A multivariate approach for identification of optimal locations with in Ethiopia's wheat market to tackle soaring inflation on food price

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I. Introduction

After years of low and some times negative inflation, Ethiopia was experiencing soaring food and general inflation in period of 2003 to 2009. In 2000 the level of inflation in consumer price index was 6.2%. In the following two years of 2001 and 2002, a deflation rate of 5.2% and 7.2%, respectively, was observed (WB, 2008/9). This pattern was common pattern in the entire period extended from 1991 to 2002. However in recent years and mainly since 2006, the country was experiencing double digit inflation, reaching more than 40% in 2008. (IMF, 2008)

The inflation, of the period, is mainly related to ever soaring food prices. (IMF, 2008 and Loening et al., 2009). What is puzzling is that the unprecedented level of inflation on food prices is observed when the data (NBE, 2008 and MoFED, 2008a) is showing that the country was having a pamper harvest of agricultural products.

Given the unprecedented and speedy rise on crude oil and internal food prices, at the time, it is very tempting to associate the rise in domestic prices with international dynamics. Actually, a study by Loening et al (2009) did found that the main causes of inflation in the long run are the foreign exchange rate and the international price of food and none food items. In short run, supply shocks and inflation inertia followed by money supply growth are strong determinants of inflation. It is hard to swallow the above result, when most of the inflation is observed in staple grains; which are none tradable for the country[1] and when domestic oil price is increasingly subsidized by state, with every increase in international price of oil. Moreover a study by Ulimwengu et al (2009) did show that domestic maize price are not cointegrated with international maize price; which support the view that Ethiopian food inflation, which is the major cause of the over all inflation, is not caused by Global or regional factors but by domestic factors. If this conclusion was wrong, there should be a correlation between Ethiopia's and similar countries' inflation. But still the level of inflation observed in the country is much higher than the inflation observed in neighboring countries (IMF, 2008) and Sub Saharan African Countries (MoFED, 2008b).

Understanding the real source of the problem can improve the effectiveness of any intervention. However agreement does not seem to exist, between stakeholders, about the real source of the problem and associated solution to the problem (see IMF, 2008). One of the possible solutions forwarded by government is to intervene in grain markets, through international purchase and distribution of white wheat in to the domestic economy (MoFED, 2008b). Such intervention, in order to be effective and efficient, needs to be targeted in optimal locations; where effective stabilizing intervention can be done with least possible cost. In this paper such locations are identified by using a vector error correction model (VECM) developed by Johansen (1988, 1991, 1992) with search

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[1] The same study by Loening et al (2009) did state that food imports are less than 5% of agricultural GDP, for example.

criteria for one common trend introduced by Gonzalez – Rivera and Helfand (2001). The short run dynamics of the market are articulated by analyzing the adjustment parameters estimated in VECM and persistence profile for system level shock developed by Pesaran and Shin (1996). Additionally markets which are having major impact on the long run common trend, which in turn is keeping the prices under rule of one price, is estimated by following Gonzalo and Granger (1995) common trend estimation methodology.

The data used for this paper is collected by European Union and is obtained from Ethiopian Grain Trade Enterprise (EGTE). The data is extended from 1980 to 2003. Unfortunately, most of the data for pre 1996 was highly incomplete and less reliable, since it is compiled from different secondary sources. However for 8 wholesale markets, more or less, complete monthly data is found from 1996 to 2003. There are few randomly missing values but they are extrapolated from the data. To extrapolate the missing values, first the price is regressed on monthly dummy and year. Then the predicted values are used as initial value. Then given monthly nature of the data auto regressive model with 15 lags or AR(15) is fitted and the predicted values are replaced for the originally missing values. And recursive estimation, prediction and replacement are done until the difference between previously used value and new predicted value becomes approximately zero. The basic idea is to extrapolate the needed information from the data itself, by using the information contained on the lagged values of the level price. Following this introductory part, the theoretical base of the analysis and methodology used in this paper will be explained in part 2 and 3, respectively. In part 4 results of data analysis will be presented, to be followed by conclusion and policy implication in part 5.

II. <u>Theoretical framework for spatial cointegration of prices</u>

Theoretically, the difference between spatial price margin and the transaction cost of creating space utility will determine the market boundary of a given out put. Following the price bound model, there will be profitable price arbitration between two locations, if the price margin between the two locations is higher than the transaction cost of creating space utility (Baulch, 1997; Sexton et al.; 1991 and Spiller and Wood, 1988). In highly competitive market, with adequate flow of information and highly functional credit market, contract enforcement institutional setup, risk management capabiltiy and marketing infrastructure, the most important transaction cost in creating space utility is transportation cost. In such location, assuming transportation infrastructure, distribution of transportation service and distribution of demand is highly homogenous, the boundary of a given firm's market will be determined by distance only. As result there will be high level of price arbitration between closely located markets compared to distantly located markets. This is the logical base of early spatial models of Christaller (1933), Isard (1956), Losch (1954), Von Thunen (1826) and Weber (1909).

The problem is that the world, and especially the developing side of the world, is not as simple as the classical or neoclassical models assumed it to be. There is widely documented evidence to support that grain trading in developing economies is constrained by lack of finance, adequate storage facility, adequate marketing infrastructure, modern marketing skill, efficient contract enforcement mechanism,

adequate risk management capacity and adequate information (Rapsomanikis and Karfakis, 2007; Gabre-Madhin, 2001 , 2001b; Gabre-Madhin et al.; 2003, Fafchamps and Minten; 1999, 1999b; Fafchamps, 1996, 2003; Jayne et al., 2002; Bigsten et al., 1998; Barrett, 1997; Rauch and Casella, 1998; Bryceson, 1994; World Bank, 2002 and McMillan and Woodruff, 1998).

However institutional economists and sociologists (Stiglitz, 2000; Gabre-Madhin, 2001; Grootaert, 1998; Durlauf and Fafchamps, 2004; Guiso et al, 2000; Fafchamps and Minten, 1999, 2002; Fafchamps, 1996, 2002, 2006; Greif, 1993; Platteau, 1994 and McMillan and Woodruff, 2000) did show that when the market and the state are not well developed, to provide Pareto optimal incentive to coordination economic agents to ward optimal goals, local institutions will develop to fill part of the gap. The widely documented alternative institutional response in (grain) trading, labor market and consumption smoothing is networking (Fafchamps and Minten, 1999, 1999b, 2002; Fafchamps et al., 1994; Durlauf and Fafchamps, 2004; Fafchamps, 1996, 1997, 2002; Gabre-Madhin, 2001, 2001b; Gabre-Madhin et al., 2003; World Bank, 2002; Grootaert, 1998; Overa, 2006; Lyon, 2000; Greif, 1993; Coleman, 1988; Rauch and Casella, 1998; Moore, 1999; Kranton and Minehart, 2000; Kranton, 1996; Edwards and Ogilvie, 2009; Barr, 2000; Harbord, 2006; Palaskas and Harriss-white, 1993 and McMillan and Woodruff, 1998). Traders by developing networks based on social capital of trust and (collective or bilateral) sanction will not only able to improve their liquidity, but also the level of information that they can collect from different locations. By working as family worker in currently networked trader/s, they will gain the necessary skills and reputation they need to function in highly imperfect market. Networks can minimize the formal contract enforcement cost of trading and credit provision, by depending on trust and collective or bilateral sanction. Moreover networks can reduce search and screening cost to transform the grain market from less efficient flee market to ward more efficient reputation based market. So, well developed trade under highly imperfect market structure will be possible, if and only if the necessary informal institutions are developed to fill the gap of the formal sectors. If not the market will end up being a flee market (Fafchamps, 2002; Fafchamps and Minten, 1999, 1999b and Minten and Kyle, 1999).

The million dollar question is 'what factors determine the development of such institutions?' The critical juncture hypothesis assumes that historical factors will mainly determine the development of local institutions (Fedderke, 2001 and Acemoglu et al. 2009). In areas with history of wide spread trust and intergenerational trading culture, there are large chances that there will be adequate social capital to facilitate trade (Greif 1993). In simple words it means institutional development is path dependent and history does matter! (Durlauf and Fafchamps, 2004; Lyon, 2000; Kranton, 1996; Greif, 1993 and Fedderke, 2001)

However additional research on game theory by Fafchamps (2002), Ghosh and Ray (1996) and Bala and Goyal (2000) did show that the level of expected trading gain in addition to networking cost will determine the level of spontaneous trust based market development. Means when the expected gain from trade is very high, which is related to structure of production and consumption, there will be high chance of cooperative

outcome based on trust. The second important variable is networking cost. The cost involved in creating and maintaining link with other traders. There are two but related costs. One cost is related to trustworthy traders and another is the networking cost of the cheaters. So social capital will be effective, if the networking cost of the trustworthy trader is very low (Fafchamps, 2002) and the networking cost of the cheater is very high (Fafchamps, 2002; Kranton, 1996; Greif, 1993 and Coleman, 1988). If the networking cost of the trustworthy trader is very low, he/she can use bilateral or collective sanction (Fafchamps, 2002; Kranton and Minehart, 2000; Greif, 1993; McMillan and Woodruff, 2000 and Harbord, 2006) or can demand compensation (Harbord, 2006) to achieve cooperative out come. Sanctions or compensation by imposing higher future networking cost for the cheater will result on more cooperation and efficiency (Fafchamps, 2002; Moore, 1999; Kranton, 1996; Greif, 1993; Coleman, 1988; McMillan and Woodruff, 1998, 2000 and Harbord, 2006,). However as shown by Fafchamps (2002) neither sanction nor compensation are necessary for cooperative out come. When the search cost is very high (which will increase the networking cost of trustworthy trader) compensation or sanction can seriously affect the future profit of the trustworthy trader. However, if the gain from trade is very high, the existence of large number of cheaters in market will improve cooperation among trustworthy traders (Fafchamps, 2002 and Ghosh and Ray, 1996). But the out come would be much efficient, if collective sanctions or compensations are used (Fafchamps, 2002; Ghosh and Ray, 1996 and Harbord, 2006). As result, in general, factors which determine the networking cost of both trustworthy and untrustworthy trader will determine the development of networks.

