- Echinox, a maker of sports equipment, is attempting to estimate its cost of capital. Echinox could issue additional debt at a cost of $9 \%$; its ratio of debt to total assets is $40 \%$ and Echinox is subject to a $35 \%$ tax rate. Echinox estimates its cost of equity capital at $20 \%$.
- 1. What is Echinox weighted average cost of capital (WACC)?
- 2. If Echinox reassessed its capital structure and decided its target debt/total assets (D/V) ratio would be $75 \%$, what would its cost of capital be (keep debt and equity returns unchanged)? What conclusions could you draw about the amount of debt financing Echinox should have? What critical and wrong assumption is involved in this conclusion?
v Echinox reassessed the required rate of return on its securities when it changed its capital structure. The Table below shows the revised figures.
- 3. What capital structure would you recommend? Why?
- 4. Could you say that, in the case depicted here above, the M\&M model holds completely? Think about the trade-off theory and the present value of financial distress costs.

| kD | $9 \%$ |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| D/V | $40 \%$ |  |  |  |  |  |
| T | $35 \%$ |  |  |  |  |  |
| kE | $20 \%$ |  |  |  |  |  |
|  |  |  |  |  |  |  |
| D/V | $8 \%$ | $30 \%$ | $40 \%$ | $50 \%$ | $60 \%$ | $70 \%$ |
| kD | $8 \%$ | $9 \%$ | $10 \%$ | $13 \%$ | $15 \%$ |  |
| kE | $18.08 \%$ | $19.09 \%$ | $20.00 \%$ | $21.01 \%$ | $24.50 \%$ | $28.00 \%$ |

## Answer 1

WACC

## Answer 2

| D/V | $75 \%$ |
| :--- | ---: |
| WACC | $9.39 \%$ |

WRONG conclusion. It would be optimal to have $D / V=100 \%$; in that case $W A C C=5.85$ and $V^{L}$ is maximum.

| Answer 3 |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  |  | $20 \%$ | $30 \%$ | $40 \%$ | $50 \%$ | $60 \%$ |
| D/V | $8 \%$ | $8 \%$ | $9 \%$ | $10 \%$ | $13 \%$ | $15 \%$ |
| kD | $18.08 \%$ | $19.09 \%$ | $20.00 \%$ | $21.01 \%$ | $24.50 \%$ | $28.00 \%$ |
| kE | $15.50 \%$ | $14.92 \%$ | $14.34 \%$ | $13.76 \%$ | $14.87 \%$ | $15.23 \%$ |

Choose $D / V=50 \%$ because $W A C C$ is minimum.

| Answer 4 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| kU | 16.67\% Inverting MM II proposition with taxes |  |  |  |  |  |
| D/V | 20\% | 30\% | 40\% | 50\% | 60\% | 70\% |
| kD | 8\% | 8\% | 9\% | 10\% | 13\% | 15\% |
| kE | 18.08\% | 19.09\% | 20.00\% | 21.01\% | 24.50\% | 28.00\% |
| WACC | 15.50\% | 14.92\% | 14.34\% | 13.76\% | 14.87\% | 15.23\% |
| kE MM | 18.08\% | 19.09\% | 20.00\% | 21.01\% | 20.26\% | 19.21\% |
| WACC MM | 15.51\% | 14.92\% | 14.34\% | 13.76\% | 13.17\% | 12.59\% |

Beyond $D / V=50 \%$ raising debt is value destroying (financial distress costs).

- The following table reports the projected cash flows to equity and to the firm over the next five years.
- (The terminal value is the value of the equity or firm at the end of year 5.)
- The firm has a cost of equity of $12 \%$ and a WACC of $9.94 \%$. Answer the following questions.
- 1. What is the value of the equity in this firm?
- 2. What is the value of the firm?

| Year | CFE | $\operatorname{lnt}(1-\mathrm{T})$ | CFF |
| :---: | :---: | :---: | :---: |
| 1 | 250.00 | 90.00 | 340.00 |
| 2 | 262.50 | 94.50 | 357.00 |
| 3 | 275.63 | 99.23 | 374.86 |
| 4 | 289.41 | 104.19 | 393.60 |
| 5 | 303.88 | 109.40 | 413.28 |
| TV | 3946.50 |  | 6000.00 |

Answer 1
kE
12\%

| Year | CFE | DCFE |
| :---: | :---: | :---: |
| 1 | 250.00 | 223.21 |
| 2 | 262.50 | 209.26 |
| 3 | 275.63 | 196.19 |
| 4 | 289.41 | 183.93 |
| 5 | 303.88 | 172.43 |
| TV | 3946.50 | 2239.35 |

Equity $\quad 3224.37$
Answer 2
WACC 9.94\%

| Year | CFF | DCFE |
| :---: | :---: | :---: |
| 1 | 340.00 | 309.26 |
| 2 | 357.00 | 295.36 |
| 3 | 374.86 | 282.10 |
| 4 | 393.60 | 269.42 |
| 5 | 413.28 | 257.32 |
| TV | 6000.00 | 3735.71 |

