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## WHAT IS ENGINEERING ASSET MANAGEMENT?

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### ABSTRACT

Definitions of asset management tend to be broad in scope, covering a wide variety of areas including general management, operations and production arenas and, financial and human capital aspects. While the broader conceptualisation allows a multifaceted investigation of physical assets, the arenas constitute a multiplicity of spheres of activity. We define engineering asset management in this paper as the total management of physical, as opposed to financial, assets. However, engineering assets have a financial dimension that reflects their economic value and the management of this value is an important part of overall engineering asset management. We also define more specifically what we mean by an “engineering asset” and what the management of such an asset entails. Our approach takes as its starting point the conceptualisation of asset management that posits it as an interdisciplinary field of endeavour and we include notions from commerce and business as well as engineering. The framework is also broad, emphasising the life-cycle of the asset. The paper provides a basis for analysing the general problem of physical asset management, relating engineering capability to economic cost and value in a highly integrated way.

### KEYWORDS

Engineering asset management, Definitions, Frameworks, Challenges.

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## INTRODUCTION

Shaping an emergent field of endeavour requires understanding the boundaries of the specific activities contained within that field. However, acknowledging the associated activities and functions from closely related fields may also provide new insights and analytic tools. As such it may also involve learning from other related fields. In developing a definition of engineering asset management, we have drawn from the general field of asset management, but also from associated asset management sectors.

Since the 1990s however, it has been argued that the field of asset management requires an interdisciplinary approach in order to ensure that an appropriate mix of skills can be brought to bear on resolving the vexed issue of asset management. The new orientation has been on developing a range of strategic responses to safeguard the large public and private investments in assets. In this context, however, definitions of what is asset management, engineering or otherwise, tend to be broad in scope. In this paper, we propose to define engineering asset management as the management of physical, as opposed to financial, assets. Moreover, it is contended that while the management and maintenance of the asset is a critical task, engineering assets also have a financial dimension that reflects their economic value. The management of this value is an important part of overall engineering asset management.

Following from this previous research, our approach is interdisciplinary and we include notions from commerce and business as well as engineering. The framework also draws on a broader set of considerations, emphasising the life-cycle of the asset rather than just focusing on the maintenance aspects. The paper starts by briefly and selectively reviewing what the literature considers asset management to be and outlining the various conceptualisations of asset management, examining the appropriateness of these. The next section of the paper develops a detailed characterisation of the basic concepts of engineering asset management (EAM) that is needed to support a broader understanding of EAM. Lastly, the paper draws out the implications of the characterisation of EAM to highlight the most commonly cited problem confronting asset management, that is, data management and its quality.

## VIEWPOINTS IN THE LITERATURE ABOUT ENGINEERING ASSET MANAGEMENT

Until quite recently, definitions of engineering asset management focussed on two distinct but important aspects of the management of assets. The first concentrated on the information and communication technology required in the management of data relating to assets. The second focused on the way in which engineering asset management systems can be integrated and managed to inform decision-making about those assets. However, in the last five years or so, there has been an increasing emphasis on the overall dimensions of what constitutes engineering asset management. The arena of the constitution of the *total* asset management is suggested as an important consideration for advancing the field of engineering asset management.

Investigations relating asset management to issues of data capture and information technology focus on the ways in which the condition of assets can be monitored more effectively to prevent premature deterioration of an asset. Madu (2000) suggests maintenance, reliability and cross-organisation analysis are key issues

in managing equipment asset use, arguing that ‘asset management’ is facilitated by IT software. Madu refers to asset management as being dependent upon on enterprise resource systems (ERS) that collect data and contends that firm competitive advantage can be gained through the effective use of these.

Asset management has also been defined in a range of different contexts including transport (US Federal Highways Authority, 1999; McElroy, 1999), construction (Vanier 2001), electricity (Morton, 1999) chemical engineering (Chopey and Fisher-Rosemount, 1999) and irrigation (Malano et al, 1999). A US study in transport by the Federal Highways Authority (FHA, 1999) was an early and systematic attempt to understand the critical elements of asset management. The FHA developed an asset management primer to guide thinking and activities in this area.

McElroy (1999) in outlining the approach of the US Department of Transport to asset management, defines asset management as a ‘systematic process of maintaining, operating and upgrading physical assets cost-effectively’. The focus on effective asset management is argued to require an asset decision making framework that incorporates organisational structures and information technology aligned with financial and budgetary considerations.

