THE EFFECTS OF ALTERNATIVE STATE AID FORMULAS ON THE DISTRIBUTION OF PUBLIC SCHOOL EXPENDITURES IN MASSACHUSETTS
by
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ABSTRACT
$a$
THE EFFECTS OF ALTERNATIVE STATE AID FORMULAS ON THE DISTRIBUTION OF PUBLIC SCHOOL EXPENDITURES IN MASSACHUSETTS

David Stuart Stern
Submitted to the Department of Economics and Urban Studies on December 21, 1971, in partial fulfillment of the requirements for the degree of Doctor of Philosophy in Economics and Urban Studies.

This thesis presents the prototype of an econometric model designed to simulate the effects of alternative aid formulas on expenditure by local school districts. Such a model is more useful than the purely qualitative models of economic theory. It is also more useful than previous econometric models, because it takes explicit account of how local expenditures are affected by the form of intergovernmental grants.

The Introduction explains the nature of the model in nontechnical terms. The two essential concepts are the opportunity frontier and the preference function. The opportunity frontier shows how much expenditure per pupil a school djstrict can obtain by levying any particular school tax rate. The frontier is determined by the amount of local tax base per pupil and by the state and federal aid formulas. The preference function, on the other hand, indicates the local school board's willingness to raise the local school tax rate for the sake of more expenditure per puinil. The object of the econometric model is to measure how the local willingness to tax and spend depends on the characteristics of the population in the district. Socioeconomic status was found to be the main determinant. This implies that, even if every district faced the same opportunity frontier, higher-class districts would choose to tax and spend more for schools. Accordingly, simulation of a pure "percentage equalizing" formula in Massachusetts indicated that wide, wealth-related disparities would persist.

The model and simulation are presented in Chapters IV and $V$. Chapter $I$ argues why reducing disparities in expenditure per pupil is worth doing in the first place, and Chapter II reviews the rationale of existing and proposed state aid formulas. At the end, Chapter VI discusses how simulation might be used in finding an optimal state aid formula, and suggests generalizing the ideas about state school aid to subsidy programs in general.

Thesis Supervisor: Peter Temin
Title: Associate Professor of Economics

## INTRODUCTION <br> STATEMENT OF PURPOSE

Recent court decisions in several states have electrified the issue of school finance. The courts have ruled that the present method of using the local property tax to pay for public schools is unconstitutional because it makes the level of spending in a school district depend on the wealth of that district. (1) If these rulings stand, the states will have to change their methods of financing public schools.

To satisfy the courts, the states may simply assume the full burden of supporting local schools. (2) Or instead they may preserve the local school district as an autonomous fiscal unit, but find more equalizing formulas for distributing state aid to the districts. Politically, the latter solution seems more likely. If so, it would be important to know what pattern of expenditure per pupil would result from any particular new aid formula. Although the courts may judge only the process of raising money for schools, arguments over the intrinsic fairness of various formulas are confusing to the average person. For public discussion and legislative choice, it would therefore be useful to predict the results of alternative formulas.

This paper presents an econometric technique for making such a predictjon. The model simulates the distribution of expenditure per pupil among school districts that would result from any given aid formula, taking into
account the change in the amount of revenue raised locally. This prediction, while obviously not perfect, is better than a forecast which ignores this change in expenditure from local sources.

The simulation model employs two basic concepts: the opportunity frontier and the preference function. These may be explained in nontechnical terms as follows.

The opportunity frontier is a relationship between the local tax rate and the level of expenditure per pupil in a school district. Given the local tax base and the amount of state and federal aid, any particular local tax rate will determine the amount of expenditure per pupil. The opportunity frontier thus represents the level of expenditure the local school board would be able to get by levying a given local tax rate.

At the same time, a school board's willingness
to incur higher tax rates for the sake of higher spending is expressed by its preference function. Every school board of course would wish to spend more and tax less. But the opportunity frontier constrains the possibilities, so that spending more entails taxing more. The preference function identifies the most preferred combination of taxes and expenditure out of all the possible combinations on the opportunity frontier. At very low levels of taxes and expenditure, most school boards would want to raise the local tax rate in order to get more spending. At very high tax rates, however, most school boards would be willing to
cut expenditures in order to reduce the tax rate. Somewhere in the middle each school board finds the point on its frontier that it likes best. At this point raising the tax rate would not be felt to yield enough additional expenditure, but reducing the tax rate would lose too much. Thus preferences and possibilities interact to determine the level of expenditure and the local tax rate.

Wealthy school districts spend more money per pupil because they have both a more favorable opportunity frontier and a stronger preference for spending on schools. The more favorable opportunities are simply due to a larger local tax base, which yields more money per pupil from a given tax rate. The stronger propensity to tax for the sake of schools is a completely separate thing. It has to do with the tastes of people in the school district. For example, if two districts have equal total wealth (taxable property), but one district is inlabited by ten elderly houscholds on social security plus ten working-class families with one child each, while the second district contains ten upper-middle-class families with one child each, then it is likely that the second community will spend more moncy per pupil than the first, even though it must levy a higher property tax rate in order to do so. In fact, a main finding of the empirical model is that a strong preference for school spending is characteristic of well-educated, professional, upper-middle-class people, who also tend to have higher than average income and wealth.

Therefore wealth and income would still correlate with higher expenditure, even if state aid succeeded in neutralizing differences between school districts in sheer fiscal capacity.

In addition to its usefulness for analyzing school aid formulas, the kind of model developed in this paper could be applied to other types of grant or subsidy. Revenue sharing, housing allowances, health insurance, and foreign aid are all examples of programs with certain objectives such as equalization or stimulation of some activity. If these objectives could be stated with some precision, then a simulation model could be used to find the best subsidy formula. This general problem will be considered in the final chapter.

Chapter I will discuss the reasons for wanting to reduce inequality between school districts in expenditure per pupil. Chapter II describes the state aid formulas now in use, and mentions some alternatives. Chapter III reviews some of the previous literature on explaining expenditures by local school districts. Chapter IV presents the econometric model for explaining expenditure per pupil in Massachusetts. Then Chapter $V$ shows how the model can be used to simulate the effects of alternative aid formulas, and concludes that wealthy districts on average will continue to enjoy higher expenditures per pupil under any formula which does not compensate for class-related differences in tastes.

Notes
(1) Serrano v. Priest, 96 California Reporter 601 (Supreme Court of California, In Bank, August 30, 1971), and Van Dusartz v. Hatfield, Federal Supplement (U.S. District Court of Minnesota, October 12, 1971).
(2). This has been the position advocated by the U.S. Advisory Commission on Intergovernmental Relations. See Who Should Pay For Public Schools? A.C.I.R. pampliet, October 1971 .

WHY REDUCE INEQUALITY IN DOLLARS PER PUPIL?
At the moment when this is being written, the court decisions cited in the Introduction have made it seem probable that the distribution of resources for public schools within states will somehow be equalized. Years from now this moment may be seen as the beginning of a major reform in school finance, or--if the U.S. Supreme Court squelches the reform--this period may be a forgoten historical aberration. Even though the final outcome is still uncertain, it is still well worth proceeding on the assumption that equalization of some kind will indeed occur.

## Education and Income

Reducing inequality in the distribution of school resources would at least hold out the hope for sone increase in equality of economic opportunity. However, no one should be misled: even perfect equalization of school resources would certainly not produce equality of income, and evidence has bcen accumulating that education alone cannot even equalizc economic opportunity. In particular, racial differences are one source of income inequality that schooling alone cannot remove. Hanoch's regression analysis of Census data showed that black males earn less than whites of the same age and number of years of schooling. (1) Similarly, Johnson found that blacks receive a lower average
rate of return to their private investment in schooling, where this investment consists mainly of the earnings foregone while in school. (2) Again, Welch's cross-section analysis of data from states indicates that rural blacks earn about $35 \%$ less income than rural whites who receive the same quality and quantity of school inputs. (3) Finally, and most telling, Weiss found the extra income resulting from one year's worth of actual academic achievement appears to be less for black men than for whites of the same age. (4) A1l of these studies are based on cross-sectional data, and therefore cannot truly predict the path of future earnings or the rate of return to schooling for people with various levels of education, because, as Eckaus has observed, the experience of today's newborns over the next thirty years will not exactly recapitulate the history of today's age-thirty cohort. (5) Nevertheless, there is little to suggest that the discrimination which presumably caused the observed differences between black and white returns to education will vanish in the future.

Not only does equal educational attainment fail to guarantee equal economic opportunity, but also equal educational resources would fail to produce equal academic attainment. The main finding of the Coleman report was that the socioeconomic status of the student and his schoolmates is itself an important determinant of scholastic achievement. (6) Although the Coleman report has provoked much controversy, the issue now is the exact importance
of "school inputs" apart from sociocconomic background. (7) Few would deny that background variables strongly affect what children learn in school.

The effect of social class on academic achievement, combined with discrimination in the labor market, explain Ribich's finding that, if the objective is to equalize income, it would be accomplished more efficiently by redistributing income directly than by equalizing expenditures on education. Ribich reached this conclusion through benefit-cost analysis of various educational anti-poverty programs. (8) He measured the benefit from a given program as the present value of the anticipated stream of extra earnings attributable to the program, discounted at $5 \%$. Benefits to the next generation were ignored because when discounted at $5 \%$ the present value is negligible. This procedure gave benefit/cost ratios in excess of 1.0 for certain job retraining programs, but less than 1.0 for the Higher Horizons compensatory education program, for a dropout prevention program in St. Louis, and for a hypothetical program of equalizing per pupil expenditures in public schools (based on data from Project Talent). Since by definition direct redistribution of income would have a benefit/cost ratio of exactly 1.0 , most of the educational programs would be less efficient in equalizing income than direct redistribution of income itself would be. Therefore any equalization of educational resources resulting from the recent court decisions will not be a substitute
for adequate programs of income maintenance.
There is also a danger that the good will forestall the best--in the present instance, that redistribution of school resources will be thought to eliminate the need for direct redistribution of income itself. To the extent that redistributing educational resources does reduce socioeconomic inequalities, or at least hampers the inheritance of socioeconomic position, it may ease the pressure for direct redistribution of income.

On the other hand, if everyone received education of more equal quality, and if children of black or poor parents still earned less when they graduated, then the unfairness of this outcome would be even more obvious than it is now. At present differences in educational attainment serve to legitinate differences in social class, because it is ostensibly fair for better jobs to go to people with better academic treming and credentials, even though lowerclass children actually have less opportunity to get these credentials, and even when they have the credentials they have less opportunity to get good jobs. (9) Equalizing educational opportunity might therefore increase rather than decrease the demand for further improvement, in the form of tougher laws against job discrimination, or outright redistribution of income.

Other Benefits from Education
Furthermore, it would be worthwhile to improve the
education of poor children even if schooling had no impact at all on income. Economists have become preoccupied with viewing education as investment in human capita: schooling as a producer's good. But education is also a consumer's good, providing benefits that are ends in themselves. Some of these benefits accrue to society at large: literate citizens are more competent. Other benefits are purely private: the satisfaction of having and acquiring knowledge. Therefore redistributing resources for education is justinfied as a way of preventing wide disparities in intellectaal development, quite apart from any effect on the distribution of income.

On the other hand, critics may argue that existing schools destroy rather than develop children's minds, so that giving the schools more money would at best be a waste, and at worst do more harm than good. But if the schools are really that bad, the implication is only that resources should not be redistributed to the present school authorities, or that redistribution should be conditioned upon major reforms. Perhaps public schools should be abolished and replaced through instituting a system of tuition vouchers. This issue of quality and accountability will be mentioned again in Chapter VI. The point here is that to eschew any kind of redistribution would be a mistake.

## Measuring Educational Inequality

Given that it is worthwhile to think about redistribu-
ting educational resources, how should inequality in education be measured? To the possible chagrin of some, the measure to be used in this paper is the amount of money spent per pupil for non-capital expenditures. The weakness of this measure is that it does not correlate perfectly with either real input or real output from the schools. It is not a perfect index of real input because there are cost differences between schools and districts, and also because a given amount of money, with given prices, could buy an infinite number of different combinations of real imputs.

Statistical findings on the relationship of money to academic output, which have been well summarized elsewhere (10), are inconclusive. The Colenar report found no relationship between the level of expenditure pex pupil and scholastic achievement, but this finding has been criticized on the grounds that the Coleman data did not measure the important differences in spending botween individual schools. (11) More positive evidence of a connection between dollars and achicvement was found in New York State by Kiesling, though the relationship seemed to be significant only for middle-class children in large school districts. (12) A study by Hanushek using the Coleman data demonstrated an effect of certain real inputs on achievement, but failed to find a strong expenditure effect. (13)

There are several reasons why the findings on expenditure and achievement are inconclusive. First, as already mentioned, differences in costs mean that the same expenditure in different places buys different amounts of real inputs, and therefore presumably different amounts of output.

A second reason is the difficulty of disentangling expenditures from sociocconomic status. If expenditure per pupil is included as an independent variable in a regression explaining students' achievement, but the students' sociocconomic status is left out of the equation, then expenditure will explain much of the variance in achievement. But much of this explanatory power is due to the fact that expenditure acts as a proxy for socioeconomic status, because places with high socioeconomic status tend to spend more on schools. If expenditure per pupil were added to a regresston in which socioeconomic status already appeared, then the incremental explanatory power would be smaller. But this increment actually understates the true effect of expenditure, since socioeconomic status was already acting as a proxy for expenditure. Algebraically, expenditure and socioeconomic status have a large "commonality" (14), which is defined as $1.1 \quad R_{E}^{2}-\left(R_{E+S}^{2}-R_{S}^{2}\right)$.
Here $R_{E}^{2}$ is the proportion of the variance in student achievement that is explained by expenditure per pupil
alone. This overstates the true explanatory power of expenditure. $\left(R_{E+S}^{2}-R_{S}^{2}\right)$ is the increment in proportion of variance explained when expenditure is added to an equation that already includes socioeconomic status. This understates the true effect of expenditure. The commonality therefore measures the explanatory power shared by the two variables together. The point is that the large commonality makes the independent effect of expenditure hard to measure.

A third reason why statistical studies have been inconclusive is that existing schools are inefficient. Schools do not spend money in a way that maximizes achievement, either because they have other objectives or because they have insufficient knowledge. They lack knowledge about how to allocate resources to meet the particular needs of individual children. For example, increasing the number of white teachers may help some white students but stifle some black students. (15) Resources would make a difference if they were allocated more efficiently to individual children. But this potential relationship between expenditures and output does not show up consistently in studies of existing schools, because existing schools waste money.

Even if the relationship between expenditure and achievement were well understood and fully documented, it is still preferable to think in terms of redistributing
cash than to try to reduce the inequality in achievement directly, because producing high scorcs on academic achievement tests is not the only purpose of education. Direct redistribution of those resources which are most strongly related to achievement would force the schools to give lower priority to the broader kinds of learning that achievement tests do not measure. The consumption benefits of education might be sacrificed to the investment benefits. Also, direct redistribution of any kind of real input, such as teachers with high verbal skills, would inhibit schools from seeking more efficient combinations of inputs to produce whatever they are trying to produce. Therefore, given the multiple purposes and uncertain technology of education, it makes more sense to redistribute resources in the most general form, namely money. (16)

This does not mean that schools should have a license to waste money. To the contrary, they should be strictly accountable to parents and children. The schools should serve the children, and should keep the parents fully informed.

Finally, the arguments for redistributing resources in monetary form do not imply that equal dollars per pupil would necessarily be the most equitable distribution. Presumably, children with equal needs should receive equal amounts of money. But Chapter II will show that this ethical principle could imply a whole range of possible redistributive schemes.

## Conclusion

A number of reasons have been offered for wanting to equalize the distribution of resources for education. First of all, to some extent this will equalize income. Though direct redistribution of income would be more efficient, it is less feasible politically. Moreover, equalizing income or economic opportunity is not the only reason for redistributing school resources. Education can yield consumption benefits, both private and social, as well as investhent benefits. Finally, because the aims of education and the methods for accomplishing them differ between individuals, resources for education should be redistributed in the form of money, not in the form of real inputs.
(1) Giora Hanoch: "An Economic Analysis of Earnings and Schooling"; Journal of Human Resources 2(3):310-329, Summer 1967.
(2) Thomas Johnson: "Returns from Investment in Human Capital"; American Economic Review 60 (4):546-560, September 1970.
(3) Finis Welch: "Measurement of the Quality of Schooling"; American Economic Review Papers and Proceedings, May 1966, pp. 379-392.
(4) Randall Weiss: "The Effect of Education on Earnings of Blacks and Whites"; Review of Economics and Statistics 52(2):150-159, May 1970.
(5) Richard Eckaus: "On the Estimation of the Relations between Education and Income"; mimeographed, MIT Dept. of Economics, December 1970.
(6) James S. Coleman and others: Equality of Educational Opportunity; U.S. Government Printing Office, 1966.
(7) For a good introduction to this 1itcrature, see the U.S. Office of Education's booklet, Do Teachers Make a Difference?; OE-58042, 1970. A set of readings edited by Moynihan and Mosteller is also forthcoming.
(8) Thomas I. Ribich: Education and Poverty; Brookings, 1968.
(9) See David Cohen and Marvin Lazerson: "Education and the Industrial Order''; mimeographed, Harvard Graduate School of Education, 1970.
(10) James W. Guthrie: A Survey of School Effectiveness Studies"; Chapter 2 in Do Teachers Make a Difference?, op. cit.
(11) Samuel Bowles and Henry Levin: "The Determinants of Scholastic Achievement--An Appraisal of Some Recent Evidence"; Journal of Human Resources 3:3-24, 1968.
(12) Herbert John Kiesling: Measuring a Local Government Service: A Study of the Efficiency of School Districts in New York State; Ph.D. thesis, Harvard Dept. of Economics, 1965.
(13) Eric A Hanushek: The Education of Negroes and Whites; Ph. D. thesis, MIT Dept. of Economics, 1968.
(14) Alexander M. Mood: "Do Teachers Make A Difference?"; Chapter 1 in Do Teachers Make A Difference?, op. cit.
(15) Stephan Michelson: "The Association of Teacher Resourceness with Children's Characteristics"; Chapter 6 in Do Teachers Make A Difference?, op. cit.
(16) A similar argument is made in the Introduction to Stephan Michelson and Norton Grubb: The Political Economy of School Resource Inequalities; draft, Center for Educational Policy Research, Harvard Graduate School of Education, 1971.

EXISTING AND PROPOSED STATE AID FORMULAS
This chapter describes the formulas now being used in the various states to equalize educational resources among local school districts. Only formulas for dispensing general-purpose aid will be described, because these grants are much larger than those for special purposes like transportation. Since Benson (1) and Coons, Clune, and Sugarman (2) have already written good histories of how these programs evolved, the discussion here will be purcly formalistic.

## Types of General-Purpose Grants

The simplest formula is the flat grant. The way a flat grant works is pictured in Figure 2.1 as Plan 1. On this graph and on all the others in Figure 2.1 the vertical axis, labelled $g$, measures the total amount of money available per pupil in a local school district. The horizontal axis, labelled $t$, measures the total tax rate. This has two components, the state tax rate $t_{c}$ and the local rate $t_{i}$. (3) The state tax is assumed to be proportional to the local tax base, so that the state tax rate $t_{c}$ is the same for all districts. Plan 1 thus imposes the same state tax rate on all districts, and in return guarantees a certain amount of money per pupil, labelled a. Beyond that, each district is on its own. If it lovies a certain local tax rate, it obtains whatever the local tax base yields.

## FIGURE 2.1 : ALTERNATIVE AID PLANS




PLAN 2



PLAN 1A


PLAN 3
PLAN 5

FIGURE_2.1 (Continued)


PLAN 8




The graph of Plan 1 thus shows two rays emanating from the flat grant point. Each ray represents the opportunity frontier facing a district with a certain local tax base. The steeper ray belongs to a richer district, indicating that this district can get more resources per pupil from a given rate of local tax effort.

