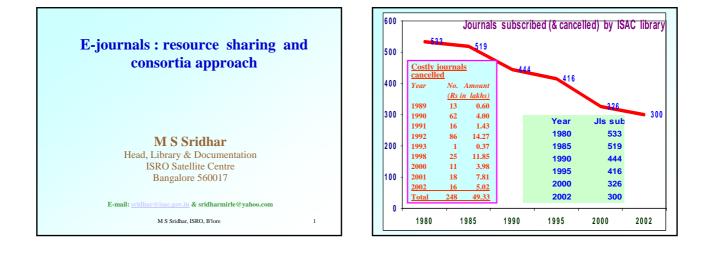
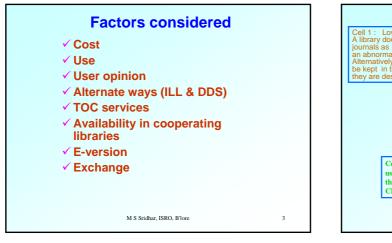
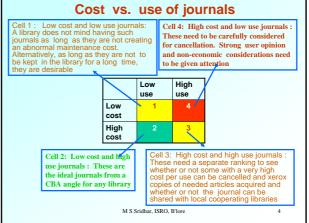
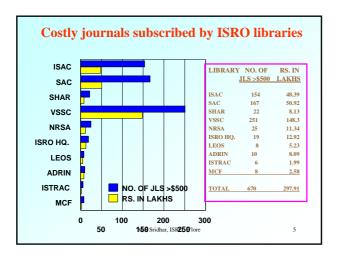
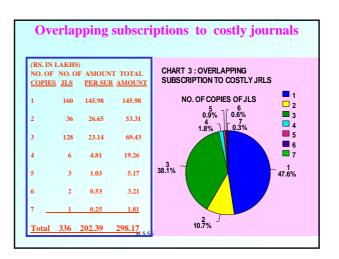
e-journais & consortia











Consortia Approach

- New marketing strategy of publishers; uses `leveraged resources' & 'distance information'

- 'distance information' Cost implications and organisational readiness (user acceptance) are important; No cost saving for existing subscriptions/ subscribers Tacit acceptance of current model "publishers won't accept less, libraries can't spend more'; New sustainable model required Publishers want current level of revenue flow to be maintained and are looking for new market; customer defined profile not accepted Consortia different needs and difficulties of negotiating with group, more flexibility needed for libraries; Proportional distribution of savings/ benefits to consortia participant Price is same but incentives like additional databases, broader coverage of journals, links, TOC service, etc., are offered Bundling and unbundling; very few exclusive titles and large number overlap (desirable titles bundled with one of little value) & current usefulness of other titles in doubt; customised contents (of specific obcuments) not possible
- 'Journal war' between scientists and commercial publishers High margin (35%) of some publishers
- Low cost of production and distribution of e-journals

M S Sridhar, ISRO, B'lore

e-journals

E-journals delivered individually or in bundles, directly or through intermediaries mostly online via web but also avilable on CD, by e-mail and as text incorporated into databases

- 1. extent of subscription by individuals
- extent of use under pay per use scheme 2.
- on-screen use without print 3 reader s/w - supporting multiple formats 4.
- 5. ease of view; downloading
- with or without print version; need for print 6.
- 7. pre-print circulation
- 8.

(45 scientists, publishers, librarians, journal agents and

sceinarios for future (4) serials

more effective in certain areas

Peer-review & quality control are most imporatant contributions of e

pricing & access models)

FINDINGS:

AGREEMENTS

consultants about (1) reading (2) role as scholarly communication (3)

crisis/ journal war (5) archiving (6)

