



Queensland University of Technology

**DISCUSSION PAPERS IN ECONOMICS, FINANCE AND
INTERNATIONAL COMPETITIVENESS**

Equity Premium: - Does it exist?
Evidence from Germany and United Kingdom

**Michael E. Drew
Mirela Mallin
Tony Naughton
and
Madhu Veeraraghavan**

ISSN 1324-5910

All correspondence to:

Associate Professor Andrew C Worthington
Editor, *Discussion Papers in Economic, Finance and
International Competitiveness*
School of Economics and Finance
Queensland University of Technology
GPO Box 2434, BRISBANE QLD 4001, [Australia](#)

Telephone: 61 7 3864 2658
Facsimile: 61 7 3864 1500
Email: a.worthington@qut.edu.au

Discussion Paper No. 170, January 2004

**Series edited by
Associate Professor Andrew C Worthington**

School of Economics and Finance

RECENT DISCUSSION PAPERS

Valadkhani, A, Identifying Australia's High Employment Generating Industries, No 119, October 2002

Valadkhani, A, Modelling Demand for Broad Money in Australia, No 120, December 2002

Worthington, A & Higgs, H, The Relationship Between Energy Spot and Futures Prices: Evidence from the Australian Electricity Market, No 121, November 2002

Li, S, A Valuation Model for Firms with Stochastic Earnings, No 122, November 2002

Higgs, H & Worthington, A, Tests of the Random Walk Hypothesis for Australian Electricity Spot Prices: An Application Employing Multiple Variance Ratio Tests, No 123, November 2002

Robinson, M, Best Practice in Performance Budgeting, No 124, November 2002

Lee, B, "Output and Productivity Comparisons of the Wholesale and Retail Trade Sector: US and Australia, 1991 to 1999", No 125, November 2002

Drew, M E, & Stanford, J D, Risk Superannuation Management in Australia: Risk, Cost and Alpha, No. 126, January 2003

Drew, M E, & Stanford, J D, A Review of Australia's Compulsory Superannuation Scheme after a Decade, No. 127, January 2003

Drew, M E, & Naughton, T, & Veerarghavan, M, Asset Pricing in China: Evidence from the Shanghai Stock Exchange, No. 128, January 2003

Clements, A, & Drew, M E, Investor Expectations and Systematic Risk, No. 129, January 2003

Drew, M, Superannuation Funds: The Fees and Performance Debate, No. 130, January 2003

Valadkhani, A, History of Macroeconomic Modelling: Lessons from Past Experience, No. 131, January 2003

Valadkhani, A, Long and Short-Run Determinants of Money Demand in New Zealand: Evidence from CoIntegration Analysis, No. 132, January 2003

Anderson, J, Optimal f and Portfolio Return Optimization in US Futures Markets, No. 133, January 2003

Anderson J, A Test of Weak-Form Market Efficiency in Australia Bank Bill Futures Calendar Spreads, No. 134, January 2003

Aruman, S, The Effectiveness of Foreign Exchange Intervention in Australia: A Factor Model Approach with GARCH Specifications, No 135, January 2003

Lahiri, R, A Further Exploration of Some Computational Issues in Equilibrium Business Cycle Theory, No 136, February 2003

Valadkhani, A, How Many Jobs Were Lost With the Collapse of Ansett? , No. 137, February 2003

Drew, M E, Naughton, T, & Veerarghavan, M, Is Idiosyncratic Volatility Priced? Evidence from the Shanghai Stock Exchange, No. 138, February 2003

Valadkhani, A, Does the Term Structure Predict Australia's Future Output Growth? No. 139, February 2003

Worthington, A, & Higgs, H, A Multivariate GARCH analysis of the Domestic Transmission of Energy Commodity Prices and Volatility: A comparison of the Peak and Off-peak Periods in the Australian Electricity Spot Market, No. 140, February 2003

Li, S, The Estimation of Implied Volatility from the Black-Scholes Model: Some New Formulas and Their Applications, No. 141, February 2003

Drew, M E, & Stanford, J D, Principal and Agent Problems in Superannuation Funds, No. 142, March 2003

Li, S, A Single-Period Model and Some Empirical Evidences for Optimal Asset Allocation with Value-at-Risk Constraints, No. 143, March 2003

Valadkhani, A, An Empirical Analysis of the Black Market Exchange Rate in Iran, No. 144, April 2003

Worthington, A, Business Expectations and Preferences regarding the Introduction of Daylight Saving in Queensland, No. 145, May 2003

Worthington, A, Losing Sleep at the Market: An Empirical Note on the Daylight Saving Anomaly in Australia, No. 146, May 2003

Robinson M, Tightening the Results/Funding Link in Performance Budgeting Systems, No. 147, May 2003

Worthington A & Higgs H, Risk, Return and Portfolio Diversification in Major Painting Marketing: The Application of Conventional Financial Analysis to Unconventional Investments, No. 148, June 2003

Valadkhani A, Demand for M2 in Developing Countries: An Empirical Panel Investigation, No. 149, July 2003

Worthington A, & Higgs H, Modelling the Intraday Return Volatility Process in the Australia Equity Market: An Examination of the Role of Information Arrival in S & PASX Stocks, No 150, July 2003

Lahiri R, Tax Distortions in a Neoclassical Monetary Economy in the Presence of Administration Costs, No 151 September 2003

Layton A, & Smith D, Duration Dependence in the US Business Cycle, No 152, August 2003

Valadkhani A & Layton A, Quantifying the Effect of GST on Inflation in Australia's Capital Cities: An Intervention Analysis, No 153, September 2003

Worthington A, & Valadkhani A, Measuring the Impact of Natural Disasters on Capital Markets: An Empirical Application Using Intervention Analysis, No 154, September 2003

Robinson M, The Output Concept and Public Sector Services, No 155, September 2003

Worthington A, Brown K, Crawford M, & Pickernell D, Socio-Economic and Demographic Determinants of Household Gambling in Australia, No 156, September 2003

Worthington A, & Higgs H, Tests of Random Walks and Market Efficiency in Latin American Stock Markets: An Empirical Note, No 157, September 2003

(Replacing Previous No 158) Worthington A, & Higgs H, Systematic Features of High-Frequency Volatility in Australian Electricity Markets: Intraday Patterns, Information Arrival and Calendar Effects, No 158, November 2003

Worthington A, & Higgs H, Weak-form Market Efficiency in European Emerging and Developed Stock Markets, No 159, September 2003

West T, & Worthington A, Macroeconomic Risk Factors in Australian Commercial Real Estate, Listed Property Trust and Property Sector Stock Returns: A Comparative Analysis using GARCH-M, No 160, October 2003

Lee B, Interstate Comparison of Output and Productivity in the Australian Agricultural Sector – 1991 – 1999, No 161, October 2003

McCarthy S, Hedging Versus not Hedging: Strategies for Managing Foreign Exchange Transaction Exposure, No 162, November 2003

Worthington A, Emergency Finance in Australian Households: An Empirical Analysis of Capacity and Sources, No 163, November 2003