Flat grants in practice are not always awarded in simple proportion to the number of pupils. Sometimes the number of students in a district is weighted by sparsity (to reflect transportation costs), grade level, income, or other characteristics. Or the grant may be proportional to the number of "classroom units," which usually means the number of teachers. Each different basis for flat grants of course implies a different distribution of money among districts. But for simplicity the discussion will pretend that flat grants, as well as the other generalpurpose grants to be described, are on a straight per-pupil basis.

To see why Plan 1 is not much of an equaljzer, consider the two sets of hypothetical indifference curves on the graph. These represent the hypothetical preference functions of two local school boards. In the less wealthy school district, the indifference curves are steeper at any point on the graph, indicating less willingness to raise the tax rate for the sake of a given increment in per pupil expenditure. This difference in tastes is an cmpirical hypothesis, which will be tested later in cstimating the
model. For now, consider it a working hypothesis that poorer communities are less eager, at any given level of taxes and spending, to obtain higher expenditures by raising the tax rate. Sufficient reasons would be: (a) A given property tax rate represents a greater sacrifice in a poor community because, though it takes away fewer dollars, these dollars are a larger fraction of total wealth (for homeowners) or total income (for renters) than in richer communities; (b) Poorer communities get relativcly less benefit from the public schools than do upper-middle-class people. The graph of Plan 1 shows that the combination of steeper indifference curves and a lower frontier results in lower expenditure per pupil by the poorer district. The graph also indicates that either the difference in opportunities or the difference in tastes would be sufficient to produce this result.

However, if the level of the flat grant were very high, and the corresponding state tax rate were also high, as in Plan la, then the outcome would be considerably more equal. The poorer district has no choice but to pay the high state tax and receive the high level of expenditure. Plan 1 A is exactly what the Massachusetts Master Tax Plan Commission recently proposed. (4) They suggestod giving each district
a flat grant equal to $90 \%$ of the previous year's average per pupil expenditure in the state and financing this with a statewide property tax. At the extreme, Plan la becomes complete state financing of public schools, as in Hawaii.

Plan 2 adds a wrinkle to Plan 1 . In order to qualify for the flat grant, each district is required to levy some minimum local tax rate $t_{r}$. Unlike the state tax $t_{c}$, the proceeds from $t_{r}$ are retained by the district for its own use. The result is shown in the graph of Plan 2. The opportunity frontier for each district (two are shown) is a ray beginning on the horizontal axis at $t_{c}$, but when the local tax rate reaches $t_{r}$ the ray is boosted upward by the amount of the flat grant $a$.

Plan 3 is the famous foundation plan, the workhorse of state equalization plans. The basic idea of this plan is to guarantee to each local school district a certain minimum level of total expenditure per pupil if it taxes itself at a certain rate. Algebraically, the plan gives district $i$ a state subsidy per pupil
2.1

$$
S_{i}=f-t_{r} V_{i}-t_{c} V_{i}
$$

where $f$ is the foundation level of per pupil expenditure, $t_{r}$ is again the required local tax rate-over and above the state tax rate $t_{c^{--a n d}} V_{i}$ is the per pupil tax base in district i. Total resources per puril in district i are therefore
2.2

$$
g_{i}=t_{i} V_{i}+s_{i}=\left(t_{i}-t_{r}-t_{c}\right) v_{i}+f,
$$

Where $t_{i}$ is the local component of the tax rate. Obviously, $g_{i}$ will equal the constant $f$ for all districts whenever the local tax rate $t_{i}=t_{r}+t_{c}$; that is, whenever the total tax rate $t=t_{r}+2 t_{c}$.

Plan 3, which is the most common version of the foundation program, contains two constraints. The first is that $S_{i} \geqslant-t_{c} V_{i}$. That is, any district in which the required local tax rate $t_{r}$ raises revenue exceeding the foundation amount $£$ does not have to forfeit or pay back the excess. So the worst a district can do is to pay the state tax and receive no offsetting subsidy. This constraint implies, from equation 2.1 , that any district for which the tax base per pupil $V_{i}$ is greater than $f / t_{r}$ will not be affected by the program at all. These relatively wealthy districts get nothing from the foundation program, so their opportunity frontiers do not change. The graph of P1an 3 shows the opportunity locus for one such district, and also for two poorer districts for which the program does raise the opportunity frontiers. If the foundation level $f$ is small, then fewer districts will receive subsidies, the amounts of subsidies received will be small, and the program consequently will not equalize very much. In practice, this is what usually happens. So empirical studies have found that Plan 3 does not eliminate inequalities among districts very well. (5)

The second constraint in Plan 3 is that $S_{i}=0$ if $t_{i}$ is less than $t_{p}+t_{c}$. That is, a district receives
no state subsidy at all if it taxes itself at less than the required rate.

Plan 3 and Plan 1 are sometimes combined such that the flat grant is subtracted from a district's foundation aid, and the state subsidy is constrained to be no less than the amount of the flat grant, a, minus the state tax. The effect is to make the program less equalizing than Plan 3 because foundation subsidies will be smaller and fewer districts will receive foundation aid at all. Now any district where $V_{i}$ exceeds $(f-a) / t_{r}$ will have the same opportunity locus as it would have had with the flat grant alone. Coons, Clune, and Sugarman make much of this. (6) plan 4 is what would happen if the first constraint were removed from Plan 3. A district in which the revenue raised by the required local tax rate exceeds the foundation level now must pay the excess to the state. All districts are therefore affegted by the progran, rich districts receiving a negative subsidy. Their larger tax base now gives them an advantage at every tax rate except at the single point where the local tax rate $t_{i}=t_{r}+t_{c}$, or total tax rate $t=t_{r}+2 t_{c}$.

Plan 5 is the pure version of the foundation plan, with no constraints. All opportunity frontiers cross at the foundation point. Rjch districts still have an advantage at high tax rates, but now poorer districts actually do better at low tax rates. If the foundation level were high enough, this advantage would matter.

But in practice the foundation tax rate $t_{r}+2 t_{c}$ is always so small that districts wishing to obtain a decent level of expenditure must tax themselves at higher rates, where wealthier districts have the advantage.

Plan 6 belongs to a family of more sophisticated grants, called percentage equalizing. The nucleus of this family is the pair of equations
$2.3 \quad S_{i}=\left(1-m V_{i} / \bar{V}\right) g_{i}-t_{c} V_{i}$; and
$2.4 \quad g_{i}=t_{i} V_{i}+S_{i}$.
Solving gives total revenue per pupil
$2.5 \quad g_{i}=\left(t_{i}-t_{c}\right) \bar{V} / m$,
where $\bar{V}$ is the statewide mean $t a x$ base per pupil and $m$ is some constant between zero and one. The noble purpose of percentage equalizing is thus to make the amount of resources per pupil available in any district strictly proportional to the local tax rate ti, regardless of the local tax base $V_{j}$. Pure percentage equalizing is pictured as Plan 8: the same linear frontier for all districts. Plan 6, however, is not pure percentage cqualizing. It suffers from two weaknesses. The first is that the state subsidy is proportional to local, not total, expenditure per pupil:
$2.6 \quad S_{i}=\left(1-m V_{i} / \bar{V}\right) t_{i} V_{i}-t_{c} V_{i}$.
The second weakness is the constraint that the net subsidy $S_{i}$ will be no less than the state tax $-t_{c} V_{i}$. The result is that now total resources per pupil are given by

$$
\begin{array}{rlrl}
2.7 & g_{i}= & \left(2 t_{i}-t_{c}-m t_{i} V_{i} / \bar{V}\right) V_{i} & \\
& \text { where } V_{i} \leqslant \bar{V} / m \\
& \left(t_{i}-t_{c}\right) V_{i} & & \text { where } V_{i}>\bar{V} / m
\end{array}
$$

This rather messy outcome is shown on the graph of P1an 6, for three districts, with different amounts of local tax base. Plan 6 is approximately what prevails in Massachusetts, except that Massachusetts adds even more contorted kinks and constraints, to be unravelled in Chapter IV.

A slightly more legitimate scion of the percentage equalizing family is Plan 7 , which makes the state subsidy proportional to total not local expenditure, but still constrains the net subsidy to be no more negative than the state tax. The result, drawn in the graph, is that

$$
2.8 \quad g_{i}=\begin{array}{ll}
\left(t_{i}-t_{c}\right) \bar{V} / m & \text { where } V_{i} \leqslant \bar{V} / m \\
\left(t_{i}-t_{c}\right) V_{i} & \text { where } V_{i}>\bar{V} / m
\end{array}
$$

Although Plans 6 and 7 may seem but base imitations of Plan 8 , they are actually purer than most of the socalled percentage equalizing plans found in practice. The challenge of reconciling equalization with other objectives seems to stimulate the ingenuity of state legislatures, so that no two state plans are alike. Some states limit the amount of $g_{i}$ that may be used in computing $S_{i}$, others limit the matching ratio ( $1-m V_{i} / \bar{V}$ ), some limit $S_{i}$ itself, and others use arcane methods to compute m. Some of these complexities are described in Chapter 5 of Coons, Clune, and Sugarman.

Table 2.1 shows the extent to which Plans 1 through 8
are used by each state. Table 2.1 is based on descriptions of the various state programs in Public School Finance Programs, 1968-69, published by the Department of Health, Education, and Welfare. (7) The first column of the table tells what percentage of all state and local expenditures for public schools were accounted for by state grants. It is interesting that this percentage is significantly higher in the southern states. The next six columns correspond to six of the plans described above. Plans 4 and 8 are not used by any state. Also, in Table 2.1 no distinction is made between Plans 1 and 1 A or between 3 and 3A. The numbers in these six columns are the percentages of state aid in each state that are spent on the various plans. Adding these percentages across gives the total percentage of state aid in each state distributed as general-purpose grants. This is less than $100 \%$ in most cases because states also dispense small amounts of aid for special purposes like transportation or classes for handicapped children. Finally, the last three colums in Table 2.1 indicate what measures of fiscal capacity are used for allocating aid in the various states. Assessed value of property is the most common because the property tax is the main source of local tax revenue.

To summarize Table 2.1: most states rely on a combination of flat grants and foundation aid, which is not very effective in equalizing the fiscal opportunities facing local school districts. A few states use percentage equalizing,



## TABLE 2.1 (Continued)



TABLE 2.1 (Continued)

| STATE | $\begin{gathered} \text { STATE AID } \\ \text { AS } \% \text { OF } \\ \text { STATE }+ \text { LOCAL } \\ \text { EXPENDITURE } \end{gathered}$ | $\begin{gathered} \mathrm{D} \\ \mathrm{Fla} \\ 1 \end{gathered}$ | \% OF STRIBU <br> Grant 2 | total state TED THROUGH <br> Foundation 35 | AID <br> PLAN \# \% Equal${ }_{6}$ zing | $\begin{aligned} & \text { MEASURE OF } \\ & \text { WEALTH USED } \\ & \text { ASSESSED } \\ & \text { VALUE AGI OTHER(1) } \end{aligned}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Tennessee | 59 |  |  | 90 |  |  |  | x |
| Texas | 52 | 41 |  | 57 |  | x |  |  |
| Utah | 59 |  |  | 82 | 6 | $x$ |  |  |
| Vermont | 39 |  |  | 82 |  | $x$ |  |  |
| Virginia | 38 | 21 |  | 65 |  | x |  |  |
| Washington | 75 |  |  | 83 |  | $x$ |  |  |
| W. Va. | 60 | 50 | 47 |  |  | x |  |  |
| Wisconsin | $28^{(12)}$ | 4 |  |  | 77 | x |  |  |
| Wyoming | 41 | 17 |  | 83 |  | x |  |  |

## FOOTNOTES TO TABLE 2.1

(1) Other measures of district wealth include sales tax collections, employment, automobile registrations, vlue of farm production, median family income, and assessed value of public utilities.
(2) Expenditure for state-run schools.
(3) About $8 \%$ of Arizona's state aid goes for so-called "equalization," which is distributed in direct proportion to assessed valuation in the district.
(4) About 5\% of Connecticut's state aid goes for disadvantaged children. This aid is distributed in proportion to the percentage of children on $A F D C$ and the percentage of families with incomes under $\$ 4000$.
(5) About $22 \%$ of Iowa's state aid consists merely of returning $50 \%$ of the state income tax collected in each district.
(6) Michigan sets a higher foundation level, but also a higher qualifying tax rate, for districts with less assessed valuation per pupil.
(7) These are approximations; Minnesota actually spends $77 \%$ on a program that is like a combination of Plans 2 and 3.
(8) Nevada state law sets a different foundation level for each of the state's 17 districts.
(9) New York also provides bonuses for very small and very large districts.
(10) Pennsylvania guarantees to pay at least $37.5 \%$ of each district's expenses, up to $\$ 400$ per pupil (more in high density districts and districts with pupils from families with less than $\$ 2000$ income).
(11) R.I. also spends about $5 \%$ of its state aid matching federal Title I grants.
(12) Wisconsin also guarantees that if a district's tax rate exceeds some maximum, despite equalizing state aid, then the state will reimburse all of the excess receipts over the prescribed maximum.
but usually a watered-down form.
Federal aid, such as grants for vocational education, is often distributed simply by proportional matching, whereby each dollar of federal aid must be matched by a dollar from the district's own resources. In allocating money among the states, the federal formula does entitle poorer states to more money per pupil, but the straight matching formula for disbursing the money to local districts does not have any equalizing effect itself. (8)

The most equalizing federal program is the controversial plan enacted as Title $I$ of the 1965 Elementary and Secondary Education Act. This plan represents an entirely separate class of formulas, which take into account demographic variables other than those measuring fiscal capacity or effort. Title I provides block grants to local districts according to the number of children in lowincome families and families receiving AFDC, plus children in institutions. (9) The amount of money per deprived child does depend on the statewide average expenditure per pupil, but this is related only weakly to the local district's own effort. In effect, Title I may be considered a version of Plan 1 in which the amount of the flat grant per pupil varies among districts, according to demographic composition.

## Equity Criteria for Evaluating Grant

Formulas, and Some Proposals
In what sense are these plans supposed to equalize anything? One conceivable goal of an equalization plan would be to establish the same opportunity frontier for all. districts. By this criterion, state or federal subsidies would be distributed to local districts so as to compensate exactly for differences in local fiscal capacity, thus enabling any two districts which exert the same rate of tax effort to afford the same amount of expenditure per pupi1. This principle was enunciated by Coons, Clune, and Sugarman. (10) They call it the principle of 'power equalizing," because it equalizes the power to purchase education. Legal briefs by Coons and others have convinced the courts in Califormia and Minnesota to adopt this principle as an interpretation of the Fourteenth Anendment.

Coons, Clume, and Sugarman argue at some length that no existing state or federal subsidy program now achieves power equalizing. The graphs in Figure 2.1 confirm this at a glance. Of the first nine plans, only plan 8 , pure percentage equalizing, establishes the same opportunity frontier for all districts. Plan 8 , however, is never used in practice. It is therefore no surprise that enormous inequalities between local districts persist under all the state plans in actual practice, even those based on percentage equalizing. (11)

Although none of the plans that are used in practice succeeds in setting the same fronticr for all districts, Plan 5, the pure foundation plan , does provide that all the opportunity frontiers share one common point, at the foundation level. Plan 5 might therefore be called a "point equalizing" program. Aside from the trivial fact that several other plans establish a common point where the local tax rate $t_{i}$ is zero, Plan 5 is the only point equalizing plan that is used in practice. And Plan 5 appears only in the single state of Utah.

The graphical terminology may be extended. Plan 8 is a form of "1ine equalizing," and Plan 9 would be "curve equalizing." This plan has been suggested by Coons, Clune, and Sugarman as the general form of power equalizing. To institute Plan 9 the state would first establish some desired relationship between fiscal effort and expenditure per pupil for all districts. An example of such a relationship is the curve shown as Plan 9. The amount of state subsidy, $S_{i}$, would then be the residual amount (positive or negative) needed to put a district on the established curve. $S_{i}$ would vary with the district's fiscal capacity and effort. Plan 9 is therefore unlike the preceding plans, where the amount of state subsidy is determined by some formula, and the opportunity frontiers follow from that. In Plan 9 the legislature first designs the comnon frontier which then determines the subsidy scheme.

A concept of equalization that is even stronger than equal frontiers would be that all districts should actually get the same amount of resources per pupil. Plan 9 or Plan 8 , which do provide the same opportunity frontier for all districts, would both fail to pass this tougher test of equalizing actual resources, because, as Chapter IV will show, the willingness of a school district to pay for public schools tends to increase with district wealth. That is, richer districts have indifference curves that are flatter at any point, as was shown on the graph of Plan 1. Although Plan 9 would give both the rich and the poor district the same opportunity frontier, the rich district is willing and able to sustain a higher fiscal effort in order to get more resources per pupil. If the aim of statc aid is to equalize expenditure por pupil, then this plan is inadequate.

Equalization of actual expenditures could be accomplished in more than one way. One method would be to require that every district make a tax rate effort at least as great as the richest district is just willing to make, in return for a certain levcl of expenditure per pupil guaranteed by the state. Although any district would still be permitted to add a local tax above the required rate, no district would want to. This plan would be equivalent to state assumption of the full burden of school costs.

There is another way to equalize actual expenditures,
which would preserve more fiscal autonomy for local school districts, and would also be more favorable to poorer districts. The method would be to establish higher opportunity curves for poorer districts. This is a kind of compensatory financing, of which Title $I$ is an example, since it is supposed to make larger flat grants to poorer districts. Plans 10 and 11 are more general cases. Plan 10 is a scheme favored by Musgrave. (1.2) It provides a state subsidy per pupil

$$
2.9 \quad S_{i}=t_{i}\left(\bar{V}-V_{i}\right)-t_{c} V_{i},
$$

so that total resources per pupil
$2.10 \quad g_{i}=t_{i} V_{i}+S_{i}=t_{i} \bar{V}-t_{c} V_{i}$.
Every local district therefore confronts a linear opportunity frontier with the same slope, but this frontier is higher for districts where the per pupil tar base is lower.

Plan 11 is a more general form of the same thing. As with plan 9 , the state would first determine the shapes of the opportunity fronticrs directly. The amounts of state subsidy would be implied by the fronticrs, rather than being determined by the algebraic formula as in Plan 10. In determining the shapes and heights of the curves, the state might take into account variables which reflect educational need, such as the level of education of the adults in the district, in addition to purely fiscal variables such as tax base per pupil. The result
would be as shown in the graph of Plan 11 in Figure 2.1: the steeper indifference curve, which belongs to a district with smaller fiscal capacity but presumably greater need, is tangent to a higher and steeper opportunity frontier, so that the poorer district can choose approximately the same level of expenditure per pupil as the richer district, but with less fiscal effort.

Two possible criteria for equalization have now been suggested: equal frontiers or equal expenditures. It is clear that these imply quite different subsidy plans. To evaluate the subsidy schemes, then, one must evaluate the objectives they express. Such an evaluation must involve personal beliefs and political preferences. Normative economic theory is no help, because it says only that if the distribution of income is optimal, then taxation should be based on the marginal bencfit from publicly provided goods. However, since the distribution of income js evidently suboptimal, taxation and subsjdies must be gujded by other, second-best principles.

One such principle is horizontal equity, "equal treatment of equals." This is a comonsense definition of fairness, and someching like it is expressed in the Constitution's guarantee of "equal protection of the laws." (13)

In addition to its ethical appeal, the principle of horizontal equity has becn endorsed on grounds of efficiency. In a federal systen, equal treatment of equals by different jurisdictions would climinate artiricial
incentives for people to move from one place to another. As Tiebout has argued,
"Given the tax scructures and incomes of various communities offering about the same pattern of public services, a person will choose the community where his tax bill is least. In fact, he may well choose a community where the pattern of services offered is not as nearly to his liking as in another community, but his tax bill is sufficiently lower to make this a more favorable location. As a result of unequal incomes, the resulting pattern of public goods will be less optimal, in a sense, than in the case where incomes are equal." (14)

It is thus inefficient for the rich to migrate to tax havens where they can get more for their tax rate because their neighbors are also rich.

