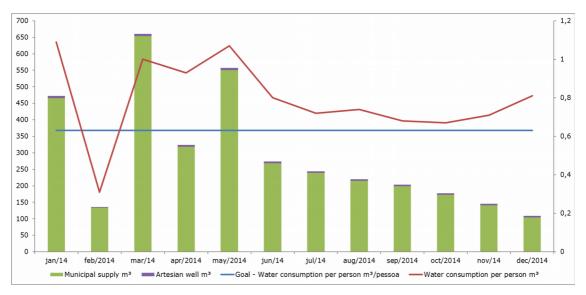


Figure 8. Monthly indicators for checking water consumption

Using the Ishikawa Diagram methodology, secondary causes are identified through primary causes identified in the diagram. These are shown in Figure 9.

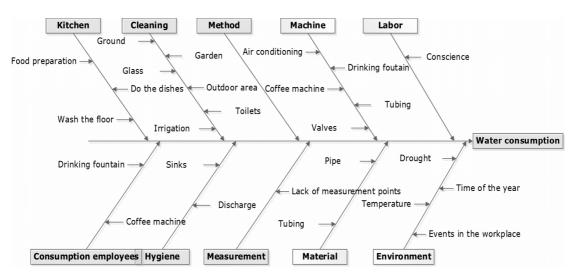


Figure 9. Ishikawa diagram for reducing water consumption by Alpha

Subsequently, a Pareto Chart is drawn based on the data records to be analyzed, shown in Figure 10. The unit of measure of the items is liters.

The present situation shows the high consumption of water, being the average consumed of 0,83 m³ per person; Disposal of water from the air conditioning; Total use of artesian well or public treatment. The objectives for these will be an average water consumption of 0.63 m³ per person per month, a reduction of 17% about the average consumed; Reuse of rainwater; Reuse of air conditioning. Table 5 presents in detail the objectives to be achieved as a macro action plan.

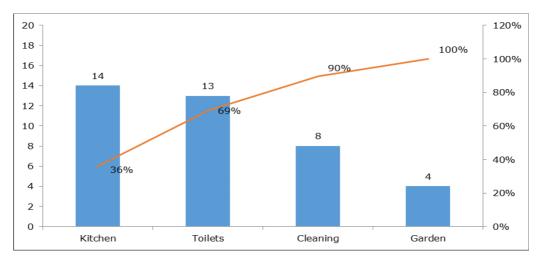


Figure 10. Pareto Chart for Alpha Water Consumption

Critical points	Measure	Initial	Goal	Improvement
Reduction of water consumption	Liters/person	0.83	0.69	21%
Rainwater reuse	Liters	0	0	100%
Reuse of water from air conditioning	Liters	0	0	100%

Table 5. Alpha water consumption reduction plan

After outlining the macro action plan, activities were also described to better reach the results.

Data were collected over a period of two weeks. Some of the critical points were healed faster others took little more time, mainly due to their solution complexity. The result is shown below in Table 6 in percent, representing the level of improvement in each aspect.

Aspects	Improvement
Reduction of water consumption per person	22%
Brushing teeth (two glasses per person)	33%
Wash hands (four times per person)	17%
Discharge in the toilet (four times per person)	22%
Adjust faucets, toilets and urinals	100%
Economy water air conditioning	100%
Reducing water leaks	100%

Table 6. Level of improvement in aspects to reduce water consumption

In some places, such as toilets, taps, and urinals, Poka-yokes were implemented to minimize water use. These are controlled to eliminate the amount of water required for use.

The result had a positive impact on financial performance and reduced environmental impact on better water use. Also, the actions in Table 6 were inserted into the local standardized work.

#### 6. Conclusions and Discussions

The company surveyed classifies the impact of financial gains into three levels, such as high, medium and low. High when any improvement results in the impact on the organization's profits and losses, with the highest level of financial impact being positive. Medium is the economic gains that do not even have an impact on operating profit. Low when you decrease the inventory level and reduce accounts payable and receivable.

The project that reduced energy consumption was classified as high, as it impacted profits and losses and water was average, obtaining gains not more in an account in the financial numbers. The water project was measured a monthly increase of 59,188 gallons of water per month or the equivalent of a semi-Olympic pool.

Thus, through a case study, we conclude that:

- 1. In the case studied, the use of Lean operational practices contributed to achieve results of reduction of consumption and minimization of environmental impact;
- 2. Some Lean operating practices leverage environmental impact and reduce costs for the organization, such as Kaizen, PDCA, Ishikawa Diagram, Poka-Yoke, and Standardized Work.