Malano et al (1999) elucidate general principles and functions of asset management from their research interest in irrigation and drainage infrastructure. They contend that key principles of asset management comprise a set of pre-asset acquisition strategies for planning and initiating assets, asset operation and maintenance, performance monitoring, together with allied asset accounting and economics and, audit and renewal analysis.

Vanier (2001) lists among the challenges for asset management, seamless data integration, a standardisation framework and life cycle analysis. The attention to asset life cycles, especially in infrastructure research and practice flags a growing interest in generalising asset management away from the traditional areas of asset maintenance. An upsurge of publishing activity around 2000 focused on the design and formulation of asset management systems. By the early 2000s, a broader conceptualisation recognising more than the ICT and systems approaches to asset management. In the area of maintenance management. Tsang (2002) adds human dimensions as a key issue for the successful management of engineering assets. Complex interactions of skills and resources, physical asset specificity and the way these assets are managed are discussed in Reed et al (1990).

In the context of the built environment, Amadi-Echendu (2006) relates a number of themes including the application of a scientific approach to whole of life asset management (“terotechnology”), the importance of considering the asset as being part of a “value chain” and the need to take a holistic approach to asset management by analyzing problems across the traditional boundaries of the business, information technology and engineering disciplines. He notes a number of key developments in asset management. First, there is a demand for the development of improved financial metrics to inform asset managers about the performance of their assets. Second, the value of assets has to be considered in the light of capital funding and expenditure options. Third, the value of assets have to be assessed as part of a larger program of projects and not just in isolation. Fourth, asset management takes place in an organizational setting that is becoming more fluid, so that greater flexibility in management scenarios (e.g. outsourcing) is becoming more important. Fifth, innovation in engineering and communication technologies is rapidly changing the opportunity set facing the asset manager. Sixth, regulation and increasing quality standards are making it essential that asset managers are professionally trained and

adopt increasingly sophisticated best practices. Finally, seventh, for all of the above reasons the mindset of the asset manager needs to change to accommodate a broader style of thinking about the elements of and approaches to their profession.

The main theme of the Amadi-Echendu paper, that asset management is much broader and has many more dimensions than asset maintenance, traditionally conceived, is echoed in Woodhouse's conception of asset management. Woodhouse (2001) sees the asset manager as a translator of ideas, an interface between business objectives and engineering reality, effecting economic outcomes from physical assets in a complex environment of changing technologies and ideas, numerous regulations and differing social values. Woodhouse also see the same threats to good asset management as does Amadi-Echendu. A silo mentality based upon adherence to traditional paradigms and a myopic, disciplinary focus; short termism concentrating on immediate profit at the expense of asset longevity and engineers and accountants who do not speak to each other. He also identifies some other key areas of concern where practice has not kept pace with theory: dysfunctional incentive systems, reliable and objective risk quantification, a fire fighting mentality and poor data quality. Woodhouse sees the greatest danger, however, in the shortfall of human capital educated to adapt to the more sophisticated needs of modern asset management. In a sense, he believes, the techniques and know-how already exist, and only need to be adapted, to produce the systems needed for effective asset management. It is the human factor that is the weak link in the chain.

Mathew (2005) gives an account of how the Centre for Integrated Engineering Asset Management (CIEAM), an Australian collaborative research centre funded by the Australian Federal government, is addressing the issues highlighted by Amadi-Echendu and Woodhouse, including the problem of training a new generation of assets managers with what would traditionally be seen as multi-disciplinary skills. The focus of CIEAM is on integrating the human dimensions and decision modelling aspects of engineering asset management with technology (advanced sensors and intelligent diagnostics) through systems integration.

These holistic views of asset management reflect the general movement in engineering circles to emphasize the importance of asset management rather than just asset maintenance, to focus on the bigger picture of life cycle asset assessment, including strategy, risk measurement, safety and environment and human factors. These themes are common to Townsend (1998), Mitchell (2006), Schuman and Brent (2005) and sources such as the OECD's definition of asset management (OECD, 2001). In the UK a Publicly Available Specification has been released by the British Standards Institution (PAS 55 1&2, 2004) embodying the same principles of life cycle analysis, systematic risk assessment and sustainability.

The tendency to generalise and broaden the conceptualization of asset management is clear and presently seems to form an unwritten consensus among practitioners and academics alike. The commonalities are focusing on the life-cycle of an asset as a whole, paying attention to economic as well as physical performance and risk measures, appreciating the broader strategic and human dimensions of the asset management environment, with the objective of improving both efficiency and effectiveness of resources. In the next section we develop these characteristics in a discussion of the basic concepts of engineering asset management.