- subscription based on no. of relevant articles appeared and / or used
- 9. management reports/ use statistics
- 10. who archives them? if publisher vanishes? back volumes on CD
- 11. implications on resource sharing network delays
- 12. software/ server frustrations
- 14. customer defined profile for aggregator; Swets Blackwell; EBSCO; Inf Qest; SwetsNet; OCLC; Gale; Bell & Howell
- 15. 3 m DOIs in use giving live cross-references in online journals
 - M S Sridhar, ISRO, B'lore

journal war

ARI

- Reed Elsevier (Anglo-Dutch co.)
- bought Harcourt General (USA) for \$ 4.5 b 1.
- worth \$ 10 b (specialises in science, legal, education & business) 2.
- controls 20% of science-journal market (1200+500 titles) 3
- 4. has 35% margin (others 20%) Scientists
- 1. want free/ wider access to to their papers
- 2. against steep increase in price
- 3. want cutting publishing delays
- no. of journals bought is reduced by 6% 2. Brain Resarch of Reed Elsevier cost \$ 17,444 3.

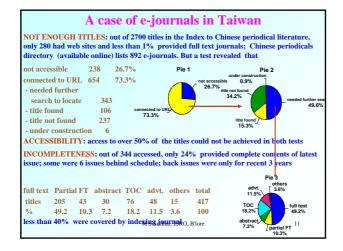
average price increase of acader journals between 1986 & 1999 is 207%

- Public Library of Science (a group) 1.
- boycott publisher who does not reliquish rights to bio-medical published papers after six months
- *liberate research* from the gatekeeping publishers by posting papers online from the start 2.
- ACS & a group of scientists
- launched Organic Letters (\$2438) as a rival to Tetrhedron Letters (\$9036) of Reed Elsevier 1.
- 500 manuscripts in 1st 100 days M S Sridhar, ISRO, Butblishers are ready to discuss a
 - ompror

A Delphi survey on future of e-journals

e-version represent transient medium

- e-journals alone will not solve the serials crisis / journal war
- Holding printed versions of e journals as archival copies will be discontinued
- Pay-per-use access will become
- more important DIVERGENCE Other publication channels will be
 - Desirability of preprint archives
 - Look of future e-journal
 - Responsibility for archiving
 - Consequence of pay-per-use access Benefits of consortial licence
 - 10



A proposal for cooperative acquisition of IEEE journals (10/10/94 - BSLG)

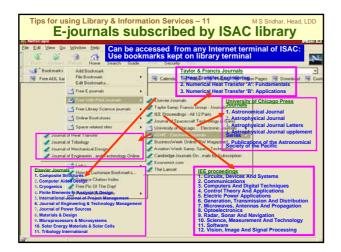
SL NO	TITLE (IEEE TR. ON)	ISSUES/ YR.	1994 SUBN. PRICE IN \$ + AIRFREIGHT	PRORATA (PACKAGE) PRICE IN \$	SAVING IN \$
1.	Biomedical Engineering	12	285+66 =351	204	147
2.	Broadcasting	4	50+33 = 83	48	35
3.	Education	4	98+35 =133	77	56
4.	Medicine & Biology	5	105+36 =141	81	60 80 112 68
5.	Medical Imaging	4	150+39 =189	109	
6.	Nuclear Science	6	170+93 =263	152	
7.	Journal of Oceanic Engineering	4	115+45 =160	92	
8.	Speech & Audio Processing	4	122+45 =167	96	71
9.	Professional communication	4	85+35 =120	69	51
		M S Sr	idhar, ISRO, B'lore	Total \$6	12 80 (1994

iournals Scholarly communication status will fall noticeably M S Sridhar, Isigr, econents

e-journals & consortia

Consortia/ multiple copy price for selected costly journals						
TITLE NO LIBRAI). OF PRICE CONSORTIA SAVING RIES PRICE/ (IN RS.) DISCOUNT					
 MATERIALS SCIENCE & TECHNOLOGY SPACE TECHNOLOGY / LISTER SCIENCE IEEE ALL SOCIETY PERIODICALS (106 TITLES) IEEE CSLSP PACKAGE (17 TITLES) OTHER IEEE JOURNALS INTNL JL. OF GEOGRAPHICAL INF. SC. INTNL. JL. OF REMOTE SENSING 	2 \$ 1429 \$ 525 45200 3 \$ 800 \$ 760 6000 3 Rs. 1684750 2.5% 126356 1 Rs. 503500 2.5% 12587 3 2.5% 37000 4 Rs.37748 3% 4530 4 Rs.37848 3% 15340					
M S Sridhar, ISRO	Total 2.45 lakhs					