Socio-cultural and historical factors have important role to play in determination of these costs. Studies did found that ethnic, family, linguistic and religious similarity, in addition to generic personal relationship, can be effective in promoting meso level trust. (Fafchamps, 1997, 1999; Moore, 1999; Overa, 2006; Lyon, 2000; Greif, 1993; Coleman, 1988; Barr, 2000; Platteau, 1994, 1994b; McMillan and Woodruff, 1998, 2000; World Bank, 2002; Bryceson, 1994; Fafchamps and Lund, 2003; Fafchamps and Gubert, 2007 and Palaskas and Harriss-white, 1993). However additional studies did show that religious, (Fafchamps, 1996, 2003; Fafchamps and Minten, 1999b; Minten and Kyle, 1999 and Alesinaa and La Ferrara, 2002) linguistic (Fafchamps and Minten, 1999b) and ethnic (Fafchamps and Minten, 1999, 1999b; Fafchamps, 2003; Minten and Kyle, 1999; Bigsten et al., 1998; Edwards and Ogilvie, 2009; Alesinaa and La Ferrara, 2002; McMillan and Woodruff and 1998, Gabre-Madhin, 2001b) similarity are not effective in facilitating trade in all locations and all cases. Means religion, language and ethnicity can be important in some locations and times, but not in all locations and times.

Other factors that can promote trust includes frequency of interaction and associated reputation development (Stiglitz, 2000; Glaeser et al., 1999, 2000; Fafchamps and Minten, 1999, 1999b, 2001; Fafchamps, 2002; Moore, 1999; Overa, 2006; Lyon, 2000; Greif, 1993; Platteau, 1994; McMillan and Woodruff, 1998, 2000; World Bank, 2002 and Gabre-Madhin 2001b), distance (Glaeser et al., 2000; Overa, 2006; McMillan and Woodruff, 2000; Fafchamps and Lund, 2003 and Fafchamps and Gubert, 2007) and quality of transportation and communication infrastructure (Overa, 2006). Normally, people which are frequently dealing with each other, located in close distance and are

able to communicate and interact easily will have better capacity to monitor the behivor of each other. As result they will have better capacity to develop trust based networks. Again as stated above history did matter for development of networks. Networks and trusts can be inherited from generation to generation not only with in families, but also with communities through statistical discrimination (Fafchamps and Minten, 2001; Fafchamps, 1999; Greif, 1993; Coleman, 1988 and Platteau, 1994).

Additionally big traders and rich people have more chance of having dense networks than poor or small scale traders. (Glaeser et al., 1999, 2000; Fafchamps and Minten, 1999, 1999b; Fafchamps and Gubert, 2007; Fafchamps, 1997; Alesinaa and La Ferrara, 2002 and Gabre-Madhin et al., 2003). Education and age (up to a limit) are observed to increase social capital (Glaeser et al., 1999, 2000; Alesinaa and La Ferrara, 2002 and Fafchamps and Gubert, 2007). However Guiso et al (2000) in Italia found that meso and micro level social capital is negatively related to education. And Barr (2000) found that small scale, poor investors, will invest more on social capital. Similar results are also found in Vietnam by McMillan and Woodruff (1998). In general the effect capital, education, wealth, ethnicity and religion on development of social capital are found to be sample specific.

Moreover, the development of trading network in one commodity is expected to be highly affected by the general development of networks, dealing in other commodities of the same location. This is so, since the development of social capital, marketing infrastructure and trading skill is dependent on the over all, past and present, trade flow of the area. In areas with adequate in flow and out flow of goods, there will be conducive environment for development of both formal and informal institutions. If the location is a major coffee exporter for example, the dominant export commodity for Ethiopia, social capital and storage facility will be relatively well developed in that location. Given critical shortage of foreign exchange, the state has more incentive to invest on marketing infrastructure of such location. The skill developed and experience gained in coffee market will be also useful for functioning and operating profitable trading enterprise in other related commodities and markets. At the same time historical factors, like the pattern of colonial expansion and early trading history of the area will determine, not only the level of social capital in given area, but also the level of both marketing infrastructure and trading skill of a given area.

The general point is that, in line with critical juncture hypothesis history does matter! But every thing is not about history (Glaeser et al., 1999; Fafchamps and Minten. 2001 and Fafchamps, 1999). Spontaneous trust can also develop, if the gain from trading is very high and there are right economic conditions to promote network development. For example a study by Palaskas and Harriss-white (1993) in West Bengal did show that new markets can easily out perform established markets, when things are right. Given these facts it is logical to conclude that markets with long lasting trading history, high flow of products, high level of potential arbitrage benefit, adequate formal and informal marketing infrastructures will have stronger cointegration with other markets and will have speed-full correction of shocks.

Unfortunately social capital is not productive in all cases. An analysis by Arnott and Stiglitz (1988) in insurance market pointed the fact that local institutions could be functional, but are not necessarily Pareto optimal. To make things worst they can, possibly, kill the development potential of much efficient market institutions. Many researchers either based on theoretical reasoning (Stiglitz, 2000; Grootaert, 1998; Durlauf and Fafchamps, 2002, 2004, 2006; Lyon, 2000; Kranton and Minehart, 2000; Kranton, 1996; Platteau, 1994, 1994b; Rauch and Casella, 1998 and World Bank, 2002) or empirical evidence (Fafchamps, 1996, 1999; Guiso et al, 2000; Fafchamps and Minten, 1999; Barr, 2000; Barrett, 1997; McMillan and Woodruff, 1998, 2000; Fafchamps and Lund, 2003; Fafchamps and Gubert, 2007; Weerdt and Dercon, 2006b; Palaskas and Harriss-white, 1993; Gabre-Madhin, 2001b and Gabre-Madhin et al., 2003) did clearly support the above conclusion.

As proved by Fafchamps (2002), if the gain from trade is very low, there will be low level of networking in the market. As result some locations will be dominated by few networked traders, if the search cost is high (ibid). Unfortunately, the existence of social capital and market failures in that area, by deterring entry, will sustain uncompetitive behivor of the few traders, unchecked by competition. Means areas with out adequate trade flow or being excluded from the main trading route may show low level of cointegration with other markets, even if they are located in close proximity to other markets. And this is shown to be the case in Niger livestock market (Fafchamps and Gavian, 1996). Under such reality, transportation convinces is not the only factors which determine the cointegration of market prices and the 'border' of one price system. It is possible a market in short distance from the trading center but with low trade flow and dysfunctional institutions to be dominated by few traders, with manipulative behavior. This hypothesis is clearly backed by studies which show that even though transportation infrastructure is very important for market integration, transportation convince alone can't explain market integration and efficiency (Rapsomanikis and Karfakis, 2007; Fafchamps, 1996; Fafchamps and Gavian, 1996 and Palaskas and Harriss-white, 1993). This is so since customers facing high transaction cost can't make frequent and small quantity purchase from the near by market. But again hording of goods is not optional due to liquidity problem related to low income and dysfunctional credit market.

However once the markets are cointegrated under rule of one price, implying they are having functional institutions, the speed of adjustment to system wide shock will depend to higher extent on transportation convince and to some extent on efficiency of local institutions. If markets are cointegrated under rule of one price, it means the local institutions are functional. However functionality, in opposite to optimality, is a relative term. So, still areas with relatively more functional institutions will be much efficient in correcting shocks than areas with relatively less functional institutions. As result transportation convinces, given its important share in transaction cost of developing economies (Minten and Kyle, 1999; Fafchamps and Hill, 2008 and Gabre-Madhin, 2001b), will become more important factor in determination of speed of adjustment. In general, it is very logical to expect the fact that market integration, in contrary to speed of adjustment after system wide shocks, to be less dependent on transportation cost. And this is found to be the case in this paper.