## **BASIC CONCEPTS IN ENGINEERING ASSET MANAGEMENT**

In this section we discuss, much more precisely than is usually done, what are the key concepts that must underpin the broader frameworks for EAM that have been proposed in the literature. Our aim is to characterise the subject matter of EAM more specifically and clearly. We want our characterisation to be as general as possible so as not to exclude useful and interesting work in this area. For this reason the definition should be flexible, to accommodate new areas as they become relevant. However, we also want the definition to provide focus to our research.

Any characterisation of EAM in the broadly conceived form must have two main parts: (i) an object, i.e. the ‘engineering asset’ and (ii) a process of managing that asset. We will discuss these parts of the definition separately, then combine them together.

### **What is an ‘engineering’ asset?**

The definition of an asset given in the Oxford English Dictionary is,

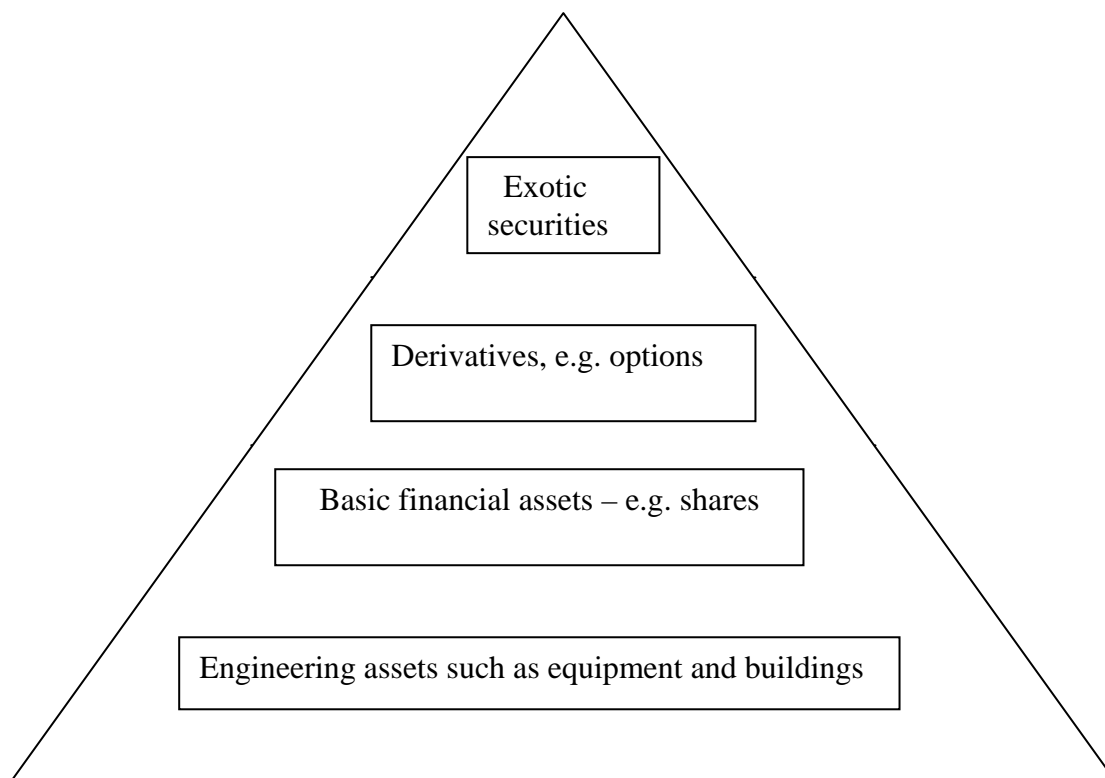
“All the property of a person or company which may be made liable for his or their debts.” (OED, 2007).

The importance of considering this ordinary meaning of the word “asset” is that we want our concept of an engineering asset to be consistent with basic, everyday ideas. The main points to note about the dictionary definition are that there is (a) an object (‘property’) to which (b) a legal entity (“person or company”) attributes (c) a value (“debt”). Thus an asset is more than just a physical thing. It is part of a relationship between an object and an entity and a value is attached to the object by the entity. We consider these three aspects of an asset in turn.