Worthington C, Debt as a Source of Financial Stress in Australian Households, No 164, November 2003

Robinson M, The Australian Budgeting System: On the Cusp of Change, No 165, November 2003

Lahiri R, Cooperation v/s Non-cooperation in R&D Competition with Spillovers, No 166, December 2003

Wolff R, Yao Q, & Tong H, Statistical Tests for Lyapunov Exponents of Deterministic Systems, No 167, December 2003

Wolff R, Barnett A, A Time Domain Test for Some Types of Non-Linearity, No 168 December 2003

Drew M, Veeraraghavan M, Ye M, Do Momentum Strategies Work? – Australian Evidence, No 169, January 2004

Equity Premium: Does it exist? Evidence from Germany and United Kingdom

Michael E. Drew
Mirela Mallin
Tony Naughton
and
Madhu Veeraraghavan

School of Economics and Finance
Queensland University of Technology
GPO Box 2434
Brisbane Queensland 4001 Australia

School of Accounting and Finance
Griffith University
PMB 50 Gold Coast Mail Centre
Gold Coast Queensland 9726 Australia

School of Economics and Finance
RMIT City Campus
GPO Box 2476V Melbourne 3001 Australia

Department of Accounting and Finance
The University of Auckland Business School
Private Bag 92019, Auckland, New Zealand

Abstract

Malkiel and Xu (1997) state that idiosyncratic volatility is highly correlated with size and that it plays a powerful role in explaining expected returns. In this paper we ask (a) whether idiosyncratic volatility is useful in explaining the variation in expected returns; and, (b) whether our findings can be explained by the turn of the year effect. We find that (a) our three-factor model provides a better description of expected returns than the CAPM. That is, we find that firm size and idiosyncratic volatility are related to security returns. In addition, we also find that our findings are robust throughout the sample period. We show that the CAPM beta alone is not sufficient to explain the variation in stock returns.

JEL Classification: G110, G120, G150

Keywords: Idiosyncratic Volatility, Size Effect, CAPM, Risk Premia

1. Introduction

Why has the rate of return on equities been higher than the rate of return on risk free assets? The question first posed by Prescott and Mehra (1985) has been termed the “equity premium puzzle”. One simple answer to this challenging question is that equities are more risky than bonds and thus investors require a premium for taking this additional risk. In the context of the Capital Asset Pricing Model [henceforth CAPM] high beta stocks generate superior returns since there’s a linear relationship between the stock’s beta and the expected return. However, recent tests show that the cross-section of average stock returns shows little or no relation to the market betas of the CAPM.

The results indicate that variables such as firm size¹, leverage, firm’s book value of equity to its market value, and more recently idiosyncratic volatility adequately explain the cross-section of average stock returns better than the beta of a stock. In an important paper Malkiel and Xu (1997) confirm the controversial finding of Fama and French [hereafter FF] (1992) that beta does not appear as an explanatory variable when attempting to model the annual returns on US stocks from 1963 through 1990.

They find that portfolios of smaller firms produce risk-adjusted rates of return that are greater than the returns from portfolios of larger firms. Interestingly, they report that

¹ Banz (1981) and Reinganum (1981) show that risk-adjusted stock returns are a monotonically decreasing function of firm size. Banz (1981) shows that going long in a portfolio of small firms and going short in a portfolio of big firms generates excess returns of approximately 20 percent per year. Schultz (1983) shows that investors can earn risk-adjusted returns after transaction costs by holding small firms for short periods. Also, see, Schwert (1983), Lakonishok and Smidt (1983), Chelley-Steeley and Steeley (1996), Fletcher (1997), Priestley (1997), Heston et al (1999), Charitou et al (2001), Dimson and Marsh (2001), Beltratti and Massimo (2002) and Dissanayake (2002).

idiosyncratic volatility is highly correlated with firm size and that it plays an important role in explaining expected returns. That is, they observe that portfolios of smaller companies have higher idiosyncratic volatility and thus these portfolios post significantly higher average returns suggesting that asset returns are influenced by factors that are not related to economic conditions. Finance theory states that through the process of diversification “idiosyncratic factors” can be cancelled out and thus asset returns are only influenced by systematic factors. In this article, we advance this argument by providing out of sample evidence from two European stock markets – Germany and United Kingdom.

We specifically ask:

- (a) Is idiosyncratic volatility needed to explain the variation in average stock returns?
and,
- (b) How are firm size and idiosyncratic volatility related to security returns?

We ask these two questions since recent research suggests that firm size is strongly related to idiosyncratic volatility (Malkiel and Xu, 1997). Malkiel and Xu (1997) report that portfolios of smaller stocks tend to have larger idiosyncratic volatility than portfolios of larger stocks. More importantly, they show that idiosyncratic volatility is highly correlated with firm size and that it plays a powerful role in explaining the cross-section of expected returns. Malkiel and Xu (2000) report that idiosyncratic volatility affects returns even after controlling for firm size and book-to-market equity effects. They state that idiosyncratic volatility will affect asset returns when not every investor is able to hold the market portfolio. Campbell, Lettau, Malkiel and Xu (2001) find a noticeable increase in firm level volatility relative to the market volatility. Their results indicate that firm specific volatility is the largest component of the total volatility of an average firm. Xu and Malkiel (2001) report that volatility is associated with the level of institutional ownership as well as a positive relationship between

idiosyncratic volatility and expected earnings growth. Drew and Veeraraghavan (2002) show that small and high idiosyncratic volatility stocks generate superior returns in Hong Kong, India, Malaysia and Philippines. Their findings support Malkiel and Xu (1997 and 2000) who document that idiosyncratic risk is useful in explaining the cross-section of expected returns.

Interestingly, Drew, Naughton and Veeraraghavan (2003) find that small and low idiosyncratic volatility firms generate superior returns than big and high idiosyncratic volatility firms for equities listed in Shanghai Stock Exchange. They propose a behavioral explanation in that they forward irrational investor behavior as a possible explanation in the spirit of Thaler (1999), Daniel and Titman (1999) and Hirshleifer (2001). They conclude that Chinese investors are quasi-rational investors in the sense of Thaler (1999).

Hamao, Mei and Xu (2002) state that the role of idiosyncratic risk in asset pricing has largely been ignored since standard finance theory argues that only systematic risk should be priced in the market. In a similar vein, Xu and Malkiel (2003) observe that the behavior of idiosyncratic volatility has received far less attention in the finance literature. This is because standard finance theory argues that idiosyncratic volatility can be eliminated in a well-diversified portfolio. Barber and Odean (2000) and Benartzi and Thaler (2001) report that both individual investors' portfolios and mutual fund portfolios' are undiversified. Goyal and Santa-Clara (2001) argue that the lack of diversification suggests that the relevant measure of risk for many investors may be the total risk. It is important to note that little, if any, has been published on whether idiosyncratic volatility can explain the cross section of expected stock returns.