III. Econometric methodology

3.1. Introduction to econometric methodology

The main focus of the paper is to determine the long run and short run relationship that exists between spatially dispersed wheat market prices, based on vector error correction model (VECM). The level of integration of wheat markets, located in different parts of the country, under the rule of one price is very informative in guiding stabilization efforts in to optimal locations. The stabilization policy in wheat markets, which was implemented by state, even though was found to be effective in slowing the inflationary tendency, it was not found to be very effective in solving the inflationary problem ( ). So, still there is need for identification of optimal locations in order to guide current and future interventions in grain market.

If markets, located in different locations, are highly integrated, few or even one market/s can be used to stabilize the whole country. If there are many markets under rule of one price, the market/s place where optimal intervention can be targeted can be identified depending on the statistical significance of the adjustment parameters, the speed of adjustment of each market to ward equilibrium and the relative importance of each market in determination of the single common trend. But, if the markets are not integrated under rule of one price, optimal stabilization will demand simultaneous intervention in different part of the country.

The prices of the same grain discovered in different markets are expected to have an equilibrium long run relationship, which can be modeled by VECM. The conventional approach to VECM is first, to determine the appropriate lag, by one of the few information criterions. And then, by using the above selected lag in the VECM, to determine the number of cointegration vectors found among the prices. (Johansen, 1988, 1991, 1992) Assuming that there are theoretical bases, which can identify the cointegration equations from the space spanned by them, the above procedure is simple, but fruitful two step procedure.

If $n-1$ cointegration relations (vectors) are found among n prices, there is no identification problem, as all markets are pair wise cointegrated and all are following a single common trend[2] (Gonzalez – Rivera and Helfand, 2001). But, if the number of cointegration relationships are less than $n-1$, there will be identification problem; in which neither theory nor empirical evidence will be any help. Empirical evidence or specifically the estimated parameters identify the space spanned by the cointegrating vectors, not the true cointegrating vectors. Normally, theory is used in order to fix the restrictions needed to identify the cointegration equations. Theoretically, unless transaction costs, of creating space utility, are very high, all market prices are expected to be pair wise cointegrated. This theoretical view point is too general to identify the cointegration vectors. This very fact will create identification problem, if there are more than one common trend between n prices.

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[2] Still out of $^{n}C_{2}$ cointegration vectors only $n-1$ are relevant and others are redundant.

Despite high possibility of omitted variable bias, on estimated parameters (ibid); the above mentioned identification problem is the reason why most cointegration analysis on market prices have been limited to biveriate analysis. Fortunately, a simple grid search procedure is proposed by Gonzalez –Rivera and Helfand (2001) to solve the identification problem. The grid search procedure and the needed modification on it are explained below.

3.2. <u>Methodological base of the grid search process</u>

If given number of market locations are following, one common trend, each location will be pair wise cointegrated with every other location. However, all bivariete vectors need to be estimated in full dimension. When higher dimension cointegration is estimated using lower dimension or bivariate cointegrations, specification bias will be introduced due to omitted error terms (Gonzalez – Rivera and Helfand, 2001). Therefore, the concentration of most research papers, which includes Dawson and Dey (2002), Gali and Brown (2002), Fafchamps and Gavian (1996), Dercon (1995), Palaskas and Harriss-white (1993) and soon, on bivariate analysis is not sound; though understandable given the identification problem that can be expected, if all markets are not pair wise cointegrated.

Innovate methodology, to solve this problem, was proposed and used in Brazil rice market by Gonzalez – Rivera and Helfand (2001). The ideas it to start from *m* well connected markets which are following one common trend. And sequentially to add more markets, given all included markets are sharing one common trend. In Brazil rice market distance was found to be an important determinant factor for order of inclusion; when the search is started from 10 markets to build a network of 15 markets. This methodology is adapted by Rashid (2004) to Uganda Maize market. Starting from capital city of Uganda, Kampala, and other major trading center, Jinja, additional markets are included in to the rule of one price system based on their distance from capital city.

There are two problems to the methodology proposed by Gonzalez – Rivera and Helfand (2001). Let's start from the first one. Since lower dimension estimation of higher dimension system can introduce omitted variable bias, the search procedure is theoretically unsound. Omitted variable bias expected in lower dimension estimation will make cointegration analysis none transitive. It is theoretically possible that three markets, which are not cointegrated at biveriate level, to be cointegrated at third dimension. And such occurrence was wrongly interpreted by Rapsomanikis and Karfakis (2007) to be caused by specification bias and data problem.

Second, even if, in relatively more advanced economy of Brazil distance is found to be the main determinant factor for order of inclusion, why it should be the case in relatively less developed market of Uganda? It is true that distance matters for market efficiency and cointegration (Goletti et al., 1995; Rapsomanikis and Karfakis, 2007; Overa, 2006 and Fafchamps and Gavian, 1996). But spatial arbitration is not only about transporting goods in space. To quote North, as cited in Gabre-Madhin (2001:1)

"There have always been gains from trade . . . but so too have there been obstacles to realizing these gains. If transport costs were the only obstacle, then we would observe through history an inverse relationship between transport costs, on the one hand, and trade and exchange and the well-being of societies on the other."

This is a clear point to show the fact that creating space utility is not about transporting goods, only. This is so, even if roads and efficient transportation facility can contribute for distributional efficiency and economic growth, as shown by Dercon (2006). Actually a study by Gabre-Madhin et al. (2003) did show that in Ethiopia transportation cost, even for long distance traders, is not as high as sacking and handling cost. High sacking and handling cost is caused by lack of trust and it can be reduced by development of networks. The same is the case for search cost, which is found to be as high as 17% of transaction cost in Ethiopia (Gabre-Madhin, 2001 and Gabre-Madhin, 2001b). So, given the fact that Ethiopia is one of the countries in Africa with least road density (Gabre-Madhin et al., 2003 and Gabre-Madhin, 2001b) and still in Ethiopia other transaction costs are, at least, as important as distance, it is not sound to think order of inclusion in Uganda or other developing economies will be determined by distance only. This hypothesis is in line with findings of some researchers. Studies did clearly show that spatial arbitration and its efficiency is not sole function of distance. (Rapsomanikis and Karfakis, 2007 and Fafchamps and Gavian, 1996)

Let's focus in the first challenge and actual application of the methodology on real data. The omitted variable bias will be a series problem in two special and extreme cases, only. In first case, the problem will be series when all locations are highly cointegrated and each location is correcting the shocks ignited in every other location. In such case most of the shock initiated in two pair of locations will be corrected by all locations. Unless this fact is taken in to account, in the estimation processes, bias on estimated parameters will be very series. As result, not only we may wrongly reject cointegration relation ship between prices, but also the error vector may not be white nose. In the second case, series omitted variable bias will be observed when the country is having two groups of cointegrated market locations, which are not cointegrated to each other. In which one of the two must be highly cointegrated and the other need to be less cointegrated. So, the search procedure will identify the weak group, since there will not be a series omitted variable bias. Unfortunately, it will fail to identify the second group; since, by the implicit assumption of the search procedure, higher dimension cointegrations have to be based on lower dimension cointegrations. Excluding these two extreme possibilities, which are less probable in developing economies, without series and localized civil or military conflict, the omitted variable bias will not be a series problem.

In actual markets found in developing economies, some market combinations will not have perfect cointegration with every market, in the rule of one price. As result, they may solely correct their own shocks. If these markets are exogenous to other markets, their cointegration at lower dimension will not introduce omitted variable bias. And the grid search process will build the system of one price by adding the next market location, which is dependent on those cointegrated market locations and itself only. Finally, highly cointegrated market locations will be identified, in the last part of the search process. It is

possible that identifiable cointegrated market locations could be more than 2 and it is necessary to keep searching, until the minimum cointegrated dimensions are found. Or as alternative, it is possible to start the search process from large number of markets, which are expected to be highly cointegrated to each other, as is done by Gonzalez – Rivera and Helfand (2001), on their analysis of Brazil rice market. In addition, if at given dimension, markets are not found to have one common trend, the search has to continue, until all combination at each dimension are tested. This is so, since lower dimension estimation of higher dimension systems will introduce omitted variable bias. So the failure to find one common trend in lower dimensions could be due to omitted variable bias.

There are three, additional factors, which could influence the search result. First is the level of external shocks, like food aid, injected   in to the market. If there is high level of external shock injected into some markets, it can possibility break the co-moment between these market prices and others. This is especially true, if these markets are price takers. Second, if the level data of some locations are not white nose, they may need fully specified higher dimension cointegration model, in order to have white nose error terms. As result, normality, serial correlation or ARCH/GARCH testes will, wrongly, reject their cointegration with others; even when one common trend is found. The third factor is related to the relative importance of a given grain in portfolio of the local traders. If the traders are highly engaging in other more important commodities, say coffee or chat in Ethiopia case, and grain trade is not the most important source of profit, they may fail to react for each grain price deviation from equilibrium. And he/she may not exert full effort to develop and sustain grain trading networks (Greif 1993). This will affect both the probability of being part of the rule of one price system and speed of adjustment to system wide shocks, if they are part of the system. If such market is found to be cointegrated with other markets; shocks ignited in this market will be corrected by other markets. This will make the market weakly exogenous. In the search processes, this market will not be able to be identified, unless all important markets are included in the vector of market prices. However, if the weakly exogenous market is the central market and the shocks are corrected by the specific redial market only, it will be an ideal central market for identification in the search process.