- Kaizen has systematized the use of various Lean operating practices, effectively achieving the achievement of the proposed objectives;
- The PDCA imposes cyclical management activities to determine greater positivity in achieving results, participating in all stages of the Kaizen events group. Used in planning the control and improvement of the process in search of the identification of the initial scenario and its gaps about the utilization of the natural resources;
- The Ishikawa Diagram contributes to greater visibility of the situation for solving environmental problems;
- Poka-Yoke reduces manufacturing of defective products, reduced consumption of resources such as materials and energy, reduction of inventory, reduction of products discarded in the environment;
- The Standardized Work in the workstations for better use of natural resources, avoiding
  excessive use of materials and additional operations. Standardized Work is updated with the
  lessons learned from the Kaizens;
- 3. Lean Manufacturing operational practices can result in cost savings. For the case studied, an annual cost reduction of US \$ 17,900.00 was recorded. The project to reduce energy consumption had its relative participation in the total of US \$ 12,900.00 and the project to reduce water consumption US \$ 5,000.00.
- 4. Lean operating practices can be complementary to environmental management practices. The company studied applies Lean tools intensively to reduce environmental impact.

This research was mainly limited to the single case study method, content analysis for collected data and the type of organizational environment. Future research is suggested to be compared with the results of this study, as with other methodological procedures. We present a review of the Lean literature and environmental aspects, the methods used in the research and a description of the case study followed by the analysis of Lean's operational practices for environmental improvements.

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# Appendix A

#### Research Protocol

This Research Protocol describes the procedures for better follow-up of the research before the methodological procedures and work planning for the case studies.

## 1. Scope of Paper

The industry that needs to be researched is the production of electronic products.

# 2. Context of Research

How can environmental improvements be achieved through Lean Manufacturing operational practices?

#### 3. Study Objects

The objects of study are operational practices of Lean Manufacturing and its results generated, mainly on the environment, in the electronics industry.

## 4. Profile of Respondents

The interviewees were participants in the Lean and environment areas of the company, two Lean coordinators and for the environment an administrative assistant and an environmental expert. Many companies call this sector of Lean as continuous improvement or Kaizen sector. The Lean department is under the leadership of the industrial manager, but has no dependency link. It is independent and has autonomy to carry out its work. The environment sector also performs functions related to the health and safety of the people who work in the company, as well as disseminating the concepts sent by the customer to production in product design.

With these participants or guides within the company were jointly defined the following questions for the visits:

- The time for visits in the company around three to four hours;
- The frequency of the visits being weekly, one in each researched sector;
- For the occurrence of the visits, the prior appointment for the reception of the need for equipment for individual safety when the visit is applicable.

#### 5. Execution of a Pilot Test

An initial pilot test was performed to verify the compliance of this research protocol. The criteria defined in item 4 of this protocol was identified from the pilot test making it effective for the study of the case.

#### 6. Contact Preparation and Initial Visit

Initially, a mapping of possible electronics manufacturing companies is carried out. Among these three are chosen to compose the number of cases to be studied. The choice is at the discretion of the researcher, being criteria the size of the company, form of work (previously researched to understand a little of the company) and location. Subsequently, the contact should be done by telephone, as it is clearer to present the company the project and the faster the response to carry out the work.

Once accepted or authorized to enter the company, an initial meeting to present the project of the work is necessary to release the professional's participation. At the meeting, also make clear the frequency of visits not to lose contact and also a frequently defined continuity of the research. This frequency must be at least one to two days per week.

#### 7. Data Collect

To collect the data, a semi-structured script with open-ended questions will be elaborated, since through the observations and dialogues between interviewer and interviewee there may appear items or actions that were not in context and may be useful. This semi-structured script can be seen in APPENDIX B. The questions of the script were elaborated through the bibliographic review and objectives of this research.

# 8. Data Analysis

The data will be evaluated and analyzed by the content analysis technique. The data will be transcribed in a dissertation with greater intention of the elaboration of tables and figures for better understanding and presentation of the case with the data collected.

## 9. Elaboration of the Report

So that no information is lost throughout the research, once the researcher or interviewer leaves the company the report should already be written. One concern is not forgetting any information and another that everything is clearer at the moment you are working in loco. If you leave the risk of forgetting some important information, it is greater.