In light of these discussions we investigate whether idiosyncratic volatility can serve as a useful proxy for systematic risk and whether it helps explain the variation in

average stock returns for equities listed in German and United Kingdom markets. The rest of the paper is organized as follows. Section 2 describes the data and methodology employed in this paper. Section 3 presents our findings while Section 4 presents concluding comments.

2. Data and Methodology

2.1 Data and the model

We obtain monthly stock returns and market values of all listed firms in Germany and United Kingdom covering the period 1991 to 2001 from DataStream. The relationship between stock returns, overall market factor, size (ME), and idiosyncratic volatility is investigated by employing the following model.

$$R_{pt} - R_{ft} = a_{pt} + b_p (R_{mt} - R_{ft}) + s_p \text{SMB}_t + h_p \text{HIVMLIV}_t + \varepsilon_{pt} \quad [1]$$

Where, R_{pt} is the average return of a portfolio (S/L, S/M, S/H; B/L, B/M and B/H)². R_{ft} is the risk-free rate³ observed at the beginning of each month. Market, is long the market portfolio and short the risk free asset; SMB, is long small capitalization stocks and short large capitalization stocks; HIVMLIV, is long high idiosyncratic volatility

² S/L Portfolio = Small firms with low idiosyncratic volatility

S/M Portfolio = Small firms with medium idiosyncratic volatility

S/H Portfolio = Small firms with high idiosyncratic volatility

B/L Portfolio = Big firms with low idiosyncratic volatility

B/M Portfolio = Big firms with medium idiosyncratic volatility

B/H Portfolio = Big firms with high idiosyncratic volatility

³ We use the Germany Benchmark bond 10-year yield for Germany and the 1-month interbank rate for United Kingdom as risk-free rate of return.

stocks and short low idiosyncratic volatility stocks. The factor loadings b_p , s_p and h_p are the slopes in the time-series regression.

2.2. Methodology

In this paper we follow the mimicking portfolio approach of FF (1996) in constructing portfolios on firm size and idiosyncratic volatility. We follow this approach since Malkiel and Xu (1997 and 2000), Xu and Malkiel (2001), Drew and Veeraraghavan (2002b) and Drew, Naughton and Veeraraghavan (2003) suggest that idiosyncratic volatility may be relevant for asset pricing and that it may serve as a useful proxy for systematic risk.

Size Portfolios

At the end of December of each year t stocks are assigned to two portfolios of size (Small or Big) based on whether their December market equity (ME) [defined as the product of the closing price times number of shares outstanding] is above or below the median ME. We form portfolios as of December of each year since most firms in Germany have December as fiscal year end. For firms listed in United Kingdom size portfolios are constructed at the end of March of each year since most firms have March as fiscal year end.

Idiosyncratic Volatility Portfolios

In an independent sort the same stocks are allocated to three idiosyncratic volatility portfolios (Low, Medium, and High) based on the breakpoints for the bottom 33.33 percent and top 66.67 percent. We first compute the variance of returns for each stock in the sample. We define the variance of returns as the total risk of a stock. We then estimate the beta for each stock by using the covariance / variance approach. We define systematic risk as the beta of a stock multiplied by the variance of the

index. Note that we require the previous 24 months of average returns to calculate the variance or beta of the stock. Stocks that do not have 24 months of continuous returns are excluded from the sample. Similarly, we use the previous 24 months of market returns to calculate the variance of the index. We define idiosyncratic volatility as the difference between total risk and the systematic risk of a stock.

Six Intersection and three zero investment portfolios

We form six intersection and three zero investment portfolios. The six intersection portfolios formed are (S/L, S/M, and S/H; B/L, B/M, and B/H). The three zero investment portfolios are RMRFT, SMB and HIVMLIV. We define the three zero investment portfolios **RMRFT**, **SMB**, and **HIVMLIV** as follows: **RMRFT** is long the overall market portfolio and short the risk free asset. **SMB** (Small minus Big) is the difference each month between the average of the returns of the three small stock portfolios (S/L, S/M, and S/H) and the average of the returns of the three big portfolios (B/L, B/M, and B/H). **HIVMLIV** (High Idiosyncratic Volatility minus Low Idiosyncratic Volatility) is the difference between the average of the returns of the two high idiosyncratic volatility portfolios (S/H, B/H) and the average of the returns on the two low idiosyncratic volatility portfolios (S/L, B/L).

3. Results

3.1. Performance of the Intersection and Zero Cost Portfolios

Germany

Table 1.0
Sample Characteristics - Germany
Number of Companies in Portfolios Formed on Size and Idiosyncratic Volatility
1993 to 2001

YEAR	S/L	S/M	S/H	B/L	B/M	B/H	Total
1993	16	21	9	37	12	7	102
1994	14	24	10	42	12	2	104
1995	16	23	9	45	8	4	105
1996	16	20	15	44	10	3	108
1997	14	22	16	43	13	5	113
1998	22	19	12	44	16	4	117
1999	22	26	5	42	23	3	121
2000	22	31	5	40	30	4	132
2001	29	26	15	40	38	7	155
Average	19	24	11	42	18	4	117

Table 1, reports the average numbers of firms in each portfolio for the sample period. B/L portfolio has an average of 42 firms followed by the S/M portfolio with an average of 24 firms. The S/L and B/M portfolios have an average of 19 and 18 firms respectively. The least number of firms are in S/H and B/H portfolios with an average of 11 and 4 respectively. Our first research question is to investigate whether a multifactor asset-pricing model explains the cross-section of average stock returns. Specifically, this study is interested in whether an overall market factor, firm size and idiosyncratic volatility can explain the cross-sectional pattern of stock returns. The mean monthly returns and the regression parameters are reported in Table 2.

Table 2.0
Summary Statistics and Multifactor Regressions for Portfolios Formed on
Size and Idiosyncratic Volatility - Germany
1993-2001
Summary Statistics

Idiosyncratic Volatility Portfolios						
Size	Low	Medium	High	Low	Medium	High
Panel A: Summary Statistics						
	<u>Means</u>			<u>Standard Deviations</u>		
Small	0.46	0.83	1.61	3.94	4.45	4.92
Big	0.52	0.76	1.10	4.38	3.73	8.38

Table 2, Panel A, shows the summary statistics while Panel B shows the regression coefficients of the three-factor model. Our results show that all six portfolios generate positive returns with the S/H portfolio generating the highest return of 1.61 per cent per month. The overall performance of the six portfolios is graphically shown in figure 1.0. Our findings also show that the overall market factor generates a return of 0.52 per cent per month while the other two mimic portfolios, SMB and HIVMLIV generate a return of 0.17 per cent per month and 0.87 per cent per month respectively. Since, the mimic portfolios for size and idiosyncratic volatility generate superior returns; we argue that this is a compensation for risk not captured by the CAPM. That is, we advance a risk-based explanation and suggest that small and high idiosyncratic volatility firms are riskier than big and low idiosyncratic volatility firms.