As strategy, it is important to start the search process from central market and important but relatively isolated market, with white nose level data. The market must be highly dependent on the central market, but not directly on other markets. Moreover, it is preferable, if the central market is weakly exogenous to shocks coming from other markets, if the local traders' profits in radial market are highly dependent on the dynamics of specific grain price; if there is efficient marketing infrastructure; if the location has long history of trade link and so on. This is farther refinement of Gonzalez – Rivera and Helfand (2001) and Rashid (2004) search methodology, based on theoretical development of new institutional economics.

The finding (Gonzalez – Rivera and Helfand, 2001) and assumption (Rashid, 2004) of the t=wo early papers is that order of inclusion in to the rule of one price is sole function of distance from capital city or central hub market of the country. This is assumption is the

second short coming of the proposed grid search procedure and it is going to be addressed, below.

Order of inclusion, in to the rule of one price, is not directly related to strength of cointegration. Order of inclusion is related to existence of conditions, which minimize the specification bias. Among them, one is low level cointegration with all market locations, except the central hub. Moreover, strength of cointegration is not sole function of distance. So, distance can't be used as the only determinant factor in order of inclusion. However, if the markets are under the rule of one price, the speed of correction to system wide shocks may be highly dependent on transportation cost. If they are part of the rule of one price system, they will normally have functional institutions, storage facilities and transpiration services. As result distance will be a very critical, but not the only, factor for speed of error correction following the occurrence of system wide shocks.

Unfortunately, this fact can't necessarily apply to adjustment parameters. If the system is facing high amount of shocks, that can't be easily digested, it will fail to have cointegration under one common trend. So, if there are markets in the one price system, in which their shock is hard to digest, there must be very small amount of shocks coming from these markets. As result the variance related to these markets will be small and their contribution to the system wide shock will be small. In such scenario, these markets' speed of adjustment to system wide shock will be related, mostly, to shocks coming from other markets. These markets can have quick adjustment to system wide shock, if they are closely located to the central market. However, if their own shock is taken in to account, by measuring adjustment parameters, they may have very slow adjustment process, since the system can't easily digits shocks coming from these markets.

The main hypothesis of this part of the paper is that the grid search methodology used by early papers to search for cointegratd markets, which are ruled by one price system, is theoretically unsound; but practically can be very useful. However, distance can't be the main determinant factor for order of inclusion of markets, in to the rule of one price. In this paper to prove or disprove the above hypothesis, a routine search is made on all possible permutation of markets starting from 2nd dimension up to 8th dimension, maximum number of dimension considered under this study. And the routine search procedure followed in this paper was able to generate the same network of markets that can be found, if we follow the simple Gonzalez – Rivera and Helfand (2001) grid search methodology, with modifications given above. This will be very useful step in justifying the methodology proposed by Gonzalez – Rivera and Helfand (2001); which can improve the applicability of multivariate cointegration analysis for market prices. Given this methodological facts related to the search process, the econometric models used in this paper are explained below.

3.3. Econometric models
3.3.1. Vector Error Correction Model (VECM)

The log price (P) of a commodity, in given market (i), can be presented by variable P_i. And all n numbered log prices, in n locations, can be presented by n dimensional vector $\mathbf{P}$.

$$\mathbf{P}^{'} = \begin{bmatrix} P_1 & P_2 & . & . & . & P_n \end{bmatrix} \dots\dots\dots\dots\dots\dots\dots\dots\dots\dots\dots\dots\dots\dots\dots.1$$

If the prices are cointegrated, based on Granger representation theorem (Engle and Granger 1987), they will have the following error correction representation.

$$\Delta\mathbf{P}_t = \boldsymbol{\alpha} + \boldsymbol{\gamma}\mathbf{t} + \boldsymbol{\zeta}_1\Delta\mathbf{P}_{t-1} + \boldsymbol{\zeta}_2\Delta\mathbf{P}_{t-2} + \dots + \boldsymbol{\zeta}_{P-1}\Delta\mathbf{P}_{t-p+1} - \boldsymbol{\beta}\mathbf{A}^{'}\mathbf{P}_{t-1} + \boldsymbol{\varepsilon}_t \dots\dots\dots\dots\dots.2$$

Vector $\boldsymbol{\varepsilon}_t$ is a white nose n dimension vector, with variance covariance matrix of $\boldsymbol{\Omega}$. In which $E\left(\boldsymbol{\varepsilon}_t\boldsymbol{\varepsilon}_\tau^{'}\right) = 0$ for $t \neq \tau$, means the error vector is serially independent, and $E\left(\boldsymbol{\varepsilon}_t\boldsymbol{\varepsilon}_\tau^{'}\right) = \boldsymbol{\Omega}$ for $t = \tau$, means there error vector has constant variance covariance matrix. The $(n \times h)$ matrix of $\mathbf{A}$ is the cointegrating vector, which defines the long run relationship between $h+1$ prices. The number of cointegration equations or vectors (h) will be identified by using trace statistics, developed by Johansen (1988, 1991, 1992). The $(n \times h)$ matrix of $\boldsymbol{\beta}$ represents adjustment parameters. The adjustment parameters are measures of the speed of adjustment to ward equilibrium, after any shock.

The cointegration equations are estimated based on the assumption of normally, independently and identically distributed error vector (Johansen, 1988, 1991, 1992 and Hamilton, 1994). But as was developed in Johansen (1988, 1991, 1992) and clearly explained in Hamilton (1994), the most critical assumption is the serial independence of the error vector. Asymptotically, normality and homoskedasticy of the variance are not binding assumptions. In this paper, even though the time period is 8 years (1996 – 2003), which is not very small for cointegration analysis, the use of monthly data did restrict the number of observations to just 96. So normality, independence and constancy of the variance are demanded in each VECM estimated in the grid search process.

For normality Jarque and Bera (1980, 1981) or J-B test and for serial correlation LM test developed by Breusch (1978), Breusch and Pagan (1980) and Godfrey (1978) are used. This is justifiable given Demiroglu (2000) for J-B test and Brüggermann et al (2006) for LM test did show the fact that these testes are robust for testing the distribution assumption of cointegrated series. The Johansen VECM and related rank testes are asymptotically applicable for both homoskedastic and heteroskedastic errors (Johansen, 1988, 1991, 1992; Hamilton, 1994; Cavaliere et al, 2009 and Lee and Tse, 1996). However, in small and moderately small samples heteroskedasticity is observed to reduce the power of rank testes, marginally (Lee and Tse, 1996 and Cavaliere et al, 2009). To test for auto regressive conditional heteroskedasticity (ARCH) effect, discovered by Engle (1982), or its extension to generalized auto regressive conditional

heteroskedasticity (GARCH), discovered by Bollerslev (1986), we can use the residuals from the vector error correction model. The test for ARCH(q) or GARCh(p, q) = ARCh(p + q) will follow conventional distributions, under the null of white nose errors. Once the cointegration equations are estimated, the next step is to estimate the main determinants of the common trend. This is done by following Gonzalo and Granger (1995) methodology, explained below.

3.3.2. Estimation of common trend

If n markets are under rule of one price, there will be $n-1=h$ cointegration relations and 1 common trend. The estimation of this single common trend will be useful, in order to understand the importance of a given market in determination of the common trend. A market (1) which is highly cointegrated with other markets, (2) which is having significant impact on the common trend, (3) which is having short persistence of shocks and (4) which is more or less weakly exogenous will be the market where efficient stabilization can be done, in cost effective manure. The estimation of the long run trend will be done using Gonzalo and Granger (1995) linear decomposition of price vector in to permanent and temporary component as

$$\mathbf{P}_t = \mathbf{A}_1 f_t \; + \; \tilde{\mathbf{P}}_t \dots\dots\dots\dots\dots\dots\dots\dots\dots\dots\dots\dots\dots\dots\dots\dots\dots\dots\dots\dots\dots\dots\dots\dots..3$$

Where $\mathbf{P}_t$, $\mathbf{A}_1$ and $\tilde{\mathbf{P}}_t$ are n dimension vectors and f_t is a scalar of common trend. So the prices are function of permanent component (f_t) loaded by loading vector $(\mathbf{A}_1)$ plus temporary component $(\tilde{\mathbf{P}}_t)$. The basic assumption imposed, by Gonzalo and Granger (1995), and used to estimate the common trend is that, first f is linear on observed prices and second, the temporary component does not have permanent impact on prices. Formally the first assumption implies

$$f_t = \mathbf{a}_{\perp}^{'} \mathbf{P}_t \dots\dots\dots\dots\dots\dots\dots\dots\dots\dots\dots\dots\dots\dots\dots\dots\dots\dots\dots\dots\dots\dots\dots\dots\dots.4$$