However, despite its appeal, the meaning of "equal treatment of equals" is not at all precise. First of all, what is meant by "equal" treatment? There are at least two possibilities. (a) More equal treatment could simply mean less variation in the kind or anount of treatment. (b) Alternatively, only certain kinds of inequality may be of concern. In particular, equal treatment may mean only that no one is extromely deprived. In statistical terms the first definition calls for minimizing the variance of the distribution being considered, while the second definition calls for minimizing the degree of skewness to the left. Clearly, foundation plans, which aim to guarantec some minimum level of cxpenditure por pupil, are based on the second definition of "equal" treatment.

Next, what is the "treatment" that should be made equal? (a) Dollars spent per pupil is the treatnent that has been considcred in the plans described above. (b) Real inputs per pupil, such as teachers, textbooks, and tape recorders are a more direct measure of the kind of treatment pupils receive. (c) Even more direct would be a valid measure of the output from schooling. This could include tested academic achievement, creativity, or whatever schools are expected to produce. There is no agreement, howover, on what this is. (d) Gojng one step further, maybe the trcatment that should be equalized is the student's opportunity to earn money as an adult. (e) Even more generally, tho truly relevant defnition of equal treatment may be equal preparation to achieve personal well-being. Most people would probably agree that this final definition is the proper one in the abstract, but strong disagreements would arise over the meaning of well-being, and how to propare for it. The last definition is therefore not operational. Moreover, the last three definitions may all imply spending more real resources on poorer children, whose family enviromments in some sense make them more expensjve to educate. The ambiguities which infest the definition of equal "treatment" thus entail important political and moral judgments.

Finally, how to define the "equals" who should receive equal treatment? (a) One possibility is simply to consider all children equal. Then all children should receive
equal treatment, no matter what race, class, or sex they may be, or in what neighborhood they may reside. (b) Alternatively, equal children may be defined as those with equal need, ability, or motivation. Such a definition would imply spending different amounts of resources on children with different social or psychological characteristics. Since some psychological characteristics in children are correlated with their parents' social class, the result might be to justify special programs for "gifted" children who happen to be mostly middle-class. On the other hand, the definition might justify special programs for "difficult" lower-class children. (c) Another classification would group together those children whose families exert the same fiscal effort for their schooling. This is the rationale of power equalizing: any two districts with the same school tax rate should be entitled to the same quality of schools. (d) Related to this last definition is the definition that considers as equals all those children whose parents pay the same amount of money for schooling. This leads to the policy proposed by Buchanan (15) of equalizing the fiscal residual for families of equal income. The fiscal residual is the amount of government services valued at cost, minus the amount of taxes paid. Since a given tax rate will yield a larger amount of money from a wealthier family, this fourth definition of "equal" pupils is more favorable to the rich than the preceding definition, which measured fiscal
effort by the rate, not the amount, of tax.
These sets of definitions could generate no fewer than forty distinct meanings of the phrase "equal treatment of equals." The principle underlying Plan 3 , that every school district should be enabled to support some minimum foundation level of expenditure per pupil at some given level of fiscal effort, is a combination of definition (b) of "equal" treatment, definition (a) of "treatment," and definition (c) of "equals." Alternatively, definitions (a), (a), and (c) produce the principle that every district should face the same opportunity frontier, which underlies plans 8 and 9 . The compensatory principle of cstablishing higher opportunity curves for poorer districts, which is the rationale for Plans 10 and 11 , can be justified by defining horizontal equity as (a), (a), and (a). And so on. Since "equal treatment of equals" could thus justify every one of the plans described above, the general principle of horizontal equity does not distinguish one best plan.

## Private Schools, Taxes, and Vouchers

Several of the plans above would provide for negative subsidics to wealthy districts. The state would actually take away some of the revenues raised by local taxes. This would certainly reduce the incentive to levy local taxes in wealthy districts. Such a district might then choose to close dom its public schools, and send its
children to private schools where the state would not take a cut out of expenditures. This would be very detrimental to any families in the district unable to afford private schools. Coons, Clune, and Sugarman suggest preventing this by the state requiring every local district to support its public schools at some minimum level, or by making state aid so generous that even wealthy districts get some subsidy, though much less than poor districts. (16) Another way to prevent wealthy districts from abandoning public schools entirely would be to use state taxes to redistribute money between districts, instead of raking off a portion of revenues raised by local taxes. Then the district's payment to the state would not depend on its own school tax effort. At the same time, the subsidy formula could give rich as well as poor districts a large enough increment in total resources per pupil for every increase in the local school tax rate, to provide a strong incentive to support local public schools. This implies a version of Plan 11 in which the intercept, which represents the state tax rate, is farther to the left for wealthier districts than for poor ones, but the opportunity locus itself is steeper, or at least no flatter than it would have been in the absence of state intervention.

A more radical solution to the problem of private schools would be tuition vouchers. These are tax-supported grants to fanilies, which may be spent on any approved
school, whether public or private. The merits and mechanics of various voucher systems have been carefully thought out by Jencks and his associates. (17) Coons (18) notes that tuition grants to families are formally analogous to state aid for local districts. The graphical analysis in Figure 2.1, and the definitions of horizontal equity, can be applied to families in the same way as they were applied to school districts. Of course vouchers would entail major changes in the structure of state and local government. But they might also allow more consumer sovereignty, more variety in schools, and more effective equalization.

## Summary

Among the many possible definitions of horizontal equity, the two most relevant to existing state school aid formulas are equalization of the opportunity frontier facing local school districts, "and equalization of actual expenditure per pupil. Equalizing the opportunity frontier would mean that any two districts with the same school tax rate would get to spend the same number of dollars per pupil. This is different from the situation that now prevails, where a weal thier district gets more money than a poor district with the same tax rate. Examination of existing state aid formulas reveals that no formula in actual use does go so far as to equalize the opportunity frontier for all districts. Therefore no existing formula
could ever achieve the more ambitious aim of equalizing actual expenditure per pupil in every district. However, some of the existing plans do begin to approach frontierequalizing. Equalizing the opportunity frontiers for all districts apparently represents an outer limit to the willingness of state legislatures to equalize resources for education. It also seems to be what the courts will require. (19)

Notes
(1) Charles S. Benson: The Economics of Public Education; Houghton Miffiin, 2nd edition 1968.
(2) John E. Coons, William H. Clune III, and Stephen D. Sugarman: Private Wealth and Public Education; Harvard University Press, 1970 .
(3) The state tax rate $t_{c}$ is included in the diagram only for completeness. As noted in Chapter IV, ṣtate and federal taxes to support local schools were found to have no measurable effect on the behavior of the local school boards. The analysis of various plans could therefore ignore $t_{c}$ entirely, by shifting the origin of the graphs in Figure 2.1 to the right by the amount $t_{C}$.
(4) Tentative Proposals for a Master Tax Plan for the Commonwalth; October 1970 .
(5) Coons, Clune, and Sugarman: op. cit.; Chapter 2. J. Alan Thomas: School Finance and Educational Opportunity in Michigan; Michigan Dept. of Education, 1968; Chapter 6. Edward George Boehne: Equalization in State-Local Fiscal Relations: Aid to Education in Indiana; Pr.D. thesis, University of Indiana Dept. of Economics, 1968.
(6) Coons, Clune, and Sugarman: op. cit. ; Chapter 3.
(7) Thomas L. Johns (ed.): Public School Finance programs, 1968-69; U.S Dept. of Health, Education, and Welfare, 1969.
(8) Joel S. Berke and other: Federal Aid to Education: Who Benefits? U.S. Senate Select Committee on Equal Educational Opportunity, April 1971.
(9) National Association for the Advancement of Colored People: Title I of ESEA: Is It Helping Poor Children? NAACP legal Defense and Education Fund, Inc., 2nd edition 1969.
(10) Coons, Clune, and Sugarman: op. cit.; p. 304 and Chapter 6.
(11) Steven J. Weiss: Existing Disparities in Public School Finance and Proposals for Reform; Federal Reserve Bank of Boston, Research Report No. 46, 1970. David K. Cohen and Tyll R. Van Geel: "Public Education"; in Samuel H. Beer and Ricahrd E. Barringer (eds.): The State and the Poor; Winthrop Publishers, 1970.
(12) Richard A.Musgrave: "Approaches to a Fiscal Theory of Political Federalism"; in National Bureau of Educational $\underset{\sim}{\text { a }}$ Research: Public Finances: Needs, Sources, and Utilization; Princeton University Press, 1961.
(13) Coons, Clune, and Sugarman: op. cit.; Part III. Arthur E. Wise: Rich Schools, Poor Schools; University of Chicago Press, 1967.
(14) Charles M. Tiebout: "An Economic Theory of Fiscal Decentralization"; in National Bureau of Economic Rescarch: op. cit.; p. 93.
(15) See the discussion following the paper by Musgrave, loc. cit.
(16) Coons, Clune, and Sugarman: op. cit.; p. 278
(1.7) Center for the Study of Public Policy: Education Vouchers; Cambridge, Mass., December $197 \overline{0}$.
(18) John E. Coons: "Recreating the Family's Role in Education"; Inequality in Education combined issue Number 3 and 4, pp. 1-4, 1970 (journal published by the Harvard Center for Law and Education).
(19) See footnote (1) to the Introduction.

## CHAPTER III

## PREVIOUS STUDIES OF THE FISCAL BEHAVIOR OF SCHOOL DISTRICTS

This chapter sets the context for the econometric model to be presented in the next chapter. The purpose of the model is to permit simulation of how local school districts in Massachusetts would alter their own expenditure per pupil in response to hypothetical changes in the formula for distributing general-purpose state school aid. The present chapter describes some of the previous research on the fiscal behavior of local school districts, especially on the response to state aid. The intention is to identify the various methods that have been applied to this problem, and to summarize the major findings as well as the weaknesses of each approach. This chapter is by no means an exhaustive survey of the abundant research on the fiscal behavior of school districts. Fortunately, good surveys have recently been published.(1)

The School District as a Collectivity
Onc way to analyze how money gets spent on public schools is to view the school district as a collectivity. A classical example of this approach is Lindahl's famous theorem that a Fareto-optimal allocation of public costs and benefits would equate each citizen's marginal willingness to pay for the public good equals the marginal cost of production. (2) James Buchanan has written a great
deal about how group decisions may diverge from Pareto optimality. (3)

Buchanan's techniques have been applied specifically to local school districts by Robin Barlow. (4) Figure 3.1 reproduces Barlow's graphical analysis of a school district's expenditure decision. It shows the demand curves of individuals $A, B$, and $C$ for additional output, which is

FIGURE 3.1

assumed to be a pure public good. DD' is the vertical sum of the individual demands. The efficient level of output is $O E$, where $D D^{\prime}$ equals the constant marginal cost of production. The amount demanded by each individual, however, is determined by the tax structure. If $O F, O G$, and $O H$ are the per unit tax charges to $A, B$, and $C$ respectively, then $E$ will demand ON units of output, $B$ will want $O K$, and

C will demand only O.J.
Now introduce the assumption of majority voting: the lovel of output actually chosen will be the highest level at which marginal bencfit is no lower than marginal tax cost for two of the three voters. With the tax structure shown, the cutput chosen will be OK. The way to reach the efficient output $O E$ would be to set the marginal tax share for P , who j s the swing voter, equal to his marginal benefit at OE, That is, under majority rule the level of public output will be at the efficient level if and only if the nedian voter's marginal tax equals his marginal benefit at that efficient level. Using data for Michigan, Barlow concluded that school districts are actually spending less than they should, because for median-income households the estimated marginal tax under the existing tax structure exceeds what the estimated marginal benefit from schools would be at the efficient level of outnut.

A set of papers presented at the 1971 meetings of the American Economics Association carries this approach in other directions. (5) Bradford and Oates, like Barlow, describe a school district as a group of individually rational consumers. But unlike Barlow they derive the predictive rather than the normative implications. With majority voting, they show that a matching grant from a higher level of govermment will incuce more expenditure on the public good than would a block grant of the same size.

A clear corollary of the Barlow-Bradford-Oates analysis is that not all voters will be in equilibrium undor majority rule. Some will have positive and others negative excess demand for the public good. In another of the papers presented to the AEA 1971 meetings, Heins discusses the longer-run implications of these excess demands. If federal taxes are more progressive than local taxes, then federaily supported grants may produce stronger denands for the subsjdized service among the poor than among the well-off members of the local community. The results might include out-migration of the rich, political expression of discontent by the poor, or alterations in the local tax structure to make the poor pay a larger share.

This line of analysis has some intriguing extensions. Instead of considering educational output in the aggregate, it would be possible to deal with decisions on separate neighborhood schools. Graphically, this would imply that individuals have different demand curves for each others' schools, although their tax shares are the same for spending on every school because the schools are in the same taxing district. Suboptimality is virtually guaranteed in this system, because even if the tax structure happened to produce the efficient logel of spending on one school, it would be unlikely to have this result for the other schools, assuming some symmetry in the demand curves.

It would be interesting to see if this framework could reveal the political rationality of lower expenditure
per pupil in poor neighborhoods (6) and the regressive property tax. To some extent it would be in the interest of the poor in central cities to offer the rich some concessions, as Buchanan has argued, so that the rich will not take their greater taxpaying ability to the suburbs. The key question is whether the amount of these concessions to the rich in reality already exceeds the fiscal benefit to the poor.

The theoretical power of treating the school district as a collectivity is also its cmpirical weakness: everything depends on knowing the demand curves. In practice, these are extremely difficult to measure, especially for small groups. Barlon's household demand curves were actually estimated from cross-section data on school districts. This data may not give a bad approximation to the demand curves of different income classes, but it would be of no use in trying to measure the demands of black families, childiess households, or families with children in private schools.

On the other hand, the analytical framework might suggest qualitative hypotheses that can be tested with aggregate data on school districts. For example, the model presented in Chapter IV includes the hypothesis that districts with a larger mroportion of honeomers will tend to spend less on schools (other things like incone assumed equal), because homeowners, who face the $10 s s$ of equity in their property, are more threatened than tenants
by the local property tax. In terms of Iigure 3.1 , this hypothesis means that a homeowner will perceive his marginal tax cost to be higher even if his actual tax payment in dollars is the samo as a tonant's.

Ultimately, any statement about the relationship
between population characteristics and the aggregate level of spending in a school district must make some assumption about political interaction among individuals with different demand and marginal tax curyes. But analyzing the school district as a collectivity is probably more useful in explaining variation within school districts than between them.

The School District as a Bureaucracy
A related approach views the determination of school budgets as a problem in organizational decision-making. A good example is Donald Gerwin's study of the budgeting process in the Pjttsburgh school system. (7) Gerwin boiled down his obscrvations to a set of rules, which he then used to simulate the course of expenditures over a period of years. Examples of these rules are:

Approve all departmental requests which do not exceed last year's amount;

Grant a general salary increase when no comparable school districts have lower B.A. starting salaries for teachers;

Float new bonds if the amount of cash in the working capital account falls below a critical level.

This kind of analysis ains to explain variation in one district over time, but it can yield hypothoses for ex-
plaining differences in the level of expenditure between school districts at one point in time. For example, the cross-section econonetric study by James, Kelly, and Garms used dumm variables to reflect whether the board of education was elected or appointed, whether the business manager reported to the board of education or the superintendent, whether boards were selected at large or by ward, whether the assessor was elacted or appointed, and whether any other govermmental agency had authority to reduce the budaet passed by the board of education. The only effect of these variables that turned out to be significant was that, in a subsample of 48 large southern districts, school boards selected by wards tended to spend more per pupil. This probably indicates some log-roling.

In the model prosented in Chapter IV, one of the determinants of local expenditure per pupil is the total population of the district. Some of the influence of this variable has to do with the budgeting process, because school committees in larger districts are confronted by better organized and more powerful unions of teachers and other employees, who are constantly pressing for higher salaries. School boards in smaller districts, in contrast, would be relatively more susceptible to pressure from Jocal taxpayers, who resist higher spending in general. So the process of bureaucratic budgeting apparently can explain some of tho variation in spending anong schnol districts.

## The School District as a Single Consumer: Theory

An approach more orthodox than the political one has been to apply the economic theory of the consumer to the behavior of local governments such as school districts. A clear exposition of this approach is in Williams' textbook on public finance. (9) In a diagram like Figure 3.2, Williams depicts the choices made by a local government concerning the level of expenditure on two different services. The local government is assumed to receive a grant which FIGURE 3.2

```
Unsubsidized
Service
```


varies "in proportion to the number of units of the grantaided service that is provided by the receiving government." The two steeper solid lines in Figure 3.2 show the possibilities for providing various combinations of services if the grant were not available; the higher curve corresponds to a higker level of total public spending. The flatter
two lines show the possibilities with the proportional matching grant. At the level of total expenditure corresponding to the line $A B$, the effect of the matching grant, given the preferences expressed by the indifference curves in the picture, would be to shift the composition of services from point $p$ to point $q$.

Figure 3.2, however, does not reveal how the local government decides on a certain level of total spending. This decjsion is illustrated in Figure 3.3. The opportunity frontier in Figure 3.3 is derived from Figure 3.2. Using the unsubsidized service as the unit of measurement, point $q$ corresponds to expenditure from local revenues equal to $O A$ for both services, but to a total budget of $O D$. The matching grant is AD. In Figure 3.3 the amounts $O A$ and $O D$ determine the point $q^{\prime}$. Similarly, point $s$ in

FIGURE 3.3

```
Total
Expenaiture
```



Figure 3.2 corresponds to $s^{\prime}$ in Figure 3.3. The shape of the resulting opportunity frontier thus depends on the preferences betweon the two services, expressod by indifference curves in figure 3.2. But there are also indifference curves in Figure 3.3 , showing the local governmert's willingness to raise local expenditures (i.e., local taxes) in order to increase total public consumption. These preferences correspond to preferences between public and private consumption in the local community, where public and private goods are considered as two composite commodities. Given these preferences, some point $t$ is determined to be the bert, and this in turn determines a point in Figure 3.2. That is, each level of total expenditure would imply a best combination of services, so choosing the best level of total spending implies a best of all best combinations.

Using this franowork, Williams denonstrates that a matching grant induces a higher level of sperding on the subsidizod service, and a higher level of total expenditure as well, than would a block grant of the same size. He also demonstrates that requiring the local govermment to undertake a certain minimum level of expenditure before it may receirc any assistance at all could induce more local spending on the subsidized service per dollar of subsidy than would a matching grant with no such requirement. Employing the same kind of analysis, Wilde has shom that a block grant earmarked for a particular local service has no more stimulating effect on that service than a
block grant with no earmarking, unless the amount of the grant exceeds the total amount that the local government would have spent on the subsidized service in the absence of any grant. (10) Among Wilde's other conclusions is the finding that a matching grant with a ceiling on the total amount is exactly equivalent to a simple block grant if the local government is spending at a high enough level so that it receives the maximum amount of subsidy allowed.

Implicit in the analysis by Williams and Wilde js the assumption of separability in the preference function of the local government. This has been made explicit in a paper by Robert Imman, who treated the problem algebraically as well as graphically, to derive conclusions like those of Williams and Wilde. (11) "Weak separability," according to Imman, means that the government's preference function is such that the marginal rate of substitution anong various services is independent of the levels of the various taxes, and the marginal rate of substitution among different local taxes does not depend on the levels of services. In other words, the govermment can first decide how much of the communty's income to allocate between public and private consumption; then it makes separate decisions about how to raise and how to spend the indicated amount of public revenue. Inman does not discuss the robustness of his conclusions with respect to this assumption.