Table 2 - Continued
Multifactor Regressions for Portfolios Formed on Size and Idiosyncratic Volatility
Regression Coefficients

Idiosyncratic Volatility Portfolios						
Size	Low	Medium	High	Low	Medium	High
Panel B: $R_{pt} - R_{ft} = a_{pt} + b_p (R_{mt} - R_{ft}) + s_p \text{SMB}_t + h_p \text{HIVMLIV}_t + \varepsilon_{it}$						
	a			t (a)		
Small	0.000	0.003	0.002	0.353	1.106	1.352
Big	0.002	0.004	0.000	1.028	1.898	0.076

	b			t(b)		
Small	0.541	0.587	0.680	11.626	11.205	17.803
Big	0.708	0.531	0.569	18.377	12.250	10.172
	s			t(s)		
Small	0.311	0.454	1.349	4.751	6.161	25.111
Big	0.103	-0.052	-0.935	1.899	-0.856	-11.874
	h			t(h)		
Small	0.037	0.145	0.853	0.712	2.458	19.807
Big	-0.097	0.047	1.086	-2.239	0.957	17.213
	R ²			s(e)		
Small	0.65	0.68	0.91	2.57	2.89	2.11
Big	0.76	0.69	0.86	2.13	2.39	3.09
	DW					
Small	1.96	1.96	1.99			
Big	1.92	1.93	1.98			

Panel B, shows, that the intercept, is statistically insignificant and close to zero for all six portfolios. The findings also show that the b coefficient is positive and highly significant for the six portfolios. The s coefficient increases monotonically and is positive and highly significant for the three small stock portfolios. As far as three big portfolios are concerned the s coefficient is positive for B/L but negative for B/M and B/H portfolios.

Note that our findings are consistent with that of FF (1996) who argues that small firms load positively on SMB while big firms load negatively on SMB. The h coefficient increases monotonically for all six portfolios and is highly significant at the 1% level for S/H and B/H portfolios. The other portfolios display low levels of statistical significance. We do not find any evidence of autocorrelation since the d-

statistic close to 2 for all six portfolios. Similarly, the test for multicollinearity shows no evidence of multicollinearity between the independent variables.

Insert Figure 1.0 about here

United Kingdom

Table 3.0

Sample Characteristics – United Kingdom
Number of Companies In Portfolios Formed on Size and Idiosyncratic Volatility
1993 to 2001

YEAR	S/L	S/M	S/H	B/L	B/M	B/H	Total
1993	41	130	204	204	117	40	736
1994	36	128	207	214	125	41	751
1995	39	113	215	218	149	41	775
1996	40	134	209	241	152	71	847
1997	68	148	215	239	164	93	927
1998	101	144	242	246	208	102	1043
1999	138	178	241	248	213	137	1155
2000	140	198	252	273	224	149	1236
2001	134	187	285	295	257	133	1291
Average	82	151	230	242	179	90	973

Table 3, reports the average number of firms in each portfolio for the sample period. The B/L portfolio has the largest number of firms with an average of 242, followed closely by the S/H portfolio with an average of 230 firms. The S/M portfolio contains an average of 151 firms while B/M contains an average of 179 firms. The S/L and B/H portfolios have an average of 82 and 90 firms respectively. In Table 4.0 we report the summary statistics and regression coefficients of our multifactor model. Panel A, shows, the summary statistics while Panel B shows the regression coefficients.

Table 4.0
Summary Statistics and Multifactor Regressions for Portfolios Formed on
Size and Idiosyncratic Volatility – United Kingdom
1993-2001
Summary Statistics

Idiosyncratic Volatility Portfolios						
Size	Low	Medium	High	Low	Medium	High
Panel A: Summary Statistics						
	<u>Means</u>			<u>Standard Deviations</u>		
Small	-0.18	-0.01	1.16	2.02	3.07	6.91
Big	0.79	0.18	3.36	4.09	3.40	8.89

Our results show that with the exception of two portfolios all other portfolios generate positive returns. Our results also show that the B/H portfolio generates the highest return of 3.36 per cent per month while the S/H portfolio generates a return of 1.16 per cent per month. Our findings for United Kingdom differ in this respect with that of Germany where we found that the small and high idiosyncratic volatility portfolios generate the highest returns.

The overall performance of the six portfolios is graphically shown in figure 2.0. Our findings also show that the overall market factor generates a mean monthly return of 0.32 per cent per month while the mimic portfolio for size and idiosyncratic volatility generate a return of –1.46 per cent per month and 1.96 per cent per month respectively. Thus, in the case of United Kingdom we document a big firm effect. Note that in Germany we found a small firm effect. However, it is to be noted that in both the markets investigated in this paper we document an idiosyncratic volatility effect. That is, portfolios with high idiosyncratic volatility firms generate higher returns than portfolios with low idiosyncratic volatility firms.

Table 4 - Continued
Multifactor Regressions for Portfolios Formed on Size and Idiosyncratic Volatility
Regression Coefficients

Idiosyncratic Volatility Portfolios						
Size	Low	Medium	High	Low	Medium	High
Panel B: $R_{pt} - R_{ft} = a_{pt} + b_p(R_{mt} - R_{ft}) + s_pSMB_t + h_pHIVMLIV_t + \varepsilon_{it}$						
	a			t(a)		
Small	-0.002	-0.004	0.001	-1.444	-1.464	0.385
Big	-0.000	-0.001	0.004	-0.171	-0.299	2.200
	b			t(b)		
Small	0.306	0.391	0.549	5.949	5.331	7.196
Big	0.525	0.440	0.281	8.459	5.976	5.378
	s			t(s)		
Small	0.106	0.101	0.714	1.129	0.754	5.129
Big	-0.452	-0.565	-1.063	-3.989	-3.495	-11.148
	h			t(h)		
Small	0.089	0.225	0.975	3.479	6.161	25.612
Big	0.004	0.167	1.118	0.123	3.793	42.925
	R ²			s(e)		
Small	0.72	0.65	0.88	2.63	2.32	2.41
Big	0.67	0.69	0.96	1.96	2.39	1.65
	DW					
Small	1.99	1.98	1.96			
Big	1.97	2.07	1.96			

In Table 4, Panel B, we report the coefficients of our multifactor model. Our findings show that the intercept, a coefficient, is indistinguishable from zero for all six portfolios. The b coefficient is positive and statistically significant for all portfolios. The s coefficient is positive for the three small stock portfolios and statistically significant only for S/H portfolio, while the big stock portfolios show negative coefficients with statistical significance. The h coefficient increases monotonically for

all six portfolios and is highly significant at the 1% level for five out of six portfolios. As far as the diagnostics are concerned we find no evidence of autocorrelation or multi-collinearity in our sample.