### ***Engineering Asset Objects***

First we need to differentiate “engineering” asset objects from “financial” asset objects. All asset objects fall into one of these two categories of objects. Financial objects, such as securities traded on stock exchanges, patent rights and derivative securities of various sorts exist *only* as contracts between legal entities. Legal rights, either in engineering objects or in other financial objects are transferred between legal entities by contracts. Engineering objects, the things that are managed by engineering asset managers, such as inventories, equipment, land and buildings, in contrast, exist independently of any contract, although rights in them can be included in contracts creating financial assets (e.g. commodity futures). Financial assets exist and have value only as derivatives of engineering assets.

Engineering asset objects can therefore be likened to the base of a pyramid structure on which all other asset objects rest, as visualized in Figure 1. Above the base of the pyramid are various levels of financial asset objects that can, in principle, be created at will. Everything above the base of the pyramid is a financial asset object that we exclude from the definition of an engineering asset. Only the objects at the base of the pyramid (the “real” assets) are the subject matter of engineering asset management.



*Figure 1 The fundamental nature of engineering assets*

***Legal entities***

Legal entities are natural individuals or other entities such as companies created by a legal agreement. An object becomes an asset when a legal entity has legal rights in the object. Consequently the notion of an asset is defined as being an object with respect to a legal entity or some collection of legal entities. The reference to ‘collections of legal entities’ allows us to logically refer to the assets of, say, a Mining Corporation’s group of companies (which are not legal entities as such). Assets, therefore, do not exist as objects in limbo, without specifying the entity to which they relate, whether they are engineering or financial assets. Consequently, EAM must always have an organisational context in mind, such as managing the earthmoving equipment owned or leased by a Mining Corporation or the naval vessels of the government.

The basic organisational concept that underpins the notion of an asset, the relationship between the asset object and a set of legal entities, is summarized in Figure 2.

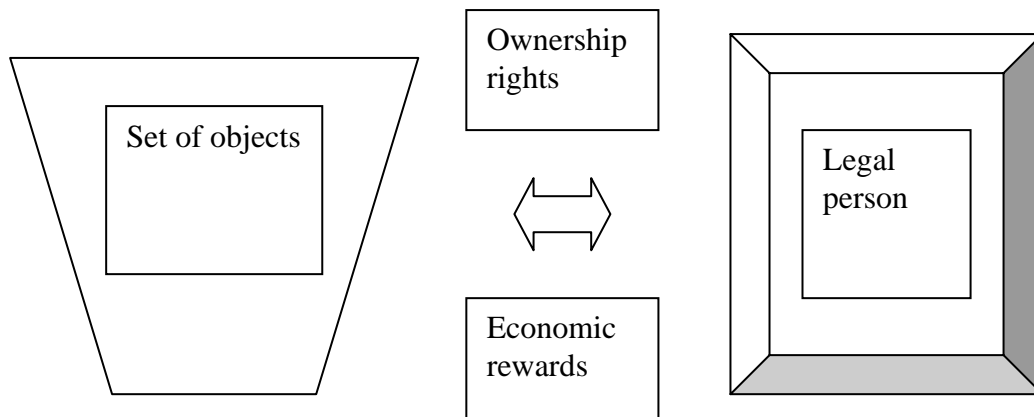


Figure 2 The basic components of an asset

### Value

Engineering assets can have two basic types of value: *capability* value and *financial* value. Both types of value have the common feature that they depend upon the purpose for which the asset is being used. Capability value is the value traditionally of interest to engineers and is mainly of relevance to engineering assets rather than financial assets. It is measured on a physical, not a financial, scale. The capability of naval vessels, for instance, depending upon purpose, might be measured by the probability of the vessels requiring maintenance during an operation. The capability of a machine might be measured by the number of products that it can process per second, etc. Physical measures are heterogenous, measured by many different scales, such as units, length, weight, etc.

Financial value can also take many forms, depending upon the purpose for which the asset is used. The original cost of an asset is appropriate, for example, if the aim of the valuation is to identify how funds have been expended. If 'valuation in use' for the purpose of determining if an asset should be retained or replaced is the aim of the measurement, present values of estimated future cash flows and the expected value from disposing of the asset are relevant to the decision. Financial value is measured on a monetary scale. In single currency this means that all assets can be compared in one measurement dimension, which can sometimes be useful in decision making. Different measurement scales exist because the financial scale can be measured in different currencies. At any point in time the different currency units can be converted by a linear transformation. However the currency conversion rate can change significantly and quickly, which can cause difficulties in using financial measures for international comparisons.