The question of separability in the utility function can be avojded if a school district is assumed to have only one tax and one public good. This approach has been taken by Barro (12), who assumes that the school district maximizes a preference function of the form
$3.1 \quad U=U(e, x)$
subject to the budget constraint
$3.2 \quad p_{e}{ }^{a e}+p_{x} x=y$,
"where $c$ is the 'amount' of education provided per student and $x$ is the aggregate amount of other goods consumed per capita by residents of the community," $p_{e}$ and $p_{x}$ are the prices of the two goods, $y$ is per capita personal income in the community, and a is the ratio of average daily attendance to population in the district. The first order condicions for maximization give
$3.3 \mathrm{~m}(\mathrm{e}, \mathrm{x})=\mathrm{pa}$,
where $m(e, x) \equiv \frac{\partial U / \partial e}{\partial U / \partial x}$ is the marginal rate of substitution of $x$ for $e$, and $p=p_{e} / p_{x}$. Barro assunes that $\partial m / \partial e<0$ and $\partial_{m} / \partial x>0$; so neither good can be inferior. He therefore finds that tho income derivative is always positive:
$3.4 \quad \frac{\mathrm{de}}{\mathrm{dy}}=\frac{1}{p_{x}} \frac{\partial m}{\partial x} /\left(\right.$ pa $\left.\frac{\partial m}{\partial x}-\frac{\partial m}{\partial e}\right)$.
Also, the price derivative is always negative:
$3.5 \quad \frac{d e}{d e_{e}}=-\frac{a}{p_{x}}\left(1=e \frac{\partial m}{\partial x}\right) /\left(p a \frac{\partial m}{\partial x}-\frac{\partial m}{\partial e}\right)$.
An interesting result falls out at this point. Since $p$ and a enter symetrically in the budget equation 3.2,
de/da may be computed simply by replacing a by pe and vice versa in equation 3.5. Then the elasticity of educational output with respect to the proportion of students to population is identical with the price elasticity. This may providc an indirect way of measuring the price elasticity empirically. Barro notes that this result depends on assuming $m(e, x)$ independent of $a$.

State aid in the form of a flat grant of $s$ dollars per pupil would change the budget constraint to $3.6 \quad p_{e}{ }^{a e}+p_{x} x=y+a s$.

Then de/ds $=a(d e / d y)$, which is positive, so that increasing the flat grant will always augment total expenditure. However, "an increase in lump-sum aid always brings about a reduction in local educational outlay." locally-funded expenditure per pupil is $\mathrm{L}=\mathrm{Pe} \mathrm{e}^{\mathrm{e}}$ - s . Therefore $\mathrm{dJ} / \mathrm{ds}=$ $p_{e}(d e / d s)-1=p_{e}(d e / d y)-1$, so
$3.7 \quad \frac{d L}{d s}=\frac{\partial m}{\partial e} /\left(n_{r} a \frac{\partial m}{\partial x}-\frac{\partial m}{\partial e}\right)$,
which is alvays negative.
If state aid were provided on a matching basis, so that the local district were required to pay only some fraction $r$ of its total educational expenditure, then the new budget conseraint would be
$3.8 \quad r p_{e} a e+p_{x} x=y$.
This is just like the original budget equation 3.2, except that multiplios a. Thorefore the now price derivative
can be found by substituting rafor a in 3.5 , giving
$3.9 \frac{\mathrm{de}}{\mathrm{dp}}=-\frac{\mathrm{ra}}{\mathrm{p}_{\mathrm{X}}}\left(1+\mathrm{c} \frac{\partial m}{\partial X}\right) /\left(\operatorname{rpa} \frac{\partial m}{\partial X}-\frac{\partial m}{\partial \mathrm{e}}\right)$,
which is still negative, but less so then without the matching grant. Now since $p_{e}$ and $r$ enter symmetrically in 3.8 , the derivative with respect to $r$ can be computed simply be interchangjng $r$ and $p_{e}$ in 3.9:
$3.10 \frac{d e}{d r}=-p a\left(1+e \frac{\partial m}{\partial X}\right) /\left(\operatorname{rpa} \frac{\partial m}{\partial x}-\frac{\partial m}{\partial e}\right)$.
Increasing $r$, a or pe always reduces e. Raising the local portion $r$ will reduce the amount of locally-funded expenditure per pupil, rpee, if the price clasticity of e is less than -1.0 (the elasticities of e with respect to r, a and $P$ e are identical because they all appeax in the same way in 3.8). Conversely, increasing the state matching ratio l-r will always raise educational output per pupil, e, and total expenditure per pupil, pe, but it may reduce expenditure per pupil from local sources, rpe, if the price elasticity of $e$ is between 0 and -1.0 . Matching grants are therefore capable of stimulating locally-funded expenditure at least in some cases, unlike block grants which always reduce spending from local sources.

Barro also considers the effects of equalizing state aid, the amount of winch depends on the amount of local taxable property; and he discusses the effects of the state taxes used to finance state aid.

By fully exploiting conventional consumbtion theory,

Barro succeeds in providing "a firmer theoretical basis for empirical investigation of the determinants of educational spending ard the effects of intergovermental aid."

However, his analysis does not go far enough to fulfill his further aim of providing "a foundation for predictive models than can be used to evaluate proposed educational aid formulas." As it stands, the theory yields only qualitative, not quantitative predictions. To quantitative questions it provides only the economist's universal answer: it depends on the elasticity.

The model to be devoloped in the next chapter will aepart from orthodox consumer theory by omitting the communty's budget constrajnt as such. Instead, the local tax rate will enter the school board's preference function in a negative way. This is not equivalent to using a budget constraint, because the impact of the local property tax rate on local disposable income will vary with the proportion of community property thet is owned by nonresidents. Given the chojee, it is better to put the tax rate in the preference function than to use a budget constraint on community incomo, for at least two reasons. First, it is more realistic: political decision-making focuses on the tax rate; the school board would seldon even know how much disposanle incone it was leaving for non-school consumption. Sacond, using a budget constraint builds into the model an equivalence between block grants and local incone. This equivalence may not hold in
reality: . at least it is not valid to assert a priori that a dollar of block grants will affect local spending exactly as much as a dollar of additional local incone.

## The School District as a Consumer: Empirical Findings

Many previous studies have used regression models to explain empirically what detemines the level of spending by states, local governments, and school districts. These studies vary in the rigor of their theoretical derivations, in statistical sophistication, and in the extent to which they focus on bchavior in response to intergovornmental grants. Morcover, none of the models i have seen is specified so as to permit simulation of hypothetical grant formulas, because they all combine different matching and block grants into one single quantity. Nevertheless, it is useful to exanine sone of the better studies, to learn what empirical relationships they have discovered.

Table 3.1 summarizes the results of some of the relevant studies of school spending. All of them found some positive association between expenditure and local wealth, measured by average incone, value of property, proporion of population in high incone brackets or high occupational strata. Wealthior, higher-class districts spend more on schools both because the residents may have a better appreciation of how education can help their children (and in such districts the schools probably do inprove the children's life chances), and also because they simply have more ability to pay.

TABLE 3.1 DETERMINANTS OF EXPENDITURE PER PUPIL

Author Sample Dependent Variable
Exogenous
Single Equation Models

Brazer 1959
1359
40 large
city
districts
total current expenditur

1700 dis- total current
Miner 963 tricts in total current (14) 23 states per capita

1700 dis- current expendi tricts in ture per pupil

80 dis- current expendi tricts in ture per pupil Mass. from local sources sample

| James, 589 dis | total current |
| :--- | :--- |
| Thomas in 10 | expenditure |

and Dyck states per pupil
1963
(15)

| Bishop | 341 dis- | total current |
| :--- | :--- | :--- |
| 1964 | in Mass. | expenditure <br> per pupil |
| $(16)$ |  |  |
|  |  |  |
| Davis | 134 dis | instructional |
| 1964 | tricts | expenditure <br> $(17)$ |
| in Pa. | per pupil |  |

Income District State or \% of
Variables
SES: Home $\quad$ of of of Child- District Equaliza- Pop. ProperOccup. Owner- Pupils $\quad$ ren Not in in SMSA; tion Grants Density ty $\begin{array}{llll}\text { or Educ. Ship } & \text { in Second- Pub1ic } & \text { or Non- as of of } \\ \text { Leve1 } & \text { ary Grades Schools } & \text { Rural } & \text { State Aid }\end{array}$
ary Grades Schools Rural
ura1 tate Ai

Size Federal Pop. Aid $\begin{aligned} & \text { Under } \\ & \\ & \\ & \\ & \text { Age } 1\end{aligned}$

| Size | Federal | Pop. |
| :---: | :---: | :--- |
| Aid | Under |  |
|  |  | Age 1 $\$$ |

$+$

Author Sample Dependent Variable
Single Equation Models

## Exogenous

Income District State or strict State or \% of SES: Home \% Home of of of Child- District Equaliza- Pop. ProperOid Occup. Owner-Pupils Age 18 Leve cond- Pub1ic ary Grades School $+$

McMahon 50 states total current
1970 expenditure as
(20) $\quad$ fraction of per
fraction of per-
sonal disposable
income
Multi-Equation Models
Struyk 140 large total expenditure 1970 districts per pupil
(21) in New

Jersey
Michel- 160 dis- local school
and
n revenue per
Grubb Mass.
(in
progress,
1971)
(22)

| 93 dis- | local school |
| :--- | :---: |
| tricts | revenue per |
| in S. | pupil |
| Carolina |  |

As for negative factors, several studies found that a high proportion of homeowners tends to depress the level of spending. The probable cause is that raising property taxes reduces the value of a house, and may even force people to sell at a loss. Even though tenants pay property taxes in theix rents, they do not face this danger of capital loss, so they offer less resistance to the tax.

The proportion of children not in public schools sometimes has a positive effect on public school spending, and sometimes a negative effect. This contradicts Barro's conclusion, which followed from his use of a community budget constraint. But, as James, Kelly and Garms have explained, this variable can work both ways because, on the one hand, fewer children in public schools means a given amount of fiscal resources is spread over a smaller number of pupils; on the other hand, it also means more voters will oppose taxes to support the public schools. Aside from this theoretical ambiguity, the proportion of children in public schools or the complementary variable, proportion in non-public schools, are bad variables to use because correlation with the denominator of the dependent variable (expenditure per pupil) may produce a spurious negative coefficient for the percentage in public school, or a spruious positive coefficient for the percentage not in public school.

In addition to the foregoing exogenous variables, some of the studies use endogenous variables such as the

Iocal school tax rate, the pupil/teacher ratio, or the number of auxiliary staff. These variables are not determined prior to the level of spending--they are determined simultaneously. Therefore if such variables are included the model should be explicitly specified in more than one equation, and appropriate econometric procedures should be used. The studies by Struyk and by Michelson and Grubb are examples of the correct arproach.

State and federal grants themselves are not exogenous if they require locat matching. The correct procedure would be to treat block grants as exogenous, and to use the known matching formulas to substiotute out matching grants entirely. The studies by Struyk and by lifchelson and Grubb, wile superion to the single-cquation morlels in their handing of other endogenous variables, still fail to capture the exact relationship between local sponding and matching grants. This misspecification produces some anomolous results; such as a negative coefficient on local spending in the cquation for state matching aid. The model presented in the next chapter goes to great lengths to represent more accurately the relationship between local spending and state matching.

One of the most important empirical questions is the extent to which state aidmerely replaces rather than stimulates locat expenditure. Four of the studies sumarized in Table 3.1 throw light on the issue. Of the
single-equation studies, Miner's estimates imply that a dollar of state aid would displace about $\$ 1.02$ of local spending. Bishop's estimate is $20 \%$. However, Bishop's equation is rather sketchily specified, omitting important variables such as income. Miner's estimate may be overstated because the independent variable in his equation is the ratio of state aid to total school revenue, the denominator of which corresponds to the dependent variable itself, total school spending. This produces a strong negative correlation over and above any true negative association between the amount of state aid and the level of total spending. Furthermore, both Bishop's and Miner's estimates are biased because some state aid is not endogenous: that part of state aid which is allocated on a matching basis depends directly on the amount of local spending. A single equation cannot separate the two directions of causality.

The estimates from the two multi-equation models are potentially more reliable. Struyk finds that a dollar of aid reduces locally-funded spending by about $40 \%$. Michelson and Grubb ran several equations, and their estimates range from reductions of more than a dollar to actual increases up to. $30 \%$ in locally-raised revenue due to an additional dollar of aid. None of these estimates, however, is significantly different from zero. And, in Massachusetts at least, the difficulty probably arises from the failure to specify precisely the relationship
between local spending and statc aid.
In addition to all these problems, none of the studies summarized in Table 3.1 could make any quantitative predictions about the effect of changing the matching formulas, because the parameters of the matching formula are not embodied in the estimating equations. In order to derive a behavioral equation that docs embody these parameters, it is necessary to start with the school district's objective function. The exercise then becomes to estimate the cocfficients in the ojbective function itself. The effect of other aid formulas on local spending can subsequently be simulated by maximizing the estimated objective function subject to the new budget constraint imposed by the new aid formula.

Estimation of the objective function of local governments has been carried out by Henderson, but he did not use the estimates for simulating new aid formulas. (23) Henderson's study also has some shortcomings. His "community's ordinal welfare" function is

$$
3.11 \quad W=\left(a_{0}+a_{1} Y+a_{2} R+a_{3} P\right) \log G+X
$$

$G$ and $X$ denote pubic and private expenditure per capita, respectively. $P$ is population; $Y$ and $R$ are per capita personal income and intergovermmental grants. The obvious motive for choosing this functional form was to obtain a linear behavioral equation when $W$ is maximized with respect to $X$ and $G$. But this linearity is achieved at some cost in terms of theoretical validity. The function 3.1], for instance, implies that the levcl of public consumption
has no effect on the marginal utiljty of private consumption, J or vice versa. Also, there is no theoretical justification for including intergovernmental grants $R$ as a direct determinant of the marginal utility of public consumption $G$.

Another shortcoming of Henderson's analysis is that it considers only the total amount of intergovermmental grants, without allowing for variation in distribution formulas. A superior specification in this respect was formulated by Gramich (24), who included the matching ratio for grants in writing the statc-local public utility function as
3.12

$$
\begin{aligned}
U= & a_{1}(E-k G)-\frac{a_{2}}{2}(E-k G)^{2}+a_{3} k G-\frac{a_{4}}{2}(k G)^{2} \\
& +a_{5}(Y-T)-\frac{a_{6}}{2}(Y-T)^{2}+a_{7}(C-B)-\frac{a_{8}}{2}(C-B)^{2} .
\end{aligned}
$$

Here $E=$ total expenditure, $G=$ the amount of grants-inaid, $k=$ the legally required matching ratio for receiving grants, $Y=$ total community income, $T=$ local taxes, and $C$ and $B$ denote capital outlays and borrowing respectively. The term (E - kG) represents what the state-local government is "willing to support unassisted by federal matching grants," and $k G$ is "a term with different utility parameters which reflect the utility of grant-aided programs."

This utility function also has problems. First of all, like Henderson's local welfare function 3.11, Gramlich's state-local preference function 3.12 suffers from the lack of interaction terms. For instance, the marginal utility of public expenditure is not affected by changes in the level of local taxes, or vice versa. Secondly, Gramlich
treats federal grants as exogenous, despite his explicit inclusion of matching requirements. He thus errs in deriving his regression equations by maximizing $U$ with respect to $E, T$, and $B$. The true control variables, in addition to the level of borrowing $B$, are expenditure on the subsidized service and other expenditure. If borrowing always equals capital outlay, then taxes would be determined automatically by the levels of subsidized and unsubsidized expenditure.

## Conclusions from Review of the Literature

Research into the behavior of local governments such as school districts has been both theoretical and empirical. On the theoretical side, analysis of a school district as a single consumer has produced qualitative results. For instance, a matching grant should stimulate public spending more than a block grant of the same amount. However, such analysis has come under increasing attack on the grounds that the process of collective decisionmaking may yield different results altogether. Heins (25) cites an unpublished paper by Goetz and McKnew, who
"demonstrate that this (more stimulating effect of matching grants) cannot be proved theoretically, just as Giffin demonstrated that one cannot prove that individual demand curves must slope downward. Given the state of the theory, the question of the relative power of various grant forms to stiumlate public expenditures remains an empirical question.

The empirical studies, on the other hand, in general have tried only to identify what determines the amount of local public spending and taxation. They have not succeeded in measuring the effects of different grant formulas. To do this requires actual estimation of a preference function for local school districts. Henderson has done this for local governments in general, and Gramlich for state and local governments combined. But serious questions can be raised about the utility functions they postulate. Furthermore, both of them stop short of using the estimated utility function to make quantitative predictions about the effects of alternative grant formulas. This will be the purpose of the model described in the next chapter.
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$$
\begin{gathered}
\text { CHAPTER IV } \\
\text { A PROTOTYPE MODEL FOR SIMULATING THE } \\
\text { RESPONSE OF MASSACHUSETTS SCHOOL DISTRICTS TO } \\
\text { HYPOTHETICAL CHANGES IN THE STATE AID FORMULA }
\end{gathered}
$$

This chapter presents the prototype of a model to explain expenditures by local school districts in Massachusetts. The formula for distributing state school aid changed radically in 1966, with the adoption of the socalled NESDEC formula, a diluted version of percentage equalizing. The rationale of the NESDEC formula will be discussed in Chapter $V$. The present chapter will confine itself to describing and evaluating the simulation model itself, which was estimated for both 1965-66 and 1968-69, to test whether, the model could explain local spending under two very different state aid formulas.

Assumptions of the Model

1. School boards have consistent preferences regarding taxes and spending. In order to predict their response to changing aid formulas, it is necessary to discover something about the preferences: that is, to estimate the preference function they are assumed to maximize. This preference function, however, does not represent what school commitrees should maximize; it is not a social welfare function.
2. One of the two main elements in the preferenco function
is the quantity of real instructional services. Opera-
tionally, this would include the amount spent for teachers' salaries and also perhaps other current classroom costs, deflated by a price index. This assumption means that school boards do not know enough about the educational production function to maximize school output directly. Even if they knew the production function, they might not be able to decide which outputs to maxinize. So instead, they try to maximize those real inputs which presumably are most relevant to learning.
3. The price index for deflating instructional costs from year to year is the same for all districts, and is exogenous for both individual school boards and the state as a whole. This assumption is theoretically unfortunate, but was necessitated by lack of accessible data on teachers ${ }^{*}$ salaries by school district.
4. The socond main element in the preference function is the current school tax rate, which enters the objective function in a negative way. The justification for using the tax rate instead of a budget constraint was given in the previous chapter. The school tax rate is defined simply as current school spending divided by the equalized assessed value of local property, since in Massachusetts virtually all local school revenues come from the property tax. (Although school committees in Massachusetts do not have separate taxing authority, and their budgots must pass through the city council or towneeting, state law requires that the school operating budget be approved intact. (1)

Thus the school committees, which are separately elected, do have considerable fiscal autonomy in effect.)
5. School boards understand state and federal grant formulas. They have a fairly accurate idea of how much aid they will get, and if there are matching grants they know how many dollars of aid they will get for every dollar they raise from local taxes. This assumption permits the quantity of matching aid to be substituted out of the behavioral equation.
6. The problem of determining current expenditures is separable from the determination of capital investments. Furthermore, all current expenditures are supported by grants or local taxes, while all capital spending is financed by borrowing.
7. School boards consider property values exogenous. Empirically, this is not a bad assumption, because the evidence indicates that the balanced-budget offect on property values of increasing both local school spending and local taxes by the sane amount is approximately zero anyway. (2)
8. School boards consider the number of pupils exogenous.

They therefore think in terms of expenditure per pupil.

The Objective Function of Local School Committees,
and the Massachusetts Aid Formula
Under these assumptions, a school board may have a
preference function of the general form
$4.1 \max f\left(\frac{g(I)-M}{p} ; t(L, V) ; Z\right)$.
$L=$ Local reinbursable expenditure per pupil in net average membership;
$g(L)=$ Total amount, as perceived by the school board, of current expenditure per pupil, including grants;
$M=$ Current overhead costs per pupil;
$p=$ Price index for instructional costs;
$t=$ School tax rate, in dollars per thousand dollars of equalized assessed valuation;
$V=$ Equalized assessed property value per pupil, in thousands of dollars;
$Z=A$ vector of demographic variables. (3)
Current expenditure per pupil from local source, $L$, is the only control variable. Specifically, it is "reimbursable expenditures," as defined by Chanter 70 of the state laws (see Appendix), divided by net average mombership in local elementar ${ }^{\beta}$ and secondary schools.