The vector of coefficient in equation 4 or $\mathbf{a}_{\perp}^{'}$ is related to the null space of the cointegrated vectors, as shown by Gonzalo and Granger (1995). The statistical and numeric significance of $\mathbf{a}_{\perp}^{'}$ will be used to identify price makers and price takers in the rule of one price system. And as proved by Gonzalo and Granger (1995) a conventional Wald test can be applied to coefficients in equation 4, given the vector error correction model is correctly specified, identified and estimated by Johansen (1988, 1991, 1992) VECM frame work. Or alternatively, we can use the following log likelihood test

$$LL = -T \sum_{i=r+1}^{P} \ln\left(\left(1-\lambda_{P-i}\right)/\left(1-\lambda_{P}\right)\right) \dots\dots\dots\dots\dots\dots\dots\dots\dots\dots\dots\dots\dots\dots\dots\dots.5$$

Where λ_p is the smallest Eigen value in the unrestricted model and λ_{p-i} is smallest Eigen value, when the impact of i markets is constrained at zero. The above statistics will follow Chi2 distribution, with $p-m$ degree of freedom. Where p and m are number of Eigen values in unrestricted and restricted models, respectively.

3.3.3. __Estimation of persistence profile__

As rightly stated by Pesaran and Shin (1996) researches which simply focus in long run may not be complete and may not be able to generate very useful recommendation for policy makers, unless their long run analysis is complemented by short run analysis. So, in order to measure short run dynamics of prices, a persistence profile developed by Pesaran and Shin (1996) and the adjustment parameters, estimated in VECM, are used in this paper. The idea behind persistence profile is explained below.

In bivariate error correction model the size of the adjustment parameters and the statistical significance of the adjustment parameters will be used to analyze the short run dynamics of the market. If an adjustment parameter is -0.33, it means it will take 3 (= 1/0.33) periods for the market to correct shocks initiated in its long run relationship with the other market in the bivariate analysis. Moreover, if a market's equation has shorter lag, it means the market is having short memory of past shocks or to follow Ravallion (1988) thinking it is strongly cointegrated with the other market, in the bivariate analysis. To summarize the impact of both short run groups of parameters, impulse response functions are widely used in literature. However, impulse response functions are found to be less informative, if shocks happening to different prices are correlated. And the orthogonaization method used to solve the problem is found to be inconclusive, since it is order sensitive (Pesaran and Shin, 1996).

Following Pesaran and Shin (1996), persistence profiles are used to measure short run behavior of markets. The advantage of persistence profile is related to the fact that it is order insensitive, when measuring the temporal impact of system wide shock, equal to $\mathbf{A}'\mathbf{\Omega}\mathbf{A}$, injected in to the cointegration vector. Where $\mathbf{A}$ is the cointegrating vector and $\mathbf{\Omega}$ is the variance covariance matrix. Following a system wide shock equal to $\mathbf{A}'\mathbf{\Omega}\mathbf{A}$, at period zero, the change in variance of forecast error, in period n, is given by $\mathbf{A}'\mathbf{A}_n\mathbf{\Omega}\mathbf{A}_n'\mathbf{A}$. At a limit, given $\mathbf{A}$ is a cointegrating vector, $\mathbf{A}'\mathbf{A}_n\mathbf{\Omega}\mathbf{A}_n'\mathbf{A}$ will approach zero. So, the temporal adjustment process, following a system wide shock equal to $\mathbf{A}'\mathbf{\Omega}\mathbf{A}$, can be presented, in relative terns, by the relative persistence profile given by

$$\mathbf{h}(n) = \mathbf{A}'\mathbf{A}_n\mathbf{\Omega}\mathbf{A}_n'\mathbf{A} \times \mathbf{Diag}\left(\left(\mathbf{A}'\mathbf{\Omega}\mathbf{A}\right)^{-1}\right) \dots\dots\dots\dots\dots\dots\dots\dots\dots\dots\dots\dots\dots\dots\dots\dots\dots\dots\dots\dots.6$$

The value of $\mathbf{h}(n)$ will range from 1, when $n = 0$, to 0, when $n = \infty$. The value of $\mathbf{h}(n)$, at given period of n, will measure a fraction of the initial system wide shock ($\mathbf{A}'\mathbf{\Omega}\mathbf{A}$), which is persisting at that period. For example, if $\mathbf{h}(2) = 0.3$, it means 30% of the system wide shock is not corrected at second period or similarly 70% of the system wide shock is corrected at second period.

In this paper weighted mean and first month persistence are used, as summery measures of persistence profile. Weighted mean is the simple weighted average of all periods from 0 to 30, the weight being the level of persistence in each period. Moreover given most the shock is observed to evaporate in first month, first month than median persistence advocated by Gonz´alez-Rivera and Helfand (2001) is used.

IV. Discussion and analysis
4.1. Introduction to Discussion and analysis

Before presenting result of analysis, there is a need to emphasize the importance of appropriate lag selection for VECM. In theory, the VECM is estimated assuming the appropriate lag for the model is known in advance. Unfortunately, this is not the case in real empirical estimation of the model. The true lag of the model is estimated by using different information criterions proposed in literature. The most commonly used four information criterions are, also, used in this paper. These are Hannan and Quinn information criterion (HQIC), Final prediction error (FPE), Schwartz's Bayesian information criterion (SBIC) and Akaike's information criterion (AIC). However, it is common to find different lags been selected by different information criterions; as was the case in this paper. This will complicate the modeling process, because not only none of the information criterions is theoretically superior to other criterions, for all data generating process[3]; but also, because, the VECM is very sensitive to both over identification and under identification problem (Winker and Maringer, 2004). Study by Ho and Sørensen (1996), for example, indicated the fact that when longer lags are used inappropriately, Johansen's rank testes have tendency to over estimate the number of cointegration vectors found in the model. In this paper, the criterions are taken not as perfect predictors of the true lag, but as lag band width selectors. Means the maximum and minimum lag used in VECM will be related to the maximum and minimum lags selected by any of the information criterions. And the specific lag, with in the above band, is selected based on the white nosiness of the error vector.

The second problem is related to the fact that: lag selected by all information criterions is found to be very sensitive to the maximum lag allowed in the lag searching process. In theory the maximum lag is assumed to be known, in advance. But this is not the case, in actual empirical analysis. When inappropriate and shorter maximum lag is allowed, the information criterions can under fit the right model. And when inappropriate and longer lag is used, the criterions have tendency to pick the maximum lag[4]. In this paper different maximum lags are allowed and the frequently selected (modal) lag is used, in the estimation of the VECM. This procedure has two advantages. First, it will not result on highly under fitted model since longer maximum lags, as well as shorter maximum lags, are allowed. Second, it will reduce the probability of over fitting and mainly over fitting that can result from the use of inappropriate and longer maximum lag. Given these facts, it is time to present result of analysis below.

4.2. Identification of markets under rule of one price

The first step, in cointegration analysis, is to find number of unit roots found in each price (variables). Unit root tests are done in both level and first difference of prices, by using

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[3] See Winker and Maringer (2004), Ho and Sørensen (1996), Khim and Liew (2004), Gutiérrez et al (2007), Chao and Phillips (1999) and others for conflicting result. But more robust analysis with diverse data generating process is found in study by Gonzalo and Pitarakis (2000).

[4] Study by Gonzalo and Pitarakis (2000) did show that when longer lags are allowed in small or moderate samples, all information criterions have tendency to pick the maximum lag allowed. And this is widely observed in this paper.

Augmented Dick and Fuller test and related F- Version testes (Dickey and Fuller, 1979). Following the recommendation of, both, Hamilton (1994) and Peterson (2000), general to specific search for number of unit roots that can be found in each price is done. In addition to F – version testes, graphic or visual inspection of the data is used to select the appropriate ADF test. For brevity, the test results are not presented here. In the unit root testes, that are done, all prices are found to be difference stationery. Establishing the fact that all prices are following one unit root, it is time to find how many of them are following one common trend.

As stated above, since the information criterions are observed to pick different lags and there is no theoretical reason to select one over the other, the information criterions are taken as lag band width selectors than the right lag selectors. This is logical, since some of them are more probable to have down ward bias and others are more probable to have up ward bias. The specific lag with in the band is selected based on distribution of the error terms and the number of common trends found in vector of prices. If one common trend can't be found or if the distributional assumptions are not attained, with in the aforementioned band, the combination will be dropped as unfit.