Capability value and financial value of engineering assets are related in some manner, otherwise we could not know, for example, how much it costs to own and use an asset or how much more expenditure is needed to raise the capability of the asset to satisfy a change in service delivery requirements. This fact is important in any analysis of an engineering asset. The nature of the relationship between capability value and financial value is shown in Figure 3.



This Figure provides a basis for understanding the problems faced by engineering asset managers in pursuing the main function of asset management, i.e. the optimisation of performance against a profile of value requirements.

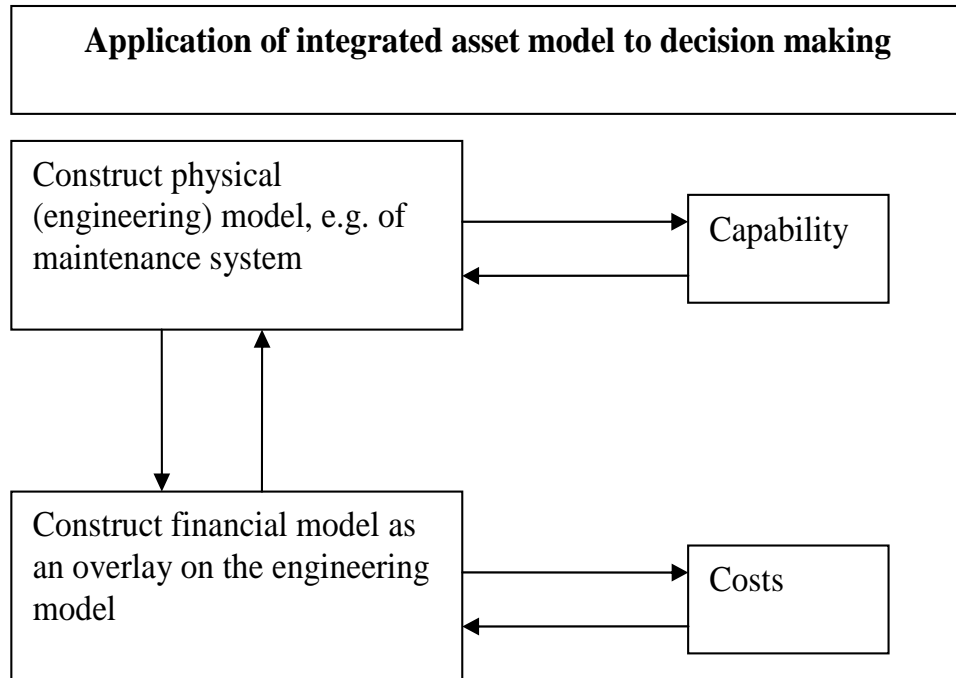


Figure 3: The relationship between capability and financial values of engineering assets

## Engineering Asset Management

Management is defined in the Oxford English Dictionary as follows:

“Organization, supervision, or direction; the application of skill or care in the manipulation, use, treatment, or control (of a thing or person), or in the conduct of something.” (OED, 2007)

The OED more specifically defines asset management, perhaps significantly citing quotation from quite recent US sources, as

“... the active management of the financial and other assets of a company, etc., esp. in order to optimize the return on investment.” (OED, 2007)

Management is goal-directed towards some purpose. In the case of EAM, purpose takes many forms which can be thought as differing views of the basic questions implied by Figure 3, i.e. how can an intervention in the processes relating capability and financial values be effective in achieving a particular goal, such as increasing the level of capability or reducing costs?

Management takes place at different levels of an organisation and this also affects the views of service delivery capability and value profile that concern asset

managers. An engineer engaged in condition monitoring very close to the basic engineering process may look at a specific point in a complex process, which might impact on the values connected as in Figure 3 in only small part. An information manager may be concerned with providing the data that supports measurements of the relationships. An accountant might be interested in how the costs are caused by operating the assets and a human resource manager might be concerned with the safety and health issues arising from the process. Senior management may be concerned with overall profitability, longer term, life-cycle strategies for the asset and its relationship to organizational policy. The differing views of the capability-value profile management, relating to different levels of the organisation are thus governed by the fundamental decision categories in respective strategic, tactical and operational contexts.

The recent tendency has been to define engineering asset management in an all-encompassing manner, embracing the various dimensions of asset management implied in Amadi-Echendu (2006), Mathew (2005) and Woodhouse (2001). The characterisation of EAM in this section is consistent with that tendency and provides a structure within which the different concerns expressed about asset management can be related together. The major challenges facing engineering asset management are discussed in this context in the next section.