The function $g(L)$ is the total amount, as perceived by the school board, of current expenditure per pupil, including state and federal grants, which results from a given level of local expenditure $L$. For school districts in Massachusetts in both 1965-66 and 1968-69 the function could be written in the form
4.2
$g(L)=c_{1} L+c_{2}$.

The coefficient $c_{1}$ includes matching grants, and $c_{2}$ represents block grants.

In 1965-66, $\mathrm{c}_{1}=1$ because there were no matching grants. All state and federal non-matching, generalpurpose grants are lumped together and denoted by A. This amount is multiplied by a subjective coefficient $q$, so that $c_{2}=q A$. This coefficient $q$, which is to be estimated, measures the extent to which school committees perceive block grants to be substitutable for locally raised revenues (including matching grants). The coefficient would be 1.0 if block grants were perfect substitutes for revenue raised locally. A value of $q$ between zero and 1.0 would indicate some, but less than perfect, substitution.

There could be two reasons why block grants might be less than perfect substitutes for locally raised revenue. One reason is that some block grants are categorical, to be used only for specific purposes such as purchase of audjovisual equipment. (4) Unless a djstrict were already spending a substantial amount on audiovisual equipment, a federal grant for this purpose could not displace much local spending.

A second reason why the estimate of $q$ might be less than 1.0 is that districts may hodge against the risk that block grants will not come through. Massachusetts towns prepare budgets on a calendar year basis (this will change in 1972). When they are preparing next year's budget, school committees seldon know exactly how much they will get in block grants, because appropriations by federal and state legislatures occur at various times
during the year. The uncertainty is presumably greater about block grants than about matching grants, which are determined by statutory formula in relation to a district's own level of spending. To be on the safe side, therefore, school committees probably estimate conservatively the amount of block grants they will receive, and to compensate they budget more of their own money than they really need. Thus, $q$ is partly an uncertajnty discount factor applied to block grants.

The model contains no coefficient like a for matching grants, because neither reason for the less than perfect substitutability of non-matching grants would seem to apply to matching grants. First, state matching grants are not categorical. Second, there would be less uncertainty about the amount of matching grants than about block grants, because the matching ratio is determined by statute, while the amount of block grants depends on each year's legislative whim. Therefore the model assumes that the perceived value of $g(L)$ will differ from the actual amount only to the extent that there are block grants.

Returning to the total resources function $g(L)$, the definitions of $c_{1}$ and $c_{2}$ become much more complicated in 1968-69 because of the new state aid formula. Total available resources per pupil as a function of local reinbursable expenditures $L$ becomes
4.3

$$
\begin{aligned}
g(L)= & c_{1} L+c_{2}=\left[1+(0.7) s\left(1-d_{1}\right)\left(1-d_{2}\right)\left(1-d_{3}\right) \infty_{\infty}^{\infty}\right. \\
& \left.+(0.525) d_{3}\right] L+q\left[s\left(1-d_{3}\right)\left(361 d_{1}+263 d_{2}\right)\right. \\
& \left.+\left(1+(0.556) d_{3}\right) A F\right] .
\end{aligned}
$$

In this expression $s$ is the state matching percentage; AF is federal aid per pupil; and $d_{1}, d_{2}$, and $d_{3}$ are dummy variables. The equalizing effect of the state aid formula is embodicd in the definition of the state matching percentage, which by 1 aw (see Appendix) is inverscly related to the amount of equalized property value per pupil in each district:

$$
0.15 \text { if } V \geqslant 33.55
$$

4.4

$$
s=1-0.65 \mathrm{~V} / \overline{\mathrm{V}} \text { if } 9.89<\mathrm{V}<33.55
$$

$$
0.75 \text { if } V \leqslant 9.89
$$

$V$ is equalized property value per pupil in thousands of dollars, and $\bar{V}$ is the state average, which was 25.675 in 1968-69. Definition 4.4 says that the state matching ratios will be inversely related to the ratio between $V$ in each district and the average $\bar{V}$, except that $s$ may not be greater than 0.75 or less than 0.15 . Out of the 157 sample districts in 1968-69, the floor on $s$ was binding on 38 districts with $V$ greater than 33.55 , and the ceiling affected only one district with $V$ less than 9.89.

The next complication is the law's stipulation that state matching funds will not apply to any local reimbursable expenditures in excess of $110 \%$ of the state average. The state average in $1968-69$ was $\$ 462.50$ per pupil.

Also, any district spending less than $80 \%$ of the average is nevertheless entitled to state matching as if its local reimbursable expenditures were exactly $80 \%$ of the average. These stipulations are expressed in the definitions of $\mathrm{d}_{1}$ and $\mathrm{d}_{2}$.
4.5

1 if $\mathrm{L} \geqslant 1.1(462.50)$,
$\mathrm{d}_{1}=$ 0 if otherwise;
$\mathrm{d}_{2}$
1 if $\mathrm{L} \leqslant 0.8(462.50)$,
0 otherwise
Another constraint on the formula in 1968-69 is that state plus federal aid may be no more than $75 \%$ of the sun of local spending and federal aid. That is,
$4.6 \mathrm{~s}\left[\left(1-\mathrm{d}_{1}\right)\left(1-\mathrm{d}_{2}\right) \mathrm{I}+1.1(462.50) \mathrm{d}_{1}+0.8(462.50) \mathrm{d}_{2}\right]$
$+\mathrm{AF} \leqslant 0.75(\mathrm{~L}+\mathrm{AF})$.
Solving 4.6 for L gives the definition of $d_{3}$ :
4.7
$d_{3}=1$ if $L \leqslant \frac{(1.33) s\left[1.1(462.50) d_{1}+0.8(462.50) d_{2}\right]+(0.33) A F}{1-(1.33) s\left(1-d_{1}\right)\left(1-d_{2}\right)}$ 0 otherwise .

An additional complication is that the state actually computes the amount of aid for each district in each calondar year on the basis of local reimbursable expenditure in the preceding fiscal year (school year). More precisely, the amount of aid to which a district was entitled for July through December 1968, the part of the 1968-69 school year falling in the 1968 calendar year, depended on its reimbursable expenditure in the fiscal year (school year) 1966-67.

And the amount of aid for January through June 1969 depended on reimbursable expenditure during 1967-68.

There would have been three possible ways to handle this time lag in the model. One would have been to set up the whole system as an explicirly intertemporal optimization problem. The second would have been to use data for previous years to find the actual amount of state aid in the current year, but still to treat the problem year by year. The third way, and the one actually used, was to pretend that reimbursable cxpenditure in all districts had grown at the same rate as the average rate of growth for all districts, which was known. Then the lag in state aid could be handled simply by adjusting the state matching ratio downward by a constant fraction for all districts. The values of $d_{1}, d_{2}$, and $d_{3}$ were assumed to have been the same in the preceding years as in 1968-69. This procedure means that school boardswact as if state aid were based on current expenditure, but they make a downard adjustment in the natching ratio to account for the actual dependence of state aid on expenditure in previous years, when the level of spending was less than the current year.

In 1968-69 it was also necessary to make an additional downward adjustment in the matching ratio because the state was not yet raising enough revenue to fund fully the new aid program: districts received on 1 y $67 \%$ of the aid to which they were entitled by the formula.

To see the overall effect of all these constraints,
consider how equation 4.3 would work for a school district which had about the average amounts of property value and local reimbursable expenditure per pupil. Then s would be about 0.35 , and all the dunmy variables would be zero. But because of the downward adjustments due to the lag in state aid and insufficient funding, total available resources would be only about 1.245 (rather than 1.35 ) times reimbursable expenditure $L$, plus non-matching aid discounted by the factor $q$.

A district with very large amounts of property value and reimbursable expenditure per pupil would have $s=0.15$, and $d_{1}=1, d_{2}=d_{3}=0$, so that total resources would simply be locally raised reimbursable expenditure $L$; plus the sum of block grants and $15 \%$ of $\$ 361$ per pupil, discounted by $q$. The $\$ 361$ figure is $110 \%$ of the average reimbursable expenditure of $\$ 462.50$, discounted to allow for the lag in state aid and the less than full funding. This second example illustrates how any district spending more than $110 \%$ or less than $80 \%$ of the average reimbursable expenditure $\left(d_{1}=1\right.$ or $\left.d_{2}=1\right)$ actually does not get any matching grants at all, because a marginal change in its reimbursable expenditure does not affect the amount of state aid it receives.

As a final example of how equation 4.3 works, consider any district in which federal grants plus state aid normally computed would amount to more than $75 \%$ of the sun of federal grants plus local reimbursable expenditure. This could
happen, for instance, in a "federally impacted" area.
Then $d_{3}=1$, so total resources per pupil would be 1.525 times reimbursable expenditure $L$, plus 0.556 times $q$ times block grants. State aid is reduced to offset "excessive" federal aid. Also, since the state matching ratio, $s$, no longer applies, the amount of state aid does not depend on the value of district property.

Returning to the objective function 4.1 , the rest of the symbols have much simpler definitions. M represents per pupil overhead costs, which are assumed to be the same for all districts. This might mean all current expenses other than teachers, or other than all classroom costs. Since it is not self-evident what school boards really consider overhead and what they consider productive inputs, the value of $M$ will be estimated as the consant in the regression equation.

The price index $p$ is based on teachers' salarics for the state. In 1965-66 it was taken to be 1.0 , and in 1968-69 it was 1.2 , since teachers' salaries rose $20 \%$.

The local current school tax rate is simply defined as 4.8 $\quad t=L / V$,
the ratio of local reimbursable expenditure to equalized property value.

In a previous specification of the model the local tax rate included an index of state and federal taxes for supporting aid to local schools. These taxes were assumed to fall on each community approximately in propor-
tion to its total personal income. However, state and federal school taxes so measured had no discornjble effect on the fiscal behavior of the local school districts. This is not surprising after all, because the local school board has no political responsibility for taxes imposed by higher levels of govermment, even if those taxes are eventually put at the local school boards' disposal. In other words, it apparently makes no difference to a local school board whether the revenues to support state and federal aid come from its own district or from elsewhere.

Finally, $Z$ represents a vector of demographic variables which will affoct the school board's willingness to impose higher tax rates for the sake of higher total expenditures. $4.9 \mathrm{Z}=\mathrm{YM}, \mathrm{PRO}, \mathrm{ED}, \mathrm{POP}, \mathrm{HO}$.

The first three measure socioeconomic status: Y is mean family income; ED is median years of schooling of the adult population; $\operatorname{PRO}$ is the proportion of the labor force enployed as professional, technical, or kindred workers. These measures of social sclass should be positively associated with a desire to spend more, as in the studies reported in Chapter III. POP is total population, which is a proxy for the greater organization and power of teachers' unions in large districts, relative to individual taxpayers. Thus POP should be associated with more pressure on the school board to spend. Finally, HO is the proportion of homes that are owner-occupicd, which, as in previous
studies, should correlate with stronger resistance to the property tax, because a tax rise threatens homeomers but not tenants with actual loss of capital. All this data, unfortunately, is from the 1960 Census. (5)

Maximizing a Specific Form of the Objective Function
to Derive the Behavioral Equation
The school commjttee is assumed to maximize the objective function in 4.1 with respect to the single policy variable L. The first order condition, which determines the best L, is
$4.10 \quad f_{1} \frac{d g}{d L} / p+f_{2} \frac{d t}{d L}=0$,
where by assumption the derivatives $f_{1}>0, f_{2}<0$.
This is the general form of the behavioral equation that is to be estimated.

The presence of the price index $p$ should not be taken to mean that equation 4.10 is an orthodox demand function. To the contrary, phas the same magnitude for every school district. What will be estimated in the final version of 4.10 are the paramoters of the preference function itself.

Parametrizing the preference function means postulating a certain functional form. Under the assumption that the level of spending chosen by the school board will maximize the value of the preference function, some notion of theoretically permissible forms may be obtajned from the second order condition for a maximum:
$4.11 \quad f_{11}\left(\frac{d g}{d L}\right)^{2} / p^{2}+2 f_{12}\left(\frac{d g}{d L}\right)\left(\frac{d t}{d L}\right) / p+f_{22}\left(\frac{d t}{d L}\right)^{2}+f_{1}\left(\frac{d^{2} g}{d L^{2}}\right) / p$

$$
+f_{2}\left(\frac{\mathrm{~d}^{2} t}{\mathrm{dL}}\right)<0
$$

The following are sufficient conditions under which inequality 4.11 will hold:
$4.12 \quad f_{1}\left(\frac{d^{2} g}{d L^{2}}\right) / p+f_{2}\left(\frac{d^{2} t}{d L^{2}}\right) \leqslant 0$, and
4.13

$$
f_{11}\left(\frac{d g}{d L}\right)^{2} / p^{2}+2 f_{12}\left(\frac{d g}{d L}\right)\left(\frac{d t}{d L}\right) / p+f_{22}\left(\frac{d t}{d L}\right)^{2}<0 .
$$

The functions $g$ and $t$ are already given in equations 4.2 and 4.8. Since both are linear in $L$, condition 4.12 holds as an equality.

To satisfy 4.13, which is the condition for concave indifference curves, there would be several simple forms in which to write the preference function. For example

$$
\begin{aligned}
& \max m\left(\frac{g-M}{p}\right)+n \log \left(\frac{g-M}{p}\right)-u t+w \log t ; \\
& \max m\left(\frac{g-M}{p}\right)-n t\left(\frac{g-M}{p}\right)-u t ; \\
& \max n \log \left(\frac{g-M}{p}\right)-u t^{2} ; \text { etc. }
\end{aligned}
$$

The coefficients $m, n, u$, and $w$ are all assumed positive.
There is no a priori way to choose among the functional forms of 4.1 that satisfy 4.13 . The way to choose among these theoretically permissible forms is to try different ones, derive and estimate the behavioral equation for each, and choose the one that produces the best fit to the data.

Accordingly, two functional forms were tricd. One was

$$
\max \quad n\left(\frac{g-M}{p}\right)-\left(\frac{g-M}{p}\right) t-u t
$$

This form has the theoretically desirable feature that the marginal utility of real, non-overhead expenditure ( $\frac{\mathrm{g}-\mathrm{M}}{\mathrm{p}}$ ) decreases when the tax rate $t$ increases, and the marginal disutility of the tax rate increases when the level of spending increases. Since this is only an ordinal function, it is permissible to normalize it by setting one of the coefficients equal to unity. That is why the middle term appears with no coefficient. Substituting $g=c_{1} L+c_{2}$ and $t=L / V$, and maximizing with respect to $L$ produced the behavioral equation
4.14

$$
L=\frac{1}{2}\left(n V-\frac{c_{2}}{c_{1}}+\frac{M}{c_{1}}-\frac{p u}{c_{1}}\right)
$$

Although 4.14 has a pleasing linear form, it did not give as good a fit to the data as did the behavioral equation based on the preference function
$4.15 \max n\left(\frac{g-M}{p}\right)-\frac{1}{2}\left(\frac{g-M}{p}\right)^{2}-\frac{1}{2} u t^{2}$.
Substituting again for $t$ and $g$ and differentiating gives the behavioral equation
$4.16 \quad \mathrm{~L}=\frac{\mathrm{pn}-\mathrm{c}_{2}+\mathrm{M}}{\mathrm{c}_{1}+\mathrm{p}^{2} u / \mathrm{c}_{1} V^{2}}$.
This is the parametrized form of 4.10 . Local spending $L$ will depend positively on the marginal preference for real instructional inputs, measured by $n$; and $L$ varies inversely with the marginal disutility of the local tax
rate, measured by $u$. Larger overhead M will mean larger L, more block grants in $c_{2}$ will produce smaller $L$, and the effect of changes in the price index p or the matching ratio $c_{1}$ are uncertain.

Before estimating 4.16 or 4.14 it still remained to specify how $n$ and $u$ depend on the characteristics of local communities. After experimenting with different variables, a good specification seemed to be
$4.17 \quad n=a_{1} Y M+a_{2} P R O+a_{3} E D+a_{4} P O P$.
$4.18 \quad u=a_{5}{ }^{10}$.
The reasoning, to recapitulate, is that the school board's desire for more instructional inputs should be positively related to the community's sociocconomic status as measured by income, level of education, and the percentage in professional occupations (since people in these occupations would place more importance on academic training and credentials). Ae mentioned above, district size also correlates with the power of teachers' unions relative to individual taxpayers, so large population would mean a tendency to spend more in the classroom. On the other hand, the disutility of the property tax rate should increase with the proportion of owner-occupied homes, since a rise in the tax rate threatens homeowers but not tenants with a capital loss.

For 1965-66, therefore, equation 4.16 was finally estimated in the form
$4.19 \mathrm{~L}=\frac{\mathrm{a}_{1} \mathrm{YM}+\mathrm{a}_{2} \mathrm{PRO}+\mathrm{a}_{3} \mathrm{ED}+\mathrm{a}_{4} \mathrm{POP}+\mathrm{M}-\mathrm{qA}}{1+\mathrm{a}_{5} \mathrm{HO} / \mathrm{V}^{2}}+\varepsilon$. $\stackrel{\circ}{\circ}$

For 1968-69, the equation was

$$
4.20 L=\frac{p\left(a_{1} Y M+a_{2} P R O+a_{3} E D+a_{4} P O P\right)+M-q\left[s\left(1-d_{3}\right)\left(361 d_{1}+263 d_{2}\right)+\left(1+0.556 d_{3}\right) A F\right]}{1+(0.7) s\left(1-d_{1}\right)\left(1-d_{2}\right)\left(1-d_{3}\right)+0.525 d_{3}+\frac{p^{2} a_{5} H O}{V^{2}\left[1+(0.7) s\left(1-d_{1}\right)\left(1-d_{2}\right)\left(1-d_{3}\right)+0.525 d_{3}\right]}}
$$

The estimation made use of a nonlinear regression program recently developed at MIT for the TROLL system. (6) Table 4.1 displays the results.

| TABLE 4.1 |  |  |
| :---: | :---: | :---: |
| $\begin{gathered} \text { Coefficient and } \\ \text { Variable } \end{gathered}$ | $\begin{aligned} & 1965-66 \\ & \text { (standard } \end{aligned}$ | $\begin{aligned} & \text { 1968-69 } \\ & \text { errors in parentheses) } \end{aligned}$ |
| $\mathrm{a}_{1}$ | 0.027 | 0.024 |
| income | (0.010) | (0.010) |
| a 2 | 538 | 510 |
| \% professionals | (141) | (161) |
| $\mathrm{a}_{3}$ | 9.52 | 16.86 |
| education of adults | (5.54) | (6.57) |
| $\mathrm{a}_{4}$ | 0.000087 | 0.000347 |
| population | (0.000071) | (0.000099) |
| M overhead spending | 139.76 | 142.52 |
|  | (61.93) | (82.92) |
| qlock grant discount factor | 0.680 | 0.601 |
|  | or (0.132) | (0.103) |
| $\mathrm{a}_{5}$ * | 64.7 | 111.8 |
| \% homes owner-occupied | (10.8) | (20.9) |
| $\overline{\mathrm{R}}^{2}$ | 0.70 | 0.76 |
| Sample size | 157 | 157 |

The coefficients all have the predicted sign. The values of $\bar{R}^{2}$ are quite satisfactory for cross-sectional regressions, and they compare favorably with those obtained by Michelson and Grubb, who analyzed the same sample in 1968-69 with a linear, multi-equation model. By these measures, the model fits the data well in both years, despite the drastic change in the state aid formula.