Insert Figure 2.0 about here

3.2 Results from turn of the year effect

Germany

Prior research on the behaviour of stock prices documents a strong seasonality effect occurring in the month of January, especially for small size stocks. This effect has been described as the January effect. Research also shows that monthly seasonality is linked to the size of the firm. Therefore, a natural extension to the size effect is to examine whether it displays monthly seasonality. Thus, we ask whether multifactor models findings can be explained by the turn of the year effect. In this model we add a dummy variable that takes the value “1” for the month of January and “0” for remaining months. Our model takes the following form:

$$R_{pt} - R_{ft} = \alpha_{pt} + b_p (R_{mt} - R_{ft}) + s_p \text{SMB}_t + h_p \text{HIVMLIV}_t + \gamma_p \text{DJAN}_t + \varepsilon_t$$

**Table 5.0
Tests for Turn of the Year Effect – Germany**

Idiosyncratic Volatility Portfolios						
Size	Low	Medium	High	Low	Medium	High
$R_{pt} - R_{ft} = a_{pt} + b_p (R_{mt} - R_{ft}) + s_p \text{SMB}_t + h_p \text{HIVMLIV}_t + \gamma_p \text{Jan}_t + \varepsilon_t$						
	a			t (a)		
Small	0.001	0.003	0.002	0.377	1.214	1.293
Big	0.002	0.004	0.000	1.018	1.940	0.130

	b				t(b)	
Small	0.542	0.589	0.680	11.538	11.172	17.650
Big	0.708	0.532	0.570	18.230	12.195	10.103
	s				t(s)	
Small	0.309	0.446	1.349	4.613	5.919	24.518
Big	0.102	-0.057	-0.938	1.830	-0.923	-11.636
	h				t(h)	
Small	0.037	0.146	0.853	0.711	2.461	19.707
Big	-0.097	0.047	1.087	-2.225	0.963	17.133
	γ				t(γ)	
Small	-0.001	-0.005	-0.000	-0.138	-0.551	0.853
Big	-0.000	-0.003	-0.002	-0.129	-0.448	-0.200
	R^2				s(e)	
Small	0.57	0.59	0.91	2.58	2.90	2.12
Big	0.76	0.59	0.86	2.14	2.40	3.10
	DW					
Small	1.97	1.95	1.98			
Big	2.05	1.94	2.02			

Table 5, shows the regression coefficients for the multifactor model. Our findings do not reveal any evidence of the turn of the year effect for Germany since the coefficient for the January dummy is not statistically significant for any of the six portfolios. Thus, we reject the claim that the multifactor model results can be explained by the seasonality effect.

United Kingdom

In the case of United Kingdom we test for both January and April effects. In this model January dummy is represented by γ while April dummy is represented by θ .

Our time-series model takes the following form:

$$R_{pt} - R_{ft} = \alpha_{pt} + b_p (R_{mt} - R_{ft}) + s_p \text{SMB}_t + h_p \text{HIVMLIV}_t + \gamma_p \text{DJAN}_t + \theta_p \text{DAPRIL}_t + \varepsilon_{pt}$$

Table 6
Tests for Turn of the Year Effect (January and April) – United Kingdom

Idiosyncratic Volatility Portfolios						
Size	Low	Medium	High	Low	Medium	High
$R_{pt} - R_{ft} = a_{pt} + b_p (R_{mt} - R_{ft}) + s_p \text{SMB}_t + h_p \text{HIVMLIV}_t + \gamma_p \text{Jan}_t + \theta_p \text{Feb}_t + \varepsilon_{it}$						
a			t(a)			
Small	-0.002	-0.003	0.000	-0.950	-1.243	0.113
Big	-0.000	-0.001	-0.003	-0.331	-0.365	-1.524
b			t(b)			
Small	0.312	0.396	0.557	5.969	5.274	7.194
Big	0.530	0.450	0.284	8.389	4.986	5.406
s			t(s)			
Small	0.100	0.100	0.731	1.063	0.738	5.216
Big	-0.442	-0.552	-1.075	-3.862	-3.383	11.310
h			t(h)			
Small	0.087	0.225	0.981	3.361	6.047	25.538
Big	0.007	0.172	1.114	0.237	3.837	42.744
γ			t(γ)			
Small	-0.004	-0.001	0.011	-0.801	-0.119	1.283
Big	0.006	0.008	-0.009	0.946	0.778	-1.551
θ			t(θ)			
Small	-0.006	-0.0047	-0.000	-1.080	-0.461	-0.072
Big	0.006	0.008	-0.009	0.946	0.778	-1.551

	R ²				s(e)	
Small	0.67	0.69	0.88	1.63	2.34	2.42
Big	0.64	0.66	0.92	1.97	2.82	1.64
	DW					
Small	1.99	1.98	1.97			
Big	1.98	2.07	1.96			

Once again, our findings reveal no evidence of the turn of the year effect since the January and April dummy are statistically significant for any of the six portfolios. Thus, we argue that the multifactor model is robust throughout the sample period. We also do not find any evidence of autocorrelation or multicollinearity in our sample.

3.3 Factors of risk and risk premia

Germany

Table 7.0
Market, Size and Idiosyncratic Volatility Premia – Germany

Portfolio	Market Premium (%)	Size Premium (%)	Idiosyncratic Volatility Premium (%)
S/L	0.28 (11.626)	0.05 (4.751)	0.032 (0.712)
S/M	0.30 (11.205)	0.07 (6.161)	0.39 (2.458)
S/H	0.35 (17.803)	0.22 (25.111)	0.74 (19.807)
B/L	0.36 (18.377)	0.01 (1.899)	-0.08 (-2.239)
B/M	0.27 (12.250)	-0.00 (-0.856)	0.04 (0.957)
B/H	0.29 (10.172)	-0.15 (-11.874)	0.94 (17.213)

Our findings show that the market portfolio generates positive risk premia for all six portfolios. We find that the (B/L) portfolio generates the highest risk premia of 0.36 percent per month (t-statistic = 18.377). We also report that idiosyncratic volatility is highly correlated with firm size. Once again, we find that the (S/H) portfolio generates the highest size premium of 0.22 per cent per month (t-statistic = 25.111) while the

(B/H) portfolio generates the highest idiosyncratic volatility premia of 0.94 per cent per month (t-statistic = 17.213). We also observe that the premia associated with idiosyncratic volatility increases monotonically for the three small and big stock portfolios. As, small and high idiosyncratic volatility firms generate higher risk premia we argue that these factors are compensation for the risk missed by the CAPM. Once again our findings are consistent with that of Malkiel and Xu (1997 and 2000). Our results are summarized in Figure 3.0.

Insert Figure 3.0 about here

United Kingdom

**Table 8.0
Market, Size and Idiosyncratic Volatility Premia – United Kingdom**

Portfolio	Market Premium (%)	Size Premium (%)	Idiosyncratic Volatility Premium (%)
S/L	0.09 (5.949)	-0.15 (1.129)	0.17 (3.479)
S/M	0.12 (5.331)	-0.15 (0.754)	0.44 (6.161)
S/H	0.17 (7.196)	-1.04 (5.129)	1.91 (25.612)
B/L	0.16 (8.459)	0.65 (-3.989)	0.01 (0.123)
B/M	0.14 (4.976)	0.82 (-3.495)	0.33 (3.793)
B/H	0.08 (5.378)	1.55 (-11.148)	2.19 (42.925)

Our findings reveal that the market factor generates positive risk premia for all six portfolios. As with Germany we find that the (S/H) portfolio generates the highest risk premia of 0.17 percent per month (t-statistic = 7.196). Interestingly, our findings for United Kingdom are different from that of Germany in that we document a big firm effect in UK. This is because we find that the three small stock portfolios generate negative risk premia while the three big stock portfolios generate positive risk premia. We observe that the (B/H) portfolio generates the highest size premia of 1.55 percent per month (t-statistic = 11.148). As far as idiosyncratic volatility premia is concerned

we see a monotonic increase for all six portfolios. We find that the (B/H) portfolio generates the highest premia of 2.19 percent per month (t-statistic = 42.925) followed by the (S/H) portfolio of 1.91 percent per month (t-statistic = 25.612). The findings in this respect are consistent with that of Germany. We suggest that if investors are willing to take additional risks they should invest in firms with such characteristics. We summarize these results in Figure 4.0.