## **REQUIREMENTS AND CHALLENGES FOR BROAD BASED EAM**

The literature and our characterisation of EAM highlight a number of key requirements of the broader consensus interpretation that has recently begun to emerge.

1. Spatial generality: Engineering asset management extends across all types of physical asset, including human resources, in any industry.
2. Time generality: Engineering asset management extends over time to include short term (e.g. utilisation) and long term (e.g. lifecycle) aspects of physical assets.
3. Measurement generality: Real and financial measurement dimensions: measurement data includes measurements of the economic value the (financial dimension), social as well as the physical (the capability dimension) attributes of assets.
4. Statistical generality: Risk and other higher moment estimates of measures are important in EAM as well as the basic, first moment return measure of asset performance.
5. Organisational generality: EAM takes place at all levels of the organisation, from direct contact with the asset to the strategic interactions that take place in the boardroom.

These five requirements of EAM generality have at least three implications. First, EAM is multi-disciplinary since it requires input of skills from virtually any discipline source, such as traditional engineering areas, information technology, economics and management. Second, decisions in EAM extend from operational and tactical aspects of asset management to strategic aspects, such as life-cycle modelling. Third, the

human dimension of EAM requires the use of qualitative modes of analysis as well as the more traditional quantitative modes typically considered to be central to EAM.

Broadly based EAM consequently demands an information system that captures data supporting decision making across the areas suggested by the requirements and implications just described. Ideally an information system is needed that provides continuous data on the physical and financial conditions and changes in condition of a set of assets that is being managed for some purpose. The purpose for which the asset set is managed is defined by reference to the organisation that controls the assets. This may be maximizing profits or optimising service delivery potential in a private company or providing satisfactory safety and environmental outcomes in a government agency, for example. It is evident, however, that in the vast majority of organizations, the opinion of many engineers is that poor data quality is probably the most significant single factor impeding improvements in EAM (e.g Woodhouse, 2001).

Amadi-Echendu (2006) discusses an accounting system as the basis of an EAM information system in this context. Figure 4 reproduces the structure discussed in that paper. An advantage of using an accounting system as a starting point for an information system that would support the kind of comprehensive style of EAM envisaged in this paper and elsewhere is the generality of its coverage of organisational assets and its use in organizational decision making, especially at high levels. All of what we have defined in this paper as the engineering assets of an organization are recorded in an accounting system. Further, the accounting systems and assets of organizations are defined in such a way that those of one organization can be aggregated to provide asset analyses of arbitrarily defined organizations of any size (by a process of what accountants call ‘consolidation’).