It is worth commenting in particular about the estimate of $q$. School boards recciving an additional dollar of nonmatching aid will reduce their own current expenditure by the estimated value of $q$ divided by the denominator in 4.19 or 4.20 . On average, these denominators are about 1.1 to 1.3 ( $V$ is measured in thousands of dollars). So the fact that the estimate of $q$ is between 0.5 and 0.7 means that the reduction in local current expenditure from an extra dollar of non-matching aid will be around 45 to 65 cents.

The estimate of overhead costs, M, suggests that what school committees regard as overhead is anything not spent on teachers. In 1965-66 the estimated value of $M$ was about $\$ 140$, or $33.4 \%$ of the mean value of 1 , which was \$419. For the state as a whole, the total expenditure on teachers was $64.2 \%$ of total current expenditure, which is remarkably close to $100 \%$ minus $33.4 \%$. For 1968-69 lack of state data prevented making a comparable calculation.

A Chow test was performed to test the significance of the difference between the two sets of coefficients in Table 4.1, and the hypothesis that the two sets are the same can be rejected at the 0.05 level. But most of these coefficients correspond to variables for which only 1960 data was available, despite the fact that the true demographic characteristics of the communities did change from 1960 to 1965-66, and from 1965-66 to 1968-69. In theory, the behavior of local school boards depends on the
current characteristics of their constituents. Since the relationship of current characteristics to the 1960 data undoubtedly changed between 1965-66 and 1968-69, the coefficients based on 1960 data should be different in the two years. If current data had been available, there would presumably have been less difference, if any, between the two sets of coefficients. Furthermore, even if there were some change over time in the coefficients based on current data, this would not imply that school boards in any given year would reveal inconsistent preferences in making decisions under different aid formulas. In short, the difference between the two sets of coefficients in Table 4.1 certainly does not invalidate the model as a basis for predicting responses bo hypothetical grant plans in a given year.

In addition to looking at the coefficients themselves, the model can be appraised in two other ways. First, the estimates imply a different preference function and set of indifference curves for each district, and examples of these can be examined. Second, some of the qualitative and quantitative implications for school district fiscal behavior can be assessed.

Measuring the Effect of SES on Willingness to Pay for
Schools
The basic idea of the simulation model is to make use of an estimated preference function for each school district.

It is therefore appropriate to ask whether the preferences implied by the estimates in Table 4.1 are reasonable. Table 4.2 considers two districts, Milton and New Bedford. Milton is a wealthy residential suburb of Boston; New Bedford is a decaying port city on Massachusetts' southern coast. They are typical rather than extreme examples. Table 4.2 contains the 1960 demographic data for the two districts. It also shows the computed values of $n$ and $u$, from equations 4.17 and 4.18 , using the 1968-69 estimated coefficients.

TABLE 4.2

Mean family income (YM)

| New Bedford | Milton |
| :---: | :--- |
| 4,930 | 7,192 |
| 0.063 | 0.204 |
| 8.4 | 12.6 |
| 102,477 | 26,375 |
| 0.391 | 0.864 |
| 328.0 | 498.7 |
| 43.7 | 96.6 |

Figure 4.1 depicts a set of indifference curves for each district, representing combinations of total resources $g$ and tax.rate $t$ which produce the same value of the district's preference function. Except at levels of $g$ below $\$ 367$ per pupil, the indifference curves for New Bedford are steeper than for Milton. This means that in this range, the New Bedford school board would require

a larger increment of expenditure per pupil to induce it to raise the tax rate by a given amount. Algebraically, the slope of an indifference curve, from 4.15, is $\frac{d g}{d t}=\frac{p u t}{n p-(g-M)}$. Given the estimated values of $n$ and u, this quantity is greater for New Bedford than for Milton, in the relevant range of $g$. Thus the estimated coefficients confirm the hypothesis that the socioeconomic characteristics of the population determine the district's willingness to tax itself for the sake of more expenditure per pupil. This effect of SES on preferences is separate and distinct from the effect of wealth per se on the ability to get a certain amount of expenditure from a given tax rate.

Measuring the Different Stimulus from Matching and
Block Grants
The theoretical consensus reported in Chapter III is that increasing either block grants or matching grants will normally lead to more total expenditure on the subsidized service, but less expenditure from local sources, as grants are partially substituted for local revenues. It can be show by differentiating equation 4.16 that the present model agrees with these theoretical conclusions. Most previous theory also asserts that replacing a dollar of block grants with a dollar of matching money will stimulate greater local, and therefore total, expenditure on the subsidized service. However, the model as
estimated implies that this is not necessarily true. The reason is that the parameter $q$ is estimated to be less than 1.0: because of their sometimes categorical nature and their uncertainty relative to matching grants, block grants are treated as less than perfect substitutes for revenues produced by local efforts.

To see how this works algebraically, recall that the total amount of aid received by a district is $\left(c_{1}-1\right) L+A$, the sum of matching grants plus block grants. Now consider what would happen to $L$ if $A$ were reduced and $\left(c_{1}-1\right) L$ increased by the same amount. That is, what would be the sign of dL if
4.21 $\mathrm{dA}=-\mathrm{d}\left[\left(c_{1}-1\right) L\right]$ ?

First of all,
$4.22 \quad \mathrm{dL}=\frac{\partial \mathrm{L}}{\partial \mathrm{c}_{1}} \mathrm{dc}+\frac{\partial \mathrm{L}}{\partial c_{2}} \mathrm{dc} c_{2}$.
But $c_{2}=q A$, so
$4.23 \quad \mathrm{dc}_{2}=\mathrm{qdA}=-\mathrm{qd}\left[\left(\mathrm{c}_{1}-1\right) \mathrm{L}\right]=-\mathrm{q}\left[\left(\mathrm{c}_{1}-1\right) \mathrm{dL}+\mathrm{Ld} c_{1}\right]$.
Substituting 4.23 into 4.32 and solving for dL gives
$4.24 \quad d L=\frac{\left(\frac{\partial L}{\partial c_{1}}-q L \frac{\partial L}{\partial c_{2}}\right) d c_{1}}{1+q\left(c_{1}-1\right) \frac{\partial L}{\partial c_{2}}}$.
It can be shown that the denominator of 4.24 is always positive. Therefore dL is positive if and only if
$4.25 \quad \frac{\partial L}{\partial c_{1}}>q L \frac{\partial L}{\partial c_{2}}$.
After substituting for $L, \frac{\partial L}{\partial C_{1}}$, and $\frac{\partial L}{\partial C_{2}}$ from 4.16 , condition
$4.26 \mathrm{p}^{2} \mathrm{u} / \mathrm{c}_{1}{ }^{2} \mathrm{~V}^{2}>1-\mathrm{q}$.
If $q=1$, condition 4.26 would always be true, so dL would always be positive, if matching funds were substituted for an equal amount of block grants. But with the estimate of $q=0.6$, it is quite conceivable that 4.26 might not hold in some districts where $u$ were high and $c_{1} V$ low enough. In point of fact, condition 4.26 probably does hold for all districts in the sample. Nevertheless, the difference between matching and block grants is less clear cut in practice than in theory. The qualitative conclusions from pure theory are attenuated, and sometimes may even be reversed, by institutional realities.

## Conclusion

In order to permit simulation of the local response to hypothetical state aid formulas, the model presented here has tried to do two things that previous models have not done. First, it has parametrized the preferences of local school boards in such a way that the parameters can be estimated from observed data on local spending. These preference parameters were found to depend on the socioeconomic characteristics of local communities. Upper-middleclass districts, identified by occupation, income, and education, are more willing to raise the local tax rate for the sake of spending more per pupil in local schools. This greater willingness to spend is separate and distinct
from wealthier districts' advantage in sheer ability to pay.

To explain fully why upper-middle-class communities are more willing to raise the tax rate for the sake of more expenditure is beyond the scope of this paper. However, two complementary hypotheses suggest themselves. First, a given property tax rate represents less of a burden in wealthier communitics, where a larger proportion of total wealth is held in the form of securities and other assets not subject to the local property tax. The property tax, in short, is regressive in terms of wealth, whether or not it is regressive in terms of permanent income. An additional reason why upper-midde-class districts have a stronger propensity to tax themselves for schools could well be that the schools as they now exist are best suitod for this class. Studies cited in Chapter I found that the rate of return to education is higher for whites than for blacks; given the correlation between race and class in this country, it also seems likely that the rate of return to formal schooling for the upper-middle-class would exceed that for the lower classes. Certainly academic credentials are more valuable in professional, technical, and managerial careers than in blue-collar occupations, where on-the-job training is more important. Education is also essential in the upper-middle-class style of life: in part, their status depends on it. Since the schools as presently constituted serve the purposes of the
wealthier class, it is only rational for them to be more willing to pay.

The second innovation in the model has been to incorporate the state matching formula in such a way that matching aid is embodied in the very structure of the estimating equation, rather than appearing as a separate variable. This approach produced a good fit to the data in two years when the state aid formula was very different. The explanatory power of the model is at least as great as a linear, multi-equation model which used the same data. Finally, this formulation indicated that the difference between matching and block grants in stimulating local expenditure may be less than qualitative theories have asserted.
(1) Stuart DeBard: Massachusetts Finance Committec Handbook; Association of lown Finance Committees, November 1970; pp. 49-50.
(2) Wallace E. Oates: "The Effects of Property Taxes and Local Public Spending on Property Values: An Empirical Study of Tax Capitalization and the Tiebout Hypothesis"; Journal of Political Economy 77: 957-971, November/December 1969.
(3) Data on the denographic variables, already punched on cards, was generously provided by Norton Grubb and Stephan Michelson of the Harvard Center for Educational Policy Research. The sample of 157 districts includes all districts in Massachusetts except those belonging to regional high school districts and those too small to be tabulated separately in the U.S. Census. For a fuller description of the sample, see David K. Cohen and Tyll R. Van Geel:
"Public Education"; in Samuel H. Beer and Richard E. Barringer (eds.): The State and the Poor; Winthrop Publishers, 1970.

Data for $1965-66$ on local reimbursable expenditures, state and federal aid, and equalized property value are from the Ammal Report of the (Mass.) Department of Education for the Year Tnding June 30,1966 , Part TS.

1966-67 data on federal aid, used instead of 1968-69 data, were also provided by the Center for Educational Policy Research.

Data for 1968-69 on state aid, local expenditure, and equalized property value are from mineographed lists obtained from the Mass. Dept. of Education.

The price index was computed from data on teachers' salaries obtained from the Massachusetts Teachers' Association.
(4) This is true of aid under NDEA Title III. Some federal programs, including this one, also require one-to-one local matching, which would further tend to reduce the estimated coefficient q. Strictly speaking, these matching requiroments should be built into the model, instcad of treating NDEA Title III as a block grant. However, these programs do notrepresent a major share of federal aid, and it would not have been worth making the model even more complicated than it already is.
(5) See footnote (3).
(6) For a description of the ostimation procedure, see Mark Eisner and Robert S. Pindyck: "A Generalized Approach to Estimation for the TROLJ/l System'; mimeographed draft, MIT Dept. of Economics, April 1971.

## CHAPTER V

THE EFFECTIVENESS OF EQUALIZING FORMULAS IN MASSACHUSETTS

This chapter reports two kinds of experiments with state aid to public schools in Massachusetts. The first experiment was historical: in 1966 the formula for distributing state aid to local school districts changed fundamentally. The change in its effects on the distribution of educational resources will be described. The second kind of experiment is a simulation of a hypothetical new formula for distributing state aid. (1)

The Situation in 1965-66
The formula for distributing general-purpose aid for local schools, in 1965-66 had been handed down in 1948, when the Massachusetts legislature grandy announced a program "To promote the equalization of educational opportunity in public schools of the comonwealth and the equalization of the burden of the cost of schools to the respective towns..." (2) The basic formula gave each district $\$ 130$ for every child between the ages of seven and sixteen, minus 0.006 times the total equalized value of real estate in the district. Wealthier towns would thus receive less state aid per pupil; a district containing taxable property worth more than $\$ 21,700$ per child of school age would get nothing under the formula--except that the act explicitly guaranteed every district a minimum amont equal to the amount of state aid received in 1948.

Although the 1948 Act appears to promise state grants on the order of at least $\$ 30$ to $\$ 50$ per pupil for the average district, by 1965-66 the program was providing on average less than $\$ 7$ per pupil in regular day schools across the state. The amount of aid may have shrunk because state taxes did not pump enough money into the Massachusetts School Fund. Also, growth of locally taxable property may have choked off state aid under the formula, despite the provision in the 1948 Act that the $\$ 130$ "foundation" level would grow one dollar for every hundred million increase in total statewide property value. Whatever the reason, general-purpose state aid in 1965-66 was a mere pittance.

School districts in $1965-66$ did receive some other state and federal grants for general current expenses. In addition to the nearly $\$ 7$ per pupil in general-purpose aid from the state, local school districts in Massachusetts received on average another $\$ 5$ or so from the state for more specific purposes, plus roughly $\$ 20$ per pupil from the federal government. Much of the federal aid came as block grants, either for "federally impacted areas" under P.L. 874 or for districts with concentrations of lowincome students under E.S.E.A. Title I. (3) Together these various state and federal grants represented roughly $7 \%$ of the average district's current spending.

The results of this system of grants are displayed in the first column of Tables 5.1 and 5.2. The local tax
rates in these tables are local "reimbursable expenditures" (defined in Appendix), per thousand dollars of equalized property value. The figures on total expenditure per pupil include local reimbursable expenditure, plus state

## TABLE 5.1

simulated 1968-69
pure
actual actual estimated percentage ultimate 1965-66 1968-69 1968-69 equalizing equalizing
mean total expenditure per pupil
mean local
tax rate
18.07
17.79
17.46
11.94
581.76
variance
of $\log$ of . 067 . 028 . 02014 . 002
total ex-
penditure
per pupil
and federal grants. The amounts of equalized property value per pupil are in thousands of dollars. Finally, the variance of the logarithm of total expenditure is used as the measure of variation because it is not affected by Iinear transformations of the data: for instance, if every district spent twice as much because costs doubled, the variance of the $\log$ of expenditure would not change.

Comparing the districts with highest and lowest
levels of total expenditure clearly reveals the inadequacy of state aid in 1965-66. While Weston and Lexington enjoyed more than $\$ 700$ per pupil, Abington and Middleborough somehow made do with less than $\$ 200$. Incredible though they may seem, these extremely low levels of spending are

|  | TABLE 5.2 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | $\begin{aligned} & \text { simulated } \\ & \text { pure } \end{aligned}$ | 1968-69 |
|  | actual | actual | percentage | ultimate |
|  | 1965-66 | 1968-69 | equalizing | equalizing |
| 5 districts | Lexington | Brookline | Weston | 92 districts |
| with highest | 715.85 | 1032.98 | 849.53 | have total |
| total expend- | 28.6 | 12.5 | 16.6 | expenditure |
| iture per pupil: total expend- | 23.5 | 73.4 | 40.1 | = \$600; |
| iture, | Weston | Westwood | Boston | 5 districts |
| local tax | 706.84 | 919.43 | 833.47 | with highest |
| rate (in | 20.6 | 23.7 | 16.2 | local tax |
| $\begin{aligned} & \text { dollars per } \\ & \text { thousant), } \end{aligned}$ | 33.5 | 33.0 | 21.4 | rate: |
| and equalized | Brookline | Swampscott | Longmeadow | Newton |
| property | 678.85 | 871.75 | 805.73 | 59.4 |
| value (in | 9.7 | 20.1 | 15.7 |  |
| thousands). | 68.4 | 38.6 | 30.9 | $\begin{gathered} \text { Weston } \\ 42.9 \end{gathered}$ |
|  | Swampscott | Weston | Wellesley |  |
|  | 671.09 | 857.59 | 802.28 | Wes twood |
|  | 16.5 | 19.9 | 15.5 | 36.0 |
|  | Wellesley | Wellesley | Newton | Boston |
|  | 659.20 | 843.03 | 801.73 | 35.0 |
|  | 15.6 | 17.6 | 15.6 |  |
|  | 41.3 | 41.6 | 37.3 | Longmeadow 33.8 |


|  | TABLE 5.2 (Continued) |  |  | 1968-69 |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | simulated pure |  |
|  | actual | actual | percentage | percentage |
|  | 1965-66 | 1968-69 | equalizing | equalizing |
| 5 districts | M'iddleborough | N. Brookfield | Blackstone | Westport |
| with lowest | 128.69 | 349.26 | 495.07 | 508.64 |
| total expend- | 22.3 | 11.1 | 9.7 | 7.2 |
| iture per pupil: total | 5.3 | 19.3 | 18.6 | 35.6 |
| expenditure, | Abington | Millville | Winchendon | Webster |
| local tax | 161.30 | 369.67 | 499.80 | 514.84 |
| rate (in | 24.9 | 15.6 | 9.8 | 6.9 |
| dollars per thousand), | 6.0 | 14.5 | 13.8 | 37.9 |
| and equal- | Millville | Hudson | Westport | Winchendon |
| ized pro- | 288.68 | 408.36 | 501.18 | 517.47 |
| perty value | 16.5 | 13.6 | 9.8 | 5.7 |
| (in thou- | 16.5 | 19.2 | 35.6 | 13.8 |
| sands). | Tyngsborough | Webster | Webster | Provincetown |
|  | 321.05 | 421.57 | 505.81 | 517.99 |
|  | 31.5 | 8.8 | 9.9 | 6.5 |
|  | . 9.8 | 37.9 | 37.9 | 79.4 |
| . | Hudson | Bellingham |  | Ware |
|  | 331.91 | $441.65$ | $506.10$ | $519.86$ |
|  | 17.2 | 19.1 | 9.9 | 6.2 |
|  | 17.6 | 14.7 | 79.4 | 29.4 |

consistent with the extremely small anounts of property value per pupil in these districts. Indeed, this is the main problem: given the paltry amounts of state and federal aid, local districts had to rely on theix own property tax to support the schools. Obviously, wealthy districts could raise more money this way. The five districts with the highest total expenditure had property value per pupil ranging from $\$ 40,000$ to $\$ 68,400$, while the five lowest ranged from $\$ 5,280$ to $\$ 17,600$. The clincher is that the five highest-spending districts could raise two to five times as many dollars per pupil as the five lowest, but could still get away with a lower average total tax rate: 18.2 compared with 22.5 dollars per thousand.

## NESDEC in 1968-69

The obvious need for more adequate-both more substantial and more equalizing--state aid to local schools prompted passage in 1966 of a brand-new distribution formula, named the NESDEC formula in honor of the New England School Development Council, which invented it. (4) The NESDEC formula is spelled out in Chapter 70 of the state 1aws, which is included as an Appendix for readers who enjoy translating legal prose into algebra.

To recapitulate, the NESDEC formula is a variant of "percentage equalizing," the pure form of which appeared in Chapter II as Plan 8 in Table 2.1 . Pure percentage equalizing gives all districts the same linear opportunity
frontier, by setting

$$
5.1 \quad \mathrm{~g}(\mathrm{~L})=\mathrm{kL} / \mathrm{V}
$$

where $V$ is equalized value of property per pupil in the district. In terms of equation $4.2, c_{2}=0$, and $c_{1}=k / V$, where $k$ is the same constant for all districts. The result is to make total cxpenditure per pupil, $g(L)$, strictly proportional to the local school tax rate L/V. Every district gets to spend exactly $k$ times its local tax rate--no more, no less. (Equation 5.1 , unlike equation 2.5 , ignores state taxes paid by the district, since the school boards themselves seem to ignore them.)

For total resources to be independent of local wealth as measured by $V$, state aid per pupil, $S$, would be 5.2

$$
S=(1-m V / \bar{V}) g-F=(1-m V / \bar{V})(L+S+F)-F
$$

Here $m$ is a constant between zero and 1.0 with the same value for all districts, $\bar{V}$ is property value per pupil in the average district, and $F$ is per pupil federal aid, which is assumed to be exogenous and known. Then
$5.3 \quad S=\frac{(1-m V / \bar{V}) L}{m V / \bar{V}}-F$, so that
5.4

$$
g(L) \equiv L+S+F=(\bar{V} / m)(L / V)
$$

which corresponds to equation 5.1 with $k=\bar{V} / m$. Thus the state aid formula in equation 5.3 makes total resources per pupil a function of the local tax rate alone.