Insert Figure 4.0 about here

4. Conclusions

The Capital Asset Pricing Model states that expected returns on securities are a positive linear function of their market betas. However, Malkiel and Xu (1997 and 2000) contradict the CAPM by observing that idiosyncratic volatility is priced in the market and hence related to stock returns. In this paper we ask (a) whether idiosyncratic volatility is correlated with firm size and is it useful in explaining the variation in stock returns; and, (b) whether our three-factor model findings can be explained by the turn of the year effect.

Our findings suggest that idiosyncratic volatility is highly correlated with firm size and that it is useful in explaining expected stock returns. In Tables 7 and 8 we present the premia generated by market, firm size and idiosyncratic volatility for Germany and United Kingdom. We find that small firms generate higher returns because they have high idiosyncratic volatility. Thus, we argue that idiosyncratic volatility is correlated with firm size. Interestingly, for UK we find that big firms have higher idiosyncratic volatility and thus those portfolios generate superior returns. Hence, we advance the argument that investors who invest in stocks with these characteristics tend to take greater risk and thus higher risk premia are compensation for these risks. As far as

the seasonality issue is concerned we do not find any evidence of our results being explained by the turn of the year effect. Our findings are consistent with Malkiel and Xu (1997 and 2000) who find that idiosyncratic volatility is useful in explaining cross-sectional expected returns. They also observe that idiosyncratic volatility is related to the size of the firm in that small firms have high idiosyncratic volatility thus providing an alternative explanation to the FF (1992) conclusions. Thus, we demonstrate that idiosyncratic volatility plays an important role in empirical asset pricing. In closing, we argue that the CAPM beta alone is not sufficient to describe the variation in average equity returns.

References

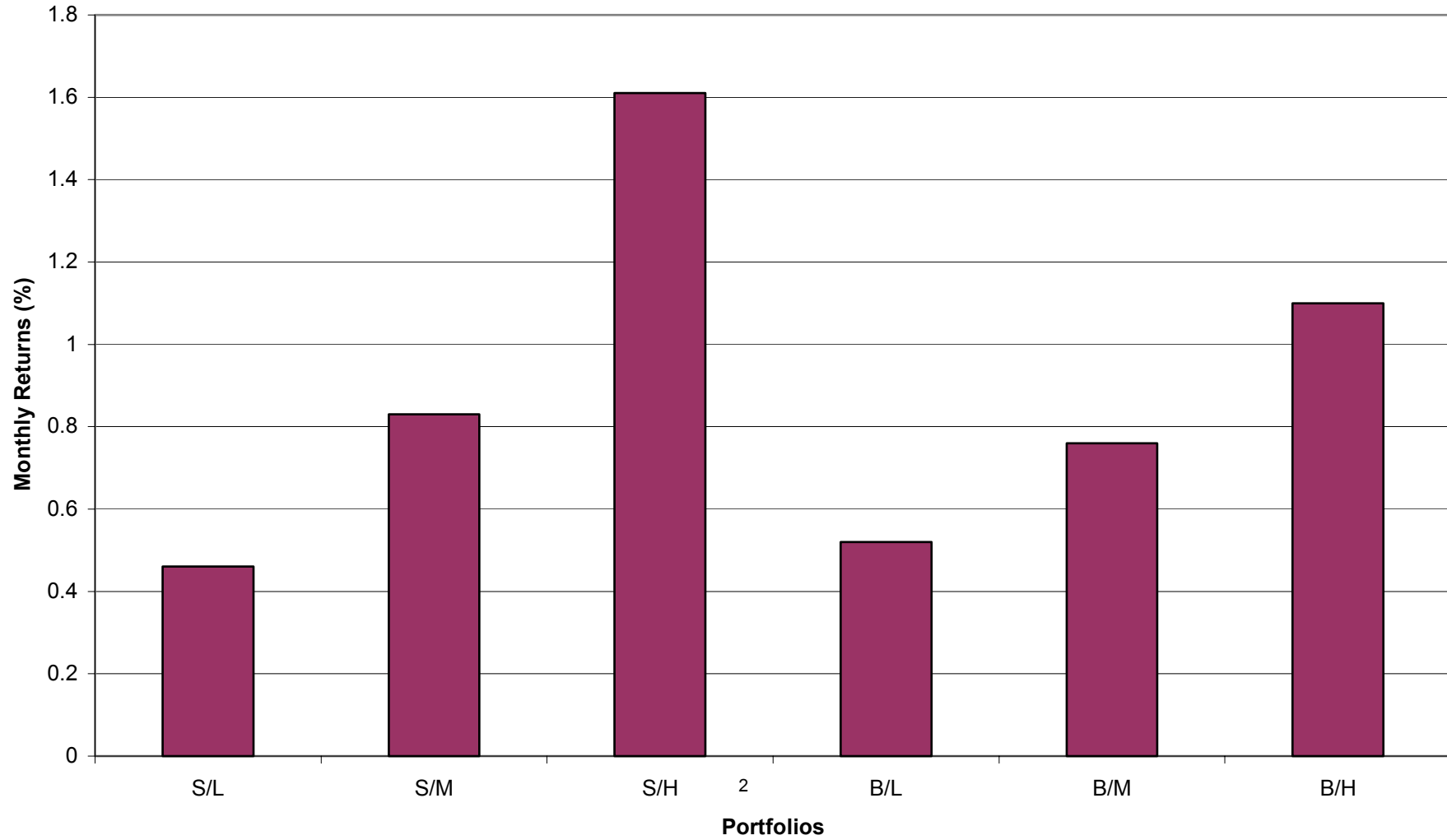
- Aiyagiri, Rao S., 1994, Uninsured Idiosyncratic Risk and Aggregate Saving, *Quarterly Journal of Economics* 109, 659-684.
- Banz, Rolf W., 1981, The relation between return and market value of common stocks, *Journal of Financial Economics* 9, 3-18.
- Basu, Sanjoy, 1983, The relationship between earnings yield, market value, and return for NYSE common stocks: Further evidence, *Journal of Financial Economics* 12, 129-156.
- Belsley, D.A., E. Kuh, and R.E. Welsch, 1980, *Regression Diagnostics*, John Wiley and Sons Inc., New York.
- Bhandari, Laxmi Chand, 1988, Debt/Equity ratio and expected common stock returns: Empirical Evidence, *Journal of Finance* 43, 507-528.
- Bharadwaj, R.K., and L.D. Brooks, 1992, The January Anomaly: Effects of Low Share Price, Transaction Cost and Bid-Ask Bias, *Journal of Finance* 47, 553-575.
- Campbell, John Y., 2000, Asset Pricing at the Millennium, *Journal of Finance* 55, 1515-1567.
- Campbell, John Y., Martin Lettau, Burton G. Malkiel, and Yexiao Xu, 2001, Have individual stocks become more volatile? An empirical exploration of idiosyncratic risk, *Journal of Finance* 56, 1-43.
- Chan, Louis K.C., Yasushi Hamao and Josef Lakonishok, 1991, Fundamentals and Stock Returns in Japan, *Journal of Finance* 46, 1739-1764.
- Chan, K.C., and H.K. Wu, 1993, Bond Market Seasonality and Business Cycles, *International Review of Economics and Finance* 2, 377-386.
- Cochrane, John H., 2001, *Asset Pricing*, Princeton University Press.