# Appendix B

## Semi-Structured Script

This semi-structured script describes the questions elaborated to study the case studied, assisting as a guide. Since there are two departments involved with a lot of emphases, Lean Manufacturing and the Environment, some issues are directed specifically to one of these. This specification, when necessary, is pointed out in front of the question and is used for content analysis

- 1. How many employees work in the company?
- 2. What are the products manufactured by the company?
- 3. Does the company self-declare be Lean or does it have internal characteristics by a philosophical Lean production?
- 4. How is the Lean philosophy within the company?
- 5. Does the company in your process have any waste that impacts the environment?

- 6. What is the flow of solid waste in the company?
- 7. What operations in production are the waste?
- 8. How is the final disposal of solid waste?
- 9. Is there a Lean tool that is not used but could be used for environmental improvement? (Lean and Environment)
- 10. Is there senior management support for using Lean practices in the company? (Lean)
- 11. Is there top management support for using environmental practices in the company? (Environment)
- 12. How does the environment department view the Lean in your routine? (Environment)
- 13. How does the Lean department visualize environmental management in its routine? (Lean)
- 14. Is there any difficulty in the relationship between the company's Lean system and the practices it uses? (Lean and Environment)

# Appendix C

# **Content Analysis**

Category: Environmental Practices and Lean Operational Practices (Gap)					
Subcategory	Questions	Verbalizations	Result / Output		
Lean tool not used for environment	9	Interviewee A: I believe that VSM was created to understand the flow of value, but I do believe, and I have seen sketches of staff trying to put the VSM to analyze the environmental issue of both electricity consumption, water consumption and generation waste. So I think VSM can rather be adapted to an environmental view of processes. I'm remembering the VSM here. Perhaps, from the moment you have an existing problem, any problem analysis tool such as PDCA, such as 5 Whys, can also be used for you to reach root cause and work on root cause Maybe today We have the Golf Score that analyzes ergonomic issues of the operation Today we could put safety signs of work, ergonomic issues in the Standardized Work, in that Standardized Work layout that we put in, they could be putting environmental symbols.  Interviewee B: I think at first there are certainly tools that are not used today that can be used. It all depends on the level of analysis that we are.  Interviewee C: I think it would be enough to use the ones you have for the environment. The PDCA is used a lot, we already have this practice.  Interviewee D: Yes, because Lean has several tools. For example, today I see one way, if not applied, in the future will be in the development of another product.	* Environmental VSM; * PDCA for environmental solutions; * Standard work for resource use; * Golf score for ergonomics.		

Category: Use of environmental practices				
Subcategory	Questions	Verbalizations	Result / Output	
Administration support	10 e 11	Interviewee A: Yes, there is a lot of support. The plant manager, in fact if we think of corporation, Alpha as a multinational since the CEO there is such support.  Interviewee B: Yes. We could not have the structure we have today, for example, all the coordinators, to have our area, to get the attention of the staff to be able to do a project, to improve, if they did not have the interest and the Support from top management.  Interviewee C: Yes, it has management support.  Interviewee D: Yes, there is, support.	There is management support for Lean Manufacturing and use of environmental practices	
Importance	12 e 13	Interviewee A: And today in these materials, just as I mentioned the tools, these materials do not have some details that contribute a lot to the environment, they are not specific to the environment. You have the opportunity to improve these materials, I would say you have the opportunity, but I would say that thinking of cost reduction has a number of initiatives. For example, reduction of electricity, reduction of water consumption, they also reduce the cost, which is what we seek in all Kaizens, and go against the environment, meet the environmental need. It is not explicitly a consequence of all our initiatives.  Interviewee B: We end up seeing some sort of daily question like waste, or recycling, or some kind of these processes. So when we are involved with any of these projects, yes, it is everyday.  Interviewee C: How I show the importance of environmental work is through Lean. I need contact, that the environment sector appears and to achieve this is through Lean. You do not have a Kaizen just for production, but for top management.  Interviewee D: We already think about Lean today. It's natural today.	* Lean projects for environmental improvement; * Relationship between Lean and environmental practices.	
Difficulties	14	Interviewee A: I do not think there is any limitation or barrier. I think these barriers do not exist if we look at the point of view that every process is a process that can be improved, can be improved through the concepts of Lean, Lean tools.  Interviewee B: At first I do not see any technical difficulties between the two.  Interviewee C: I think not, because for example, sometimes they come up with some ideas that can not be implemented, but then we explain and they understand. Then there is no difficulty. Sometimes technical knowledge, where they sometimes give ideas, but do not know the technical part of the environment area.  Interviewee D: No. Not anymore because it is already widespread. Today practice is welcome.	There is no limitation or barrier between Lean Manufacturing and environmental practices.	

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