Costly journals having marginal additional co								
for online access								
Title	No.of Pric		rice	ce Sav				
	Libraries	Print	Electronic	P+E	in Rs.			
1. AIAA JOURNAL	2	\$ 1075	\$1075	\$1235	32000			
1. ELECTRONICS LETTERS	2	P 792	P 792	P 876	4200			
2. IEE PROCEEDINGS (12 PAI	RTS) 3	P1920	P 1920	P2016	127600			
3. INTNL. JL. OF SATELLITE	COM 3	\$ 1620	\$1620	\$1701	8100			
4. JOURNAL OF CLIMATE	2	\$ 446	\$ 349	\$ 469	1150			
5. JL OF GUID, CONTROL & I	DYN 6	\$ 595	\$ 595	\$ 685	2500			
6. JL OF PROPULSION AND P	OWER 3	\$ 635	\$ 635	\$ 730	9500			
7. JL OF SPACECRAFT & RO	CKETS 6	\$ 555	\$ 555	\$ 640	21250			
8. MONTHLY WEATHER REV	IEW 2	\$ 420	\$ 338	\$ 443	1150			
9. QUALITY & REL ENGINEE	RING 2	\$1380	\$ 1380	\$1449	3450			
10. SOFTWARE: PRACTICE &	EXP 2	\$2380	\$ 2380	\$2449	3450			
Total MSS	Total M S Sridhar, ISRO, B'lore			2.34	lakhs ¹⁴			



Tips for using Library & I	nformation Services – 12	M S Sridhar, Head, LDD
	Free e-journals	5
Ele Col Vere Do Workow Help Ele Col Vere Do Workow Help Ele Col Vere Do Workow Help Ele Colonada Add Elocanada Colonada Colonada	2 TH Controls Sciences Amer, Technology AMPED Admit Notices 2 AMPED Coucles 2 AMPED Founders Ethilders 2 AMPED Founders Ethilders 2 American Machinetis 2 American Scientifi 2 Extension Scientific 2 Calls Assembly 2 Consolina Scientific 2 Compare Volds 2 Compare Volds	Journal of genetics Journal of Denetics Journal of Denetity Technology Journal of Denetity Technology Journal of Denetity Technology Journal of Denetity Mechanics Engineering Mechanics Engineering Mechanics Journal Petytes Journal Petytes Journal Petytes Journal Petytes Vold Pontatio Dengin PC Quest Pontatio Dengin PC Magation Provide Operatory Sci. Proceeding on the ViS. Checked Sciences Proceedings of the ViS. Leng: Pontatory Sci. Proceedings of the Vis. Leng: Pontatory Sci.
Use bookmarks kept on Internet terminal to access 57 free e-journals. The same in print cost 2.5 lakh per annum.	2 Discourse 2 Economic Samp: Political Weekly 2 Electronic Burners 2 Electronic Parkagerg Lang: Productory 2 Falth 2 Electronic Parkagerg Lang: Powelspeert 2 EMS Joannal of Research Lang: Development 2 EMS Systems Journal 2 Index Grosser Sound 2 Index in Science Samp: Enchoology 2 ETU Newstein 2 Journal of Antrophysics Lang: Internetion 2 Journal of Interpretation	Resonance - Journal of Science Education If Dainy Reducis Woold Scientific American Soduction - Proceedings in Engineering Science Sinduction Soduction - Communications Space Name, Communications Space Name Woold Is Name in Electronics WHOID Buildein

About the Author