- Drew, Michael E., and Madhu Veeraraghavan, 2002, Idiosyncratic Volatility and Security Returns: Evidence from the Asian Region, *International Quarterly Journal of Finance* 2, 1-13.
- Drew, Michael E., Tony Naughton, and Madhu Veeraraghavan, 2003, Is Idiosyncratic Volatility Priced? Evidence from the Shanghai Stock Exchange, Working Paper, The University of Auckland.
- Eleswarapu, V.R., and M.R. Reinganum, 1993, The Seasonal Behavior of the Liquidity Premium in Asset Pricing, *Journal of Financial Economics* 34, 373-386.
- Elton, Edwin J., and Martin J. Gruber, 1995, *Modern Portfolio Theory and Investment Analysis*, John Wiley and Sons, Inc.
- Fama, Eugene F., 1991, Efficient Capital Markets II, *Journal of Finance* 36, 1575-1617.
- Fama, Eugene F., and Kenneth R. French, 1992, The cross-section of expected stock returns, *Journal of Finance* 47, 427-465.
- Fama, Eugene F., and Kenneth R. French, 1993, Common risk factors in the returns on stocks and bonds, *Journal of Financial Economics* 33, 3-56.
- Fama, Eugene F., and Kenneth R. French, 1995, Size and Book-to-Market factors in earnings and returns, *Journal of Finance* 50, 131-155.
- Fama, Eugene F., and Kenneth R. French, 1996, Multifactor explanations of asset pricing anomalies, *Journal of Finance* 51, 55-84.
- Franke, Gunter, Richard G. Stapelton, and Marti G. Subrahmanyam, 1992, Idiosyncratic Risk, Sharing Rules and the Theory of Risk Bearing, INSEAD Working Paper, No 93/02/Fin.
- Gultekin, Mustafa N., and N. Bulent Gultekin, 1983, Stock market seasonality: International evidence, *Journal of Financial Economics* 12, 469-482.

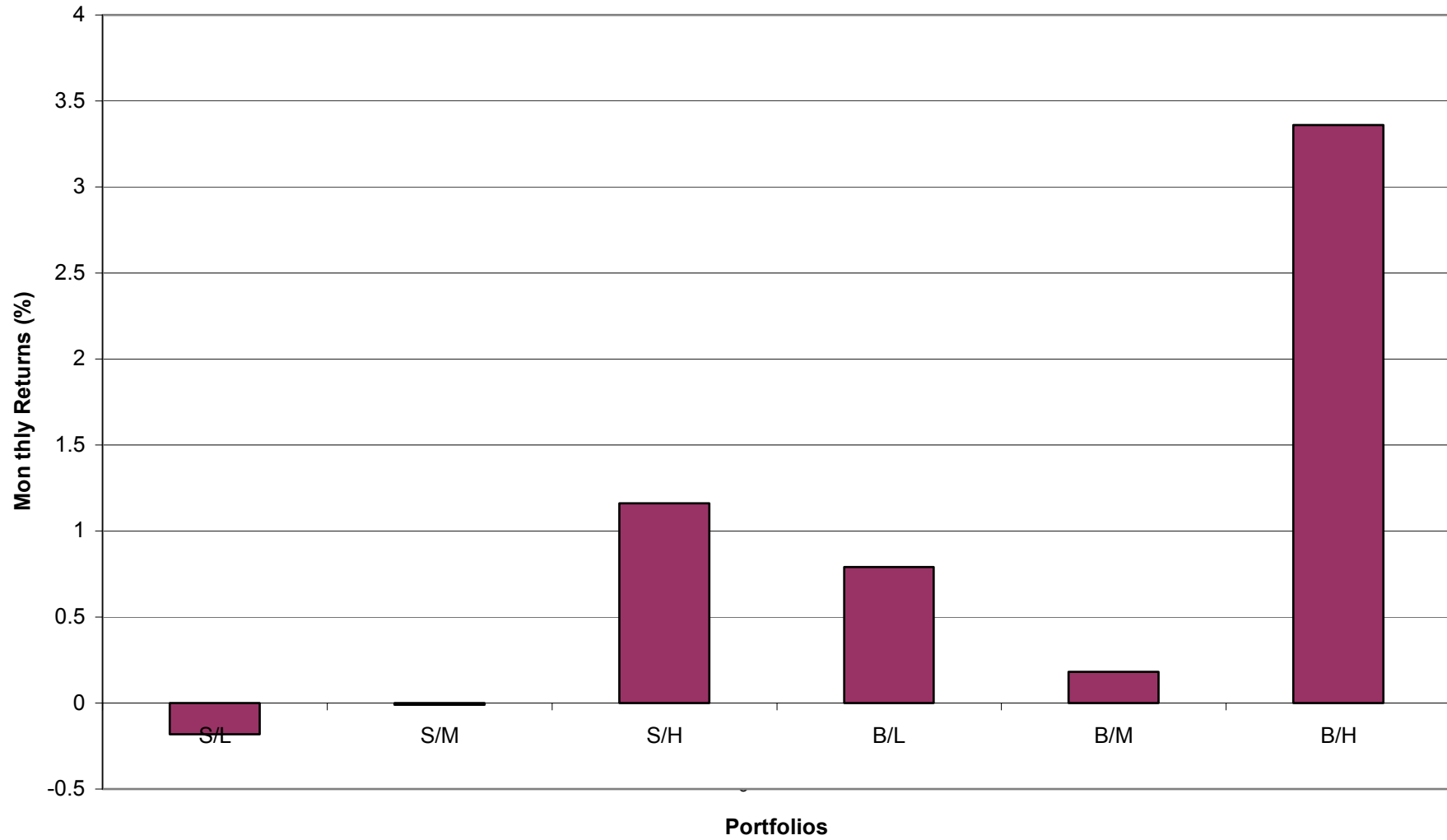
- Haugen, Robert A., and Phillippe Jorion, 1996, "The January Effect: Still there after all these years", *Financial Analysts Journal* Jan-Feb, 27-31.
- Kahn, James A., 1990, Moral Hazard, Imperfect Risk Sharing and the Behavior of Asset Returns, *Journal of Monetary Economics* 26, 27-44.
- Keim, Donald B., 1983, Size related anomalies and stock return seasonality, *Journal of Financial Economics* 12, 13-32.
- King, Mervyn, Enrique Sentana, and Sushil Wadhvani, 1994, Volatility and Links between National Stock Markets, *Econometrica* 62, 901-933.
- Lintner, John, 1965, The valuation of risk assets and the selection of risky investments in stock portfolios and capital budgets, *Review of Economics and Statistics* 47, 13-37.
- Lucas, Deborah, 1994, Asset Pricing with Undiversifiable Income Risk and Short Sales Constraints: Deepening the Equity Premium Puzzle, *Journal of Monetary Economics* 34, 325-341.
- Malkiel, Burton G., 1999, *A Random Walk Down Wall Street*, W.W. Norton and Company: New York.
- Malkiel, Burton G., and Yexiao Xu, 1997, Risk and return revisited, *Journal of Portfolio Management* 23, 9-14.
- Malkiel, Burton G., and Yexiao Xu, 2000, Idiosyncratic risk and security returns, Working Paper, Department of Economics, Princeton University.
- Markowitz, Harry M., 1952, Portfolio Selection, *Journal of Finance* 7, 77-91.
- Merton, Robert C., 1973, An Intertemporal Capital Asset Pricing Model, *Econometrica* 41, 867-887.
- Miller, Merton H., 1999, The history of finance, *Journal of Portfolio Management* 25, 95-101.
- Officer, R.R., 1975, Seasonality in Australian Capital Markets: Market Efficiency and Empirical Issues, *Journal of Financial Economics* 2, 212-28.