However, the NESDEC formula is not percentage equalizing in this pure form. First of all, instead of formula 5.2

NESDEC has
5.5 $\mathrm{S}=(1-\mathrm{mV} / \overline{\mathrm{V}}) \mathrm{L}$,
with $m=0.65$. So for the average district $(V=\bar{V})$, state aid is $35 \%$ of local spending, not $35 \%$ of total spending, which includes the anount of state aid itself. Since state aid is larger in poorer districts, NESDEC is less equalizing than pure percentage equalizing would be. In addition, the NESDEC formula includes three constraints, which contributed so much to the complexity of the model in Chapter IV. (See $4.4,4.5,4.6$.$) To$ repeat, the first constraint says that the state matching percentage will be no more than $75 \%$ in any district, and no less than $15 \%$. This constraint is extremely important. Without it, the matching percentage (1 - $0.65 \mathrm{~V} / \overline{\mathrm{V}}$ ) would be less than $15 \%$ for all districts with property value per pupil more than $0.85 \overline{\mathrm{~V}} / 0.65$, or $\$ 33,600$ in 1968-69. In the sample of 157 districts, 33 had at least this much proporty value. The wealthiest of these, in the absence of constraint 5.8 , would actually have been due for negative subsidies according to equation 5.5. This constraint therefore gives many of the wealthier districts more state matching than they would get from pure percentage equalizing.

The second constraint holds that a district which spends more than $110 \%$ of the state average from local sources will not receive any state matching on the excess over $110 \%$; but if a district spends less than $80 \%$ of the state
average, it will get state matching as if it spent exactly $80 \%$. The result is that school districts which spend more than $110 \%$ or 1 ess than $80 \%$ of the state average simply receive block grants, equal to the appropriate state matching percentage multiplied by $0.8 \overline{\mathrm{~L}}$ or $1.1 \overline{\mathrm{~L}}$. So for districts outside the middle range of reimbursable expenditure, NESDEC really provides not matching but block grants. NESDEC's third constraint is that state plus federal aid may be no more than $75 \%$ of local spending plus federal aid. This constraint applies mainly to "federally impacted" districts, such as those containing military bases, where federal F.L. 874 pays the consequent local school costs.

What actually cane out of all these constraints and coefficients? Refer again to Tables 5.1 and 5.2 , where the second colum presents data for 1968-69. One clear rosult is that the more generous program of state assistance did raise the average level of total expenditure per pupil. State aid, which was roughly $3 \%$ of toal current expenditure in 1965-66, shot up to about $20 \%$ in 1968-69 under NESDEC. This spurred a $30 \%$ increase in the average total expenditure per pupil, from $\$ 455$ to $\$ 593$. Since teacher salaries in general rose only about $20 \%$ in this period, there was an apparent increase in the amount of real instructional resources per pupil.

The increase in total expenditure, moreover, was financed mostly by state (and federal) aid. Expenditure from local sources, which averaged $\$ 418$ per pupil in $1965-66$,
rose only to $\$ 456$ in 1968-69. So local districts contributed only $\$ 38$ to the $\$ 138$ rise in total expenditure per pupil; state (and federal) grants paid the remaining $\$ 100$.

In fact, NESDEC was not a very potent stimulus to local tax effort. Because assessed valuation rose, the average local school tax rate in the sample actually dropped slightly, from $\$ 18.07$ to $\$ 17.49$ per thousand dollars of equalized assessed property value. This is good news to those people, including most local public officials, who always viewed NESDEC as a device for shifting the burden of local school. costs from the local property tax to the state sales and income taxes. On the other hand, it might alarm those who deem state aid inefficient unless it stimulates local fiscal effort.

As an equalizer, the NESDEC formula produced mixed results. (5) Table 5.1 shows that the variance of the logarithm of total expenditure per pupil in the 157 sample school districts fell from 0.067 in 1965-66 to 0.028 in 1968-69. These numbers measure variation in the ratio between the sample observatjons and the geometric mean, so the decrease indicates that the level of expenditure in high-spending districts became a smaller multiple of expenditure in low-spending districts under NESDEC. Roughly speaking, if the logarithm of expenditure has an approximately normal distribution, then these variances imply that, while two thirds of the districts differed no more than $30 \%$ from the average expenditure per pupil in 1965-66,

NESDEC reduced the variation so that two-thirds differed no more than $20 \%$ from the average in 1968-69. At the extremes, the ratio of Lexington's total expenditure per pupil to Middlcborough's in 1965-66 was 5.57; in 1968-69 the ratio of Brookline's to North Brookficld's was only 2.96.

On the other hand, the absolute difference between per pupil expenditure in Brookline and in North Brookfield for 1968-69 was $\$ 684$; in 1965-66 the difference between Lexington and Middleborough had been only $\$ 587$. So while the spread between highest and lowest decreased in ratio terms, it increased almost $\$ 100$ in absolute amount. Furthemore, Table 5.2 indicates that the highest-spending districts still tended to have equalized property value per pupil well in excess of the $\$ 25,675$ state average, while the lowest-spending districts generally had less than average property per pupil. It is true that the highest-spending districts taxed themselves at somewhat higher rates than the lowest. But this merely suggests than an effective equalizing formula must take into account the stronger propensities of wealthier districts to spend money on schools. It is symptomatic of NESDEC's shortcoming as an equalization formula that Brookline, Swampscott, and Wellesley all had higher school tax rates in 1968-69 than in 1965-66, while Hudson and Millville actually reduced their local tax effort in response to the nev formula. Apparently NESDEC failed to promote equality in expenditure per pupil be-
cause it offored stronger incentives to rich districts than to poor ones.

TABLE 5.3

|  | New <br> Bedford | Milton | $\begin{gathered} \text { average } \\ \text { in } \\ \text { sample } \end{gathered}$ |
| :---: | :---: | :---: | :---: |
| total expenditure per pupil, 1965-66 | 383.03 | 560.71 | 418.58 |
| local tax rate, 1965-66 | 13.75 | 10.42 | 18.07 |
| total expenditure per pupil, 1968-69 | 529.77 | 699.14 | 592.52 |
| local tax rate, 1968-69 | 16.50 | 11.23 | 17.49 |
| simulated values, 1968-69: |  |  |  |
| total expenditure per pupil, percentage equalizing | 525.83 | 711.35 | 612.57 |
| local tax rate, percentage equalizing | 10.25 | 13.85 | 11.94 |
| total expenditure per pupil ultimate equalizing | 527.56 | 600.00 | 581.76 |
| Jocal tax rate, ultimate equalizing | 9.39 | 27.66 | 15.01 |
| property value per opupil, 1968-69 (in thousands) | 20.52 | 56.54 | 25.675 |
| Property value per pupil, 1965-66 | 22.02 | 48.30 |  |

Figure 5.1 shows how NESDEC in fact does give stronger incentive to a wealthier district. The lines in Figure 5.1 are opportunity frontiers for two districts, Milton and New Bedford. The significance of opportunity fronticrs was discussed in Chapter II. In Figure 5.I, point BI denotes the combination of local tax rate and total expenditure per pupil chosen by New Bedford's school committee in 1965-66. The line through B1 is the opportunity fron-

tier New Bedford faced in that year. Since there were no matching grants in 1965-66, the slope of this line is 22.02, the amount (in thousands) of property value per pupil. And the intercept is the amount of state and foderal aid, $\$ 80$ per pupil. Similarly, Ml marks Milton's local tax rate and total per pupil expenditure in 1965-66, and the line through M1 was Milton's opportunity frontier in that year. Its intercept is about $\$ 23$ lower than New bedford's, but its slope is much steoper, so at tax rates greater than one dollar per thousand Milton's frontier is higher than New Bedford's. That is why Milton could get $\$ 178$ per pupil more than New Bedford in 1965-66, but with a lower tax rage (M1 is northwest of B1). For comparison, point $A 1$ represents the average tax rate and total expenditure in 1965-66 for all 157 djstricts.

The more gencrous provision of state aid under NFSDEC pushed up the opportunity frontier for every district. B2 denotes New Bedford's tax rate and total expenditure in 1968-69, M2 is Milton's and A2 again is the average for all districts in the sample. These three points all lie above their corresponding points in 1965-66. Concomitantly, the frontier through B2 lies above that through B1; the same for M2 and M1. The kinks and jags in the new frontiers express NESDEC's several constraints. However, the most important feature of these frontiers is that, over the relevant range, the NESDEC frontier lies no greater distance above the 1965-66 frontier for New Bedford than for Milton.

For tax rates from 9 to 12 , the line through M2 lies aout $\$ 85$ above the line through MI. With tax rates from 13 to 17, the line through B2 also lies only about $\$ 90$ above the frontier through BI. NESDEC therefore did not even offset the growth in Milton's tax base relative to New Bedford's. As a result, between 1965-66 and 1968-69 New Bedford's opportunities did not improve any more than Milton's. This illustrates how NESDEC failed as an equalizer.

Simulation
The remainder of this chapter will describe the simulation of two hypothetical programs for distributing state aid to local school districts. The purpose of the first simulation is actually to predict, the effects of a pure percentage equalizing formula. The second simulation will demonstrate how the model can be used to find the "best" state aid program, once the objectives are defined.

The first step in the simulation procedure is to express the new state aid formula in terms of the total resources function, equation 4.2. In the present instance, pure percentage equalizing means $g(L)=k L / V$, so $c_{1}=k / V$, and $c_{2}=0$. The parameter $k$ was set at 51.3 , so that the average district, which had $V=25.675$, would have $c_{1}=2$. That is, the marginal matching ratio would be $100 \%$ for a district with the average amount of assessed valuation. This is more than the $35 \%$ provided by NESDEC. But the increase in the average matching ratio is partially offset
by eliminating the lower limit on the matching ratio, by which NESDEC guaranteed that no district would be matched at less than $15 \%$.

The next step is to substitute the hypothetical values of $c_{1}$ and $c_{2}$ into the basic behavioral equation 4.16, along with the estimated 1968-69 coefficients from Table 4.1 and the exogenous data for each district. This yields the estimated amount of local expenditure per pupil by district under the hypothetical program. Calculatine total expenditure and the local tax rate is then trivial.

Table 5.1 displays the results of this simulation in column four. The index of variation here should be compared with column three rather than with column two. Column three is based on estimated local expenditure, computed from the regression equation 4.20. The variatjon in total expenditure based on this computation is therefore the variation that can be explained by the model as a result of demiographic differences between local districts. But this explained vaxiation is only about $75 \%$ of the total; about $25 \%$ remains unexplained by the model. The simulation results also leave out this unexplained variation, so they understate the amount ofvariation that would actually occur if the hypothetical formulas were really tried. Therefore the variation in the simulated results must be compared with the estimated variation in column three, rather than with the actual variation in colum two.

Pure percentage equalizing apparently would accomplish
substantial but by no means complete equalization of cotal expenditure per pupil. Table 5.1 shows a reduction in the index of explainable variation from 0.020 to 0.014 . This means that two-thirds of the districts would spend within about $12 \%$ of the average amount per pupil compared to $15 \%$ under NESDEC (referring here to column three). However, Table 5.2 shows the range of variation in spending would stil. 1 be large. Several districts spend only $\$ 500$ per pupil or less, while others enjoy $\$ 800$ or more. For Milton and New Bedford, the difference is $\$ 127$ per pupil.

To see why such differences persist, refer back to the estimated indifference curves in Figure 4.1, Chapter IV. The straight line in this picture is the same as the percentage-equalizing frontier in Figure 5.1. (This frontier involves no block grants, so there is no difference between the actual anount of total resources and the anount perceived by the local authorities, because the block grant discount factor, $q$, does not apply. ) Milton's indifference curves are tangent to the common frontier at a higher point, because Milton's richer, more educated, upper-middle-class voters are more willing to raise the tax rate for the sake of more expenditure per pupil. As suggested above, this probably reflects the regressivity of the property tax, as well as the greater importance of formal education in the work and life of the middle class. Whatever the exact underlying reasons are, the simulation strongly suggests that even pure percentage equali-
zing would not erase the influence of socioeconomic status on per pupil expenditure.

To compensate for the effect of sociocconomic status on the propensity to spend, it would be possible to provide stronger incentives for poor districts than for wealthier ones. As suggested in Chapter II, the state could adjust the opportunity frontiers to be higher or steeper for poorer districts. This would induce poorer districts to spend relatively more, and would reduce the correlation between socioeconomic status and expenditure per pupil

At the extreme, it would even be possible to adjust the frontier to approach complete equality of expenditures per pupil. Some people may object to this idea on the grounds that eliminating all variation in expenditures, some of which is attributable to "legitimate" differencos in tastos and not to socioeconomic status, would thus eliminate free choice; the bahy would be thrown out with the bath. Moreover, as a tecmical matter, if the goal were complete equalization of expenditure, then it would be easier to accomplish this by complete state assumption of all school costs, rather than pretending to maintain the fiscal autonomy of local districts.

Nevertheless, it is instructive to show how the model can be used to find an optimal state aid program once the objectives have been stated. In this instance, let the objective be simply to induce all districts to choose the exact same level of total expenditure per pupil. To derive
the formula, start by setting every district's total resources equal to some target:

$$
5.6 \quad \mathrm{c}_{1} \mathrm{~L}+\mathrm{c}_{2}=\mathrm{T}
$$

where $T$ is the target level of total expenditure for all districts. The desircd values of $c_{1}$ and $c_{2}$ for each district are then found by simply taking the estimated equation 4.16 as an exact description of what determines local spending, and substituting the right-hand side of 4.16 for $L$ in 5.6. This will give one equation in two unknowns, $c_{1}$ and $c_{2}$, meaning that there would be an infinite number of combinations of $c_{1}$ and $c_{2}$ that could induce all districts to choose the identical amount of total expenditure $T$. To find a unique formula, it is necessary to constrain either $c_{1}$ or $c_{2}$. One possibility would be to set $c_{1}=1$, so that there would be no matching grants. All grants would be block grants. Solving for $c_{2}$ then gives
5.7
$c_{2}=\frac{\left(1+161 H O / \mathrm{V}^{2}\right) \mathrm{T}-142.5-0.0289 \mathrm{Y} /-612.2 \mathrm{PRO}-20.23 \mathrm{ED}-0.4173 \mathrm{POP}}{161 \mathrm{HO} / \mathrm{V}^{2}}$.
Since $c_{2}=q A$, this determines the required amount of the block grant, A. For wealthy districts A could be negative. The formula therefore allows each district to spend whatever it raises from local taxation, plus or minus the block grant.

If formula 5.7 were ever applied in practice, local expenditure must presumably be constrained to be non-negative.

Otherwise districts might actually take block grants in excess of $T$ per pupil, and simply pass out the excess to local taxpayers as a negative tax. Since the aim of this program is not to subsidize local taxpayers but to equalize expenditure per pupil, the state would presumably want to set a maximum block grant equal to $T$, and require that any local district receiving a block grant must spend it all on schools, not pass any of it back as a tax rebate. Another way to get perfect equality would be to use the matching parametor $c_{1}$ instead of the lump sum $c_{2}$. To find tho necessary value of $c_{1}$ for each district, set $c_{2}=0$. Then substituting equation 4.16 into 5.6 and solving gives 5.8
$c_{1}=\sqrt{\frac{161(\mathrm{IO}) \mathrm{T}}{\mathrm{V}^{2}(142.5+0.0289 \mathrm{YM}+612.2 \mathrm{PRO}+20.23 \mathrm{BD}+0.4173 \mathrm{POP}-\mathrm{T})}}$. Naking this operational as a state aid formula would simply require solving

$$
5.9 \quad S=T-L-F=\left(c_{1}-1\right) L-F
$$

This fommla would adjust the amount of state aid to equate the sum of state and federal aid with the difference between the target $T=C_{1} L$ and the amount $L$ raised locally. If the amount raised locally exceeded the targot, then state plus federal aid would have to be negative. But $c_{1}$ is alvays positive, though less than 1.0 for wealthier districts, so every district would still obtain a higher level of total expenditure by measuring its own local expenditure. State aid would never take akay all of the incentive to
increase local taxation.
Simulation of formula 5.8 produces few surprises,
since the derivation of $c_{1}$ in 5.8 already made use of the simulation equation 4.16 . The main question for simulation is the tradeoff between equalization and the level of the target expenditure. In order to produce an average level of total spending comparable to the actual average of $\$ 593$ in 1968-69, the target $T$ for each district was set equal to the lesser of $\$ 600$ per pupil, or $(142.5+0.0289 \mathrm{YM}$ $+612.2 \mathrm{PRO}+20.23 \mathrm{ED}+0.4173 \mathrm{POP})-10$. As reported in Tables 5.1 and 5.2, 92 of the 157 districts came out at the $\$ 600$ level of total expenditure. In the remaining districts, the lowest total expenditure was \$508.64. The overall average was $\$ 581.76$, only slightly less than the actual average in 1968-69. At this level of total expenditure the index of variation could be reduced all the way to 0.002 , which means that roughly two-thirds of the districts would be within $5 \%$ of the average expenditure per pupil. In Figure 5.1 , points $B 5$ and $M 5$ mark the ner: positions of New Bedford and Milton. The spread in spending is sharply reduced. Clearly, formula 5.8 can produce very substantial equalization at the prevailing average level of per pupil expenditure.

Conclusion
The California court ruling in Serrano v. Priest, which has already been cited as precedent of Van Dusartz $\underline{\text { v. Hatfield }}$ and may soon become precodent in other states
as well, declares unconstitutional any systen of public school finance in which the quality of a child's education, as measured by expenditure per pupil, depends on the wealth of parents and neighbors. The California court was strongly influenced by an amicus curriae brief filed by John Coons and Stephen Sugarman, and by the earlier book written by these two and William Clune. (6) These writers propose a remedial principle called "power equalizing", which calls for distributing state aid such that any two districts with the same tax rate are guaranteed the same amount of expenditure per pupil, regardless of differences in the local amount of taxable wealth. As explained in Chapter II, this means that all districts share the same opportunity fronticr. Percentage equalizing, where the common frontier is a straight line, is one form of power equalizing.

The main finding reported in this chaptor is that, because communities with higher socioeconomic status, have a stronger proponsity to pay for schools, the correlation between wealth and expenditure per pupil will persist even under percentage equalizing. It is likely that the correlation would persist under any form of power equalizing, because no form of power equalizing would actually compensate for differences in tastes related to socioeconomic status.

This finding is a fact, the validity of which rests upon the accuracy of the econometric model in identifying
the determinants of local expenditure. The implications of the finding, however, involve question of value. There is a judicial question: if the correlation between wealth and expenditure persists in a power-equalized system because wealth is related to tastes, does Serrano imply the system is therefore unconstitutional? Beyond this there is a moral and political question: which differences in tastes are "legitinate" expressions of free choice, and which are responscs learned in an enviromment of uncqual opportunity?

This chapter also showed that, although state aid in Massachusetts historically has falled to accomplish its stated purpose of equalizing educational opportunity, this failure cannot be attributed to technical impossibility. Technically, it would be entirely feasible, even with autonomous school districts, to reduce inequality in expenditure per pupil all the way to zero. Complete state assumption of school costs would of course be an easier way to equalize expenditure, but at the cost of destroying local autonomy. The compensatory formulas presented in this chapter demonstrate that local decisionmaking is not incompatible with complete or nearly complete equalization of expenditure per pupil. Indeed, districts with lower socioeconomic status presumably could be induced even to spend more.

If full equalization or even more is feasible, why has
it not happened? Apparently the system is expressing other objectives in addition to equalization. The problem of how to deal with these other objectives is the topic of the final chapter.