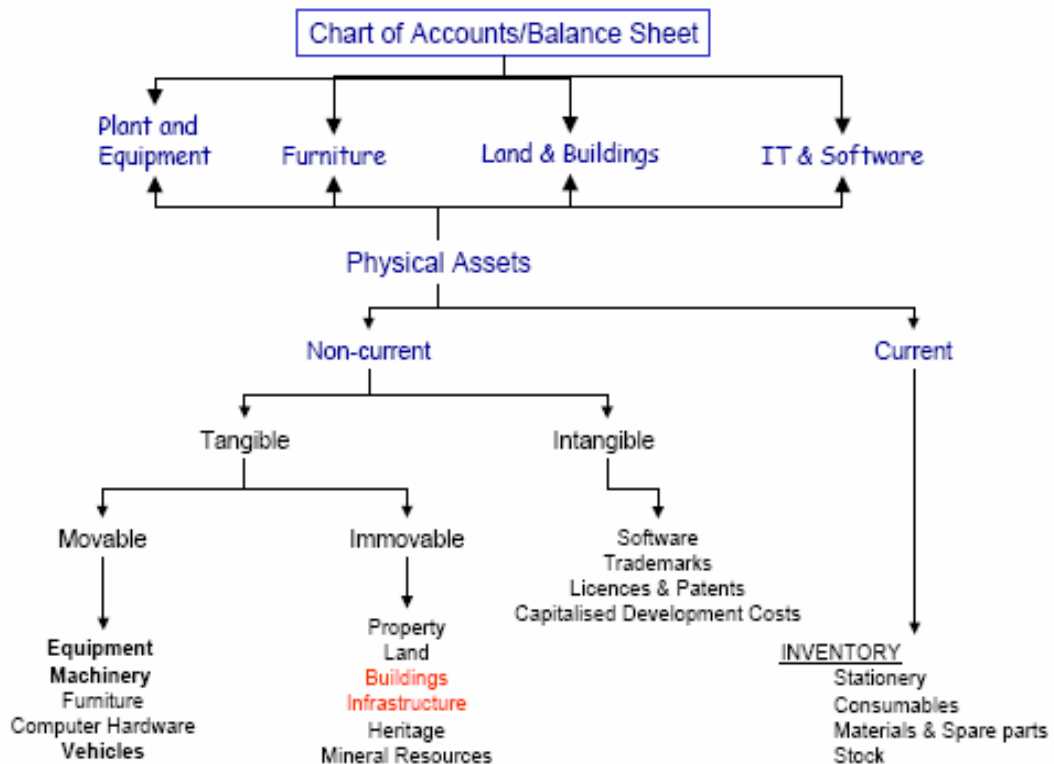
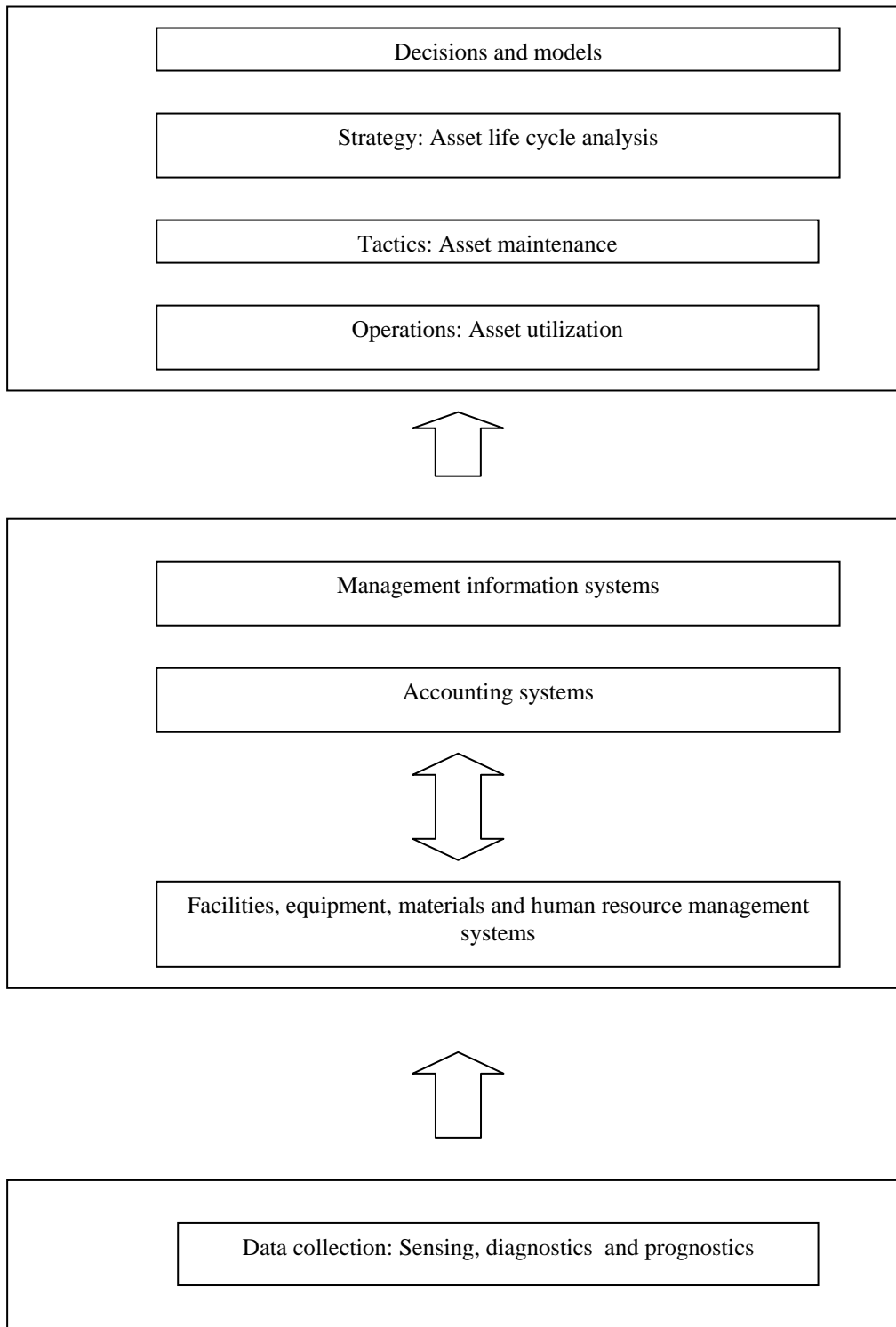