Firm $\quad 5149.16$

- You are estimating the price/earnings multiple to use to value Paramount Corporation, by looking at the average price/earnings multiple of comparable firms. The following are the price/earnings ratios of firms in the entertainment business.
- 1 . What is the average $P / E$ ratio?
- 2. Would you use all the comparable firms in calculating the average?
- 3. What assumptions are you making when you use the industry-average $P / E$ ratio to value Paramount Communications?
- 4. Suppose that Paramount Communications has an expected EPS of $\$ 0.40$; what is the value of a share?

| Firm | P/E |
| :--- | :---: |
| Walt Disney | 22.09 |
| Time Warner | 36.00 |
| King World Prod. | 14.10 |
| New Line Cinema | 26.70 |
| CCL | 19.12 |
| PLG | 23.33 |
| CIR | 22.91 |
| GET | 97.60 |
| GTK | 26.00 |

Answer 1
Average P/E 31.98

## Answer 2

No. Eliminate the outliers, as they are likely to skew the average. The average P/E without GET and King World is:

## Average P/E

## Answer 3

You are assuming that:

- Paramount is similar to the average firm in the industry in terms of growth and risk.
- The market is valuing communications firms correctly, on average.

| EPS | 0.4 |
| :--- | ---: |
| Value per share | 10.07 |

- You have the following financial and accounting data of BMAS Ltd, a consultancy company:
- current working capital $€ 10$ million and in general equal to one fifth of revenues;
- next year's revenues are expected to be $€ 100$ million, growing at a pace of $€ 50$ million per year for the following 5 years; constant thereafter;
- operating costs equal to $50 \%$ of revenues;
- D\&A equal to $€ 25$ million each year (no CAPEX is required for years 1-5; CAPEX $=\mathrm{D} \& A=€ 25$ million thereafter);
- tax rate $=40 \%$ and $W A C C=10 \%$.
- Calculate:
- free cash flow to firm;
- the value of the firm;
- the value of equity assuming NFP equal to 182.


|  |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Revenues | 1 | 2 | 3 | 4 | 5 | 6 |
| Operating costs | 50.00 | 150.00 | 200.00 | 250.00 | 300.00 | 300.00 |
| EBITDA | 50.00 | 75.00 | 100.00 | 125.00 | 150.00 | 150.00 |
| D\&A | 25.00 | 25.00 | 100.00 | 125.00 | 150.00 | 150.00 |
| EBIT | 25.00 | 50.00 | 75.00 | 25.00 | 25.00 | 25.00 |
| Taxes | 10.00 | 20.00 | 30.00 | 100.00 | 125.00 | 125.00 |
| NOPAT | 15.00 | 30.00 | 45.00 | 60.00 | 50.00 | 50.00 |
| WC | 20.00 | 30.00 | 40.00 | 50.00 | 60.00 | 75.00 |
| Change in WC | 10.00 | 10.00 | 10.00 | 10.00 | 10.00 | 60.00 |
| D\&A | 25.00 | 25.00 | 25.00 | 25.00 | 25.00 | 25.00 |
| CAPEX |  |  |  |  |  | 25.00 |
| FCFF | 10.00 |  |  |  |  |  |


| Answer 2 |  |
| :---: | :---: |
| WACC | 10.00\% |
| Value 1-5 | € 216.65 million |
| DTV | € 465.69 million |
| Firm's value | € 682.34 million |
| Answer 3 |  |
| Debt | € 182.00 million |
| Equity | $€ 500.34$ million |

- Ryder System is a full-service truck leasing, maintenance, and rental firm with operations in North America and Europe. The following are selected numbers from the financial statements for year 1 (Y1) and year 2 (Y2) (in millions).
- The firm had capital expenditures of $\$ 800$ million in Y 1 and $\$ 850$ million in Y2. The working capital in YO was $\$ 34.8$ million, and the total debt outstanding in YO was $\$ 1.75$ billion.
- 1. Estimate the cash flows to equity (FCFE) in Y1 and Y2.
- 2. Estimate the cash flows to the firm (FCFF) in Y 1 and Y 2 .

|  | Y1 | Y2 |
| :--- | :---: | :---: |
| Revenues | 5192.00 | 5400.00 |
| Operating expenses | -3678.50 | -3848.00 |
| D\&A | -573.50 | -580.00 |
| EBIT | 940.00 | 972.00 |
| Interest expenses | -170.00 | -172.00 |
| Taxes | -255.00 | -280.00 |
| Net income | 515.00 | 520.00 |
| WC | 92.00 | -370.00 |
| Total debt | 2000.00 | 2200.00 |