## Notes

(1) There have becn previous attempts to simulate the effects of difforent formulas for distributing state aid. Andre Daniere's Cost Benefjet Analysis of Cieneral Purpose State School-Aid Tormulas in Massachusetes (report to the Mass. Advisory Council on Education, 1969) is a careful and revealing evaluation of the NESDEC formula. But his simulations, unlike those to be reported here, did not take accurate account of how local school districts would respond. Instead, he merely made the crude assumption that any anount of increase or decroase in state aid under a hypothetical formula would be divided 50-50 by the local school board botween reducing local taxes and increasing the level of spending on schools. (p. 74)

See also Steven J. Weiss; Existing Disparitios in Public School Finance and Pronosals for Retom; Federal Reserve Bank of Boston, Resonfch Ronort No. 46, Feb. 1970. This is a lucid doscription of the state aid problem in the six New Mogland states. But the analysis of proposed formulas does not take account of the local districts' response. (p. 45)
(2) Acts of 1948, Chapter 643.
(3) For a good summary of the federal programs, see Charles S. Benson: The Economics of Public Education; Houghton Miffiin, 2nd edition 1908; Chater 7.
(4) Such things, of course, do not just hapnen automatically. For an interesting chronology of the political process, see William Harvey Hebert: The Role of the Massachusetts 'pachers' Association in Legisiation on Teachers' Salarics and state Ad to Schools in the Commonealth of Massachusetts; Ph.D. thesis, University of Commecticut School of Ealucation, 1968.
(5) For further documentation, see Weiss, op. cit. Also David K. Cohen and Tyll R. van Geel: Tublic Education"; in Samel H. Beer and Richard E. Barringer (eds.): The State and the Poor; Winthrop Publishers, 1970.
(6) See John E. Coons, William H. Clune IIT, and Stephen D. Sugarman: Private Wealth and Public Education; Harvard University Press, 1970.

## CHAPTER VI

TOWARD A THEORY OF SUBSIDIES
After analyzing various actual and hypothetical state aid programs, the question naturally arises: what would be the best state aid formula? This chapter contains some thoughts on how the simulation model could be used to answer this question, as part of either the political process or a progranming algorithm. Some of these ideas would be applicable to other subsidy programs which are formally similar to state school aid, such as revenue sharing, income maintenance, foreign ajd, or housing allowances. Therefore some of the discussion will be in terms of subsidies ini general.

One way to use a simulation model to find the best subsidy formula would be to simulate the effects of a range of possible programs, taking into account the response of the recipients of subsidjes, and then let public discussion and the political process choose the best formula. This procedure could be called pxagnatic, democratic, or radical. It differs from the present method of legislatures developing subsidy programs in conjunction with experts, lobby groups, and bureaucrats. In the present legislative process, subsidy formulas are ostensibly judged by their intrinsic merits. Although these judgments rely implicitly on some notion of the expected outcome, this expectation seldom is made explicit, and hardly ever includes systematic
prediction of how the recipients would respond to the subsidies. Therefore public discussion of distribution and taxation tends to become confusing and doctrinarie. Use of systematic simulation models to predict actual outcomes could clarify the debate by letting people know what they really stand to gain or lose.

A simulation model could also be used in searching for the optimal formula by the more elitist method of mathematical programing. This procedure requires a statement of objectives for the subsidy scheme. The following is a list of objectives for subsidy programs in general.

Stimulation
This is the raison d'etre of subsidies: to compensate for positive externalities. Education is the classic example of a good which creates benefits external to tho market. (I) Public money is required to stimulate production or consumption to the point where marginal social benefit equals marginal social cost. Thus in theory the marginal subsidy at any level of output or consumption should equal the marginal benefit that accrues to society at large. (2) In the case of intergovernmental expenditure, output or consumption is usually measured by the amount of spending, and society at large means everyone outside the jurisdiction of the government getting the grant.

This theoretical solution is not completely satisfactory. One reason is that marginal benefits are notoriously difficult to measure. Another reason is that these benefits,
even if measurable, would reflect tastes which depend on the existing distribution of rosources. If redistribution is another important objective of the subsidy program, it would be inconsistent to make the amount of subsidy depend on the initial distribution.

For these reasons, the best approach for the donors of susidies may be to satisfice, by setting some target level of overall or average consumption or production. Then a subsidy formula could be chosen to minimize the cost to the donor of reaching the target.

Equalization
This is another essential aim of many subsidy programs, but Chapter II showed hor difficult is to define exactly what equalization means. It is not always a simple matter of roducing the variance in the amount consumed or received.

Incidence over income or wealth classes may also be important. For cxample, to comply with court rulings state school aid will have to reduce the correlation between expenditure and vealth.

Equalization tends to conflict with stimulation. In the context of income maintenance programs, this conflict creates the well-known tradeoff between equality in the distribution of income and the total level of income or output, since income transfers may interfere with the incentive to work for both donors and recipients. In housing programs, those which subsidize producers may stimulate
more housing production, but grants to consumers in the form of housing allowances tend to be more cqualizing. As a final example, in distributing a given amount of state aid to local school districts, any money allotted to stimulating exponditures in wealthy districts will only exaccrbate the inequality of expenditure between rich and poor districts.

Substitution?
Subsidy programs are sometimes adrocated as a way of substituting the donor's resources for the recipient's. This is especially true in intergovernmental grant programs, where state and federal tax revenues to some cxtent substitute for local taxes. Thus revenue sharing and even state aid to schools have been sold to the voters as methods to reliove local property taxes. Indeed, one reason for the "fiscal crisis" in local public schools may be that the voters feel the local school boards have not been passing enough statc aid back in the form of lower taxes, but have been using it instead to expand programs or raise salaries.

Substitution and stimulation are inevitably antithetical. To the extent that grants are substituted for the recipient's own resources, they cannot possibly stimulate consumption of the desired good. Since stimulation is the most important purpose of subsidies, some other method must be found to bring about substitution. For example, since the chief purpose of state school aid is
to stimulate school spending, the goal of substituting sales and income for property tax revenues should be accomplished by some other means, such as by empowering school districts to levy local surcharges on income and sales taxes. As another example, to the extent that housing allowances augment family disposable income by substituting grants for the family's own expenditure on housing, they fail to achicve their main objective of stimulating the consumption of housing; so the substitution objective should be accomplishod by some other means, such as income transfers.

Consumer Sovereignty
This is a general critcrion for econonic efficiency, which in the context of subsidy prograns is related to accountability and responsiveness. Accountability iaplies, first of all, that resourcos should actually $g 0$ to the pooplo for whom they are ostensibly designated. This has been a real problem in administering Title I grants for componsatory education. (3) Secondly, consumer sovereignty implies that the recipients should have maximum leeway in getting what they want for their money.

The problem here is that consumer sovercignty may conflict with both equalization and stimulation. The best way to promote consumer sovereignty is to give out block grants directly to consumers. Stimulation would be better served by subsidjes to producers or by giving consumers
grants only with categorical limitations, matching requirements, and other strings attached. And equalization implies even more constraints, to prevent or discourage unequalizing behavior at either end of the distribution.

## Kecping Factor Costs Down

In programs which subsidizc particular goods like housing, education, or medical care, a big danger is that the extra resources provided by grants will be siphoned off on the supply side. Competition among producers of course is the best preventative. But if ensuring competition requires strict regulation it may interfere with consumer sovereignty. And in general, any subsidy program which attempts to stimulate an industry operating near capacity will raise the price of scarce factors.

Exactly how to work these various objectives into an optimization problem is not self-evident. One of them could be taken as the optimand, and the rest treated as constraints. Or a scalar optimand could be constructed by weigliting two or more objectives.

In the specific case of state aid to local school districts, the problem could be stated as follows: Within the class of acceptable equalizing formulas, find the one that minimizes the cost to the state, subject to the constraint that no district spends less than some minimum amount per pupil. This statement of the problem would seem to rule out state assumption of all school costs,
unless the class of acceptable equalizing formulas were so small as to require virtually the same expenditure per pupil in every district, or unless full state assumption were required for some other reason, such as keeping factor costs down. But suppose instead that the class of permissible formulas were broad enough to include power equalizing, where total expenditure per pupil $g(L)$ depends only on the local school tax rate $t$ :
$6.1 \quad g(L)=h(t)$.
L is current expenditure per pupil from local revenues, and $t$ is the local school tax rate:
$6.2 t=L / B$,
where $B$ is a measure of the local tax base. Now suppose that the frontier is described by the two parameters, $A$ and $k$ :
$6.3 \quad h(t)=A+k t$.
The procedure for finding the best formula now consists in searching along the minimum-expenditure constraint for the least costly formula. Start by sctting $A$ and $k$ at some reasonable level, then using an estimated behavioral equation like 4.16 , with $c_{1}=k / B$ and $c_{2}=q A$, to find the resulting distribution of per pupil expenditure. Next identify the lowest-spending district in this distribution. Then set the minimum level of total expenditure per pupil, E, equal to the amount predicted by the behavioral equation for the lowest-spending district for any values of $A$ and $k$ :
6.4

$$
\begin{aligned}
E & =A+k(\bar{L} / \bar{B}) \\
& =A+\frac{k}{\bar{B}}\left(\frac{p \bar{n}-\frac{q A+M}{k}+p^{2} \bar{u} / k \bar{B}^{2}}{k}\right)
\end{aligned}
$$

Here the bars over symbols denote data for the lowestspending district. Equation 6.4, which relates the two unknowns $\Lambda$ and $k$, is therefore the minimum expenditure constraint.

To find the particular combination of $A$ and $k$ that would minimize the cost to the state, it would be reasonable to begin with $A=0$, and $k$ determined by 6.4. The reason is that in general matching grants are more stimulating than block grants. If thore were a value of $k$ that satisfied 6.4 with $A=0$, then this jnself might be the optimal formula. If setting $\Lambda=0$ would not be feasible, then it would be necessary to find the smallest value of $A$ that would yield a solution to 6.4 .

To check whether the combination of $A$ and $k$ derived in this fashion would indecd be optimal, the predicted expenditure per pupil in each district would have to be computed by means of 4.16 . It is possible that after changing $A$ and $k$ some other district would become the least-spending district, in which case equation 6.4 would have to be rewritten using the data for this new lowestexpenditure district. Then a new combination of $\Lambda$ and $k$ would have to be found from the new equation 6.4.

Finally, it is of course necessary to compute explicitly the cost to the state resulting from the chosen conbination
of $\Lambda$ and $k$. This is simply the sum over all districts of the per pupil subsidy times the number of pupils $\mathrm{N}_{\mathrm{i}}$ :
$6.5 \quad \sum_{i}\left(A+k L_{i} / B_{i}-L_{i}\right) N_{i}$.
A coarse grid search over the range of $A$ and $k$, in addition to a fincr search in the neighborhood of the chosen combination, would check that this combination of $A$ and $k$ really did minimize the cost to the state.

To find the cost-minimizing formula among more complicated classes of equalizing grants would be more difficult, but not impossible. For example, it would be possible to consider the class of power-cqualizing formulas that
create a linear but linked frontier:
6.6

$$
\begin{aligned}
& h(t)=\left(1-d_{1}\right) k_{1} t+d_{1}\left[k_{1} t *+k_{2}\left(t-t^{*}\right)\right] \\
& \text { where } \\
& d_{1}=0 \text { for } t \leqslant t^{*} \\
& 1 \text { for } t>t^{*}
\end{aligned}
$$

This would produce a frontier with a slope equal to $\mathrm{k}_{1}$ up to $t *$, and $k_{2}$ beyond that. Simulation of the local response to this is complicatca because iteration may be required to find the correct value of $d_{1}$ in each district.

Another possible class of formulas would be like 6.3, but $A$ and $k$ would be functions of the tax base $B_{i}$.

Conclusions
Models which predict how subsidies will change the economic behavior of the recipients can be used to find the best subsidy formula, in two ways. One way would be to simulate the effects of alternative subsidy programs, and
introduce the results directly into public discussion. The second appraoch would be to formulate an optimization problem, to find the formula that could best achieve the goals of stimulation, equalization, consumer sovereignty, and keeping factor costs down.

Two warnings are in order here, though. First, no subsidy formula, no matter how carefully designed and thoroughly discussed, will be perfect. Any progran will need to adapt as experience grows and situations change. Adaptability should therefore be built right into the progran. This could be done by writing provisions into statutes and regulations which call for changes in the form or paraneters of tho grant program in the event that the results are unsatisfactory. Ideally, there might even be some kind of automatic "citizen feedback;" so that public opinion would monitor the program continuously or periodically.

The second warning is that the analysis of subsidy programs should never distract attention from the constraints imposed by the structure of the system. An "optimal" program is optimal only within these constraints, and sometimes the best may not be very good. For example, an "optimal" income maintenance program that is constrained to preserve markets in labor and the hierarchy of jobs may not provide adequate incone maintenance at all. If this is true, our efforts may be better spent in trying to relax the systemic constraints than in making marginal improvements.

Notes
(1) Charles S. Benson: The Economics of Public Education; Houghton-Mifflin, 2nd edition 1968.
(2) George F. Break: Intergovernmental Fiscal Re1ations in the United States; Brookings, 1967; p. 75.
(3) NAACP Legal Defense and Educational Fund: Title I of ESEA: Is It Helping Poor Children? ; 1966.

## SCHOOL FUNDS AND STATE AID

section, the amount of state tax assessed to the own, under St.1921, ce. 399 and 402 , was not paid within the required time, interest assessed as provided by the statute cannot be abated. 6 Op.Atty.Gen.1922, p. $3 S 9$.

Cities and towns maintaining continwation schools for employed minors are
not entitled to reimbursement provided to "public day schools". 5 Op.Atty.Gen. 1920, p. 580.
Cities and towns conducting schools for American citizenship are not entitled to additional reimbursement on account of salaries paid to teachers in such schools. $\overline{\text { e Op.Atty.Gen. }} 1020$, p. 573.

## § 2. Definitions

When used in this chapter the following words shall, unless the context requires otherwise, have the following meanings:-
(a) "Equalized valuation", the equalized valuation of the aggregate property in a city or town subject to local taxation, as most recently reported by the state tax commission to the general court under the provisions of section ten C of chapter fifty-eight.
(b) "Public school", any school or class under the control of a school committee, regional district school committee, local trustees of vocational education or district trustees of vocational education.
(c) "Reimbursable expenditures", the total amount expended by a city or town during a fiscal year for the support of public schools during said year exclusive of expenditures for transportation, for school lunch programs, for special classes for the physically handicapped and the mentally retarded, for programs of vocational education as provided in chapter seventy-four and for capital outlays, after deducting therefrom any receipts for tuition, receipts from the federal government, the proceeds of any invested funds, and grants, gifts and receipts from any other source, to the extent that such receipts are applicable to such expenditures. The commissioner of education may, by regulation, further define the expenditures and receipts that may be included hereunder.
(d) "School aid percentage", for each city or town, the amount by which one hundred per cent exceeds the product, to the nearest tenth of one per cent, of sixty-five per cent times the valuation percentage; provided that, in applying the school aid formula under section four, the maximum percentage of state support shall be seventyfive per cent and the minimum shall be fifteen per cent.
(e) "School attending child", any minor child in any school, kindergarten through grade twelve, resident in the city or town, as reported by the superintendent of schools in accordance with the requirements of section two A of chapter seventy-two.
( $f$ ) "Valuation percentage", the proportion, to the nearest tenth of one per cent, which the equalized valuation per school attending

## EDUCATION

child of the city or town bears to the average equalized valuation per school attending child for the entire state.
Added by St.1966, c. 14, § 40. Amended by St.1967, c. 791, § 1.
Historical Note

St.1967, c. 791, § 1, approved Dec. 18, 1967, inserted, in the first sentence of par. (c), "for programs of vocational education as provided in chapter seventyfour."

This section contains subject matter similar to that of former sections 7 and $S$ of this chapter.

## Prior Laws:

St.1948, c. 643, § 1.

## § 3. Massachusetts school fund

The present school fund of the commonwealth, known as the Massachusetts School Fund, with future additions, shall continue to constitute a permanent fund. The commissioner of education and the state treasurer shall continue to be commissioners to invest and man-

- age said fund, and they shall report annually the condition and income thereof. All investments shall be made with the approval of . the governor and council. The annual income thereof shall be credited to the Local Aid Fund and shall be paid to the several cities and towns, under the provisions of section eighteen A of chapter fiftyeight, as part of the school aid required under this chapter.
Added by St.1966, c. 14, § 40.
$\leftrightarrows$


## Historical Note

This section contains provisions simi- Prior Laws: lar to those of former section 2 of this St.194S, c. 643, §1. chapter.

## Cross References

State treasurer authorized to invest and reinvest funds, see c. 10, § 16.

## Notes of Decisions

## 1. In general

Treasurer of commonwealth is not authorized to distribute funds pursuant to this section, unless and until commissioner of education informs him, or a court of competent jurisdiction rules that reports required under c. 72 had been filed with the commissioner's office in accordance with applicable provisions. Op.Atty.Gen. April 29, 1965, p. 269.

## § 4. P

The s year shall penditures age for th vided, that centage sin tures abov average re ship for tl average m in the case child in $n$ the state shall be at the state a membersh such city this sectio ernment f vious fisca its reimbt amounts $r$ of said aid paid by th and sixtyreimbursel nine, seve: In determ hundred a: be deemed in the sam required t Added by

This secti similar to tl 4, 4A, 5 and

## Prior Laws:

St. 1948 , c. St.1950, c.

## § 4. Payments; determination of amounts

The school aid to be paid to each city and town in any calendar , year shall be the amount obtained by multiplying its reimbursable expenditures for the last preceding fiscal year by its school aid percentage for the calendar year during which such fiscal year begins; provided, that in determining the amount of such aid the school aid percentage shall not be applied to any portion of reimbursable expenditures above an amount equal to one hundred and ten per cent of the average reimbursable expenditures per child in net average membership for the state multiplied by the total number of children in net average membership in such city or town; and further provided, that in the case of any city or town whose reimbursable expenditures per child in net average membership shall fall below eighty per cent of the state average of such expenditures, the school aid percentage
$\rightarrow$
$r$ shall be applied to a figure which is equivalent to eighty per cent of the state average reimbursable expenditures per child in net average membership, provided, however, that the amount received by any such cify or town as reimbursement on account of the provisions of this section together with any amounts received from the federal government for expenditures for reimbursable purposes during the previous fiscal year shall not exceed seventy-five per cent of the sum of its reimbursable expenditures as defined in this chapter and such amounts received from the federal government; nor shall the amount of said aid be less than one hundred and fifteen per cent of the amounts paid by the commonwealth to each city or town in nineteen hundred and sixty-five as school aid under this chapter, plus any grants and reimbursements paid in such year under provisions of chapters sixtynine, seventy-one and seventy-four which are thereafter terminated. In determining the amounts paid by the commonwealth in nineteen hundred and sixty-five, amounts paid to regional school districts shall be deemed to have been received by each city or town in such district in the same proportion as the expenditures of such district which it is required to pay bear to the total expenditures of such district.
Added by St.1966, c. 14, § 40.

## Historical Note

This section contains subject matter similar to that of former sections $3,3 \mathrm{~B}$, $4,4 \mathrm{~A}, 5$ and 6 of this chapter.

## Prlor Laws:

St.1948, c. 643, § 1.
St.1950, c. 774.

St.1951, c. 592, § 1.
St.1953, c. 547, §§ 1, 2.
St.1956, c. 453.
St.1956, c. 599, \& 2.

## BIOGRAPHICAL NOTE

The author graduated from Harvard College in 1966, magna cum laude in Social Relations. His undergraduate thesis was on citizen participation in urban renewal, with special attention to Boston's South End. In 1968 he received a Master's in City Planning from M.I.T., with a thesis on the use of neighborhoods by mothers and children. Then he embarked on the joint Ph.D. in Economics and Urban Studies, with specialization in the fields of urban economics and public finance. In 1970-71 he had a fellowship at the Harvard-M.I.T. Joint Center for Urban Studies, and in 1971-72 he was a research fellow in economics at the Brookings Institution. He will be leaving Brookings in January, 1972 to participate in a study for the state of California, on how to implement the Serrano decision.