Figure 4 Asset structures in accounting systems

The engineering asset manager focuses on what accountants and economists refer to as the “real assets”, i.e. everything except the trade marks, licenses and patents shown in Figure 4. The main strength of accounting systems in terms of the measurements they provide for decision making lie in the financial dimension referred to earlier and in the fact that they are routinely used for decision making at the most senior level of organizations and for reporting to stakeholders. The information accounting systems produce therefore has significant real world impact.

However, accounting systems as such are often deficient in relating financial measures to physical measures used for traditional engineering decisions. Engineers tend to rely on plant maintenance and inventory systems for such data. These engineering focused systems, although easily capable of integration with financial accounting systems in theory, and for which well tested and reliable software exists in practice, are often not well linked in practice. Data is frequently entered incorrectly or not at all into many fields and systems generally fail to deliver data of sufficient quality to provide the kind of support envisaged above for EAM.

The general challenge faced by information systems in effectively supporting EAM is shown in Figure 5. This is a composite of the basic elements of diagrams characterising EAM in the literature. If EAM is to be as comprehensive in its reach as we and others have argued, the data requirements for the decision models are very great. As Woodhouse (2001) notes, the greatest challenges for EAM often do not lie in the technical aspects of implementation of the EAM framework described in Figure 5, such as developing new sensors and diagnostic tests or better decision models. Rather they lie in the human element in data collection, entry and analysis. As reported in many studies of various types of enterprise resource management systems, failures of implementation are most often caused by insufficient resources being devoted to training and indoctrination of staff. This leads to the proliferation of legacy systems and incompatible, missing or inconsistent data.



*Figure 5 Areas, features and challenges of EAM*

Nevertheless, other challenges remain to be overcome in the implementation of a broad based EAM framework. The ability to integrate data and decision making across organisational levels in a consistent and behavioural non-dysfunctional manner is as yet largely unsolved. Also the objective assessment of asset risk is in its infancy, whether in the capability or the financial dimension.

## CONCLUSION

Engineering asset management concerns the productive use of those assets that provide the value supporting all assets in the economy. It is thus essential to all that it is carried through as effectively as possible. This paper has emphasised a broad based characterisation of EAM that has come increasingly to represent a consensus view in the literature. The implications of that viewpoint have been examined through consideration of the key basic concepts that such a broad based EAM must encompass. Our analysis suggests that the human dimension of EAM has to be handled competently, both in terms of training and in terms of managing processes, if EAM is to be effective. Organisational structures delineated along traditional disciplines often fail to provide an asset-centric focus. This exacerbates and amplifies divergent views on what should constitute asset management in an organisational setting. The important thing to note is that the asset is oblivious to such dogmatic divisions, hence synergistic integration at the organisational level intuitively points to better collection, collation and analyses of the wide range of data required for effective EAM.

With divergent, non asset-centric organisational structures, current practice in most information systems has only evolved so far as to data collection still geared to fulfilling a traditional maintenance cost control philosophy rather than a full asset value management functionality.. Financial and engineering information systems are typically insufficiently integrated such that concurrent measurement of both technical and financial risk is undeveloped. Furthermore, data and decision systems are generally not well integrated across different organisational levels and do not yet provide the same level of reliability for strategic decision making that they do for operational decision making. Consequently, the true nature of the important relationship between asset capability and associated value profile is rarely well understood.

Organisational synergy with its implied cognitive dispensation, coupled with integrated data quality are the primus-requisites for consistent engineering asset management outcomes. Developments in sensors and diagnostics, improved information systems and decision models are all factors that can contribute to improvements in EAM. However the biggest challenges for asset managers, due to the need to change traditional conceptions of EAM, are most likely the various aspects of its human dimension as manifest on organisational settings and associated cognitive dispensations. Thus, the need to develop a consistent knowledge base, coupled with organisational refocus on the asset, plus commitment to re-aligning education and training towards effective human resource development are probably the most pressing challenges facing EAM in the short to medium term.

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