Answer 1

| Tax rate | $33.12 \%$ | $35.00 \%$ |
| :--- | ---: | ---: |
| CAPEX | 800.00 | 850.00 |
| Delta WC | 57.20 | -462.00 |


|  | Y 1 | Y 2 |
| :--- | :---: | :---: |
| Revenues | 5192.00 | 5400.00 |
| Operating expenses | -3678.50 | -3848.00 |
| EBITDA | 1513.50 | 1552.00 |
| D\&A | -573.50 | -580.00 |
| EBIT | 940.00 | 972.00 |
| Taxes | -311.30 | -340.20 |
| NOPAT | 628.70 | 631.80 |
| Investment in WC | -57.20 | 462.00 |
| net CAPEX | -226.50 | -270.00 |
| FCFF | 345.00 | 823.80 |

## Answer 2

|  | Y1 | Y2 |
| :--- | :---: | :---: |
| FCFF | 345.00 | 823.80 |
| Interest expenses | -170.00 | -172.00 |
| Tax shield | 56.30 | 60.20 |
| Change in debt | 250.00 | 200.00 |
| FCFE | 481.30 | 912.00 |

- CLAMDA is a publicly traded steel company with 20 million shares outstanding, trading at $€ 2.00$ per share, and $€ 60.00$ million in outstanding debt. The firm is expected to generate $€ 16.00$ million in net operating income (EBIT) next year and is considered to be in steady state ( $\mathrm{g}=0$ in perpetuity). The tax rate is equal to $40 \%$.
- 1. Assuming that the firm is correctly valued by the market now, estimate the opportunity cost of capital (WACC) that the firm is expected to generate in perpetuity.
- Suppose the firm keeps a constant level of debt over time, and the bondholders charge a cost of debt equal to $6 \%$.
- 2. Estimate the firm's next year free cash flow to equity (FCFE).
- 3. Compute the opportunity cost of equity consistent with market value of the firm.
- 4. Compute the unlevered cost of capital via Modigliani and Miller (1963) delevering formula and comment the result.

| Answer 1 |  |
| :---: | :---: |
| $N$ | 20.00 million shares |
| PPS | € 2.00 |
| Debt | $€ 60.00$ million |
| EBIT(1) | $€ 16.00$ million |
| g | 0.00\% |
| T | 40.00\% |
| Equity | € 40.00 million |
| Debt | € 60.00 million |
| Value | € 100.00 |
| WACC | 9.60\% |
| Answer 2 |  |
| kD | 6\% |
| Interest expense | € 3.60 million |
| FCFE | € 7.44 million |
| Answer 3 |  |
| kE | 18.60\% |
| Answer 4 |  |
| kU | 12.63\% |

- BMF S.p.A. is a pharmaceutical firm listed at the Italian Stock Exchange. Market data regarding BMF and the Italian financial market are shown in the Table below.
b BMF has no financial debt and the marginal tax rate is $34 \%$. From the firm's accounts you compute BMF's last year FCFF, equal to $€ 16.23$ million.
, 1. Estimate BMF's WACC.
- 2. Compute the growth rate implied by the market value of the firm.
v Now assume that BMF pays out $10 \%$ of its current share price as an extraordinary dividend to its shareholders, and contemporarily takes a 5 -year bank loan (bullet form) of the same amount. On this loan, the bank charges the 5 -year Treasury bond rate plus 100 basis points.
- 3. Compute the value of tax shields from debt granted by the change in the firm's capital structure.
- 4. Estimate the new BMF's WACC.

| Number of shares | 110.15 |
| :--- | ---: |
| Last price | 3.7 |
| Beta | 1.17 |
| MRP | $4.90 \%$ |
| 1y T-rate | $0.90 \%$ |
| 2y T-rate | $1.30 \%$ |
| 5y T-rate | $1.53 \%$ |
| 10y T-rate | $2.20 \%$ |
| 30y T-rate | $2.87 \%$ |

Answer 1

| FCFF(0) | € 16.23 million |
| :--- | :---: |
| T | $34 \%$ |
| kE | $7.93 \%$ |
| WACC | $7.93 \%$ |

## Answer 2

E € 407.56 million
g 3.80\%

Answer 3

| Extraord. dividend | $€ 40.76$ million |
| :--- | ---: |
| Debt | $€ 40.76$ million |
| kD | $2.53 \%$ |
| Interest expenses | $€ 1.03$ million |
| Tax shield | $€ 0.35$ million |
| Annuity factor | 4.64 |
| VTS | $€ 1.63$ million |
| VTS | $€ 13.86$ million |

$$
\begin{aligned}
& V=\frac{F C F F(I+g)}{W A C C-g} \\
& g=\left(W A C C-\frac{F C F F}{V}\right) /\left(1+\frac{F C F F}{V}\right) \\
& \hline
\end{aligned}
$$

in case of perpetuity

## Answer 4

V
WACC
V
WACC

## € 409.18 million

7.92\%
$€ 421.41$ million in case of perpetuity
7.80\%