The logical VECM models for grain prices are restricted constant, unrestricted constant and restricted trend (Dawson and Dey, 2002). Based on log likelihood test, the restricted constant model is found to be the most appropriate model from the three appropriate models. However in order to isolate the effect of seasonal variation, a restricted constant model is used in this paper[5]. Market combinations which are found to have one common trend with right identification assumption are reported in table 1, below. Again for brevity normality, serial correlation and heteroskedasticity (ARCH/GARCH) test results are not reported here, even though these testes are done at each stage. J-B test of normality is found to be highly order sensitive, so all permutations, than combinations, of markets are tested for normality. The permutations of markets given in table 1, below, are related to order of markets with highest J-B statistics.

Table 1, below, clearly shows the fact that for all combinations the null of more than one common trend is rejected at 1%. But, the null of one common trend can't be rejected at 5%, let alone at 1%. So, it is logical to accept all combinations, given in table 1 below, are following one common trend. At second dimension, the central market of Addis Ababa was found to be cointegrated with surplus market of Bale Robe, at South, and Deficit market of Jimma, at south West. Moreover, the deficit market Dire Dawa, at east, was found to be cointegrated with surplus market of Bale Robe. At third dimension, the above four markets are observed to follow two common trends. Jimma and Bale Robe, in one direction, with central market of Addis Ababa and, in other direction, with deficit market of Dire Dawa are found to have a single common trend. However, in fourth dimension, Dire Dawa was dropped and two groups of markets are observed to follow

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[5] Actually the three models are estimated. The difference between restricted constant and unrestricted constant models is related to the fact that the restricted constant model was not able to be extended in to fifth dimension. And restricted trend model was not able to be extended behind third dimension. Mekelle is found to be cointegrated with Addis Ababa, Bale Robe and Jimma but not others when restricted trend model is used.

two and different common trends. Jimma, Addis Ababa and Bale Robe are found to have one common trend with deficit market of Gonder, located in North West side of the country. But, in second group the secondary central market of Nazret, at center, was found to be cointegrated with Jimma, Bale Robe and Gonder.

Table 1 Trace test for cointegration rank

Markets	Lags	Rank				
		0	1	2	3	4
A-B	1	24.021	1.998			
J-A	1	24.716	1.819			
D-B	1	20.3525	3.7354			
J-A-B	1	46.47	21.99	1.71		
J-D-B	1	41.079	21.093	3.287		
A-B-G-J	1	69.09	44.49	20.47	1.64	
B-G-J-N	1	64.53	42.35	20.46	1.71	
B-J-N-S-G	1	108.339	66.0289	41.605	21.3111	1.6685
G-B-J-A-S	1	105.2824	65.6843	40.7827	20.0811	1.7859
Critical values						
		Number of common trends (p – r)				
Upper tail probability		1	2	3	4	5
5%		3.76	15.41	29.68	47.21	68.52
1%		6.65	20.04	35.65	54.46	76.07

note 1 **A – Addis Ababa, B –Bale Robe, D – Dire Dawa, G –Gonder, J – Jimma, N-Nazret and S- Shashemene**

At fifth dimension, both groups are observed to add a surplus market of Shashemene, located at south central. However, both groups were not able to be cointegrated in to one common trend, in sixth dimension. Observing the aforementioned facts, it seems: if we follow the Gonz´alez-Rivera and Helfand (2001) methodology, we can identify the combination which includes Addis Ababa; but not the combination which includes Nazret. Fortunately, the estimation of the common trend, given below, will show the fact that both groups are actually following one common trend. The reason why the combination was not observed to be extended in to 6th dimension was because the distributional assumptions of the VECM are valuated.

This is why the methodology proposed by Gonz´alez-Rivera and Helfand (2001), though theoretically unsound, its shortcomings are more of a theoretical than real. But, there is need to make sure that the VECM is rightly specified at each stage. There is need to make sure the lag used is appropriate, which was not done in Rashid (2004), and the error terms are white nose at each stage of the search process, which was not done in both Gonz´alez-Rivera and Helfand (2001) and Rashid (2004). Putting the above points in line, let's interoperate the above result from institutional economics point of view, below.

The most important markets, which are found to be cointegrated with every other market[6], are Bale Robe and Jimma. Bale Robe is located in south central part of the

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[6] Including Mekelle in restricted trend model (not reported here)

country, which is known for its wheat production. There were huge investments done, by pre 1991 government, in production and marketing infrastructural of the area, under Arsi Bale Rural Development unit – ABRDU (Nichola, 1985). When significant investments are done, in such high potential areas, it will open high potential gain from for future trade. That is why effective grain trade was easily established in short period of time, after 1989's liberalization of the grain market, despite the fact that private trade used to be banned for years (Gabre-Madhin, 2001b). These fact shows that, when the potential gain from trade is very high, grain trade can spontaneously develop in short period of time, in line with Fafchamps (2002). This is additional evidence about the fact that institutional development is not solely determined by history, but by structure of production and consumption, too.

Jimma, located in south west side of the country, is a major source of coffee and Chat export revenue for the country[7]. Moreover, historically, Jimma is one of the most important trade hubs of the country, since 19th and early 20th century (Seifu, 2002). So, following path of history or following the structure of production, it is not only very logical to expect high level of marketing infrastructure, social capital, trading networks and trading skill, but also highly effective demand for wheat. Given the location is major source of coffee and Chat, the two most important export commodity of the country at that time (NBE, 2005), and both are mainly produced by small scale farmers (Petty et al., 2003), there will be highly effective demand for stable grains, like white wheat.

The fact that distance can't be the most important factor for order of inclusion was clearly shown in 4th and 5th dimensions. Shashemene, which is the next closely located market to the central hub of Addis Ababa following Nazret, was identified at 5th dimension. Actually, to reach Bale Robe from Addis Ababa, you have to pass through Shashemene; but Bale Robe was identified at 2nd dimension, before Shashemene. Since most roads of the country are built as redial from Addis Ababa (Gabre-Madhin, 2001b), it was not possible to make such analysis in other markets. However Gonder, which was not only located in relatively longer distance from Addis Ababa, but also connected with the center by one of the worst roads in the country, at that time, is included in to the one price system in 4th dimension. Means at the same dimension with Nazret, which is located with in 100 km from the capital city! So, it is clear by now other factors, in addition to transportation cost, are playing important role in the order of inclusion.

Shashemene is a central hub for Coffee and Chat export originating from Southern part of the country. Since the location is surplus market not only in wheat, but also in coffee and chat, traders may not try to develop adequate social capital in wheat traders; if wheat is not the most important commodity in their profit (Greif 1993). At the same time, if wheat trade is generating a very small share of their profit, they may fail to adjust their prices with every shock in the market. If the market is price maker, it will be, still, cointegrated with other markets. Since the market is weakly exogenous, it may not be able to be identified in lower dimension, unless the entire structure is taken in to account. These facts are observed to be true for Shashemene, as can been seen in the analysis of common

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[7] Un published Ministry of Agriculture and Rural Development (MoARD) data shows that Jimma contributed 11% of the coffee supplied to the market in the period of 1996 to 2003

trend and short run dynamics, given below. In case of Jimma, since it is a surplus market in Coffee and Chat and deficit market in wheat, the wheat market will not be crowded out by the export commodities. Actually, it will benefit from the trading externality generated by the export commodities.

Additionally, Addis Ababa, Bale Robe and Jimma are observed to have more white-nosily distributed level data, compared to others. Whenever, one common trend is found between these markets, the distribution of their error vector is observed to be white nose, in most cases. Since additive transformation of normally distributed price by constant or other normally distributed prices will always generate a normal variable, it is very logical, if the search is started from the more normally distributed prices.

4.3. Identification of single common trend and its determinants

Once markets which are following one common trend are identified, the next logical step is to estimate the common trend and its determinants. Market locations which are the most important determinants of the common trend are price makers and others are price takers. So, state intervention with objective of price stabilization, in order to be effective, has to target these price making locations. The methodology used here is based on permanent and transitory decomposition of variables, developed by Gonzalo and Granger (1995).

In the analysis below, F_A means the common trend which is cointegrating the first group of five markets, which includes the central market of Addis Ababa. F_N means the common trend which is keeping the second group of five markets, which includes the secondary central market of Nazret, under rule of one price. For the first combination of markets, which includes Addis Ababa, the common trend is estimated as following

$$F_A = -4.3534381A - 9.2153955B - 6.1413652J - 4.8007328G + 11.096666S$$

As can be seen above, the first and second main determinants of the common trend are producer centers of Shashemene and Bale Robe, respectively. This is additional evidence about the fact that order of inclusion in to system of one price is not a measure of the level of cointegration. The inclusion of markets, in to one price system, is related to the existence of conditions that can minimize the omitted variable bias. The next strong impact is coming from deficit market of Jimma. Both Gonder and Addis Ababa are having the lowest impact on common trend.