- Reinganum, Marc R., 1983, The anomalous stock market behaviour of small firms in January: Empirical tests for tax-loss selling hypothesis, *Journal of Financial Economics* 12, 89-104.
- Richards, Anthony J., 1999, Idiosyncratic Risk: An Empirical Analysis with Implications for the Risk of Relative-Value Trading Strategies, IMF Working Paper 99/148, Reserve Bank of Australia, International Department.
- Rozeff, Michael S., and William R. Kinney, 1976, Capital Market Seasonality: the case of stock returns, *Journal of Financial Economics* 3, 379-402.
- Sharpe, William F., 1964, Capital asset prices: A theory of market equilibrium under conditions of risk, *Journal of Finance* 19, 425-442.
- Telmer, Chris I., 1993, Asset Pricing Puzzles and Incomplete Markets, *Journal of Finance* 48, 1803-1832.
- Xu, Yexiao and Burton G. Malkiel, 2001, Investigating the Behavior of Idiosyncratic Volatility, *Journal of Business*, forthcoming.

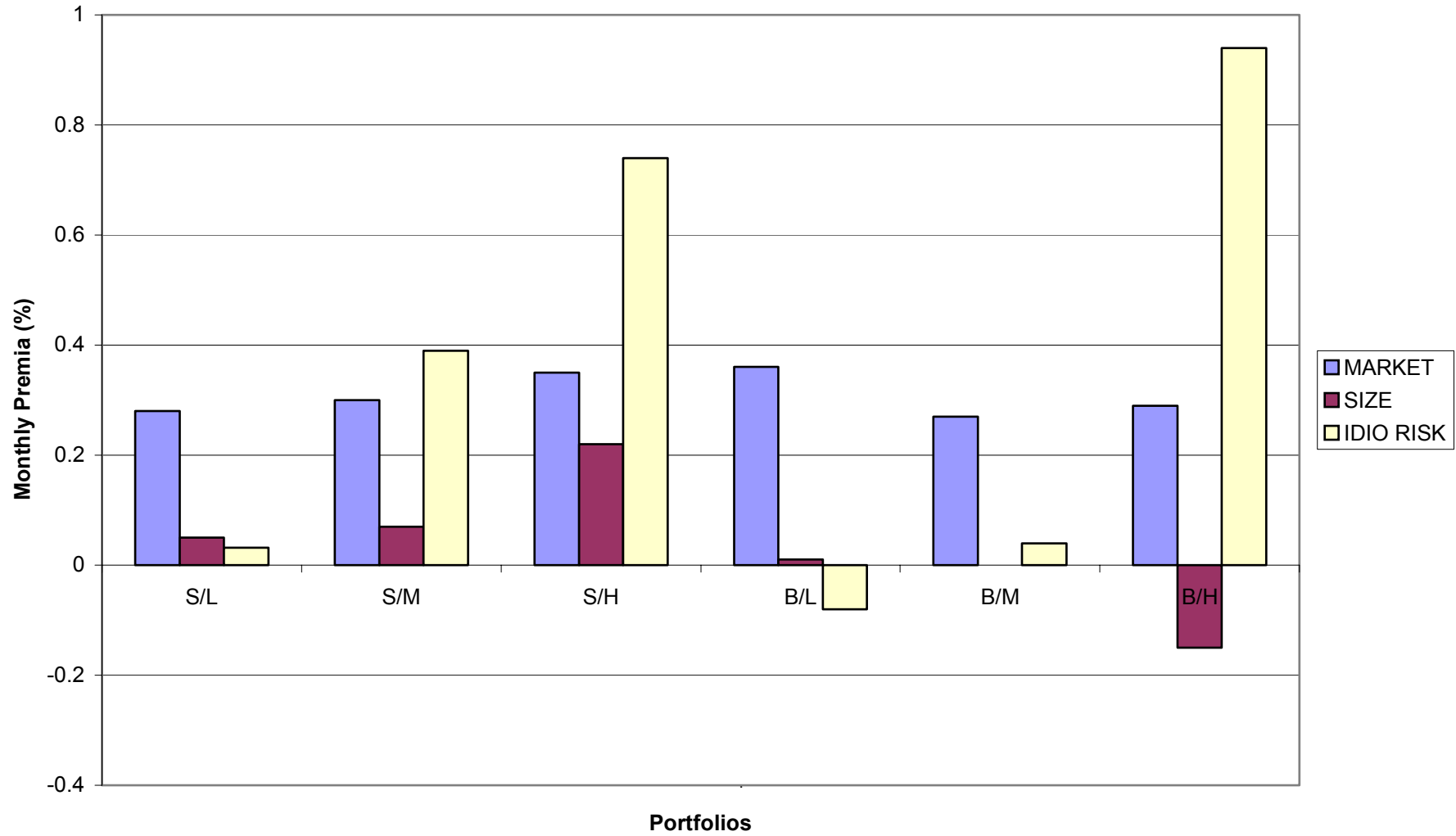
**Figure 1.0 Mean Monthly Returns
Germany**



**Figure 2.0 Mean Monthly Returns
United Kingdom**



**Figure 3.0 Market, Size and Idiosyncratic Volatility Premia
Germany**



**Figure 4.0 Market, Size and Idiosyncratic Volatility Premia
United Kingdom**