Table 2 Statistical significance of the common trend parameters in group which includes Addis Ababa

Null	Statistics	Degree of freedom	Probability
$a_{\perp A} = 0$	1.398924	1	0.236904
$a_{\perp G} = 0$	1.385296	1	0.239201
$a_{\perp A} = a_{\perp G} = 0$	4.183143	2	0.123493
$a_{\perp J} = 0$	27.88413	1	0
$a_{\perp A} = a_{\perp G} = a_{\perp J} = 0$	34.85149	3	0

Note 2 A – Addis Ababa, G –Gonder and J – Jimma

Table 2, above, clearly shows the fact that the impact of both Addis Ababa and Gonder in the common cointegrating trend is statistically insignificant. The economic implication is that the deficit market of Gonder and the central market of Addis Ababa are price takers. In other words, the market clearing price is mainly discovered in surplus markets of Shashemene and Bale Robe and one deficit market of Jimma, in the period of 1996 to 2003. This is against the early perception and conclusion of some researchers, who conclude that the central market of Addis Ababa is the main price marker and weakly exogenous to others[8] (Dercon, 1995 and Gabre-Madhin, 2001b).

When the second combination, which includes Nazret, is considered, producer centers, again, are observed to have more say in price formation of the one price system. The highest impact is coming from surplus market of Shashemene, followed by another surplus market of Bale Robe.

$$F_N = -3.2450884N - 9.2902753B - 6.6893742J - 4.7592718G + 11.280918S$$

From deficit markets, the highest impact is observed to come from Jimma, followed by Gonder. The secondarily central market of Nazret is having the weakest impact on the common integrating trend. Table 3, below, is providing statistical justification for the above conclusion. In which, the most important markets in the price formation or the determination of the common trend are Shashemene, Bale Robe and Jimma, only.

Table 3 Statistical significance of the common trend parameters in group which includes Nazret

Null	Statistics	Degree of freedom	Probability
$a_{\perp N} = 0$	0.65133	1	0.419638
$a_{\perp G} = 0$	1.00927	1	0.315078
$a_{\perp N} = a_{\perp G} = 0$	2.31193	2	0.314754
$a_{\perp J} = 0$	30.2033	1	0
$a_{\perp N} = a_{\perp G} = a_{\perp J} = 0$	34.1758	3	0

note 3 G –Gonder, J – Jimma and N-Nazret

A restricted version of the common trend is estimated by dropping Addis Ababa and Gonder from the first combination and, Nazret and Gonder from the second combination. And both combinations are observed to have the same common trend, given below.

$$F_A = F_N = -10.66157741B - 8.422869842J + 10.11121128S$$

In the restricted version, both, surplus markets of Shashemene and Bale Robe are having, more or less, the same impact on the formation of the common trend, followed by deficit market of Jimma. This fact implies two things: first, the search procedure that is followed by early papers, though theoretically unsound, it is found to work for Ethiopian white wheat whole sale markets. And this was the case for Brazil rice markets, studied by Gonzalez – Rivera and Helfand (2001). The second important points is that the Johansen (1988, 1991, 1992) VECM developed for white nose errors is not adequate for all data

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[8] The conclusions of these papers' are based either in bivariate analysis (Dercon, 1995), or simple perception (Gabre-Madhin, 2001b).

generating processes. We may reject cointegrated markets as un-cointegrated, if the error vector is not having white nose distribution. Having good understanding of the long run process, it is now time to analyze the short run dynamics of the markets.

4.4. Persistence profile and adjustment parameters among cointegrated markets

The use of persistence profile (Pesaran and Shin, 1996) has two basic advantages. One is related to its capability to summarize the impact of both adjustment parameters and lagged shocks in to single index. Second its magnitudes are not effected by order of markets in VECM, for given identification assumption. However it is sensitive to identification assumption, imposed in the model. In this paper there are two choices for identification assumptions. One is to use identification assumption with highest probability of normality, as they are reported in preceding tables. The second option is to use identification assumption against the central market, which is found to be an important transit market in early studies (Dessalegn, 1997 and Dercon, 2005). The second one is very useful; but the first one is more logical given the over all VECM is dependent on white nose-ness of the error vector's distribution. Fortunately, significant difference was not observed in both options, so the most informative identification against central markets is given below.

4.4.1. Market combinations which include Addis Ababa

As can be seen in table 4 below, in the first combination of markets, which includes Addis Ababa, the lowest persistence is observed in customer center of Jimma. In Jimma and in first month, more than 65% of the system wide shock is corrected. For Jimma mean persistence is found to be 66% of a month or around 20 days. Means, it will take 20 days to eliminate most of the system wide shock. The worst persistence is observed in another customer center of Gonder, which is located in considerable distance from the four markets. The first month persistence in Gonder is close to 51% and it will take, approximately, 29 days to neutralize most of the system wide shock, on average. Both producer centers are in the middle, in which Shashemene is having the next lowest persistence; with first month persistence of just less than 35%. As result it will take, approximately, 20 days to eliminate most of the system wide shock. However, Bale Robe's performance is close to the performance of Gonder than others. On average it is observed to take 25 days to eliminate most of the system wide shock, with first month persistence of 43%.

Table 4 Summery statistics for Persistence between Addis Ababa and other 4 markets

Market combination	A – S	A – J	A – B	A – G
Mean persistence in months	0.663446	0.606972	0.815844	0.964209
Mean persistence in days	19.90338	18.20916	24.47532	28.92627
First month Persistence (%)	0.34834	0.318259	0.433251	0.507999

note 4 A – Addis Ababa, B –Bale Robe, G –Gonder, J – Jimma and S- Shashemene

If we take persistence profile as measure of the degree of market integration, Addis Ababa is more cointegrated with Jimma and Shashimiene than Bale Robe and Gonder. Jimma (330 km) and Shashimiene (306 km) are located in close proximity to the central

market of Addis Ababa, compared to both Gonder (379 km) and Bale Robe (430 km). So distance seems to be important factor for degree of integration. In addition to distance, road quality, also, seems to play a very important role. Given the fact that both Jimma and Shashimiene are strategically important to the major export market of coffee and chat, they are supplied with relatively better quality roads, at that time. So, even though distance and road quality are not the critical factors determining order of inclusion of markets in to the rule of one price; once the markets are under rule of one price and the more closely located they are, the more cointegrated they will be. This is in line with earlier hypothesis, given in the theoretical part of this paper.

Adjustment parameters focus in short run reaction of markets to shocks initiated in given cointegrating vector of two markets. These parameters are useful in identifying weakly exogenous markets. Such markets are preferable locations to intervene. This is so, since every change in the location's price is related to change on long run market clearing price not to the short run random shocks.

In the estimation process, given some ARCH/GARCH effect is observed at 5th dimension of the VECM, robust standard errors are used to account for heteroskedasticity.[9] As can be seen in table 5, below, any shock observed in the equilibrium relationship between Addis Ababa and Shashemene is not adjusted in Shashimiene. Additionally, Shashimiene is observed to be weakly exogenous to other markets. Moreover, when shocks are emanating form Shashimiene, all markets, but Gonder, are reacting in the wrong direction to amplify the shock. Similar pattern is observed between Bale Robe, another surplus market, and Addis Ababa. The central market of Addis Ababa is amplifying any shock, if the shock is initiated in surplus markets. When the surplus market is Shashemene most markets are going in to confusion and disarray.

Table 5 Adjustment parameters in rule of one price which include Addis Ababa and other 4 markets

	Cointegrated market with Addis Ababa under 5th dimension				LM test for over all significance (df-4)	
	Shashemene	Jimma	Bale Robe	Gonder	Statistics	Prob.
Shashemene	-0.091	-0.016	0.055	0	1.25	0.8697
Jimma	0.4***	-0.468***	0.033	-0.142	27.69	0
Bale Robe	0.35*	-0.065	-0.197*	0.107	10.89	0.0278
Gonder	0.161	0.018	0.004	-0.333***	18.57	0.0010
Addis Ababa	0.284**	-0.043	0.131*	-0.048	21.77	0.0002

Note 5* , ** and * imply significance at 1%, 5% and 10% level, respectively.**

Again, the strongest cointegration found between Jimma and Addis Ababa is also backed by adjustment parameters. It will take Jimma close to two months, or 2.14 months to be precise, to correct shock initiated in long run cointegration of Jimma with Addis Ababa. The relative figure for Bale Robe is 5 months and it is not significant at conventional 5%

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[9] The effect of ARCH/GARCH effect on reducing the power of the rank test is very marginal. However, since the null of greater than one common trend are rejected at 99% confidence than conventional 95% confidence level. The marginally small reduction in power is not expected to generate significant effect rank test result.

level, but at 10% level. For Gonder, it will take 3 months to correct shocks initiated in the long run relationship between Addis Ababa and Gonder.

In general, the customer centers of Jimma and Gonder have better information flow with Addis Ababa, than surplus markets of Shashemene and Bale Robe. Other markets are observed to inter in to confusion and disarray, when shocks are initiated in surplus markets. Focusing in theoretical implications: first, transportation convinces did not seem to be a critical factor for speed of adjustment, following a shock initiated in given cointegrating vector. Second, despite its significance in the determination of the single common trend, Shashemene was identified in the fifth dimension only. This is so, because the market is weakly exogenous to other markets and will not be identified unless the entire structure is taken in to account. Every result, stated above, is inline with each and every aforementioned hypothesis.

4.4.2. <u>Market combinations which include Nazret</u>

The short run dynamics in Nazret's cointegration with other four markets, that is Jimma and Gonder, as deficit markets, and Shashemene and Bale Robe, as surplus markets, is analyzed and presented below. For presentation convince, Nazret is chosen as normalizing variable, given its service as secondarily central market (Gabre-Madhin, 2001b).

The lowest first month persistence is observed in Jimma and Shashimiene, followed by Bale Robe and Gonder. One interesting point about Shashemene is that: even though 65% of the system wide is shock is corrected in first month, it is observed to take 25 days to eliminate most of the shock. Means, the remaining shocks are having long memory and it will take longer time to eliminate them. The relative figure for Jimma is 18 days, for Bale Robe 22 days and for Gonder 25 days.

Table 6 Persistence between Nazret and other 4 markets ruled by one price

Market combination	$N-S$	$N-J$	$N-B$	$N-G$
Mean persistence in months	0.835542	0.615152	0.730741	0.831335
Mean persistence in days	25.06626	18.45456	21.92223	24.94005
First month Persistence (%)	0.353012	0.320257	0.437202	0.440079

note 6 B –Bale Robe, G –Gonder, J – Jimma, N-Nazret and S- Shashemene

One important point to note is that: given Nazret is 100 km apart from Addis Ababa and the same markets are observed to have strong cointegration with Nazret as with Addis Ababa, it is clear that distance is an important factor for strength of cointegration. However Shashemene relative to Jimma and Bale Robe relative to Gonder are having more persistence, even though they are more closely located to both Nazret and Addis Ababa. This is in line with early hypothesis that, even though distance is expected to be more important factor for strength of cointegration (persistence of shocks), still strength of cointegration is not all about distance or transportation cost only.

And table 7 below, shows that the fact that: even with in this group, Shashemene is weakly exogenous to other markets. Shashemene is not correcting any deviations from

equilibrium resulting in all cointegration equations. Moreover, Jimma and to some extent Bale Robe are observed to amplify any disequilibrium resulting on the cointegration relation between secondary market of Nazret and Shashemene. Jimma and Gonder do correct their own deviations from equilibrium, in 2nd and 3rd months, respectively. As was the case above, speedy correction of shocks is observed in deficit market of Jimma, followed by another deficit market of Gonder. Both surplus centers of Shashemene & Bale Robe are not correcting shocks resulting on their long run relationship with Nazret.

Table 7 Adjustment parameters in rule of one price which include Nazret and other 4 markets

Markets	Cointegrated market with Shashemene under 5th dimension				LM test for over all significance (df-4)	
	Shashemene	Jimma	Bale Robe	Gonder	Statistics	Prob.
Shashemene	-0.189	-0.025	-0.009	0.026	4.63	0.3274
Jimma	0.431***	-0.458***	0.058	-0.151	27.77	0
Bale Robe	0.348*	-0.089	-0.198	0.105	10.12	0.0384
Gonder	0.106	0.008	-0.033	-0.319***	19.85	0.0005
Nazret	0.222	-0.042	0.149	-0.039	10.67	0.0305

Note 7***, ** and * imply significance at 1%, 5% and 10% level, respectively.

Only Shashemene is clearly weakly exogenous, since the null of weakly exogenous can't be rejected at 32% level. For others the null is rejected at 5% level and mainly for Jimma and Gonder it is rejected at 1% level. Nazret's reaction to shocks coming from any other market is statistically indifferent from zero, even though the market is not weakly exogenous. So the market will not be able to be identified in the rule of one price, unless the entire structure is built, first. This is another evidence to show the fact that inclusion of markets in to the system of one price is not directly related to strength of cointegration. It is simply related to existence of conditions which can minimize identification bias.

V. <u>Conclusion and Implication for price stabilization</u>

Let's start from methodological contribution of this paper. In economy with scarcity of marketing infrastructure, widely observed market failures and missing markets, cointegration of prices is not solely related to transportation convenience, only. In addition to transportation convince, level of cointegration is related to development of complementary institutions to fill the gap left by formal institutions. These institutions will easily develop, if there is high gain from trade and if the social, cultural, political and historical preconditions for institutional development are there.

Under such reality, order of inclusion of markets in to rule of one price will not be determined by distance, only. This is so because, first, order of inclusion in to the system of one price is not measure of strength of cointegration. Second, distance is not the most important, let alone the only, factor for cointegration of market prices. However once markets are part of the rule of one price, distance will be a very critical parameter for strength of cointegration; but, still, it is not the only determining factor.

The grid search methodology proposed by Gonzalez – Rivera and Helfand (2001) though theoretically unsound, practically the problems are not expected to be that series. This conclusion is observed to be right in Brazil rice market (ibid) and proved to be right in this paper. So, the methodology is important step in solving the unnecessary concentration of most research works in bivariate analysis.

Now it is time to focus in price stabilization effort of the state. Out of the 8 markets considered in the study 7 are observed to have some form of cointegration with few or all markets, assuming there is no trend in transaction cost data. The exception being Mekelle, located in North drought porn area of the country. However, if trended transaction cost is allowed in the model, it was observed that even Mekelle is also having cointegration with important markets like Addis Ababa, Jimma and Bale Robe (not reported here). So, Ethiopian wheat market prices are clearly cointegrated to one another, in a sense that any change in one market price will be felt in other markets, some way or another.

However, only 6 markets are found to follow a rule of one price. These markets include two central markets of Nazret and Addis Ababa, two surplus markets of Shashimiene and Bale Robe and two deficit markets of Gonder and Jimma. The two markets excluded from the rule of one price are Mekelle, which is food deficit market in north, and Dire Dawa, another food deficit market in East. Both markets are known for their large food aid dependent population and food aid has been blamed for distorting prices by some researchers (Jayne and Molla, 1995 and Amha et al, 1997). So, even though it need farther research, it is possible that both markets are found not to be part of the one price system, partially due to unmanageable shocks injected by food aid. This conclusion will make farther sense, if we consider the fact that the two deficit markets which are part of the one price system are Gonder and Jimma. Gonder is located in high potential North West part of the country and Jimma is populated by Chat and coffee producing small scale farmers. Population living in both areas has better purchasing power compared to population living in either Mekelle or Dire Dawa. Additionally, studies did also show that there is high level of inefficiency in Dire Dawa grain market (Dercon 1995 and Gabre-Madhin et al. 2003). Mekelle was seriously affected by long civil war before 1991 & border war with Eritrea since 1998, which can negatively effect the development of the market. When there are limited gains from trade, such shocks can easily destroy the spontaneous development of markets, as predicted by Fafchamps (2002).

With in 6 markets ruled by one price, market clearing price is discovered in two surplus markets of Bale Robe and Shashimiene and one deficit market of Jimma. Unfortunately, any shock initiated in both surplus markets of Bale Robe and Shashimiene is observed to take the system in to confusion and disarray, before it gets sorted out. Means wheat markets have better capacity to handle shocks coming from deficit markets than surplus markets. Additionally, though Shashemene is observed to be weakly exogenous to other markets, it is observed to has volatility cluster problem (not reported here for brevity). Focusing on persistence of shocks, it is observed persistence of system wide shock is higher in Gonder and Bale Robe, followed by Shashimiene and Jimma, respectively.

Based on the above facts, the logical policy implication is that

1. If the focus of state intervention is in long run price stabilization, the intervention should concentrate in the two surplus markets of Bale Robe and Shashimiene. In short run, however, the national market will go in to disarray. Moreover, it may not be politically feasible to dump grain in surplus markets.
2. Other option is to dump grains in deficit market of Jimma. By crowding out demand generated by export sector, it is possible to stabilize the grain market. Additional advantage of Jimma is that it will not create any significant short term volatility, as was the case for surplus markets. However, since the market is not weakly exogenous, there is need for dynamic national wide assessment of markets, before and after implementation of the stabilization policy. Fortunately, in the information age, that we live, this may not be a hard business to handle. Intervening in Jimma, however, is like giving subsidy to the relatively better off part of the society. As result it may not be politically feasible to implement such policy.
3. Therefore, there is need to complement any intervention in Jimma, by subsidized distribution of food grains in food deficit areas without effective demand. Intervention in deficit markets, except Jimma, may be needed for equity purpose, but not for efficiency. This fact may also explain why the current price stabilization policy, which focuses in providing subsidized white wheat to the poor, fails to reverse the inflationary trend.

Last but not the least point is that the data used in this paper is collected from 1996 to 2003. The assumption is that the grain market structure is not altered then after. So any one who assumes that the structure is significantly altered, since then, has logical ground to doubt the conclusion and can possibly make similar analysis on current prices. However holding this assumption and result of this paper in prospective; it would not possible to expect such unprecedented increase in price level, when there was pamper harvest and low export revenue. This is why; result of this paper should not be taken at its face value, but as base line for future research.

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